

# Decision Theory – Introduction

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# Decision making

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Is deciding difficult?

# Deciding can be difficult because...

## Deciding can be difficult because...

- There are **too many** possibilities to decide

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For example:

- Which master I should choose?
- Classical problems: the Knapsack Problem (KP), the Travelling Salesman Problem (TSP), the Minimum Spanning Tree (MST)...

# Combinatorial optimization

- Finding the best solution
- Into a finite set of objects
- Without any possibility to look at all of them !

# Deciding can be difficult because...

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- There are **several decision makers** to decide

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- There are **several decision makers** to decide

For example:

- Where are we going to eat this evening?
- Classical problems: social choice theory



- Knowing the preferences of every voter
- Finding the collective preferred solution

# Deciding can be difficult because...

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For example:

- Where should I go on vacation?
- Classical problems: multicriteria decision

- Finding the global preferred solution
- With possibly conflicting criteria

# Deciding can be difficult because...

## Deciding can be difficult because...

- There are **too many** possibilities to decide
- There are **several decision makers** to decide
- There are **several criteria** to be taken into consideration
- Consequences are **uncertain**

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- Consequences are **uncertain**

For example:

- Should I take my umbrella?
- Classical problems: Decision making under uncertainty

# Let's play a game

## Game 1

You win 100\$

## Game 2

- You win 0\$ with  $p = 0.5$
- You win 250\$ with  $p = 0.5$

Which game do you choose?

# Let's play a game

## Game 1

You win 10\$

## Game 2

- You win 0\$ with  $p = 0.5$
- You win 25\$ with  $p = 0.5$

Which game do you choose?



# Let's play a game

## Game 1

You win 100 000\$

## Game 2

- You win 0\$ with  $p = 0.5$
- You win 250 000\$ with  $p = 0.5$

Which game do you choose?

- Finding the global preferred solution
- Without knowing the exact consequences

# Deciding can be difficult because...

## Deciding can be difficult because...

- There are **too many** possibilities to decide → **Combinatorial optimization**
- There are **several decision makers** to decide → **Social Choice Theory**
- There are **several criteria** to be taken into consideration → **Multicriteria Decision Analysis**
- Consequences are **uncertain** → **Decision under uncertainty**

## Plan (subject to change)

- Today, Preference modelling
- Tomorrow, Social Choice Theory
- Friday, Dec. 1st, Social Choice Theory/Multi-Criteria Decision Analysis
- Thursday, Dec. 14th, Multi-Criteria Decision Analysis
- Friday, Dec. 15th, Multi-Criteria Decision Analysis/Decision making under uncertainty
- Wednesday, Dec. 20th, Decision making under uncertainty