

### **Business Information Service**

**Factsheet:** 

# HANOI PLASTICS JOINT STOCK COMPANY

#### Date of report:

Nov 17 2022

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#### Headquarter

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### Ho Chi Minh City Branch

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### **KEY INFORMATION**

KEY FINANCIAL FY: 2021			Unit	VND Thousand
Total Assets	Contributed Capital	Net Debts	Net Revenue	Net Profit
1,896,869,151.54	364,400,000.00	719,584,061.59	2,083,681,493.90	72,180,206.27
+11.45% y-o-y		+16.03% y-o-y	+95.81% y-o-y	-35.84% y-o-y

+11.45% y-0-y		+10.03% y-0		
Company Name	HANOI PLASTICS JOINT STOCK COMPANY CÔNG TY CỔ PHẨN NHỰA HÀ NỘI			
Registered Address	Group 12, Phuc Loi Ward			
Tax Code	0100100858			
Business Registration No.	0100100858			
Date of Registration	Oct 31, 2008			
Legal Form	Joint Stock Company			
Ownership Type	Non-state Joint Stock Cor	mpany		
Industry Classification (Main)	Manufacture of rubber and plastics products	ICB: 3700 VSIC: 22		
Sector (Main)	Manufacture of plastics products	ICB: 3722 VSIC: 2220		
Listing Status	HOSE Listed			
Status	Active			
Charter Capital	VND Thousand 728,800,0	00.00		
Employees Size	1837 (2021)			
Legal Representative	- Nationality YOB ID No.	- -		
CONTACT INFORMATION	NC			
Telephone	+84 24 3875688			
Fax	+84 24 3875688			
Website	http://www.hanoiplastics.c	com.vn		
Email	info@hpcvn.vn			

#### COMPANY RANK FY: 2021

#25

By Revenue

TOP COMPANIES FY: 2021	Unit	VND Thousand
Company name	Rank	Revenue
AN PHAT BIOPLASTICS JOINT STOCK COMPANY	1	13,154,009,9 28.33
DNP HOLDING JOINT STOCK COMPANY	2	6,315,325,55 9.46
VIET NAM JUFENG NEW MATERIALS COMPANY LIMITED	3	6,148,806,38 3.02
BELLINTURF INDUSTRIAL (VIETNAM) COMPANY LIMITED	4	5,041,630,97 1.15
TIEN PHONG PLASTIC JOINT STOCK COMPANY	5	4,995,476,20 7.07

FiinGroup Company/Bank Rankings are the performance tables that judge size of companies/banks which register to operate in Vietnam. We use typical indicators to provide general comparisons.

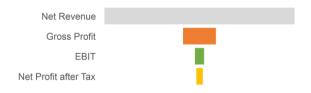
Companies/Banks are basically grouped into registered industries, then ranked

Companies/Banks are basically grouped into registered industries, then ranked by scale to suggest the position of the subject among its peers.

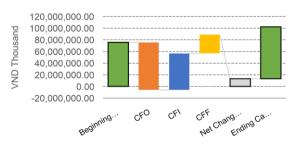
The result is for reference only.

### FINANCIAL SUMMARY

#### Profit Margin (FY: 2021)

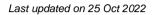


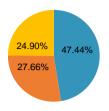
#### Cash Flow Breakdown (FY: 2021)



# **OWNERSHIP STRUCTURE**

Name	Country/ Nationality	Ownership (%)	Update Date
AN PHAT BIOPLASTICS JOINT STOCK COMPANY	Vietnamese	47.44	06/2022
AN PHAT HOLDINGS JOINT STOCK COMPANY	Vietnamese	27.66	06/2022
OTHERS	-	24.90	11/2022







■ An Phat Holdings Joint Stock Company

OTHERS

# **MANAGEMENT INFORMATION**

BOARD OF DIRECTOR			
Name	Year of Birth	Nationality	Position
BUI MINH HAI	1976	Vietnamese	Chairman of Management Board
BUI THANH NAM	1962	Vietnamese	Member of Management Board
DO THI HUONG GIANG	1975	Vietnamese	Member of Management Board
HOA THI THU HA	-	Vietnamese	Member of Management Board
KIM KI MIN	-	Others	Member of Management Board

