## PART 4

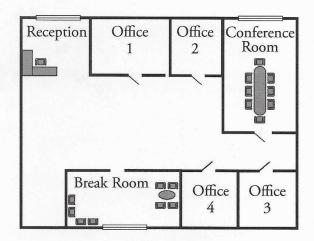
**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. Where does the speaker work?
  - (A) At a roofing company
  - (B) At a catering company
  - (C) At a community park headquarters
  - (D) At an interior-design firm
- 72. What information was incorrect?
  - (A) An order number
  - (B) A file name
  - (C) An address
  - (D) A price
- **73.** Why does the speaker recommend placing an order soon?
  - (A) A material is in high demand.
  - (B) The rainy season is coming.
  - (C) Some new fees will be introduced.
  - (D) A permit is about to expire.
- **74.** Who are the listeners?
  - (A) Artists
  - (B) Journalists
  - (C) Real estate agents
  - (D) Sales representatives
- **75.** What does the speaker say the listeners should learn to do?
  - (A) Manage their time
  - (B) Negotiate prices
  - (C) Give memorable presentations
  - (D) Create effective advertisements
- **76.** What does the speaker mention about Insook Lee?
  - (A) She has won an award.
  - (B) She is on a lecture tour.
  - (C) She hosts a popular podcast.
  - (D) She recently started a company.

- 77. What happened last January?
  - (A) There was an election.
  - (B) There was a snowstorm.
  - (C) A shopping mall opened.
  - (D) A bridge was closed.
- 78. Why have some citizens complained?
  - (A) A toll has increased.
  - (B) Traffic lights are badly timed.
  - (C) There is not enough parking.
  - (D) The roads are in poor condition.
- **79.** Who has been invited to attend a city council meeting?
  - (A) Engineers
  - (B) Educators
  - (C) Finance experts
  - (D) Business owners
- **80.** What is the purpose of an equipment update?
  - (A) To promote healthy lifestyles
  - (B) To protect consumer privacy
  - (C) To comply with safety standards
  - (D) To increase energy efficiency
- 81. What are the listeners warned about?
  - (A) Price increases
  - (B) Service interruptions
  - (C) Loud noises
  - (D) Increased traffic
- 82. What are some listeners encouraged to do?
  - (A) Sign up early for a service
  - (B) Use a community space
  - (C) Attend an information session
  - (D) Take public transportation

- 83. Who is the speaker?
  - (A) A sports coach
  - (B) A computer programmer
  - (C) A company executive
  - (D) A sales representative
- 84. What is the speaker mainly discussing?
  - (A) An upcoming retirement
  - (B) A corporate fund-raiser
  - (C) An innovative product
  - (D) An annual dinner
- **85.** Why does the speaker say, "There are a lot of talented people in this group"?
  - (A) To question a management policy
  - (B) To suggest a group size be decreased
  - (C) To reassure the listeners about a decision
  - (D) To express appreciation for an award
- **86.** Who is the man most likely calling?
  - (A) A police officer
  - (B) A customer
  - (C) A mechanic
  - (D) A supervisor
- 87. What will take place tomorrow?
  - (A) A store sale
  - (B) A road closure
  - (C) A farmers market
  - (D) A musical performance
- **88.** What does the speaker mean when he says, "there are three cars parked there now"?
  - (A) An event is not popular.
  - (B) A task cannot be completed.
  - (C) A parking fee has been paid.
  - (D) A delivery will be delayed.

- 89. What change does the speaker announce?
  - (A) Departments will be reorganized.
  - (B) New technicians will be hired.
  - (C) An additional warehouse will open.
  - (D) An automated system will be used.
- 90. Who most likely are the listeners?
  - (A) Accountants
  - (B) Warehouse stockers
  - (C) Human resources managers
  - (D) Customer service representatives
- 91. What does the speaker ask the listeners to do?
  - (A) Update service numbers
  - (B) Submit salary requirements
  - (C) Keep a record of complaints
  - (D) Post some shipping schedules
- 92. What is the speaker promoting?
  - (A) Audio equipment
  - (B) Cleaning tools
  - (C) A security device
  - (D) A software program
- **93.** What industry do the listeners most likely work in?
  - (A) Transportation
  - (B) Manufacturing
  - (C) Banking
  - (D) Health care
- **94.** What does the speaker mean when he says, "the manual's just fifteen pages long"?
  - (A) The listeners should read the manual now
  - (B) A manual would be inexpensive to print.
  - (C) A product is not ready to be released.
  - (D) A product is easy to use.



- **95.** What is the speaker's company planning to purchase?
  - (A) A 3-D printer
  - (B) A large-screen television
  - (C) Some new laptops
  - (D) Some adjustable desks
- **96.** Why has the company decided to make the purchase?
  - (A) More employees were hired.
  - (B) A vendor increased its prices.
  - (C) A store went out of business.
  - (D) Some software was out-of-date.
- **97.** Look at the graphic. Where will Jerome move to?
  - (A) Office 1
  - (B) Office 2
  - (C) Office 3
  - (D) Office 4

Item	Quantity
Safety Goggles	20 pairs
Cloth Rags	12 boxes
Adjustable Stools	8
Hard Hats	15

- 98. Where does the speaker most likely work?
  - (A) At a factory
  - (B) At an architecture firm
  - (C) At a landscaping service
  - (D) At a government inspection office
- **99.** Look at the graphic. Which number does the speaker want to change?
  - (A) 20
  - (B) 12
  - (C) 8
  - (D) 15
- **100.** What information would the speaker like added to a list?
  - (A) His home address
  - (B) His office location
  - (C) His telephone number
  - (D) His e-mail address

This is the end of the Listening test.