# Analysis of Housing Prices in Iowa

## Nico A. Espinosa Dice

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### 1 Housing Prices

#### 2 Problem

Predict housing prices based on a number of descriptive variables about a house, as well as the final sale price.

By understanding what features of a house lead to a greater increase in final sale price, this can lead to smarter decision making: - Building a house -> where/what qualities to incorporate - Potentially smarter renovations -> improving what parts of the house will lead to the greatest profit - More accurate understanding of what your house will sell for

#### 2.1 Hypothesis

• Size of the house will have the largest impact on the final sale price

#### 3 Data

- Accessed from Kaggle competition
- Approximately 80 columns, or descriptive variables about houses in Iowa
  - A bit over half categorical
    - \* Categorical variables range from 4 to 15 categories
- Target variable will be the final sale price of the house

```
In [114]: %matplotlib inline
    import matplotlib.pyplot as plt
    import pandas as pd
    import statsmodels.api as sm
    import pylab as pl
    import numpy as np
```

```
from sklearn import metrics
          from sklearn.tree import DecisionTreeRegressor
          from sklearn.ensemble import BaggingRegressor
          from sklearn.model_selection import train_test_split
          from sklearn.ensemble import *
          from sklearn.model_selection import cross_val_score
          from sklearn.neighbors import KNeighborsClassifier
          import seaborn as sns
          from sklearn import preprocessing
          import math
          from sklearn.ensemble import RandomForestRegressor
          from sklearn import model_selection
In [115]: prices = pd.read_csv('housing_price_train.csv')
          target = 'SalePrice'
          predictors = []
          for i in prices.columns:
              if i != "SalePrice" and i != "Id":
                  predictors.append(i)
In [116]: prices.head()
Out [116]:
             Ιd
                 MSSubClass MSZoning LotFrontage LotArea Street Alley LotShape
              1
                                   RL
                                               65.0
                                                                       NaN
          0
                          60
                                                         8450
                                                                Pave
                                                                                 Reg
          1
              2
                          20
                                   RL
                                               80.0
                                                         9600
                                                                Pave
                                                                       NaN
                                                                                 Reg
          2
                                               68.0
              3
                          60
                                   RL
                                                        11250
                                                                Pave
                                                                       NaN
                                                                                 IR1
          3
                          70
                                   RL
                                               60.0
                                                         9550
                                                                Pave
                                                                       NaN
                                                                                 IR1
          4
                          60
                                   RL
                                               84.0
                                                        14260
                                                                Pave
                                                                       NaN
                                                                                 IR1
            LandContour Utilities
                                               PoolArea PoolQC Fence MiscFeature MiscVal
          0
                            AllPub
                                                            NaN
                                                                  NaN
                                                                               {\tt NaN}
                                                                                         0
                     Lvl
                                                      0
                                                      0
                                                                                         0
          1
                     Lvl
                            AllPub
                                                            NaN
                                                                  NaN
                                                                               NaN
          2
                     Lvl
                            AllPub
                                                      0
                                                            NaN
                                                                  NaN
                                                                               NaN
                                                                                         0
                                       . . .
          3
                     Lvl
                            AllPub
                                                      0
                                                            NaN
                                                                  NaN
                                                                               NaN
                                                                                         0
                                       . . .
                     Lvl
                            AllPub
                                                            NaN
                                                                  NaN
                                                                               NaN
            MoSold YrSold
                            SaleType
                                       SaleCondition SalePrice
          0
                  2
                      2008
                                  WD
                                              Normal
                                                          208500
          1
                  5
                      2007
                                  WD
                                              Normal
                                                          181500
          2
                  9
                      2008
                                  WD
                                              Normal
                                                          223500
          3
                  2
                                  WD
                                             Abnorml
                      2006
                                                          140000
          4
                12
                      2008
                                  WD
                                              Normal
                                                          250000
          [5 rows x 81 columns]
```

MSSubClass: Identifies the type of dwelling involved in the sale.

```
20 1-STORY 1946 & NEWER ALL STYLES
```

