

# Operations Management



## Session 4: Waiting Lines

# Industries with Queues

---



# The Call Center Industry

---



- All Fortune 500 companies have at least one call center.
- Each firm has an average of 4,500 agents across all their sites.
- North American call centers employ 2.9 million of agents in 55,000 facilities.
- Worldwide, \$300 billion is spent annually on call centers.

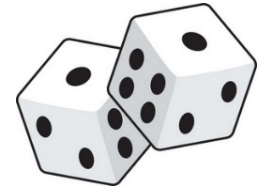
Source: Gilson and Khandelwal, “Getting more from call centers,” *The McKinsey Quarterly*, web exclusive, April 2005.

# Waiting for Service

---

- Why are people willing to wait for service?
- What is the cost of waiting (For customers? For the firm?)
- What are the benefits of waiting? (For customers? For the firm?)
- Why do waiting lines form?

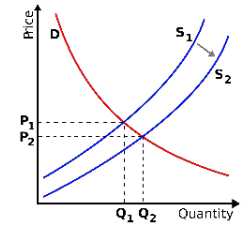
# What is the Source of Waiting Lines?



## Dice Game

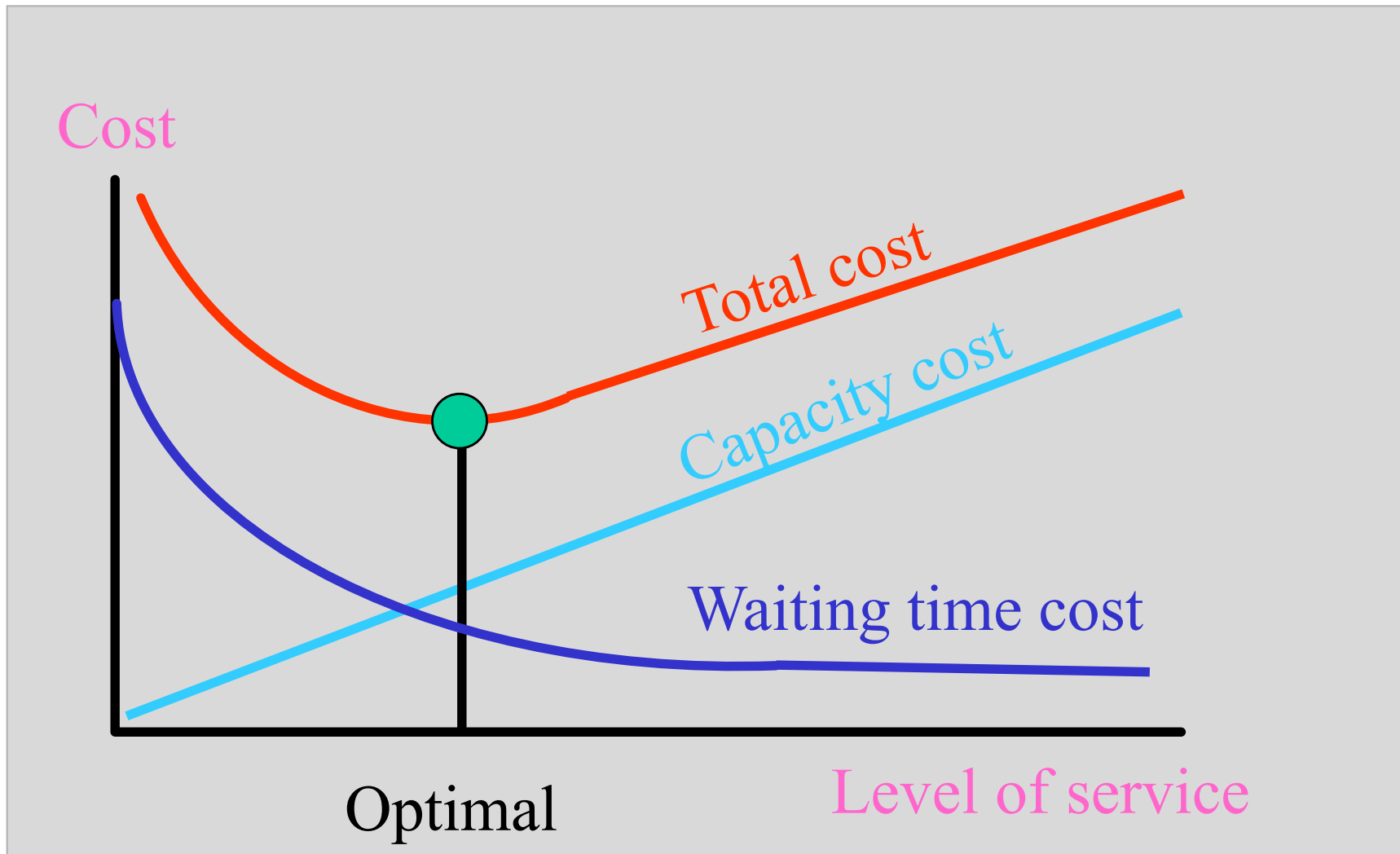
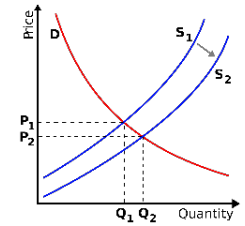
Period	Arrivals	Capacity	Wasted capacity	Queue
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

