

Best suburbs for opening a
new Gym in Melbourne

Problem and a discussion of the background

This project is to help fitness professionals in Melbourne to find the best suburbs for opening a new Gym

Opening your own Gym has a lot of perks – you no longer have to work in someone else's gym, which allows you to be in control of your schedule, design everything the way you want it to be, and be your own boss.

Most fitness professionals have a dream to open their own facility.

You need to put your facility in a suburb where you can acquire the best clients to keep it busy. Because without clients, there's no point in having a facility at all!

The right suburbs are where people love to spend their time. Important common venues are:

- Cafes
- Restaurants
- Grocery Shops
- Pubs and bars

You also would like to see a low number of already existing gyms.

With the metropolitan area of Melbourne having more than 400 suburbs choosing a suburb is not easy.

Opening a new facility is a big investment, which means it's up to the aspiring fitness professional to research and use data – not just emotions – to make decisions.

Data and how it is used to solve the problem

- Webpage with all Suburbs and their respective postcodes. <https://www.citypostcodes.com.au/Melbourne>
- Geolocator is used to get the latitude and longitude values for the list of suburbs. The Foursquare API is used to get the top 100 venues per suburb.
- Download and prepare the Suburb dataset.
 - Clean the data
 - Use Geolocator to get the latitude and longitude values for each suburb.
 - Create a map of Melbourne with suburbs superimposed on top
- Explore the first Suburb
 - Get the top 5 venues
 - Explore the result
- Explore all Suburbs in Melbourne
 - Work out the number of venues per suburb
 - Analyze each suburb
 - Group rows by suburb and by taking the mean of the frequency of occurrence of each category
 - Display the top 5 venues for each suburb
- Cluster Suburbs
 - Create a new dataframe that includes the cluster as well as the top 10 venues for each suburb
 - visualize the resulting clusters
- Examine Clusters
 - The best cluster for opening a new Gym has a high number of: Cafes, Restaurants, Grocery Shops, Pubs and Bars.
 - Additionally it has a low number of existing Gyms.
 - Visualize the Suburbs within the best cluster to open a new Gym on a map.

