

Sample Paper 1

**Question Booklet** 

**Multiple Choice** 

**Examination Duration: 1 Hour** 

### Instructions

- 1. You should attempt all 40 questions. Each question is worth one mark.
- 2. There is only one correct answer per question.
- 3. You need to answer 26 questions correctly to pass the exam.
- 4. Mark your answers on the answer sheet provided. Use a pencil (NOT pen).
- 5. You have 60 minutes to complete this exam.
- 6. This is a 'closed book' exam. No material other than the exam paper is allowed.

1) Which practice is responsible for moving components to live environments?

	A.	Change control
	B.	Release management
	C.	IT asset management
	D.	Deployment management
2)	Wh	nich practice includes the classification and ownership of queries and requests from users?
	A.	Service desk
	B.	Incident management
	C.	Change control
	D.	Service level management
3)	Wh	ich practice identifies metrics that reflect the customer's experience of a service?
	A.	Continual improvement
	B.	Service desk
	C.	Service level management
	D.	Problem management
4)	Wh	at is the PRIMARY use of a change schedule?
	A.	To support 'incident management' and improvement planning
	B.	To manage emergency changes

C. To plan changes and help avoid conflicts

D. To manage standard changes

5) Which service management dimension is focused on activities and how these are coordinated?

	<ul> <li>A. Organizations and people</li> <li>B. Information and technology</li> <li>C. Partners and suppliers</li> <li>D. Value streams and processes</li> </ul>
6)	How does categorization of incidents assist the 'incident management' practice?
	A. It helps direct the incident to the correct support area
	B. It determines the priority assigned to the incident
	C. It ensures that incidents are resolved in timescales agreed with the customer
7)	D. It determines how the service provider is perceived  Identify the missing word(s) in the following sentence.
.,	Table 1 of the same of the
	A service is a means of enabling value co-creation by facilitating [?] that customers want to achieve.
	A. the warranty
	B. outcomes
	C. the utility
	D. outputs
8)	Which is a recommendation of the 'continual improvement' practice?
	A. There should at least be a small team dedicated to leading 'continual improvement' efforts
	B. All improvements should be managed as multi-phase projects
	C. 'Continual improvement' should be isolated from other practices
	D. External suppliers should be excluded from improvement initiatives

- 9) Which is a potential benefit of using an IT service management tool to support the 'incident management' practice?
  - A. It may ensure that the cause of incidents is identified within agreed times
  - B. It may provide automated matching of incidents to problems or known errors
  - C. It may ensure that supplier contracts are aligned with the needs of the service provider
  - D. It may provide automated resolution and closure of complex incidents
- 10) Which role submits service requests?
  - A. The user, or their authorized representative
  - B. The customer, or their authorized representative
  - C. The sponsor, or their authorized representative
  - D. The supplier, or their authorized representative
- 11) Which practice provides a single point of contact for users?
  - A. Incident management
  - B. Change control
  - C. Service desk
  - D. Service request management
- 12) Which guiding principle recommends that the four dimensions of service management are considered?
  - A. Think and work holistically
  - B. Progress iteratively with feedback
  - C. Focus on value
  - D. Keep it simple and practical

13)	Wh	ich would be supported by the 'service request management' practice?
	В. С.	A request to authorize a change that could have an effect on a service A request from a user for something which is a normal part of service delivery A request to restore service after a service interruption A request to investigate the cause of multiple related incidents
14)	Wh	ich practice is the responsibility of everyone in the organization?
	A.	Service level management
	B.	Change control
	C.	Problem management
	D.	Continual improvement
15)	Ide	ntify the missing word in the following sentence.
		e purpose of the 'information security management' practice is to [?] the organization's ormation.
	A.	store
	В.	provide
	C.	audit
	D.	protect
16)	Wh	ich guiding principle recommends collecting data before deciding what can be re-used?
	A.	Focus on value
	В.	Start where you are
	C.	Keep it simple and practical
	D.	Progress iteratively with feedback

- 17) Which is NOT usually included as part of incident management?
  - A. Scripts for collecting initial information about incidents
  - B. Formalized procedures for logging incidents
  - C. Detailed procedures for the diagnosis of incidents
  - D. The use of specialized knowledge for complicated incidents
- 18) Which describes the nature of the guiding principles?
  - A. Guiding principles can guide an organization in all circumstances
  - B. Each guiding principle mandates specific actions and decisions
  - C. An organization will select and adopt only one of the seven guiding principles
  - D. Guiding principles describe the processes that all organizations must adopt
- 19) Which statement about a change authority is CORRECT?
  - A single change authority should be assigned to authorize all types of change and change models
  - B. A change authority should be assigned for each type of change and change model
  - C. Normal changes are pre-authorized and do not need a change authority
  - D. Emergency changes can be implemented without authorization from a change authority
- 20) Which practice has the purpose of making new and changed services and features available for use?
  - A. Change control
  - B. Service request management
  - C. Release management
  - D. Deployment management

21)	Which value	chain activity	ensures people	understand the	organization's vision?
-----	-------------	----------------	----------------	----------------	------------------------

- A. Improve
- B. Plan
- C. Deliver and support
- D. Obtain/build

#### 22) Which statement about the value chain activities is CORRECT?

- A. Every practice belongs to a specific value chain activity
- B. A specific combination of value chain activities and practices forms a service relationship
- C. Service value chain activities form a single workflow that enables value creation
- D. Each value chain activity contributes to the value chain by transforming specific inputs into outputs

#### 23) What is the purpose of the 'supplier management' practice?

- A. To ensure that the organization's suppliers and their performance are managed appropriately to support the seamless provision of quality products and services
- B. To align the organization's practices and services with changing business needs through the ongoing identification and improvement of services
- C. To ensure that the organization's suppliers and their performance are managed appropriately at strategic and tactical levels through coordinated marketing, selling, and delivery activities
- D. To ensure that accurate and reliable information about the configuration of suppliers' services is available when and where it is needed

### 24) What are the two types of cost that a service consumer should evaluate?

- A. The price of the service, and the cost of creating the service
- B. The costs removed by the service, and the costs imposed by the service
- C. The cost of provisioning the service, and the cost of improving the service
- D. The cost of software, and the cost of hardware

- 25) Which is a purpose of the 'service desk' practice?
  - To reduce the likelihood and impact of incidents by identifying actual and potential causes of incidents
  - B. To maximize the number of successful IT changes by ensuring risks are properly assessed
  - C. To capture demand for incident resolution and service requests
  - D. To set clear business-based targets for service performance
- 26) How should an organization adopt continual improvement methods?
  - A. Use a new method for each improvement the organization handles
  - B. Select a few key methods for the types of improvement that the organization handles
  - C. Build the capability to use as many improvement methods as possible
  - D. Select a single method for all improvements that the organization handles
- 27) Which ITIL concept describes governance?
  - A. The seven guiding principles
  - B. The four dimensions of service management
  - C. The service value chain
  - D. The service value system
- 28) Which is a recommendation of the 'service desk' practice?
  - A. Service desks should avoid the use of automation
  - B. Service desks should be highly technical
  - C. Service desks should understand the wider organization
  - D. Service desks should be a physical team in a single fixed location

- 29) Which guiding principle recommends organizing work into smaller, manageable sections that can be executed and completed in a timely manner?
  - A. Focus on value
  - B. Start where you are
  - C. Progress iteratively with feedback
  - D. Collaborate and promote visibility
- 30) What is a standard change?
  - A. A change that is well understood, fully documented and pre-authorized
  - B. A change that needs to be assessed, authorized, and scheduled by a change authority
  - C. A change that doesn't need a risk assessment because it is required to resolve an incident
  - D. A change that is assessed, authorized, and scheduled as part of 'continual improvement'
- 31) What happens if a workaround becomes the permanent way of dealing with a problem that cannot be resolved cost-effectively?
  - A. A change request is submitted to change control
  - B. Problem management restores the service as soon as possible
  - C. The problem remains in the known error status
  - D. The problem record is deleted
- 32) What is the definition of change?
  - A. To add, modify or remove anything that could have a direct or indirect effect on services
  - B. To ensure that accurate and reliable information about the configuration of services is available
  - C. To make new and changed services and features available for use
  - D. To move new or changed hardware, software, or any other component to live environments

- 33) What is the definition of an event?
  - A. Any change of state that has significance for the management of a service or other configuration item
  - B. Any component that needs to be managed in order to deliver an IT service
  - C. An unplanned interruption to a service or reduction in the quality of a service
  - D. Any financially valuable component that can contribute to the delivery of an IT product or service
- 34) Which describes outcomes?
  - A. Tangible or intangible deliverables
  - B. Functionality offered by a product or service
  - C. Results desired by a stakeholder
  - D. Configuration of an organization's resources
- 35) Which is NOT a key focus of the 'information and technology' dimension?
  - A. Security and compliance
  - B. Communication systems and knowledge bases
  - C. Workflow management and inventory systems
  - D. Roles and responsibilities
- 36) Which practices are typically involved in the implementation of a problem resolution?
  - 1. Continual improvement
  - 2. Service request management
  - 3. Service level management
  - 4. Change control
  - A. 1 and 2
  - B. 2 and 3
  - C. 3 and 4
  - D. 1 and 4

- 37) Which is a key consideration for the guiding principle 'keep it simple and practical'?
  - A. Try to create a solution for every exception
  - B. Understand how each element contributes to value creation
  - C. Ignore the conflicting objectives of different stakeholders
  - D. Start with a complex solution, then simplify
- 38) What should be done first when applying the 'focus on value' guiding principle?
  - A. Identify the outcomes that the service facilitates
  - B. Identify all suppliers and partners involved in the service
  - C. Determine who the service consumer is in each situation
  - D. Determine the cost of providing the service
- 39) A service provider describes a package that includes a laptop with software, licences, and support. What is this package an example of?
  - A. Value
  - B. An outcome
  - C. Warranty
  - D. A service offering
- 40) What is the definition of warranty?
  - A. A tangible or intangible deliverable that is produced by carrying out an activity
  - B. The assurance that a product or service will meet agreed requirements
  - C. A possible event that could cause harm or loss, or make it more difficult to achieve objectives
  - D. The functionality offered by a product or service to meet a particular need



Sample Paper 2

**Question Booklet** 

**Multiple Choice** 

**Examination Duration: 1 hour** 

### Instructions

- 1. You should attempt all 40 questions. Each question is worth one mark.
- 2. There is only one correct answer per question.
- 3. You need to answer 26 questions correctly to pass the exam.
- 4. Mark your answers on the answer sheet provided. Use a pencil (NOT pen).
- 5. You have 1 hour to complete this exam.
- 6. This is a 'closed book' exam. No material other than the exam paper is allowed.

- A. Greater ability to focus on customer experience when personal contact is needed
  - B. Decrease in self-service incident logging and resolution
  - C. Increased ability to focus on fixing technology instead of supporting people
  - D. Elimination of the need to escalate incidents to support teams

1) What is the effect of increased automation on the 'service desk' practice?

