

Weathering the Storm: Supply Chains and Climate Risk*

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We study how firms structure supply chains under climate risk. We develop a general equilibrium multi-region model of firm input sourcing under climate risk. Firms diversify their intermediate inputs from suppliers across space, hedging against the probability of climate disruptions. In general equilibrium, input prices and wages are higher for places with lower climate risk, as these regions are relatively more attractive as sourcing locations. This gives rise to a cost minimization-resilience tradeoff when structuring supply chains. We leverage new geographically granular data on bilateral sourcing shares for Indian regions, to quantify the model. We show that supply chain diversification unambiguously reduces real wage volatility, but ambiguously affects its mean, as diversification may come at the cost of a decline in output. While supply chain diversification mitigates climate risk, it exacerbates the distributional consequences of climate change by reducing wages in regions prone to frequent shocks.

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1 Introduction

The intersection of complex supply chains and climate risk presents a critical challenge to the global economy. Complex supply chains yield significant efficiency gains, enabling firms to procure inputs from the most efficient suppliers regardless of location. Yet, escalating climate risk raises concerns about the vulnerability of inter-linked production networks and the resultant broader economic fragility (Barrot and Sauvagnat, 2016; Carvalho et al., 2021; Boehm et al., 2019). Increasing climate risk globally heightens the likelihood of natural disasters. In response, forward-looking firms might mitigate the impact of production disruptions through production location choices or supplier location diversification given geographic variability in climate threats.¹ These choices potentially have equilibrium impacts on wages and welfare in riskier regions relative to safer ones. While a long literature has studied the aggregate effects of catastrophic and climate risk on consumption, output, interest rates, and risk aversion (Barro, 2009; Nakamura et al., 2013; Bilal and Käenzig, 2024), less is known about how climate change may reshape economic production and impact welfare across regions by changing firms' sourcing decisions.

In this paper, we provide a theoretical and quantitative analysis of the general equilibrium consequences of supply chain restructuring in light of increased climate risk. Our results highlight two economic implications of climate change. On the positive side, the risks of climate change are partially mitigated as firms anticipate climate risk and diversify their sourcing. This implies that firm-level adaptation attenuates the impact of more volatile weather on aggregate output volatility. On the negative side, climate change will have even larger redistributive effects across regions than commonly believed. Regions with more climate risk will face the direct effects of the shocks themselves, but additionally will also become less appealing to other regions as a source of inputs. As a result, demand for products from these regions will decline, and real wages will fall. The converse will occur in “safer” regions. In other words, diversification amplifies the distributional effects of climate change.

Our first contribution is theoretical. We build a new multi-region general equilibrium model of firm sourcing under risk. In the model, firms optimally diversify the

¹Indeed, a report by McKinsey Global Institute found that 71% of global firm leaders were dual sourcing their materials in April 2022 in response to increased weather risks <https://www.mckinsey.com/capabilities/sustainability/our-insights/could-climate-become-the-weak-link-in-your-supply-chain>.

sourcing of a single input across locations, maximizing expected profits while hedging against location-specific supply disruptions. We show that the model is efficient, and study the decentralized equilibrium. Firms' diversification comes with a trade-off: in general equilibrium, input prices are higher for places with lower climate risk, as these regions are relatively more attractive as sourcing locations. These places might also be geographically distant, necessitating higher trade costs.

A key feature of the model is that firms' expected profit functions in the presence of sourcing risk are concave in input orders. That is, firms behave as if they are risk-averse, even in the absence of explicit managerial risk aversion.² This implies that firms from each region will choose to diversify their input sourcing across regions if they face imperfectly correlated regional risk, even if regional fundamentals are constant across space and trade is costly (a "symmetric" economy). In a comparative statics exercise, we show that in this setting, where there is no love-for-variety trade motive, trade still occurs due to the diversification motives of firms, as regional inputs are differentiated by their risk profile.

Interestingly, this comparative statics exercise implies that the prices of inputs, and therefore, of regional consumption, are higher under costly trade than autarky. A stark insight from this exercise is that expected regional real wages can be lower under costly trade than under autarky, but their volatility is also lower. With risk aversion in consumer preferences, the decrease in volatility offsets the decline in expected real wages, and diversification is welfare-improving, but aggregate output is lower.

In contrast to the comparative statics, the effects of firm diversification in a realistic economy will depend on the variation in fundamentals across regions in addition to risk-mitigation incentives. Our second contribution is, therefore, quantitative: we compute expected real wages, real wage volatility, and welfare across districts in a calibrated model, given model-implied sourcing risk. Our framework implies that, as a result of firm sourcing decisions, real wages in each district will depend on the geography, productivity, and climate risk of all districts.³

Quantifying this model requires overcoming several challenges. To highlight the quantitative implications of the diversification mechanism, we require sufficiently

²Blaum et al. (2024) study firm input sourcing under shipping time risk, where firms face a similar problem. In contrast, our focus is the multi-region general equilibrium.

³For expositional simplicity, we use the term "risk" throughout the paper, but note that shocks in our model have mean and variance effects. In our quantification, we decompose the effects of risk into first moment (expected real wage) and second moment (volatility) effects.

many regions and granular data on inter-regional input sourcing shares as well as regional climate risk. Typical datasets that allow computation of bilateral sourcing shares are for large areas (e.g., countries) with widely varied internal climate risk. Further, the general model has no analytical solution and becomes computationally challenging as the number of regions increase.

To address these issues, we obtain the universe of establishment-to-establishment level transactions from a large Indian state, capturing every transaction with a buyer–seller pair in which one establishment operates within the state while the other can be located anywhere else in India. The data contains the precise establishment zip code, the transaction value, product code, date, quantity (and so the unit values), and the unique tax ID of the establishment. We use these data to construct granular inter-district sourcing shares, and to estimate bilateral trade costs. We complement these data using a census of manufacturing firms across the country, allowing us to estimate location-specific productivities and labor shares. For climate risk, we obtain data on grid-cell level flooding, rainfall, drought, and temperature, which we aggregate, and we implement the model on 271 regions in India.

Using these data, we document several patterns that are consistent with our model mechanisms. First, firms diversify the locations they source from. Buyer firms source 74% of product value— even within narrow HS8 commodity product codes— from multiple districts. Second, firms that are diversifying buy from farther distances and from drier regions and pay higher prices. Third, suppliers in regions that are more exposed to climate risk tend to charge lower prices. Finally, firms located in zip codes with higher climate risk have both more suppliers per HS8 product code and lower sourcing shares from their own state.

An advantage of our setting is that India experiences monsoonal rainfall that follows a somewhat predictable spatial pattern every year, although the intensity and timing can vary. Regions across India regularly experience large flooding events that disrupt firm supply chains. Firms operating in this environment might reasonably consider the probability of climate-related disruptions in their operations, as suggested by our descriptive analysis.

To discipline the magnitude of disruptions in the calibrated model, we estimate input disruptions from event study designs that leverage the exogenous geographic and temporal variation in flooding events. We show that the sales of flood-hit suppliers fall sharply over three months but recover by five months after a flood. The

total purchases and sales of downstream buyers decrease substantially. Firms recover relatively quickly, and are unlikely to substitute to other suppliers, in contrast to the supply-chain reorganization documented by Khanna et al. (2025) following the unanticipated COVID-19 lockdowns. Our descriptive and event-study results are suggestive that firms plan for climate risk by diversifying inputs, and face an input-cost versus disruption risk trade-off in setting up supply chains. We develop a solution method leveraging equilibrium conditions in the model to solve the model given a distribution of disruption probabilities across regions.

Our model implies that bilateral sourcing shares are a function of all regional labor endowments, productivities, and bilateral trade costs, as well as the risk of sourcing in each region. Given estimates of regional labor, productivity, and bilateral trade costs, we back out the model-implied spatially correlated regional risk to match observed sourcing shares. To validate our framework, we project the model-implied risk on climate observables such as rainfall, floods, temperature and dryness as well as other risk-related variables such as state fixed effects, ruggedness, and elevation to capture institutional and geographic features that affect firm decisions.⁴ We find that climate-related risk is strongly positively correlated with the estimated risk probabilities, with an R^2 of 0.32. While not causal, the robust positive correlation is consistent with firms taking into account several sources of risk when they form their supply chains, a feature that has been largely ignored by the literature (an exception is Kopytov et al. (2024) who study how supply chains adapt to supplier volatility).⁵

We perform several quantitative exercises in our calibrated model. First, we quantify the insight from our comparative statics exercises regarding wage volatility and trade. We find that the variance of real wages is 9.25% higher in autarky than in our baseline model with costly trade. Expected real wages are also 3.1% higher in autarky, on average, although for some districts expected real wages decline. With log utility, autarky is welfare reducing, with a 7.29% average welfare decline.

We then study how regional wages change in general equilibrium under alternative disruption probabilities to capture scenarios of changing climate risk, and to

⁴While these parameters in the model are estimated conditional on productivity, it is well-known that cross-sectional climate risk, globally, is negatively correlated with productivity. To mitigate confounding, we also control for regional productivity in the projections.

⁵In an alternative exercise, we parameterize the regional risk as a function of climate-related variables and other risk-related variables related to institutional quality and local development and estimate the relevant parameters. Our quantitative results remain very similar.

highlight our new channel. We use the correlation between flood, heat, dryness, and precipitation risk with our estimated district-level risk probabilities to infer how these probabilities would change given IPCC projections of climate risk. We then compute expected real wages, input prices, and wage volatility under the scenario of climate evolving as projected, holding all other long-run changes, such as productivity growth, constant. We find that the average risk of districts increases by 1.1pp, but there is wide heterogeneity. Expected real wages decline on average by 1.96%, their volatility increases slightly by an average of 0.15%. Welfare decreases on average by 2.01%. Around 37% of districts see expected real wage increases.

Our quantification highlights the distributional consequences of adaptation to climate risk. In the counterfactual, initially better-off districts largely see welfare increases, while initially worse-off districts experience welfare declines. We decompose the changes into the direct effects of changing risk and equilibrium effects of adaptation. Regions where risk is increasing bear the direct effects of shocks, but also see downward pressure on wages due to firms' adaptation away from them. We show that for regions that are experiencing an increase in risk, the economy's adaptation is welfare-decreasing. In sum, our model and quantification show that firm sourcing decisions help mitigate the effects of climate shocks and have quantitatively important general equilibrium implications for real wages in safer regions relative to riskier ones.

Related literature. A growing literature studies how climate change shapes economic activity, assessing how the distribution of economic activity changes within and across regions, and countries (Desmet et al., 2021, Jia et al., 2022, Cruz and Rossi-Hansberg, 2024, Hsiao, 2023, Bilal and Rossi-Hansberg, 2023, Balboni, 2025, Farrokhi and Lashkaripour, 2024, Nath, 2024, Bilal and Käning, 2024). Another branch of the literature studies the effects of extreme weather events on firms' employment and location decisions, as well as on FDI, using empirical studies or stylized theories (Indaco et al., 2020, Gu and Hale, 2023, Pankratz and Schiller, 2024). Both this paper and Castro-Vincenzi (2024) examine how changes in disruption probabilities from extreme weather events shape firms' investments to mitigate risks—this paper through supplier diversification and Castro-Vincenzi (2024) via plant relocation. However, Castro-Vincenzi (2024) focuses on modeling in detail the industry equilibrium of the global car industry, whereas this paper solves for the full general equilibrium of a multi-region economy under any distribution of location-specific risk.

Our theoretical and quantitative results are related to Kopytov et al. (2024), who study supply chain adaptation to supplier volatility, and to Pellet and Tahbaz-Salehi (2023), who study the implications of rigidities in supply chains that arise due to incomplete information. Similar to the rigid inputs in Pellet and Tahbaz-Salehi (2023), firms in our model place orders for intermediate inputs prior to shock realization, and cannot adjust orders ex-post. In contrast to these papers, our model features households in multiple regions that cannot trade shares of the different firms, and the incentive to mitigate volatility arises from the concavity of firm profits. As a result, in our framework, aggregate volatility decreases in trade openness, as firms mitigate risk, reminiscent of the findings in Caselli et al. (2019). However, expected real wages can be lower under costly trade compared to autarky. This parallels the results in these papers that aggregate output is also lower due to diversification away from volatile suppliers. In our setting, eliminating trade barriers permits both expected real wages to be higher and aggregate volatility to be lower, maximizing the benefits of diversification. At the micro level, our firm problem is similar to Blaum et al. (2024), but our model delivers strong implications for how wages across space are shaped by regional risk in general equilibrium, and can be used to infer the risk that firms assign to different sourcing locations.

Supply chain fragility and resilience have received increased attention in the literature following recent global events such as the Ukraine war and the Covid-19 pandemic (Grossman et al., 2023, 2024; Korovkin et al., 2024; Khanna et al., 2025). Our data for calibration are similar to Khanna et al. (2025), but we emphasize the general equilibrium consequences of the adaptation of supply chains to climate risk, which are not studied in that paper. Indeed, we provide some empirical evidence suggesting firms' supply chain responses to climate-related risk vary qualitatively and quantitatively from their responses to an unanticipated, temporary shock like COVID-19.

A large research agenda emphasizes the importance of international trade in inputs and the macroeconomic consequences of such trade using quantitative models with supply chains (Yi, 2003, Johnson and Noguera, 2012, Caliendo and Parro, 2015, Antràs et al., 2017, Huo et al., 2024). Some papers study the transmission of natural disasters through trade and supply chain links (Barrot and Sauvagnat, 2016; Boehm et al., 2019; Carvalho et al., 2021). Our focus is on quantifying the general equilibrium economy-wide consequences of firm supply chain adaptation to the (changing) probability of disruptions, rather than firm responses to the incidence of a disruption.

In contrast to our emphasis on the responses of firms to climate risk, a related literature develops quantitative trade models to study the role of trade in contributing to climate change (Garcia-Lembergman et al., 2025).

Finally, our paper contributes to research studying trade under risk (e.g. Helpman and Razin, 1978, Svensson, 1988, Esposito, 2022, Allen and Atkin, 2022, Adamopoulos and Leibovici, 2024, among others). Balboni et al. (2024) and Blaum et al. (2024) provide evidence of firm adaptation in Pakistan and the US, respectively. These papers provide empirical evidence that complements our quantitative model studying the general equilibrium implications of supply chain diversification under risk.

The rest of our paper is structured as follows. Section 2 sets up the model, derives analytical results, and performs comparative statics. Section 3 calibrates the model, discusses our data, shows descriptive patterns, and outlines our solution approach. Section 4 contains the climate change counterfactuals. Section 5 concludes.

2 Model

We develop a multi-region general equilibrium model of firm sourcing under risk and perform comparative statics. The model is static, for analytical simplicity and tractability, as rich geographic variation and a large number of locations is necessary for illustrating the diversification motive to local disruptions.⁶ We present the decentralized equilibrium in this section, but note that the model is efficient as we demonstrate in Appendix A.3 where we solve the social planner's problem.

2.1 Setting

The economy consists of I regions. Each region i is endowed with L_i workers, a unit continuum of final goods producers who produce nontraded final goods, and competitive intermediate goods producers. Labor is immobile across regions.

Timing. The model is static and consists of two stages. In the first stage, final goods producers in each location i place their orders for intermediate inputs from location j , M_{ji} . In the second stage, inputs are produced, origin-specific sourcing disruption

⁶As our emphasis is on understanding the steady state GE consequences of a spatial distribution of risk and not about the incidence of a specific disruption, a static model is appropriate. That said, our model can be used to study the immediate ex-post response to the incidence of a disruption, as we do in Section 4.2.

shocks, $\boldsymbol{\chi} = \{\chi_j\}, j \in I$ are realized, and then inputs are delivered, final goods firms choose their labor inputs and produce, households supply labor and consume, and all markets clear at equilibrium prices.

Households. The representative household in region i supplies labor L_i inelastically to firms in i and chooses a consumption aggregate of the non-traded regional final goods, $q_i(\boldsymbol{\chi})$, to maximize

$$\max_{q_i(\omega, \boldsymbol{\chi})} \log \left(\left[\int_{\omega \in [0,1]} q_i(\omega, \boldsymbol{\chi})^{\frac{\sigma-1}{\sigma}} d\omega \right]^{\frac{\sigma}{\sigma-1}} \right) \quad (1)$$

subject to the budget constraint,

$$\int_{\omega \in [0,1]} p_i(\omega, \boldsymbol{\chi}) q_i(\omega, \boldsymbol{\chi}) = Y_i(\boldsymbol{\chi}) \equiv w_i(\boldsymbol{\chi}) L_i + \Pi_i(\boldsymbol{\chi}) \quad \forall \boldsymbol{\chi} \in \mathcal{G}(\boldsymbol{\chi}), \quad (2)$$

where $p_i(\omega, \boldsymbol{\chi})$ is the price of final good $q_i(\omega, \boldsymbol{\chi})$, $Y_i(\boldsymbol{\chi})$ is total income in region i , and $\sigma > 1$ is the elasticity of substitution. Total income $Y_i(\boldsymbol{\chi})$ consists of labor income, $w_i(\boldsymbol{\chi}) L_i$, and aggregate profits rebated to the household from firms, $\Pi_i(\boldsymbol{\chi})$.

