



**Location** AMSA





### Introduction

#### **Purpose**

This report is designed to provide insight into your preferences, attitudes and personal characteristics, and how they relate to your behavior, primarily in professional settings. It is organized around six Styles and fifteen Aspects of personality. Each Style and Aspect provides insight into your approaches as assessed by AMSA's Self-Awareness Assessment Instrument. Each of the Styles and their Aspects, along with your results and the implications of your scores, are described in greater detail below.

#### **Cautions**

Your results should be considered in the context of other available information. It is important not to over-emphasize any one specific statement or conclusion. When examining the report, consider the pattern of strengths and improvement opportunities across the personality Aspects presented, and review feedback you have received from other sources. Although individual personality tends to be relatively static and stable across an individual's lifespan, certain identified Aspects of personality can vary and shift over time for a variety of reasons. In addition, the display of specific behaviors in professional settings is also a function of situations and contexts, which also can change over time. Therefore, it is important not to rely on results which have become dated.

#### Interpretation

Personality traits are best interpreted on a continuum. Low scores and high scores are neither inherently good nor bad. Both low and high scores have beneficial and undesirable implications for behavior. While scores reflect a likelihood of displaying certain behaviors, remember it is possible to compensate for improvement opportunities through development, experience and coaching.

Interpretation of personality scores requires a comparison to others. In this report, the scores for each Aspect are communicated on a standardized nine-point scale called a stanine. As illustrated below, most people will tend to fall toward the middle of the stanine continuum on many Aspects, but will likely have higher or lower scores for some Aspects.

Each of the fifteen Aspects is presented with a single, short description, along with descriptions at each end of the continuum. The darker box on the graph represents your exact stanine and the lighter boxes to either side indicate the possible range of your score. For example, the graph below indicates a stanine of 2 and a possible range of scores of 1 to 3.



### **Aspect: A short aspect description**

A description of one end of the spectrum

4% 7% 12% 17% 20% 17% 12% 7% 4% end of the spectrum

To interpret your results, start by reviewing your overall Styles. Then proceed to the detail for each of the Aspects that constitute those Styles.

#### **Model of Personality**

The Personality Model used as a foundation for this assessment is firmly grounded in the well-established and empirically supported Five Factor Model (at times referred to as the Big Five). Elements of each of the traditional concepts of Extroversion, Emotional Stability, Agreeableness, Consciousness, and Openness to Experience are directly represented across ten of the fifteen Aspects of the model. The remaining five Aspects reflect traits critical for successful professional performance, particularly in leadership roles, but not captured in the traditional Five Factor Model. These additional five Aspects were taken from the latest literature on authentic leadership, learning theories, and positive psychology.

#### **Normative Group**

The selection of an appropriate normative group is important for accurate interpretation of personality results. The choice of which is based on a number of factors including cultural elements and the intended use of the report. This report is based on Professionals and Managers in the U.S. As physicians occupy a space in the top tiers of the health care hierarchy, it is important to explore individual student potential, as well as behaviors, from this perspective.

#### **American Medical Student Association**

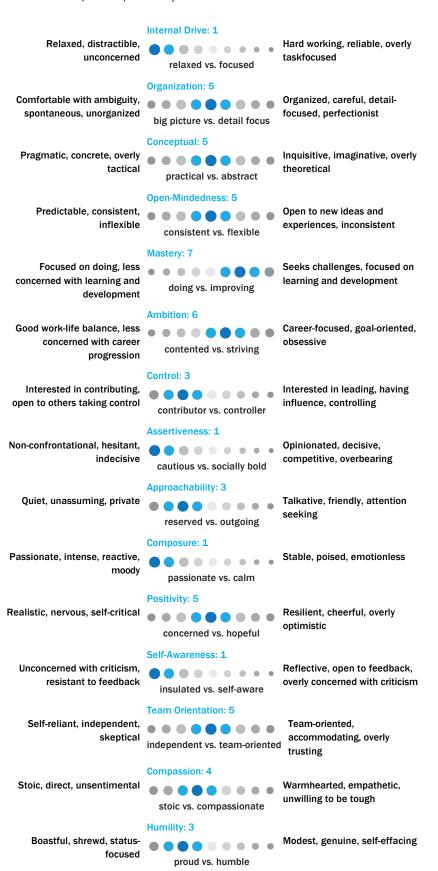
AMSA is a student-governed, national organization committed to representing the concerns of physicians-in-training. AMSA members are medical students, premedical students, interns, residents and practicing physicians. Founded in 1950, AMSA continues its commitment to improving medical training and the nation's health. This self-awareness assessment represents one part of AMSA's commitment to assisting future physicians realize their full potential and grow their skill sets in areas not typically addressed in medical schools. The assessment is specifically focused on traits critical for medical students, and is but one tool offered by AMSA to assist physicians-in-training in their professional development and well-being.

