

# COMP 424 - Artificial Intelligence

## Lecture 22: Utility Theory

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Readings: R&N Ch 16

# From probabilities to decisions

## Probability theory

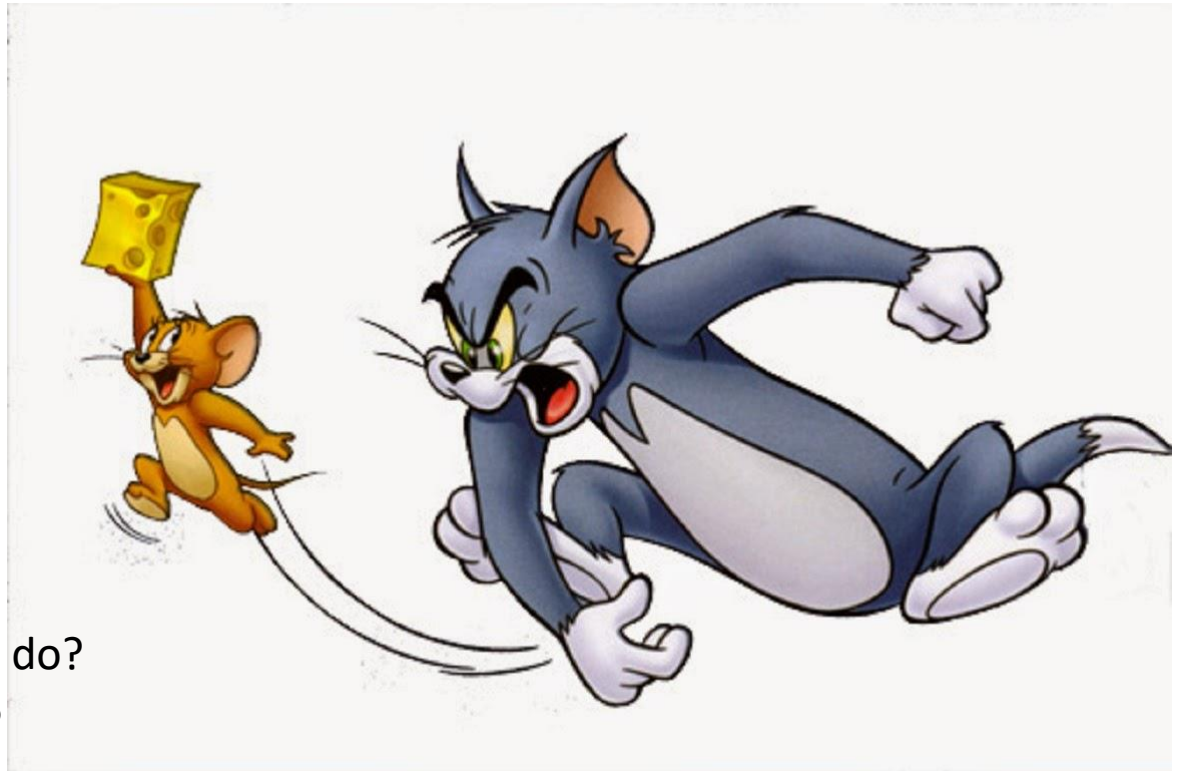
- What is the world like, accounting for uncertainty?
- Where is the location of the cheese to steal?

## Utility theory

- What do agents want?
- The cheese!
- Not to get caught!

## Decision theory

- What should an agent do?
- Keep running or hide?
- Make rational choice based on probability and utility theory



# Bernoulli's puzzle

- You have the opportunity to play a game in which a fair coin is tossed repeatedly until it comes up heads.
- If the head appears on the  $n$ th toss, you win  $2^n$  dollars.
- **Question: How much would you pay to play the game?**

# Actions and consequences

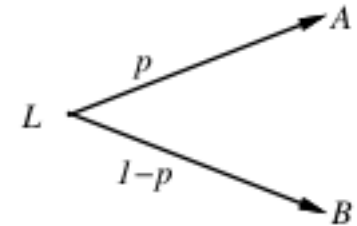
- Intelligent agents should not only be *observers*, but also *actors*  
i.e., they should choose actions in a *rational* way.
- Most often, actions produce *consequences*, which cause changes in the world.
- Decision-making should *maximize the overall utility* of the agent's actions.