- 2) Which term describes the functionality offered by a service?
  - A. Cost
  - B. Utility
  - C. Warranty
  - D. Risk
- 3) Which is the purpose of the 'monitoring and event management' practice?
  - A. To ensure that accurate and reliable information about the configuration of services is available when and where it is needed
  - B. To systematically observe services and service components, and record and report selected changes of state
  - C. To protect the information needed by the organization to conduct its business
  - D. To minimize the negative impact of incidents by restoring normal service operation as quickly as possible
- 4) What should all 'continual improvement' decisions be based on?
  - A. Details of how services are measured
  - B. Accurate and carefully analysed data
  - C. An up-to-date balanced scorecard
  - D. A recent maturity assessment

- 5) How do all value chain activities transform inputs to outputs?
  - A. By determining service demand
  - B. By using a combination of practices
  - C. By using a single functional team
  - D. By implementing process automation
- 6) How does customer engagement contribute to the 'service level management' practice?
  - 1. It captures information that metrics can be based on
  - 2. It ensures the organization meets defined service levels
  - 3. It defines the workflows for service requests
  - 4. It supports progress discussions
  - A. 1 and 2
  - B. 2 and 3
  - C. 3 and 4
  - D. 1 and 4
- 7) What is the starting point for optimization?
  - A. Securing stakeholder engagement
  - B. Understanding the vision and objectives of the organization
  - C. Determining where the most positive impact would be
  - D. Standardizing practices and services
- 8) Identify the missing words in the following sentence.

The purpose of the [?] is to ensure that the organization continually co-creates value with all stakeholders in line with the organization's objectives.

- A. 'focus on value' guiding principle
- B. four dimensions of service management
- C. service value system
- D. 'service request management' practice

9) Which practice provides support for managing feedback, compliments and complaints from users?

	A.	Change control
	B.	Service request management
	C.	Problem management
	D.	Incident management
10)	Wł	nich joint activity performed by a service provider and service consumer ensures continual
valu	ie c	o-creation?
	A.	Service provision
	B.	Service consumption
	C.	Service offering
	D.	Service relationship management
11)	Wł	nich practice may involve the initiation of disaster recovery?
	A.	Incident management
	B.	Service request management
	C.	Service level management
	D.	IT asset management
12)	Wł	nat type of change is MOST likely to be managed by the 'service request management'
pra	ctice	e?
	A.	A normal change
	B.	An emergency change
	C.	A standard change
	D.	An application change

13)	Which guiding	principle emphasizes	the need to	understand the	e flow of work	in progress,	identify
bott	lenecks, and u	ncover waste?					

- A. Focus on value
- B. Collaborate and promote visibility
- C. Think and work holistically
- D. Keep it simple and practical
- 14) What is a means of enabling value co-creation by facilitating outcomes that customers want to achieve?
  - A. A service
  - B. An output
  - C. A practice
  - D. Continual improvement
- 15) Which statement about change authorization is CORRECT?
  - A. A change authority should be assigned to each type of change and change model
  - B. Centralizing change authorization to a single person is the most effective means of authorization
  - C. The authorization of normal changes should be expedited to ensure they can be implemented quickly
  - Standard changes are high risk and should be authorized by the highest level of change authority
- 16) Which dimension of service management considers governance, management, and communication?
  - A. Organizations and people
  - B. Information and technology
  - C. Partners and suppliers
  - D. Value streams and processes

	Αk	nown error is a problem that has been [?] and has not been resolved.
	A.	logged
	B.	analysed
	C.	escalated
	D.	closed
18)	Wł	nich statement about known errors and problems is CORRECT?
	A.	Known error is the status assigned to a problem after it has been analysed
	B.	A known error is the cause of one or more problems

19) What does the 'service request management' practice depend on for maximum efficiency?

D. Known errors are managed by technical staff, problems are managed by service

A. Compliments and complaints

17) Identify the missing word in the following sentence.

- B. Self-service tools
- C. Processes and procedures
- D. Incident management

management staff

20) Which statement about the 'service desk' practice is CORRECT?

C. Known errors cause vulnerabilities, problems cause incidents

- A. It provides a link with stakeholders at strategic and tactical levels
- B. It carries out change assessment and authorization
- C. It investigates the cause of incidents
- D. It needs a practical understanding of the business processes

•		nich practice ensures that accurate and reliable information is available about configuration and the relationships between them?
	Α.	Service configuration management
l	B.	Service desk
(	C.	IT asset management
	D.	Monitoring and event management
22) poss		nich practice has a purpose that includes restoring normal service operation as quickly as
•		
	Α.	Supplier management
1	В.	Deployment management
(	C.	Problem management
l	D.	Incident management
23)	lde	entify the missing word in the following sentence.
	Ас	sustomer is a person who defines the requirements for a service and takes responsibility for the
	[?]	of service consumption.
	Α.	outputs
ļ	В.	outcomes
(	C.	costs
l	D.	risks
24)	Wł	nich guiding principle describes the importance of doing something, instead of spending a long
time	an	alysing different options?
	Α.	Optimize and automate
į	В.	Start where you are
(	C.	Focus on value
1	D.	Progress iteratively with feedback

- 25) What should be done for every problem?
  - A. It should be diagnosed to identify possible solutions
  - B. It should be prioritized based on its potential impact and probability
  - C. It should be resolved so that it can be closed
  - D. It should have a workaround to reduce the impact
- 26) How should an organization include third-party suppliers in the continual improvement of services?
  - A. Ensure suppliers include details of their approach to service improvement in contracts
  - B. Require evidence that the supplier uses agile development methods
  - C. Require evidence that the supplier implements all improvements using project management practices
  - D. Ensure that all supplier problem management activities result in improvements
- 27) What considerations influence the supplier strategy of an organization?
  - A. Contracts and agreements
  - B. Type of cooperation with suppliers
  - C. Corporate culture of the organization
  - D. Level of formality
- 28) What is a problem?
  - A. An addition or modification that could have an effect on services
  - B. Any change of state that has significance for the management of a configuration item
  - C. A cause or potential cause of one or more incidents
  - D. An unplanned reduction in the quality of a service

- 29) What is the purpose of the 'relationship management' practice?
  - A. To align the organization's practices and services with changing business needs
  - B. To establish and nurture the links between the organization and its stakeholders at strategic and tactical levels
  - C. To reduce the likelihood and impact of incidents by identifying actual and potential causes of incidents, and managing workarounds and known errors
  - D. To minimize the negative impact of incidents by restoring normal service operation as quickly as possible
- 30) Which is intended to help an organization adopt and adapt ITIL guidance?
  - A. The four dimensions of service management
  - B. The guiding principles
  - C. The service value chain
  - D. Practices
- 31) What is an output?
  - A. A change of state that has significance for the management of a configuration item
  - B. A possible event that could cause harm or loss
  - C. A result for a stakeholder
  - D. Something created by carrying out an activity
- 32) What is the reason for using a balanced bundle of service metrics?
  - A. It reduces the number of metrics that need to be collected
  - B. It reports each service element separately
  - C. It provides an outcome-based view of services
  - D. It facilitates the automatic collection of metrics

- 33) Why should incidents be prioritized?
  - A. To help automated matching of incidents to problems or known errors
  - B. To identify which support team the incident should be escalated to
  - C. To ensure that incidents with the highest business impact are resolved first
  - D. To encourage a high level of collaboration within and between teams
- 34) Which practice has a purpose that includes helping the organization to maximize value, control costs and manage risks?
  - A. Relationship management
  - B. IT asset management
  - C. Release management
  - D. Service desk
- 35) Why should service desk staff detect recurring issues?
  - A. To help identify problems
  - B. To escalate incidents to the correct support team
  - C. To ensure effective handling of service requests
  - D. To engage the correct change authority
- 36) Which value chain activity communicates the current status of all four dimensions of service management?
  - A. Improve
  - B. Engage
  - C. Obtain/build
  - D. Plan

37) Which guiding principle is PRIMARILY concerned with consumer's revenue and	
	arauth?
37) Which dulding bindcible is PRIMARIL & Concerned with consumer's revenue and	CHOWITI

- A. Keep it simple and practical
- B. Optimize and automate
- C. Progress iteratively with feedback
- D. Focus on value
- 38) Which practice provides visibility of the organization's services by capturing and reporting on service performance?
  - A. Service desk
  - B. Service level management
  - C. Service request management
  - D. Service configuration management
- 39) Which is the BEST example of an emergency change?
  - A. The implementation of a planned new release of a software application
  - B. A low-risk computer upgrade implemented as a service request
  - C. The implementation of a security patch to a critical software application
  - D. A scheduled major hardware and software implementation
- 40) Which guiding principle recommends assessing the current state and deciding what can be reused?
  - A. Focus on value
  - B. Start where you are
  - C. Collaborate and promote visibility
  - D. Progress iteratively with feedback



Sample Paper 1

Answers and Rationales

For exam paper: EN\_ITIL4\_FND\_2019\_SamplePaper1\_QuestionBk\_v1.3

Α	Syllabus Ref	Rationale
D	6.1.h	A. Incorrect. "The purpose of the change control practice is to maximize the number
		of successful service and product changes by ensuring that risks have been
		properly assessed, authorizing changes to proceed, and managing the change
		schedule". Ref 5.2.4
		B. Incorrect. "The purpose of the release management practice is to make new and
		changed services and features available for use." Ref 5.2.8
		C. Incorrect. "The purpose of the IT asset management practice is to plan and
		manage the full lifecycle of all IT assets". Ref 5.2.6
		D. Correct. "The purpose of the deployment management practice is to move new or
		changed hardware, software, documentation, processes, or any other component to
		live environments." Ref 5.3.1
Α	7.1.f	A. Correct. "Service desks provide a clear path for users to report issues, queries,
		and requests, and have them acknowledged, classified, owned, and actioned". Ref
		5.2.14
		B. Incorrect. The 'incident management' practice deals only with incidents, not
		queries and requests. "The purpose of the incident management practice is to
		minimize the negative impact of incidents by restoring normal service operation as
		quickly as possible". Ref 5.2.5
		C. Incorrect. The 'change control' practice deals only with change requests, not
		other queries and requests. "The purpose of the change control practice is to
		maximize the number of successful service and product changes by ensuring that
		risks have been properly assessed, authorizing changes to proceed, and managing
		the change schedule". Ref 5.2.4
		D. Incorrect. The 'service level management' practice ensures service targets are
		met. It does not manage queries and requests from users. "The purpose of the
		service level management practice is to set clear business-based targets for service
		performance, so that the delivery of a service can be properly assessed, monitored,
		and managed against these targets". Ref 5.2.13
	D	D 6.1.h

