

LIONEL NGOUBOU

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ngoubou.github.io

EDUCATION

Conservatoire National des Arts et Métiers Paris 2020
Bachelor of Science, Statistics
Mathematical Statistics, Data Analysis and Optimization, Numerical Analysis, DataBase
Université d'Angers 2014
Bachelor of Arts, Economics
Econometrics, Strategic Management, Monetary Economy, Microeconomics, Macroeconomics

EXPERIENCE

Self Employed May 2015 - Present
Private Teacher Paris, France

- Develop appropriate lesson plans to engage students and cover grade curriculum.
- Identify the need for alternative approaches and work with students to bring them to grade level.
- Adapt lesson plans in response to students' learning pace and interests.
- Create educational materials to aid in teaching lessons.

Umòja Shoes September 2018 - October 2019
Sales Manager Paris, France

- Visit customers to present and promote products
- Conduct commercial negotiations to stipulate sales contracts
- Ensure that negotiations lead to purchase
- Offer after-sales advice after negotiations
- Keep in touch with customers for future sales and orders
- Build a database of new potential customers
- Participate in fairs, exhibitions and showrooms in France and abroad to present the brand and products
- Participate in round tables/conferences to present the brand and its values

UMR AMURE May 2011 - August 2011
Assistant Ingeneer Mont Saint-Michel, France

- Participate in the realization of the questionnaire and its execution
- Collect and analyze data about Mont St Michel traffic using R and Sphinx
- Estimate the gains from the tourism attraction

SKILLS

Programming Languages	R, Python, SQL, Git, JavaScript, HTML, LaTeX
Statistical Machine Learning	Linear & Logistic Regression, Random Forest, PCA
Soft Skills	Communication, Problem-Solving, Critical Thinking, Passion
Languages	English, French, Spanish, Lingala, Kikongo

CERTIFICATES

Data Science Specialization — Johns Hopkins University on Coursera — 2020
Statistics with R Specialization — Duke University on Coursera — 2020
Automate the Boring Stuff with Python — Udemy — 2020