# Preferences

- Actions have consequences. We call the consequences of an action **payoffs** or **rewards**
- A rational method would be to evaluate the *benefit* (desirability, value) of each consequence and *weigh* it by its *probability*
- To compare different actions, we need to know for each:
  - set of consequences  $C_a = \{c_1, \dots, c_m\}$
  - probability distribution over consequences  $P_a(c_i)$ , s.t.  $\sum_i P_a(c_i) = 1$ .

# Lotteries

- A pair  $L_a = (C_a, P_a)$  is called a **lottery** (Luce and Raiffa, 1957).
  - A lottery is usually represented as a list of pairs  
e.g.,  $L_a = [A, p; B, (1-p)]$ .  
or as a tree-like diagram:



- Choosing between actions corresponds to **choosing between lotteries** corresponding to these actions.
- Agents have preferences over consequences:
  - $A > B$  : A preferred to B
  - $A \sim B$  : indifference between A and B
  - $A \succsim B$  : B not preferred to A

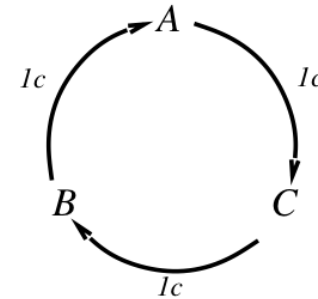
# The axioms of utility theory

- For an agent to act rationally, *its preferences have to obey certain constraints.*
- These axioms are called the **axioms of utility theory**.
  1. Orderability
  2. Continuity
  3. Substitutability
  4. Monotonicity
  5. Reduction of compound lotteries

# The axioms of utility theory (2)

**1. Orderability:** A linear and transitive preference relation must exist between the prizes of any lottery.

- **Linearity:**  $(A > B) \vee (B > A) \vee (A \sim B)$
- **Transitivity:**  $(A > B) \wedge (B > C) \Rightarrow (A > C)$



Suppose an agent with following preferences:

$B > C$ ,  $A > B$ ,  $C > A$  and it owns  $C$ .

- If  $B > C$  then the agent would pay (say) 1 cent to get  $B$ .
- If  $A > B$  then the agent (who now has  $B$ ) would pay (say) 1 cent to get  $A$ .
- If  $C > A$  then the agent (who now has  $A$ ) would pay (say) 1 cent to get  $C$ .

**The agent loses money forever. (Not rational behaviour!)**



# The axioms of utility theory (3)

2. **Continuity**: If  $A > B > C$ , then there exists a lottery  $L$  with prizes  $A$  and  $C$  that is equivalent to receiving  $B$  for sure:  $\exists p, L = [p, A; (1-p) C] \sim B$   
The probability  $p$  at which equivalence occurs can be used to compare the merits of  $B$  w.r.t.  $A$  and  $C$ .
3. **Substitutability**: Adding the same prize with the same probability to two equivalent lotteries does not change the preference between them.
4. **Monotonicity**: If two lotteries have the same prizes, the one producing the best prize most often is preferred.
5. **Reduction of compound lotteries** (“No fun in gambling”): Two consecutive lotteries can be compressed into a single equivalent lottery.

# Reminder: Expected value

- For a discrete-valued random variable  $X$ , with  $n$  possible values  $\{x_1, \dots, x_n\}$ , occurring with probabilities  $p_1, \dots, p_n$  respectively.
- Then the expected value (mean) of  $X$  is:

$$E[X] = \sum_{i=1:n} p_i x_i$$

# Utilities

- **Utilities map outcomes (or states) to real values.**
- Given a preference behaviour, the utility function is *non-unique*.  
e.g., behaviour is invariant w.r.t. additive linear transformations:  
$$U'(x) = k_1 U(x) + k_2, \text{ where } k_1 > 0$$
- With deterministic prizes only (no lottery choice), only **ordinal utility** matters. i.e., total order on prizes.
- Utilities don't need to obey the same laws as expected values.

# Money

- Suppose you had to choose between these two lotteries:
  - $L_1$ : win \$1M for sure.
  - $L_2$ : win \$5M with prob. 0.1  
win \$1M with prob. 0.89  
win \$0 with prob 0.01.
- Which would you choose?

