

# NICHOLAS MELILLO

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Seeking a position as an intern in commercial real estate or the field of economics to enhance my industry knowledge.

## EDUCATION

### **FLORIDA GULF COAST UNIVERSITY**

*Bachelor of Science in Real Estate Finance, Bachelor of Science in Economics*

Fort Myers, FL

AUGUST 2021 – PRESENT

- 3.68 Cumulative GPA; Deans List
- Member of the Honors College
- Relevant coursework: Real Estate Valuation; Real Estate Investment Decision Making; Real Estate Finance; Principles of Investments; Econometrics; Intermediate Price Theory; Intermediate Macroeconomics; Labor Economics; Business Finance

### **CENTER FOR ADVANCED RESEARCH AND TECHNOLOGY**

*High School Degree*

Clovis, CA

AUGUST 2019 – JUNE 2021

- 4.0 Cumulative GPA
- Served as a “CART Ambassador” and wrote publications for the school from a student’s perspective
- Curricula covered: investment strategies, business costs, and personal financial practices

## LEADERSHIP EXPERIENCE

### **FINANCIAL INSTRUCTION FOR STUDENT TRIUMPH**

*PRESIDENT.*

FRESNO, CA

FEBRUARY 2020 – AUGUST 2021

- Led the team in rapidly implementing a website, publishing consistent academic articles, and conducting outreach within the community
- Worked with the team to deliver on our mission statement, “Educating the youth about financial literacy”
- Scheduled teachings with schools and community organizations

## WORK EXPERIENCE

### **TED’S MONTANA GRILL**

*TEAM LEADER*

ESTERO, FL

SEPTEMBER 2022 – JANUARY 2024

- Bridged the relationship between first-line managers and team members
- Reconciled cash drawers and wrote checks to vendors
- Ensured and saw through that team members were upholding company standards
- Interacted with guests and effectively handled dissatisfactions

*SERVER*

JANUARY 2022 – PRESENT

- Help guide guests through the menu; drive sales higher
- Create a positive atmosphere for guests and team members
- Train new employees and aid them through the onboarding process as a certified trainer

### **NICK’S LAWN CARE AND LANDSCAPING**

*OWNER*

FRESNO, CA

APRIL 2018 – APRIL 2022

- Created a lawn care and landscaping company of over 20 clients
- Managed a team of 1-2 employees
- Launched marketing campaigns to gather new clients
- Increased market share by expanding business with landscaping and cleanup work

## AWARDS

### **HISPANIC HERITAGE FOUNDATION**

*YOUTH AWARD*

December 2020

- Selected as one of the thirty recipients out of 30,000 applicants
- Bronze recipient in the entrepreneurship category

## SKILLS

- Microsoft office proficiency
- B1 level of Spanish proficiency