NICHOLAS COLEMAN

435 Aspen Dr #17   Ph: (435) 640-7781
Park City, Utah 84098   E-mail: nick@itprojmgt.com

SUMMARY

- Project Management Institute certified Project Management Professional (PMP #1342546)
- Retired Air Force Lt Col with over 30 years experience in the Communications-Computer field
- Successful management of large technical staffs in high pressure, zero-failure environments
- Ability to successfully lead technical projects that meet schedules and customer expectations
- Comprehensive background managing IT departments and a diverse-range of hardware and software
- Extensive experience in entrepreneurial, start-up environments
- Broad background planning, coordinating, and executing large budgets and projects.

EDUCATION

MA Computer Resources Management, Webster University (GPA 4.0)
BS Computer Science, Ohio University

EXPERIENCE

Owner – Nick Coleman, LLC   Aug 2005 to Present

Small business owner with a focus on customer relationship management (CRM) and business software products. This includes product development, life-cycle engineering, customer support, internet marketing, product delivery, billing, and search engine optimization. Also, provide consulting services for business analysis and software development including interfacing with customers to develop requirements and project specifications. Project management includes direction/management of off-shore software engineering teams.

Consultant, Operations and Business Analysis   Jan 2004 to Aug 2005
Wasatch Ice Water, Park City, UT

Consulting/Equity engagement providing Information Technology and Business Operations support to this start-up company. Responsibilities include establishing best business practices, including implementation of IT infrastructure, website development, order management system, EDI interfaces, operating procedures, efficiency analysis of manufacturing processes, staff training/management, and daily/strategic operational management. Develop and execute operations budgets. Executive role in strategic planning for new market segments, equipment/staffing requirements, production projections, and capital/venture investment requirements.

Project Management and IT Operations   Oct 1999 to Dec 2003
Ameritege, San Diego, CA and Salt Lake City, UT

Founding partner of a technology company that acquires mature enterprise software businesses and provides software consulting services. Ameritege uses US-based Project Managers in combination with European Engineers to provide software engineering services to US and Canadian companies (both subsidiary companies and external customers).

Responsible for management of engineering staff and consulting services in North America and Europe. Direct managers and engineers located in the US and Central Europe. Environments include a range of technologies including ASP.NET, XML, Java, RPG/ILE, DB2, Oracle, MS SQL Server, and HTML/DHTML, in Windows, Unix, AS400, and IBM Mainframe environments. Direct operation of Ameritege's world-wide Information Systems architecture. Includes development/execution of IT budgets, technology review/implementation, call-center, and daily operations. Manage migration of IT infrastructures for newly acquired subsidiary companies. Provide systems/network engineering services to clients.

Accomplishments include due-diligence, acquisition, and restructuring of 3 companies: Amdahl's S390 Unix Operating System Division (created UTS Global – Unix/Linux Mainframe OS), Assist Cornerstone (AS/400-based Direct Marketing and Financial Software), and MainSaver (Manufacturing and Logistics software).

Example consulting services include design and implementation of: Catalog and Parts Management Applications (i2 – 2 complete product lines); ERP/CRM system (Celergy Networks); Web-based Project Management System (Internal – used to manage every consulting project); Website Usage Reporting System (Keylime -- processes over 20 million website hits per day); Web Portal (e3mil – World's largest Catholic Portal), Vertical Portal Applications (EnginUnity); Knowledge Management (Novisio and Innovatia), Mainframe Security (Sempra Energy).

Director, Information Systems/Operations   1997 to Jan 2000
Aonix, San Diego CA

Responsible for all communications/computer support for Aonix's worldwide operations. Supported 300 staff members at 13 US and 5 European sites. Managed Wide Area Network (Frame Relay and T-1), Local Area Networks, Telecommunications, Acquisitions, Contracts, and Disaster Recovery. Supported embedded systems development. Responsible for Facilities, Operations, Production Control, and Shipping/Receiving. Developed and managed Aonix's Capital/Maintenance/ Facilities/Operating Budgets--over $8M. Supervised 15 personnel.