# Money (2)

- Suppose you had to choose between these two lotteries:
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win \$1M with prob. 0.89  
lose \$1M with prob 0.01.
- Which would you choose?
- What if you were the head of the bank of Canada?

# Money (3)

- Suppose you had to choose between these two lotteries:
  - $L_1$ : win \$5M with prob 0.1  
win \$0 with prob 0.9.
  - $L_2$ : win \$1M with prob. 0.3  
win \$0 with prob 0.7.
- Which would you choose?

# Money (3)

- Suppose you had to choose between these two lotteries:
  - $L_1$ : win \$5M with prob 0.1  
win \$0 with prob 0.9.
  - $L_2$ : win \$1M with prob. 0.3  
win \$0 with prob 0.7.
- Which would you choose?

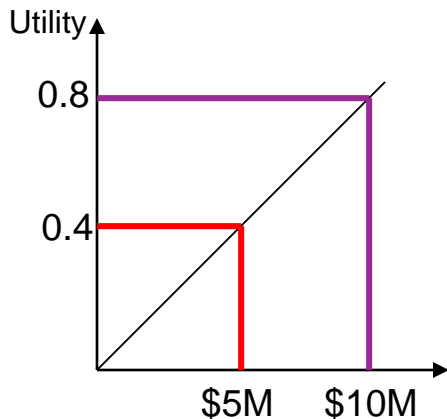
**Most people are risk-averse!**



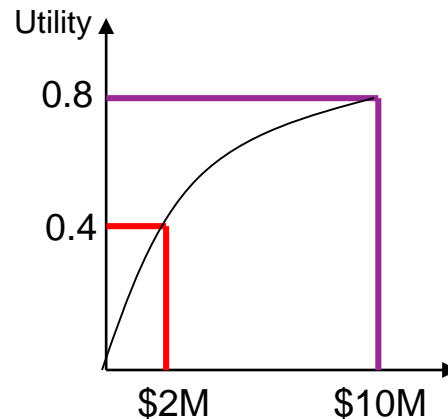
# Utility models

- Capture preferences for rewards and resource consumption.
- Capture risk attitude

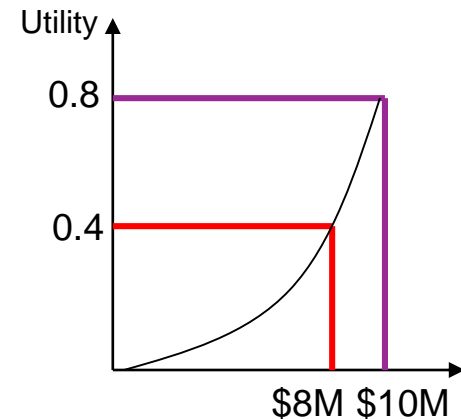
E.g. If risk-neutral, getting \$5M has half the utility of getting \$10M.