BOARD OF MANAGEMENT			
Name	Year of Birth	Nationality	Position
BUI THANH NAM	1962	Vietnamese	General Director
PHAM THI THANH HIEN	1965	Vietnamese	Deputy General Director
DO THI HUONG GIANG	1975	Vietnamese	Chief Accountant

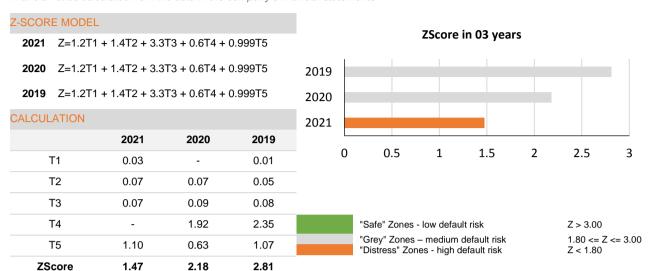
# **BRANCHES & SUBSIDIARIES**

BRANCH(ES)					
Name	Tax Code	Address			
SUBSIDIARY(IES)					
Nam	ne		Address		Ownership (%)
EXPORT IMPORT DEVINVESTMENT COMPA		Hamlet Hao, Lieu Xa Commune, Yen My District, Hung Yen Province, Viet Nam			100.00%
AN TRUNG INDUSTRIE LIMITED	ES COMPANY		Cao An Phat Industrial and Technology Zone, Km47 National Highway 5, Viet Hoa Ward, Hai Duong City, Hai Duong Province, Viet Nam		
VIETNAM PATTERN M. PRECISION MECHANIO LIMITED		•	An Phat High-Tech Industrial Park, Km 47, National Highway 5, Viet Hoa Ward, Hai Duong City, Hai Duong Province, Viet Nam		
AN CUONG HIGH-TECH BUILDING  An Phat Hi-Tech Industrial Park, Km 47, National Highway 5, View MATERIALS JOINT STOCK COMPANY  Hoa Ward, Hai Duong City, Hai Duong Province, Viet Nam		• , .	99.95%		
ASSOCIATE(S)					
Nan	ne		Address		Ownership (%)
RELATED COMPAN	Y(IES)				
Nan	ne	Co-directors	Co-owners	Co-legal representative	Status
AN TRUNG INDUSTRIE LIMITED	ES COMPANY	2	0	No	Active
VIETNAM PATTERN M. PRECISION MECHANIO LIMITED		1	0	No	Active
PBAT AN PHAT JOINT	STOCK COMPANY	0	1	No	Active
AN DONG PETROLEUM STOCK COMPANY	M SERVICE JOINT	0	1	No	Active



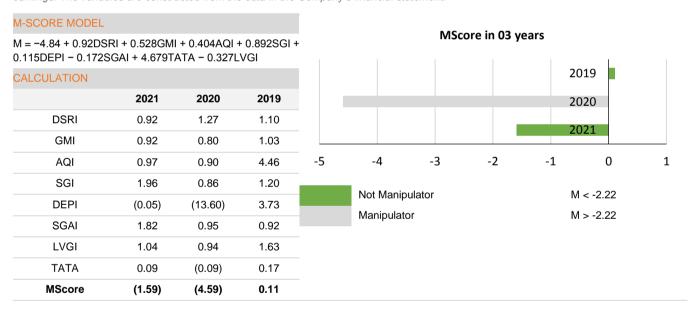
# **Z-SCORE**

Altman Z-score is the output of a credit-strength test that predicts a company's likelihood of bankruptcy. The Altman Z-score is based on five financial ratios calculated from the data in the company's financial statements.



#### M - SCORE

Beneish M-Score is a mathematical model that uses financial ratios and eight variables to identify whether a company has manipulated its earnings. The variables are constructed from the data in the Company's financial statement.





