

NICK RAE

Commercial Pilot — AMEL, Instrument Rated

nick@nickrae.net | (775) 336-7906 | linkedin.com/in/nickrae | nickrae.net

CERTIFICATES & RATINGS

- FAA Commercial Pilot Certificate — Airplane Multi-Engine Land (AMEL)
- FAA Private Pilot Certificate — Airplane Single-Engine Land (ASEL)
- Instrument Rating — Airplane
- FAA Second-Class Medical Certificate — Issued May 31, 2025

FLIGHT TIME SUMMARY

Category	Hours
Total Flight Time	369.5
Pilot in Command (PIC)	251.0
Cross-Country	100.8
Night	37.8
Actual Instrument	5.4
Simulated Instrument	96.4
Multi-Engine	30.1
Single-Engine	339.4
Dual Received	259.4
Solo	12.2
Instrument Approaches	109
Total Landings	581

PROFESSIONAL EXPERIENCE

Commercial Pilot — Time Building

Self-directed | November 2024 – Present

- Building flight hours toward Part 135 minimums (500 hrs) and ATP certification (1,500 hrs)
- Maintaining instrument and multi-engine currency through regular flight operations
- Planning and executing IFR cross-country flights in varied weather and airspace environments
- Building flight time through local rental aircraft at KMCE (Merced Municipal), focused on cross-country and instrument proficiency flights

General Manager

Car Plus — Merced, CA | September 2017 – Present | carplusmerced.com

- Manage daily operations including sales, finance, service, and customer relations
- Lead and develop a team of 5 employees; oversee hiring, training, and performance
- Drive revenue growth through strategic inventory management and marketing initiatives
- Maintain compliance with DMV, BAR, and regulatory requirements
- Cultivate strong customer relationships resulting in high repeat and referral business
- Manage P&L, vendor negotiations, and operational budgets

EDUCATION

SKILLS & QUALIFICATIONS

- Aeronautical Decision-Making (ADM) & Crew Resource Management (CRM)
- Flight Planning — ForeFlight, cross-country planning, weight & balance, fuel management
- Weather Analysis — METARs, TAFs, prog charts, PIREPs, convective hazard assessment
- IFR Operations — Approach procedures, holds, ATC communication in busy airspace
- Multi-Engine Operations — Engine-out procedures, Vmc awareness, systems management
- FAR/AIM Compliance — Parts 61, 91, 135 regulatory knowledge
- Leadership & Operations Management — 20+ years business management experience
- Customer Relations & Communication — Professional demeanor, team-oriented

ADDITIONAL

- Located in California's Central Valley — proximity to KMCE, KMOD, KFAT
- Available for relocation or commute for the right opportunity
- Seeking Part 135 operator positions, flight instructor roles, and time-building opportunities

References available upon request.