For more information on the assessment please visit <a href="http://www.amsa.org">http://www.amsa.org</a>

### **Aspect Summary**

#### **Aspect Profile**

Stanine scores on each of the fifteen Aspects of personality are summarized in the table below.



### **Task Style**



#### **Summary**

The Task Style is a broad measure of conscientiousness capturing one's approach to duties, responsibilities, and getting things done. Your results on Internal Drive suggest a comfort in moving from task to task and a more relaxed approach to work. When combined with a lower Organization score, task completion may be at risk as your tendency to leave some tasks unfinished may not be effectively checked and balanced. A high degree of Organization may suggest a healthy preference toward planning and organization which may help ensure tasks are completed.



### Internal Drive: relaxed vs. focused

Relaxed, distractible, unconcerned



Hard working, reliable, overly task-focused

People who fall within this range of the Internal Drive scale may be seen as:

- · Easy going and relaxed
- Able to shift between tasks but may leave some incomplete
- May dismiss project timelines, seeing them as adjustable
- Less likely to focus on a single task for extended periods, may get distracted
- Likely to put off or deter from tasks
- More likely to engage in familiar tasks rather than working through challenges



# Organization: big picture vs. detail focus

Comfortable with ambiguity, spontaneous, unorganized



People who fall within this range of the Organization scale may be seen as:

- Usually striking a balance between detail focus and big picture perspective
- Skillful in using systematic and calculated methods to accomplish assignments
- Generally orderly except when overwhelmed
- Willing to break rules when surrounded by others who are doing so
- Developing structured plans, but not always sticking to them
- Occasionally missing some critical details in their work

### **Adaptation Style**



#### **Summary**

Adaptation Style relates to a person's openness to experience and approach to learning and adapting to situations. Your results suggest you are likely to look for new ideas, to spur new theories and an integrated view of work problems and challenges. However, consider carefully how your degree of Mastery may impact whether you are being overly focused on identifying new ways of doing things and process improvements at the expense of being tactically focused on getting things done efficiently.

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### Conceptual: practical vs. abstract

Pragmatic, concrete, overly tactical



Inquisitive, imaginative, overly theoretical

People who fall within this range of the Conceptual scale may be seen as:

- Intellectually interested and creative within their areas of expertise
- Viewing the world as straightforward, but able to appreciate nuanced perspectives
- Preferring more tactical approaches, but open to considering strategic concerns
- Able to come up with novel solutions to common or familiar problems; less likely to innovate around broader or more ambiguous problems
- Less interested in theoretical or abstract ideas that lack practical application

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# Open-mindedness: consistent vs. flexible

Predictable, consistent, inflexible



Open to new ideas and experiences, inconsistent

People who fall within this range of the Open-Mindedness scale may be seen as:

- Open-minded about some topics, but firm in opinions and beliefs about others
- Willing to change and adapt as long as there is a compelling reason for it
- · Acceptant of original proposals, however does not explore for them
- Flexible, but generally preferring that things remain the same
- Preferring trusted approaches as long as they continue to work reasonably well
- Reluctant to change plans or approaches at the last minute

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## Mastery: doing vs. improving

Focused on doing, less concerned with learning and development



Seeks challenges, focused on learning and development

People who fall within this range of the Mastery scale may be seen as:

- Confident in ability to learn and improve over time
- Seeking challenging opportunities, even when there is a high risk of failure
- Trusting anybody can figure out how to accomplish something admirably with enough training
- Enthusiastic about supporting others to acquire and enhance new knowledge and skills
- At risk of overestimating own potential or the potential of others

### **Achievement Style**



#### **Summary**

Need for achievement, including focus on career goals and influence over others is captured by Achievement Style. Your results suggest likelihood to balance personal goals and career goals, allowing, at times, others to take on authority and responsibility that may be best handled by you. While others are likely to view you as a team player, be mindful you do not miss opportunities take on new roles and responsibilities that would be valuable to your career.



## **Ambition: contented vs. striving**

Good work-life balance, less concerned with career progression



People who fall within this range of the Ambition scale may be seen as:

- · Valuing good work-life balance
- Interested in promotions and achieving career goals, but reluctant to sacrifice personal goals to achieve them
- · Concerned with doing a good job, but not worried about being the best
- Preferring a balance of both achievable and challenging objectives
- Generally holding themselves and others to high standards, although willing to compromise
  at times



### Control: contributor vs. controller

Interested in contributing, open to others taking control



Interested in leading, having influence, controlling

People who fall within this range of the Control scale may be seen as:

- Gregarious and dependable individuals
- Wanting to show others how its done as opposed to through direct power and obligation
- Willing to accept guidance from others
- More at ease as a single collaborator than as a figurehead or chief
- Loath to settling on troublesome choices with expansive ramifications at work
- Reluctant to tell others what to do and hold them accountable

### **Interaction Style**



#### **Summary**

Interaction Style is a broad measure of extraversion that describes how much you seek out interaction with others and how you prefer to engage with them. Your results suggest you generally prefer to avoid confrontation, even when you disagree. A lower Approachability score would suggest you may find constant interaction with others to be draining, especially when interacting with others that are highly opinionated. You may need time to yourself to recharge. A higher Approachability score would suggest you really enjoy spending time being around others, but are not likely to dominate the discussion.



