PART 4

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- **71.** What kind of business is the speaker most likely calling?
 - (A) A hair salon
 - (B) An insurance company
 - (C) A car dealership
 - (D) An eye doctor's office
- **72.** What does the speaker say about her appointment?
 - (A) It is too far away.
 - (B) It needs to be rescheduled.
 - (C) It is too expensive.
 - (D) It should be with a different person.
- 73. What is the speaker interested in learning more about?
 - (A) Payment methods
 - (B) Delivery options
 - (C) A warranty
 - (D) A job opening
- 74. What is being advertised?
 - (A) A factory tour
 - (B) A baking competition
 - (C) A grand opening
 - (D) An art show
- 75. What will participants receive?
 - (A) A poster
 - (B) A promotional mug
 - (C) A company T-shirt
 - (D) A photograph
- 76. What can the listeners do on a Web site?
 - (A) Find a recipe
 - (B) Fill out an entry form
 - (C) View a product list
 - (D) Download a coupon

- 77. Where does the announcement take place?
 - (A) At a sports arena
 - (B) At a concert hall
 - (C) At an art museum
 - (D) At a movie theater
- 78. Why does the speaker apologize?
 - (A) A presenter has been delayed.
 - (B) Some lights have gone out.
 - (C) A sound system is broken.
 - (D) A construction project is noisy.
- 79. What does the speaker offer the listeners?
 - (A) A promotional item
 - (B) A parking voucher
 - (C) Discounted snacks
 - (D) Free tickets
- 80. What event is taking place?
 - (A) A technology conference
 - (B) A product demonstration
 - (C) A company fund-raiser
 - (D) A training workshop
- **81.** Why does the speaker say, "And over 300 people are here"?
 - (A) To propose moving to a larger venue
 - (B) To indicate that some advertising was successful
 - (C) To emphasize the importance of working quickly
 - (D) To suggest more volunteers are needed
- **82.** What does the speaker ask the listeners to do?
 - (A) Provide feedback
 - (B) Silence mobile phones
 - (C) Review an event program
 - (D) Enjoy some refreshments

- **83.** What is the purpose of the plan?
 - (A) To support local businesses
 - (B) To promote tourism
 - (C) To decrease traffic
 - (D) To reduce government spending
- **84.** Who does the speaker say will receive a discount?
 - (A) Commuters
 - (B) Senior citizens
 - (C) Students
 - (D) City officials
- 85. What will happen after three months?
 - (A) A survey will be distributed.
 - (B) A new director will take over.
 - (C) A bus line will be added.
 - (D) A program evaluation will take place.
- 86. What event is the speaker discussing?
 - (A) A sports competition
 - (B) A music festival
 - (C) A cooking demonstration
 - (D) A historical play
- **87.** Why does the speaker say, "tickets are almost sold out"?
 - (A) To encourage the listeners to enter a
 - (B) To suggest that the listeners arrive early
 - (C) To complain that an event space is too small
 - (D) To praise the results of a marketing plan
- 88. What will happen tomorrow morning?
 - (A) A new venue will open.
 - (B) A prize winner will be announced.
 - (C) An interview will take place.
 - (D) A video will be filmed.

- **89.** What type of business does the speaker work for?
 - (A) A computer company
 - (B) A construction firm
 - (C) A furniture manufacturer
 - (D) An office-supply distributor
- **90.** What does the speaker say is an advantage of the new material?
 - (A) It is inexpensive.
 - (B) It is durable.
 - (C) It is lightweight.
 - (D) It comes in many colors.
- 91. What will the listeners do next?
 - (A) Sign up for a mailing list
 - (B) Watch an instructional video
 - (C) Enter a contest
 - (D) Look at a sample
- **92.** Which department does the speaker work in?
 - (A) Product Development
 - (B) Human Resources
 - (C) Legal
 - (D) Accounting
- **93.** Why does the speaker say, "there is a need for a skilled software engineer"?
 - (A) To recommend an employee sign up for more training
 - (B) To indicate that a project deadline will be extended
 - (C) To approve a request to transfer
 - (D) To suggest consulting with an expert
- **94.** What does the speaker want to discuss with the listener?
 - (A) Some sales results
 - (B) Some client feedback
 - (C) An office renovation
 - (D) A work schedule

This Week's Guests	
Monday	Ling Yu—Part 1
Tuesday	Ling Yu—Part 2
Wednesday	Hilda Orman
Thursday	Haru Nakamura
Friday	Joseph Samir

- **95.** Why are guests invited on the speaker's radio show?
 - (A) To discuss their businesses
 - (B) To talk about local history
 - (C) To teach communication skills
 - (D) To offer travel tips
- 96. What can the listeners do on a Web site?
 - (A) View photos of famous guests
 - (B) Sign up for a special service
 - (C) Read about upcoming programs
 - (D) Listen to previous episodes
- **97.** Look at the graphic. Which day is this episode being aired?
 - (A) Tuesday
 - (B) Wednesday
 - (C) Thursday
 - (D) Friday



- **98.** Look at the graphic. Where will the scarves and ties be displayed?
 - (A) On Shelf 1
 - (B) On Shelf 2
 - (C) On Shelf 3
 - (D) On Shelf 4
- **99.** What should be displayed near the cash registers?
 - (A) Coupons
 - (B) Hats
 - (C) Gloves
 - (D) Socks
- **100.** What should the listener expect to receive in an e-mail?
 - (A) A payment schedule
 - (B) Photographs
 - (C) Shipping information
 - (D) Display measurements

This is the end of the Listening test.