The Lagrange multipliers $\lambda_i(\boldsymbol{\chi}) = \frac{1}{Y_i(\boldsymbol{\chi})}$ of the state-specific budget constraints measure how much an extra unit of income contributes to utility in different states of the world. These multipliers define the stochastic discount factor firms use to compare profits across different states of the world.

Intermediate goods producers. In each region, there are a continuum of competitive suppliers of tradable intermediate inputs, \bar{M}_i , with production function $\bar{M}_i = z_i \ell_i^M$, where z_i is their productivity and ℓ_i^M is the labor used in the production of intermediates. The price of intermediates in i is equal to their constant marginal cost, $p_i^M(\boldsymbol{\chi}) = \frac{w_i(\boldsymbol{\chi})}{z_i}$, where $w_i(\boldsymbol{\chi})$ corresponds to the wages in that region. Notice that intermediates \bar{M}_i are produced before the realization of shocks, but their price is potentially stochastic.

Let $p_{ji}^M(\boldsymbol{\chi})$ denote the price of intermediates from j used in i . We assume iceberg trade costs τ_{ji} between regions. No arbitrage in shipping implies that the factory-gate price and price at time of intermediate usage are related: $p_{ji}^M(\boldsymbol{\chi}) = \tau_{ji} p_j^M(\boldsymbol{\chi})$.

Final goods firms. Each region i contains a unit continuum of homogeneous final goods producers that produce differentiated varieties ω . Final goods are not tradable

across regions. The constant returns to scale production function of the firms is

$$q_i(\omega, \boldsymbol{\chi}) = \phi_i \ell_i(\omega, \boldsymbol{\chi})^\beta x_i(\omega, \boldsymbol{\chi})^{1-\beta}, \quad (3)$$

where ϕ_i is the productivity of final goods' producers in location i , $\ell_i(\omega, \boldsymbol{\chi})$ is the firm's labor input, and the firm uses a single intermediate, $x_i(\omega, \boldsymbol{\chi})$, which can be sourced from each region $j \in I$ as perfect substitutes:

$$x_i(\omega, \boldsymbol{\chi}) = \sum_{j \in I} x_{ji}(\omega, \boldsymbol{\chi}). \quad (4)$$

In this simple single intermediate input case, intermediates are differentiated across regions only by their risk profile.⁷ For compact notation, for the rest of the paper, we suppress the explicit dependence of variables on $\boldsymbol{\chi}$ except where necessary for expositional clarity. All equilibrium variables *except* \bar{M}_i remain potentially stochastic.

Second stage. In the second stage, final goods firms have already placed their orders of intermediates $M_{ji}(\omega)$, shocks $\boldsymbol{\chi}$ have been realized, and production takes place. The second-stage profit maximization problem of a final goods firm in i is

$$\max_{q_i, \{x_{ji}\}_{j=1}^I, \ell_i} [Y_i \mathbb{P}_i^{\sigma-1}]^{\frac{1}{\sigma}} q_i(\omega)^{\frac{\sigma-1}{\sigma}} - w_i \ell_i(\omega) \quad (5)$$

$$\text{such that } x_i(\omega) = \sum_{j \in I} x_{ji}(\omega) \quad (6)$$

$$x_{ji}(\omega) \leq \chi_j M_{ji}(\omega) \quad \forall j, \quad (7)$$

and the production function (3). Here, Y_i is income, and \mathbb{P}_i is the price index in region i . $\chi_j \leq 1, j \in I$ are the shock realizations. We assume the shocks destroy some of the orders of inputs, M_{ji} , that have been placed in the region in the first stage, and so if a shock materializes, the firm receives fewer inputs than its order. This captures a general notion of risk: risk is associated with a disruption of the quantity of inputs that arrive for production for reasons that can include climate-associated shocks such as rainfall or floods, but could also include the likelihood of other sources

⁷Appendix E.2 considers a CES aggregate of differentiated inputs, featuring love-for-variety motives for trade in addition to diversification due to variation in the risk profile of inputs. For analytical simplicity, we use the single-input case for our baseline.

of production disruptions. In our quantitative exercises, we will focus on climate-related risk. We assume the stochastic shocks are origin-specific, and so they affect orders of inputs from all buying regions. As the shocks are not idiosyncratic, they will potentially affect aggregate outcomes.⁸

Note that as second-stage profits (5) are monotonically increasing in input usage $x_i(\omega)$, the firm will always optimally use all available inputs that are delivered of its orders $M_{ji}(\omega)$. In other words, Equation (7) will always hold with equality.

The first order conditions of the firm's second stage problem (5) pin down a firm's optimal choices of labor l_i , as well as its price p_i , quantity q_i , and profits π_i as a function of the vectors of first stage orders $\mathbf{M}_i = \{M_{ji}\}_{j=1}^I$ and origin-specific shocks, $\boldsymbol{\chi} = \{\chi_j\}_{j=1}^I$. In particular, the expression of profits for a firm in region i , suppressing the variety index ω for concise exposition, is:

$$\pi_i(\mathbf{M}_i; \boldsymbol{\chi}) = \left[\frac{\sigma(1-\beta) + \beta}{\beta(\sigma-1)} \right] \left[\frac{\beta(\sigma-1)}{\sigma} \right]^{\frac{\sigma}{\beta+\sigma(1-\beta)}} w_i^{\frac{\beta(1-\sigma)}{\beta+\sigma(1-\beta)}} \left[[Y_i \mathbb{P}_i^{\sigma-1}] \phi_i^{\sigma-1} \left(\sum_{j \in I} \chi_j M_{ji} \right)^{(1-\beta)(\sigma-1)} \right]^{\frac{1}{\beta+\sigma(1-\beta)}}. \quad (8)$$

First stage. In the first stage, prior to the realization of shocks, final goods producers in all locations choose their orders M_{ji} of inputs to maximize expected profits. Firms have rational expectations and make their input sourcing decisions based on the true joint distribution of origin-specific disruption shocks, $G(\boldsymbol{\chi})$.⁹ While the model can readily accommodate alternative belief structures, the assumption of rational expectations is useful for our estimation approach. We consider an alternative belief structure in Section 4.2.

The firm's problem in stage one is

$$\max_{\mathbf{M}_i \geq 0} \mathbb{E}_{\boldsymbol{\chi}} \left[\lambda_i \left(\pi_i(\mathbf{M}_i; \boldsymbol{\chi}) - \sum_{j \in I} p_{ji}^M M_{ji} \right) \right], \quad (9)$$

where p_{ji}^M is the order cost of inputs from j in i , and $\pi_i(\mathbf{M}_i; \boldsymbol{\chi})$ is as in Equation 8.

⁸These origin-specific shocks can alternatively be viewed as a disruption to all trade costs/transport routes with the shocked region (Balboni et al., 2024).

⁹In our quantification of the model, we assume that these shocks are binary, occurring with probability ρ_i in each location i , and we permit spatially-correlated shocks.

The first order conditions of this problem are

$$\mathbb{E}_\chi \left[\lambda_i \left(\chi_j \Theta_i \left[\sum_{j \in I} \chi_j M_{ji} \right]^{\frac{-1}{\beta+\sigma(1-\beta)}} - p_{ji}^M \right) \right] \leq 0 \quad \forall j , \quad (10)$$

where $\Theta_i = \left[\frac{(1-\beta)}{\beta} \right] \left[\frac{\beta(\sigma-1)}{\sigma} \right]^{\frac{\sigma}{\beta+\sigma(1-\beta)}} w_i^{\frac{\beta(1-\sigma)}{\beta+\sigma(1-\beta)}} [[Y_i \mathbb{P}_i^{\sigma-1}] \phi_i^{\sigma-1}]^{\frac{1}{\beta+\sigma(1-\beta)}}$ is a function of equilibrium aggregates that are potentially stochastic, as Y_i , w_i , and \mathbb{P}_i might depend on the shock realizations across regions.

These first-order conditions highlight that when placing an order for intermediate inputs of a given origin j , firms equate expected marginal benefits and marginal costs. Moreover, this optimality condition elucidates under which circumstances the firm does not source from a particular location. This occurs if the expected marginal benefit from placing an infinitesimal order in location j , with optimal orders elsewhere, is strictly smaller than its expected price, $p_{ji}^M(\boldsymbol{\chi})$.

Proposition 1 *Ex-ante profits are concave in orders of inputs M_{ji} .*

Proof. See Appendix C. ■

This property of the firm's problem, which arises from the firm's inability to adjust input orders ex-post, together with downward-sloping final demand for the firm's good, is important for the firm's optimal sourcing strategy. Interestingly, it implies that the firms behave as if they are risk-averse when placing their input orders to maximize expected profits, even without explicit risk aversion in managerial preferences. As a result, the "risk aversion" from the concavity in profits implies firms will optimally diversify sourcing locations.

As discussed above, our baseline model for analytical simplicity does not feature standard love-for-variety motives for diversification. However, while the assumption of a single input perfectly substitutable across origins is stark, even in this setting inputs sourced from different locations are differentiated by their risk profiles. Appendix E.2 shows that the concavity of firm profits continues to hold with a CES aggregator of inputs from different origins, featuring love-for-variety effects in addition to variation in risk profiles. Our baseline assumption permits sharp analytical insights and allows us to focus purely on the risk-diversification motive.¹⁰

¹⁰With a finite elasticity of substitution, firms would choose to source from all locations, inconsistent with the data on sourcing shares, which features many zeros. Here, the diversification motive implies they source more at the intensive margin from each region. To match the observed sourcing

2.2 General Equilibrium

In the second stage, shocks are realized, inputs are delivered across regions, and goods and labor markets clear. The labor market clearing condition for region i is

$$\underbrace{L_i - \frac{\bar{M}_i}{z_i}}_{\tilde{L}_i, \text{ Final goods labor}} = \left[\frac{\beta(\sigma-1)}{\sigma} \frac{1}{w_i} [Y_i \mathbb{P}_i^{\sigma-1}]^{\frac{1}{\sigma}} \left(\phi_i \left(\sum_{j \in I} \chi_j M_{ij} \right)^{1-\beta} \right)^{\frac{\sigma-1}{\sigma}} \right]^{\frac{\sigma}{\beta+\sigma(1-\beta)}}, \quad (11)$$

where \tilde{L}_i is the labor used in the production of final goods in i , and $\frac{\bar{M}_i}{z_i}$ is the labor used in the production of $\bar{M}_i = \sum_{j=1}^J \tau_{ij} M_{ij}$ intermediates to ship to all regions $j \in I$ from region i . Goods markets clear in each region, implying that the region's income is equal to its expenditure:

$$Y_i = w_i L_i + \Pi_i, \quad (12)$$

where Π_i are the aggregate profits in i of the final goods firms as in Equation (5) less their intermediate goods order costs

$$\Pi_i = \int \pi_i(\omega) d\omega - \int \sum_j p_{ij}^M M_{ij}(\omega) d\omega. \quad (13)$$

Notice that we assume firms pay for their orders of intermediate inputs, not for the fraction they receive after the shock. This particular decentralization achieves the efficient allocation (Appendix A.3) and therefore we abstract from alternative contracting structures that may introduce additional distortions.¹¹ Additionally, Equation (11) implies that the full quantity of intermediates ordered in stage 1 is produced. This implies that the shocks “destroy” a fraction of produced inputs.¹² The equilibrium of the economy is formally defined in Appendix A.1.

Features of the equilibrium. As all firms in a region are homogeneous, under the unit mass of firms assumption, the regional price index $\mathbb{P}_i = p_i$, and aggregate profits

shares with zeros, the model would have to have fixed costs of sourcing, rendering it intractable.

¹¹In the data we use for calibration in Section 3.4, we do not observe actual contracts between firms, so we choose a tractable setup that achieves the efficient allocation.

¹²We assume all inputs ordered are produced. In Section 3, we will show event studies where there is a decline in the shipped sales of affected firms. Our model is consistent with this pattern as the event studies are based on the value of shipments after a shock. Our data do not speak to the unobserved quantity of inputs produced or the payments firms have made for their input orders.

$\Pi_i = \pi_i$. We can then characterize several features of the equilibrium.

Lemma 1 *Aggregate profits are a constant fraction of labor income $\Pi_i = \frac{1}{\sigma-1} w_i L_i$. Further, aggregate expenditure on materials in i is given by*

$$\sum_j p_{ij}^M M_{ij} = (1 - \beta) w_i L_i, \quad (14)$$

and aggregate income in location i is given by,

$$Y_i = \frac{\sigma}{\sigma - 1} w_i L_i. \quad (15)$$

Proof. See Appendix A.2. ■

Lemma 2 *The aggregate labor demand of final goods producers is inelastic, independent of the realization of shocks, χ , and is a constant share of the aggregate labor endowment,*

$$\tilde{L}_i = \beta L_i. \quad (16)$$

Proof. See Appendix A.2. ■

To understand the intuition behind Lemma 2, consider the case of firms in a region facing negative shocks in their sourcing locations at the start of stage 2. Due to input disruptions, all else equal, the demand of final goods producers for labor falls. But in equilibrium, this decline is exactly offset by the increase in final goods prices and real wage declines, as aggregate consumer demand is downward-sloping. The net effect is that the aggregate labor demand from final goods producers remains unaffected.

Equation (16) shows that equilibrium wages must be such that the remaining workers are used by the intermediate inputs sector in stage 1. This implies that equilibrium wages w_i and input prices p_i^M are such that stage 1 firm input orders demand $(1 - \beta)L_i$ to produce \bar{M}_i so that labor markets clear.

Lemma 3 *Let labor in region 1 be the numeraire. Equilibrium relative wages w_i are deterministic. This implies that aggregate income in location i is also deterministic.*

Proof. See Appendix A.2. ■

Lemma 3 follows immediately from the discussion above. There is a unique wage w_i in each location such that equilibrium input orders placed by firms in stage 1 require

$(1 - \beta) L_i$, the labor not used in final goods production in stage 2, to be produced.¹³ This result is not imposed by assuming wages are predetermined or fixed in stage 1. Rather, since aggregate labor demand from final goods producers is perfectly inelastic and independent of realized shocks, the equilibrium vector of regional wages, w_i , must be determined entirely by conditions prevailing before uncertainty is resolved. Consequently, there exists exactly one deterministic wage vector that clears regional labor markets, equating the labor demand of intermediate goods producers with the labor supply net of the invariant labor requirements for final goods production.

This simplifies the analysis substantially: while wages could potentially vary across states of the world, by Lemmas 1-3, wages, input prices, nominal income, and profits are deterministic. The only aggregate variable that is stochastic, varying with the realization of shocks, is the ideal price index, \mathbb{P}_i , implying real wages and real incomes are stochastic.

In the ex-post general equilibrium, the expression for Θ_i , which is part of the marginal contribution to profits of a marginal unit of M_{ji} (Equation 5), is given by the following expression:

$$\Theta_i = (1 - \beta) w_i L_i \left(\sum_{j \in I} \chi_j M_{ji} \right)^{-\frac{(1-\beta)(\sigma-1)}{\beta+\sigma(1-\beta)}}. \quad (17)$$

This implies that Θ_i is stochastic from the perspective of firms in stage 1.

Ex-Ante General Equilibrium As pointed out above, the vector of relative wages is deterministic and determined at the first stage, and intermediate goods producers employ $(1 - \beta)L_i$ workers in input production. In turn, due to the linear technology assumption, it must be the case that in equilibrium, the production of intermediates in each location is equal to $\bar{M}_i = (1 - \beta)z_i L_i$. In the equilibrium of this economy, the vector of wages, $\{w_i\}_{i=1}^I$, must be such that total demand from intermediate goods producers in each region exactly equals this amount.

From trade balance and optimal total intermediate expenditure conditions, we

¹³Another way to see this result is that, even though wages could vary across states of the world, Lemma 2 shows that aggregate labor demand by final-goods producers is state-invariant. Hence, each region faces a single labor-market-clearing condition rather than state-contingent ones, and one deterministic wage vector suffices to clear markets.

derive the following equilibrium system, generating the equilibrium wage vector:

$$w_j L_j = \sum_i w_i L_i s_{ji}(\{w_i\}_{i=1}^I) ; \quad s_{ji}(\{w_i\}_{i=1}^I) = \frac{\frac{w_j \tau_{ji}}{z_j} M_{ji}(\{w_i\}_{i=1}^I)}{\sum_\ell \frac{w_\ell \tau_{\ell i}}{z_j} M_{\ell i}(\{w_i\}_{i=1}^I)} \quad \forall j \in I, \quad (18)$$

where crucially, the matrix of sourcing shares defined by $\left\{s_{ji}(\{w_i\}_{i=1}^I)\right\}_{i=1,j=1}^I$ is a function of the vector of wages, the parameters of the model, and the probability distribution of the shocks and satisfies the following system of nonlinear inequalities:¹⁴

$$(1 - \beta) w_j L_j \mathbb{E} \left[\chi_i \left(\sum_{i=1}^I \chi_i M_{ij} \right)^{-1} \right] \leq \frac{w_i \tau_{ij}}{z_i} \quad \forall i, j \in I. \quad (19)$$

These expressions are the result of substituting the formula for Θ_i provided in Equation 17 and the marginal cost pricing equation for intermediates in the firms' first order conditions in Equation 10. This completes the description of the economy.

