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## Proposal for Singer Salvage Yard 2015 – 2016 Building Project

### Summary:

Everyone needs a place to get rid of certain things and the Singer Salvage Yard is the place to take all unwanted items. We can help people get rid of not only salvage, but of items that are of a supernatural nature as well as human bodies. The Singer Salvage yard has been growing exponentially for the last 5 consecutive years, and with things continuing to grow, the Singer Salvage yard must grow as well. This proposal is a request for funding for a new facility we are planning on building in the next few months to come. The Singer Salvage Yard has seen a very large growth in requests for body disposal. We need this facility to help undertake the large number of orders that we have been faced with. We hypothesize that this building will allow us to more than double the current amount of orders we are handling, and it will ensure the growth of the Singer Salvage Yard

The specific aims of the new facility are as follows:

- 1) To have more space to process more human body orders
- 2) A separate building which will provide a new means of sorting what materials we are working on (salvage, bodies, items of supernatural nature)
- 3) Ensure major growth capabilities of the Singer Salvage Yard

### Reasons for the work:

1. To follow our passion of collecting bodies and magic.
2. Setting up our rules that are more convenient for us and our customers.
3. To expand and build partnership with other companies
4. To make lots of money and have a great foundation for the Salvage yard.
5. Being our own bosses of our departments and to work in a free environment with no rules or regulations.
6. To learn new sets of skills and to build our company our way.
7. Marketing; expand and increase in revenue.
8. We can create jobs and help the economy.
9. Create a meaning and a purpose to our lives and help the.
10. Also hiring more guru's, healers, and magicians for the new Salvage yard in Kansas.

### Effective Argument/ Persuasion

In the past 5 years our business has grown by more than 200%. Originally started as a hobby, Bobby's salvage yard became a small business that has now grown beyond initial expectations. At this point we have arrived at a point of stagnation. If we are to not open a new building, then our business will not be able to grow and expand. Our initial analysis shows that holding back on this new facility would compromise and affect current business greatly. Further more, current contracts will expire soon. With new competition arising, if we do not offer more for the money to our clients we will be

loosing the renewal of the current contracts. These contracts currently bring in \$1,500,000. Without the new facilities we would also be losing on the potential contracts of partners who have expressed their interest for when the new facilities that allow us to store and receive larger amounts of materials are running. It is estimated that future contracts could amount \$2,500,000 of additional revenue. Without the new buildings we are also going to have to start a process of clean up at our current facilities. The current facilities do not have more space to keep growing and can not keep up with demand. We do not have enough personnel or time in order to process all of the products currently in the warehouse and we would need to basically throw away money in order to open up space in the warehouse and be able to satisfy the current contracts. Currently we have 20 investors that amount to \$3 million dollars in assets. They have all agreed that the new building is required for business to continue to grow and expand. Refusing or not continuing with this project would potentially create conflict with investor funding and we would be losing a very large portion of our assets should they decide to invest somewhere else.

## **Estimate time and cost**

To see the detailed breakdowns of the expected cost and materials please see attachment.

Besides the cost of construction and land for the building we will need funding to comply with regulations. We also need assistance with funding so that we can create an emergency fund should it be needed at some point in the near future as complications arise. In order to maintain compliance with all the laws and regulations an invisible coating must be applied to the new facilities in order to hide it from the public eye. We have contracted Invisible Shields Company to come in and apply the technology required. Applying the new technology to the entire facility will require 10 months. This will cause delays on the other construction, as there can be no dust in the air while the building is hidden. Also, if the application fails, it could add up to 10 more months in order to get the building to remain hidden. Due to the security and need for this we have to expect large cost. The first estimates put the total cost of this technology at \$900,000 in addition to the \$1,376,049 estimate of the building. The equipment required and the workforce is one of the main costs associated with implementing this. However, we estimate that \$800,000 will be lost in cost due to additional time the new building will remain without operating. For every day the building is not in operation we will lose \$4,000. The added invisibility protection will add an estimated \$2,500,000 in revenue from new partners that require the invisibility protection in order to start a partnership with us. Due to the legality we will also need to pay \$80,000 to officials in order to prevent them from coming on site and seeing the technology applied on the building. Only the main office and recreational area of the building will be visible. This will require a visibility shield that protects the areas that should remain visible from everything else. The total cost of the visibility shield is \$500,000. Should no complications arise the building should be elevated hidden and fully functional by December 2018

## **Request For Qualifications Response**

As requested we shall give you our qualifications of our group in our company. All of us in the group, Ryan Amarsingh, Mishall Hafeez, Nico Gonzalez, and Andrew wells, are trained in the supernatural. We all have doctorates in the supernatural. We know how to take down vampires, dismember zombies, neutralize ghosts, and drive away any demons we come across. We also sell scrape metal at our salvage yard. Our mission of course is to destroy anything that is supernatural so to prevent this we take in any dead bodies to be buried properly. If done incorrectly these bodies can be cursed, possessed by evil spirits, or taken by some monster. We prevent these sorts of incidents because we are experts on this sort of work. Our line of work can be limited on space however because of all the bodies buried around the salvage yard. This problem is becoming troublesome so because of this that's why we are proposing for an additional site to expand and have more room to bury more bodies.