Q	Α	Syllabus Ref	Rationale
3	С	7.1.g	A. Incorrect. "The purpose of the continual improvement practice is to align the
			organization's practices and services with changing business needs through the
			ongoing improvement of products, services, and practices, or any element involved
			in the management of products and services." Ref 5.1.2
			B. Incorrect. "The purpose of the service desk practice is to capture demand for
			incident resolution and service requests. It should also be the entry point and single
			point of contact for the service provider with all of its users." Ref 5.2.14
			C. Correct. "Service level management identifies metrics and measures that are a
			truthful reflection of the customer's actual experience and level of satisfaction with
			the whole service," and "Engagement is needed to understand and confirm the
			actual ongoing needs and requirements of customers, not simply what is interpreted
			by the service provider or has been agreed several years before." Ref 5.2.15.1
			D. Incorrect. "The purpose of the problem management practice is to reduce the
			likelihood and impact of incidents by identifying actual and potential causes of
			incidents, and managing workarounds and known errors". Ref 5.2.8
4	С	7.1.b	A. Incorrect. While it can be used after deploying a change, this is not the main use
			of the change schedule. "The change schedule is used to help plan changes, assist
			in communication, avoid conflicts, and assign resources. It can also be used after
			changes have been deployed to provide information needed for incident
			management, problem management, and improvement planning." Ref 5.2.4
			B. Incorrect. "Emergency changes: These are changes that must be implemented
			as soon as possible; for example, to resolve an incident or implement a security
			patch. Emergency changes are not typically included in a change schedule, and the
			process for assessment and authorization is expedited to ensure they can be
			implemented quickly." Ref 5.2.4
			C. Correct. "The change schedule is used to help plan changes, assist in
			communication, avoid conflicts, and assign resources." Ref 5.2.4
			D. Incorrect. Standard changes are already pre-authorized and do not need to be
			included on a change schedule. "These are low-risk, pre-authorized changes that
			are well understood and fully documented, and can be implemented without needing
			additional authorization." Ref 5.2.4

Q	Α	Syllabus Ref	Rationale
5	D	3.1.d	A. Incorrect. The 'organizations and people' dimension describes "roles and
			responsibilities, formal organizational structures, culture, and required staffing and
			competencies." Ref 3.1
			B. Incorrect. The 'information and technology' dimension includes "the information
			and knowledge necessary for the management of services, as well as the
			technologies required" and "the information created, managed, and used in the
			course of service provision and consumption, and the technologies that support and
			enable that service." Ref 3.2
			C. Incorrect. "The partners and suppliers dimension encompasses an organization's
			relationships with other organizations that are involved in the design, development,
			deployment, delivery, support and/or continual improvement of services. It also
			incorporates contracts and other agreements between the organization and its
			partners or suppliers". Ref 3.3
			D. Correct. The 'value streams and processes' dimension "focuses on what
			activities the organization undertakes and how they are organized, as well as how
			the organization ensures that it is enabling value creation for all stakeholders
			efficiently and effectively." Ref 3.4
6	Α	7.1.c	A. Correct. "More complex incidents will usually be escalated to a support team for
			resolution. Typically, the routing is based on the incident category, which should
			help to identify the correct team." Ref 5.2.5
			B. Incorrect. The category is concerned with the type of incident whereas priority is
			determined by business impact. "Incidents are prioritized based on agreed
			classification to ensure that incidents with the highest business impact are resolved
			first." Ref 5.2.5
			C. Incorrect. "Every incident should be logged and managed to ensure that it is
			resolved in a time that meets the expectations of the customer and user."
			Categorization by itself will not ensure this. Ref 5.2.5
			D. Incorrect. Customer and user satisfaction determines how the service provider is
			perceived. "Incident management can have an enormous impact on customer and
			user satisfaction, and on how customers and users perceive the service provider."
			Ref 5.2.5

Q	Α	Syllabus Ref	Rationale
7	В	1.1.a	A. Incorrect. Warranty is "assurance that a product or service will meet agreed
			requirements." Warranty of a service is necessary, but not sufficient to enable value
			co-creation. Ref 2.5.4
			B. Correct. A service is "a means of enabling value co-creation by facilitating
			outcomes that customers want to achieve, without the customer having to manage
			specific costs and risks". Ref 2.3.1
			C. Incorrect. Utility is "the functionality offered by a product or service". Utility of a
			service is necessary, but not sufficient to enable value co-creation. Ref 2.5.4
			D. Incorrect. An output is "a tangible or intangible deliverable of an activity." The
			output of a service is necessary, but not sufficient to enable value co-creation. Ref
			2.5.1
8	Α	7.1.a	A. Correct. "Although everyone should contribute in some way, there should at least
			be a small team dedicated full-time to leading continual improvement efforts and
			advocating the practice across the organization." Ref 5.1.2
			B. Incorrect. "Different types of improvements may call for different improvement
			methods. For example, some improvements may be best organized into a multi-
			phase project, while others may be more appropriate as a single quick effort." Ref
			5.1.2
			C. Incorrect. "The continual improvement practice is integral to the development and
			maintenance of every other practice." Ref 5.1.2
			D. Incorrect. "When third-party suppliers form part of the service landscape, they
			should also be part of the improvement effort." Ref 5.1.2
9	В	7.1.c	A. Incorrect. "Target resolution times are agreed, documented, and communicated
			to ensure that expectations are realistic." A good IT service management tool may
			help the organization to meet these times, but the tool cannot ensure that this
			happens. Furthermore, identifying the causes of incidents is
			a 'problem management' activity Ref 5.2.5
			B. Correct. "Modern IT service management tools can provide automated matching
			of incidents to other incidents, problems or known errors". Ref 5.2.5
			C. Incorrect. 'Incident management' requires supplier contracts to be correctly
			aligned, but ensuring that the contracts are aligned is a purpose of the 'supplier
			management' practice. Ref 5.1.13
			D. Incorrect. "The most complex incidents, and all major incidents, often require a
			temporary team to work together to identify the resolution". "Investigation of more
			complicated incidents often requires knowledge and expertise, rather than
			procedural steps." Ref 5.2.5

Q	Α	Syllabus Ref	Rationale
10	Α	7.1.e	A. Correct. "The purpose of the service request management practice is to support
			the agreed quality of a service by handling all pre-defined, user-initiated service
			requests" and a service request is defined as "a request from a user or a user's
			authorized representative that initiates a service action". Ref 5.2.16
			B. Incorrect. A customer is "a person who defines the requirements for a service and
			takes responsibility for the outcomes of service consumption". A customer could
			also be a user, and in that role they may submit a service request. Ref 2.2.2
			C. Incorrect. A sponsor is "A person who authorizes budget for service
			consumption." A sponsor could also be a user, and in that role they may submit a
			service request. Ref 2.2.2
			D. Incorrect. "The partners and suppliers dimension encompasses an organization's
			relationships with other organizations that are involved in the design, development,
			deployment, delivery, support, and/or continual improvement of services.". This
			does not include consumption of services, and "The purpose of the service request
			management practice is to support the agreed quality of a service by
			handling all pre-defined, user-initiated service requests." Ref 3.3
11	С	7.1.f	A. Incorrect. "The purpose of the incident management practice is to minimize the
			negative impact of incidents by restoring normal service operation as quickly as
			possible." The 'incident management' practice does not provide a single point of
			contact for service users. Ref 5.2.5
			B. Incorrect. "The purpose of the change control practice is to maximize the number
			of successful service and product changes by ensuring that risks have been
			properly assessed, authorizing changes to proceed, and managing the change
			schedule." The 'change control' practice does not provide a single point of contact
			for service users. Ref 5.2.4
			C. Correct. "The purpose of the service desk practice is to capture demand for
			incident resolution and service requests. It should also be the entry point and single
			point of contact for the service provider with all of its users." Ref 5.2.14
			D. Incorrect. "The purpose of the service request management practice is to support
			the agreed quality of a service by handling all pre-defined, user-initiated service
			requests in an effective and user-friendly manner." The 'service request
			management' practice does not provide a single point of contact for service users.
			Ref 5.2.16

Q	Α	Syllabus Ref	Rationale
12	Α	2.2.e	A. Correct. The 'think and work holistically' guiding principle advises that all aspects
			of an organization are considered when providing value in the form of services. This
			includes all four dimensions of service management (organizations and people;
			information and technology; partners and suppliers; value streams and processes).
			"Services are delivered to internal and external service consumers through the
			coordination and integration of the four dimensions of service management." Ref
			B. Incorrect. The 'progress iteratively with feedback' guiding principle is concerned
			with breaking initiatives into manageable sections that can be executed more easily.
			It is not primarily concerned with addressing the four dimensions of service
			management. Ref 4.3.3
			C. Incorrect. The 'focus on value' guiding principle ensures that everything that the
			organization does links back to providing value to service consumers. It is not
			primarily concerned with addressing the four dimensions of service management.
			Ref 4.3.1
			D. Incorrect. The 'keep it simple and practical' guiding principle focuses on keeping
			things simple by reducing complexity and eliminating unnecessary activities and
			steps. It is not primarily concerned with addressing the four dimensions of service
			management. Ref 4.3.6
13	В	7.1.e	A. Incorrect. This would be supported by the 'change control' practice. A change is
			"the addition, modification, or removal of anything that could have a direct or indirect
			effect on services." Normal changes "need to be scheduled, assessed, and
			authorized". Ref 5.2.4
			B. Correct. A service request is "a request from a user or a user's authorized
			representative that initiates a service action which has been agreed as a normal part
			of service delivery." Ref 5.2.16
			C. Incorrect. This would be supported by the 'incident management' practice. An
			incident is "an unplanned interruption to a service or reduction in the quality of a
			service." Ref 5.2.5
			D. Incorrect. This would be supported by the 'problem management' practice. A
			problem is "a cause, or potential cause, of one or more incidents". Ref 5.2.8

Q	Α	Syllabus Ref	Rationale
14	D	7.1.a	A. Incorrect. The 'service level management' practice is not the responsibility of
			everyone in the organization. A number of roles are required but there is no fixed
			structure. It is recommended that there is an independent and non-aligned role
			where possible. Ref 5.2.15
			B. Incorrect. The 'change control' practice is not the responsibility of everyone in the
			organization. Many roles can be assigned to change control such as change
			authority. It also requires input from people with specialist knowledge. Ref 5.2.4
			C. Incorrect. The 'problem management' practice is not the responsibility of
			everyone in the organization. Most problem management activity relies on the
			knowledge and experience of staff. Ref 5.2.8
			D. Correct. "continual improvement is everyone's responsibility" and "The
			commitment to and practice of continual improvement must be embedded into every
			fibre of the organization". Ref 5.1.2
15	D	6.1.a	A. Incorrect. "The purpose of the information security management practice is to
			protect the information needed by the organization to conduct its business. This
			includes understanding and managing risks to the confidentiality, integrity, and
			availability of information, as well as other aspects of information security such as
			authentication (ensuring someone is who they claim to be) and non-repudiation
			(ensuring that someone can't deny that they took an action)." Ref 5.1.3
			B. Incorrect. "The purpose of the information security management practice is to
			protect the information needed by the organization to conduct its business. This
			includes understanding and managing risks to the confidentiality, integrity and
			availability of information, as well as other aspects of information security such as
			authentication (ensuring someone is who they claim to be) and non-repudiation
			(ensuring that someone can't deny that they took an action)." Ref 5.1.3
			C. Incorrect. "The purpose of the information security management practice is to
			protect the information needed by the organization to conduct its business. This
			includes understanding and managing risks to the confidentiality, integrity and
			availability of information, as well as other aspects of information security such as
			authentication (ensuring someone is who they claim to be) and non-repudiation
			(ensuring that someone can't deny that they took an action)." Ref 5.1.3
			D. Correct. "The purpose of the information security management practice is to
			protect the information needed by the organization to conduct its business. This
			includes understanding and managing risks to the confidentiality, integrity and
			availability of information, as well as other aspects of information security such as
			authentication (ensuring someone is who they claim to be) and non-repudiation
			(ensuring that someone can't deny that they took an action)." Ref 5.1.3

