

Nibil M S

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Summary

I'm a Techno-Functional professional who started my career as the first employee of a startup. I started off as a Development Engineer, later on transitioning myself to a managerial role in the second-tier leadership of the company while continuing my role as a Product Engineer in the company. In my 5-year stint with the startup, the company grew from 5 to 72 people. I have had the opportunity to experience the initial hiccups, the effective bootstrapping, external investment, acquisition and the growth of the company from multiple roles and perspectives.

I then associated with some companies as a consultant in both service and product background and has worked with clients across the world. I am now looking for exciting challenges where I can put my tech + management skills.

Work Experience

Consultant (November 2019 to Present)

SalutaryData, Boston, United States (www.salutarydata.com)

- Working directly under CTO
- Maintain the database up to date by adding the vendor data
- Normalise various vendor data
- Update the data stats for CEO
- Pull out the required data as per client requests for the sales team
- Writing MySQL queries
- Bash and Python language scripting

VP of Operations (Feb 2018 to Present)

Leadlytics Data Labs, Kerala, India (www.leadlyticslabs.com)

- Interact with clients to understand their needs
- Define the process for every client to make sure their expectations are met
- Help the HR team in the recruitment and onboarding process.
- Lead the D2D operations
- Defined the architecture and lead the development of the internal Django web app
- Python language scripting.

Consultant (December 2016 to May 2018)

PropsAMC, Karnataka, India (www.propsamc.com)

(January 2018 - May 2018)

- Lead the product team and report to the CTO.
- Do the research and check the feasibility of the features.
- Define the features and software architecture of the product's version 2.0
- Lead the development and do the backend revamp using Django and VueJS
- Do code reviews and appraisals of developers

Vogo Automotive, Karnataka, India (www.vogo.in)

(April 2017 - November 2017)

- Lead the product team and report to the CTO.
- Do the research and check the feasibility of the features.
- Define the features and software architecture of the product's version 2.0
- Lead the development and do the backend revamp using the Django Rest Framework.
- Do code reviews and appraisals of developers

RawData Technologies, Kerala, India (www.rawdatatech.com)

(November 2016 - March 2017)

- Reporting directly to the CEO, responsible for the handling service project WinWinUSA
- Interact with client to understand requirements, check feasibility & provide best suitable estimation accordingly.
- Deeply involved in recruiting developers into the team.
- Do code reviews and appraisals of developers

VP of Data Research (July 2014 to August 2016)

Profoundis Labs, Kerala

- Profoundis developed their flagship product (<https://vibeapp.co>) backed by a Human + Technology Hybrid engine which has been acquired by FullContact (<https://fullcontact.com>).
- As there was a need to grow Data Research as a function in the company, I gradually transitioned into a business role with client interactions.
- Directly reporting to Co-founder & Chief of Data Research, I led the operations side of data research function with the whole Data Research Team functionally reporting to me.
- Was also involved deeply in the recruitment, onboarding, training, performance appraisals as the team grew from 10 to 72.
- Part of the team that developed and maintained the internal Django web app that augmented the Data Research process.
- Python language scripting.

Senior Product Engineer (July 2012 to June 2014)

Profoundis Labs Private Ltd, Kerala (www.profoundis.com)

- Joined Profoundis as the first employee after the first month of the company's inception.
- Reporting directly to the CTO of the company; responsible for the services side of Profoundis which was then bootstrapping.
- Worked with clients from Turkey, the Middle East and the US including the likes of Vodafone which cumulatively earned over 100,000\$ for the company.
- Mostly worked with Python, Django, HTML and Javascript during this tenure.

Django Developer (August 2011 to June 2012)

As a prodigy of Mr Kenneth Gonsalves (Chairman, Indian Python Software Society, 2010 2011)

- Worked on multiple projects including the development and maintenance of Websites and Web applications in Python/Django.
- Clients included FIDA Kids (an NGO based out of Africa and India), Bamboo Banks (Ooty based hotel) and Ooty Golf Course.

Education

- **Master of Business Administration in Project Management**
Bharathiar University, Coimbatore (Pursuing)
- **Master of Science in Computer Science**
Kalinga University, Raipur
- **Bachelor of Technology in Computer Science Engineering**
Mewar University, Chittorgarh
- **Bachelor of Computer Application**
Madurai Kamaraj University, Madurai
- **Higher Secondary Examination**
Govt Higher Secondary School, Kumaranellur
- **Technical High School Leaving Certificate**
Technical Higher Secondary School, Vattamkulam

Technical Skills

- Programming Languages and Frameworks:
 - Python, Django, Django Rest Framework, Pandas, Javascript (basics)
- Databases
 - PostgreSQL, MySQL, SQLite , Elasticsearch, MongoDB

Management Skills

- Business sense with a technology background.
- Leadership, Interpersonal and team skills
- Initiating, leading and optimizing day to day operations of a team at scale.
- Recruiting and building a team

Personal Information

Name : Nibil M S
Sex : Male
Address : Needam, Trithala P.O, Palakkad-679534, Kerala, IN
Date of Birth : 06-10-1989
Marital Status : Married
Passport : Indian (#K3080682)
Languages Known : English, Malayalam, Tamil

References

1. [Jeff Clewley](#), CTO of Salutory Data
2. [Arjun R Pillai](#), CEO of Insent.ai
3. [Anoop Thomas Mathew](#), Head of Technology, Data Strategy at FullContact Inc
4. [Nithin Sam Oommen](#), CEO of Leadlytics Data Labs
5. [Jofin Joseph](#), GM at FullContact India