# **FINANCIAL HIGHLIGHTS**

QUICK ANALYSIS			
Status	Be alert	Neutral	Good
REVENUE GROWTH			
Revenue was fluctuated in the period 2019 - 2021			
NET PROFIT GROWTH			
Net Profit after Tax decreased by 35.84% in 2021			
NET PROFIT MARGIN			
Net Profit Margin was positive in 03 consecutive years			
RETURN ON EQUITY (ROE)			
ROE was higher than Industry Average in 2021 and 2020			
CASH FLOW QUALITY			
Cash Flows from Operating Activities was negative in the lastest year			
FREE CASH FLOW QUALITY			
Free Cash Flow was negative in the lastest year			
DEBT PRESSURE			
Debt to Equity was higher than Industry Average in 03 consecutive years			
OPERATIONAL EFFICIENCY			
Current Ratio was lower than Industry Average in 2021 and 2020			
ASSETS MANAGEMENT EFFICIENCY - DSO			
Days Sales Outstanding in the lastest year was lower than Industry Average			
ASSETS MANAGEMENT EFFICIENCY - DPO			
3-year Average of Days Payables Outstanding was lower than 90 days			

FINANCIAL HIGHLIGHTS				
Name	Unit	2021	2020	2019
Financial Health Ratios				
Cash Ratio	Times	0.11	0.13	0.06
Quick Ratio	Times	0.59	0.55	0.70
Current Ratio	Times	1.07	1.00	1.01
Tangible Net Worth	VND Thousand	647,421,182.18	629,806,875.99	482,140,752.03
Gearing Ratio	Times	1.23	1.09	0.92
Total Debt/Total Assets	Times	0.43	0.41	0.39
Long-term Debt/Equity	Times	0.42	0.52	0.36
Long-term Debt/Total Assets	Times	0.14	0.20	0.15
Total Liabilities/ Equity	Times	1.90	1.66	1.34
Total Liabilities/Total Assets	Times	0.65	0.62	0.57
Management Efficiency Ratios				
ROA	%	4.01	7.89	6.76
ROCE	%	12.49	17.95	17.38
ROE	%	11.16	19.91	13.61
Interest & Tax Burden	Times	0.52	0.70	0.65
EBIT Margin	%	3.98	7.10	5.71
Assets Turnover	Times	1.16	0.75	1.47
Equity Multiplier	Times	2.90	2.66	2.34
Days Sales Outstanding	Days	47.17	62.92	45.41
Days of Inventory on Hands	Days	57.45	65.57	32.03
Days Payable Outstanding	Days	32.83	59.94	39.73



# FACTSHEET

# HANOI PLASTICS JOINT STOCK COMPANY

FINANCIAL HIGHLIGHTS				
Cash Conversion Cycle	Days	71.80	68.55	37.71
Free Cash Flow	VND Thousand	(140,466,776.39)	3,617,691.87	(321,145,770.88
EBITDA	VND Thousand	200,648,194.60	93,933,823.74	102,046,316.3
EBIT	VND Thousand	101,078,202.72	98,560,222.03	70,353,372.1
Profitability Ratios				
Gross Profit Margin	%	17.42	16.13	12.9
EBITDA Margin	%	9.63	8.83	8.2
Operating Profit Margin	%	4.59	4.26	5.7
Pre-Tax Profit Margin	%	4.32	11.78	5.8
Net Profit Margin	%	3.46	10.57	4.6
Growth Ratios (yoy)				
Sale Growth Rate	%	95.81	(13.66)	19.7
Gross Profit Growth Rate	%	111.39	7.96	16.1
EBITDA Growth Rate	%	113.61	(7.95)	4.6
EBIT Growth Rate	%	9.84	7.40	24.7
Pre-tax Profit Growth Rate	%	(28.16)	73.19	3.3
Net Profit Growth Rate	%	(35.84)	98.37	1.5
Total Assets Growth Rate	%	11.45	47.88	118.3
Equity Growth Rate	%	2.51	29.91	43.9



