

NICHOLAS MELILLO

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Seeking a position as an intern in commercial real estate or the field of economics to enhance my industry knowledge.

EDUCATION

FLORIDA GULF COAST UNIVERSITY

Bachelor of Science in Real Estate Finance, Bachelor of Science in Economics

Fort Myers, FL

August 2021 – Present

- 3.696 Cumulative GPA; Dean's List; President's List
- Member of the Honors College
- Relevant coursework: Real Estate Valuation; Real Estate Investment Decision Making; Real Estate Finance; Principles of Investments; Econometrics; Intermediate Price Theory; Intermediate Macroeconomics; Labor Economics; Business Finance

CENTER FOR ADVANCED RESEARCH AND TECHNOLOGY

High School Diploma

Clovis, CA

August 2019 – June 2021

- 4.0 Cumulative GPA
- Served as a "CART Ambassador" and wrote publications for the school from a student's perspective
- Curricula covered: investment strategies, business costs, and personal financial practices

LEADERSHIP EXPERIENCE

FINANCIAL INSTRUCTION FOR STUDENT TRIUMPH

PRESIDENT

Fresno, CA

February 2020 – August 2021

- Led the team in rapidly implementing a website, publishing consistent academic articles, and conducting outreach within the community
- Worked with the team to deliver on our mission statement, "Educating the youth about financial literacy"
- Scheduled teachings with schools and community organizations

WORK EXPERIENCE

TED'S MONTANA GRILL

SERVER

Estero, FL

December 2021 – Present

- Help guide guests through the menu; drive sales higher
- Create a positive atmosphere for guests and team members
- Train new employees and aid them through the onboarding process as a certified trainer

TEAM LEADER

September 2022 – January 2024

- Bridged the relationship between first-line managers and team members
- Reconciled cash drawers and wrote checks to vendors
- Ensured and saw through that team members were upholding company standards
- Interacted with guests and effectively handled dissatisfactions

NICK'S LAWN CARE AND LANDSCAPING

OWNER

Fresno, Ca

April 2018 – April 2022

- Created a lawn care and landscaping company of over 20 clients
- Managed a team of 1-2 employees
- Launched marketing campaigns to gather new clients
- Increased market share by expanding business with landscaping and cleanup work

AWARDS

HISPANIC HERITAGE FOUNDATION

YOUTH AWARD

December 2020

- Selected as one of the thirty recipients out of 30,000 applicants
- Bronze recipient in the entrepreneurship category

SKILLS

- Microsoft office proficiency; specifically real estate modeling in Excel
- B1 level of Spanish proficiency