Welfare Agents' welfare is given by expected consumption, which is equal to the final goods producers' output and varies by region. In general equilibrium, the aggregate output of the final sector in region i , conditional on available inputs, is

$$Q_i(\mathbf{M}_i; \boldsymbol{\chi}) = \phi_i \beta^\beta L_i^\beta \left(\sum_j \chi_j M_{ji} \right)^{1-\beta},$$

and expected welfare becomes

$$\mathcal{W}_i = \mathbb{E}_{\boldsymbol{\chi}} [\log Q_i(\mathbf{M}_i; \boldsymbol{\chi})] = \log \phi_i + \beta \log \beta + \beta \log L_i + \mathbb{E}_{\boldsymbol{\chi}} \left[(1 - \beta) \log \left(\sum_j \chi_j M_{ji} \right) \right]. \quad (20)$$

As is clear from this welfare expression, since consumers are risk-averse under log utility, the sourcing strategy selected by the final goods producers has effects on their welfare. Consumers benefit from diversification in firms' sourcing strategies.¹⁵

¹⁴Similar non-linear systems of equations in wages appear in several static trade models. Note that here, the system includes orders of intermediates, M_{ji} , which are also equilibrium objects and do not have a closed-form solution.

¹⁵The model can be solved under CRRA preferences, which can be parameterized to imply stronger risk aversion and larger welfare gains from diversification.

2.3 A Two Location Example

To gain intuition, consider a simple case with two locations. Region 1 is risky and receives a shock $\chi_1 < 1$ with probability ρ , and region 2 is a safe location.¹⁶ Additionally, there are no trade costs, and therefore, the optimal intermediate bundle chosen by firms is the same in both locations.

Notice that in equilibrium it must be that $p_1^M < p_2^M$, because otherwise, the safe location's input is unambiguously better than the input from the risky location, and the labor market will not clear in the risky location.¹⁷

The optimal stage 1 sourcing choices for firms from both regions $i \in \{1, 2\}$ is

$$M_{1i} : \rho \chi_1 \lambda_i^S \Theta_i^S [\chi_1 M_{1i} + M_{2i}]^{\frac{-1}{\beta+\sigma(1-\beta)}} + (1 - \rho) \lambda_i^{NS} \Theta_i^{NS} [M_{1i} + M_{2i}]^{\frac{-1}{\beta+\sigma(1-\beta)}} = p_1^M \quad (21)$$

$$M_{2i} : \rho \lambda_i^S \Theta_i^S [\chi_1 M_{1i} + M_{2i}]^{\frac{-1}{\beta+\sigma(1-\beta)}} + (1 - \rho) \lambda_i^{NS} \Theta_i^{NS} [M_{1i} + M_{2i}]^{\frac{-1}{\beta+\sigma(1-\beta)}} = p_2^M, \quad (22)$$

where $\Theta_i^S = \frac{(1-\beta)(\sigma-1)}{\sigma} Y_i (\chi_1 M_{1i} + M_{2i})^{-\frac{(1-\beta)(\sigma-1)}{\beta+\sigma(1-\beta)}}$ and $\Theta_i^{NS} = \frac{(1-\beta)(\sigma-1)}{\sigma} Y_i (M_{1i} + M_{2i})^{-\frac{(1-\beta)(\sigma-1)}{\beta+\sigma(1-\beta)}}$. As discussed above, Θ_i is stochastic, and depends on whether or not the shock materializes in region 1. Under the monopolistic competition assumption, all firms take these aggregates as given. Entering these shifters into the first order conditions of the firms, we can solve for optimal orders as a function of wages:

$$M_{1i} = \frac{(1-\beta)(\sigma-1)}{\sigma} Y_i \left[\frac{1-\rho}{p_1^M - \chi_1 p_2^M} - \frac{\rho}{p_2^M - p_1^M} \right] \quad (23)$$

$$M_{2i} = \frac{(1-\beta)(\sigma-1)}{\sigma} Y_i \left[\frac{\rho}{p_2^M - p_1^M} - \frac{(1-\rho)\chi_1}{p_1^M - \chi_1 p_2^M} \right]. \quad (24)$$

Let wages in the less-risky region 2 be the numeraire. As intermediates are priced at marginal cost and from the labor market clearing condition (Equation 11), a constant fraction of labor is used in the production of intermediates, and we can show that equilibrium wages in the risky region 1 are given by

$$w_1 = \frac{z_1 z_1 L_1 \chi_1 + z_2 L_2 (1 - \rho(1 - \chi_1))}{z_2 z_1 L_1 (\rho + \chi_1(1 - \rho)) + z_2 L_2}. \quad (25)$$

¹⁶That is, $\mathbb{E}_\chi^1 = \rho \chi_1 + (1 - \rho)$ and $\mathbb{E}_\chi^2 = 1$.

¹⁷The fact that in this simple case, we have an interior solution for firms in both locations does not need to hold in general when there are multiple locations and trade costs.

Equation 25 shows that the nominal wage in the risky location relative to the safe one is a function of relative productivities, relative sizes, and the probability and magnitude of the shock. This wage is increasing in relative productivity and decreasing in relative population of location 1, and particularly relevant to our application, decreasing in both the probability and the magnitude of the sourcing disruption.

2.4 Comparative Statics

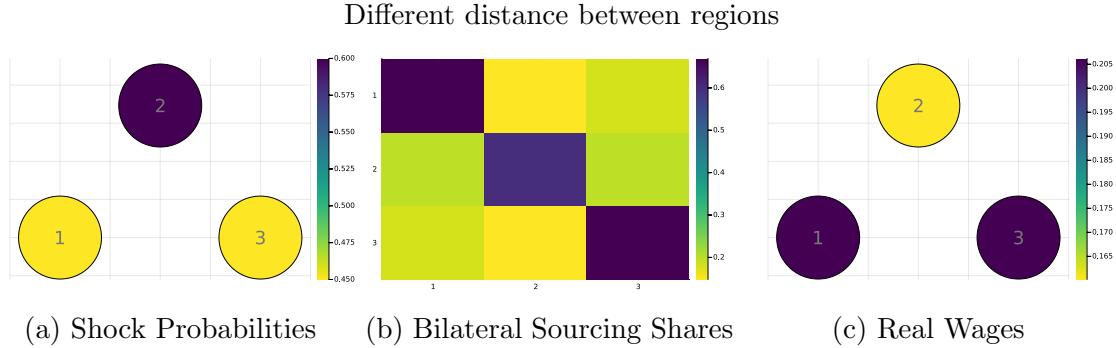
For a larger number of regions, the model does not have an analytical solution, so we first illustrate the model's properties in a stylized 3-region setting. We assume the regions are homogeneous in firm productivity ϕ_i , labor endowment L_i , and intermediate producer productivity z_i . Trade is costly between regions with a distance elasticity of 0.5. We assume if a shock occurs, 90% of the inputs are destroyed ($\chi = 0.1$).

To focus on regional variation in risk, we assume the three locations are equidistant, but risk varies across space. We assume $\frac{1}{I} \sum_{i=1}^3 \rho_i = 0.5$ and contrast costly trade to autarky. Appendix A.4 allows for regions to vary in their distance to each other, placing them on a straight line, but with constant risk ($\rho_i = 0.5$ for all i).

Heterogeneous risk, homogeneous distance. The left panel of Figure 1 illustrates the regional maps and the shock probabilities of each region in the heterogeneous risk case. As regions are equidistant, geography does not play a role in diversification. The middle panel shows the bilateral sourcing shares between regions. The diagonal is the darkest: in the presence of trade costs, all regions source most of their inputs from their own region, despite heterogeneous risk. However, there is clear variation. Regions 1 and 3 (the safest regions), see the most “own sourcing.” The riskiest region 2 diversifies the most. All regions source inputs from other regions, with relatively larger shares from those with low risk.

The right panel shows that expected real wages across regions are negatively correlated with shock risk, and are highest in safest locations despite identical regional fundamentals. The underlying mechanisms are that safer regions experience higher labor demand for their intermediate inputs from all regions, pushing up nominal wages. They also face a lower price index of their final goods, as they can source safer “domestic” inputs without paying trade costs. Notice that in general equilibrium, the wage impacts on riskier regions will modulate sourcing from them.

Figure 1: Scenario with heterogeneous risk, homogeneous distance



Note. The figures in the left panel show the probability that each region is hit by a shock, as well as a visual representation of the geographical location of regions in space. The figures in the middle panel consist of a 3×3 input-output matrix where the buying regions are on the vertical axis, and the supplying regions are on the horizontal axis. Each line represents the share of inputs purchased by a buying region from each supplying region. The right panel presents the real wages for each region. Regions are equidistant from each other. The scales are shown to the right of each figure.

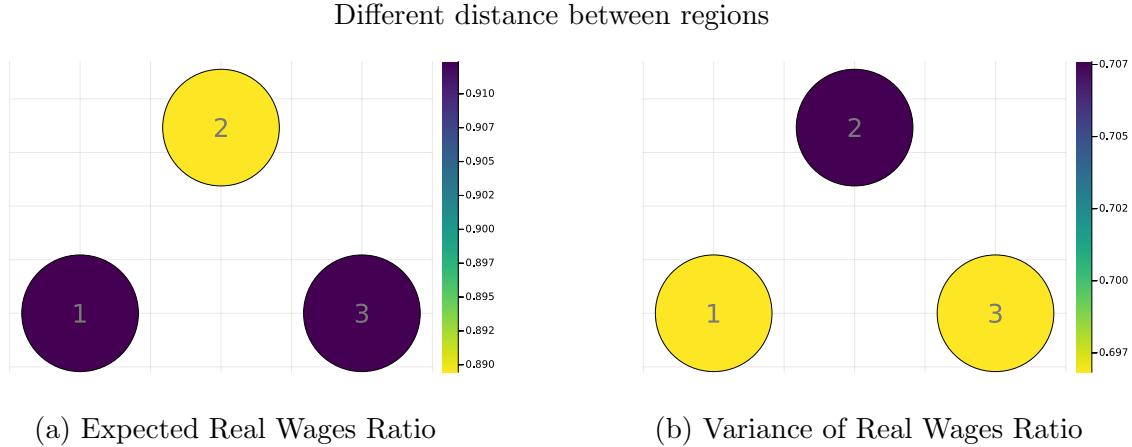
Heterogeneous risk and autarky. In the same environment, we set trade costs to infinity, shutting down inter-regional input sourcing. Appendix Figure A1 illustrates that in regional autarky, the riskiest region sees the lowest expected real wages, while the safest regions see the highest expected real wages. These regions have the lowest expected prices due to lower shock probabilities and fully domestic sourcing.

We next consider how expected real wages change across regions moving from costly trade to autarky in Panel A, Figure 2. Interestingly, all regions see a decline in expected real wages as they transition from autarky to trade. In this setting, there are no gains from varieties. The primary reason for trade is to diversify risk. However, trade is costly, so the benefits of diversification are obtained at a higher average input price, raising regional price indices and lowering expected real wages.

The lower expected real wages under costly trade do not imply welfare losses from trade: Panel B of the figure illustrates that there is a large decline in the volatility of real wages under trade for all regions. Supply chain diversification lowers the variance in final goods prices across all regions, insuring against shocks and real wage volatility. Household welfare is the *expected* log quantity of the final goods bundle consumed (Equation 20). As a result, the decline in variance of real wages contributes positively to their welfare, offsetting the decline in expected real wages, and trade is welfare-improving.¹⁸

¹⁸Recall, $\mathbb{E}[\log X] \approx \log \mathbb{E}[X] - c\mathbb{V}[X]$. This result depends on the assumption of log utility.

Figure 2: Comparison between heterogeneous risk under costly trade and autarky



Note. In this figure we plot the expected real wages (left panel) and variance of real wages (right panel) for the scenario with heterogeneous risk and costly trade shown in Figure 1 relative to the scenario with heterogeneous risk and autarky shown in Figure A1. The variance of real wages is computed across potential states of the world. Here, regions are equidistant from each other. The scales are shown to the right of each figure.

3 Quantification

We next quantify the model. We introduce the data and setting we use for quantification, outline our solution approach, show some patterns in the data as supporting evidence of model mechanisms, and outline our calibration procedure. Section 4 contains the results of the quantification and the climate change counterfactuals.

3.1 Data

Quantifying the model requires several sources of data. First, we require detailed data on inter-regional sourcing shares and inter-regional trade costs, for granular regions. The regions need to be sufficiently granular for inter-regional climate risk to be salient to firm sourcing strategies. As bilateral sourcing data is often not available at granular regional levels, we obtain administrative firm-to-firm data to construct these shares. Second, we require sufficient information on production in the regions to estimate parameters for regional productivity and obtain regional labor endowments. Finally, we require data on sources of regional risk, with an emphasis on climate variation across the granular regions, to quantify the role of diversification against climate risk in the model and conduct climate change counterfactuals. We outline our data here

and provide further details in Appendix B.

Firm-to-firm trade. Our primary data source is daily establishment-level transactions (while we use the term “firm”, the data are at the granular establishment level). These data are from the tax authority of a large Indian state with a fairly diversified production structure, roughly 50% urbanization, and high population density. Comparing this context to others with firm-to-firm transaction data, the state has roughly three times the population of Belgium, seven times that of Costa Rica, and double that of Chile.

The data contain daily transactions from April 2018 to October 2020 between all registered establishments within the state, and all transactions where one node of the transaction (either buyer or seller) is in the state. All transactions have unique tax identifiers for both the selling and buying establishments, and we observe the value of the whole transaction, the value of the items being traded by 8-digit HS code, the quantity of each item, its unit, and transportation mode.

Each transaction also reports the zip code location of both the selling and buying establishments, which we merge with other geographic data. By law, any goods transaction with value over Rs.50,000 (\$700) has to generate eway-bills, which populate our data. Transactions with values lower than \$700 can also optionally be registered. As such, our network is representative of relatively larger firms, but the threshold is sufficiently low to capture small firms too. Indeed, part of the switch away from a traditional VAT (value-added tax) to the Goods and Services Tax (GST) regime was to expand the tax base and include many smaller establishments. The tax base under this GST regime includes small (as small as one worker) and large establishments. More information is in Appendix B.1, with summary statistics in Table B1. The distribution of customers and suppliers of each firm is very similar to that documented by [Alfaro Ureña et al. \(2018\)](#) for Costa Rica.

We use the data to construct the buyer-supplier network every period, the total value of firms’ inputs purchased, and output sold. From this, we can construct granular interregional sourcing shares at the district level (there are over 600 districts in India). To obtain a measure of real inputs and output, we use the reported quantity of each transaction to calculate product unit values, construct price indices, and deflate firm-level input purchases and sales.

Climate Data: We obtain grid-level data on rainfall, coastal flooding, riverine flooding, temperature, and drought conditions. Coastal and riverine flooding are

from the World Resources Institute’s Aqueduct Floods Hazard Map. Historical and projected temperature and drought data are from the IPCC WG1 Interactive Atlas. Historical temperatures are the average daily degrees centigrade in 2005 (the latest year available for historical data). Droughts are measured with the SPI index based on precipitation anomalies over the last 6 months. Daily rainfall data is taken from the India Meteorological Department. For predicted rainfall, we first extract the average historical (measured in 2005) and predicted 2050 rainfall from the IPCC WG1 Interactive Atlas. We use data from the Dartmouth Flood Observatory to identify geocoded flooding events throughout India for our reduced-form analysis. We identify 19 events of large monsoonal floods throughout India between 2018 and 2021.

Non-climate data: Elevation, ruggedness, nightlight luminosity (proxy for economic activity), and court congestion (average delay in court days by district), are compiled by [Development Data Lab \(2025\)](#). For other firm information, such as labor shares, we use the Annual Survey of Industries (ASI), which is a nationally representative survey of manufacturing plants in India with more than ten employees.

For computational feasibility, we group the over 600 districts in India into 271 regions by grouping contiguous low-population districts.¹⁹ We calibrate our model to these 271 super-districts.

3.2 Supporting Evidence

Prior to describing our solution approach and calibration procedure, we first show some patterns in our data related to supplier diversification and climate risk that are consistent with features of our model.

