

## The Individual Contract

PAPVN

No. AP001

This Individual Contract ("Individual Contract") is made by and between Panasonic Appliances Vietnam Co., Ltd. ("Customer") and Panasonic Corporation ("Licensor"), pursuant to the terms and conditions of the Basic Agreement and Service Agreement effective on 19/06/2013 by and between the parties.

Support for Cost Management Assisting System "i-CAST"

# The Individual Contract

Customer agrees to this Individual Contract ("Individual Contract") Customer shall provide the services stipulated in the Appendix.

Customer shall receive the Software and the Manual, the equipment delivered at the rank of the acceptance test against the Software, and the performance of the services shall be according to the Appendix, provided that they may be changed at any time. The acceptance test shall be deemed to be completed when it meets all the requirements of the acceptance test submitted by Licensor.

Customer shall pay Licensor the fee stipulated in the Appendix by the payment method specified in the Appendix by the date specified in the Appendix.

The Appendix shall be an integral part of this Individual Contract. The meaning of words and terms used in the Appendix shall be determined by the definitions contained in the Basic Agreement.

Each party hereto has caused this Individual Contract to be drawn up in English and in Vietnamese to be executed by the authorized officers on the date of the date first mentioned. This Individual Contract consists of two parts in each language, each of which shall be deemed to be equally valid if one or both are deemed to be invalid the same instrument. Each document and its counterparts.

This contract shall be renewed for another period unless either party has given the other party written notice to the contrary at least three months in advance. The same shall apply to any extension period.

Customer: Panasonic Appliances Vietnam Co., Ltd.



## The Individual Contract

This individual contract ("Individual Contract") is made by and between Panasonic Appliances Vietnam Co., Ltd. ("Licensee") and Panasonic Corporation ("Licensor") pursuant to the terms and conditions provided in the Software License and Service Agreement entered into on 19/Feb/2013 by and between the parties (Contract No. GS-VN002, "Basic Agreement").

The effective date of this Agreement shall be 1 April 2025.

1. Licenser shall grant Licensee the right to use the Software and provide the Manual stipulated in the appendix attached to this Individual Contract ("Appendix"). Licenser shall provide the Service stipulated in the Appendix.
2. The delivery date of the Software and the Manual, the notification deadline of the result of the acceptance test against the Software, and the commencement date of the Service shall be stipulated in the Appendix, provided that they may be changed on mutual agreement.
3. The acceptance test shall be deemed to be completed when Licensee receives the achievement result of acceptance test submitted by Licenser.
4. Licensee shall pay Licenser the Fee stipulated in the Appendix pursuant to the payment method stipulated in the Appendix by the date stipulated in the Appendix.
5. The Appendix shall be an integral part of this Individual Contract.
6. The meaning of words and terms used in this Individual Contract shall follow the definitions provided in the Basic Agreement.
7. Each party hereto has caused this Individual Contract in both Japanese and English and in duplicate to be executed by its duly authorized officers or representatives as of the date first above written. This Individual Contract may be executed in two (2) counterparts in each language, each of which shall be deemed to be original, and all of which together shall be deemed to be one and the same instrument. Each of the parties shall keep one counterpart.
8. This contract shall be renewed for one year without modification unless either party hereto gives the other party written notice to the contrary no later than one month prior to the expiration of the period. The same shall apply to any subsequent period.

Licensee:  
Panasonic Appliances Vietnam Co., Ltd.  
BY: TNHH  
**PANASONIC APPLIANCES**  
TITLE: **GENERAL DIRECTOR**  
DATE: **Takeshiro Uwahara**

Licensor:  
Panasonic Corporation  
BY: **代表取締役社長**  
NAME: **執行役員** **田正弘**  
TITLE: \_\_\_\_\_  
DATE: \_\_\_\_\_



