

# Text and Cluster Analysis of Facebook Reviews on Trustpilot

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# Research Questions

### **Motivation**

- \*Trustpilot is business review site where anyone with an email or Facebook account can register and leave a review about a business company.
- Trustpilot states that they combat fake reviews (spam, non-genuine experience) and reviews that do not follow community guidelines (hate speech, etc.)

### **Research Questions**

- \*What are the different topics (technical issues, censoring, social media experience, etc.) that the Facebook reviews are written on Trustpilot?
- \*How these reviews can be explored via text and sentiment analysis to detect reviews that are not genuine?

# Existing Theory & Evidence

- Fang, Xing, and Justin Zhan. "Sentiment Analysis Using Product Review Data." *Journal of Big Data*, vol. 2, no. 1, 16 June 2015, 10.1186/s40537-015-0015-2. Accessed 23 Apr. 2019.
- **❖**Key Takeaways:
  - ❖ Sentiment analysis is hindered due to fake, spam, and non-genuine reviews that are submitted
  - Neutral sentiments make it difficult to categorize reviews into distinct categories
  - \* They found that categorizing reviews becomes difficult when classifying reviews to their specific starscaled ratings which caused them to report F1 scores less than 0.5
    - In my EDA, I found a similar problem occurring

# Existing Theory & Evidence (continued)

- Hiremath, Prakash & Algur, Siddu & Shivashankar, S.. (2010). Cluster Analysis of Customer Reviews Extracted from Web Pages. Journal of Applied Computer Science & Mathematics. 4.
- **❖**Key Takeaways:
  - Features/IV can be used to segment reviews into categories (most significant, more significant, significant, and insignificant)
  - ❖ Found that a significant number of features belong to the insignificant review category

# Existing Theory & Evidence (continued)

Ng, James. "Natural Language Processing (NLP) to Analyse Product Reviews by Online Shoppers." *Medium*, 16 Apr. 2020, towardsdatascience.com/natural-language-processing-nlp-analysis-of-product-reviews-by-online-shoppers-7a5966f5e615. Accessed 10 Dec. 2020.

### Key takeaways:

- \*Topic modeling has three uses (descriptive, predictive, and prescriptive analytics)
- ❖Descriptive is about understanding what the reviews are written on (my focus in the project)
- ❖ Predictive is about understanding how the product will sell, attract new customers, and so on given a certain rating
- ❖ Prescriptive is about looking at reviews left by the consumer and recommending them other products based on their previous reviews using an algorithm

# Dataset and Variables

### Data

- ❖Obtained from Kaggle
- ❖A collection of reviews written on Trustpilot about Facebook
- ❖3261 total reviews; only 58 were used in further analysis

### Variables

- ❖Time (when the review was written on Trustpilot)
- Num Reviews (total number of reviews on Trustpilot associated with a particular account)
- \*Rating (a score given by the Trustpilot reviewer)
- ❖id (identification number for a review)
- \*review (all the written text including both the title and the body of the review)
- ❖afinn\_sentiment (total sentiment score of a review generated after sentiment analysis)
- \*negative (binary variable indicating overall negative sentiment)
- \*neutral (binary variable indicating overall neutral sentiment)
- positive (binary variable indicating overall positive sentiment)

# Methodology

### Sentiment analysis

- ❖AFINN lexicon (word sentiments w/ -5 to +5)
- ❖New variables (afinn\_sentiment, positive, neutral, negative)

### Cluster Analysis

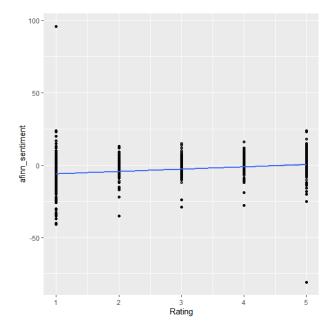
❖Elbow, Silhouette, and Gap Statistic method