	Α	Syllabus Ref	Rationale
16	В	2.2.b	A. Incorrect. The 'focus on value' guiding principle states that "All activities
			conducted by the organization should link back, directly or indirectly, to value for
			itself, its customers, and other stakeholders." Ref 4.3.1
			B. Correct. The 'start where you are' guiding principle recommends that "Services
			and methods already in place should be measured and/or observed directly to
			properly understand their current state and what can be reused from them Getting
			data from the source helps to avoid assumptions which, if proven to be unfounded,
			can be disastrous to timelines, budgets and the quality of results." Ref 4.3.2
			C. Incorrect. The 'keep it simple and practical' guiding principle states that an
			organization should "Always use the minimum number of steps needed to
			accomplish an objective." Ref 4.3.6
			D. Incorrect. The 'progress iteratively with feedback principle states that "By
			organizing work into smaller, manageable sections that can be executed and
			completed in a timely manner, the focus on each effort will be sharper and easier to
			maintain." Ref 4.3.3
17	С	7.1.c	A. Incorrect. "There may be scripts for collecting information from users during initial
			contact". Ref 5.2.5
			B. Incorrect. "There should be a formal process for logging and managing incidents."
			Ref 5.2.5
			C. Correct. "This process does NOT usually include detailed procedures for how to
			diagnose, investigate, and resolve incidents." Ref 5.2.5
			D. Incorrect. "Investigation of more complicated incidents often requires knowledge
			and expertise, rather than procedural steps." Ref 5.2.5
18	Α	2.1	A. Correct. A guiding principle is defined as a recommendation that can guide an
			organization in all circumstances and will guide organizations when adopting service
			management. They are not described as prescriptive or mandatory. Ref 4.3
			B. Incorrect. The guiding principles will be reviewed and adopted by organizations.
			The guiding principles guide organizations to make decisions and adopt actions.
			They do not mandate specific actions and decisions. Ref 4.3.8
			C. Incorrect. Organizations will use the principles relevant to them and are not
			mandated to use a given number. Ref 4.3
			D. Incorrect. The guiding principles guide organizations to make decisions and
			adopt actions. They are not mandatory. Ref 4.3

B 7.1.b	)	A. Incorrect. "It is essential that the correct change authority is assigned to each
		type of change to ensure that change control is both efficient and effective." For
		normal changes, "change models based on the type of change determine the roles
		for assessment and authorization". A single change authority is inadequate. Ref
		5.2.4
		B. Correct. "It is essential that the correct change authority is assigned to each type
		of change to ensure that change control is both efficient and effective." For normal
		changes, "change models based on the type of change determine the roles for
		assessment and authorization". Ref 5.2.4
		C. Incorrect. Normal changes are "changes that need to be scheduled, assessed,
		and authorized following a process." Thus, all normal changes will be authorized by
		a change authority. Standard changes can be pre-authorized: "These are low-risk,
		pre-authorized changes that are well understood and fully documented, and can be
		implemented without needing additional authorization". Ref 5.2.4
		D. Incorrect. "Emergency changes are not typically included in a change schedule,
		and the process for assessment and authorization is expedited to ensure they can
		be implemented quickly." Therefore, all emergency changes will be authorized by a
		change authority. Ref 5.2.4
C 6.1.f		A. Incorrect. "The purpose of the change control practice is to maximize the number
		of successful service and product changes by ensuring that risks have been
		properly assessed, authorizing changes to proceed, and managing the change
		schedule." Ref 5.2.4
		B. Incorrect. "The purpose of the service request management practice is to support
		the agreed quality of a service by handling all pre-defined, user-initiated service
		requests in an effective and user-friendly manner". Ref 5.2.16
		C. Correct. "The purpose of the release management practice is to make new and
		changed services and features available for use". Ref 5.2.9
		D. Incorrect. "The purpose of the deployment management practice is to move new
		or changed hardware, software, documentation, processes, or any other component
		to live environments." Ref 5.3.1
C	6.1.f	6.1.f

Q	Α	Syllabus Ref	Rationale
21	В	5.2.a	A. Incorrect. The purpose of the 'improve' value chain activity is "to ensure continual
			improvement of products, services, and practices across all value chain activities
			and the four dimensions of service management." Ref 4.5.2
			B. Correct. The purpose of the 'plan' value chain activity is "to ensure a shared
			understanding of the vision, current status, and improvement direction for all four
			dimensions and all products and services across the organization." Ref 4.5.1
			C. Incorrect. The purpose of the 'deliver and support' value chain activity is "to
			ensure that services are delivered and supported according to agreed specifications
			and stakeholders' expectations." Ref 4.5.6
			D. Incorrect. The purpose of the 'obtain/build' value chain activity is "to ensure that
			service components are available when and where they are needed, and meet
			agreed specifications." Ref 4.5.5
22	D	5.1	A. Incorrect. "Value chain activities use different combinations of ITIL practices". No
			practice belongs to a single value chain activity. Ref 4.5
			B. Incorrect. Service value streams are "specific combinations of activities and
			practices, and each one is designed for a particular scenario" and "Service
			relationships include service provision, service consumption, and service
			relationship management." Ref 4.5, 2.4.1
			C. Incorrect. Service value streams are "specific combinations of activities and
			practices, and each one is designed for a particular scenario." There can be multiple
			service value streams within one service value chain. Ref 4.5
			D. Correct. "These activities represent the steps an organization takes in the
			creation of value. Each activity transforms inputs into outputs. These inputs can be
			demand from outside the value chain or outputs of other activities. All the activities
			are interconnected, with each activity receiving and providing triggers for further
			action." Ref 4.5

Q	Α	Syllabus Ref	Rationale
23	Α	6.1.c	A. Correct. "The purpose of the supplier management practice is to ensure that the
			organization's suppliers and their performance are managed appropriately to
			support the seamless provision of quality products and services". Ref 5.1.13
			B. Incorrect. "The purpose of the continual improvement practice is to align the
			organization's practices and services with changing business needs through the
			ongoing improvement of products, services, and practices, or any element involved
			in the management of products and services." This is not the purpose of the
			'supplier management' practice. An organization is unlikely to change its practices to
			suit a supplier's needs. Ref 5.1.2
			C. Incorrect. "The purpose of the relationship management practice is to establish
			and nurture the links between the organization and its stakeholders at strategic and
			tactical levels". This is not the purpose of the 'supplier management' practice. Ref
			5.1.9
			D. Incorrect. "The purpose of the service configuration management practice is to
			ensure that accurate and reliable information about the configuration of services,
			and the CIs that support them, is available when and where it is needed". This is not
			the purpose of the 'supplier management' practice. Ref 5.2.11
24	В	1.2.a	A. Incorrect. The price of the service is only part of the costs imposed on the
			consumer. The cost of creating the service is a concern of the service provider, not
			the service consumer. The service consumer should also evaluate the costs
			removed from the consumer. Ref 2.5.2
			B. Correct. From the service consumer's perspective, there are two types of costs
			involved in service relationships:
			Costs removed from the service consumer by the service (a part of the value)
			proposition). This may include costs of staff, technology, and other resources
			which are not needed by the consumer.
			2. Costs imposed on the consumer by the service (the costs of service
			consumption). The total cost of consuming a service includes the price charged by
			the service provider (if any), plus other costs such as staff training, costs of
			network utilization, procurement, etc. Ref 2.5.2
			C. Incorrect. C. The cost of provisioning the service, and the cost of improving the
			service are concerns of the service provider, not the service consumer. The service
			consumer should evaluate the costs removed from the consumer and the costs
			imposed on the consumer. Ref 2.5.2
			D. Incorrect. The two types of cost that a service consumer should evaluate are
			costs removed from the consumer and costs imposed on consumers. The cost of
			hardware and software may be included in either of these, but will only be part of
			that cost. Ref 2.5.2
	<u> </u>		

Q	Α	Syllabus Ref	Rationale
25	С	6.1.n	A. Incorrect. "The purpose of the problem management practice is to reduce the
			likelihood and impact of incidents by identifying actual and potential causes of
			incidents, and managing workarounds and known errors." Ref 5.2.8
			B. Incorrect. "The purpose of the change control practice is to maximize the number
			of successful service and product changes by ensuring that risks have been properly
			assessed, authorizing changes to proceed, and managing the change schedule." Ref 5.2.4
			C. Correct. "The purpose of the service desk practice is to capture demand for
			incident resolution and service requests. It should also be the entry point and single
			point of contact for the service provider with all of its users." Ref 5.2.14
			D. Incorrect. "The purpose of the service level management practice is to set clear
			business-based targets for service performance, so that the delivery of a service can
			be properly assessed, monitored, and managed against these targets." Ref 5.2.1.5
26	В	7.1.a	A. Incorrect. The guidance describes how there are many methods that can be used
			for improvement initiatives and warns against using too many. It further states that
			"Different types of improvement may call for different improvement methods".
			Therefore, using a new method each time is inappropriate. Ref 5.1.2
			B. Correct. The guidance describes how there are many methods that can be used
			for improvement initiatives and warns against using too many. The guidance states
			"It is a good idea to select a few key methods that are appropriate to the types of
			improvement the organization typically handles and to cultivate those methods". Ref
			5.1.2
			C. Incorrect. The guidance describes how there are many methods that can used for
			improvement initiatives and warns against using too many. Ref 5.1.2
			D. Incorrect. The guidance describes how there are many methods that can be used
			for improvement initiatives and warns against using too many. It further states that
			"Different types of improvements may call for different improvement methods".
			Therefore, selecting a single method is inappropriate. Ref 5.1.2
27	D	4.1	A. Incorrect. The seven guiding principles are 'focus on value', 'start where you are',
			'progress iteratively with feedback', 'collaborate and promote visibility', 'think and
			work holistically', 'keep it simple and practical' and 'optimize and automate'. Ref 4.3
			B. Incorrect. The four dimensions of service management are 'organizations and
			people', 'information and technology', 'partners and suppliers', and 'value streams
			and processes'. Ref 3.1-3.4
			C. Incorrect. The activities of the service value chain are 'plan', 'improve', 'engage',
			'design and transition', 'obtain/build', and 'deliver and support'. Ref 4.5
			D. Correct. The components of the service value system are 'guiding principles',
			'governance', 'service value chain', 'practices', and 'continual improvement'. Ref 4.1
			granico, come tant man, practicos, and continual improvement for the