- 30 1-STORY 1945 & OLDER
- 40 1-STORY W/FINISHED ATTIC ALL AGES
- 45 1-1/2 STORY UNFINISHED ALL AGES
- 50 1-1/2 STORY FINISHED ALL AGES
- 60 2-STORY 1946 & NEWER
- 70 2-STORY 1945 & OLDER
- 75 2-1/2 STORY ALL AGES
- 80 SPLIT OR MULTI-LEVEL
- 85 SPLIT FOYER
- 90 DUPLEX ALL STYLES AND AGES
- 120 1-STORY PUD (Planned Unit Development) 1946 & NEWER
- 150 1-1/2 STORY PUD ALL AGES
- 160 2-STORY PUD 1946 & NEWER
- 180 PUD MULTILEVEL INCL SPLIT LEV/FOYER
- 190 2 FAMILY CONVERSION ALL STYLES AND AGES

MSZoning: Identifies the general zoning classification of the sale.

- A Agriculture
- C Commercial
- FV Floating Village Residential
- I Industrial
- RH Residential High Density
- RL Residential Low Density
- RP Residential Low Density Park
- RM Residential Medium Density

LotFrontage: Linear feet of street connected to property

LotArea: Lot size in square feet

Street: Type of road access to property

Grvl Gravel Pave Paved

Alley: Type of alley access to property

Grvl Gravel
Pave Paved

NA No alley access

#### In [117]: print prices.dtypes

Id int64
MSSubClass int64
MSZoning object
LotFrontage float64
LotArea int64

Street	object
Alley	object
LotShape	object
LandContour	object
Utilities	object
LotConfig	object
LandSlope	object
Neighborhood	object
Condition1	object
Condition2	object
BldgType	object
HouseStyle	object
OverallQual	int64
OverallCond	int64
YearBuilt	int64
YearRemodAdd	int64
RoofStyle	object
RoofMatl	object
Exterior1st	object
Exterior2nd	object
${ t MasVnrType}$	object
MasVnrArea	float64
ExterQual	object
ExterCond	object
Foundation	object
${\tt BedroomAbvGr}$	int64
KitchenAbvGr	int64
KitchenQual	object
${\tt TotRmsAbvGrd}$	int64
Functional	object
Fireplaces	int64
FireplaceQu	object
GarageType	object
GarageYrBlt	float64
${\tt GarageFinish}$	object
GarageCars	int64
${\tt GarageArea}$	int64
GarageQual	object
GarageCond	object
PavedDrive	object
WoodDeckSF	int64
OpenPorchSF	int64
EnclosedPorch	int64
3SsnPorch	
ODBIII OI CII	int64
ScreenPorch	int64 int64
ScreenPorch	int64

Fence object MiscFeature object MiscVal int64MoSold int64 YrSold int64 SaleType object SaleCondition object int64 SalePrice Length: 81, dtype: object

## 4 Data Cleaning

- Many null values, particularly in categorical variables
  - Null values actually had meaning in categorical variables:
    - \* NA meant that feature did not exist in the house
      - · Replaced null with None (categorical variable)
  - Null values in numerical variables were replaced with 0
    - \* This was done when the feature did not exist
      - · Ex. Pool size -> 0 if there is no pool

In [118]: prices.head()

Out[118]:		Id M	SSubClass	MSZoning	LotFro	ntage	LotArea	Street	Alley	LotShape	\	
(	0	1	60	_		65.0	8450		•	Reg		
	1	2	20	RL		80.0	9600	Pave	NaN	Reg		
:	2	3	60	RL		68.0	11250	Pave	${\tt NaN}$	IR1		
;	3	4	70	RL		60.0	9550	Pave	${\tt NaN}$	IR1		
•	4	5	60	RL		84.0	14260	Pave	NaN	IR1		
		LandCo	ntour Uti	lities		PoolAr	rea Pool	QC Fenc	e MiscH	Feature Mi	scVal	\
(	0		Lvl	AllPub			O N	aN Na	N	NaN	0	
	1		Lvl	AllPub			O N	aN Na	N	NaN	0	
:	2		Lvl	AllPub			O N	aN Na	N	NaN	0	
;	3		Lvl	AllPub			O N	aN Na	N	NaN	0	
•	4		Lvl	AllPub			O N	aN Na	N	NaN	0	
	MoSold YrSold SaleType		SaleCon	dition	SalePr	ice						
(	0	2		WD	Normal		208	500				
	1	5	2007	WD	Normal		181	500				
:	2	9	2008	WD	Normal		223	500				
;	3	2	2006	WD	Al	bnorml	140	000				
4	4	12	2008	WD	]	Normal	250	000				