# How to Reduce Delay?

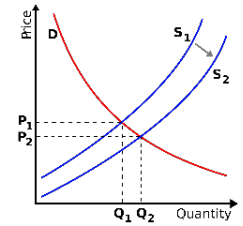


Demand Side	Both	Supply Side

# Waiting Line Costs



# Waiting Line Costs



**Decision Problem:** Balance capacity cost with waiting cost

Cost

Total cost

Capacity

Waiting time cost

Optimal

Level of service





# Performance Measures

---

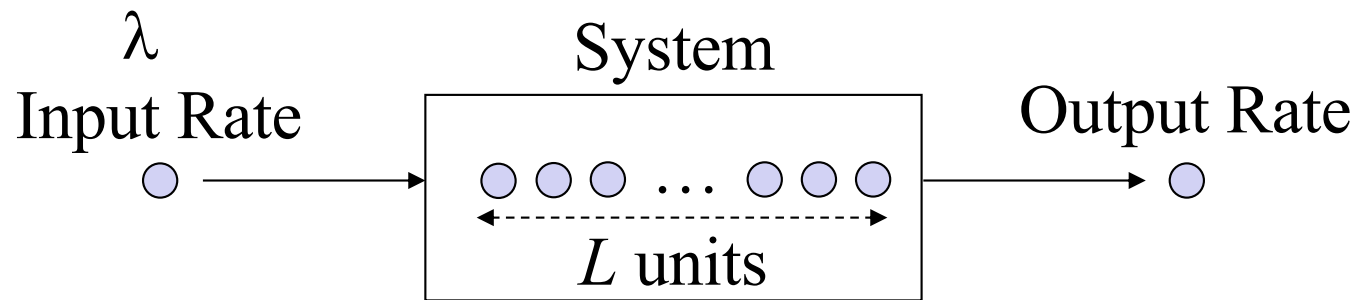
- $L_Q$  = Queue Length
- $W_Q$  = Waiting time in Queue
- $L_S$  = Number in System
- $W_S$  = Time in System (Sojourn Time)
- $\rho$  = Server Utilization

\*All are average measures

## Questions:

1. What performance measure matters the most?
2. What is the relationship between  $W_Q$  and  $W_S$ ?
3. What is the relationship between  $L_S$  and  $W_S$ ?
4. Which value do we want  $\rho$  to be?

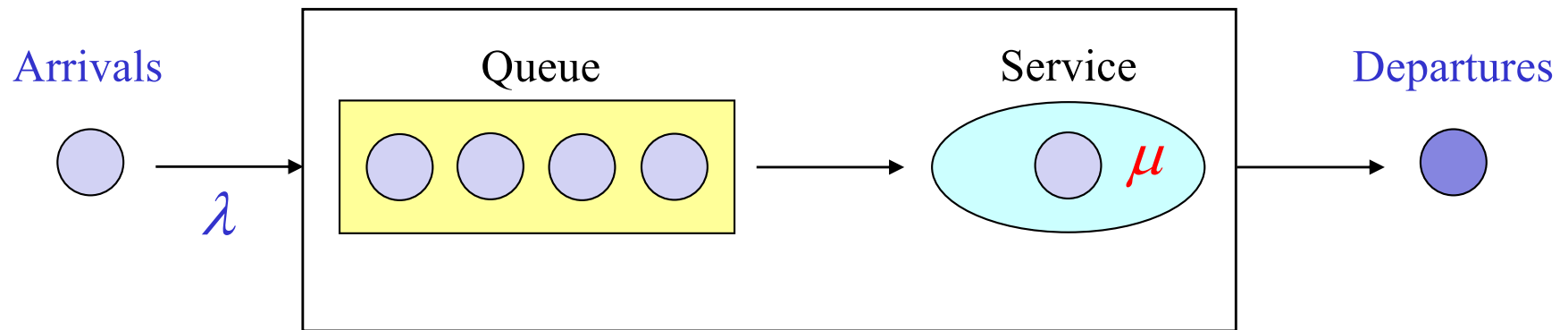
# Little's Law



Waiting Time =  $W$

$$L = \lambda \times W$$

# Single Server Queue



A single server queue is defined by:

