

THI MAI ANH NGUYEN

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Positions

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| New York University <i>Assistant Professor, Department of Economics</i> | 09/2024 - |
| Microsoft Research New England <i>Postdoctoral Researcher, Economics and Computation</i> | 07/2023 - 06/2024 |

Education

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|----------------------------------------------------------------------------------------------|-------------|
| Massachusetts Institute of Technology (MIT) <i>PhD in Economics</i> | 2017 - 2023 |
| The University of Queensland (UQ) <i>Bachelor of Economics, First Class Honors</i> | 2013 - 2016 |

Research interests

Industrial Organization, Organizational Economics, Theory

Publications

“Long-Term Relationships in the US Truckload Freight Industry” (with Adam Harris)
American Economic Journal: Microeconomics, February 2025, 17(1): 308-53

Working papers

“Long-Term Relationships and the Spot Market: Evidence from US Trucking” (with Adam Harris)
Revise and Resubmit at *American Economic Review*

“Costs of Technological Frictions: Evidence from EHR (Non-)Interoperability” (with Rebekah Dix and Kelsey Moran)

“Empiricist Learning Rules on Social Networks: Convergence and Quality of Information Aggregation”

Work in progress

“Delegated Screening: Evidence from Government-Backed Loans” (with Felipe Brugués, Rebecca De Simone, and Juan Sebastián Vélez-Velásquez)

“Inside the Brokers: Evidence from Real Estate” (with Daryl Fairweather, Robert Metcalfe, and Sebastián Sandoval-Olascoaga)

“Interoperability and Competition in Electronic Health Record Systems” (with Rebekah Dix and Kelsey Moran)

Presentations (past and scheduled)

2026 - Rice University

2025 - Workshop on Econometrics and Models of Strategic Interactions (jointly organized by QMUL, UCL, TSE, Vanderbilt), ITEA Conference on Transportation Economics, Boston College

2024 - ASSA 2024 Annual Meeting, Carnegie Mellon University Tepper, Stony Brook Center for Game Theory (Empirical Methods Workshop)

2023 - Stanford GSB (OIT), Microsoft Research, Princeton, Northwestern Kellogg (Strategy), University of Chicago Booth (Microeconomics), Northwestern, Stanford, Berkeley, London School of Economics (Management), London School of Economics (Economics), Columbia, Yale, New York University, University of Michigan, University of Chicago, WUSTL Olin, Boston University, Federal Reserve Board, University of Pennsylvania, IIOC, NBER IO Summer Institute, University of Wisconsin-Madison, University of Toronto Rotman (EAP), Queen’s University

2021 - European Winter Meeting of the Econometric Society

Fellowships and awards

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|------------------------------------------------------|-------------|
| Jerry Hausman Graduate Dissertation Fellowship (MIT) | 2021 |
| George and Obie Shultz Fund (MIT) | 2020 |
| Emma Krob Castle Graduate Fellowship (MIT) | 2017 - 2018 |
| Honors Scholarship (50% tuition, UQ) | 2016 |
| Vietnam Scholarship (100% tuition, UQ) | 2013 - 2015 |

Service

2025-2026: IO Seminar Co-organizer

2024-2025: IO Seminar Co-organizer, PhD Admissions Committee, Applied Micro Seminar Co-organizer

Refereeing

American Economic Review, Econometrica, Journal of Political Economy, RAND Journal of Economics, Transportation Research Part E, Review of Economic Studies

Teaching

ECON-UA 316 Industrial Organization (NYU): Spring 2025, Spring 2026

ECON-GA 1802 Industrial Organization II (NYU): Spring 2026

PhD advising

(with graduation year and initial placement)

Kei Ikegami (2025, University of Tokyo, postdoc)

Shangwen Li (Expected 2026)

Martina Cuneo (Expected 2027)