1: Many firms source the same product from multiple regions. We leverage the detailed product information in our transaction data and compute the number of districts from which a firm sources a given HS-8 product. In Table 1, Columns 1 and 2, we show that a significant fraction of firms source the same product from multiple districts. We compute the number of districts a firm-by-HS-8 product code pair sources from. Even with the narrowest product definition available in our data, 14.4% of firms source the same product from more than one district, and 74% of purchases come from firms that source the product from more than one district. This

¹⁹We aggregate districts with fewer than 10000 manufacturing workers to a single district within a state, or merge them with neighboring larger districts in their own state.

is evidence that a significant fraction of firms are diversifying their product purchases across narrowly defined regions. While HS-8 product codes are the narrowest available in most microdata, some remaining product differentiation may still exist within these categories. In columns 3 and 4, we limit the sample to HS-8 product codes that are not differentiated, such as commodities. We find that 79% of the value of firm-product purchases of these non-differentiated product codes come from more than 1 district. The similarity on these patterns for product codes that are more homogeneous suggests that our results are unlikely to be driven by heterogeneity within HS-8 codes.²⁰ All in all, this is suggestive that firms are diversifying input purchases even in narrow, undifferentiated, product codes, and suggests our simple model with diversification in a single input might be a reasonable approximation to study diversification under risk. In Appendix Table C1, we show that the distribution of the number of supplier-districts is very similar when we exclude likely wholesalers and likely retailers from the analysis.²¹

Table 1: Share of firms that source from multiple districts

Number of supplier districts	Share of buyers x HS-8 (all products)		Share of buyers x HS-8 (commodities)	
	Firms	Value	Firms	Value
1	85.6%	25.8%	84.2%	20.5%
2-5	13.8%	42.1%	15.2%	45.7%
6-9	0.4%	13.5%	0.5%	13.4%
+10	0.1%	18.6%	0.1%	20.3%

Note. Columns 1-2 aggregate the data at the firm-by-8-digit product level, and compute the fraction of firm-product pairs and total value that is sourced from a certain number of districts. Columns 3-4 limit the sample of firm-by-8-digit product pairs to those that are not differentiated according to the classification proposed by Rauch (1999). Non-differentiated firm-product pairs account for 18.7% of total firm-product pairs and 36.3% of total transacted value.

2: Firms that are diversifying inputs more pay higher input prices, and also buy products from farther distances and drier regions. Focusing on firm-product pairs at the 8-digit product level, in Figure 3a we show that firms that

²⁰We use the product classification proposed by Rauch (1999) and exclude products classified as differentiated. Results are robust to using alternative classifications, such as looking at products with low differentiation as in Nunn (2007) or using the commodity classification proposed by Castro-Vincenzi and Kleinman (2022).

²¹Table C2 shows that the results are consistent when looking at diversification by buyer-product across supplier firms instead of supplier districts.

source the same product from more regions tend to buy from suppliers that are farther away. For instance, firm-product pairs that source from one district have an average distance of 350km to suppliers. On the other hand, firm-product pairs with five suppliers per product more than double the average distance, at 711km.

Figure 3b shows that firm-product pairs with more suppliers also seem to source from less rainy districts, which is preliminary evidence that diversification might be to mitigate climate risk. For firm-product pairs that source from one district, such districts have, on average, 6.5mm of daily rainfall. On the other hand, for firm-product pairs that source from five districts, such districts have, on average, 5.4mm of daily rainfall. The 1.1mm difference in rainfall between one and five source districts is 17% with respect to the mean. In Appendix Table C3, we show that such patterns are also prevalent for other measures of climate risk, such as historical riverine flooding.

Finally, in Figure 3c, we show that firms that source from more districts also tend to pay higher prices for their inputs.²² As shown in Figure 3c, firms that source from five districts pay an average price that is almost one standard deviation higher than firms that source from only one district. The average price paid monotonically increases with the number of districts sourced from. This pattern is consistent with our comparative statics, where the prices of inputs from less risky regions is higher in general equilibrium.²³

3: Supplier districts that face higher climate risk charge lower prices.

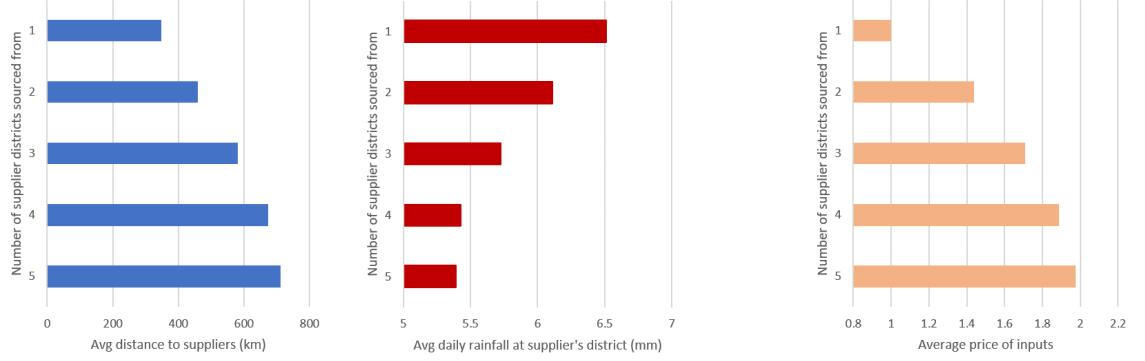
Figures 3b and 3c suggest that as buyers purchase from more suppliers, they source from regions with lower climate risk and pay higher prices. The flip side of this pattern is that suppliers in riskier areas might charge lower prices. To investigate this relationship further, we estimate a regression at the buyer (j) - supplier district (d) - product (p) level as in equation 26.

$$\log(\text{Price})_{j,d,p} = \alpha_1 \log(\text{Climate risk})_d + \alpha_2 \log(\text{Distance})_{j,d} + \alpha_3 \mathbb{1}(j \text{ in } d)_{j,d} + \alpha_4 \mathbb{1}(j, d \text{ in same state})_{j,d} + \gamma X_{d,p} + \delta_j + \delta_p + \epsilon_{j,d,p}, \quad (26)$$

²²To compute average prices, we first estimate a regression of log price on product fixed effects, and standardize the residual of such regression to construct our residual price index. We then normalize the average price for those firms that source from only one region to one.

²³In Appendix Table C3, we show that these patterns are statistically significant, and remain so within product and controlling for buyer size and supplier size. In other words, the patterns are not driven by specific products, by larger buyers, or by supplier capacity.

Figure 3: Supplier characteristics by number of districts sourced from



(a) Distance to suppliers

(b) Average rainfall

(c) Average price of inputs

Note. In the left panel, we compute the average distance between the firm and each of its suppliers within an HS-8 product from our transaction data. We then compute the average distance across firm-HS8-product pairs sourcing from 1 to 5 districts. In the middle panel, for each firm-HS8-product pair, we compute the average daily rainfall at each district the firm sources from. Daily rainfall comes from the India Meteorological Department. We compute the average across all firm-HS8-product pairs sourcing from 1 to 5 districts. In the right panel, we compute the average price paid for inputs for firm-HS8-product pairs sourcing from 1 to 5 districts. To construct our price index, we first run a regression of log prices on product fixed effects and take the residual. We standardize the residual and normalize it to 1 for firm-product pairs that source from only one district.

where $\log(\text{Price})_{j,d,p}$ is the log of the average price charged to buyer j for product p by suppliers in district d . We control for the distance between j and d , indicators on whether the buyer is in district d or the same state as district d , and a set of controls at the product-supplier district level ($X_{d,p}$) such as the log size of all suppliers' sales from that district-product pair and the log of the total sales from that district. We also include buyer and product fixed effects, so the identification of the climate variables comes from firms that buy from multiple districts. Additionally, we include covariates that aim to capture market power at the supplier district, such as the log of the total number of suppliers for a given product in the district and the log of the largest supplier market share for that product in the district.

We consider two climate risk measures: the average daily rainfall for each district in 2019 and the historical river flooding in each district. Appendix B.2 details how these climate variables are computed. As shown in Table 2, both climate measures are negatively correlated with prices. The magnitudes are robust to including additional controls at the supplier-district level. A 10% increase in rainfall in a district is associated with suppliers in those districts charging 0.11% lower prices. Similarly,

a 10% increase in riverine flooding levels in a district is associated with 2.55% lower prices charged by suppliers in that district. While these results cannot be interpreted as causal, they are suggestive that riskier areas charge lower prices, which is also consistent with equilibrium outcomes in our theory.

Table 2: Correlation between price and supplier district climate risk

	Log (Price) _{j,d,p}	Log (Price) _{j,d,p}		Log (Price) _{j,d,p}	Log (Price) _{j,d,p}
Log(Avg Rainfall) _d	-0.0179*** (0.005)	-0.0112** (0.005)	Log(Avg River Flooding) _d	-0.381*** (0.026)	-0.255*** (0.026)
N obs	991,802	991,802	N obs	996,720	996,720
Additional controls	No	Yes	Additional controls	No	Yes

Note. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$. We run a cross-sectional regression at the firm (j), supplier district (d), 8-digit product (p) level. The outcome is the log average price charged by suppliers in district d , to firm j for product p . The first and third columns control for log average distance between j and suppliers in d , an indicator for whether j is in district d , an indicator for whether j is in the same state as d , the log of total sales in product p from suppliers in d , the log of total sales of suppliers in d across all products, buyer fixed effects and product fixed effects. Columns 2 and 4 include controls for the log number of suppliers for product p in d and the log market share of the highest supplier of product p . Climate variables used are average daily rainfall in the district in 2019 (left panel) and historical riverine flooding levels in the district (right panel).

4: Firms that face higher climate risk have more suppliers per product and lower own-state sourcing shares. Finally, we explore whether climate risk is correlated with a firm’s sourcing strategy. To do so, we run a firm-product level regression, where the outcomes of interest are the log number of suppliers per product and the share of purchases sourced from outside the state. The explanatory variables are either the log average daily rainfall or the log average historical river flooding at the zip-code where the firm is located. We measure such variables at the zip-code level instead of the district level to ensure we have enough variation across firms within our state, and that we better capture “own” climate risk for the buying firm. Some HS-8 products might typically have more suppliers, and larger firms might have higher sourcing shares from other regions. To eliminate such confounding variation, we control for HS-8 product fixed effects, the log purchases of product p by firm j , and the log total purchases of firm j .

Table 3 shows there is a positive correlation between a firm’s climate risk and its sourcing behavior. Firms in areas with higher rainfall or river flooding tend to have more suppliers per HS-8 product and source more from outside their state within any given HS-8 product. This is conditional on controlling for the firm’s size and specific products purchased. In Figure C2, we show the unconditional correlations between

climate variables and sourcing behavior, consistent with the results in Table 3.

Table 3: Correlation between climate risk and sourcing strategy

	N suppliers per HS-8 product	Share purchases from other states		N suppliers per HS-8 product	Share purchases from other states
$\text{Log}(\text{Avg Rainfall})_{j,p}$	0.0138*** (0.00186)	0.152*** (0.00198)	$\text{Log}(\text{Avg River Flooding})_{j,p}$	0.0142*** (0.00263)	0.0385*** (0.00278)
N obs	943424	943424	N obs	857339	857339

Note. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$. We run a cross-sectional regression at the firm (j), 8-digit product (p) level. The outcome is the log of the number of suppliers per product (columns 1 and 3) and the share of purchases of a given product from suppliers out of state (columns 2 and 4). The main covariates are the log of the average rainfall (left panel) and the log of historical riverine flooding (right panel) at the zip code level. In all regressions, we control for 8-digit product fixed effects, the log firm-level purchases of a given product, and the log total purchases of the firm.

In sum, our descriptive analysis, while not causal, provides suggestive evidence consistent with firms diversifying inputs to mitigate climate risk, and in the process facing a trade-off between input costs and risk.

3.3 Solution Approach

The solution to the quantitative model introduced in Section 2 requires overcoming three computational challenges. First, the perfect substitutability across intermediate inputs from different origins, combined with the existence of trade costs, implies that the solution to the firms' sourcing problem may not necessarily be interior; that is, firms in some regions might find it optimal not to source from certain origins. Second, finding the solution to the firms' optimal sourcing problem involves computing a high-dimensional expectation over 2^I states of the world.²⁴ Third, the two challenges mentioned above are compounded by the need to find the equilibrium of the model, which amounts to finding the vector of wages for which all markets clear.

Given a vector of wages, $\{w_i\}_{i=1}^I$, and shock probabilities, $\{\rho_i\}_{i=1}^I$, we leverage the structure of the model to solve it efficiently. The first property of the problem described in Equation 9 is that the objective function is concave, and that the constraints are linear. Thus, any locally optimal point is also globally optimal, i.e., the Karush-Kuhn-Tucker (KKT) conditions are both necessary and sufficient for global optimality. These allow us to solve the firm's problem by combining the stationarity

²⁴There are more than 600 districts in India, but for computational feasibility, we group small contiguous districts to create 271 regions. We implement our model for the 271 regions, so that involves computing expectations over $2^{271} \approx 10^{82}$ states of the world.

and complementary slackness conditions to find that at the optimum, the following condition holds with equality:

$$(1 - \beta)w_j L_j M_{ij} \mathbb{E} \left[\chi_i \left(\sum_{i=1}^I \chi_i M_{ij} \right)^{-1} \right] = \frac{w_i \tau_{ij}}{z_i} M_{ij} \quad \forall i \in I.$$

which results from multiplying the equilibrium condition in Equation 19 by M_{ij} .

This system of I equations in I unknowns defines a nonlinear complementarity problem for which efficient numerical optimization routines exist.²⁵ Finally, we approximate the high-dimensional expectation by using simulations, effectively solving the following system of equations for each region:²⁶

$$(1 - \beta)w_j L_j M_{ij} \frac{1}{S} \sum_{s=1}^S \left[\chi_i^{(s)} \left(\sum_{i=1}^I \chi_i^{(s)} M_{ij} \right)^{-1} \right] = \frac{w_i \tau_{ij}}{z_i} M_{ij} \quad \forall i \in I.$$

The procedure described above yields a solution to the firms' sourcing problem given a vector of wages, $\{w_i\}_{i=1}^I$. To find the equilibrium wages, we manipulate the trade balance and the optimal total intermediates expenditure conditions to derive the following equilibrium system,

$$w_j L_j = \sum_i w_i L_i s_{ji}(\{w_i\}_{i=1}^I) ; \quad s_{ji}(\{w_i\}_{i=1}^I) = \frac{\frac{w_j \tau_{ji}}{z_j} M_{ji}(\{w_i\}_{i=1}^I)}{\sum_k \frac{w_k \tau_{ki}}{z_k} M_{ki}(\{w_i\}_{i=1}^I)} \quad \forall j \in I,$$

where, the matrix of sourcing shares defined by $\left\{ s_{ji}(\{w_i\}_{i=1}^I) \right\}_{i=1, j=1}^I$ is a function of the vector of wages and model parameters. The solution to the system of equilibrium conditions above finds the equilibrium wages conditional on a vector of probabilities, $\{\rho_i\}_{i=1}^I$. We describe how we calibrate these probabilities in the next subsection.

3.4 Calibration

We need to calibrate the following parameters and moments: the demand elasticity (σ), labor endowments by district (L_i), regional productivities (ϕ_i, z_i), the labor share

²⁵We solve this problem using the optimizer PATH implemented on **Julia** through the optimization modeling language **JuMP**.

²⁶In our estimation procedure and in the computation of counterfactuals, we use 10000 simulations.

in the production function (β), iceberg trade costs (τ_{ij}), the input disruption due to the shock (χ_j) and flood probabilities (ρ_i).²⁷

First, we set the demand elasticity $\sigma = 2$ following Boehm et al. (2023). Next, we use the ASI to obtain employment by district, which is our labor endowment, L_i . To calibrate the input disruption parameter χ_j , we estimate event studies using unexpected floods and match the drop in buyer purchases from the event study.

Flood Shocks. We leverage the timing of unexpected floods to a firm’s suppliers to examine how input purchases change in the lead-up to and right after the shock. Our event study examines pre-trends in the lead-up to the shock, and dynamics thereafter. The absence of pre-trends suggests that our parallel-trends identification assumption is likely to hold, whereas the post-shock dynamics are informative of how long it takes for firms to recover after the flood. In Appendix B.2, we explain which flood events are used in the regressions, and in Appendix C.1, we discuss extensions.