# **FINANCIAL STATEMENTS**

# BALANCE SHEET

		As at	
Y	31/12/2021	31/12/2020	31/12/20
nit	VND Thousand	VND Thousand	VND Thousa
udit status	Audited	Audited	Audi
ype	Consolidated	Consolidated	Consolida
egal Regulation	200/2014/TT-BTC/LT	200/2014/TT-BTC/LT	200/2014/TT-BTC
ource	Public Announcement	Public Announcement	Public Announcem
CURRENT ASSETS	843,527,920.85	584,767,371.86	489,140,828
Cash and cash equivalents	88,932,954.79	75,718,057.60	29,652,137
Cash	68,372,982.29	38,168,057.60	22,102,137
Cash equivalents Short-term financial investments	20,559,972.50	37,550,000.00	7,550,000
Held-to-maturity investments	-	<b>20,000,000.00</b> 20,000,000.00	<b>46,500,000</b> 46,500,000
Accounts receivable – short-term	374,088,903.01	225,974,454.48	259,552,779
Trade receivables	346,388,717.85	192,228,648.94	174,635,851
Prepayments to suppliers	20,531,281.67	9,406,663.72	13,963,672
Loans receivable	20,001,201.07	8,380,754.94	61,863,643
Other receivables	7,168,903.49	15,958,386.89	9,089,611
. Inventories	332,395,842.35	209,321,471.57	111,333,746
Inventories	335,834,197.60	210,698,725.92	112,228,365
Allowance for inventories	(3,438,355.24)		(894,619.
Other current assets	(3,436,333.24) <b>48,110,220.70</b>	(1,377,254.35) <b>53,753,388.20</b>	42,102,164
Short-term prepaid expenses	17,352,172.44	12,619,621.32	2,248,871
Deductible value added tax	29,972,345.20	40,457,724.11	39,833,757
Taxes and others receivable from State Treasury	785,703.06	676,042.77	19,534
NON-CURRENT ASSETS	1,053,341,230.69	1,117,295,633.64	661,829,621
Accounts receivable – long-term	5,627,292.43	1,117,295,633.64	856,625
Other long-term receivables			856,625
Fixed assets	5,627,292.43	1,621,604.00 <b>854,540,660.53</b>	,
	883,749,812.11		<b>397,475,05</b> 3
Tangible fixed assets - Cost	746,613,941.18	753,790,860.21 1,258,277,564.57	345,707,192
	1,330,140,844.37		828,125,147
- Accumulated depreciation	(583,526,903.19)	(504,486,704.36)	(482,417,954.
Finance leases - Cost	129,864,367.29	91,879,541.82	42,275,000
	151,227,306.84	101,273,598.24	44,500,000
- Accumulated depreciation	(21,362,939.55)	(9,394,056.42)	(2,225,000.
Intangible fixed assets	7,271,503.65	8,870,258.49	9,492,860
- Cost	13,548,949.41	13,548,949.41	12,644,137
- Accumulated depreciation	(6,277,445.76)	(4,678,690.92)	(3,151,277
Investment properties	44 002 000 07	24 625 020 74	74 746 60/
Long term assets in progress	11,983,988.07	24,635,928.74	71,716,620
Construction in progress	11,983,988.07	24,635,928.74	71,716,620
Long-term investments	-	81,001,748.65	104,000,000
Investments in associates, jointly controlled entities	454 000 430 07	81,001,748.65	104,000,000
Other long-term assets	151,980,138.07	155,495,691.73	87,781,322
Long-term prepaid expenses	149,391,585.37	152,950,198.03	84,452,600
Deferred tax assets	826,287.84	0.545.400.00	0.000.700
Goodwill	1,762,264.86	2,545,493.69	3,328,722
OTAL ASSETS	1,896,869,151.54	1,702,063,005.50	1,150,970,450
LIABILITIES	1,242,176,465.71	1,063,385,871.02	659,336,837
Current liabilities	790,682,410.29	584,644,132.24	482,343,237
Short-term trade payables	165,547,395.51	144,001,433.16	149,109,256
Short-term advances from customers	37,546,761.81	37,695,630.56	132,333
Statutory obligations	12,011,425.35	2,913,842.42	5,308,089
Payables to employees	20,255,907.32	15,986,599.13	26,700,135
Object towns a server discussion			3,057,277
Short-term accrued expenses	577,295.42	338,153.36	10.001.001
Other ST payables	2,851,219.30	14,350,498.28	
Other ST payables Short-term loan and finance lease obligations	2,851,219.30 535,512,533.71	14,350,498.28 361,294,203.68	273,381,176
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds	2,851,219.30 535,512,533.71 16,379,871.87	14,350,498.28 361,294,203.68 8,063,771.64	273,381,176 10,690,905
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds Non-current liabilities	2,851,219.30 535,512,533.71 16,379,871.87 <b>451,494,055.42</b>	14,350,498.28 361,294,203.68 8,063,771.64 <b>478,741,738.78</b>	273,381,176 10,690,905