[5 rows x 81 columns]

```
In [119]: predictors_objects = []
          for i in prices.columns:
              if prices[i].dtype == "object":
                   predictors_objects.append(i)
In [120]: predictors = []
          for i in prices.columns:
              if i != "SalePrice" and i != "Id":
                   predictors.append(i)
          for i in predictors:
              if prices[i].dtype == 'object':
                   prices[i].fillna(value = "None", inplace = True)
          prices.MasVnrArea.fillna(value = 0, inplace = True)
          prices.LotFrontage.fillna(value = 0, inplace = True)
          prices.GarageYrBlt.fillna(value = 0, inplace = True)
In [121]: prices = pd.get_dummies(prices, columns = predictors_objects, drop_first = True)
          prices.head()
Out[121]:
             Id MSSubClass
                              LotFrontage
                                           LotArea
                                                     OverallQual
                                                                   OverallCond
                                                                                 YearBuilt
              1
                          60
                                      65.0
                                               8450
                                                                                       2003
          1
              2
                          20
                                      80.0
                                               9600
                                                                6
                                                                              8
                                                                                       1976
          2
              3
                          60
                                      68.0
                                              11250
                                                                7
                                                                              5
                                                                                      2001
                                                                7
                                                                              5
          3
              4
                          70
                                      60.0
                                               9550
                                                                                      1915
          4
              5
                          60
                                      84.0
                                              14260
                                                                8
                                                                                      2000
             YearRemodAdd MasVnrArea BsmtFinSF1
          0
                      2003
                                  196.0
                                                706
                      1976
                                   0.0
                                                978
          1
          2
                      2002
                                 162.0
                                                486
          3
                      1970
                                   0.0
                                                216
                                                               . . .
          4
                      2000
                                  350.0
                                                655
             SaleType_ConLI
                              SaleType_ConLw
                                               SaleType_New
                                                              SaleType_Oth
                                                                             SaleType_WD
          0
                           0
                                            0
                                                           0
                                                                          0
                                                                                        1
          1
                           0
                                            0
                                                           0
                                                                          0
                                                                                        1
          2
                           0
                                            0
                                                           0
                                                                          0
                                                                                        1
          3
                           0
                                            0
                                                           0
                                                                          0
                                                                                        1
          4
                           0
                                            0
                                                           0
                                                                          0
                                                                                        1
                                     SaleCondition_Alloca SaleCondition_Family
             SaleCondition_AdjLand
          0
                                  0
                                                                                 0
          1
                                  0
                                                          0
                                                                                 0
          2
                                  0
                                                          0
                                                                                 0
          3
                                  0
                                                          0
                                                                                 0
          4
                                  0
                                                          0
                                                                                 0
```

```
SaleCondition_Normal
                                   SaleCondition_Partial
          0
                                1
          1
                                1
                                                        0
          2
                                                        0
                                1
          3
                                0
                                                        0
          4
                                1
                                                        0
          [5 rows x 262 columns]
In [122]: predictors = []
          for i in prices.columns:
              if i != "SalePrice" and i != "Id":
                  predictors.append(i)
          for i in predictors:
              if prices[i].isnull().sum() > 0:
                  print i
In [123]: prices.dropna(inplace = True)
5
   Visualization
In [124]: prices_numbers = pd.DataFrame()
          for i in predictors:
              if prices[i].dtype == "int" or prices[i].dtype == "float":
                  prices_numbers[i] = prices[i]
          prices_numbers['SalePrice'] = prices['SalePrice']
In [125]: min_max_scaler = preprocessing.MinMaxScaler()
          np_scaled = min_max_scaler.fit_transform(prices_numbers)
          prices_normalized = pd.DataFrame(np_scaled)
          prices_normalized.columns = prices_numbers.columns
In [126]: prices_normalized.head()
Out[126]:
             MSSubClass LotFrontage
                                       LotArea OverallQual OverallCond YearBuilt \
                            0.207668 0.033420
                                                                            0.949275
          0
               0.235294
                                                    0.666667
                                                                    0.500
          1
               0.000000
                            0.255591 0.038795
                                                    0.555556
                                                                    0.875
                                                                             0.753623
               0.235294
                            0.217252 0.046507
                                                    0.666667
                                                                    0.500
                                                                             0.934783
          3
               0.294118
                            0.191693 0.038561
                                                    0.666667
                                                                    0.500
                                                                             0.311594
               0.235294
                            0.268371 0.060576
                                                    0.777778
                                                                    0.500
                                                                            0.927536
             YearRemodAdd MasVnrArea BsmtFinSF1 BsmtFinSF2
                                                                           WoodDeckSF
          0
                 0.883333
                              0.12250
                                          0.125089
                                                           0.0
                                                                              0.000000
                                                           0.0
          1
                              0.00000
                 0.433333
                                          0.173281
                                                                              0.347725
          2
                              0.10125
                                          0.086109
                                                           0.0
                 0.866667
                                                                              0.000000
          3
                 0.333333
                              0.00000
                                         0.038271
                                                           0.0
                                                                   . . .
                                                                              0.000000
```