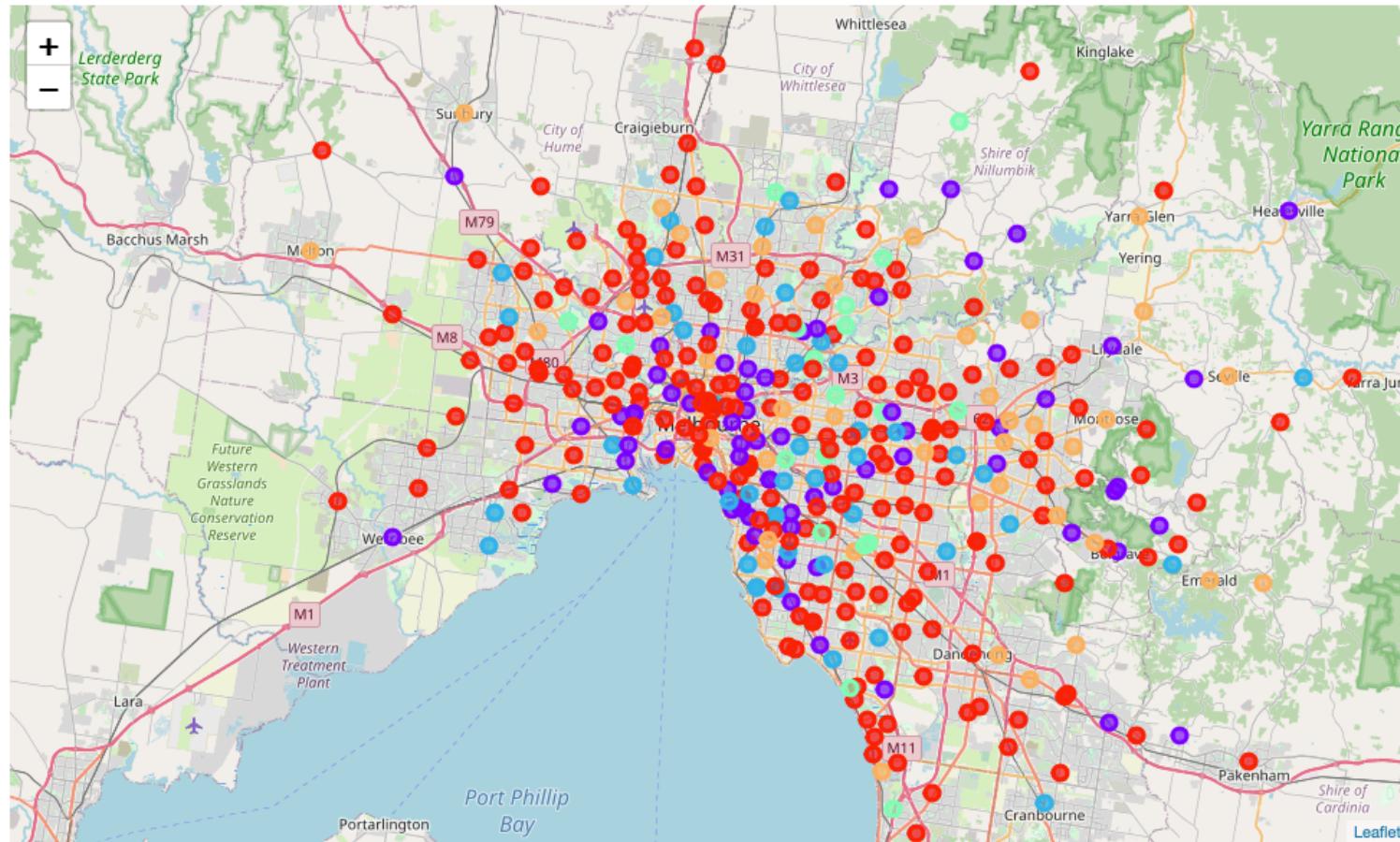
Data acquisition and cleaning

- Data scraped from <https://www.citypostcodes.com.au/Melbourne>
- In total 486 rows and 3 features in the raw dataset
- PO Boxes, City Column were dropped
- Each row is enriched by Latitude, Longitude obtained from Geolocator
- The cleaned dataset contains 477 rows with 4 features

Methodology

- Foursquare API is used to obtain nearby venues for each suburb
- K-means clustering method is used with $k=5$ to cluster the suburbs
- Clusters are manually analysed regarding Cafes, Restaurants, Grocery Shops, Pubs and bars and already existing gyms.