## Appendix(TL1: Hanoi)

1.	<p>The Software  <b>&lt;Name&gt;</b>          i-CAST</p> <p><b>&lt;Provided Things&gt;</b>          Software and Related Documents as above-mentioned</p>	<ul style="list-style-type: none"> <li>■ i-CAST Implementation             <ul style="list-style-type: none"> <li>▪ Product Cost, Profit and Loss Accumulation                     <ul style="list-style-type: none"> <li>▪ Material Cost Registration for each model</li> <li>▪ Man Power Registration for each model and process. including how to confirm both of model and subassembly</li> <li>▪ Billing Data Registration for each model</li> <li>▪ Cost Rate Registration</li> <li>▪ Product Cost, Profit and Loss Accumulation for each model</li> </ul> </li> <li>▪ Material Cost Accumulation for each model                     <ul style="list-style-type: none"> <li>▪ Actual Material Cost Accumulation for each month</li> <li>▪ Standard Material Cost Accumulation for each month</li> <li>▪ Multiple Material Cost Accumulation for each day</li> </ul> </li> </ul> </li> <li>If any problem happens for others regarding daily cost management, then correspond among the information services.</li> <li>■ Documents Provided by electronic file as below             <ul style="list-style-type: none"> <li>▪ i-CAST Operation Manual</li> </ul> </li> </ul>
2.	Purpose of Utilization	Keeping and sharing information, and business lead time reduction by process management innovation
3.	Training Contents for Implementation	<p>Licensor provides services as below at Licensee's office.</p> <ul style="list-style-type: none"> <li>• Consideration of standard business operation with licensee's employees, based on this software</li> <li>• Education of the software's specification and the way to use for licensee's employees</li> </ul>
4.	Information Service Contents	Defined by Service Level Directions
5.	Starting Date for Implementation	1, Apr. 2025
6.	Servicing Fee and Due Date	<ul style="list-style-type: none"> <li>■ Yearly amount:JPY 720,000</li> <li>■ JPY180,000/3 months (JPY60,000/month)</li> </ul> <p>Apr. 2025 onwards, 15th of June, September, December and March every quarter</p>
7.	Payment Method	By wire transfer in Japanese Yen to the bank account assigned by Licensor
8.	Guarantee Period	Same as the providing period of information servicing
9.	Beneficiary Name	Panasonic Holdings Corporation

(※1) If have any withholding tax(FCT) which Licenser is needed to pay at source in Vietnam in connection with the payments made by Licensee under this agreement, Licenser authorized Licensee to deduct at source the exact amount of CIT FCT payable out of the payment due to Licenser.

Other taxes included VAT FCT should be borne by Licensee.

## Appendix(TL2: Hung Yen)

1.	<p>The Software  <b>&lt;Name&gt;</b>          i-CAST</p> <p><b>&lt;Provided Things&gt;</b>          Software and Related Documents as above-mentioned</p>	<ul style="list-style-type: none"> <li>■i-CAST Implementation             <ul style="list-style-type: none"> <li>• Product Cost, Profit and Loss Accumulation                     <ul style="list-style-type: none"> <li>▪ Material Cost Registration for each model</li> <li>▪ Man Power Registration for each model and process. including how to confirm both of model and subassembly</li> <li>▪ Billing Data Registration for each model</li> <li>▪ Cost Rate Registration</li> <li>▪ Product Cost, Profit and Loss Accumulation for each model</li> </ul> </li> <li>• Material Cost Accumulation for each model                     <ul style="list-style-type: none"> <li>▪ Actual Material Cost Accumulation for each month</li> <li>▪ Standard Material Cost Accumulation for each month</li> <li>▪ Multiple Material Cost Accumulation for each day</li> </ul> </li> </ul> </li> </ul> <p>If any problem happens for others regarding daily cost management, then correspond among the information services.</p> <ul style="list-style-type: none"> <li>■Documents Provided by electronic file as below             <ul style="list-style-type: none"> <li>▪ i-CAST Operation Manual</li> </ul> </li> </ul>
2.	Purpose of Utilization	Keeping and sharing information, and business lead time reduction by process management innovation
3.	Training Contents for Implementation	Licensor provides services as below at Licensee's office. <ul style="list-style-type: none"> <li>• Consideration of standard business operation with licensee's employees, based on this software</li> <li>• Education of the software's specification and the way to use for licensee's employees</li> </ul>
4.	Information Service Contents	Defined by Service Level Directions
5.	Starting Date for Implementation	1, Apr. 2025
6.	Servicing Fee and Due Date	<ul style="list-style-type: none"> <li>■ Yearly amount:JPY 720,000</li> <li>■ JPY180,000/3 months (JPY60,000/month)</li> </ul> <p>Apr. 2025 onwards, 15th of June, September, December and March every quarter</p>
7.	Payment Method	By wire transfer in Japanese Yen to the bank account assigned by Licensor
8.	Guarantee Period	Same as the providing period of information servicing
9.	Beneficiary Name	Panasonic Holdings Corporation

(※1) If have any withholding tax(FCT) which Licenser is needed to pay at source in Vietnam in connection with the payments made by Licensee under this agreement, Licenser authorized Licensee to deduct at source the exact amount of CIT FCT payable out of the payment due to Licenser.

Other taxes included VAT FCT should be borne by Licensee.