4 0.833333		0.21875	0.116052	0.0	• • •	0.22403	7
OpenPorchS	SF Encl	osedPorch	3SsnPorch	ScreenPorch	PoolArea	MiscVal	\
0.1115	17	0.000000	0.0	0.0	0.0	0.0	
0.00000	00	0.000000	0.0	0.0	0.0	0.0	
0.07678	32	0.000000	0.0	0.0	0.0	0.0	
0.06398	35	0.492754	0.0	0.0	0.0	0.0	
4 0.153565		0.000000	0.0	0.0	0.0	0.0	
MoSold	YrSold	SalePrice					
0.090909	0.50	0.241078					
0.363636	0.25	0.203583					
0.727273	0.50	0.261908					
0.090909	0.00	0.145952					
1.000000	0.50	0.298709					
	OpenPorchs	OpenPorchSF Encl	OpenPorchSF         EnclosedPorch           0.111517         0.000000           0.000000         0.000000           0.076782         0.000000           0.063985         0.492754           0.153565         0.000000           MoSold         YrSold         SalePrice           0.090909         0.50         0.241078           0.363636         0.25         0.203583           0.727273         0.50         0.261908           0.090909         0.00         0.145952	OpenPorchSF         EnclosedPorch         3SsnPorch           0.111517         0.000000         0.0           0.000000         0.000000         0.0           0.076782         0.000000         0.0           0.063985         0.492754         0.0           0.153565         0.000000         0.0           MoSold         YrSold         SalePrice           0.090909         0.50         0.241078           0.363636         0.25         0.203583           0.727273         0.50         0.261908           0.090909         0.00         0.145952	OpenPorchSF         EnclosedPorch         3SsnPorch         ScreenPorch           0.111517         0.000000         0.0         0.0           0.000000         0.000000         0.0         0.0           0.076782         0.000000         0.0         0.0           0.063985         0.492754         0.0         0.0           0.153565         0.000000         0.0         0.0           MoSold         YrSold         SalePrice           0.090909         0.50         0.241078           0.363636         0.25         0.203583           0.727273         0.50         0.261908           0.090909         0.00         0.145952	OpenPorchSF         EnclosedPorch         3SsnPorch         ScreenPorch         PoolArea           0.111517         0.000000         0.0         0.0         0.0           0.000000         0.000000         0.0         0.0         0.0           0.076782         0.000000         0.0         0.0         0.0           0.063985         0.492754         0.0         0.0         0.0           0.153565         0.000000         0.0         0.0         0.0           MoSold         YrSold         SalePrice           0.090909         0.50         0.241078           0.363636         0.25         0.203583           0.727273         0.50         0.261908           0.090909         0.00         0.145952	OpenPorchSF         EnclosedPorch         3SsnPorch         ScreenPorch         PoolArea         MiscVal           0.111517         0.000000         0.0         0.0         0.0         0.0           0.000000         0.000000         0.0         0.0         0.0         0.0           0.076782         0.000000         0.0         0.0         0.0         0.0         0.0           0.063985         0.492754         0.0         0.0         0.0         0.0         0.0           0.153565         0.000000         0.0         0.0         0.0         0.0         0.0           MoSold         YrSold         SalePrice         0.241078         0.363636         0.25         0.203583         0.727273         0.50         0.261908           0.090909         0.00         0.145952         0.000000         0.145952         0.000000         0.0         0.0         0.0