## **Methods to Complete the New Building**

To create a larger facility to expand the Signer Salvage Yard, we are going to need a lot of time and money. One method to build our new facility could be working with our partners from the Nimbus Racing Broom Company to assist us in the building process. The speedy brooms and spells could make the building process a lot quicker and more productive. If the Nimbus Racing Broom Company agrees to help us we could use a spell to quickly have a new building. We could also use the Racing Brooms to transport material. The racing brooms are speedy and contain ample store space in their magic storage containers.

Another method to build a new facility quickly would be having our friends from Dharma and Dan Fairway help us use create a time barrier. Creating a Time barrier or traveling through time would allow us to build a facility without taking a long time within the normal time barrier. We could travel through time to after the building has already been built this would be a simple way to speed up the building process to make the new facility right for use quickly.

## Attachment

| Item Name                        | Material  | Labor      | Equipment | Total      |
|----------------------------------|-----------|------------|-----------|------------|
| Excavation                       | --        | 19,083.00  | 5,580.00  | 24,663.00  |
| Foundation, Piers, Flatwork      | 45,826.00 | 64,663.00  | 11,350.00 | 121,839.00 |
| Rough Hardware                   | 2,744.00  | 3,878.00   | 685.00    | 7,307.00   |
| Masonry Frame                    | 93,717.00 | 115,826.00 | 7,329.00  | 216,872.00 |
| Insulation                       | 17,018.00 | 10,437.00  | --        | 27,455.00  |
| Exterior Finish                  | 48,382.00 | 25,920.00  | 3,599.00  | 77,901.00  |
| Exterior Trim                    | 3,277.00  | 4,628.00   | 815.00    | 8,720.00   |
| Doors                            | 8,306.00  | 6,252.00   | --        | 14,558.00  |
| Windows                          | 14,305.00 | 8,724.00   | --        | 23,029.00  |
| Finish Hardware                  | 1,384.00  | 1,043.00   | --        | 2,427.00   |
| Garage Door                      | 3,921.00  | 1,434.00   | --        | 5,355.00   |
| Roofing, Flashing, Fascia        | 37,999.00 | 28,593.00  | --        | 66,592.00  |
| Finish Carpentry                 | 5,043.00  | 22,789.00  | --        | 27,832.00  |
| Interior Wall Finish             | 24,208.00 | 33,538.00  | --        | 57,746.00  |
| Painting                         | 14,463.00 | 30,296.00  | --        | 44,759.00  |
| Wiring                           | 14,686.00 | 24,873.00  | --        | 39,559.00  |
| Lighting Fixtures                | 11,010.00 | 3,107.00   | --        | 14,117.00  |
| Flooring                         | 17,638.00 | 22,452.00  | --        | 40,090.00  |
| Carpeting                        | 35,094.00 | 11,231.00  | --        | 46,325.00  |
| Bath Accessories                 | 5,332.00  | 2,945.00   | --        | 8,277.00   |
| Shower & Tub Enclosure           | 3,403.00  | 2,561.00   | --        | 5,964.00   |
| Countertops                      | 10,294.00 | 7,740.00   | --        | 18,034.00  |
| Cabinets                         | 33,845.00 | 9,548.00   | --        | 43,393.00  |
| Built In Appliances              | 16,468.00 | 2,062.00   | --        | 18,530.00  |
| Plumbing Rough-in and Connection | 25,197.00 | 54,898.00  | 3,674.00  | 83,769.00  |
| Plumbing Fixtures                | 51,187.00 | 14,548.00  | --        | 65,735.00  |
| Heating and Cooling Systems      | 12,206.00 | 18,309.00  | --        | 30,515.00  |
| Unit Heating and Cooling         | --        | --         | --        | --         |
| Fireplace and Chimney            | --        | --         | --        | --         |

|                             |              |              |             |                |
|-----------------------------|--------------|--------------|-------------|----------------|
| Subtotal Direct Job Costs   | \$556,953.00 | \$551,378.00 | \$33,032.00 | \$1,141,363.00 |
| Final Cleanup               | --           | 5,274.00     | --          | 5,274.00       |
| Insurance                   | 36,917.00    | --           | --          | 36,917.00      |
| Permits & Utilities         | 22,414.00    | --           | --          | 22,414.00      |
| Plans & Specs               | 5,274.00     | --           | --          | 5,274.00       |
| Subtotal Indirect Job Costs | \$64,605.00  | \$5,274.00   | --          | \$69,879.00    |
| Contractor Markup           | 164,807.00   | --           | --          | 164,807.00     |
| Total Cost                  | \$786,365.00 | \$556,652.00 | \$33,032.00 | \$1,376,049.00 |