We use the existing supplier network (in the pre-shock period) as a measure of exposure to the disruption to study how buyers were affected when their suppliers were hit. We examine outcomes $y_{j,t,k,\tau}$ for firm j , in period t , and industry k , measured in event-time (since flood) τ using the specification:

$$y_{j,t,k,\tau} = \sum_{x=-5}^{x=+5} [\gamma_x (\text{Supplier Exposure})_{j\tau} + \delta_{\tau,x} + \beta_x X_{j,\tau_0-1}] + \delta_j + \delta_{r,k,t} + \epsilon_{j,t,k,\tau} \quad (27)$$

In our main specification, we examine how downstream buyers are affected, where “Supplier Exposure $_{j\tau}$ ” captures how exposed its suppliers were to each flood:

$$(\text{Supplier Exposure})_{j\tau} = \sum_i^N s_{i,j,\tau,x<0} \times \mathbb{1}(\text{Supplier } i \text{ exposed to flood in } \tau) ,$$

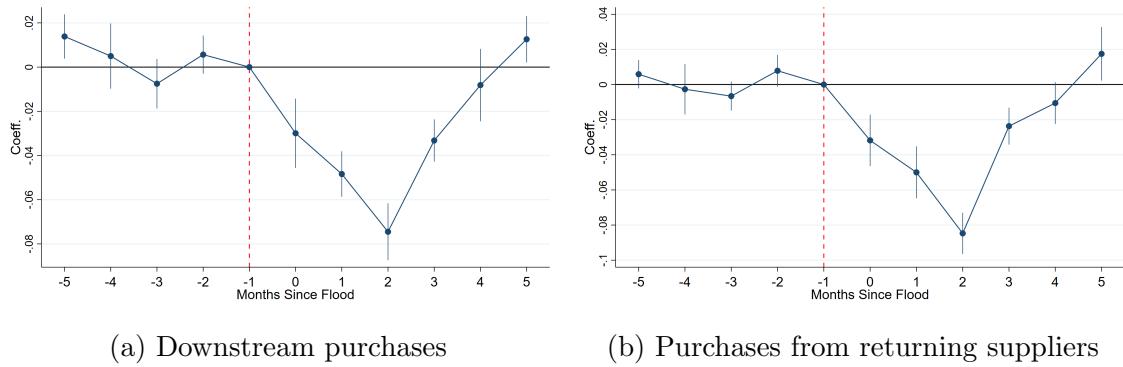
where $s_{i,j,\tau,x<0}$ is the value of purchases that firm j buys from firm i , relative to firm j ’s total purchases, over the five months before the flood. The index essentially calculates the weighted average of the flood exposure of firm j ’s sellers. A higher value of the index implies firm j faces a higher “supplier-exposure,” as a larger share of its purchases come from firms exposed to each of the floods.

We include a wide range of high-dimensional fixed effects to account for con-

²⁷Calibrating these parameters prevents us from using geographical units that are smaller than districts, as additional data for calibration are not available for smaller areas.

founding shocks. Firm fixed effects δ_j control for firm-specific time-invariant differences; region-by-industry-by-time fixed effects $\delta_{r,k,t}$ control for district-industry-specific shocks and any demand shocks; and flood event-time since flood fixed effects $\delta_{\tau,x}$ control for aggregate trends around the flood event that affect all firms (including those not in the flood-exposed areas). X_{j,τ_0-1} contains controls for firm-demand shocks by including the pre-period exposure to floods of consumers, interacted with time indicators. It also includes controls for firm size-specific shocks by controlling for purchases in the pre-period, interacted with time-since-flood indicators.

Figure 4: Effects of Floods on Purchases



Note. Figure 4a and 4b include firm, time, event-time, and industry-district-real time fixed effects, and log pre-period purchases-time controls. We also include firm-demand controls by including the pre-period exposure to floods of a firm's consumers, interacted with time dummies. Standard errors clustered at the district level.

Figure 4a plots effects on purchases of downstream firms. Once again, the coefficients in the pre-periods do not display any meaningful trends. Purchases are the lowest at two months after the flood, dropping by 0.07 log points with respect to the baseline period, for every one standard deviation increase in the supplier exposure (SD of exposure is 0.1). We use this estimate to choose the input disruption parameter χ_j , which generates a response to the incidence of a disruption within our model that matches the drop estimated in the event study.²⁸ Interestingly, Figure 4b shows that affected firms return to existing suppliers (rather than switch suppliers), which may also suggest that firms are adapting to the known risk of climate-related

²⁸Note that we calibrate χ_j to the impact of the incidence of a flood. The disruption probabilities in our model capture many sources of risk, climate- and non-climate-related, as we discuss below. This calibration assumes all disruptions, if they occur, are as severe as the realization of flood events. We do not have other exogenous shocks to discipline the severity of other sources of risk, but we can readily assess robustness to alternative values of χ_j in the quantification.

disruptions ex-ante.

Appendix C.1 examines a wider range of outcomes and methods. It shows these patterns are similar if we use insights from recent advances in two-way fixed effects methods, and estimate Local Projections-Diff-in-Diff (LP-DID) specifications or use a binary treatment. We also illustrate responses of other outcomes, such as supplier sales, downstream sales, and prices.

When using our standardized continuous exposure, we find that a one standard deviation increase in exposure reduces sales by 2%. When using our binary shock measure, we find that downstream sales decrease by 7% in the three months after the shock for exposed firms relative to non-exposed firms while total purchases decrease by 16%, implying for every 1% decrease in purchases, sales decrease by 0.43%. Our fully calibrated quantitative model in Section 4 generates a good fit to these estimates. It predicts that for every 1% decrease in purchases, sales decrease by 0.47%. Finally, in Appendix A.5, we examine the importance of inventories in our empirical analysis. We find that inventories are, on average, less than a month’s sales, and are not correlated with firm sourcing behavior.

Productivities To estimate productivities by district, ϕ_i , and the labor share β , we follow the production function estimation literature and use the [Ackerberg, Caves, and Frazer \(2015\)](#) approach (henceforth ACF).²⁹ We use revenues as the dependent variable and labor, materials, and capital as production function inputs and estimate the production function parameters and the productivities.³⁰

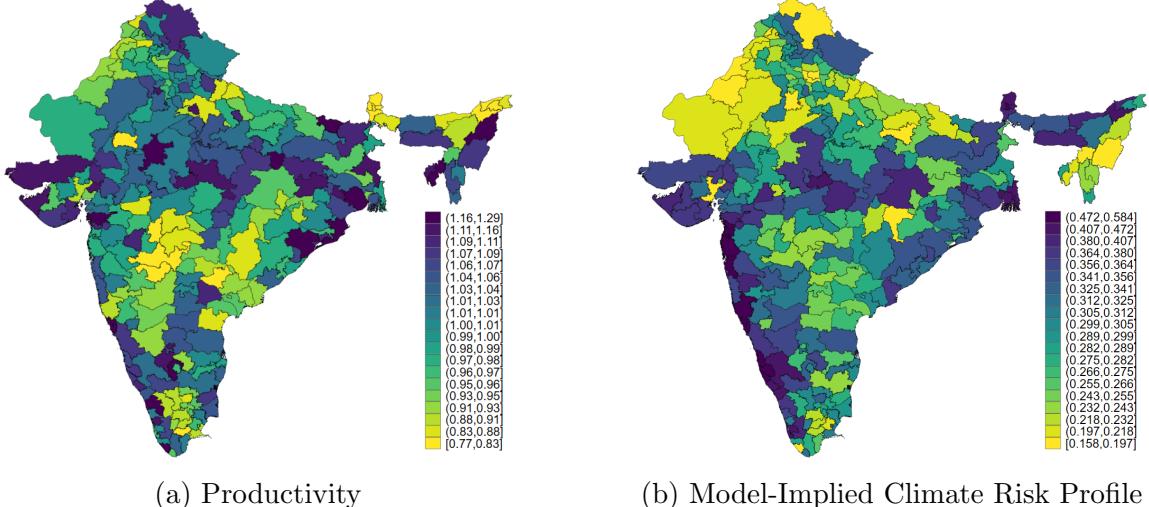
Panel A of Figure 5 illustrates the estimated variation in district-level productivities. From the ACF procedure, we also get the corresponding coefficients for labor, materials, and capital. The results are shown in the left panel of Table 4, where the materials share is 0.81, the labor share is 0.17, and the capital share is 0.08. We compute the labor share as $\beta = 1 - 0.81 = 0.19$. As we do not have capital in the model, we think of the labor share as the share of capital-augmented labor, so we

²⁹This approach requires lagged values of labor and materials as instruments, and we need a panel of firms. However, the public version of the ASI is a cross-section of plants, which prevents constructing a firm-level panel. As a solution, we use the waves for 2004-05, 2005-06, and 2006-07 to construct a synthetic panel at the industry-district level. We then treat each industry-district pair as a “firm” for the purposes of estimation.

³⁰Once we back out the ACF productivity for each industry-district pair, we aggregate at the region level by using weights based on the relative importance of each industry in each region. In the few cases where productivity cannot be estimated due to missing data for smaller districts, we assign those regions the average productivity of their closest neighbors.

include both capital and wage expenses into the calculations.

Figure 5: Estimated productivities and disruption probabilities



Note. In this figure, we plot the estimated district-level productivities (left panel) and the model-implied district-level disruption probabilities (right panel). Productivities are estimated using the ACF procedure as described in the text. Baseline disruption probabilities are obtained by matching model-implied sourcing shares to the data as described in the text. The right panel plots the district-level climate-disruption probabilities implied by the parameterized approach outlined in the text. The scales are shown to the right of each figure.

Iceberg trade costs The iceberg trade costs τ_{ij} are estimated using our transaction data, leveraging our information on transaction-level prices. Our data is only available if one node of the transaction lies in one particular state, but we need to back out trade costs for each bilateral pair of districts throughout India. To address this, we proceed in two steps. First, we use our transaction data, focus on firms in our state that sell their goods, and aggregate the data at the seller-buyer-product-time level. We then estimate Equation 28.

$$\log(p_{s,b,t,q}) = \gamma_1 \log(\text{distance}_{s,b}) + \gamma_2 \mathbb{1}(b \text{ in same state as } s)_{s,b} + \delta_{s,q,t} + \epsilon_{s,b,t,q}, \quad (28)$$

where $p_{s,b,t,q}$ is the price charged by seller s to buyer b for product q at time t . For each buyer-supplier pair, we compute the log distance between them as reported in our transaction data. We also include an indicator variable for whether the buyer (b) is in our state. The coefficient on distance captures how prices charged change as distance increases. Importantly, we add seller-product-time fixed effects $\delta_{s,q,t}$, so effectively, the coefficients γ_1 and γ_2 are being identified by sellers that sell the same

product to multiple buyers in a given time period.

The underlying assumption is that unobserved iceberg trade costs τ_{ij} are proportional to distance. In our data, the same seller charges different prices to different buyers for the same product and month. We assume this variation partly depends on unobserved iceberg costs. As we include seller-product-time fixed effects, the estimates are not driven by seller-shocks (e.g., productivity) that may affect prices.

Note that iceberg trade costs conventionally include observed costs such as freight or transportation, but additionally other unobserved costs such as contracting frictions, linguistic/ethnic differences, unobserved preference shifters, etc. We assume these are proportional to observed distance, which is common in gravity estimation. In our data, freight costs are not required to be included in the values of goods shipped reported, though sellers might include this. So, it is likely our iceberg trade cost estimation might not include transportation costs. Some sellers also explicitly separately report freight costs. As robustness, we also create an “Adjusted Price” measure, which adds the reported freight costs. Estimates remain similar, but the sample is much smaller as this variable is missing for many observations in the data. The results of this regression can be found in the right panel of Table 4.

Table 4: Estimation results

Panel A: Production Function Estimation		Panel B: Trade Costs Estimation	
	log(Sales)		log(Price _{s,b,t,q}) log(Adj. Price _{s,b,t,q})
log(Materials)	0.81*** (0.076)	log(distance from s to b)	0.0174*** (0.0001) 0.0186*** (0.0002)
log(Workers)	0.17*** (0.061)	$\mathbb{1}(b \text{ in same state as } s)$	-0.086*** (0.0001) -0.0798*** (0.0009)
log(Fixed Capital)	0.08 (0.063)		
Number of Observations	9128	Number of Observations	65,477,898 45,338,641

Note. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$ Panel A presents the results of the production function estimation using the ACF procedure. The reported coefficients are for log materials, log number of workers, and log fixed capital as calculated from the ASI. Panel B presents the results for the trade costs estimation using our transaction data. The outcome is the log price charged by a seller in our state (s), for a given product (q), to a buyer (b) in a given month-year period (t). The main regressors are log distance from buyer to seller and a dummy that takes the value of 1 if the buyer is in the same state as the seller. We control for seller-product-time fixed effects. In column 2 of Panel B, we compute the adjusted price by adding the total transaction value and “other” reported costs (including freight), and dividing by quantity. Other costs include additional self-reported transportation costs not reported in the transaction value.

We then use the estimated coefficient to predict trade costs for the rest of India.

We compute bilateral distances between district centroids and predict trade costs between regions using the estimated coefficients $\hat{\gamma}_1$ and $\hat{\gamma}_2$. We assume that the border effect estimated through coefficient $\hat{\gamma}_2$ is the same for all states.

Disruption probabilities. Our model implies that bilateral sourcing shares are pinned down by district fundamentals like productivities and labor force and by bilateral trade costs, as well as the vector of district-level shock probabilities. Therefore, we can obtain the vector of shock probabilities, ρ_i , by minimizing the distance between the observed sourcing shares in the data with those implied by the model. When estimating the probabilities, we allow for spatial correlation in the realization of disruptions, as floods or other disruptions might affect more than one district.³¹

The intuition of the exercise is as follows: conditional on the rest of the parameters and moments of the model, we pick the shock probabilities of each district to minimize the distance between the model-implied shares with the observed shares of purchases from every district in our state to each other district in India.³² This is our baseline approach, as it allows us to remain agnostic on the sources of risk in the model. Instead, we can validate our model by projecting the shock probabilities on plausible sources of risk. Appendix Figure D1 plots the estimated residuals. As an alternative approach, we also parameterize regional risk as a function of observables, and estimate the parameters of this function, as described below.

The underlying assumption of our baseline approach is that anything not captured by district-level productivities and trade costs is part of the district's risk. Of course, in practice, such residuals do not only include flooding risk, but also many other risk components, including institutional risk. As these residuals are obtained through

³¹We assume that these disruptions are generated by a binary random variable that is equal to 1 whenever a normal latent variable with mean 0 and standard deviation 1 is below a threshold equal to $\Phi^{-1}(\rho_i)$, where Φ^{-1} is the standard normal inverse CDF. We allow these latent variables to be correlated across regions, where the correlation in the realizations between region i and region j is equal to $e^{-\zeta Dist_{ij}}$, where ζ is a measure of spatial decay in this correlation. We estimate ζ in the same routine as the probabilities, ρ_i .

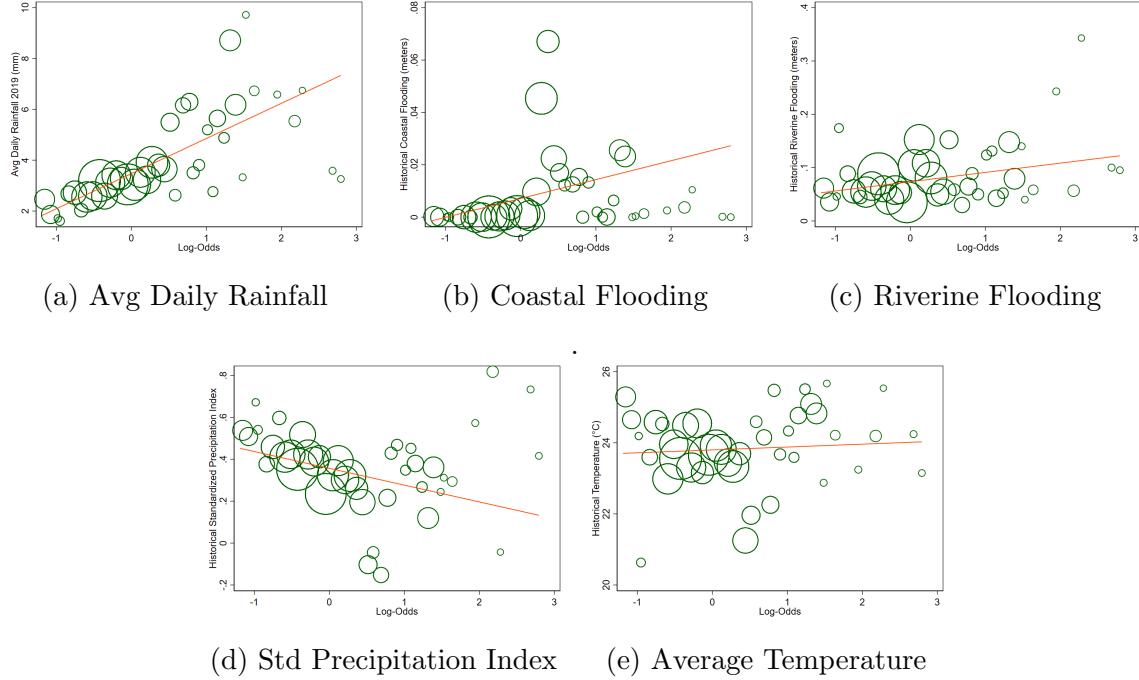
³²We do not observe the realizations of disruptions in each district, and we remain agnostic on the sources of risk that generate disruptions. However, observed sourcing shares in the data include any realizations of disruptions, which we treat as structural errors. Precisely, given a sourcing strategy in each region, we generate a large number of shocks, χ_i , from the true distribution $\mathcal{G}(\boldsymbol{\chi}), \mathcal{P}(\chi_i = \chi) = \rho_i$ and compute the model-implied shock-inclusive sourcing shares. We estimate ρ_i by minimizing the gap between the shares in the data and the average across model simulations, allowing for the spatial correlation as discussed above. Formally, $\min_{\rho \in [0,1]^I} \sum_{j \in I^o} \left(s_{ji}^{Data} - \frac{1}{S} \sum_{s=1}^S s_{ji} \left(\{\chi_i^s\}_{i=1}^I, \rho_i \right) \right)^2$, where s is a model simulation with shocks $\{\chi_i^s\}_{i=1}^I$.

a procedure similar to the model inversion common in trade models, they will also naturally contain model mis-specification, and in particular, other motives for diversification, such as love-for-variety. However, in Figure 6 and Appendix Figure D3, we show that our estimated probabilities are significantly correlated with historical and projected average rainfall, coastal flooding, riverine flooding, average temperature, and dryness. In our climate counterfactuals in Section 4, we hold the component of the estimated probabilities that is not explained by observable measures of climate risk, which might therefore contain other unmodeled features of the data, constant across counterfactuals.