[5 rows x 37 columns]

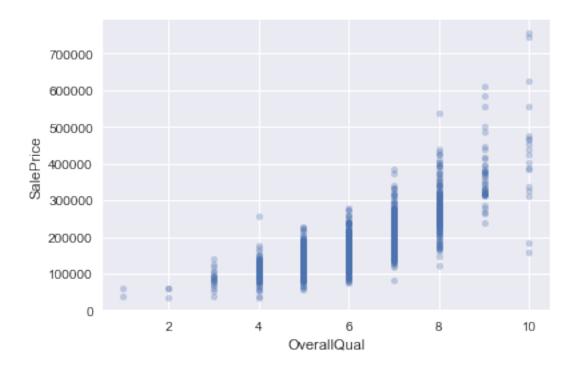
In [127]: prices.boxplot(column = "SalePrice")

Out[127]: <matplotlib.axes.\_subplots.AxesSubplot at 0x114b6c7d0>

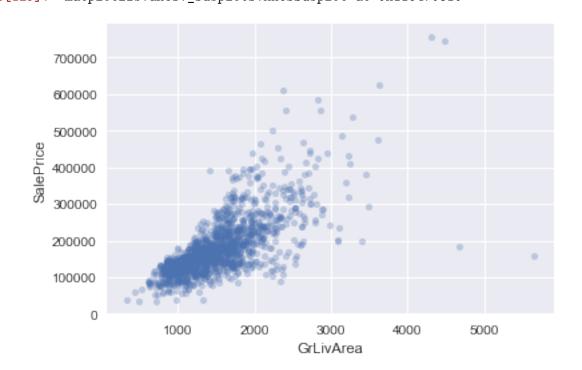


In [128]: prices.plot(kind='scatter', x='0verallQual', y='SalePrice', alpha=0.3)

Out[128]: <matplotlib.axes.\_subplots.AxesSubplot at 0x114b3c290>

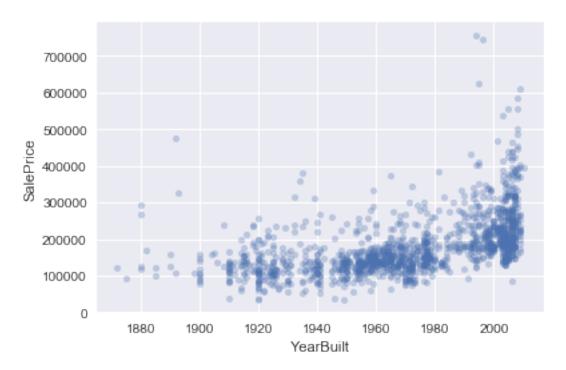


In [129]: prices.plot(kind='scatter', x='GrLivArea', y='SalePrice', alpha=0.3)
Out[129]: <matplotlib.axes.\_subplots.AxesSubplot at 0x116470810>



