

# Nicolas Berlinski

PhD Student, University of Maryland, College Park, Department of Economics, College Park, MD, USA  
nberlins@umd.edu — +1 (301) 385-9221 — [www.linkedin.com/in/nicolas-berlinski/](http://www.linkedin.com/in/nicolas-berlinski/)

## RESEARCH INTERESTS

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Public Policy, Industrial Organization, Public Finance, Political Economy, Development, Inequality

## EDUCATION

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**University of Maryland**, College Park, MD, USA Expected May 2028  
*Ph.D. in Economics*

**University of Maryland**, College Park, MD, USA Expected May 2025  
*M.A. in Economics*

**Dartmouth College**, Hanover, NH, USA June 2021  
*B.A. in Economics and Government (High Honors with Distinction), Magna Cum Laude*  
*Thesis Title: The Message or the Messenger? A Comparative Study of the Mechanisms of News Media Effects*

## ACADEMIC/PROFESSIONAL EXPERIENCE

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**University of Maryland** College Park, MD, USA  
*Teaching Assistant* August 2023 — Present

- Supports teaching activities in the Applied Economics M.S. program.
- Holds office hours, grades assignments, conducts review session for students in core microeconomics courses.
- Provides career advising for undergraduate students.

**World Bank** Washington, DC, USA  
*Short-Term Consultant* January 2025 — Present

- Supporting research efforts of Development Research Group (DECRG) and Development Impact Group (DIME)
- Evaluating implementation of electronic invoicing software in Latin America and the Caribbean through econometric research

**Cornerstone Research** New York City, NY, USA  
*Analyst* August 2021 — July 2023

- Applied quantitative and qualitative research skills to support economics and finance experts in commercial litigation matters.
- Conducted econometric analysis of large databases using SQL, R, Stata, and Netezza in US, EU, and Australian antitrust investigations.
- Conducted qualitative research of court documents and academic literature to support litigation efforts of clients.
- Collaborated on large case teams in a dynamic fast-paced work environment.

**Dartmouth College Department of Economics** Hanover, NH, USA  
*Research Assistant to Professor Eric Chyn* September 2020 — May 2021

- Constructed a unique Texas criminal records database using Stata to study attorney performance for indigent defendants.
- Conducted econometric analysis of the relationship between attorney quality and defendant outcomes.

**Analysis Group** Boston, MA, USA  
*Summer Analyst* July 2020 — August 2020

- Collaborated on mock casework regarding a federal lawsuit against a pharmaceutical company for improper honoraria payments to physicians.
- Constructed a unique dataset of drug prescriptions and honoraria payments for damage calculations in R.
- Conducted econometric analysis to understand the prescription behavior of physicians who received honoraria payments.

**Dartmouth College Department of Government** Hanover, NH, USA  
*Research Assistant to Professors Brendan Nyhan and John Carey* September 2018 — June 2020

- Co-authored an empirical paper, published in the Journal of Experimental Politics, on the effect that false claims of voter fraud have on public confidence in democracy.
- Collaborated on statistical analysis of survey data on American democratic health and performance for publication.
- Completed a historical and comparative study of malapportionment in the U.S. Senate.

**Center for Strategic and International Studies**  
*Research Intern, Project for Prosperity and Development*

Washington, DC, USA  
 January 2019 — March 2019

- Supported department research efforts on topics such as development project financing, the Afghan conflict, the international migrant crisis, infrastructure development in Argentina, and the UN Sustainable Development Goals.

## PUBLICATIONS

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- Berlinski N, Doyle M, Guess AM, et al. The Effects of Unsubstantiated Claims of Voter Fraud on Confidence in Elections. *Journal of Experimental Political Science*. 2023;10(1):34-49. doi:10.1017/XPS.2021.18
- Chockalingam, V., Wu, V., Berlinski, N., Chandra, Z., Hu, A., Jones, E., Kramer, J., Li, X. S., Monfre, T., Ng, Y. S., Sach, M., Smith-Lopez, M., Solomon, S., Sosanya, A., & Nyhan, B. (2021). The limited effects of partisan and consensus messaging in correcting science misperceptions. *Research & Politics*, 8(2). <https://doi.org/10.1177/20531680211014980>

## AWARDS

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**Rockefeller Prize for Outstanding Thesis in Comparative Politics**  
 June 2021

Hanover, NH, USA

- Awarded by the Dartmouth College Government Department to the best senior honors thesis in the field of Comparative Politics

## GRANTS

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**Dartmouth Undergraduate Advising and Research Senior Thesis Grant**  
 October 2020

Hanover, NH, USA

- \$2,500 research grant to conduct a survey-based experiment on the impact of news media slant and news source on persuasion

**The Nelson A. Rockefeller Center Senior Thesis Grant**  
 October 2020

Hanover, NH, USA

- \$1,000 research grant to conduct a survey-based experiment on the impact of news media slant and news source on persuasion

**Dartmouth College Department of Government Senior Thesis Grant**  
 October 2020

Hanover, NH, USA

- \$500 research grant to conduct a survey-based experiment on the impact of news media slant and news source on persuasion

## SKILLS

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- Programming:** Highly Proficient in R and Stata. Proficiency in Matlab and Python. Experience using survey programming software such as Qualtrics.
- Software:** Highly Proficient in Microsoft Office
- Languages:** English (native), Spanish (native), French (basic)

## PERSONAL

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- Citizenship:** United States, Argentina, United Kingdom