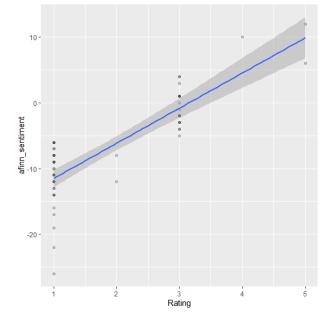
### Topic Modeling

- **❖**LDA with Gibbs random sampling
- Perplexity per number of topics
- $\star$  k = 2 and k = 7 were used; where k is the number of topics

# Results (sentiment analysis)

- Reduced the number of reviews from 3261 to 58
- Found that many reviews were given inappropriate ratings; for example, reviews with high sentiment scores but with a rating of 1, or reviews with a low sentiment scores but with a rating of 5
- ❖One of these reviews was written in English and Danish; there were more Danish words and they expressed negative sentiment but there were randomly placed English words that expressed positive sentiment and were not stop words. Coincidence?



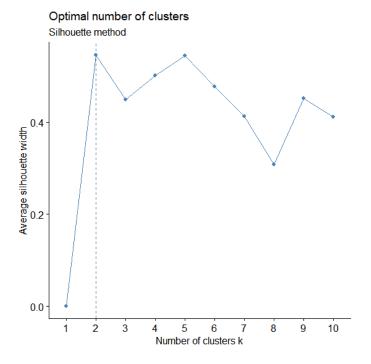


# Results (cluster analysis)

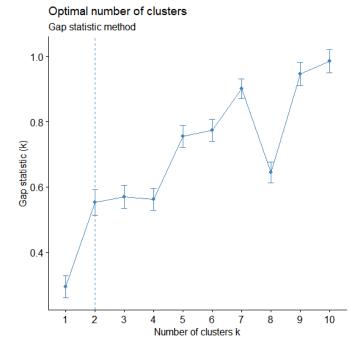
### Elbow method

# Optimal number of clusters Elbow method 400 200 1 2 3 4 5 6 7 8 9 10 Number of clusters k

### Silhouette method

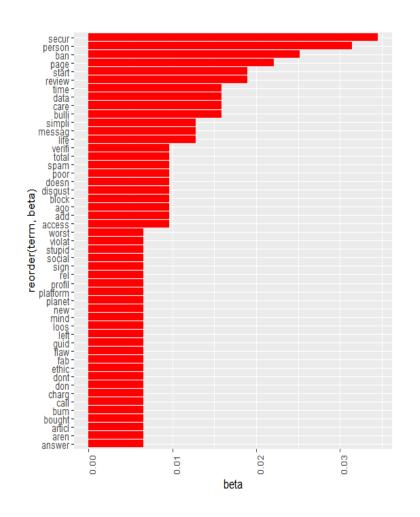


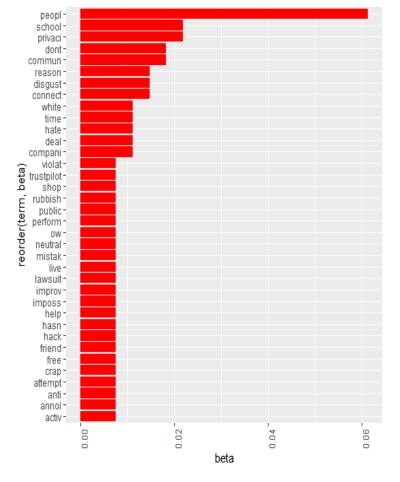
### Gap Statistic method



# Results (topic modeling)

- ❖Both k =2 and k =7 were used in the LDA models; k = 7 was based on perplexity
- For each topic I examined top 10 beta values (top words per topic) and top 10 gamma values (top reviews per topic)
- Read 20 reviews obtained from the LDA results where k = 2, to find out what the topic themes were:
  - ❖ Topic 1: security issues, scammers, and privacy issues
  - ❖ Topic 2: censorship, poor customer service, poor social experience, poor FB community standards





# Conclusions

- Sentiment analysis was useful in the EDA and creating new variables that would allow me to examine the quality of the reviews
- ❖Cluster analysis was useful in determining the number of possible topics based on **numeric** variables
- ❖ Perplexity (how well a model fits new data) was useful in determining number of topics based on **text** data
- ❖Topic modeling was useful in determining top words per topic and top reviews that represented each topic for a given k value.

### **Perplexity for Topics**