In [130]: prices.plot(kind='scatter', x='YearBuilt', y='SalePrice', alpha=0.3)

Out[130]: <matplotlib.axes.\_subplots.AxesSubplot at 0x113c68350>



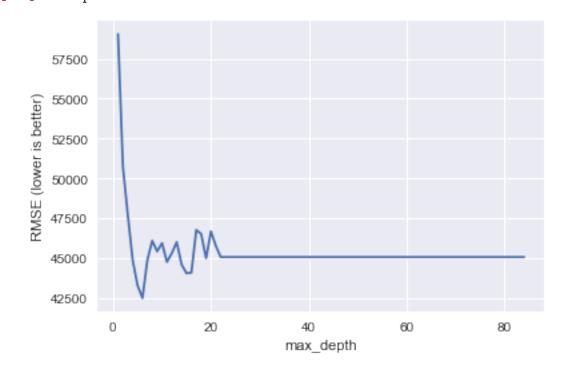
In [131]: prices.head()

Out[131]:	Id	MSSubClass	LotFrontag	ge Lo	tArea	Overall	Qual	OverallC	ond	YearBuil	t \
0	1	60	65	. 0	8450		7		5	200	3
1	2	20	80	. 0	9600		6		8	197	6
2	3	60	68	. 0	11250		7		5	200	1
3	4	70	60	. 0	9550		7		5	191	5
4	5	60	84	. 0	14260		8		5	200	0
	Yea	arRemodAdd 1	MasVnrArea	BsmtF	inSF1				\		
0		2003	196.0		706						
1		1976	0.0		978						
2		2002	162.0		486						
3		1970	0.0		216						
4		2000	350.0		655						
	Sal	_eType_ConLI	SaleType_(	ConLw	SaleT	'ype_New	Sale	Type_Oth	Sal	eType_WD	\
0		0	<b></b> –	0		0		0		1	
1		0		0		0		0		1	
2		0		0		0		0		1	
3		0		0		0		0		1	

```
0
                                  0
4
                                                 0
                                                                0
                                                                              1
   SaleCondition_AdjLand
                           SaleCondition_Alloca SaleCondition_Family \
0
                        0
                                                0
                                                                       0
1
2
                                                0
                                                                       0
                        0
3
                                                                       0
                        0
                                                0
4
                        0
                                                0
                                                                       0
   SaleCondition_Normal SaleCondition_Partial
0
1
                       1
                                                0
2
                                                0
                       1
3
                       0
                                                0
                       1
                                                0
```

[5 rows x 262 columns]

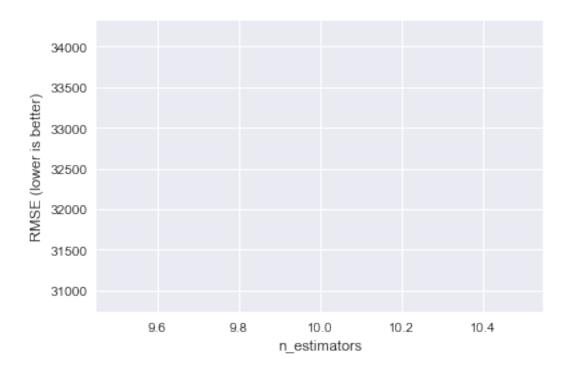
#### 6 Decision Tree



In [137]: sorted(zip(RMSE\_scores, max\_depth\_range))[0]

Out[139]: 41868.303989185959

#### 7 Random Forest



#### n\_estimators optimized at 10

Using a for loop, different values of max\_features were used and by using the RMSE, the max\_features was optimized at 62.

```
In [146]: #sorted(zip(RMSE_scores, feature_range))[0]
```

