



LET'S CHAT:

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comingsoonsite.com
<https://github.com/nickfurk>

TECHNICAL SKILLS

Languages:
Python JavaScript node.js

Frameworks:
React express.js Bootstrap

Database:
Firebase MongoDB

Tools:
GitHub Trello Figma Basecamp

EDUCATION:

Computer Systems Technology
British Columbia Institute of Technology
Current (Grade 92%)
Expected to graduate 04/2023

BSc. Physical & Biological Sciences
University of Alberta
2013

April Cheng

BCIT student seeking for a CO-OP position

TECHNICAL PROJECTS:

TREE BIEN (REACT WEB APP) - MAY 2021

- Used scrum agile methodology for the development of a mobile application which enables users to find locations to a plant tree and record data about the tree
- Built the add tree data and update tree data key features that reads, writes, and updates Firestore
- Tech stack: React, JavaScript, CSS, Bootstrap, Firebase, Heroku

CAPWISE (OCCUPANCY COUNTER WEB APP) - MAR TO APR 2021

- Used agile sprint for the development of an application that enables users to keep track of the number of people in the store, while using the count number for marketing insight
- Built the marketing insight feature which enables the user to see how their promotion has affected foot traffic by displaying change percentages, while keeping a tab on all promotions using filter
- Tech stack: JavaScript, HTML/CSS, Bootstrap, Firebase

WORK EXPERIENCE

Business Development Manager

ECLLOUDVALLEY TECHNOLOGY - AWS PREMIER CONSULTING PARTNER 2018 - 2020

- Coordinated stakeholders from both vendor and internal team to support customer success on AWS cloud Asia-Pacific region, which helped customers to reach their new target market
- Led sales process to compete for Hong Kong Stock Exchange (HKEX) hybrid cloud tender. Liaised with Solution Architects and AWS' team to tailor-make solution offerings. Proposal was selected as one of the two finalist
- Retained customer accounts ranging from public sector, SME, and listed enterprise by conducting regular cloud optimization reviews to maintain good customer relationship. Helped accounts save up to US\$15,000/month

Digital Sales & Marketing Executive

FX CREATIONS INTERNATIONAL 2015 - 2017

- Created new business opportunities by following up on leads from trade shows and actively pitching and negotiating with distributors in the United State, United Kingdom and Australia
- Planned all online sales campaigns which increased company's sales by 15% in the first year, and 21% in the second year

CERTIFICATION

AWS Certified Solution Architect - Associate and Professional
EXP. 2020