Methodology: Map of clustered Suburbs



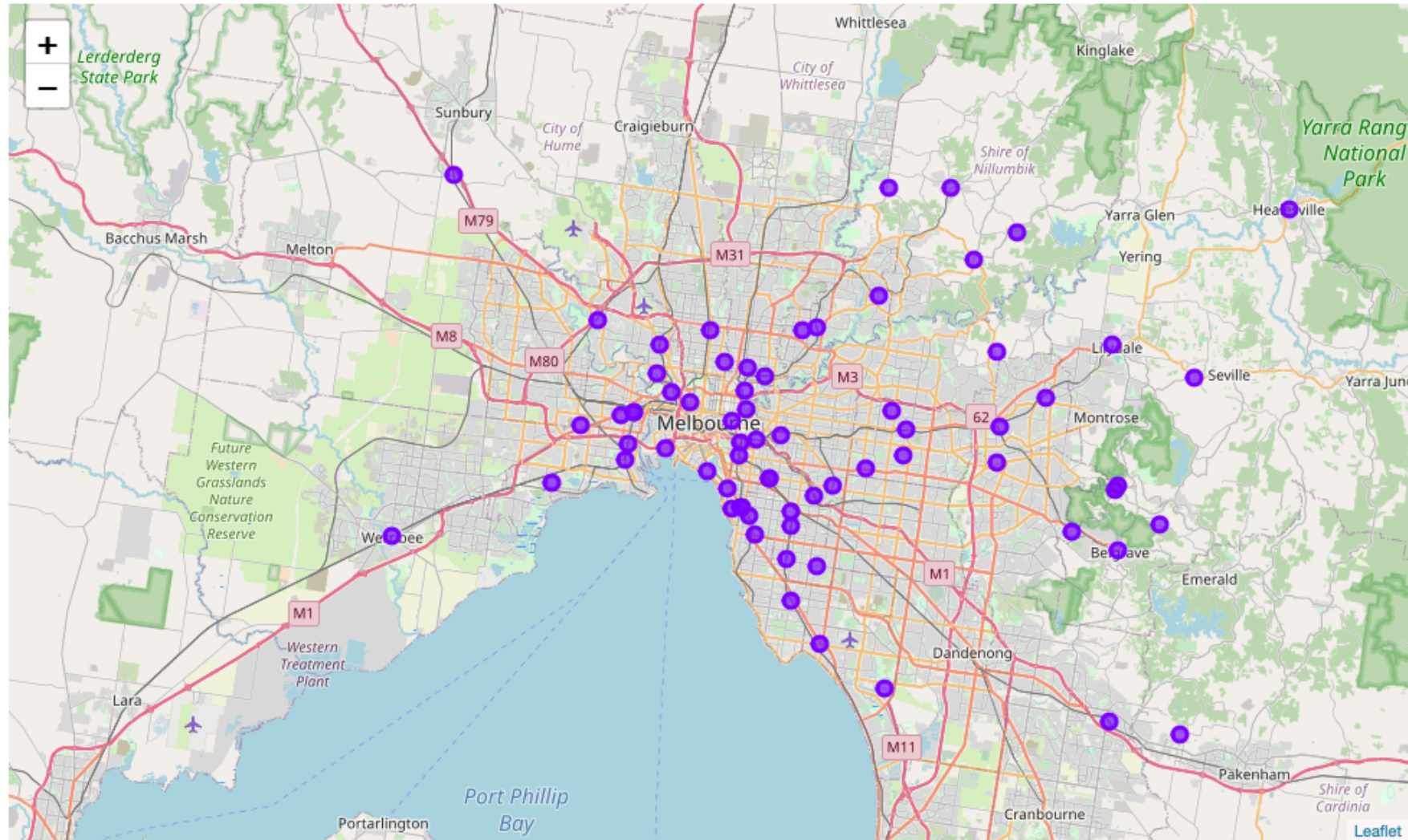
Results: Examining Clusters

- Cluster 1: has the suburbs with the most Cafes, Restaurants, Grocery Shops, Pubs and Bars. It also has a low number of existing Gyms. The suburbs of this cluster are best suited to open a new Gym.**
- Cluster 0: most common venues are supermarkets followed by stores and sports clubs. There is a lower number of coffee shops.
- Cluster 2: has a high number of restaurants, pubs and parks.
- Cluster 3: most common venues are parks
- Cluster 4: most common venues are restaurants followed by stores and a lower number of coffee shops

Results: Best Suburbs to open a new Gym

Abbotsford, Altona, Armadale, Armadale North, Ascot Vale, Ashburton, Bedford Road, Belgrave, Bennettswood, Bentleigh, Bentleigh East, Berwick, Blackburn, Blackburn South, Brighton Road, Brooklyn, Brunswick East, Burnley, Caulfield East, Clifton Hill, Coburg, Cremorne, Croydon, Darling, Diggers Rest, East Melbourne, Elsternwick, Elwood, Essendon, Fairfield, Flinders, Gardenvale, Glen Huntly, Hawthorn, Healesville, Heidelberg Heights, Highett, Hurstbridge, Kangaroo Ground, Karingal, Keilor East, Kensington, Kerrimuir, Kingsville, Knox City Centre, Lilydale, Mentone, Middle Park, Montmorency, Newport, North Melbourne, Northcote, Officer, Port Melbourne, Ripponlea, Rosanna, Sassafras, Sassafras Gully, Seddon, Seddon West, South Yarra, Spotswood, St Kilda, The Patch, Upper Ferntree Gully, Wandin North, Warrandyte South, Waterways, Watsons Creek, Werribee, Yarrambat

Results: Map of best Suburbs for new Gym



Conclusion and future improvements

- Build automated evaluation function
- Optimize number of clusters
- Rank suburbs in best cluster
- Capture more data, like number of residents per suburb and age structure