In Table 5, we run regressions of the model probabilities on the climate variables (historical and projected 2050) as well as other variables that could also be related to risk. The climate variables such as daily rainfall, coastal flooding, and average temperature are all strongly significantly correlated with the probabilities, and the R^2 of the regressions are high, around 0.32. To capture institutional features that might affect risk, we add a district court congestion control in columns 3 and 4. It is also well known that in a cross-section, more productive regions have lower climate risk. Therefore, significant coefficients on climate variables might simply be picking up the confounding regional productivity effect. While our residuals are estimated conditional on regional productivity, to avoid such confounding, in columns 3 and 4, we additionally include our measured district productivity and nightlights as productivity controls. The coefficients on the climate variables remain similar in magnitude and significance. Finally in columns 5 and 6 we additionally add state fixed effects. The results are similar. Figure D2 further shows that these probabilities do not show a strong correlation with either the estimated productivities of the district or the average distance to the state of our study. In our climate counterfactuals in Section 4, we use the component of the estimated residuals that is explained by Column 1 as the climate-related risk, and hold the remainder of the residual constant. Panel B of Figure 5 plots the implied baseline climate-disruption probabilities by district.

Notice this exercise requires solving jointly for the vector of district-level risk that minimizes the gap between model-implied sourcing shares and data, as all bilateral sourcing shares are equilibrium objects that depend on the fundamentals and risk of other districts. Further, we cannot exactly match all bilateral sourcing shares in the data; we choose a single shock probability for each district, but we observe multiple sourcing shares for that district from all districts in our state. We therefore set up

Figure 6: Model Probabilities and Historical Observables



Note. We plot the estimated probabilities against historical climate observables. In Figure 6a, we correlate the probabilities with the average daily rainfall in 2019 (we plot $\log \frac{p}{1-p}$ on the x-axis). Figures 6b and 6c use historical coastal and riverine flooding respectively. Figure 6d correlates the probabilities with the standardized precipitation index, a measure of dryness. In Figure 6e, we correlate the probabilities with average temperature. A more detailed definition of each of the variables can be found in Appendix D.1.

a minimum distance estimator that aims to match the average sourcing shares for each origin district observed across all destination districts in our data. In practice, we match all the bilateral sourcing shares in the data well (Figure 7). As external validation, the right panel of Figure 7 shows that our model also matches the data on sales shares well, which are untargeted moments.³³

Robustness Our baseline approach has the benefit of remaining agnostic about the sources of disruptions firms face. However, it requires estimating a disruption proba-

³³We estimate a mean (median) probability of a climate-related disruption of 0.31 (0.30). While our estimated probabilities might seem high, available evidence from Indian businesses suggests that supply chain disruptions are a key concern. For instance, PwC's 26th Annual Global CEO Survey in late 2022 found that 50% of India CEOs were concerned about supply chain disruptions (<https://www.pwc.in/assets/pdfs/research-insights-hub/immersive-outlook-3/paradigm-shift-in-supply-chain-management.pdf>). Further, these estimates are from a static model, and therefore do not have a natural interpretation in the context of the time period over which a disruption might materialize.

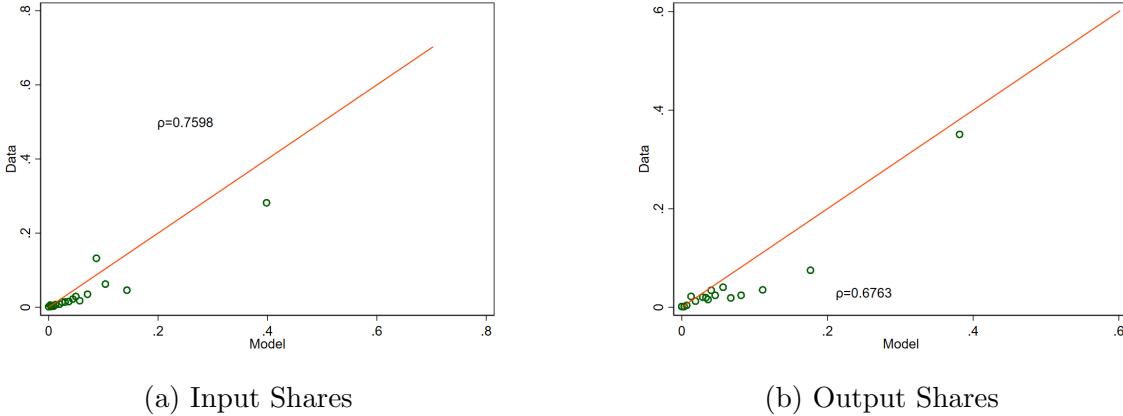
Table 5: Regression of model probabilities on observables

	Historical	Projected (2050)	Historical	Projected (2050)	Historical	Projected (2050)
Daily Rainfall	0.104*** (0.0264)	0.0566*** (0.0182)	0.0981*** (0.0215)	0.0440*** (0.0137)	0.0321 (0.0276)	0.0212 (0.0139)
Coastal Flooding	1.455*** (0.543)	1.418*** (0.311)	2.126*** (0.665)	1.824*** (0.390)	3.066*** (0.576)	1.956*** (0.337)
Riverine Flooding	0.287 (0.337)	0.359 (0.295)	0.216 (0.341)	0.468* (0.276)	0.471 (0.334)	0.591 (0.362)
Avg SPI	-0.155 (0.182)	-0.0444 (0.114)	-0.0936 (0.158)	0.000400 (0.0969)	-0.350** (0.170)	0.0552 (0.177)
Avg Temperature	0.0519*** (0.0175)	0.0669*** (0.0188)	0.0595*** (0.0177)	0.0700*** (0.0181)	0.0852*** (0.0322)	0.0712** (0.0310)
Terrain Controls	Y	Y	Y	Y	Y	Y
Institutional Controls	N	N	Y	Y	Y	Y
Productivity Controls	N	N	Y	Y	Y	Y
State Fixed Effects	N	N	N	N	Y	Y
N	271	271	271	271	271	271
adj. R-sq	0.322	0.313	0.339	0.323	0.367	0.356

Note. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$. We estimate regressions of the inverse logit of the estimated model probabilities on observables. In columns 1, 3, and 5 climate variables used are measured with their historical values. In columns 2, 4, and 6 climate variables used are measured with the projected values for 2050. Terrain controls include average elevation and ruggedness, institutional controls include mean court congestion, and productivity controls are average nighttime luminosity and our measure of local TFP. Observables are in levels. A more detailed definition of each of the variables can be found in Appendix D.1.

bility for each district, which is a large number of parameters. As an alternative, we assume that the disruption risk in each district is a function of observables, including the climate and alternative variables in Table 5. We then estimate the coefficients of this function to minimize the distance between model-implied and observed sourcing shares. This has the advantage that we restrict the number of parameters to be estimated to 11. However, as we do not observe all sources of risk, there will be more unexplained variation. Panel A of Figure E7 illustrates district-level disruption risk implied by this approach. Unsurprisingly, as the observable risk measures were correlated with the “agnostic” risk from our baseline approach, the results of the parameterized approach are also correlated with our baseline. Appendix E.1 outlines this approach in more detail, and presents all our quantitative results under this alternative approach. Our main conclusions remain unchanged. Appendix Table D1 summarizes our model calibration.

Figure 7: Sourcing shares: Model vs. Data



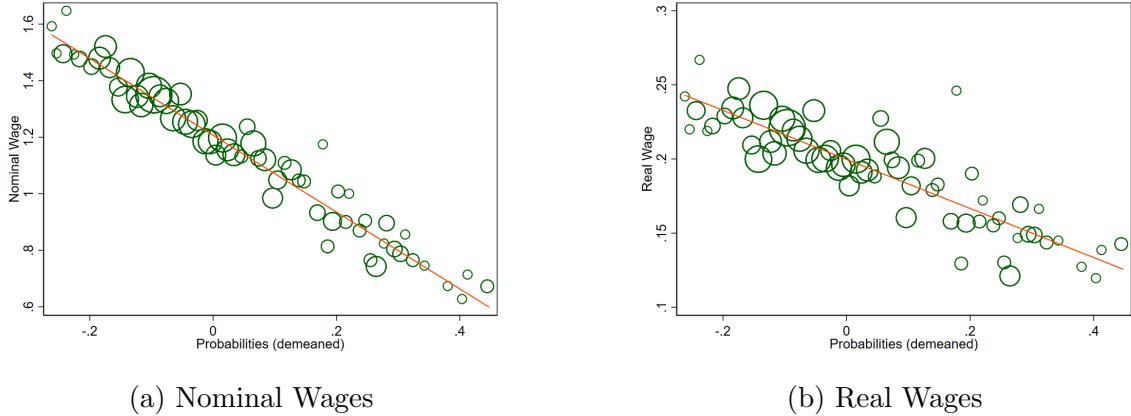
Note. In this figure, we plot the sourcing shares in the data against the model. The red line is a 45-degree line. In the left panel, we plot the input sourcing shares. We target average sourcing probabilities from our state's districts to the rest of the districts, but we do not force anything to match the particular sourcing shares of each district. The left panel plots each individual district's input shares. The right panel shows sales shares, which are entirely untargeted. The R^2 of the left panel without the outlier is 0.50 and of the right panel is 0.79 without its outlier.

4 Quantitative Results

We first show that the model delivers a strong negative relationship between shock probabilities and relative nominal wages (and real wages) in the cross-section. Figure 8 shows that both nominal and real wages are negatively correlated with shock probabilities, as we would expect. These results quantitatively validate the key trade-off in the model between sourcing risk and input costs and illustrate the baseline distributional consequences of risk: higher-risk regions are poorer in real terms. In Figure D4, we also show that the price index and the variance in real wages are negatively correlated with the shock probabilities.

Probabilities and sourcing shares. To illustrate the rich heterogeneity in bilateral sourcing patterns and disruption probabilities in the quantitative model, we focus on one district, Kolkata, in Figure 9. The left panel illustrates the spatial correlation of disruption probabilities between Kolkata and other districts. The right panel shows the sourcing shares of Kolkata from other districts. Firms diversify, but sourcing strategies depend on geography – they source more from relatively geographically closer areas than, say, the far south of India. Firms also source from districts less spatially correlated with their own. Notice that the sourcing patterns include several

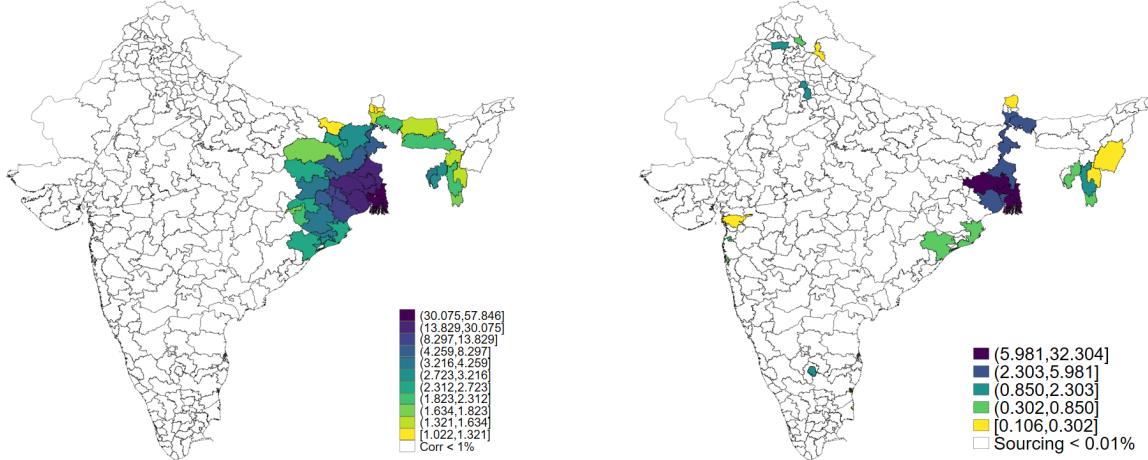
Figure 8: Shock probabilities and wages



Note. In this figure, we plot model-derived nominal (left panel) and real wages (right panel) against the estimated shock probabilities. Figure D4 further plots the price index and the variance in real wages against the shock probabilities.

zeros in equilibrium.

Figure 9: Spatial correlation and sourcing shares: Kolkata

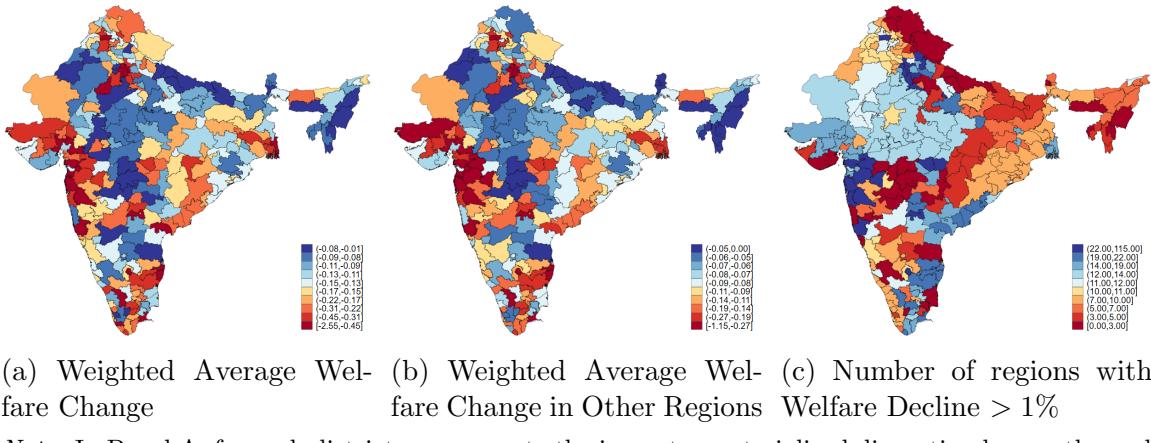


Note. In this figure we plot the estimated spatial correlation in disruption probabilities with other districts for Kolkata (left panel) and the sourcing shares of Kolkata district with all other districts (right panel).

Shock propagation Our framework can also be used to assess the effect of disruptions ex-post for aggregate welfare. In Panel A of Figure 10, we show, for each origin district, the impact of a disruption in that district on the real wages of all other districts (including itself). We use the size of the labor force in each district to compute the weighted average of the effect. The impact of a realized disruption in a district

on the rest depends on the affected district’s importance as a supplier. The effects vary widely by district, with shocks that materialize in lower-risk or more productive districts that are more important as sourcing locations, having larger welfare consequences. While the “own” effect of the shock is important, a large component (62.6% on average) of the aggregate welfare changes happens through the propagation of the shock (Panel B of the figure). Here, we plot the aggregate welfare changes caused by the incidence of a disruption in each origin district, excluding the own effect. Finally, Panel C illustrates the number of districts that experience a welfare decline when an origin district experiences a disruption.

Figure 10: Shock Propagation



(a) Weighted Average Welfare Change (b) Weighted Average Welfare Change in Other Regions (c) Number of regions with Welfare Decline > 1%

Note. In Panel A, for each district, we compute the impact a materialized disruption has on the real wages of all other districts (including itself). We then use the labor force in each district to calculate the weighted average of the impact. Panel B removes the own-impact in real wages of a disruption to isolate the “propagation” effect to other districts. Panel C reports the number of districts that experience a welfare decline when the district experiences a disruption.