1. Jobs arrival:  $\longrightarrow \lambda$  : rate of arrivals (e.g. cust/hour)
2. Queue discipline: FCFS
3. Jobs processing:  $\longrightarrow \mu$  : service rate (e.g. cust/hour)

# The M/M/1 Queueing System

---



The simplest queueing model.

We impose 4 assumptions:

1. Single server,
2. FCFS discipline,
3. Exponential interarrival time,
4. Exponential service time.

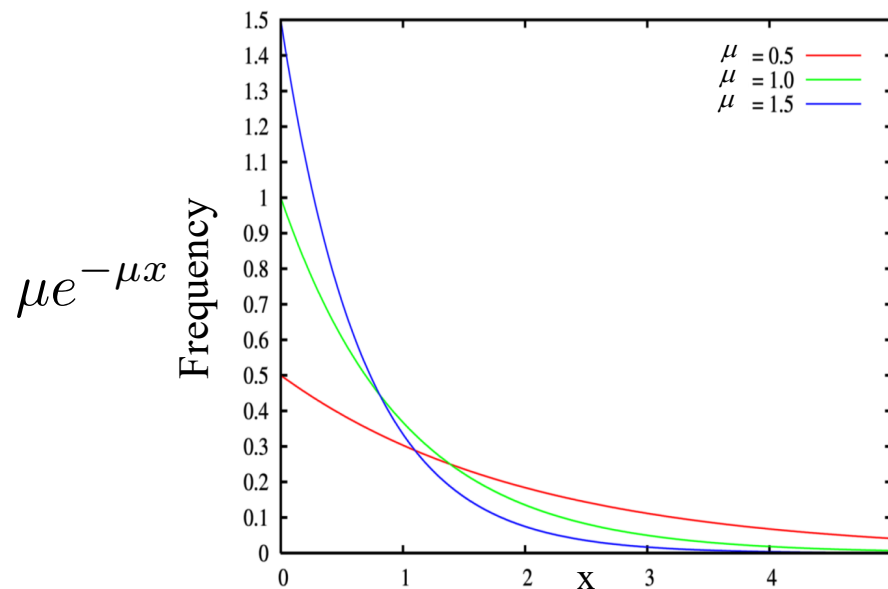
Discussion: Are these assumptions realistic?

# Exponential Distribution



## Exponential service time

The time it takes to serve a customer follows an **Exponential distribution** with parameter  $\mu$ .



Similarly, the time between two successive customer arrivals follows an **Exponential distribution** with parameter  $\lambda$ .

# Exponential Distribution

---



Service time probability:

$$\Pr(\text{Service time} > x) = e^{-\mu x} \quad (e = 2.7181)$$

Average service rate =  $\mu$ . Average service time =  $1/\mu$ .

Similarly:

$$\Pr(\text{Interarrival time} > x) = e^{-\lambda x}$$

Average arrival rate =  $\lambda$ .