Q	Α	Syllabus Ref	Rationale
28	С	7.1.f	A. Incorrect. "With increased automation, AI, robotic process automation (RPA), and
			chatbots, service desks are moving to provide more self-service logging and
			resolution directly via online portals and mobile applications." Ref 5.2.14
			B. Incorrect. "The service desk may not need to be highly technical, although some
			are." Ref 5.2.14
			C. Correct. "Another key aspect of a good service desk is its practical understanding
			of the wider organization, the business processes, and the users." Ref 5.2.14
			D. Incorrect. "In some cases, the service desk is a tangible team, working in a single
			location In other cases, a virtual service desk allows agents to work from multiple
			locations, geographically dispersed." Ref 5.2.14
29	С	2.2.c	A. Incorrect. The 'Focus on value' guiding principle helps to ensure that you
			consider all aspects of value for the service consumer, as well as the service
			provider and other stakeholders. It does not specifically describe organizing work
			into smaller, manageable sections that can be executed and completed in a timely
			manner. Ref 4.3.1
			B. Incorrect. The 'Start where you are' guiding principle helps to avoid waste and
			leverage existing services, processes, people, tools, etc. It does not specifically
			describe organizing work into smaller, manageable sections that can be executed
			and completed in a timely manner. Ref 4.3.2
			C. Correct. The description of the 'progress iteratively with feedback' guiding
			principle says "by organizing work into smaller, manageable sections that can be
			executed and completed in a timely manner, the focus on each effort will be sharper
			and easier to maintain." Ref 4.3.3
			D. Incorrect. The 'collaborate and promote visibility' guiding principle helps to
			involve the right people and provide better decision-making and greater likelihood of
			success. It does not specifically describe organizing work into smaller, manageable
			sections that can be executed and completed in a timely manner. Ref 4.3.4

Q	Α	Syllabus Ref	Rationale
30	Α	7.1.b	A. Correct. "These are low-risk, pre-authorized changes that are well understood
			and fully documented, and can be implemented without needing additional
			authorization. They are often initiated as service requests, but may also be
			operational changes. When the procedure for a standard change is created or
			modified, there should be a full risk assessment and authorization as for any other
			change. This risk assessment does not need to be repeated each time the standard
			change is implemented; it only needs to be done if there is a modification to the way
			it is carried out." Ref 5.2.4
			B. Incorrect. Normal changes are "changes that need to be scheduled, assessed,
			and authorized." Ref 5.2.4
			C. Incorrect. An emergency change that is needed to resolve an incident should still
			be assessed and authorized. "As far as possible, emergency changes should be
			subject to the same testing, assessment, and authorization as normal changes". Ref
			5.2.4
			D. Incorrect. This is a description of a normal change: "changes that need to be
			scheduled, assessed, and authorized". Ref 5.2.4
31	С	7.1.d	A. Incorrect. A change request is only raised if it is justified. "Error control also
			includes identification of potential permanent solutions which may result in a change
			request for implementation of a solution, but only if this can be justified in terms of cost, risks, and benefits". Ref 5.2.8
			B. Incorrect. The 'incident management' practice restores service not the 'problem
			management' practice. "The purpose of the incident management practice is to
			minimize the negative impact of incidents by restoring normal service operation as
			quickly as possible.". Ref 5.2.5
			C. Correct. "An effective incident workaround can become a permanent way of
			dealing with some problems when resolving the problem is not viable or cost-
			effective. In this case, the problem remains in the known error status, and the
			documented workaround is applied should related incidents occur". Ref 5.2.8
			D. Incorrect. The problem record is not deleted. "Workarounds are documented in
			problem records". " the problem remains in the known error status, and the
			documented workaround is applied should related incidents occur". Ref 5.2.8

Q	Α	Syllabus Ref	Rationale
32	Α	6.2.d	A. Correct. A change is the "addition, modification, or removal of anything that could
			have a direct or indirect effect on services". Ref 5.2.4
			B. Incorrect. "The purpose of the service configuration management practice is to
			ensure that accurate and reliable information about the configuration of services, and
			the CIs that support them, is available when and where it is needed." Ref 5.2.11
			C. Incorrect. "The purpose of the release management practice is to make new and
			changed services and features available for use". Ref 5.2.9
			D. Incorrect. "The purpose of the deployment management practice is to move new
			or changed hardware, software, documentation, processes, or any other component
			to live environments." Ref 5.3.1
33	Α	6.2.b	A. Correct. "An event can be defined as any change of state that has significance for
			the management of a service or other configuration item (CI)". Ref 5.2.7
			B. Incorrect. The definition of a configuration item is "any component that needs to
			be managed in order to deliver an IT service." Ref 5.2.11
			C. Incorrect. An incident is "An unplanned interruption to a service or reduction in
			the quality of a service." Ref 5.2.5
			D. Incorrect. An IT asset is "Any financially valuable component that can contribute
			to the delivery of an IT product or service." Ref 5.2.11
34	С	1.2.d	A. Incorrect. "A tangible or intangible deliverable of an activity" is the definition of an
			output, not an outcome. Ref 2.5.1
			B. Incorrect. "The functionality offered by a product or service to meet a particular
			need" is the definition of utility, not an outcome. The utility of the service may
			facilitate outcomes. Ref 2.5.4
			C. Correct. An outcome is "a result for a stakeholder enabled by one or more
			outputs". The definition of a service describes how the value of a service enables
			value co-creation by facilitating outcomes that customers want to achieve. Ref 2.5.1
			D. Incorrect. A product is "a configuration of an organization's resources designed to
			offer value for a consumer." Ref 2.3.1

Α	Syllabus Ref	Rationale
D	3.1.b	A. Incorrect. "The challenges of information management, such as those presented
		by security and regulatory compliance requirements, are also a focus of [the
		'information and technology] dimension". Ref 3.2
		B. Incorrect. "The technologies that support service management include, but are
		not limited to, workflow management systems, knowledge bases, inventory systems,
		communication systems, and analytical tools". Ref 3.2
		C. Incorrect. "The technologies that support service management include, but are
		not limited to, workflow management systems, knowledge bases, inventory systems,
		communication systems, and analytical tools." Ref 3.2
		D. Correct. "The organizations and people dimension of a service covers roles and
		responsibilities, formal organizational structures, culture, and required staffing and
		competencies, all of which are related to the creation, delivery, and improvement of
		a service." Ref 3.1
D	7.1.d	D. Correct.
		(1) "Problem management activities can identify improvement opportunities in all
		four dimensions of service management. Solutions can in some cases be treated as
		improvement opportunities, so they are included in a continual improvement register
		(CIR), and continual improvement techniques are used to prioritize and manage
		them."
		(4) "Error control also includes identification of potential permanent solutions which
		may result in a change request for implementation of a solution." Ref 5.2.8
		A, B C. Incorrect.
		(2) "The purpose of the service request management practice is to support the
		agreed quality of a service by handling all pre-defined, user-initiated service
		requests in an effective and user-friendly manner." Ref 5.2.16
		(3) "The purpose of the service level management practice is to set clear business-
		based targets for service levels, and to ensure that delivery of services is properly
		assessed, monitored, and managed against these targets."
	D	D 3.1.b

Q	Α	Syllabus Ref	Rationale
37	В	2.2.f	A. Incorrect. "Trying to provide a solution for every exception will often lead to over-
			complication. When creating a process or a service, designers need to think about
			exceptions, but they cannot cover them all. Instead, rules should be designed that
			can be used to handle exceptions generally." Ref 4.3.6
			B. Correct. The 'keep it simple and practical' guiding principle states: "When
			analyzing a practice, process, service, metric, or other improvement target, always
			ask whether it contributes to value creation." Ref 4.3.6.1
			C. Incorrect. "When designing, managing, or operating practices, be mindful of
			conflicting objectives the organization should agree on a balance between its
			competing objectives." Ref 4.3.6.2
			D. Incorrect. "It is better to start with an uncomplicated approach and then carefully
			add controls, activities, or metrics when it is seen that they are truly needed." Ref
			4.3.6.1
38	С	2.2.a	A. Incorrect. It is essential to determine who the service consumer is, and what they
			value. The outcomes should be based on this understanding, rather than
			determining them. "The first step in focusing on value is knowing who is being
			served. In each situation the service provider must, therefore, determine who the
			service consumer is". Ref 4.3.1.1
			B. Incorrect. Suppliers and partners are possible stakeholders, but it is important to
			identify the service consumer first. "The first step in focusing on value is knowing
			who is being served. In each situation the service provider must, therefore,
			determine who the service consumer is". Ref 4.3.1.1
			C. Correct. "The first step in focusing on value is knowing who is being served. In
			each situation the service provider must, therefore, determine who the service
			consumer is". Ref 4.3.1.1
			D. Incorrect. The cost of providing the service may have some impact on the value
			from the perspective of the service provider. But "The first step in focusing on value
			is knowing who is being served. In each situation the service provider must,
			therefore, determine who the service consumer is". Ref 4.3.1.1

Q	Α	Syllabus Ref	Rationale
39	D	1.3.a	A. Incorrect. The combination of things described in this option may help to create
			value, but it is not an example of value. Value is "the perceived benefits, usefulness
			and importance of something." Ref 2.1
			B. Incorrect. The combination of things described in this option may help to create
			an outcome, but it is not an example of an outcome. Outcome is "a result for a
			stakeholder enabled by one or more outputs." Ref 2.5.1
			C. Incorrect. Warranty is "assurance that a product or service will meet agreed
			requirements." New functionality may or may not affect warranty. Ref 2.5.4
			D. Correct. Service providers define combinations of goods, access to resources
			and service actions, to address the needs of different consumer groups. These
			combinations are called service offerings. Ref 2.3.2
40	В	1.1.c	A. Incorrect. An output is "A tangible or intangible deliverable of an activity". Ref
			2.5.1
			B. Correct. Warranty is "assurance that a product or service will meet agreed
			requirements." Ref 2.5.4
			C. Incorrect. A risk is "a possible event that could cause harm or loss, or make it
			more difficult to achieve objectives". Ref 2.5.3
			D. Incorrect. Utility is "the functionality offered by a product or service to meet a
			particular need". Ref 2.5.4