**Risk Neutral**  
(Utility= Expected reward)

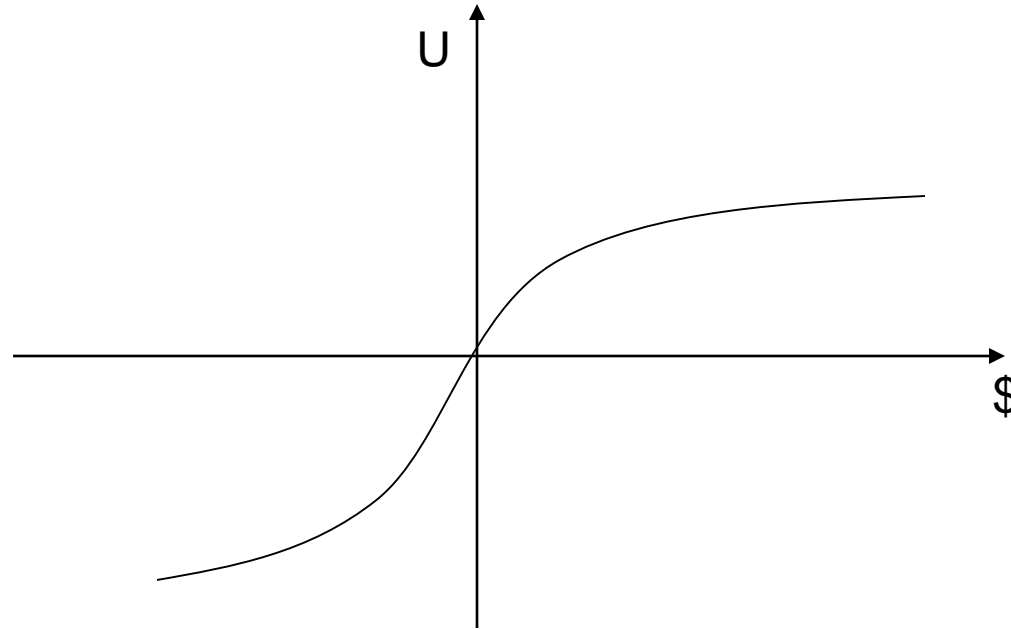


**Risk Averse**



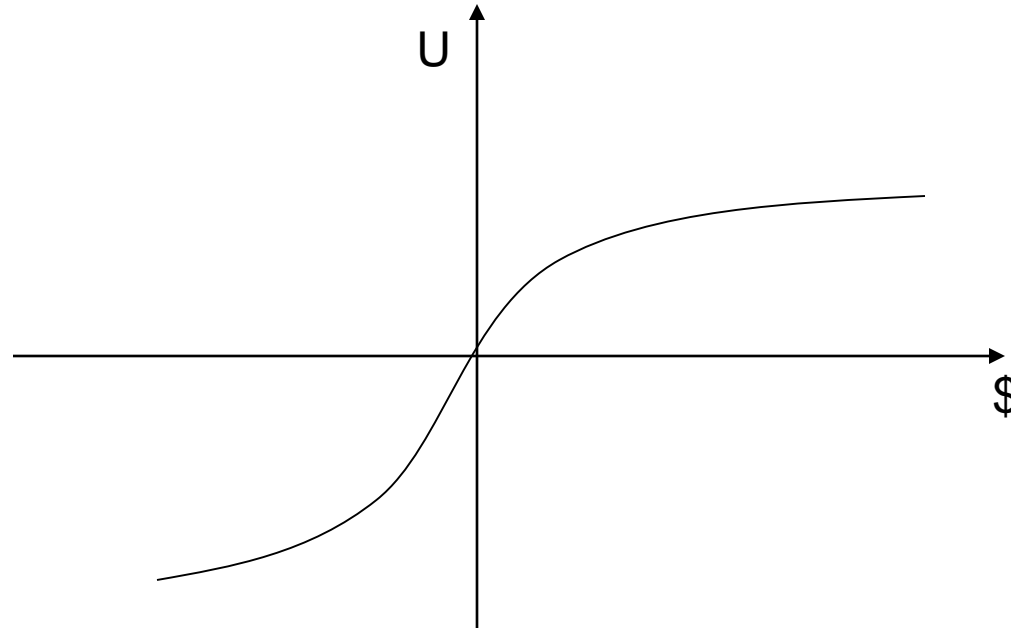
**Risk Seeking**

# The utility of money



- Decision-theory is **normative**: describes how **rational** agents should act.  
=> Useful to define an optimization criteria for AI agents.

# The utility of money



- Decision-theory is **normative**: describes how **rational** agents should act.  
=> Useful to define an optimization criteria for AI agents.
- **People systematically violate the axioms of utility theory!**  
=> Or maybe we don't understand their utility function?

# Poll: Let's Play a Game

- You are forced to play the following pair of lotteries concurrently. For each, indicate the option that you prefer.

## Decision (i)

- A. a sure gain of \$240
- B. 25% chance to gain \$1000, 75% chance to gain nothing

## Decision (ii)

- C. a sure loss of \$750
- D. 75% chance to lose \$1000, 25% chance to lose nothing

# Framing Effects

- Experiment by Tversky and Kahneman (1981)
- They found that 84% of respondents chose A, and 87% of respondents chose D, so the majority chose A&D [N=150].
- Let's compare A&D vs B&C:
  - A&D.            25% chance to win \$240, 75% chance to lose \$760
  - B&C.            25% chance to win \$250, 75% chance to lose \$750
- If presented this way, everybody chose B&C.
- The way in which decisions are presented matters! This is called a **framing effect**.

