

Confirmation Video: Solution Aware V2

"You Found What You've Been Looking For"

Speaker: Naya

Duration: 4-5 minutes

Audience: Professional women who've been exploring career options and researching remote sales

SECTION 1: HOOK - RESEARCH VALIDATION (0-45 seconds)

Strategic Purpose:

- Acknowledge their thorough research journey
- Validate they've seen through the scams and false promises
- Position them as smart evaluators who found something real
- Create immediate connection through shared understanding

Script:

"Hey, it's Naya! If you're watching this, you've probably been exploring different options for your career.

Maybe you spent weeks, months, or more researching different options. Maybe you've tried a few programs that promised the world but delivered nothing. Or maybe you've been scrolling through countless 'work from home' opportunities that felt too good to be true.

You've seen the MLM schemes disguised as business opportunities. The get-rich-quick courses that teach outdated tactics. The 'make money online' programs that prey on desperate people.

But you're here today because something about remote sales caught your attention, and I'm sure you're smart enough to be cautious because you've probably been burned before by bad actors and promises that didn't deliver.

Now the fact that you booked this call tells me that despite all the noise out there, you recognized something genuine when you saw it.

SECTION 2: REMOTE SALES AS THE SOLUTION (45 seconds - 3 minutes)

Strategic Purpose:

- Position remote sales as THE solution they've been seeking
- Paint vivid lifestyle transformation picture
- Show why this beats everything else they've researched
- Build overwhelming desire for this specific opportunity

Script:

"So let me explain what remote sales actually is - and why it's different from everything else you've been looking at.

Remote sales means you work with established, legitimate companies that need help growing their business. Not MLMs or pyramid schemes. Real companies with real products that solve real problems for people who actually want them.

These include growing tech companies, software businesses, coaching programs, online education companies, marketing agencies, consulting firms - basically any business that helps other people or businesses grow.

Now here's how it works: These companies generate leads through their marketing - people who are interested in their products or services. But here's the problem every growing company faces: the founders and business owners can't personally take every single sales call. They need qualified, professional people to have those conversations for them.

That's where you come in. You become their remote sales representative, taking calls with prospects who have already expressed interest. You're not cold calling

strangers or knocking on doors. You're having conversations with warm leads who book directly into your calendar because they already want to learn about what the company offers.

And here's why companies specifically seek out professional women like you: They need someone who can have intelligent, genuine conversations. Someone who can understand people, ask thoughtful questions, and present solutions clearly. Someone who builds trust quickly and guides people through important decisions.

Your job is simple: listen to their situation, understand their problems, and help them see if the solution makes sense for them. It's consultative. It's helpful and it's nothing like the pushy, aggressive sales you see in movies.

And here's how you actually earn: Let's say you help someone purchase a \$10,000 product - you earn a 10% commission, which puts \$1,000 directly in your pocket from that one conversation.

Think about how different this is from a traditional salary. Instead of clocking in from 9 to 5 every single day to earn the same amount regardless of your performance, you could take one call, earn \$1,000, and have the rest of your day completely free.

Free to work on your passions, spend time with family, pursue hobbies, or simply enjoy life. You're not trading time for money anymore - you're trading value for money. And that means your hourly rate can be incredibly high while your actual time commitment stays flexible.

But here's what makes this truly life-changing:

You wake up when your body naturally wants to wake up, not because of an alarm that's screaming: "you're late".

You work from wherever you feel most productive - your home office, a coffee shop, or even while traveling. Because these companies care about results, not where you're sitting when you get them.

Every conversation you have potentially puts thousands of dollars in your pocket. Not after years of climbing corporate ladders, waiting for annual reviews, or having 10 years of experience. You get paid based on the value you create in that conversation.

And for the first time in your career, working smarter actually means earning more.

All while using skills you already have. Every time you've helped a friend make a decision, guided someone through a problem, or explained something complex in simple terms - that's exactly what this work is.

The only difference? Instead of doing it for free in your personal life, companies pay you substantial commissions because you're helping their business grow.

This is about finally getting paid what you're worth for abilities you already possess."

SECTION 3: CALL VALUE - WHAT THEY'LL DISCOVER (3-3:30 minutes)

Strategic Purpose:

- Make them excited about what they'll discover on the call
- Position as high-value consultation
- Create anticipation for specific insights

Script:

"Now during your strategy session, we're going to have an honest conversation about whether remote sales makes sense for your specific situation.

You'll discover things like:

- How remote sales actually works day-to-day, and what a realistic timeline looks like for someone with your background to start earning meaningful income.
- Why your professional experience - whether it's healthcare, education, administration, or any other field - gives you massive advantages in this industry.
- What types of companies are the best fit for someone like you, and how to position yourself as exactly what they're looking for.
- The specific approach that works for professional women versus the outdated tactics that most people try to teach.

- And a realistic timeline to potentially add an extra 5-15k/m to your income via remote sales.

And by the end of the call you'll be able to evaluate whether our approach makes sense for your goals and background and we'll evaluate whether you would be a good fit in our program."

SECTION 4: URGENCY & CLOSE (3:30-4:30 minutes)

Strategic Purpose:

- Create urgency around industry timing and opportunity
- Establish Naya's authority and results
- Make them feel like this moment is critical
- Handle logistics and create final momentum

Script:

"Now before your call I want you to know this:

The remote sales industry is growing faster than companies can find qualified people. And these companies are desperately seeking professional women who can have genuine conversations with their prospects. So now is genuinely the best time to step into remote sales. But there is one catch.

As more people discover this opportunity, competition increases like any opportunity out there. So the women who act now get first choice of the best companies and the highest-paying positions.

I know how overwhelming it can feel when you've been researching different options, wondering if this could really be the answer to feeling stuck or unfulfilled.

Because I was exactly where you are not too long ago - evaluating opportunities and being cautious after having seen so many things that promised the world but delivered nothing.

Now, you might be wondering, 'But will this work for someone like me?' And that's exactly what we're going to explore in our conversation. Because while the opportunity is real, it's not right for everyone. But if you have the communication

skills to have gotten where you are professionally, if you're coachable, and if you're willing to learn a systematic approach - then yes, this can absolutely work for you too.

And it's not through luck or some special talent, but through a proven approach that works specifically for professional women like us.

And the difference between women who succeed and those who keep searching for the 'perfect' opportunity? Well, the successful ones recognize when they've found something real and they take action on it.

And I'm excited to explore what this could look like specifically for you.

You should receive an email shortly with all the call details. I've also left some resources below this video to help you prepare thoughtful questions.

Also, myself or someone from my team will reach out via text just to confirm everything's set up properly and all is smooth from now until the call.

Looking forward to speaking to you and helping you figure out what's next.

Talk soon, bye bye."

PRODUCTION NOTES:

Emotional Journey:

- **0-45s:** Research validation and persistence acknowledgment
- **45s-3m:** Remote sales as THE solution with vivid lifestyle painting
- **3-3:30m:** Urgency and authority building
- **3:30-4:30m:** Call value preview and anticipation building

Key Psychological Triggers:

- **Validation** of their smart research process
- **Differentiation** from everything else they've seen
- **Lifestyle transformation** through vivid future painting
- **Authority** through Naya's results and experience

- **Urgency** around industry timing and opportunity
- **Curiosity** about their specific situation assessment

Critical Success Factors:

- Position remote sales as superior to all other options they've researched
- Create emotional excitement about the lifestyle transformation
- Build urgency around timing and competition
- Make the call feel like getting expert guidance, not being sold to