Sample Paper 2

Answers and Rationales

For exam paper: EN\_ITIL4\_FND\_2019\_SamplePaper2\_QuestionBk\_v1.0

Α	Syllabus Ref	Rationale
Α	7.1.f	A. Correct. "With increased automation The impact on service desks is reduced
		phone contact, less low-level work, and a greater ability to focus on excellent CX
		when personal contact is needed". Ref 5.2.14
		B. Incorrect. The effect of automation is to increase self-service, not to decrease it.
		"With increased automation, AI, robotic process automation (RPA), and chatbots,
		service desks are moving to provide more self-service logging and resolution
		directly via online portals and mobile applications". Ref 5.2.14
		C. Incorrect. The opposite is true. "With increased automation and the gradual
		removal of technical debt, the focus of the service desk is to provide support for
		'people and business' rather than simply technical issues". Ref 5.2.14
		D. Incorrect. The use of automation will not eliminate the need to escalate incidents.
		"A key point to be understood is that, no matter how efficient the service desk and
		its people are, there will always be issues that need escalation and underpinning
		support from other teams". Ref 5.2.14
В	1.2.g	A. Incorrect. Cost is "The amount of money spent on a specific activity or resource."
		Ref 2.5.2
		B. Correct. Utility is "The functionality offered by a product or service." Ref 2.5.4
		C. Incorrect. Warranty is "Assurance that a product or service will meet agreed
		requirements". Ref 2.5.4
		D. Incorrect. A risk is "A possible event that could cause harm or loss, or make it
		more difficult to achieve objectives". Ref 2.5.3
В	6.1.e	A. Incorrect. "The purpose of the service configuration management practice is to
		ensure that accurate and reliable information about the configuration of services,
		and the CIs that support them, is available when and where it is needed". Ref 5.2.11
		B. Correct. "The purpose of the monitoring and event management practice is to
		systematically observe services and service components, and record and report
		selected changes of state identified as events". Ref 5.2.7
		C. Incorrect. "The purpose of the information security management practice is to
		protect the information needed by the organization to conduct its business". Ref
		5.1.3
		D. Incorrect. "The purpose of the incident management practice is to minimize the
		negative impact of incidents by restoring normal service operation as quickly as
		possible". Ref 5.2.5
	В	A 7.1.f

Q	Α	Syllabus Ref	Rationale
4	В	7.1.a	A. Incorrect. How services are measured is important, however only accurate data
			can drive fact-based decisions for improvement. Ref 5.1.2
			B. Correct. "Accurate data, carefully analysed and understood, is the foundation of
			fact-based decision-making for improvement." The 'continual improvement' practice
			should be supported by relevant data sources and by skilled data analytics to
			ensure that each potential improvement situation is sufficiently understood. Ref
			5.1.2
			C. Incorrect. A balanced scorecard is one input to making a decision, but on its own
			it does not serve as the foundation for fact-based decisions. Ref 5.1.2
			D. Incorrect. Maturity assessments are useful but they provide only one piece of
			information, as opposed to providing the foundations for decision-making in the
			continual improvement practice. Ref 5.1.2
5	В	5.1	A. Incorrect. Demand is the input to the service value chain. Value chain activities
			"represent the steps an organization takes in the creation of value. Each activity
			contributes to the value chain by transforming specific inputs into outputs." Ref 4.5
			B. Correct. "To convert inputs into outputs, the value chain activities use different
			combinations of ITIL practices." Ref 4.5
			C. Incorrect. It uses various resources from different practices when needed. "To
			convert inputs into outputs, the value chain activities use different combinations of
			ITIL practices (sets of resources for performing certain types of work), drawing on
			internal or third-party resources, processes, skills, and competencies as required.
			Ref 4.5
			D. Incorrect. The 'optimize and automate' guiding principle recommends that
			activities should be automated where this is practical but the service value chain
			does not require automation. "Technology should not always be relied upon without
			the capability of human intervention, as automation for automation's sake can
			increase costs and reduce organizational robustness and resilience." Ref 4.3.7

Q	Α	Syllabus Ref	Rationale
6	D	7.1.g	D. Correct.
			(1) (4) "Customer engagement: This involves initial listening, discovery, and
			information capture on which to base metrics, measurement, and ongoing progress
			discussions." Ref 5.2.15
			A, B, C. Incorrect.
			(2) Service level management "ensures the organization meets the defined service
			levels through the collection, analysis, storage, and reporting of the relevant
			metrics for the identified services," not just through customer engagement. Ref 5.2.15
			(3) It may define the requirements for service requests but defining the workflow is
			part of 'service request management'. "When new service requests need to be
			added to the service catalogue, existing workflow models should be leveraged
			whenever possible." Ref 5.2.16
7	В	2.2.g	A. Incorrect. This is step 4 of the principle 'optimize and automate': "Ensure the
			optimization has the appropriate level of stakeholder engagement and commitment."
			Ref 4.3.7.1
			B. Correct. The first step of the principle 'optimize and automate' is: "Understand
			and agree the context in which the proposed optimization exists. This includes
			agreeing the overall vision and objectives of the organization." Ref 4.3.7.1
			C. Incorrect. This is step 2 of the principle 'optimize and automate': "Assess the
			current state of the proposed optimization. This will help to understand where it can
			be improved and which improvement opportunities are likely to produce the biggest
			positive impact." Ref 4.3.7.1
			D. Incorrect. This is step 3 of the principle 'optimize and automate': "Agree what the
			future state and priorities of the organization should be, focusing on simplification
			and value. This typically also includes standardization of practices and services,
			which will make it easier to automate or optimize further at a later point." Ref 4.3.7.1

Q	Α	Syllabus Ref	Rationale
8	С	4.1	A. Incorrect. The 'focus on value' guiding principle guides an organization to
			consider the needs of the service consumer. It cannot ensure that the organization
			continually co-creates value with all stakeholders. Ref 4.3.1
			B. Incorrect. The four dimensions "represent perspectives which are relevant to the
			whole SVS, including the entirety of the service value chain and all ITIL practices."
			They do not ensure that the organization continually co-creates value with all
			stakeholders. Ref 3
			C. Correct. "The purpose of the SVS is to ensure that the organization continually
			co-creates value with all stakeholders through the use and management of products
			and services." Ref 4.1
			D. Incorrect. The purpose of the 'service request management' practice is to
			"support the agreed quality of a service by handling all pre-defined, user-initiated
			service requests in an effective and user-friendly manner." It doesn't ensure that the
			organization continually co-creates value with all stakeholders. Ref 5.2.16
9	В	7.1.e	A. Incorrect. "The purpose of the change control practice is to maximize the number
			of successful service and product changes by ensuring that risks have been
			properly assessed, authorizing changes to proceed, and managing the change
			schedule." Ref 5.2.4
			B. Correct. "The purpose of the service request management practice is to support
			the agreed quality of a service by handling all pre-defined, user-initiated service
			requests in an effective and user-friendly manner," and "Each service request may
			include one or more of the following: feedback, compliments, and complaints (for
			example, complaints about a new interface or compliments to a support team)." Ref
			5.2.16
			C. Incorrect. "The purpose of the problem management practice is to reduce the
			likelihood and impact of incidents by identifying actual and potential causes of
			incidents, and managing workarounds and known errors." Ref 5.2.8
			D. Incorrect. "The purpose of the incident management practice is to minimize the
			negative impact of incidents by restoring normal service operation as quickly as
			possible." Ref 5.2.5

	•	Rationale
D	1.3.b	A. Incorrect. Service provision is not a joint activity; it is performed by a service
		provider. Ref 2.4.1
		B. Incorrect. Service consumption is not a joint activity; it is performed by a service
		consumer. Ref 2.4.1
		C. Incorrect. Service offering is not an activity; it is "A description of one or more
		services, designed to address the needs of a target consumer group. A service
		offering may include goods, access to resources, and service actions". Ref 2.4.1
		D. Correct. Service relationship management is "Joint activities performed by a
		service provider and a service consumer to ensure continual value co-creation
		based on agreed and available service offerings". Ref 2.4.1
Α	7.1.c	A. Correct. "In some extreme cases, disaster recovery plans may be invoked to
		resolve an incident." Ref 5.2.5
		B. Incorrect. "Service requests are a normal part of service delivery and are not a
		failure or degradation of service, which are handled as incidents." Ref 5.2.16
		C. Incorrect. "The purpose of the service level management practice is to set clear
		business-based targets for service levels, and to ensure that delivery of services is
		properly assessed, monitored, and managed against these targets." Ref 5.2.15
		D. Incorrect. "The purpose of the IT asset management practice is to plan and
		manage the full lifecycle of all IT assets." Asset management "includes the
		acquisition, operation, care and disposal of organizational assets." Ref 5.2.6
С	7.1.e	A. Incorrect. "Normal changes: These are changes that need to be scheduled,
		assessed, and authorized". This is supported by the 'change control' practice, not by
		'service request management'. Ref 5.2.4
		B. Incorrect. "As far as possible, emergency changes should be subject to the same
		testing, assessment, and authorization as normal changes." This is supported by the
		'change control' practice, not by 'service request management'. Ref 5.2.4
		C. Correct. "Fulfilment of service requests may include changes to services or their
		components; usually these are standard changes." and "Standard changes: These
		are low-risk, pre-authorized changes that are well understood and fully documented,
		and can be implemented without needing additional authorization. They are often
		initiated as service requests". Ref 5.2.16, 5.2.4
		D. Incorrect. "The scope of change control is defined by each organization. It will
		typically include all IT infrastructure, applications, documentation, processes". Some
		application changes may be managed as standard changes, but others will be
		normal or emergency changes and will be supported by the 'change control'
		practice. Ref 5.2.4
	Α	A 7.1.c

Q	Α	Syllabus Ref	Rationale
13	В	2.2.d	A. Incorrect. 'Focus on value' states that all improvement work should deliver
			measurable value for customers and other stakeholders, but it does not specifically
			highlight the need to understand the flow of work, identify bottlenecks, and uncover
			waste. Ref 4.3.1
			B. Correct. 'Collaborate and promote' visibility states "Insufficient visibility of work
			leads to poor decision-making, which in turn impacts the organization's ability to
			improve internal capabilities. It will then become difficult to drive improvements as it
			will not be clear which ones are likely to have the greatest positive impact on results.
			To avoid this, the organization needs to perform such critical analysis activities as:
			understanding the flow of work in progress; identifying bottlenecks, as well as
			excess capacity; and uncovering waste". Ref 4.3.4.3
			C. Incorrect. 'Think and work holistically' states that the organization should work in
			an integrated way on the whole, not just on the parts, but it does not specifically
			highlight the need to understand the flow of work, identify bottlenecks, and uncover
			waste. Ref 4.3.5
			D. Incorrect. 'Keep it simple and practical' states that the organization should use
			the minimum number of steps, and eliminate steps that produce no useful outcome.
			This does imply that you should uncover waste, but it does not specifically highlight
			the need to understand the flow of work and identify bottlenecks. Ref 4.3.6
14	Α	1.1.a	A. Correct. A service is "A means of enabling value co-creation by facilitating
			outcomes that customers want to achieve, without the customer having to manage
			specific costs and risks." Ref 2.3.1
			B. Incorrect. An output is "A tangible or intangible deliverable of an activity." Ref
			2.5.1
			C. Incorrect. Practices are "Sets of organizational resources designed for performing
			work or accomplishing an objective." Ref 4.1
			D. Incorrect. 'Continual improvement' is a practice "to align the organization's
			practices and services with changing business needs." Ref 5.1.2