# Utility at a societal level

- Government-run health insurance: how to decide what treatments are covered, given limited resources?
- NHS (UK): utility based on **quality-adjusted of life years (QALY)** – maximize years of good health
- But non-intuitive outcomes are possible:
  - Being completely blind is *much* worse than being blind in one eye
  - Being blind in one eye is *somewhat* worse than being fully sighted
  - **Conclusion:** lower priority to prevent vision loss in just one eye
  - So, expensive treatment for macular degeneration only covered if you are already blind in one eye:  
<http://www.telegraph.co.uk/news/uknews/4182723/You-must-lose-sight-in-one-eye-before-NHS-will-treat-you.html>

# Acting Under Uncertainty

- **MEU principle:** Choose the action that maximizes expected utility.
  - Most widely accepted as a standard for rational behavior.
- Note that an agent can be entirely rational, i.e. consistent with MEU, without ever representing or manipulating utilities and probabilities. **Example??**

# Maximizing expected utility (MEU)

**Theorem** (Ramsey, 1931; von Neumann and Morgenstern, 1944):

Given preferences that satisfy these axioms, there exists a real-valued function  $U$  such that:

$$A \succsim B \text{ iff } U(A) \geq U(B)$$

where

$$U([p_1, C_1; \dots; p_n, C_n]) = \sum_i p_i U(C_i)$$



# Example: single-stage decision-making

- One random variable,  $X$ : does the child have an ear infection or not?
- One decision,  $d$ : give antibiotic (yes) or not (no)
- **Utility function**: associates a real value to the possible states of the world and possible decisions.

|                  | $X = \text{no}$ | $X = \text{yes}$ |
|------------------|-----------------|------------------|
| $d = \text{no}$  | 0               | -50              |
| $d = \text{yes}$ | -100            | 10               |

- Unfortunately  $X$  is not directly observable!
- But we know  $Pr(X=\text{yes}) = 0.1$  and  $Pr(X=\text{no})=0.9$ .
- According to MEU what is the best action?

# Maximizing expected utility

- Compute:

$$EU(d = \text{no}) = 0.9 \times 0 + 0.1 \times (-50) = -5$$

$$EU(d = \text{yes}) = 0.9 \times (-100) + 0.1 \times 10 = -89$$

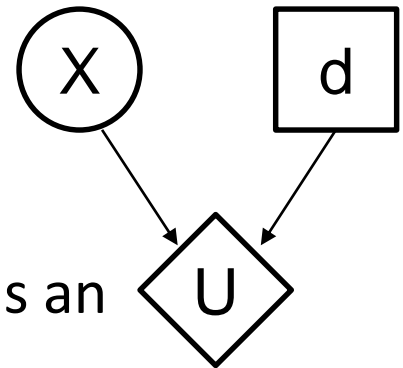
- Best action give this utility function and probability is  $d = \text{no}$ .

# Useful definitions for utility theory

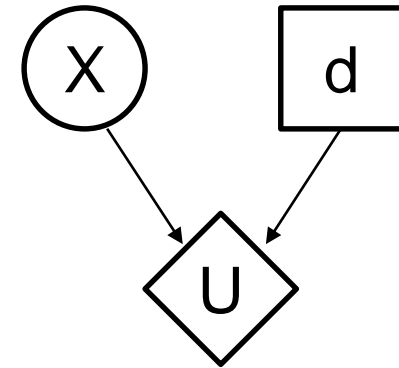
- **Utility function**  $U(x)$ 
  - Numerical expression of the desirability of a state
- **Expected Utility**  $EU(a \mid x)$   
$$= \sum_i Pr(Effect(a) \mid x) U(Effect(a))$$
  - Utility of an action weighted by the expected outcome of that action
- **Maximum Expected Utility**  $\max_a EU(a \mid x)$ 
  - Best average payoff that can be achieved in situation  $x$ .
- **Optimal Action**  $\operatorname{argmax}_a EU(a \mid x)$ 
  - Action chosen according to the MEU principle.
- **Policy**  $\pi(x): X \rightarrow A$ 
  - A strategy for picking actions in all states.

# Decision graphs

- Represent decision models graphically:
  - **Random variables** are represented as **oval** nodes.
    - Parameters associated with such nodes are *probabilities*.
  - **Decisions (actions)** are represented as **rectangles**.
  - **Utilities** are represented as **diamonds**.
    - Parameters associated with such nodes are *utility values* for all possible values of the parents.
- Restrictions on nodes:
  - Utility nodes have no out-going arcs.
  - Decision nodes have no incoming arcs.
- Computing the optimal action can be viewed as an **inference** task.