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds Non-current liabilities Long-term trade payables	2,851,219.30 535,512,533.71 16,379,871.87 <b>451,494,055.42</b> 171,840,673.69	14,350,498.28 361,294,203.68 8,063,771.64 <b>478,741,738.78</b> 59,931,012.58	273,381,176 10,690,905
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds Non-current liabilities Long-term trade payables Other long-term liabilities	2,851,219.30 535,512,533.71 16,379,871.87 <b>451,494,055.42</b> 171,840,673.69 6,648,899.06	14,350,498.28 361,294,203.68 8,063,771.64 <b>478,741,738.78</b> 59,931,012.58 84,205,879.06	273,381,176 10,690,905 <b>176,993,59</b> 9
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds Non-current liabilities Long-term trade payables Other long-term liabilities Long-term loans and finance lease obligations	2,851,219.30 535,512,533.71 16,379,871.87 <b>451,494,055.42</b> 171,840,673.69 6,648,899.06 273,004,482.67	14,350,498.28 361,294,203.68 8,063,771.64 <b>478,741,738.78</b> 59,931,012.58 84,205,879.06 334,604,847.14	273,381,176 10,690,905 <b>176,993,59</b> 9 176,993,599
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds Non-current liabilities Long-term trade payables Other long-term liabilities Long-term loans and finance lease obligations OWNERS' EQUITY	2,851,219.30 535,512,533.71 16,379,871.87 <b>451,494,055.42</b> 171,840,673.69 6,648,899.06 273,004,482.67 <b>654,692,685.83</b>	14,350,498.28 361,294,203.68 8,063,771.64 <b>478,741,738.78</b> 59,931,012.58 84,205,879.06 334,604,847.14 <b>638,677,134.48</b>	273,381,176 10,690,905 <b>176,993,59</b> 9 176,993,599 <b>491,633,612</b>
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds Non-current liabilities Long-term trade payables Other long-term liabilities Long-term loans and finance lease obligations OWNERS' EQUITY Equity	2,851,219.30 535,512,533.71 16,379,871.87 <b>451,494,055.42</b> 171,840,673.69 6,648,899.06 273,004,482.67 <b>654,692,685.83</b> <b>654,692,685.83</b>	14,350,498.28 361,294,203.68 8,063,771.64 478,741,738.78 59,931,012.58 84,205,879.06 334,604,847.14 638,677,134.48 638,677,134.48	273,381,176 10,690,905 <b>176,993,599</b> 176,993,599 <b>491,633,612</b> <b>491,633,612</b>
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds Non-current liabilities Long-term trade payables Other long-term liabilities Long-term loans and finance lease obligations OWNERS' EQUITY Equity Contributed capital	2,851,219.30 535,512,533.71 16,379,871.87 <b>451,494,055.42</b> 171,840,673.69 6,648,899.06 273,004,482.67 <b>654,692,685.83</b> <b>654,692,685.83</b> 364,400,000.00	14,350,498.28 361,294,203.68 8,063,771.64 478,741,738.78 59,931,012.58 84,205,879.06 334,604,847.14 638,677,134.48 638,677,134.48 364,400,000.00	273,381,176 10,690,905 <b>176,993,59</b> 176,993,599 <b>491,633,612</b> <b>491,633,612</b> 344,400,000
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds Non-current liabilities Long-term trade payables Other long-term liabilities Long-term loans and finance lease obligations OWNERS' EQUITY Equity Contributed capital - Ordinary shares	2,851,219.30 535,512,533.71 16,379,871.87 <b>451,494,055.42</b> 171,840,673.69 6,648,899.06 273,004,482.67 <b>654,692,685.83</b> <b>654,692,685.83</b> 364,400,000.00 364,400,000.00	14,350,498.28 361,294,203.68 8,063,771.64 478,741,738.78 59,931,012.58 84,205,879.06 334,604,847.14 638,677,134.48 638,677,134.48 364,400,000.00 364,400,000.00	273,381,176 10,690,905 <b>176,993,599</b> 176,993,599 <b>491,633,612</b> <b>491,633,612</b> 344,400,000 344,400,000