4.1 Trade Counterfactuals

We compare welfare in the calibrated model to regional autarky and free trade. Throughout, we decompose the welfare effects on the changes in expected real wages and their volatility, capturing the first- and second-moment effects in the model.

Expected welfare under baseline and autarky. The comparative statics in Section 2 show that with identical regional fundamentals, calibrated trade costs, and independent disruption probabilities, expected real wages are lower for all regions with costly trade than in autarky, and their variance is also lower. To assess the

quantitative relevance of this mechanism in the calibrated model with varying regional fundamentals, estimated trade costs, and disruption probabilities that are spatially correlated, we compute the difference in expected real wages in the baseline model with the model-implied expected real wages given the same regional fundamentals, disruption probabilities, and infinite trade costs.

Figure 11 illustrates the spatial variation of expected real wages in the baseline model and the autarky counterfactual. On average, expected real wages are 3.1% higher in autarky than in the baseline model. The variance of real wages is 9.2% higher in autarky, validating the quantitative relevance of the main comparative statics exercises. Overall, autarky is welfare-decreasing for all regions. Welfare decreases on average by 7.3%, as the change in volatility more than offsets the gain in log expected real wages. 0.74% of districts see real wage declines, unlike in the comparative statics, where all regions had higher real wages in autarky.

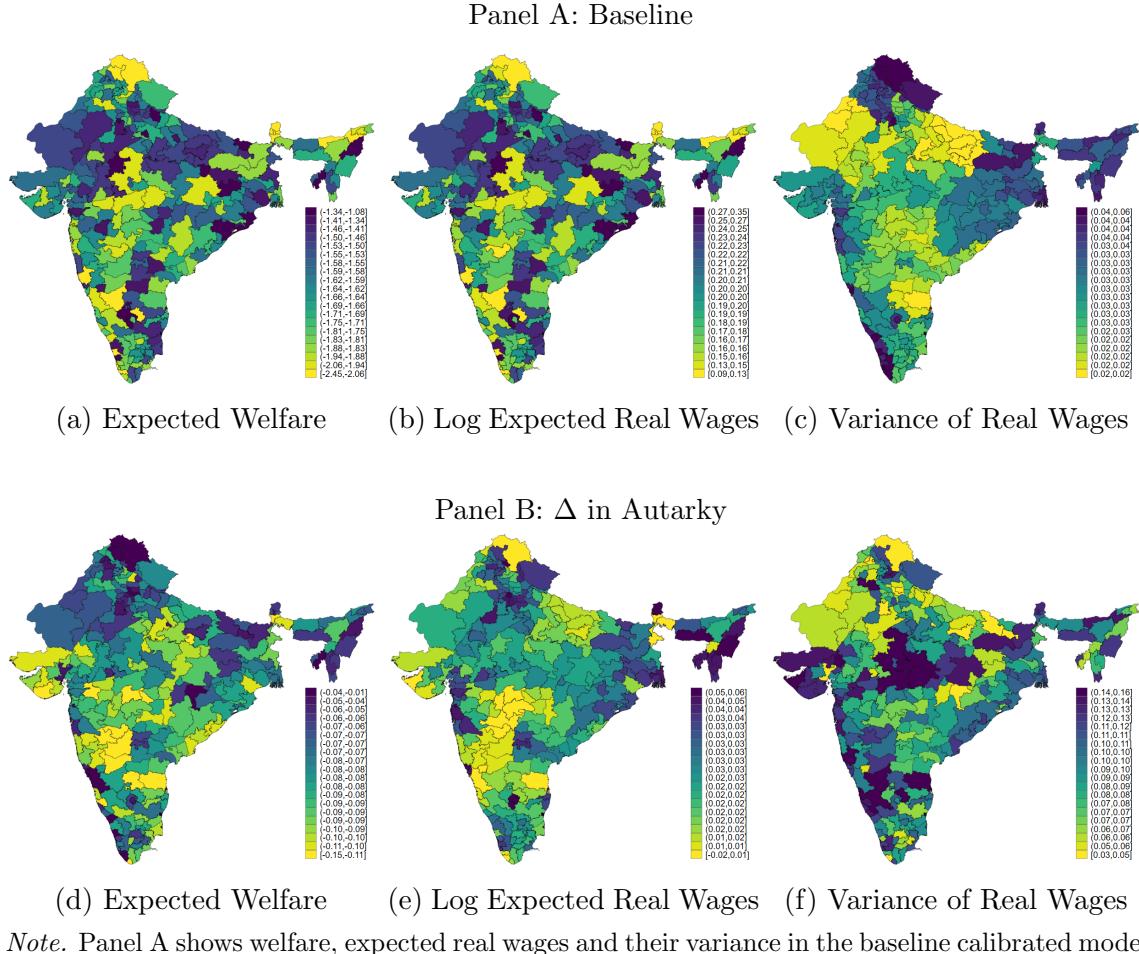
Expected welfare under baseline and free trade. In contrast, Figure 11 shows that expected real wages are higher for all regions under a free trade counterfactual, *and* their volatility is lower, so the welfare gains from free trade are large. To implement free trade in our quantitative exercise, we set the iceberg trade costs to 1 between all districts. Under free trade, expected real wages are, on average, 5.9% higher than in the baseline, whereas the variance of real wages is 2.8% lower. Welfare is on average 8.9% higher, and no district is worse off under free trade.

4.2 Climate Change Counterfactuals

We next study the implications of varying climate risk. We estimate the share of our model-implied shock probabilities that can be explained by climate-risk-related variables such as rainfall or floods. Through the lens of our model, these probabilities capture the risk firms assign to each district. However, as discussed above, the risk associated with each region can be due to climate risk, as well as other regional characteristics such as infrastructure or governance. In this section, we highlight the implications of changing climate risk by holding all other sources of risk constant, and varying only the climate risk of each region relative to the baseline.

To discipline how climate risk changes, we proceed as follows: First, we regress the inverse logit transformation of our probabilities on historical measures of rainfall, coastal flooding, riverine flooding, temperature, and the SPI presented in Figure 6.

Figure 11: Quantitative results

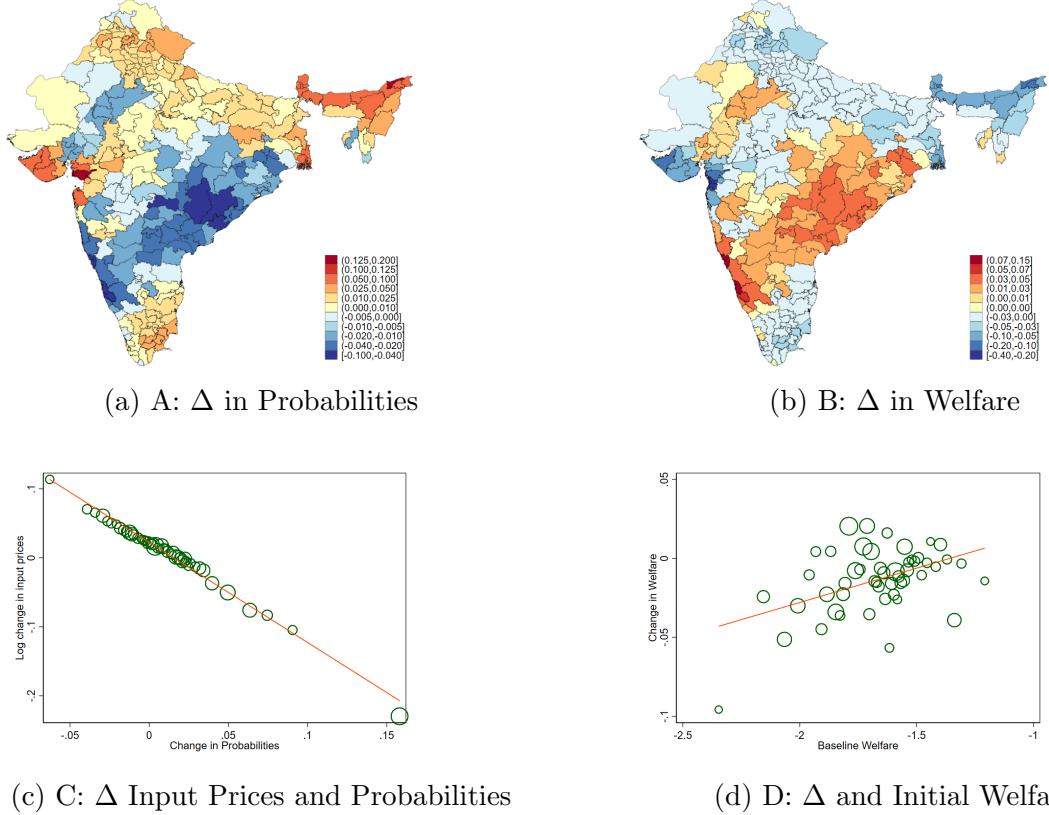


Note. Panel A shows welfare, expected real wages and their variance in the baseline calibrated model. Panel B shows percentage changes in these variables under the autarky counterfactual relative to the baseline scenario. The maps for change under free trade can be found in Appendix D6

Second, we use the estimated coefficients, shown in Column 1 of Table 5, to predict the counterfactual disruption probabilities in 2050 for our five climate measures, while holding constant the unexplained variation in these probabilities. This method illustrates how the probabilities would change if climate variables evolve as predicted in the RCP 4.5 scenario of the Intergovernmental Panel on Climate Change (IPCC).

Panel A of Figure 12 illustrates how these probabilities change across space in our main counterfactual. As the figure clearly illustrates, there is wide variation in changes in climate risk, with the northeast and parts of the west coast seeing large increases in risk, while the central part of the country sees decreases in risk.

Figure 12: Counterfactuals: Climate Risk Increase



Note. In this figure, we plot the change in probabilities of climate risk (panel A), the change in welfare (panel B), the relationship between the change in input prices and changes in probabilities change in expected real wages (panel C), and the relationship between the change in welfare in the counterfactual and the welfare at baseline when climate risk increases as described in Section 4.2.

On average, risk increases by 1.1 percentage points. Panel B illustrates the change in expected welfare in this counterfactual. Welfare on average decreases by 2.01%. There is wide spatial variation, with a range of 3.11pp, and some of the less risky regions see welfare gains. 62.73% of districts see real wage declines.

To understand the mechanisms at work, Panel C shows how changes in district supplier prices correlate with changes in district risk. Input prices offered by intermediate firms from the district decrease the most for districts experiencing the largest increases in risk. This negative terms-of-trade effect arises from the decline in nominal wages in these risky regions in equilibrium.³⁴

Panel D illustrates the change in welfare, and relates it to the initial district wel-

³⁴Recall input prices $p_i = \frac{w_i}{z_i}$. Effectively, the nominal wages in risky regions are decreasing, by *more* than the increase in risk as firms diversify away from riskier regions.

fare. This highlights the distributional consequences of climate change in our quantification: the change in welfare is positively correlated with initial welfare. In other words, initially well-off regions see relative welfare improvements following climate risk increases, while initially worse-off regions see welfare declines. A key quantitative finding is that here, sourcing diversification of firms amplifies the effects of climate risk increases. Climate risk will not only subject riskier regions to increased shocks, but also to a decrease in real wages as firm supply chains become less reliant on these regions.³⁵ Table 6 summarizes the quantitative results across counterfactuals.

Table 6: Model Counterfactuals: Summary

Counterfactual	Δ in Welfare		Δ in log Expected Real Wages		Δ in Real Wage Volatility		% districts Real wage declines
	Avg. change	Range	Avg. change	Range	Avg. change	Range	
Baseline risk							
Autarky	-7.29	2.92	3.10	1.87	9.25	3.99	0.74%
Free Trade	8.94	2.30	5.92	1.70	-2.84	0.96	0.00%
Alternative risk							
Climate change	-2.01	3.11	-1.96	3.10	0.15	0.13	62.73%
Δ in Rainfall and Flood Risk Only	-0.24	3.52	-0.25	3.46	0.06	0.13	25.09%
Δ in Temperature and SPI Risk Only	-1.76	2.69	-1.72	2.64	0.06	0.13	86.72%

Note. This table shows statistics of the distribution of percentage changes between the baseline scenario with current climate risk and costly trade and other scenarios, weighted by district population. Range refers to the interquartile range.

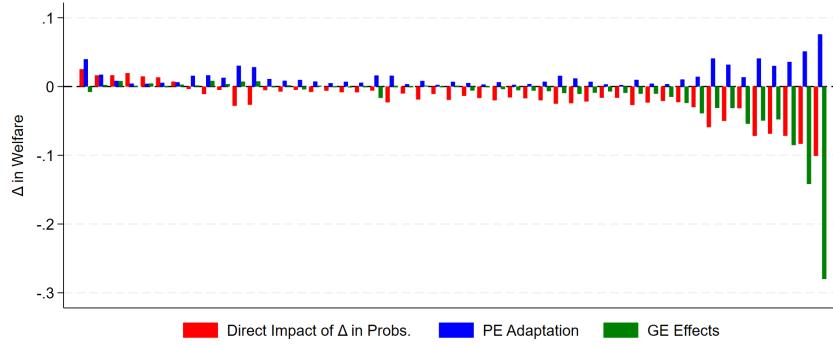
Decomposing the effects of climate change adaptation. As a final exercise, we decompose the change from our baseline economy to the counterfactual economy with increased climate risk into three components

$$\begin{aligned} \Delta \mathcal{W}_i &= \underbrace{\mathcal{W}_i(G', \mathbf{M}_i(G', \mathbf{w}')) - \mathcal{W}_i(G', \mathbf{M}_i(G', \mathbf{w}))}_{\text{G.E. Effect}} \\ &\quad + \underbrace{\mathcal{W}_i(G', \mathbf{M}_i(G', \mathbf{w})) - \mathcal{W}_i(G', \mathbf{M}_i(G, \mathbf{w}))}_{\text{P.E. adaptation}} + \underbrace{\mathcal{W}_i(G', \mathbf{M}_i(G, \mathbf{w})) - \mathcal{W}_i(G, \mathbf{M}_i(G, \mathbf{w}))}_{\text{Direct effect of climate change}}, \end{aligned} \quad (29)$$

where X' refers to the changed climate risk scenario. The direct effect captures the effect of changing climate risk, without firm adaptation. In practice, we start in the baseline equilibrium, but simulate a model where shocks are drawn from the new distribution with changed climate risk. Agents' beliefs in this step of the decomposition are not rational, as they have climate "myopia". The P.E. effect considers the effect

³⁵This is not a mechanical result, but rather, depends on the spatial distribution of climate risk, the initial equilibrium, and the IPCC predictions for which areas get riskier. If initially higher welfare areas saw larger changes in predicted climate risk, they would not see relative welfare increases.

Figure 13: Distributional Implications of Climate Change Adaptation



Note: This figure plots the terms in 29, binning regions into 50 bins. The x-axis orders regions by their change in disruption probabilities. The red bars show direct effects, blue bars show the P.E. effects, and green bars show the G.E. effects.

of firm adaptation to the climate risk in partial equilibrium, holding all prices fixed. Finally, the general equilibrium effects allow for equilibrium price adjustment.

Figure 13 contains the results. The red bars show the direct effects of changing climate risk, which are heterogeneous across regions. The blue bars have the welfare effects of partial equilibrium adaptation to new risk. Holding prices fixed, such adaptation is always beneficial, even for regions with increased risk. For some districts, the P.E. term offsets the increased direct risk. The green bars show the general equilibrium effects on prices. Regions facing the largest increases in disruption risk experience significant welfare declines due to general equilibrium price adjustments. As firms across all regions reduce demand for their inputs, wages fall, compounding welfare losses beyond the direct impact of rising risk. These regions fare worse than they would if firms were myopic and did not adapt to the heightened risks.

Robustness and extensions. In addition to our main climate counterfactual, we also consider scenarios where only rainfall and flood risk, or only temperature changes and SPI changes occur. Table 6 summarizes the results. While in both cases average welfare declines and there is wide spatial variation, under the scenario of only temperature/SPI changes, 86.72% of districts see real wage declines, while with only rainfall/flood risk increases, 25.09% of districts see real wage declines.

Appendix E estimates two alternative models and conducts the counterfactuals. We first consider a model where the district probabilities are obtained from projec-

tions on climate-related variables, as discussed in Section 3.4. Second, we consider a model where the input bundle is CES and so features love-for-variety effects, with a substitution elasticity of 3.1 (Peter and Ruane, 2023). Table E3 summarizes the results for these two alternative models. Strikingly, the two models deliver very similar implications for the climate counterfactuals, in terms of the welfare declines and spatial variation.

Appendix A.5 shows that mean and median product-level inventories are less than a month’s sales and that inventories are not correlated with the prevalence of multisourcing. While inventories and multisourcing would appear to be alternative strategies for risk mitigation, in our data, it appears firms are systematically choosing multisourcing. We note that our calibrated model *without* inventories implies that sales decline less than inputs upon the incidence of a shock. Equation (8) illustrates that the partial elasticity of firm profits to delivered inputs is $\frac{(1-\beta)(\sigma-1)}{\beta+\sigma(1-\beta)}$. Quantitatively, given our parameter calibration, this implies that sales fall by 47% of the fall in inputs, which is very similar to the 44% drop observed in the event studies.