#plt.ylabel('RMSE (lower is better)')

```
In [147]: rfreg = RandomForestRegressor(n_estimators=10, max_features=62, random_state=1)
          rfreg.fit(X_train, y_train)
Out[147]: RandomForestRegressor(bootstrap=True, criterion='mse', max_depth=None,
                     max_features=62, max_leaf_nodes=None, min_impurity_split=1e-07,
                     min_samples_leaf=1, min_samples_split=2,
                     min_weight_fraction_leaf=0.0, n_estimators=10, n_jobs=1,
                     oob_score=False, random_state=1, verbose=0, warm_start=False)
In [148]: scores = cross_val_score(rfreg, X_train, y_train, cv = 24, scoring='neg_mean_squared
          np.mean(np.sqrt(-scores))
Out[148]: 31950.385134446598
In [149]: feature_importance = pd.DataFrame({'feature':predictors, 'importance':rfreg.feature_
In [150]: feature_importance.head(4)
Out [150]:
                    feature importance
                OverallQual 0.157437
          16
                  GrLivArea 0.145564
          27
                 GarageArea 0.083353
          153 ExterQual_TA 0.078937
In [151]: X_train.shape
Out[151]: (1168, 261)
In [152]: #X_important = rfreg.transform(X_train, threshold='mean')
In [153]: #rfreq_important = RandomForestRegressor(n_estimators=10, random_state=1)
          #scores = cross_val_score(rfreg_important, X_important, y_train, cv = 24, scoring='n
          #np.mean(np.sqrt(-scores))
          #rfreq_important.fit(X_train, y_train)
In [154]: \#cv\_range = range(2, 30, 1)
          # list to store the average RMSE for each value of n_estimators
          #RMSE scores = []
          # use 5-fold cross-validation with each value of n_estimators (WARNING: SLOW!)
          #for cv_score in cv_range:
              #rfreg = RandomForestRegressor(n_estimators=10, random_state=1)
              \#MSE\_scores = cross\_val\_score(rfreg, X\_important, y\_train, cv = 24, scoring='neg.
              #RMSE_scores.append(np.mean(np.sqrt(-MSE_scores)))
          #sorted(zip(RMSE_scores, cv_range))[0]
In [155]: scores = cross_val_score(treereg, X_train, y_train, cv = 2, scoring='neg_mean_square
          score = np.mean(np.sqrt(-scores))
          print "TreeReg Score:", score
```

```
In [156]: scores = cross_val_score(rfreg, X_train, y_train, cv = 24, scoring='neg_mean_squared
          score = np.mean(np.sqrt(-scores))
          print "RFReg Score:", score
RFReg Score: 31950.3851344
In [157]: #scores = cross_val_score(rfreg_important, X_important, y_train, cv = 24, scoring='n
          #score = np.mean(np.sqrt(-scores))
          #print "RFReg (Important Features) Score:", score
In [158]: rfreg_predictions = rfreg.predict(X_test)
In [159]: test_predictions = pd.DataFrame(y_test)
          test_predictions["RFReg Predictions"] = rfreg_predictions
In [160]: treereg_predictions = treereg.predict(X_test)
          for i in range(len(treereg_predictions)):
              treereg_predictions[i] = round(treereg_predictions[i], 1)
          test_predictions["TreeReg Predictions"] = treereg_predictions
          \#rfreg\_importantfeatures\_predictions = rfreg\_important.predict(X\_test)
          #test_predictions["RFReg (Important Features) Predictions"] = rfreg_importantfeature
   Model Performance and Conclusion
In [161]: test_predictions.head(10)
Out[161]:
                SalePrice RFReg Predictions TreeReg Predictions
          258
                   231500
                                    208870.0
                                                         195070.0
          267
                   179500
                                    186240.0
                                                         140095.1
          288
                   122000
                                                         129696.4
                                    124215.0
          649
                   84500
                                     82000.0
                                                          69133.9
          1233
                   142000
                                    150100.0
                                                         141960.6
          167
                   325624
                                    301175.0
                                                         381427.4
          926
                   285000
                                    287271.3
                                                         292524.4
          831
                   151000
                                    156105.6
                                                         164482.5
          1237
                   195000
                                    215711.0
                                                         236673.8
          426
                   275000
                                    249407.2
                                                         295718.0
In [162]: rfreg_predictions = []
          for i in range(len(test_predictions["SalePrice"])):
              diff = abs(test_predictions.iloc[i, 0] - test_predictions.iloc[i, 1])
              rfreg_predictions.append(diff)
          test_predictions["RFReg Predictions Difference"] = rfreg_predictions
```

