

Work Experience

HUMAN RESOURCES TECHNICIAN

Portuguese Army, Oct 2013- present

- Data processing;
- Vacation processing;
- Organizing/archiving documents;
- Receiving and analyzing email's;
- Organizing data excel;

SALES MANAGER

Don Kamel, Oct 2018- present

- Manage sales team;
- Manage orders;
- Presentation meetings;
- Manage network of conctates;
- $\hbox{-} Conduct marketing campaign;}\\$

SALES PROMOTION AGENT

Fancing, Jul 2018- present

- Manage Stock:
- Communicate and establish a connection with the customers;
- Conducting report;

MYSTERY SHOPPER

More Resolts, Set 2018- present

- Customer assessment visits;
- Undertake a short course for a better knowledge of the site to be evaluated;
- Conducting visit report and folow-up;
- Capacity to absorb information during visits;

HANDBALL MANAGER

C.D.C.Santana, Set 2018- Jul 2019

- $\hbox{-}\, {\sf Delineate}\, {\sf the}\, {\sf tactical}\, {\sf options};$
- Organizing and conducting training;
- Supervise the training;
- Lead the interpersonal relationship processes;
- Negotiate with the direction new ways of recruiting athletes;
- Manage Quota payments;

PIZZA DISTRIBUTOR

Telepizza, Ago 2018- Set 2018

- Distribute pizzas;
- Communicate with customers;
- Lead-time management;
- Ordering organization;

Personal Profile

I am 25 years old and i was a human resources technician in the Portuguese army, where i used to provide administrative support to human resources management. There was where i found out about my passion for human resources area, so i decided to graduate in human resources at ISCAP.

Contact Info

Work Skills

- Good command of document organization gained from my army experience;
- Great teamwork spirt, gained through experience as a military, handball coach and sales manager;
- Good observation and memorization, through experience as a mystery shopper;
- Good problem solving gained through experience as a military and sales manager;
- Critical thinking gained through experience as a mystery shopper;
- Good analysis and decision making gained through experience as a sales manager and mystery shopper;
- Good coordination capacity (currently responsible for a team of 4 people);
- Good organisational capacity acquired as an auxiliary human resource;
- Good leadership is acquired as a coach of an handball team, while military and while responsible for sales:
- Good relationship with chain of command acquired while military in the Portuguese Army;

Communication Skills

- Good communication ability mainly acquired through experience as sales manager, as promoter and as military
- Excellent ability to contact with children while handball coach and with internship:
- Good assertiveness due to the course of interpersonal communication and assertiveness;

Academic Experience

HUMAN RESOURCES DEGREE

Instituto de Administração e Contabilidade do Porto, Set 2019-present (1°year)

LEVEL 3 PROFESSIONAL QUALIFICATION CERTIFICATE

Escola Carolina Michaelis, Set 2009- Jul 2012

- -General:
 - -Portuguese, English, philosophy, psychology, information and communication technologies, physical education
- -Scientific:
 - -Mathematics, Human biology
- -Technological:
 - -Sports organization and development, sporting and recreational practicess;
- -Specification discipline:
 - Sports dynamization practices, sports organization practices, Technological project, Internship;
- Member of European Project named "Comenius";

Courses Experience

DUCUMENTAL SAFETY AND INFORMATION OPERATOR COURSE

Portuguese Army graduete in May 2014

- -Care to have with the handling of documents with degrees of confidential until NATO secret;
- -Cyber Security;

COURSE OF INTERPERSONAL COMMUNICATION AND ASSERTIVENESS

CECOA, graduete in May 2019

- Graduated with honors;
- Interpersonal communication;
- Assertiveness;
- Nlp;
- Coaching;

COURSE OF MICROSOFT OFFICE

Graduete in Oct 2011

- Excel;
- Word;
- Acess;
- Publisher;
- PowerPoint;
- One note:

FIRST AID COURSE

Cruz Vermelha graduete in May 2018

- -resuscitation techniques;
- -safety lateral position;
- -Heimlich maneuver;

Digital Skills

- GRH;
- Excel:
- Acess:
- Word;
- PowerPoint;
- Internet search;
- Social media:
 - -Instagram;
 - Facebook;
 - LinkedIn;
 - Twitter;
 - Youtube;

LANGUAGES

- Portuguese native language
- English Advance
 - Use of language during vacation to Germany, Holland, Switzerland, Sweden, Marocco and Greece;
 - Use of language for study or training: Exchange program inserted in the project "Comenius";
- Spanish Intermediate
 - Use of language during a vacation travel to Spain;
- French Basic
 - Use of language during a vacation to France and Marocco;

Volunteering

-Associação de Apoio as Crianças Desfavorecidas Ago 2012 - Set 2012

Seminars

Photography training Action

- Image treatment;

GENDER-NEUTRAL TOOLS FOR COMPETENCY SELECTION AND DEVELOPMENT

GeNeus, Set 2019

- Debate on gender equality in access to the labour market and education;
- Learning the use of GeNeus tools in developing skills and selection processes;

HR SHARING

ISCAP, Set 2019

Introduction to the profession of human resources:

- Pedro Dias , Recruitment;
- Manuel Maio, Social Entrepreneurship;
- Filipa Barbosa, Consultancy;