LIONEL NGOUBOU

+33 767 927 106 ⋄ ralphngoubou(at)gmail.com

ngoubou.github.io

EDUCATION

Conservatoire National des Arts et Métiers Paris   *2020*
Bachelor of Science, Statistics
Mathematical Statistics, Data Analysis, Numerical Analysis and Optimization, DataBase

Université d'Angers   *2014*
Bachelor of Arts, Economics
Econometrics, Strategic Management, Monetary Economy, Microeconomics, Macroeconomics

EXPERIENCE

Self Employed   May 2015 - Present
Private Teacher   *Paris, France*
· Develop appropriate lesson plans to engage students and cover grade curriculum.
· Identify the need for alternative approaches and work with students to bring them to grade level.
· Adapt lesson plans in response to students' learning pace and interests.
· Create educational materials to aid in teaching lessons.

Umòja Shoes   September 2018 - October 2019
Sales Manager   *Paris, France*
· Visit customers to present and promote products
· Conduct commercial negotiations to stipulate sales contracts
· Ensure that negotiations lead to purchase
· Offer after-sales advice after negotiations
· Keep in touch with customers for future sales and orders
· Build a database of new potential customers
· Participate in fairs, exhibitions and showrooms in France and abroad to present the brand and products
· Participate in round tables/conferences to present the brand and its values

UMR AMURE   May 2011 - August 2011
Assistant Ingeneer   *Mont Saint-Michel, France*
· Participate in the realization of the questionnaire and its execution
· Collect and analyze data about Mont St Michel traffic using R and Sphinx
· Estimate the gains from the tourism attraction

SKILLS

Programming Languages	R, Python, SQL, Git, JavaScript, HTML, LaTeX
Statistical Machine Learning	Linear & Logistic Regression, Random Forest, PCA
Soft Skills	Communication, Problem-Solving, Critical Thinking, Passion
Languages	English, French, Spanish, Lingala, Kikongo

CERTIFICATES

Data Science Specialization — Johns Hopkins University on Coursera — 2020
Statistics with R Specialization — Duke University on Coursera — 2020
Automate the Boring Stuff with Python — Udemy — 2020