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds Non-current liabilities Long-term trade payables Other long-term liabilities Long-term loans and finance lease obligations OWNERS' EQUITY Equity Contributed capital - Ordinary shares Share premium	2,851,219.30 535,512,533.71 16,379,871.87 <b>451,494,055.42</b> 171,840,673.69 6,648,899.06 273,004,482.67 <b>654,692,685.83</b> <b>654,692,685.83</b> 364,400,000.00 364,400,000.00 145,866,725.13	14,350,498.28 361,294,203.68 8,063,771.64 478,741,738.78 59,931,012.58 84,205,879.06 334,604,847.14 638,677,134.48 364,400,000.00 364,400,000.00 145,866,725.13	273,381,176 10,690,905 <b>176,993,599</b> 176,993,599 <b>491,633,612</b> <b>491,633,612</b> 344,400,000 344,400,000 75,995,875
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds Non-current liabilities Long-term trade payables Other long-term liabilities Long-term loans and finance lease obligations OWNERS' EQUITY Equity Contributed capital - Ordinary shares	2,851,219.30 535,512,533.71 16,379,871.87 <b>451,494,055.42</b> 171,840,673.69 6,648,899.06 273,004,482.67 <b>654,692,685.83</b> <b>654,692,685.83</b> 364,400,000.00 364,400,000.00	14,350,498.28 361,294,203.68 8,063,771.64 478,741,738.78 59,931,012.58 84,205,879.06 334,604,847.14 638,677,134.48 638,677,134.48 364,400,000.00 364,400,000.00	273,381,176 10,690,905 <b>176,993,599</b> 176,993,599 <b>491,633,612</b> <b>491,633,612</b> 344,400,000 344,400,000 75,995,875
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds Non-current liabilities Long-term trade payables Other long-term liabilities Long-term loans and finance lease obligations OWNERS' EQUITY Equity Contributed capital - Ordinary shares Share premium	2,851,219.30 535,512,533.71 16,379,871.87 <b>451,494,055.42</b> 171,840,673.69 6,648,899.06 273,004,482.67 <b>654,692,685.83</b> <b>654,692,685.83</b> 364,400,000.00 364,400,000.00 145,866,725.13	14,350,498.28 361,294,203.68 8,063,771.64 478,741,738.78 59,931,012.58 84,205,879.06 334,604,847.14 638,677,134.48 364,400,000.00 364,400,000.00 145,866,725.13	273,381,176 10,690,905 <b>176,993,599</b> 176,993,599 <b>491,633,612</b> <b>491,633,612</b> 344,400,000 344,400,000 75,995,875 13,417,058
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds  Non-current liabilities Long-term trade payables Other long-term liabilities Long-term loans and finance lease obligations  OWNERS' EQUITY  Equity Contributed capital - Ordinary shares Share premium Investment and development fund Retained earnings - Retained earnings accumulated to prior year-end	2,851,219.30 535,512,533.71 16,379,871.87 <b>451,494,055.42</b> 171,840,673.69 6,648,899.06 273,004,482.67 <b>654,692,685.83</b> <b>654,692,685.83</b> 364,400,000.00 364,400,000.00 145,866,725.13 13,417,059.30 129,424,803.48 57,506,129.86	14,350,498.28 361,294,203.68 8,063,771.64 478,741,738.78 59,931,012.58 84,205,879.06 334,604,847.14 638,677,134.48 364,400,000.00 364,400,000.00 145,866,725.13 13,417,059.30 113,670,784.78 1,173,886.45	273,381,176 10,690,905 <b>176,993,599</b> <b>491,633,612</b> <b>491,633,612</b> 344,400,000 344,400,000 75,995,875 13,417,059 57,820,678 1,609,423
Other ST payables Short-term loan and finance lease obligations Reward and welfare funds Non-current liabilities Long-term trade payables Other long-term liabilities Long-term loans and finance lease obligations OWNERS' EQUITY Equity Contributed capital - Ordinary shares Share premium Investment and development fund Retained earnings - Retained earnings accumulated to prior year-	2,851,219.30 535,512,533.71 16,379,871.87 <b>451,494,055.42</b> 171,840,673.69 6,648,899.06 273,004,482.67 <b>654,692,685.83</b> <b>654,692,685.83</b> 364,400,000.00 364,400,000.00 145,866,725.13 13,417,059.30 129,424,803.48	14,350,498.28 361,294,203.68 8,063,771.64 478,741,738.78 59,931,012.58 84,205,879.06 334,604,847.14 638,677,134.48 638,677,134.48 364,400,000.00 364,400,000.00 145,866,725.13 13,417,059.30 113,670,784.78	13,964,063 273,381,176 10,690,905 176,993,599 176,993,599 491,633,612 491,633,612 344,400,000 75,995,875 13,417,059 57,820,678 1,609,423