# Assertiveness: cautious vs. socially bold

Non-confrontational, hesitant, indecisive



competitive, overbearing

Opinionated, decisive,

People who fall within this range of the Assertiveness scale may be seen as:

- Preferring collaborative as opposed to competitive environments
- Voluntarily obliging with the mass
- Improbable to insult others or seem forceful
- Cautious and thoughtful in group settings, hesitant to express disagreement
- Liking to keep quiet about contemplations and assessments
- Uncertain or reluctant to settle on choices that influence others
- · Offering into others too effortlessly



## Approachability: reserved vs. outgoing

Quiet, unassuming, private

Talkative, friendly, attention seeking

People who fall within this range of the Approachability scale may be seen as:

- Comfortable working independently without a lot of social interaction
- Preferring to spend time alone or with small groups of close friends
- · Less interested in social interaction and large social events
- Quiet and sometimes uncomfortable or unwelcoming in social situations
- Unenthusiastic or disengaged from the work group
- Disdaining being the focal point of consideration

### **Emotional Style**



#### **Summary**

Emotional Style describes how you experience and react to feelings and your degree of self-awareness. Your results suggest you tend to experience feelings intensely and can become apprehensive in stressful situations; however, you listen to feedback and are attuned to others' emotional states. A lower Positivity score would suggest you tend to expect the worst when facing stress. A higher Positivity score would suggest that while you can be reactive, you tend to believe things will work out well in the long run. You should consider how your degree of Awareness may help or hinder your approach to intense or frustrating situations.



### Self-Control: passionate vs. calm

Passionate, intense, reactive, moody



Stable, poised, emotionless

People who fall within this range of the Self-Control scale may be seen as:

- . Openly displaying passion, excitement, and intensity
- Responsive, easy to read, and in touch with feelings and emotions
- Short-tempered and irritable
- · Effortlessly irritated or annoyed
- Tense, reactive, and unpredictable under stress



# Positivity: concerned vs. hopeful

Realistic, nervous, selfcritical



Resilient, cheerful, overly optimistic

People who fall within this range of the Positivity scale may be seen as:

- Aware of both the positive and negative aspects of people and situations
- For the most part idealistic and confident about what is to come, additionally reasonable
- Typically sensible and precise when making guarantees
- Ready to defeat negative emotions and worries with backing from others
- Often resilient in the face of setbacks, but can become anxious and self-critical when under stress



### Self-Awareness: insulated vs. self-aware

Unconcerned with criticism, resistant to feedback



Reflective, open to feedback, overly concerned with criticism

People who fall within this range of the Self-Awareness scale may be seen as:

- Willing to act free from concerns about what others think
- Insulated against unfair or inaccurate criticism
- Not actively seeking and often discounting feedback
- Not regularly weighing how their conduct and choices sway others
- Possessing little insight of individual qualities and shortcomings

# **Teamwork Style**



#### **Summary**

Teamwork Style is a broad assessment of agreeableness that describes how you approach relationships and how focused you are on the needs of others versus your own needs. Your results suggest you are generally willing to accommodate requests to build relationships with others. However, you may be perceived as overly direct or unsympathetic at times, especially toward people that you don't trust. You should also consider how your degree of Humility may help or hinder your relationships with coworkers and how they perceive you.



### Team Orientation: independent vs. team-oriented

Self-reliant, independent, skeptical



People who fall within this range of the Team Orientation scale may be seen as:

- Inclined to assist others if vital for the group's prosperity
- Generally trusting of people, but somewhat skeptical at first
- Open to approaching others for assistance, however by and large attempting to dodge it if conceivable
- Inclined to appease others, yet some of the time fretful, unpalatable, or unresponsive when occupied or under pressure



## Compassion: stoic vs. compassionate

Stoic, direct, unsentimental



People who fall within this range of the Compassion scale may be seen as:

- Generally kind and forgiving toward people they know well
- Mindful of the sentimental side of circumstances, however not excessively impacted by it
- Unsympathetic to disasters saw to be brought on by poor choices
- Tolerant of others' differences and flaws, but less so under stress
- Willing to give difficult feedback even when somewhat uncomfortable

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# **Humility: proud vs. humble**

Boastful, shrewd, statusfocused



Modest, genuine, selfeffacing

People who fall within this range of the Humility scale may be seen as:

- Successful at situating circumstances to accomplish their own particular objectives
- Confidently advocating for their own interests
- Inspired by gaining ranking and delighting others
- Willing to flatter others to further their own interests
- · Pretentious about individual qualities and accomplishments