Accomplishments: Re-engineer of Email system, Wide Area Network Architecture (Frame Relay and Internet-based Virtual Private Network), Disaster Recovery, and Security Architecture. Migration of 43 telecommunications and data contracts to a single contract--35% cost reduction and more robust infrastructure. Design and implementation of VPN based WAN for international sites -- 55% reduction in international data communications costs. Over 50% reduction in capital and maintenance expenses through auditing of staff requirements, contract restructuring, and redistribution of existing equipment. Management of major office closures and consolidations. Re-engineering of order fulfillment, product manufacturing/layout, and product shipment.

Chief, Information Technology Division   1994 to 1997
Field Command Defense Special Weapons Agency, Kirtland AFB (Albuquerque) NM

Responsible for all communications/computer systems at Field Command Defense Special Weapons Agency. Operated 7x24 Mainframe Data Center that managed the US's Nuclear Stockpile. Supported over 600 customers at dispersed locations (Kirtland AFB, White Sands Missile Range, Nevada Test Site, and Johnston Atoll). Included management of the Mainframe Data Center, Computer Facility, Local and Wide Area Networks, Video Teleconferencing Facility, Help Desk, Computer Training, Application Development, Acquisitions, Disaster Recovery, Information Warfare, and Security. Support for Johnston Atoll also included Air Field Communications/Navigation, Base Telephone, Mobile Radio, Satellite Communications, and Undersea Cable. Managed $15M in communications-computer equipment with an annual operating budget exceeding $10M. TS/SCI clearance. Procurement Officer. Supervised 44 personnel.

Accomplishments: Implementation and migration of the US's Nuclear Weapons tracking and management systems. Complete re-engineering of headquarters Data Center and LAN infrastructure; New Johnston Atoll LAN, telephone system, and aircraft landing navigation system.   Development and Source Selection of $122M Johnston Atoll Base Operating Support contract. Design and implementation of internet security architecture (adopted by the National Security Agency as the solution for protecting DoD unclassified networks).   Assisted with the creation of DoD's new anti- terrorism organization – Defense Threat Reduction Agency.

Director, Electronic Information Systems   1990 to 1994
Office of the Secretary of the Air Force, Pentagon, Wash DC

Responsible for communications/computer support to the Office of the Secretary of the Air Force. Directly supported the Secretary of the Air Force, Under Secretary, all Assistant Secretaries, Air Force Program Element Offices, and over 1600 Secretariat staff members. Managed the Data Center, Local Area Network, Help Desk, Computer Training, Software Development, IT Acquisitions, Disaster Recovery, and Security. Reported to the Administrative Assistant to SecAF (4 Star General position). Responsible for $7M acquisition budget and $5M in communications/ computer equipment. TS/SBI Clearance. Procurement Officer. Supervised 21 personnel.

Accomplishments: Complete re-engineering and migration of the communications-computer systems infrastructure. Included reengineering of the network backbone and complete replacement of Data Center (Unix and NT Servers). Development and implementation of ERP systems used to manage Air Force-wide Programs/Acquisitions, Congressional inquiries, and Supply/Inventory Management. Engineering and installation of the Air Force Publishing System.

Director, Network Operations   1986 to 1990
Defense Communications Agency, Stuttgart Germany

Responsible for direction, control, and modernization of data communications and information systems in Europe and the Middle East. This included re-engineering the Defense Data Network (Military Internet – over 300 sites) communications infrastructure, oversight of European messaging centers (over 200 sites), and communications support of the Persian Gulf conflict and NATO. Managed the Network Operations Center. TS/SBI Clearance. Supervised 45 personnel.

Systems Engineer   1983 to 1986
US Space Command, Peterson AFB (Colorado Springs) CO

Data Automation Manager   1981 to 1983
Strategic Air Command, Offutt AFB (Omaha) NE

Systems Programmer   1978 to 1981
20th Missile Warning Squadron, Eglin AFB (Ft Walton Beach) FL