

EXCLUSIVE LISTING AGREEMENT

Propiedades Altura – Rionegro & Eastern Antioquia

The fastest, safest, and most profitable way to sell your property

Dear Owner,

At Propiedades Altura we offer two ways to list your property:

1. Open listing (free) Your property appears on our website at no cost, but without priority or active marketing.
2. Exclusive Representation – 3% + VAT of the final sale price (the professional standard in Colombia and worldwide)

Why do 97% of properties that sell quickly in Eastern Antioquia have an exclusive contract?

- Maximum exposure across 12+ national and international portals (FincaRaíz, Metrocuadrado, Properati, Habitamos, etc.) and our premium social media channels.
- Professional photography, video, and 360° virtual tour included at no extra cost.
- Realistic pricing strategy based on a free commercial appraisal.
- Serious buyer filtering – we only show your property to pre-qualified, financially capable buyers.
- Full legal support and guidance until the deed is signed.
- Absolute priority – your property is featured first on our website and receives 100% of our sales focus.
- Weekly report with visits, feedback, and offers.
- Total confidentiality and control of the process.

The 3% + VAT commission is paid only when the property is successfully sold and the deed is signed.

If the property does not sell, you pay nothing.

On average, properties with exclusive representation sell:

- 42% faster
- 8–12% above the initial asking price

Because serious buyers know that behind an exclusive listing there is a committed professional working to close at the best possible price.

Ready to sell faster and for more money?

Contact us today – we'll be happy to explain the agreement with no obligation.

We look forward to representing you,

Nick Truman

Commercial Director

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