

PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. What is the woman preparing for?
 (A) A holiday raffle
 (B) A grand opening
 (C) A retirement party
 (D) A charity event
33. What does the man say he can do?
 (A) Rush an order
 (B) Apply a discount
 (C) Include some free samples
 (D) Set up a product display
34. What does the woman ask about?
 (A) Payment methods
 (B) Store hours
 (C) Return policies
 (D) Color options
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35. What most likely is the woman's profession?
 (A) Sound engineer
 (B) Travel agent
 (C) Actor
 (D) Musician
36. Why is the man calling?
 (A) To ask the woman for a favor
 (B) To offer the woman a job
 (C) To purchase some tickets
 (D) To recommend a colleague
37. According to the woman, what might cause a problem?
 (A) A billing error
 (B) A schedule conflict
 (C) A visa requirement
 (D) A mechanical failure
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38. What kind of event is taking place?
 (A) A trade show
 (B) A job fair
 (C) A fund-raiser
 (D) A grand opening
39. According to the man, what did a client request?
 (A) Projection equipment
 (B) Vegetarian meals
 (C) Additional parking
 (D) An earlier start time
40. What will Fatima do next?
 (A) Locate some keys
 (B) Process a payment
 (C) Make a phone call
 (D) Check some seating arrangements
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41. Where is the conversation most likely taking place?
 (A) At a vegetable farm
 (B) At an electronics store
 (C) At a motorcycle repair shop
 (D) At a grocery store
42. What does the woman ask the man to do?
 (A) Describe a phone
 (B) Show a receipt
 (C) Contact a manufacturer
 (D) Speak to a mechanic
43. What information does the woman give the man?
 (A) The price of an item
 (B) The name of a supervisor
 (C) The location of a product
 (D) The size of an order
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44. What field do the speakers most likely work in?
(A) Accounting
(B) Engineering
(C) Education
(D) Agriculture
45. Why does the man say, "It won't take that long"?
(A) To request the woman's permission
(B) To convince the woman to meet
(C) To decline an invitation
(D) To express surprise about a decision
46. What does the woman say she will do after work?
(A) Pack for a business trip
(B) Go to a dental appointment
(C) Pick up a food order
(D) Attend a retirement party
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47. According to the woman, what do the results of a survey indicate about a company?
(A) It should create an employee award.
(B) It should provide free transportation.
(C) Its employees are happy with a training program.
(D) Its employees are concerned about the environment.
48. What does the man say he did recently?
(A) He accepted a job offer.
(B) He read an article.
(C) He downloaded a schedule.
(D) He met a sales goal.
49. What does the woman suggest?
(A) Hiring a consultant
(B) Changing a venue
(C) Modifying a production process
(D) Recruiting volunteers
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50. What type of event did the woman attend?
(A) A theater performance
(B) A grand opening
(C) A professional conference
(D) A retirement party
51. What does the woman imply when she says, "That'll be quite challenging"?
(A) She wants to apply for a new position.
(B) She does not think she can meet a deadline.
(C) She will need additional funding for a project.
(D) She admires a colleague's plan.
52. What does the woman say she will do now?
(A) Speak with her assistant
(B) Print out her résumé
(C) Order some food
(D) Make travel arrangements
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53. Why is the man calling the Springfield Community Center?
(A) He is looking for a backpack.
(B) He is researching a historical place.
(C) He is asking about a meeting space.
(D) He is interested in joining a club.
54. What does the woman warn the man about?
(A) A busy time of the month
(B) An early store closing
(C) The cost of an event
(D) A missing document
55. What does the man ask about using?
(A) A library
(B) A message board
(C) A mobile phone
(D) A projector
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56. Who most likely is the woman?

- (A) A cafeteria manager
- (B) A hotel receptionist
- (C) A laboratory technician
- (D) An interior designer

57. Why will the woman visit the man's business this afternoon?

- (A) To perform an inspection
- (B) To select a product
- (C) To learn a new skill
- (D) To interview for a job

58. What does the man recommend that the woman bring?

- (A) Some measurements
- (B) Some photographs
- (C) A handbook
- (D) A business card

59. Who most likely are the program participants?

- (A) Sales recruiters
- (B) Prospective clients
- (C) Building inspectors
- (D) Management trainees

60. What does the man ask about?

- (A) An office location
- (B) A budget amount
- (C) A length of time
- (D) A list of attendees

61. How should the participants communicate a request?

- (A) By making a phone call
- (B) By speaking with Ms. Park
- (C) By sending an e-mail
- (D) By filling out a form

Model	Capacity
Country	1
Classic	1-2
Premier	3-4
Deluxe	5

62. What kind of products does the woman's store sell?

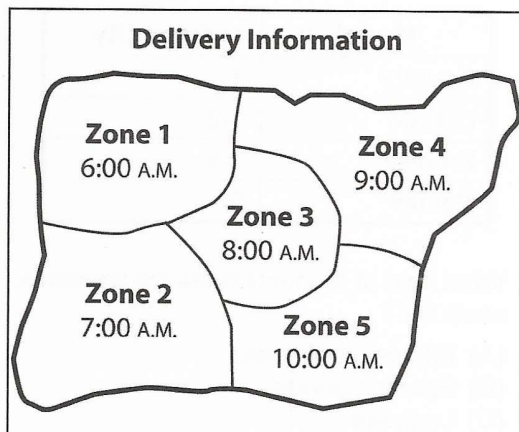
- (A) Kitchen appliances
- (B) Sporting goods
- (C) Luggage
- (D) Bathroom furnishings

63. Look at the graphic. Which model will the man buy?

- (A) Country
- (B) Classic
- (C) Premier
- (D) Deluxe

64. What is the man concerned about?

- (A) A price
- (B) A warranty
- (C) The installation
- (D) The quality



65. What type of business is the woman calling?
- (A) A catering company
(B) A laundry service
(C) A flower shop
(D) A furniture store
66. What does the man say his company is known for?
- (A) Its prices
(B) Its locations
(C) Its reliability
(D) Its products
67. Look at the graphic. What time will the delivery be made?
- (A) 6:00 A.M.
(B) 7:00 A.M.
(C) 8:00 A.M.
(D) 9:00 A.M.

Doctor	Work Hours (Monday-Friday)
Dr. Fontana	8:00 A.M.—5:00 P.M.
Dr. Miller	10:00 A.M.—4:00 P.M.
Dr. Smith	10:00 A.M.—6:00 P.M.
Dr. Yang	8:00 A.M.—3:00 P.M.

68. Why does the man want to change an appointment?
- (A) His car broke down.
(B) He has to attend a meeting.
(C) He has a family event.
(D) He has to wait for a delivery.
69. Look at the graphic. Who will the man see on Friday?
- (A) Dr. Fontana
(B) Dr. Miller
(C) Dr. Smith
(D) Dr. Yang
70. What will the man most likely do next?
- (A) Answer some questions
(B) Visit a Web site
(C) Make a payment
(D) Drive to an office