# Model Equations

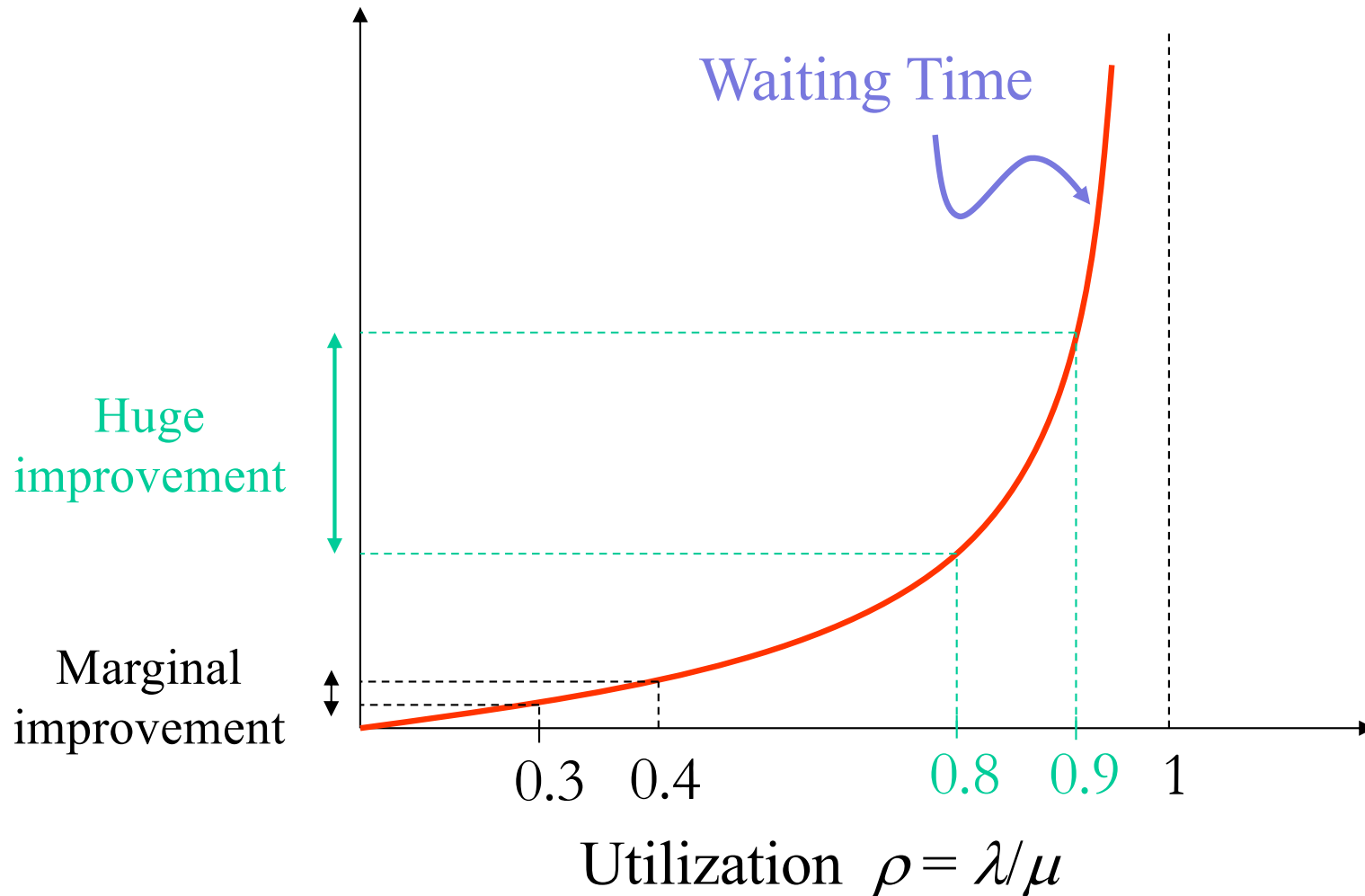


**M/M/1**

$$\lambda < \mu$$

Average number of units in System	$L_S = \frac{\lambda}{\mu - \lambda}$
Average Time in System	$W_S = \frac{1}{\mu - \lambda}$
Average Number of Units in Queue	$L_Q = \frac{\lambda^2}{\mu(\mu - \lambda)}$
Average Time in Queue	$W_Q = \frac{\lambda}{\mu(\mu - \lambda)}$
System Utilization	$\rho = \frac{\lambda}{\mu}$

# Single Server Queueing System





# Single Server Queueing System

---



Example: Consider an M/M/1 system with arrival rate  $\lambda = 2$  customers/hour, and an average service time equal to 20 minutes per customer.

- 1) What is the average number of customers in the system and in the queue?
  
  
  
  
  
  
  
  
  
  
- 2) What is the average time in the system and the system utilization?

# Single Server Queueing System

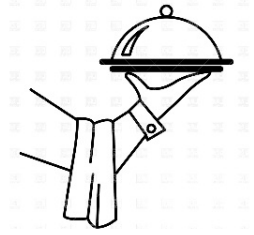
---



- 3) Suppose the cost of keeping a customer in the system is \$5 per minute, and the cost of having a server with capacity  $\mu$  customers per hour, is equal to  $\$(150\mu)$  per hour. What is the optimal level of capacity for this system?

# Summary

---



- Waiting lines form due to variability.
- Basic tradeoff between cost and quality.
- Decisions:
  - Service capacity: service rate, (and number of servers).
  - System configuration.
- Performance measures
  - **M/M/1** model - Under Exponential service and interarrival times.
  - General universal relationships (Little's Law).