

# Regression: dummy variables

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# Outline

- Dummy variables for categorical covariates

# Categorical predictors

- Assume  $X$  is a categorical / nominal / factor variable with  $k$  levels: e.g. 'Industry'.
- If you use a single predictor with continuous values of  $1, 2, \dots, K$  this assumes that a "one unit increase" has a clear meaning.
- You need to create *indicator* or *dummy* variables so that each level stands on its own and can be estimated separately.

## Graphic detail Woke companies

The Economist August 31st 2019 77

Even socially liberal companies prefer Republicans—but not as much as their less “woke” peers do

Wokeness index v share of donations given to Democratic candidates  
By industry, 2018

Party that won presidential election of 2016 in company's home state  
● Democratic  
● Republican



# Categorical predictors

Important to distinguish between...

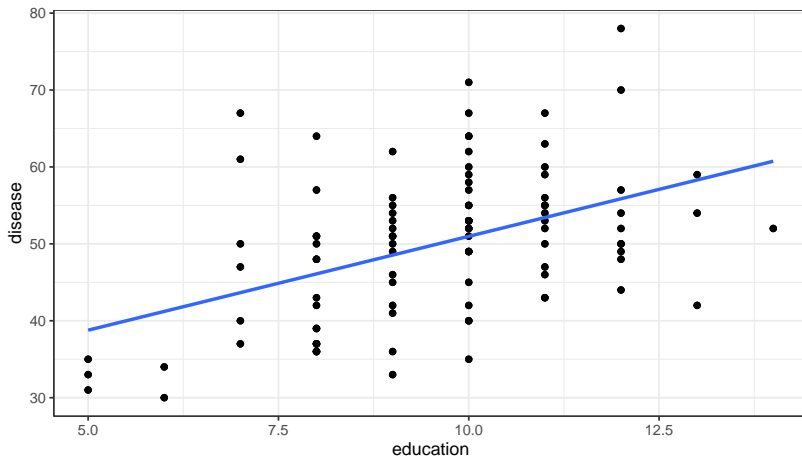
- “nominal” categorical variables: e.g. ones with no natural ordering, such as Industry, country, etc...
- “ordinal” categorical variables: e.g. ones with a natural ordering, such as education level, or age grouping.

## Categorical predictor example: lung data

Education could plausibly be continuous (e.g. you could interpret a one-unit increase), but likely a linear assumption is not great.

Thinking of education as a “factor” may be more practical.

```
qplot(education, disease, data=dat) + geom_point() +  
  geom_smooth(method="lm", se=FALSE)
```

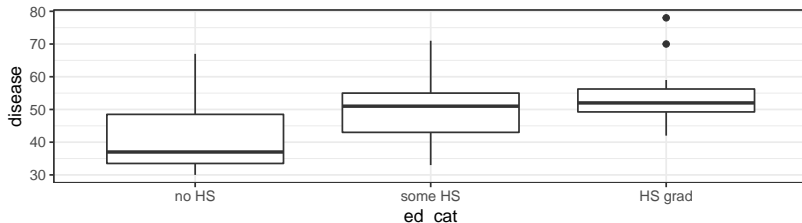


## Defining a categorical variable

We could define educational level relative to high-school (HS) achievement.

$$\text{ed\_cat}_i = \begin{cases} \text{no HS,} & \text{if education}_i < 5 \\ \text{some HS,} & \text{if } 5 \leq \text{education}_i < 8 \\ \text{HS grad,} & \text{if } 8 \leq \text{education}_i \end{cases}$$

```
dat$ed_cat <- cut(dat$education, breaks = c(-Inf, 8, 12, Inf),  
  right=FALSE, ## intervals "open" on the right  
  labels=c("no HS", "some HS", "HS grad"))  
qplot(ed_cat, disease, geom="boxplot", data=dat)
```



# Indicator variables

- An indicator variable is a binary variable. Multiple indicator variables can be used to encode which of multiple categories an observation belongs to. When constructed as below, these are referred to as ‘dummy variables’.
- Let  $x$  be a categorical variable with  $k$  levels .
- Choose one group as the baseline (e.g. “no HS”).
- Create  $(k - 1)$  binary variables to encode the information about which group each observation belongs to.

```
dat$someHS <- as.numeric(dat$ed_cat=="some HS")
dat$HSgrad <- as.numeric(dat$ed_cat=="HS grad")
dat[8:13, c("disease", "education", "ed_cat", "someHS", "HSgrad")]
```