TOTAL RESOURCES 1,896,869,151.54 1,702,063,005.50 1,150,970,450.04



**FACTSHEET** 

# HANOI PLASTICS JOINT STOCK COMPANY

### **INCOME STATEMENT**

	For the year ended		
FY	31/12/2021	31/12/2020	31/12/2019
Unit	VND Thousand	VND Thousand	VND Thousand
Audit status	Audited	Audited	Audited
Туре	Consolidated	Consolidated	Consolidated
Legal Regulation	200/2014/TT-BTC/LT	200/2014/TT-BTC/LT	200/2014/TT-BTC/LT
Source	Public Announcement	Public Announcement	Public Announcement
Revenue from sales of goods and provision of services	2,091,267,885.13	1,065,394,714.11	1,232,753,514.19
Revenue deductions	7,586,391.23	1,236,374.91	214,957.50
Net revenue	2,083,681,493.90	1,064,158,339.20	1,232,538,556.68
Cost of sales	1,720,760,064.34	892,474,010.28	1,073,515,425.94
Gross profit/(loss)	362,921,429.56	171,684,328.92	159,023,130.75
Financial income	66,225,536.66	5,691,806.87	16,859,255.62
Financial expenses	53,517,662.02	35,970,851.12	15,989,210.82
- In which: Interest expense	48,833,164.67	34,897,336.43	15,387,553.35
Share of profit/(loss) in associates and jointly controlled entities	(18,083,706.20)	(22,998,251.35)	-
Selling expenses	198,001,662.98	32,474,509.15	36,098,688.19
General and administration expenses	63,841,563.86	40,649,597.74	52,571,070.39
Net operating profit/(loss)	95,702,371.16	45,282,926.43	71,223,416.97
Other income	2,948,342.69	80,783,490.57	2,492,311.60
Other expenses	8,590,145.87	710,482.92	1,337,057.51
Results of other activities	(5,641,803.18)	80,073,007.65	1,155,254.09
Accounting profit/(loss) before tax	90,060,567.97	125,355,934.08	72,378,671.06
Income tax expense – current	18,706,649.54	12,859,035.76	15,667,898.22
Income tax expense/(benefit) – deferred	(826,287.84)	-	-
Net profit/(loss) after tax	72,180,206.27	112,496,898.33	56,710,772.85
Attributable to equity holders of the Company	71,972,402.61	112,496,898.33	56,646,940.60
Attributable to non-controlling interest	207,803.66	-	63,832.25
Basic earnings per share	1.98	3.25	1.66
Diluted earnings per share	1.98	3.25	1.66