# Example



1. Suppose we had evidence that  $X=$ yes:
  - We can set  $d$  to each possible value (*yes/no*).
  - For each value, ask the utility node to give the utility of that situation, then pick  $d$  according to MEU.
2. If there is no evidence at  $X$ : we will have to *sum out* (*marginalize*) over all possible values of  $X$ , like in Bayes net inference.
  - $X$  can be a set of variables (incl. partially observable, e.g. HMM.)
  - This gives the expected utility at node  $U$ , for each choice of action  $d$ .

# Example

Buying oil drilling rights:

- Two blocks, A and B, exactly one has oil, worth  $k$ .
  - Prior probability 0.5 for each block, mutually exclusive.
  - Current price of each block is  $k/2$ .
- 
- What does the decision network look like?

# Information gathering

- In an environment with hidden information, an agent can choose to perform **information-gathering actions**.  
e.g., taking the child to the doctor.  
e.g., scouting the price of a product at different companies.
- Sometimes, such actions take time, or have associated costs (e.g., medical tests.) *When are they worth pursuing?*
- The **value of information** specifies the utility of every piece of evidence that can be acquired.

# Example: Value of information

Buying oil drilling rights:

- Two blocks, A and B, exactly one has oil, worth  $k$ .
- Prior probability 0.5 for each block, mutually exclusive.
- Current price of each block is  $k/2$ .
- **Consultant offers accurate survey of A.**

**What is a fair price for the survey?**



# Solution for the example

- Compute:

Expected value of information =

expected value of best action **given** the information  
- expected value of best action **without** information.

Survey may say “oil in A” or “no oil in A” with  $\text{Pr}=0.5$  each.

$$\begin{aligned}\text{Value} &= [0.5 * \text{value of “buy A” given “oil in A”} \\ &\quad + 0.5 * \text{value of “buy B” given “no oil in A”}] \\ &\quad - [ \text{expected return of “buy A”} - \text{cost of “buy A”} ] \\ &= [0.5 * k/2 + 0.5 * k/2] - [ k/2 - k/2 ] \\ &= k/2\end{aligned}$$

# Value of Perfect Information (VPI)

- Suppose you have current evidence  $E$ , current best action  $a^*$ , with possible outcomes  $c_i$ . Then the expected value of  $a^*$  is:

$$EU(a^*|E) = \max_a U(a) = \max_a \sum_i U(c_i)P(c_i|E, a)$$

- Suppose you could gather further evidence about a variable  $X$ , should you do it?

# Value of Perfect Information

- Suppose we knew  $X=x$ , then we would choose  $a_x^*$  such that:

$$EU(a_x^*|E, X = x) = \max_a \sum_i U(c_i)P(c_i|E, a, X = x)$$

- $X$  is a random variable whose value is unknown, so we must compute expected gain over all possible values:

$$VPI_E(X) = \left( \sum_x P(X = x|E) EU(a_x^*|E, X = x) \right) - EU(a^*|E)$$

**This is the value of knowing  $X$  exactly!**

# Exercise

- The final exam for a course will test topic A or topic B.
  - Your prior:  $\Pr(\text{Test A}) = 0.4$ ,  $\Pr(\text{Test B}) = 0.6$
- You can choose to focus your studying on topic A or topic B, with the following utilities:

|         | Test A | Test B |
|---------|--------|--------|
| Study A | 100    | 50     |
| Study B | 60     | 100    |

- At the final review tutorial, the TA will tell you which topic will be tested. *How much is this information worth to you?* (After all, it takes time to attend the tutorial!)

# Properties of VPI

- **Non-negative:**

$$\forall X, E \quad \text{VPI}_E(X) \geq 0$$

Note that VPI is an *expectation*. Depending on the actual value we find for  $X$ , there can actually be a loss post-hoc.

- **Non-additive:** E.g. consider obtaining  $X$  twice.