Q	Α	Syllabus Ref	Rationale
15	Α	7.1.b	A. Correct. "It is essential that the correct change authority is assigned to each type
			of change to ensure that change control is both efficient and effective." Ref 5.2.4
			B. Incorrect. There is no rule that centralizing change authority is the most effective
			method. In some cases decentralizing decision-making is better: "In high-velocity
			organizations, it is a common practice to decentralize change approval, making the
			peer review a top predictor of high performance." Ref 5.2.4
			C. Incorrect. This answer confuses normal changes with emergency changes.
			"Emergency changes are not typically included in a change schedule, and the
			process for assessment and authorization is expedited to ensure they can be
			implemented quickly." Ref 5.2.4
			D. Incorrect. Standard changes are usually low risk and pre-authorized. "These are
			low-risk, pre-authorized changes that are well understood and fully documented,
			and can be implemented without needing additional authorization." Ref 5.2.4
16	Α	3.1.a	A. Correct. "It is important to ensure that the way an organization is structured and
			managed, as well as its roles, responsibilities, and systems of authority and
			communication, is well defined and supports its overall strategy and operating
			model." Ref 3.1
			B. Incorrect. The 'information and technology' dimension "includes the information
			and knowledge necessary for the management of services, as well as the
			technologies required. It also incorporates the relationships between different
			components of the SVS, such as the inputs and outputs of activities and practices."
			Ref 3.2
			C. Incorrect. "The partners and suppliers dimension encompasses an organization's
			relationships with other organizations that are involved in the design, development,
			deployment, delivery, support and/or continual improvement of services. It also
			incorporates contracts and other agreements between the organization and its
			partners or suppliers." Ref 3.3
			D. Incorrect. The 'value streams and processes' dimension "is concerned with how
			the various parts of the organization work in an integrated and coordinated way to
			enable value creation through products and services." Ref 3.4

Q	Α	Syllabus Ref	Rationale
17	В	6.2.g	A. Incorrect. A known error is "A problem that has been analysed but has not been resolved". If a problem has been logged but not analysed, it would not be considered a known error. Ref 5.2.8  B. Correct. A known error is "A problem that has been analysed but has not been resolved". Ref 5.2.8  C. Incorrect. A known error is "A problem that has been analysed but has not been resolved" – it may or may not be escalated. Ref 5.2.8  D. Incorrect. A known error is "A problem that has been analysed but has not been resolved". If a problem has been closed, it would not be considered a known error. Ref 5.2.8
18	A	7.1.d	A. Correct. Known errors "are problems where initial analysis has been completed; it usually means that faulty components have been identified the problem remains in the known error status, and the documented workaround is applied". Ref 5.2.8  B. Incorrect. A problem is "A cause, or potential cause, of one or more incidents." A known error is "A problem that has been analysed but has not been resolved."  Known errors do not cause problems; they are problems that have been analysed but not yet resolved. Ref 5.2.8  C. Incorrect. Both known errors and problems cause incidents. A problem is "A cause, or potential cause, of one or more incidents." A known error is "A problem that has been analysed but has not been resolved." Both problems and known errors may be vulnerabilities: "Every service has errors, flaws, or vulnerabilities that may cause incidents." Ref 5.2.8  D. Incorrect. "Many problem management activities rely on the knowledge and experience of staff, rather than on following detailed procedures. People responsible for diagnosing problems often need the ability to understand complex systems, and to think about how different failures might have occurred. Developing this combination of analytic and creative ability requires mentoring and time, as well as suitable training." These people might work in a technical role, or in a service management role. Ref 5.2.8
19	С	7.1.e	A. Incorrect. Compliments and complaints are examples of service requests. The efficiency of the practice does not depend on them. Ref 5.2.16  B. Incorrect. Many service requests are initiated and fulfilled using self-service tools, but not all are appropriate for this approach. Ref 5.2.16  C. Correct. "Service request management is dependent upon well-designed processes and procedures, which are operationalized through tracking and automation tools to maximize the efficiency of the practice." Ref 5.2.16  D. Incorrect. "Service requests are a normal part of service delivery and are not a failure or degradation of service, which are handled as incidents." Ref 5.2.16

Q	Α	Syllabus Ref	Rationale
20	D	7.1.f	A. Incorrect. This is a purpose of 'relationship management': "to establish and
			nurture the links between the organization and its stakeholders at strategic and
			tactical levels." Ref 5.1.9
			B. Incorrect. "Service desks provide a clear path for users to report issues, queries,
			and requests, and have them acknowledged, classified, owned, and actioned." This
			does not include the assessment and authorization of changes. This will be provided
			by the 'change control' practice. Ref 5.2.14
			C. Incorrect. Investigating the cause of incidents is a purpose of 'problem
			management'. "The purpose of the problem management practice is to reduce the
			likelihood and impact of incidents by identifying actual and potential causes of
			incidents." Ref 5.2.8
			D. Correct. "Another key aspect of a good service desk is its practical understanding
			of the wider organization, the business processes, and the users." Ref 5.2.14
21	Α	6.1.g	A. Correct. "The purpose of the service configuration management practice is to
			ensure that accurate and reliable information about the configuration of services,
			and the CIs that support them, is available when and where it is needed. This
			includes information on how CIs are configured and the relationships between
			them". Ref 5.2.11
			B. Incorrect. "The purpose of the service desk practice is to capture demand for
			incident resolution and service requests". Ref 5.2.14
			C. Incorrect. "The purpose of the IT asset management practice is to plan and
			manage the full lifecycle of all IT assets, to help the organization: maximize value,
			control costs, manage risks, support decision-making about purchase, re-use, and
			disposal of assets". Ref 5.2.6
			D. Incorrect. "The purpose of the monitoring and event management practice is to
			systematically observe services and service components, and record and report
			selected changes of state identified as events". Ref 5.2.7

Q	Α	Syllabus Ref	Rationale
22	D	6.1.k	A. Incorrect. "The purpose of the supplier management practice is to ensure that the
			organization's suppliers and their performances are managed appropriately to
			support the seamless provision of quality products and services." Ref 5.1.13
			B. Incorrect. "The purpose of the deployment management practice is to move new
			or changed hardware, software, documentation, processes, or any other component
			to live environments. It may also be involved in deploying components to other
			environments, for testing or staging." Ref 5.3.1
			C. Incorrect. "The purpose of the problem management practice is to reduce the
			likelihood and impact of incidents by identifying actual and potential causes of
			incidents, and managing workarounds and known errors." Ref 5.2.8
			D. Correct. "The purpose of the incident management practice is to minimize the
			negative impact of incidents by restoring normal service operation as quickly as
			possible." Ref 5.2.5
23	В	1.1.d	A. Incorrect. "Customer: A person who defines the requirements for a service and
			takes responsibility for the outcomes of service consumption." Ref 2.2.2
			B. Correct. "Customer: A person who defines the requirements for a service and
			takes responsibility for the outcomes of service consumption." Ref 2.2.2
			C. Incorrect. "Customer: A person who defines the requirements for a service and
			takes responsibility for the outcomes of service consumption." Ref 2.2.2
			D. Incorrect. "Customer: A person who defines the requirements for a service and
			takes responsibility for the outcomes of service consumption." Ref 2.2.2
24	D	2.2.c	A. Incorrect. 'Optimize and automate' says that you should understand and optimize
			something before you automate it. "Attempting to automate something that is
			complex or suboptimal is unlikely to achieve the desired outcome." Ref 4.3.7.3
			B. Incorrect. 'Start where you are' says that you should understand the current
			situation before making changes. "Services and methods already in place should be
			measured and/or observed directly to properly understand their current state and
			what can be re-used from them. Decisions on how to proceed should be based on
			information that is as accurate as possible." Ref 4.3.2.1
			C. Incorrect. 'Focus on value' says that each improvement iteration should create
			value for stakeholders "All activities conducted by the organization should link back,
			directly or indirectly, to value for itself, its customers, and other stakeholders." Ref
			4.3.1
			D. Correct. 'Progress iteratively with feedback' recommends comprehending "the
			whole, but do something: Sometimes the greatest enemy to progressing iteratively
			is the desire to understand and account for everything. This can lead to what has
			sometimes been called 'analysis paralysis', in which so much time is spent
			analyzing the situation that nothing ever gets done about it." Ref 4.3.3.3

Q	Α	Syllabus Ref	Rationale
25	В	7.1.d	A. Incorrect. "It is not essential to analyse every problem; it is more valuable to
			make significant progress on the highest-priority problems than to investigate every
			minor problem that the organization is aware of." Ref 5.2.8
			B. Correct. "Problems are prioritized for analysis based on the risk that they pose,
			and are managed as risks based on their potential impact and probability." Ref 5.2.8
			C. Incorrect. "Error control also includes identification of potential permanent
			solutions which may result in a change request for implementation of a solution, but
			only if this can be justified in terms of cost, risks, and benefits." Ref 5.2.8
			D. Incorrect. "When a problem cannot be resolved quickly, it is often useful to find
			and document a workaround for future incidents, based on an understanding of the
			problem." Ref 5.2.8
26	Α	7.1.a	A. Correct "When contracting for a supplier's service, the contract should include
			details of how they will measure, report on, and improve their services over the life
			of the contract." Ref 5.1.2
			B. Incorrect. Agile methods do take an incremental approach, as they "focus on
			making improvements incrementally at a cadence"; however, this alone would not
			guarantee a supplier is committed to continual improvement. Ref 5.1.2
			C. Incorrect. Many improvement initiatives use project management practices, but it
			may not be practical to do so for some. "Many improvement initiatives will use
			project management practices to organize and manage their execution", but not all
			improvement initiatives. Ref 5.1.2
			D. Incorrect. Many 'problem management' activities will result in improvements,
			however not all supplier problems will result in improvements, so this is not a
			sensible approach. "It is not essential to analyse every problem; it is more valuable
			to make significant progress on the highest-priority problems than to investigate
			every minor problem that the organization is aware of." Ref 5.2.8

Q	Α	Syllabus Ref	Rationale
27	С	3.1.c	A. Incorrect. "The partners and suppliers dimension encompasses an organization's
			relationships with other organizations that are involved in the design, development,
			deployment, delivery, support and/or continual improvement of services. It also
			incorporates contracts and other agreements between the organization and its
			partners or suppliers." These considerations depend on the supplier strategy, rather
			than influence it. Ref 3.3
			B. Incorrect. The type of cooperation with suppliers depends on the supplier
			strategy, rather than influence it. The forms of cooperation "are not fixed but exist as
			a spectrum. An organization acting as a service provider will have a position on this
			spectrum, which will vary depending on its strategy and objectives for customer
			relationships." Ref 3.3
			C. Correct. "Corporate culture: some organizations have a historical preference for
			one approach over another. Long-standing cultural bias is difficult to change without
			compelling reasons." Ref 3.3
			D. Incorrect. The level of formality depends on the form of cooperation, which in turn
			depends on the supplier strategy. The forms of cooperation "are not fixed but exist
			as a spectrum. An organization acting as a service provider will have a position on
			this spectrum, which will vary depending on its strategy and objectives for customer
			relationships." Ref 3.3
28	С	6.2.f	A. Incorrect. Change is "The addition, modification, or removal of anything that could
			have a direct or indirect effect on services." Ref 5.2.4
			B. Incorrect. An event is "Any change of state that has significance for the
			management of a service or other configuration item (CI). Events are typically
			recognized through notifications created by an IT service, CI, or monitoring tool." Ref
			5.2.7
			C. Correct. A problem is "a cause, or potential cause, of one or more incidents." Ref
			5.2.8
			D. Incorrect. An incident is "An unplanned interruption to a service or reduction in the
			quality of a service." Ref 5.2.5

