

PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. What kind of business does the man own?
 (A) A laundry service
 (B) A cosmetics company
 (C) A public relations firm
 (D) A beverage manufacturer
33. What does the man want to know?
 (A) Who to contact about a purchase
 (B) Where to send some documents
 (C) When a delivery will arrive
 (D) How to use a product
34. What does the woman ask the man to provide?
 (A) An order number
 (B) A return mailing address
 (C) A signed contract
 (D) An online payment
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35. Where most likely are the speakers?
 (A) On a bus
 (B) On a train
 (C) On an airplane
 (D) On a boat
36. What type of entertainment are the speakers discussing?
 (A) Music
 (B) Games
 (C) Movies
 (D) Books
37. What does the woman say is convenient?
 (A) Being able to download an item
 (B) Taking a direct route
 (C) Having reclining seats
 (D) Selecting meal options online
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38. What industry does the woman most likely work in?
 (A) Landscaping
 (B) Health care
 (C) Event planning
 (D) Agriculture
39. What does the man say he is concerned about?
 (A) Cost
 (B) Variety
 (C) Service dates
 (D) Location
40. What will the speakers do next?
 (A) Look at a slideshow
 (B) Have a meal
 (C) Discuss an estimate
 (D) Go on a tour
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41. What product are the speakers discussing?
 (A) Cameras
 (B) Fitness trackers
 (C) Wireless speakers
 (D) Mobile phones
42. What complaint did customers have about the product?
 (A) It was unavailable in stores.
 (B) The price was too high.
 (C) The battery life was short.
 (D) Some features were difficult to use.
43. What does the man suggest doing?
 (A) Revising a budget
 (B) Postponing a product launch
 (C) Visiting a manufacturing plant
 (D) Creating a good marketing campaign
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44. What is the topic of the conversation?
- (A) Recruiting staff
 - (B) Marketing a product
 - (C) Repairing a vehicle
 - (D) Booking a tour
45. Where does the man say he used to work?
- (A) At a driving school
 - (B) At an automobile factory
 - (C) At a hotel
 - (D) At an airport
46. Who will the speakers meet with next?
- (A) A real estate agent
 - (B) A delivery person
 - (C) Lawyers
 - (D) Insurance agents
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47. What problem does the woman have?
- (A) She lost her keys.
 - (B) Her phone screen has cracked.
 - (C) She injured her finger.
 - (D) Her phone is malfunctioning.
48. What did the woman pay extra for?
- (A) An extended warranty
 - (B) Twenty-four-hour assistance
 - (C) Express service
 - (D) A personalized design
49. What does the man suggest the woman do?
- (A) Fill out a refund request
 - (B) Call another store
 - (C) Look at some accessories
 - (D) Change a pass code
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50. Who is the man?
- (A) A software designer
 - (B) A landscape architect
 - (C) A factory supervisor
 - (D) A furniture store clerk
51. What reason does the woman give for making a change?
- (A) The business hours would be more convenient.
 - (B) The quality of materials would be better.
 - (C) A discount is being offered.
 - (D) Fewer workers would be needed.
52. What does the man ask the woman to do?
- (A) Visit a work site
 - (B) Send a contract
 - (C) Make a counteroffer
 - (D) Request some samples
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53. What are the speakers preparing for?
- (A) A client visit
 - (B) An employee orientation
 - (C) A trade show
 - (D) A fund-raising event
54. What does the woman say she needs to do?
- (A) Send some instructions
 - (B) Make a reservation
 - (C) Order some badges
 - (D) Write a speech
55. Why does the woman say, "The office supply store has a sale"?
- (A) To extend an invitation
 - (B) To make a correction
 - (C) To express satisfaction
 - (D) To explain a decision
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56. Which department do the speakers most likely work in?

- (A) Human Resources
- (B) Shipping
- (C) Information Technology
- (D) Sales

57. Why are the women surprised?

- (A) An event was canceled.
- (B) A coworker retired on short notice.
- (C) Some business hours were changed.
- (D) Some equipment arrived early.

58. What complaint does the man have about a previous training?

- (A) It was not offered to all workers.
- (B) It was not detailed enough.
- (C) It did not include lunch.
- (D) It was not held during work hours.

59. Why does the woman want to move out of her current apartment?

- (A) It is far from her workplace.
- (B) It is too small.
- (C) It is in a noisy area.
- (D) It is too expensive.

60. What does the man mean when he says, "I should be able to lease that unit pretty quickly"?

- (A) A rental payment will likely be reduced.
- (B) Investing in a property would be profitable.
- (C) Some renovations will not take long.
- (D) An apartment has a modern layout.

61. What will the woman most likely do next?

- (A) Post an advertisement
- (B) Complete a form
- (C) Order some supplies
- (D) Provide a reference

Book Title	Copies In Stock
<i>Cooking with Kids</i>	6
<i>Delicious Dinners</i>	9
<i>Easy Meals at Home</i>	7
<i>Extraordinary Desserts</i>	5

62. Why does the man ask the woman to work an extra shift?

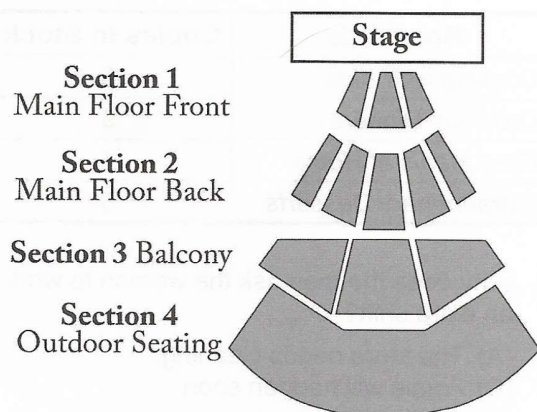
- (A) The store needs cleaning.
- (B) A sale will happen soon.
- (C) A shipment is arriving.
- (D) A coworker has an injury.

63. Look at the graphic. Which book is needed for an upcoming event?

- (A) *Cooking with Kids*
- (B) *Delicious Dinners*
- (C) *Easy Meals at Home*
- (D) *Extraordinary Desserts*

64. Why does the man expect an event to be crowded?

- (A) It is on a holiday weekend.
- (B) It was advertised on television.
- (C) An author is well-known.
- (D) Free food will be served.



65. What did the East Lake Band recently do?
 (A) They won a music award.
 (B) They went on a national tour.
 (C) They released a new recording.
 (D) They added a new member to the group.
66. Look at the graphic. Where do the speakers plan to sit?
 (A) In Section 1
 (B) In Section 2
 (C) In Section 3
 (D) In Section 4
67. What does the man offer to do?
 (A) Pick up some tickets
 (B) Provide transportation
 (C) Bring some umbrellas
 (D) Make a dinner reservation

Natalia's Schedule			
	Monday	Tuesday	Wednesday
9–11 A.M.	Budget Meeting Room B	Team Meeting Room A	Contract Meeting Lawyer's office
1–3 P.M.	Training Meeting Room C	Client Meeting Video call	
3–5 P.M.			

68. What does the man plan to do during his meeting?
 (A) Resolve a security issue
 (B) Review a travel policy
 (C) Conduct some job interviews
 (D) Compare some software packages
69. Look at the graphic. Which one of the woman's meetings will be changed?
 (A) Budget Meeting
 (B) Training Meeting
 (C) Team Meeting
 (D) Contract Meeting
70. What does the woman say she would like to improve?
 (A) Her technical knowledge
 (B) Her organizational skills
 (C) A training manual
 (D) A presentation