**FACTSHEET** 

# HANOI PLASTICS JOINT STOCK COMPANY

# **CASH FLOW STATEMENT**

FY	For the year ended		
	31/12/2021	31/12/2020	31/12/2019
Unit	VND Thousand	VND Thousand	VND Thousand
Audit status	Audited	Audited	Audited
Туре	Consolidated	Consolidated	Consolidated
Legal Regulation	200/2014/TT-BTC/LT	200/2014/TT-BTC/LT	200/2014/TT-BTC/LT
Source	Public Announcement	Public Announcement	Public Announcement
Method	Indirect	Indirect	Indirect
Profit/(loss) before tax	90,060,567.97	125,355,934.08	72,378,671.06
Depreciation and amortisation	99,569,991.88	(4,626,398.29)	31,692,944.18
Allowances and provisions	2,061,100.90	482,634.84	405,619.51
Exchange losses/(gains) arising from revaluation of monetary items denominated in foreign currencies	798,096.78	790,764.39	(212,379.74)
(Profits)/losses from investing activities	(9,771,625.71)	3,389,286.49	(16,734,880.93)
Interest expense	48,833,164.67	34,897,336.43	15,387,553.35
Operating profit/(loss) before changes in working capital	231,551,296.49	160,289,557.94	102,917,527.44
Change in receivables	(158,024,825.22)	75,023,110.58	(51,049,650.80)
Change in inventories	(125, 135, 471.68)	(2,615,376.67)	(31, 127, 888.03)
Change in payables and other liabilities	47,812,164.62	28,180,502.11	(102,307,132.83)
Change in prepaid expenses	(4,686,769.61)	23,350,194.84	(2,662,927.45)
Interest paid	(52,466,325.70)	(36,203,937.60)	(13,914,099.34)
Income tax paid	(9,297,796.88)	(16,501,923.86)	(15,725,937.11)
Other payments for operating activities	(11,408,554.69)	(24,834,074.08)	(6,598,707.37)
Net cash flows from operating activities	(81,656,282.67)	206,688,053.26	(120,468,815.48)
Payments for additions to fixed assets and other long-term assets	(58,810,493.72)	(203,070,361.39)	(200,676,955.39)
Proceeds from disposals of fixed assets and other long-term assets	273,935.33	15,486,336.26	431,000.00
Payments for granting loans, purchase of debt instruments of other entities	(50,000,000.00)	(69,000,000.00)	(143,800,000.00)
Receipts from collecting loans, sales of debt instruments of other entities	78,380,754.94	148,982,888.90	196,436,356.17
Payments for investments in other entities	-	(55,248,188.24)	(193,521,933.40)
Collections on investments in other entities	88,000,000.00	-	-
Receipts of interests and dividends	4,622,562.35	11,226,801.59	8,962,085.70
Net cash flows from investing activities	62,466,758.91	(151,622,522.88)	(332,169,446.93)
Proceeds from equity issued or capital contributed by owners	-	89,870,850.00	114,847,332.26
Proceeds from borrowings	990,008,442.69	541,244,387.96	658,081,172.77
Payments to settle loan principals	(904,261,365.11)	(596,545,527.80)	(300,121,498.41)
Payments to settle finance lease liabilities	(16,841,205.32)	(9,132,076.66)	(3,281,875.01)
Payments of dividends	(36,412,061.60)	(34,425,940.00)	(16,793,730.00)
Net cash flows from financing activities	32,493,810.67	(8,988,306.50)	452,731,401.60
Net cash flows during the [period/year]	13,304,286.90	46,077,223.88	93,139.18
Cash and cash equivalents at the beginning of the [period/year]	75,718,057.60	29,652,137.74	29,559,745.95
Effect of exchange rate fluctuations on cash and cash equivalents	(89,389.70)	(11,304.02)	(747.39)
Cash and cash equivalents at the end of the [period/year]	88,932,954.79	75,718,057.60	29,652,137.74

---End of Report on HANOI PLASTICS JOINT STOCK COMPANY---

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