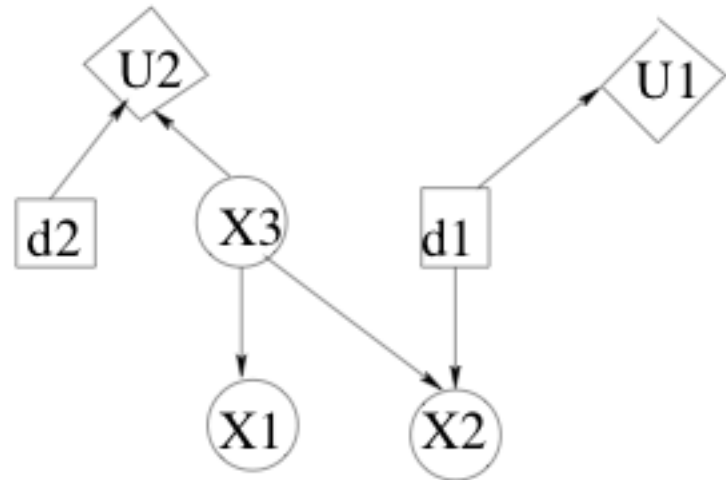
$$\text{VPI}_E(X, X) \neq \text{VPI}_E(X) + \text{VPI}_E(X)$$

- **Order-independent:**

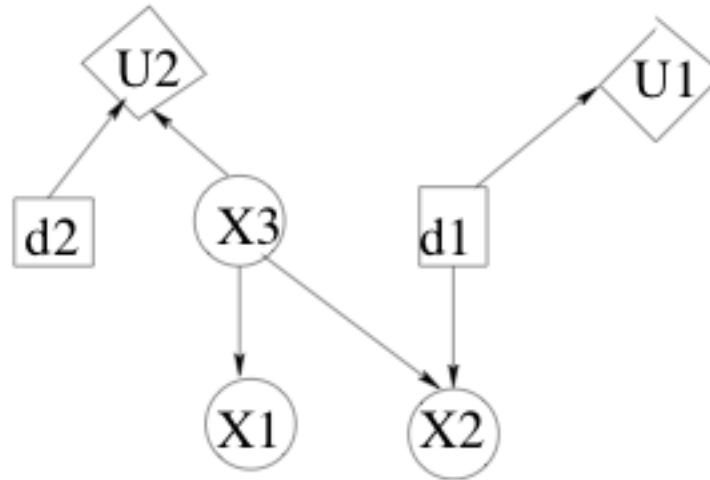
$$\text{VPI}_E(X, Y) = \text{VPI}_E(X) + \text{VPI}_{E,X}(Y) = \text{VPI}_E(Y) + \text{VPI}_{E,Y}(X)$$

# A more complex example

- X1: Symptoms present
- X2: Infection observed
- X3: Infection present
- d1: Go see the doctor?
- d2: Take antibiotics?



# A more complex example (cont'd)



- Total utility is  $U1+U2$
- $X2$  is only observed if
- $X3$  is never observed

**Now we have to optimize  $d1$  and  $d2$  together!**

# Acting under uncertainty: Other options

- Sometimes it can be advantageous to not always choose actions according to **MEU**, e.g. if the environment may change, or it is not fully known to the agent.
- **Random choice models**: choose the action with the highest expected utility most of the time, but keep non-zero probabilities for other actions as well.
  - Avoids being too predictable.
  - If utilities are not perfect, allows for exploration.
- **Minimizing regret**: consider the loss between the current behaviour and some “gold standard” behaviour, and try to minimize this loss.



# Preference Elicitation

- Applications often require recommending something to a user or making a decision for them:
  - Online movie or book recommendation systems
  - Deciding which cancer treatment to give to a patient (has to take into account chance of survival, cost, side effects, etc.)
  - Deciding which ads to show on a dynamic web page
- For this, we need to know the utility that the user associates to different items.
- People are very bad at specifying utility values!
- **Preference elicitation** refers to finding out their preferences and translating them into utilities. Hard problem!

# Summary

- To make decisions under uncertainty, we need to know likelihood (probability) of different outcomes, and have preferences among outcomes:

**Decision Theory = Probability Theory + Utility Theory**

- An agent with consistent preferences has a utility function, which associates a real number to each possible state.
  - Rational agents try to maximize their (expected) utility.
  - Utility theory allows us to tell if gathering more information is valuable.
- Decision graphs can be used to represent decision problems.
  - An algorithm similar to variable elimination is useful to compute optimal decision, but this is very expensive in general.