

NIKHIL R. SRIVASTAVA

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PROFESSIONAL SUMMARY

Seasoned Chief Technology Officer with 15+ years of experience leading enterprise software development, digital transformation, and technology strategy. Proven success in building and scaling cloud-native, SaaS, and custom applications for global clients. Deep expertise in AWS/Azure, DevOps automation, cybersecurity, Information security (ISO27001 Certified), and product innovation. Strong track record of driving operational efficiency, GTM strategy, and business growth with a 95%+ team retention in a 45+ member technology team and YoY EBITDA growth of 33% with more than 50% Net GM inclusive of Capex and Opex. Have managed \$3M+ Technology and \$120M+ Organizational revenue from Custom Technology & HR Tech clients.

CORE COMPETENCIES

Technology Strategy & Innovation, Cloud Infrastructure & Multi-Cloud (AWS, Azure), SaaS & Enterprise Software Architecture, DevOps & CI/CD (Docker, Kubernetes, Jenkins), GenAI/LLM Integration, Agentic AI Development, Product Development & Management, Cloud Security & IAM Protocols, Microservices & API Integration, Cloud Cost Optimization, Cross-Functional Leadership, P&L Ownership & Revenue Management, Business Continuity & Disaster Recovery, Stakeholder & Vendor Management

PROFESSIONAL EXPERIENCE

Chief Technology Officer – Edtech and Learning Management Systems

7Con Technologies – New Delhi, India | Apr 2024 – Present

- Leading the digital transformation strategy for global clients (Marvel, Elsevier, PageSuite) through automation and cloud-native solutions.
- Architected scalable enterprise systems, reducing deployment times and improving security posture using DevOps pipelines.
- Oversaw multi-cloud infrastructure (AWS, Azure) ensuring real-time monitoring, compliance, and cost optimization.
- Increased operational efficiency by ~30% through cloud automation and CI/CD practices.

Chief Technology Officer – Retail Marketing Solutions & HR Technology

V5 Global Services (A First Meridian Company) – New Delhi, India | Jul 2017 – Apr 2024

- Directed end-to-end development of SaaS products for clients like Apple, Samsung, Philips, and HP.

- Created No-Code App Builder using MERN stack, Docker, and Kubernetes; enabled dynamic FMCG marketing rollouts.
- Drove cloud cost optimization, achieving 25% reduction through analytics and resource tuning.
- Spearheaded containerized application deployment and API integration for retail systems.

Founder & CEO – IT Applications & Services

Appsriv Technologies – Bangalore, India | Feb 2015 – Jun 2017

- Founded a custom app development firm delivering SaaS and cloud-native solutions to clients like Comcast, Saint Gobain, and Bayer.
- Developed IoT cab booking system, a fitness app (Holbe) with 40% user engagement growth, and a supply chain ERP in Oman reducing costs by 20%.
- Led full DevOps lifecycle implementation, streamlining deployment pipelines.

Assistant Vice President – Retirement Technologies & Wealth Management

Bank of America Merrill Lynch – Hopewell, NJ | Jul 2010 – Jan 2015

- Oversaw development of retirement account management systems, ensuring 99.5% uptime and multi-layered security.
- Reduced deployment times by automating workflows with DevOps and cloud monitoring tools.
- Collaborated with security and cloud teams to ensure regulatory compliance and data integrity.

EDUCATION

Master of Computer and Information Technology, University of Pennsylvania – Philadelphia, PA | 2007 – 2009

Bachelor of Technology in Electronics & Communication, Dr. MGR Educational and Research Institute – Chennai, India | 2003 – 2007

TECHNICAL SKILLS

Languages: Java, Swift, C#, JavaScript, NodeJS, ReactJS, Android

Cloud Platforms: AWS, Azure

DevOps & Tools: Docker, Kubernetes, Jenkins, Kafka, Terraform, GitHub, Bitbucket, CloudWatch, Grafana, IBM Instana

Cloud Security: IAM, MFA, VPN, SSL/TLS, WAF

Frameworks: .NET (3.5/4.5), J2EE, React Native

Databases: MongoDB, PostgreSQL, MySQL, Firebase

Architectures: Microservices, Serverless, Monolithic

Cybersecurity: OWASP, RSA, VAPT

Analytics: Google Analytics, Intellicus BI, Mixpanel, Clevertap, Power BI