TreeReg Score: 46267.1259865

```
In [163]: treereg_predictions = []
          for i in range(len(test_predictions["SalePrice"])):
              diff = abs(test_predictions.iloc[i, 0] - test_predictions.iloc[i, 2])
              treereg_predictions.append(diff)
          test_predictions["TreeReg Predictions Difference"] = treereg_predictions
In [164]: rfreg_predictions_percent = []
          for i in range(len(test_predictions["SalePrice"])):
              diff = abs((test_predictions.iloc[i, 0] - test_predictions.iloc[i, 1]) / test_predictions.iloc[i, 1])
              rfreg_predictions_percent.append(diff)
          test_predictions["RFReg Percent Difference"] = rfreg_predictions_percent
In [165]: treereg_predictions_percent = []
          for i in range(len(test_predictions["SalePrice"])):
              diff = abs((test_predictions.iloc[i, 0] - test_predictions.iloc[i, 2]) / test_predictions.iloc[i, 2])
              treereg_predictions_percent.append(diff)
          test_predictions["TreeReg Percent Difference"] = treereg_predictions_percent
In [166]: test_predictions.head()
Out [166]:
                SalePrice RFReg Predictions TreeReg Predictions \
          258
                    231500
                                     208870.0
                                                           195070.0
          267
                   179500
                                     186240.0
                                                           140095.1
          288
                   122000
                                     124215.0
                                                           129696.4
          649
                    84500
                                      82000.0
                                                            69133.9
          1233
                   142000
                                     150100.0
                                                           141960.6
                RFReg Predictions Difference
                                               TreeReg Predictions Difference \
          258
                                      22630.0
                                                                        36430.0
          267
                                       6740.0
                                                                        39404.9
          288
                                                                         7696.4
                                       2215.0
          649
                                       2500.0
                                                                        15366.1
          1233
                                       8100.0
                                                                           39.4
                RFReg Percent Difference TreeReg Percent Difference
          258
                                 9.775378
                                                              15.736501
          267
                                 3.754875
                                                             21.952591
          288
                                                               6.308525
                                 1.815574
          649
                                 2.958580
                                                              18.184734
          1233
                                 5.704225
                                                              0.027746
In [167]: test_predictions = test_predictions.sort_values("RFReg Percent Difference", ascending
          test_predictions.head()
Out [167]:
                SalePrice RFReg Predictions TreeReg Predictions \
          1340
                   123000
                                     123067.5
                                                           102163.0
```

1010	135000	135097.	5	129696.4				
750	96500	96430.	0	102163.0				
498	130000	129870.	0	129696.4				
1434	160000	160160.	0	141960.6				
	RFReg Predictions	Bifference	e TreeReg Pre	dictions D	ifference	\		
1340		67.	5		20837.0			
1010		97.	5		5303.6			
750		70.0	0		5663.0			
498		130.	0		303.6			
1434		160.	0		18039.4			
	RFReg Percent Di	fference T	reeReg Percent	Differenc	e			
1340	(	0.054878		16.94065	50			
1010	(	0.072222		3.92859	93			
750	(	0.072539		5.86839	94			
498	(	0.100000		0.23353	88			
1434	(	0.100000		11.27462	25			

RFReg Mean Percent Difference: 11.398929783 TreeReg Mean Percent Difference: 14.8535089154

## 9 Moving Forward

- Continue to tune model
  - Analyze effects of adjusting other features in the model
- Analyze other effects:
  - Do different regions (cities, states, etc) pay higher for certain features?
  - How does the duration that a house was on the market for affect the final sale price?
    - \* Effect of the number of owners
  - Additional datapoints moving beyond descriptive features of a house
    - \* How much other houses around it have been sold for