##	disease	education	ed_cat	someHS	HSgrad
## 8	58	10	some HS	1	0
## 9	52	14	HS grad	0	1
## 10	57	12	HS grad	0	1
## 11	43	11	some HS	1	0
## 12	48	8	some HS	1	0
## 13	34	6	no HS	0	0

# Standard model interpretation

```
## note that R doesn't need the two indicator variables we created by hand  
## the lm() function will create them for us, saving us work.  
mod1 <- lm(disease ~ crowding + ed_cat, data=dat)
```

Interpret:

$$\text{dis}_i = \beta_0 + \beta_1 \cdot \text{crowding}_i + \beta_2 \cdot \text{someHS}_i + \beta_3 \cdot \text{HSgrad}_i + \epsilon_i.$$

$$\beta_0 =$$

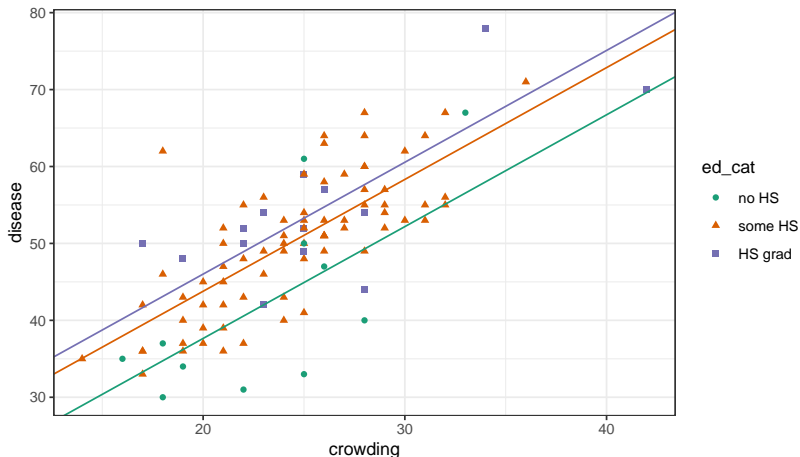
$$\beta_1 =$$

$$\beta_2 =$$



# Categorical predictor example: lung data

```
coefs <- coef(mod1)
ggplot(dat, aes(x=crowding, y=disease, color=ed_cat, shape=ed_cat)) +
  geom_point() + scale_color_manual(values=c("#1b9e77", "#d95f02", "#7570b3"))+
  geom_abline(intercept = coefs[1], slope = coefs[2], color="#1b9e77")+
  geom_abline(intercept = coefs[1]+coefs[3], slope = coefs[2], color="#d95f02")+
  geom_abline(intercept = coefs[1]+coefs[4], slope = coefs[2], color="#7570b3")
```



## Categorical predictor example: lung data

$$\text{dis}_i = \beta_0 + \beta_1 \cdot \text{crowding}_i + \beta_2 \cdot \text{someHS}_i + \beta_3 \cdot \text{HSgrad}_i + \epsilon_i$$

```
mod1 <- lm(disease ~ crowding + ed_cat, data=dat)
round(summary(mod1)$coef, 2)
```

##	Estimate	Std. Error	t value	Pr(> t )
## (Intercept)	8.57	3.64	2.35	0.02
## crowding	1.45	0.13	10.85	0.00
## ed_cat[some HS]	6.13	2.04	3.00	0.00
## ed_cat[HS grad]	8.36	2.56	3.27	0.00

# Categorical predictor example: interaction

$$\widehat{\text{dis}}_i = \beta_0 + \beta_1 \cdot c_i + \beta_2 \cdot \text{someHS}_i + \beta_3 \cdot \text{HSgrad}_i + \beta_4 \cdot c_i \cdot \text{someHS}_i + \beta_5 \cdot c_i \cdot \text{HSgrad}_i$$

In terms of the betas, what are the equations of the regression lines for predicted disease value for a hypothetical individual in the 'no HS', 'some HS' and 'HS grad' categories?

```
mod1 <- lm(disease ~ crowding*ed_cat, data=dat)
round(summary(mod1)$coef, 2)
```

##	Estimate	Std. Error	t value	Pr(> t )
## (Intercept)	0.85	9.21	0.09	0.93
## crowding	1.79	0.39	4.60	0.00
## ed_cat <sub>some HS</sub>	12.42	10.09	1.23	0.22
## ed_cat <sub>HS grad</sub>	24.70	11.77	2.10	0.04
## crowding:ed_cat <sub>some HS</sub>	-0.27	0.42	-0.65	0.52
## crowding:ed_cat <sub>HS grad</sub>	-0.67	0.48	-1.40	0.17