

# NICK RAE

Commercial Pilot — AMEL, Instrument Rated

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## PROFILE

Commercial pilot with Private, Instrument, and Commercial certificates earned in just 14 months through Skywarrior Flight Training at NAS Pensacola (KPNS), training in Class C airspace from day one. Multi-Engine rated (August 2025). Current and proficient in the Rockwell Commander 114A. Seeking First Officer and SIC opportunities in Part 135, Part 91, aerial survey, or charter operations.

## CERTIFICATES & RATINGS

- FAA Commercial Pilot Certificate — Airplane Multi-Engine Land (AMEL)
- FAA Private Pilot Certificate — Airplane Single-Engine Land (ASEL)
- Instrument Rating — Airplane
- Multi-Engine Rating — August 2025
- FAA Second-Class Medical Certificate — Issued May 31, 2025

## FLIGHT TIME SUMMARY

Category	Hours
Total Flight Time	369.5
Pilot in Command (PIC)	251.0
Cross-Country	100.8
Night	37.8
Actual Instrument	5.4
Simulated Instrument	96.4
Multi-Engine	30.1
Single-Engine	339.4
Dual Received	259.4
Solo	12.2
Instrument Approaches	109
Total Landings	581

## PROFESSIONAL EXPERIENCE

### Commercial Pilot — Time Building

Self-directed | November 2024 – Present

- Building flight hours toward Part 135 minimums (500 hrs) and ATP certification (1,500 hrs)
- Current and proficient in Rockwell Commander 114A (N5900N) — complex, high-performance single-engine
- Maintaining instrument and multi-engine currency through regular flight operations
- Planning and executing IFR cross-country flights in varied weather and airspace environments
- Building time through local rental aircraft at KMCE (Merced Municipal), focused on cross-country and instrument proficiency flights

### General Manager

Car Plus — Merced, CA | September 2017 – Present | carplusmerced.com

- Manage daily operations including sales, finance, service, and customer relations
- Lead and develop a team of 5 employees; oversee hiring, training, and performance
- Drive revenue growth through strategic inventory management and marketing initiatives
- Maintain compliance with DMV, BAR, and regulatory requirements
- Cultivate strong customer relationships resulting in high repeat and referral business
- Manage P&L, vendor negotiations, and operational budgets

## EDUCATION & FLIGHT TRAINING

### **Skywarrior Flight Training** — NAS Pensacola (KPNS), FL

Private Pilot, Instrument Rating, Commercial Certificate — completed in 14 months

- Trained in Class C airspace from day one; all certificates earned through Part 61 accelerated program

### **Liberty University** — Lynchburg, VA

Aviation Studies

## SKILLS & QUALIFICATIONS

- Aeronautical Decision-Making (ADM) & Crew Resource Management (CRM)
- Flight Planning — ForeFlight, cross-country planning, weight & balance, fuel management
- Weather Analysis — METARs, TAFs, prog charts, PIREPs, convective hazard assessment
- IFR Operations — Approach procedures, holds, ATC communication in busy airspace
- Multi-Engine Operations — Engine-out procedures, Vmc awareness, systems management
- Complex & High-Performance Aircraft — Rockwell Commander 114A (retractable gear, constant-speed prop)
- FAR/AIM Compliance — Parts 61, 91, 135 regulatory knowledge
- Leadership & Operations Management — 20+ years business management experience

## ADDITIONAL

- Located in California's Central Valley — proximity to KMCE, KMOD, KFAT
- Available for relocation or commute for the right opportunity
- Seeking First Officer / SIC positions in Part 135, Part 91, aerial survey, or charter operations

References available upon request.