Q	Α	Syllabus Ref	Rationale
29	В	6.1.b	A. Incorrect. "The purpose of the continual improvement practice is to align the organization's practices and services with changing business needs through the ongoing improvement of products, services, and practices, or any element involved in the management of products and services." Ref 5.1.2  B. Correct. "The purpose of the relationship management practice is to establish and nurture the links between the organization and its stakeholders at strategic and tactical levels. It includes the identification, analysis, monitoring, and continual improvement of relationships with and between stakeholders." Ref 5.1.9  C. Incorrect. "The purpose of the problem management practice is to reduce the likelihood and impact of incidents by identifying actual and potential causes of incidents, and managing workarounds and known errors." Ref 5.2.8  D. Incorrect. "The purpose of the incident management practice is to minimize the negative impact of incidents by restoring normal service operation as quickly as possible." Ref 5.2.5
30	В	2.1	A. Incorrect. "To support a holistic approach to service management, ITIL defines four dimensions that collectively are critical to the effective and efficient facilitation of value for customers and other stakeholders in the form of products and services."  Adopting ITIL to address these four dimensions of ITSM helps to facilitate value but does not help the organization to adapt ITIL guidance to its organization. Ref 3  B. Correct. The guiding principles can "guide organizations in their work as they adopt a service management approach and adapt ITIL guidance to their own specific needs and circumstances." Ref 4.3  C. Incorrect. "Service value chain: A set of interconnected activities that an organization performs to deliver a valuable product or service to its consumers and to facilitate value realization." Adopting a service value chain helps to facilitate value but does not help the organization to adapt ITIL guidance to its organization. Ref 4.1  D. Incorrect. Practices are sets of organizational resources designed for performing work or accomplishing an objective. They do not help the organization to adapt ITIL guidance to its organization. Ref 4.1
31	D	1.2.e	A. Incorrect. An event is: "Any change of state that has significance for the management of a service or other configuration item (CI). Events are typically recognized through notifications created by an IT service, CI, or monitoring tool." Ref 5.2.7  B. Incorrect. Risk is "A possible event that could cause harm or loss, or make it more difficult to achieve objectives." Ref 2.5.3  C. Incorrect. An outcome is "A result for a stakeholder enabled by one or more outputs." Ref 2.5.1  D. Correct. An output is "A tangible or intangible deliverable of an activity". Ref 2.5.1

Q	Α	Syllabus Ref	Rationale
32	С	7.1.g	A. Incorrect. There would not be fewer metrics gathered, although it would combine
			and aggregate them to provide clearer information. "The practice requires pragmatic
			focus on the whole service and not simply its constituent parts; for example, simple
			individual metrics (such as percentage system availability) should not be taken to
			represent the whole service." Ref 5.2.15
			B. Incorrect. The reason is to reduce reporting of the individual system-based
			metrics which are not meaningful to the customer. "They should relate to defined
			outcomes and not simply operational metrics. This can be achieved with balanced
			bundles of metrics." Ref 5.2.15.1
			C. Correct. "They should relate to defined outcomes and not simply operational
			metrics. This can be achieved with balanced bundles of metrics." Ref 5.2.15.1
			D. Incorrect. This does not affect the mechanism for metric collection. "The practice
			requires pragmatic focus on the whole service and not simply its constituent parts;
			for example, simple individual metrics (such as percentage system availability)
			should not be taken to represent the whole service." Ref 5.2.15
33	С	7.1.c	A. Incorrect. "Modern IT service management tools can provide automated matching
			of incidents to other incidents, problems or known errors," but this is not dependent
			on the incident priority, which is used to ensure that incidents with the highest
			business impact are resolved first. Ref 5.2.5
			B. Incorrect. "More complex incidents will usually be escalated to a support team for
			resolution. Typically, the routing is based on the incident category, which should
			help to identify the correct team." Ref 5.2.5
			C. Correct. "Incidents are prioritized based on an agreed classification to ensure that
			incidents with the highest business impact are resolved first." Ref 5.2.5
			D. Incorrect. "Effective incident management often requires a high level of
			collaboration within and between teams." However, this is not dependent on the
			incident priority, which is used to "ensure that incidents with the highest business
			impact are resolved first". Ref 5.2.5
34	В	6.1.d	A. Incorrect. "The purpose of the relationship management practice is to establish
			and nurture the links between the organization and its stakeholders at strategic and
			tactical levels." Ref 5.1.9
			B. Correct. "The purpose of the IT asset management practice is to plan and
			manage the full lifecycle of all IT assets, to help the organization: maximize value,
			control costs, manage risks." Ref 5.2.6
			C. Incorrect. "The purpose of the release management practice is to make new and
			changed services and features available for use." Ref 5.2.9
			D. Incorrect. "The purpose of the service desk practice is to capture demand for
			incident resolution and service requests." Ref 5.2.14
			·

Q	Α	Syllabus Ref	Rationale
35	Α	7.1.d	A. Correct. "Problem identification activities identify and log problems. These
			include: detection of duplicate and recurring issues by users, service desk, and
			technical support staff." Ref 5.2.8
			B. Incorrect. Identifying the correct team for escalating an incident is based on
			incident category, not recurring incidents. "More complex incidents will usually be
			escalated to a support team for resolution. Typically, the routing is based on the
			incident category, which should help to identify the correct team." Ref 5.2.5
			C. Incorrect. "The purpose of the service request management practice is to support
			the agreed quality of a service by handling all pre-defined, user-initiated service
			requests in an effective and user-friendly manner." Detection of recurring issues by
			the service desk is not required to do this. Ref 5.2.16
			D. Incorrect. "The person or group who authorizes a change is known as a change
			authority. It is essential that the correct change authority is assigned to each type of
			change to ensure that change control is both efficient and effective." This
			assignment is based on the type of change, and detection of recurring issues by the
			service desk is not required to do this. Ref 5.2.4
36	D	5.2.a	A. Incorrect. "The purpose of the improve value chain activity is to ensure continual
			improvement of products, services, and practices across all value chain activities
			and the four dimensions of service management." Ref 4.5.2
			B. Incorrect. "The purpose of the engage value chain activity is to provide a good
			understanding of stakeholder needs, transparency, and continual engagement and
			good relationships with all stakeholders." Ref 4.5.3
			C. Incorrect. "The purpose of the obtain/build value chain activity is to ensure that
			service components are available when and where they are needed, and meet
			agreed specifications." Ref 4.5.5
			D. Correct. "The purpose of the plan value chain activity is to ensure a shared
			understanding of the vision, current status, and improvement direction for all four
			dimensions and all products and services across the organization." Ref 4.5.1

Q	Α	Syllabus Ref	Rationale
37	D	2.2.a	A. Incorrect. The emphasis of this principle is on how to approach activities: "Always
			use the minimum number of steps to accomplish an objective. Outcome-based
			thinking should be used to produce practical solutions that deliver valuable
			outcomes." Ref 4.3.6
			B. Incorrect. This principle is focused on increased effectiveness and efficiency.
			"Organizations must maximize the value of the work carried out by their human and
			technical resources." Ref 4.3.7
			C. Incorrect. This shows how to approach making changes. "Resist the temptation
			to do everything at once. Even huge initiatives must be accomplished iteratively. By
			organizing work into smaller, manageable sections that can be executed and
			completed in a timely manner, the focus on each effort will be sharper and easier to
			maintain." Ref 4.3.3
			D. Correct. "This section is mostly focused on the creation of value for service
			consumers This value may come in various forms, such as revenue, customer
			loyalty, lower cost, or growth opportunities." Ref 4.3.1
38	В	7.1.g	A. Incorrect. "Service desks provide a clear path for users to report issues, queries,
			and requests, and have them acknowledged, classified, owned, and actioned." Ref
			5.2.14
			B. Correct. "Service level management provides the end-to-end visibility of the
			organization's services. To achieve this, service level management: captures and
			reports on service issues, including performance against defined service levels." Ref
			5.2.14
			C. Incorrect. "A request from a user or a user's authorized representative that
			initiates a service action which has been agreed as a normal part of service
			delivery." Ref 5.2.15
			D. Incorrect. "Service configuration management collects and manages information
			about a wide variety of CIs, typically including hardware, software, networks,
			buildings, people, suppliers, and documentation." Ref 5.2.11

Q	Α	Syllabus Ref	Rationale
39	С	7.1.b	A. Incorrect. Emergency changes "are changes that must be implemented as soon
			as possible; for example, to resolve an incident or implement a security patch." The
			implementation of a planned new release of a software application does not fall into
			this category and would be planned and implemented as a normal change. Ref
			5.2.4
			B. Incorrect. Emergency changes "are changes that must be implemented as soon
			as possible; for example, to resolve an incident or implement a security patch." A
			low-risk computer upgrade implemented as a service request does not fall into this
			category. Using a service request implies that this is a standard change, as
			standard changes "are often initiated as service requests." Ref 5.2.4
			C. Correct. Emergency changes are "Changes that must be implemented as soon
			as possible; for example, to resolve an incident or implement a security patch." Ref
			5.2.4
			D. Incorrect. Emergency changes "must be implemented as soon as possible; for
			example, to resolve an incident or implement a security patch. Emergency changes
			are not typically included in a change schedule, and the process for assessment
			and authorization is expedited to ensure they can be implemented quickly." A
			scheduled major hardware and software implementation does not fall into this
			category and would be planned and implemented as a normal change. Ref 5.2.4
40	В	2.2.b	A. Incorrect. The guiding principle 'focus on value' advises "All activities conducted
			by the organization should link back, directly or indirectly, to value for itself, its
			customers, and other stakeholders." This is not the main concern of the guiding
			principle 'start where you are'. Ref 4.3.1
			B. Correct. The guiding principle 'start where you are' advises "Having a proper
			understanding of the current state of services and methods is important to selecting
			which elements to re-use, alter, or build upon." Ref 4.3.2.3
			C. Incorrect. The focus of the guiding principle 'collaborate and promote visibility' is
			on involving the right stakeholders and communicating with them. "When initiatives
			involve the right people in the correct roles, efforts benefit from better buy-in, more
			relevance (because better information is available for decision-making) and
			increased likelihood of long-term success". This is not the main concern of the
			guiding principle 'start where you are'. Ref 4.3.4
			D. Incorrect. The main concern of the guiding principle 'progress iteratively with
			feedback' is breaking initiatives into smaller parts. "By organizing work into smaller,
			manageable sections that can be executed and completed in a timely manner, the
			focus on each effort will be sharper and easier to maintain." This is not the main
			concern of the guiding principle 'start where you are'. Ref 4.3.3