PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- **32.** What is the conversation mainly about?
 - (A) A product launch
 - (B) A grand opening
 - (C) Some investment options
 - (D) Some travel plans
- 33. Why has the man been busy?
 - (A) He has been working on a presentation.
 - (B) He has just returned from a family vacation.
 - (C) He is organizing a conference.
 - (D) He has been assigned a new client account.
- **34.** What does the woman suggest that the man do soon?
 - (A) Make a reservation
 - (B) Review some sales data
 - (C) Use a voucher before it expires
 - (D) Speak with an adviser
- **35.** Where is the conversation taking place?
 - (A) At a bakery
 - (B) At an employment agency
 - (C) At a farmers market
 - (D) At a restaurant
- 36. What does the woman ask about?
 - (A) An upcoming event
 - (B) A project deadline
 - (C) A delivery service
 - (D) A job opening
- **37.** What does the man remind the woman to do?
 - (A) Register on a Web site
 - (B) Send a document
 - (C) Update a budget
 - (D) Change an address

- 38. Where do the women work?
 - (A) At a bookstore
 - (B) At a computer store
 - (C) At a food market
 - (D) At a publishing company
- 39. What are the women worried about?
 - (A) Opening a branch office
 - (B) Competing with online stores
 - (C) Finding a new supplier
 - (D) Hiring enough delivery drivers
- 40. What does the man recommend?
 - (A) Advertising online
 - (B) Attending a trade show
 - (C) Adding food service
 - (D) Offering a home repair service
- **41.** What kind of products do the speakers sell?
 - (A) Cleaning products
 - (B) Car accessories
 - (C) Kitchen tools
 - (D) Garden supplies
- **42.** What does the woman mean when she says, "He's probably waiting outside"?
 - (A) A customer needs help immediately.
 - (B) A manager wants to discuss a complaint.
 - (C) A store is unusually crowded.
 - (D) Some instructions were confusing.
- **43.** What do the staff sometimes forget to do?
 - (A) Restock inventory
 - (B) Sign receipts
 - (C) Hand out flyers
 - (D) Mention an upcoming sale

- 44. Who most likely are the men?
 - (A) Teachers
 - (B) Bakers
 - (C) Electricians
 - (D) Doctors
- 45. Why are the men frustrated?
 - (A) Some work will have to be redone.
 - (B) Some tools have been misplaced.
 - (C) Some staff members are unavailable.
 - (D) Some supplies have run out.
- **46.** What does the woman want the men to review?
 - (A) A revised budget
 - (B) A meeting agenda
 - (C) Some design plans
 - (D) Some contract terms
- 47. What does the man want to do?
 - (A) Renovate a building
 - (B) Create a community garden
 - (C) Install some new road signs
 - (D) Move a business to a new location
- **48.** What problem does the woman mention about a project?
 - (A) It will be noisy.
 - (B) It will be expensive.
 - (C) Finding available space may be difficult.
 - (D) The approval process may take a long time.
- **49.** What does the woman suggest the man do?
 - (A) Apply for a loan
 - (B) Check a city map
 - (C) Collect some signatures
 - (D) Post an announcement online

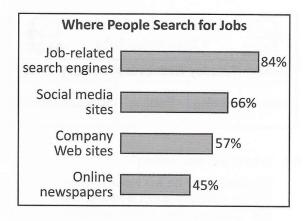
- 50. What industry does the woman work in?
 - (A) Finance
 - (B) Farming
 - (C) Advertising
 - (D) Hospitality
- 51. What did the woman do recently?
 - (A) She received an award.
 - (B) She opened a new business.
 - (C) She invented a new product.
 - (D) She published a book.
- **52.** What will the woman most likely discuss next?
 - (A) Choosing an appropriate software program
 - (B) Preparing for a job interview
 - (C) Deciding on a program of study
 - (D) Improving networking skills
- **53.** What kind of business do the speakers most likely own?
 - (A) An architecture studio
 - (B) A restaurant
 - (C) A real estate agency
 - (D) An accounting firm
- 54. What does the man want to order?
 - (A) Furniture
 - (B) Office supplies
 - (C) Food
 - (D) Lighting fixtures
- **55.** Why does the woman say, "I just checked the account balance an hour ago"?
 - (A) To offer an excuse
 - (B) To make a complaint
 - (C) To provide reassurance
 - (D) To express surprise

TEST 10

- 56. Who most likely is the man?
 - (A) The woman's former landlord
 - (B) The woman's professor
 - (C) The woman's relative
 - (D) The woman's previous employer
- 57. What does the woman say she will do soon?
 - (A) Return to her parents' house
 - (B) Apply for a job
 - (C) Pick up her belongings
 - (D) Begin coursework at school
- 58. What does the woman ask for?
 - (A) A house key
 - (B) A copy of a certificate
 - (C) A reference letter
 - (D) A colleague's e-mail address
- 59. Where most likely are the speakers?
 - (A) In a government office
 - (B) In a television studio
 - (C) At a bus terminal
 - (D) At a construction site
- **60.** What does the man mention about the Lansing Bridge?
 - (A) There is a lot of traffic on it today.
 - (B) There is a beautiful view from it.
 - (C) It now has a walkway.
 - (D) It is temporarily closed.
- **61.** How can the listeners find out more information?
 - (A) By visiting an information desk
 - (B) By requesting a brochure
 - (C) By checking a Web site
 - (D) By calling a help line

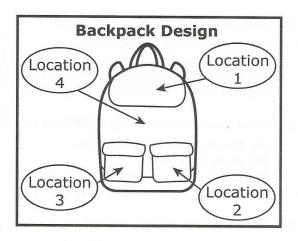
Community Center Class Schedule				
Monday	Tuesday	Wednesday	Thursday	Friday
Ceramics	Knitting	Painting	Sculpture	Drawing

- 62. Why is the man calling?
 - (A) To confirm he will teach a class
 - (B) To complain about a recent class
 - (C) To inquire about class supplies
 - (D) To request directions to a community center
- **63.** Look at the graphic. Which class are the speakers discussing?
 - (A) Knitting
 - (B) Painting
 - (C) Sculpture
 - (D) Drawing
- **64.** What does the man plan to do in Chicago?
 - (A) Go to a graduation ceremony
 - (B) Attend a wedding
 - (C) Complete a certification
 - (D) See an art exhibit





- (A) At a car rental service
- (B) At a market research firm
- (C) At an electronics store
- (D) At a trucking company
- **66.** Look at the graphic. Where do the speakers plan to start advertising job openings?
 - (A) On job-related search engines
 - (B) On social media sites
 - (C) On company Web sites
 - (D) In online newspapers
- **67.** What does the man say he will do later today?
 - (A) Propose a budget adjustment
 - (B) Attend a training session
 - (C) Write a letter of recommendation
 - (D) Approve a timeline



- **68.** What is the woman having difficulty deciding on?
 - (A) A color
 - (B) A fabric
 - (C) Storage capacity
 - (D) Strap placement
- 69. Why was the company's logo redesigned?
 - (A) To reflect design trends
 - (B) To celebrate an anniversary
 - (C) To appeal to a wider audience
 - (D) To avoid a copyright problem
- **70.** Look at the graphic. Where will the company's logo be placed?
 - (A) Location 1
 - (B) Location 2
 - (C) Location 3
 - (D) Location 4