## PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

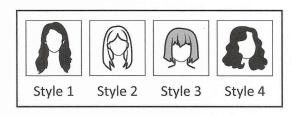
- **71.** What kind of product did the speaker order?
  - (A) Printer ink
  - (B) Eyeglasses
  - (C) Picture frames
  - (D) Furniture
- 72. What problem does the speaker mention?
  - (A) A package was not received.
  - (B) An invoice is missing.
  - (C) A product is the wrong color.
  - (D) A Web site is down.
- 73. What does the speaker ask about?
  - (A) A refund policy
  - (B) A delivery fee
  - (C) A shipping time
  - (D) A mailing address
- **74.** What award is being announced?
  - (A) Best design
  - (B) Top salesperson
  - (C) Employee of the month
  - (D) Excellence in research
- **75.** According to the speaker, what will the winner receive?
  - (A) A commemorative plaque
  - (B) A parking space
  - (C) A gift certificate
  - (D) A recognition dinner
- **76.** What does the speaker say will be published on a Web site?
  - (A) A photograph
  - (B) A biography
  - (C) Professional accomplishments
  - (D) Company event details

- **77.** What kind of product does the speaker's company sell?
  - (A) Bicycles
  - (B) Tools
  - (C) Cars
  - (D) Toys
- 78. What will the listeners do next?
  - (A) Watch a video
  - (B) Vote on a policy
  - (C) Inspect a brochure
  - (D) Tour a facility
- **79.** What does the speaker mean when he says, "I come in at eight"?
  - (A) He is very busy this week.
  - (B) A store usually opens early.
  - (C) The listeners should arrive at that time.
  - (D) The listeners should prepare a shipment.
- 80. What does the speaker mainly discuss?
  - (A) Offering training opportunities
  - (B) Changing product packaging
  - (C) Updating safety regulations
  - (D) Revising an advertising strategy
- 81. What did the company do last month?
  - (A) It expanded its social media presence.
  - (B) It agreed to organize a conference.
  - (C) It published a training manual.
  - (D) It hired an outside consultant.
- 82. What should interested listeners do?
  - (A) Contact their managers
  - (B) Recruit some volunteers
  - (C) Answer a survey
  - (D) Watch a video

- 83. Who most likely are the listeners?
  - (A) Engineers
  - (B) Dentists
  - (C) Educators
  - (D) Architects
- **84.** Why does the speaker say, "I'll be at the booth in the lobby until noon"?
  - (A) To request volunteers for the afternoon
  - (B) To explain that a booth location has changed
  - (C) To apologize for a scheduling conflict
  - (D) To indicate availability to answer questions
- 85. What does the speaker say will happen tonight?
  - (A) A book signing
  - (B) A photo shoot
  - (C) A dinner reception
  - (D) An award ceremony
- 86. What is Geeta Prasad's profession?
  - (A) Research scientist
  - (B) Medical doctor
  - (C) University professor
  - (D) Government official
- **87.** According to the speaker, what are some data used for?
  - (A) To evaluate a budget
  - (B) To design new products
  - (C) To make hiring decisions
  - (D) To develop an exercise program
- 88. Why should the listeners visit a Web site?
  - (A) To download a manual
  - (B) To read a report
  - (C) To register for a study
  - (D) To provide some feedback

- 89. Where do the listeners most likely work?
  - (A) At a home appliance store
  - (B) At a hardware store
  - (C) At a shipping company
  - (D) At a furniture store
- **90.** According to the speaker, what has caused a problem?
  - (A) Low-quality merchandise
  - (B) Competition from other businesses
  - (C) Increased rental costs
  - (D) Poor customer service
- 91. What will happen next month?
  - (A) A focus group will be assembled.
  - (B) A customer loyalty program will be introduced.
  - (C) Some employees will receive training.
  - (D) New advertisements will be designed.
- 92. Where is the speech being given?
  - (A) At a training session
  - (B) At a press conference
  - (C) At a job fair
  - (D) At a store grand opening
- 93. Why does the speaker apologize?
  - (A) Some repair work has caused delays.
  - (B) Some employees have been transferred.
  - (C) Some materials have not arrived.
  - (D) Some businesses have been temporarily closed.
- **94.** What does the speaker mean when she says, "the tracks and trains are not city property"?
  - (A) She did not follow a recommendation.
  - (B) She is not responsible for a problem.
  - (C) Some directions were misleading.
  - (D) A contract contained errors.





- **95.** Look at the graphic. Which hairstyle does the speaker recommend?
  - (A) Style 1
  - (B) Style 2
  - (C) Style 3
  - (D) Style 4
- **96.** What does the speaker say is included in the price?
  - (A) A comb
  - (B) A beverage
  - (C) Blow-drying
  - (D) Hair care instructions
- **97.** What does the speaker say happened yesterday?
  - (A) A photo shoot was held.
  - (B) A popular product arrived.
  - (C) A new hairstylist was hired.
  - (D) A product demonstration was conducted.

Plastic Molding Output	
<b>Machine Number</b>	<b>Cycle Duration</b>
1	5:30
2	6:22
3	4:15
4	5:02

- **98.** According to the speaker, what did the company do last week?
  - (A) It installed software to monitor machines.
  - (B) It added a new machine to an assembly line.
  - (C) It hired some expert technicians.
  - (D) It reorganized a production team.
- **99.** Look at the graphic. Which machine will a technician look at?
  - (A) Machine 1
  - (B) Machine 2
  - (C) Machine 3
  - (D) Machine 4
- **100.** What does the company hope to do next quarter?
  - (A) Update their logo
  - (B) Meet their production targets
  - (C) Purchase similar technologies
  - (D) Begin replacing outdated computers

This is the end of the Listening test.