5 Conclusion

Climate risk is an escalating global challenge with substantial projected economic consequences. A critical channel of adaptation is how firms restructure their supply chains in response to perceived climate threats. This paper develops a new model of firm sourcing under risk where firms face a trade-off between mitigating supply chain risk through diversification and incurring higher input costs. We quantify the model using several granular sources of data, and document descriptive patterns in the data consistent with the theory.

Our quantitative results reveal that firms’ sourcing responses play a dual role: on the one hand, diversification significantly dampens the impact of climate risk on aggregate welfare, particularly by reducing output volatility. On the other hand, these adaptations exacerbate spatial inequality—regions increasingly exposed to climate shocks also experience declines in real wages, as general equilibrium effects reallocate demand away from them. Thus, supply chain adaptation offers macroeconomic resilience but can amplify differences in regional outcomes.

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Supplemental Online Appendix

A Theory Appendix

A.1 Equilibrium Definition

An equilibrium of this economy is a set of state-contingent consumption, $\{q_i(\omega, \chi)\}_{\chi \in G(\chi)}$, and final-good labor demand plans, $\{\ell_i^G(\omega, \chi)\}_{\chi \in G(\chi)}$, intermediate goods producers labor demands, $\{\ell_i^I\}$, an allocation of input orders, $\{M_{ji}\}_{j \in I, i \in I}$, and a vector of prices and wages, $\{w_i(\chi), p_i^G(\omega, \chi), \mathbb{P}_i(\chi), p_i^I\}_{i \in I, \chi \in G(\chi)}$ such that:

1. Given prices and wages, the representative consumer of each location maximizes its utility.
2. Given prices and wages, firms in each location maximize expected profits.
3. Labor and goods Markets clear state by state

$$\int_{\omega \in [0,1]} \ell_i^G(\omega, \chi) + \ell_i^I = L_i \quad \forall i \in I, \chi \in G(\chi)$$

$$q_i(\omega, \chi) = \phi_i (\ell_i^G(\omega, \chi))^{\beta} \left(\sum_{j=1} \chi_j M_{ji} \right)^{1-\beta} \quad \forall \omega \in [0, 1], i \in I, \chi \in G(\chi)$$

$$\sum_j \tau_{ij} M_{ji} = z_i \ell_i^I \quad \forall i$$

4. Trade is balanced state by state

$$\sum_j p_j^M \tau_{ji} M_{ji} = \sum_j p_i^M \tau_{ij} M_{ij} \quad \forall i \in I, \chi \in G(\chi)$$

A.2 Proofs

Proposition 1: Proof. Since the cost of materials is linear in M_{ji} and the constraints are conventional (linear) non-negativity constraints, it suffices to show that the expected operating profits function $\mathbb{E}_\chi(\pi(\mathbf{M}_i; \chi))$ is concave in the vector \mathbf{M}_i . The expectation operator preserves the concavity of $\pi(\mathbf{M}_i; \chi)$ which is the only thing required to prove. The concavity of ex-post profits, $\pi(\mathbf{M}_i; \chi)$, follows from the fact that $\frac{(1-\beta)(\sigma-1)}{\beta+\sigma(1-\beta)} < 1$. ■

Lemmas 1 and 2: Proof. Conditional on some state of the world, χ , ex-post aggregate profits are given by,

$$\int_{\omega \in [0,1]} \pi_i(\omega; \chi) d\omega = \int_{\omega \in [0,1]} \left(p_i(\omega; \chi) q_i(\omega; \chi) - w_i(\chi) \ell_i(\omega; \chi) - \sum_j p_{ji}^M(\chi) M_{ji}(\omega) \right) d\omega.$$

Using the assumption of a unit mass of homogenous firms in a region, ex-post aggregate profits are then

$$\pi_i(\chi) = p_i(\chi) q_i(\chi) - w_i(\chi) \ell_i(\chi) - \sum_j p_{ji}^M(\chi) M_{ji}.$$

where $p_i(\chi) q_i(\chi)$ corresponds to aggregate revenues from the final goods sector, $w_i(\chi) \ell_i(\chi)$ are payments to labor by final goods producers, and $\sum_j p_{ji}^M(\chi) M_{ji}$ is total expenditure on intermediate inputs.

As final goods firms are monopolistically competitive and the final goods aggregator is CES, standard algebra shows that revenues minus labor costs are a constant fraction of aggregate income:

$$p_i(\chi) q_i(\chi) - w_i(\chi) \ell_i(\chi) = \frac{\beta + \sigma(1 - \beta)}{\sigma} Y_i(\chi).$$

From goods market clearing and trade balance, it is easy to show that aggregate income is equal to the aggregate revenues of the final goods producers, $Y_i(\omega) = p_i(\chi) q_i(\chi)$. Plugging this expression in the equation above, we get an aggregate labor demand equation as a function of wages and aggregate income,

$$\ell_i(\chi) = \frac{\beta(\sigma - 1)}{\sigma} \frac{Y_i(\chi)}{w_i(\chi)}.$$

Turning to expenditure in intermediates inputs, multiplying the first order conditions defined in Equation 10 by M_{ji} , and adding up across origins j , we obtain:

$$\mathbb{E}_\chi \left[\lambda_i(\chi) \left(\Theta_i(\chi) \left[\sum_{j \in I} \chi_j M_{ji} \right]^{\frac{(1-\beta)(\sigma-1)}{\beta+\sigma(1-\beta)}} - \sum_j p_{ji}^M(\chi) M_{ji} \right) \right] = 0.$$

We can then plug the expression for $\Theta_i(\chi)$ and for the stochastic discount factor

$\lambda_i(\boldsymbol{\chi}) = \frac{1}{Y_i(\boldsymbol{\chi})}$ to simplify the expression above as:

$$\mathbb{E}_{\boldsymbol{\chi}} \left[\frac{1}{Y_i(\boldsymbol{\chi})} \left(\frac{(1-\beta)(\sigma-1)}{\sigma} Y_i(\boldsymbol{\chi}) - \sum p_{ji}^M(\boldsymbol{\chi}) M_{ji} \right) \right] = 0.$$

Trade balance and zero profits for intermediate goods producers imply that $\sum p_{ji}^M(\boldsymbol{\chi}) M_{ji} = \sum p_{ij}^M(\boldsymbol{\chi}) M_{ij} = w_i(\boldsymbol{\chi}) \ell_i^I$. Thus,

$$\mathbb{E}_{\boldsymbol{\chi}} \left[\frac{(1-\beta)(\sigma-1)}{\sigma} - \frac{w_i(\boldsymbol{\chi})}{Y_i(\boldsymbol{\chi})} \ell_i^I \right] = 0.$$

Imposing labor market clearing, it must be that $\ell_i(\boldsymbol{\chi}) + \ell_i^I = L_i$ for all states of the world. Jointly, with the aggregate demand equation, it follows that

$$L_i - \ell_i^I = \frac{\beta(\sigma-1)}{\sigma} \frac{Y_i(\boldsymbol{\chi})}{w_i(\boldsymbol{\chi})},$$

which in turn, implies that

$$\begin{aligned} \mathbb{E}_{\boldsymbol{\chi}} \left[\frac{(1-\beta)(\sigma-1)}{\sigma} - \frac{\beta(\sigma-1)}{\sigma} \frac{\ell_i^I}{L_i - \ell_i^I} \right] &= 0 \implies \ell_i^I = (1-\beta)L_i \\ \implies \ell_i(\boldsymbol{\chi}) &= \beta L_i \quad \forall i \in I, \boldsymbol{\chi} \in G(\chi). \end{aligned}$$

This means that equilibrium aggregate profits are equal to

$$\begin{aligned} \pi_i(\boldsymbol{\chi}) &= p_i(\boldsymbol{\chi}) q_i(\boldsymbol{\chi}) - w_i(\boldsymbol{\chi}) \ell_i(\boldsymbol{\chi}) - \sum_j p_{ji}^M(\boldsymbol{\chi}) M_{ji} \\ &= \frac{\beta + \sigma(1-\beta)}{\sigma} \frac{\sigma}{\beta(\sigma-1)} w_i(\boldsymbol{\chi}) \ell_i(\boldsymbol{\chi}) - w_i(\boldsymbol{\chi})(1-\beta)L_i \\ &= w_i(\boldsymbol{\chi}) L_i \left[\frac{\beta + \sigma(1-\beta)}{\sigma-1} - (1-\beta) \right] \\ &= \frac{w_i(\boldsymbol{\chi}) L_i}{\sigma-1}. \end{aligned}$$

Finally, from the budget constraint, $Y_i(\boldsymbol{\chi}) = w_i(\boldsymbol{\chi}) L_i + \pi_i(\boldsymbol{\chi})$. Combining these expressions, we can show that

$$Y_i(\boldsymbol{\chi}) = \frac{\sigma}{\sigma-1} w_i(\boldsymbol{\chi}) L_i.$$

■

Lemma 3: Proof. Let labor in region 1 be the numeraire. We prove that wages in each location i , w_i , are deterministic by showing that labor market clearing must occur at the time of producing intermediates.

By backward induction, after intermediate inputs have been produced, final goods producers in each region face an inelastic residual labor supply equal to \bar{L}_i . Aggregate labor demand in each region is given by,

$$L_i^D(\boldsymbol{\chi}) = \left[\frac{Y_i(\boldsymbol{\chi})}{\phi_i \left(\sum_{j \in I} \chi_j M_{ij} \right)^{1-\beta} p_i(\boldsymbol{\chi})} \right]^{\frac{1}{\beta}},$$

where final goods' prices can be written as

$$p_i(\boldsymbol{\chi}) = \left[\frac{\beta(\sigma - 1)}{\sigma} \right]^{-\beta} \phi_i^{-1} \left(\sum_{j \in I} \chi_j M_{ij} \right)^{-(1-\beta)} w_i(\boldsymbol{\chi})^\beta Y_i(\boldsymbol{\chi})^{1-\beta}.$$

If we plug the expression for prices, in the aggregate labor demand equation, and simplify we get that,

$$L_i^D(\boldsymbol{\chi}) = \beta L_i$$

Crucially, aggregate labor demand by final goods producers does not depend on the realization of the shocks, $\boldsymbol{\chi}$. However to clear the labor market in each location the wage rate needs to be such that the residual labor supply that final goods' producers face, \bar{L}_i , is equal to their inelastic labor demand. The wage rate is set ex-ante when intermediate good production takes place and is independent of the realization of the shocks. As a corollary, this implies that the wage rate, $w_i(\boldsymbol{\chi})$, aggregate profits $\pi_i(\boldsymbol{\chi})$ and aggregate income $Y_i(\boldsymbol{\chi})$ are all deterministic. ■

A.3 The Planner's Problem

This appendix describes the solution to the planner's problem in our economy. We demonstrate that the first order conditions to the planner's problem coincide with the equilibrium conditions in our model as described by Equation 19 for the vector of welfare weights for which trade balance is satisfied. Hence, the competitive equilibrium of the economy described in Section 2 is efficient.

The planner seeks to maximize a weighted sum of expected utilities with preferences described in Equation 1 with welfare weights, α_i . The technologies to produce

intermediates goods and final goods are described by:

$$q_i(\omega, \boldsymbol{\chi}) = \phi_i \ell_i(\omega)^\beta \left(\sum_j \chi_j M_{ji}(\omega) \right)^{1-\beta}$$

$$M_i = z_i \ell_i = \sum_{j=1}^I \tau_{ij} M_{ij},$$

where, crucially the inputs, $M_{ji}(\omega)$, are independent of the realization of the shocks. Since final good varieties within each region i are identical, the social planner's problem can be written as follows:

$$\max_{\boldsymbol{M}_i, \ell_i^F, \ell_i^M} \sum_{i=1}^I \alpha_i \mathbb{E}_{\boldsymbol{\chi}} \left[\log \left(\phi_i (\ell_i^F)^\beta \left(\sum_j \chi_j M_{ji} \right)^{1-\beta} \right) \right] \quad (30)$$

s.t. $L_i = \ell_i^F + \ell_i^M$ [W_i]
 $z_i \ell_i^M = \sum_{j=1}^I \tau_{ij} M_{ij}$ [p_i^M].

For each region i , let W_i be the Lagrange multiplier corresponding to the labor endowment resource constraint, and p_i^M the Lagrange multiplier on the intermediate goods resource constraint. The first order conditions associated with the planner's problem are:

$$M_{ji} : \quad \alpha_i (1 - \beta) \mathbb{E}_{\boldsymbol{\chi}} \left[\chi_j \left(\sum_j \chi_j M_{ji} \right)^{-1} \right] \leq \tau_{ji} p_j^M \quad \forall i, j$$

$$\ell_i^F : \quad \alpha_i \beta (\ell_i^F)^{-1} = W_i \quad \forall i$$

$$\ell_i^M : \quad p_i^M = \frac{W_i}{z_i} \quad \forall i$$

After manipulating the FOCs, we can find the welfare weights that satisfy trade balance. First, by adding the first order conditions for M_{ji} across different origins it is easy to see that,

$$(1 - \beta) \alpha_i = \sum_j \tau_{ji} p_j^M M_{ji}. \quad (31)$$

Second, from combining the expression above and first order conditions for the amount

of labor allocated to the final goods sector, we get:

$$\frac{W_i \ell_i^F}{\sum_j \tau_{ji} p_j^M M_{ji}} = \frac{\beta}{1 - \beta}. \quad (32)$$

Third, from the expression for p_i^M and the intermediate goods resource constraint, it must be that:

$$W_i \ell_i^M = \sum_{j=1}^J \tau_{ji} p_j^M M_{ji}, \quad (33)$$

which, for the case of balanced trade, implies

$$W_i \ell_i^M = \sum_{j=1}^J \tau_{ji} p_j^M M_{ji}. \quad (34)$$

Thus, one can substitute $W_i \ell_i^M$ in Equation 32 to get both the share of the labor endowment allocated to the final goods sector and the welfare weights for which the allocations of the planner's problem coincide with the decentralized solution,

$$\frac{W_i \ell_i^F}{W_i \ell_i^M} = \frac{\beta}{1 - \beta} \implies \ell_i^F = \beta L_i \implies \alpha_i = W_i L_i.$$

Finally, plugging these weights in the first order condition for M_{ji} , it is easy to note that this condition is the same as the optimality equilibrium condition in the competitive equilibrium described in Section 2:

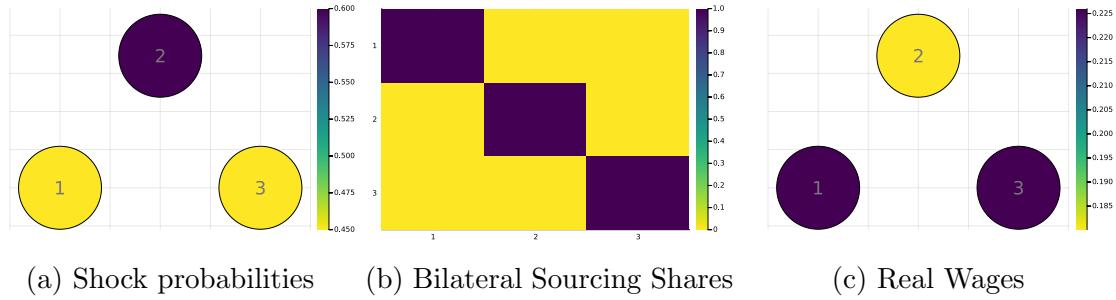
$$M_{ji} : \quad (1 - \beta) W_i L_i \mathbb{E}_{\chi} \left[\chi_j \left(\sum_j \chi_j M_{ji} \right)^{-1} \right] \leq \tau_{ji} p_j^M \quad \forall i, j \quad (35)$$

The solution to this problem entails finding the values for M_{ji} and W_i for which this system of first order conditions is solved. For example, notice that using the system of defined by Equation 35 and the intermediate inputs resource constraint, one can find the optimal solution to the planner's problem. Alternatively, one can use Equation 31, trade balance and Equation 35 to write an equivalent system to the one we use in our decentralized economy.

A.4 Additional Results: Comparative Statics

Heterogeneous risk and autarky. We maintain the scenario in Section 2.4 but raise trade costs to infinity, shutting down inter-regional input sourcing. Figure A1 illustrates that while the probabilities of shocks remain the same as the heterogeneous risk with trade case above, bilateral sourcing mimics a no-risk case. However, the impact on expected real wages is very different. The riskiest region sees the lowest expected real wages, while the safest regions see the highest expected real wages, as they have the lowest expected prices due to the lowest shock probabilities and fully domestic sourcing.

Figure A1: Scenario with heterogeneous risk and infinite trade costs

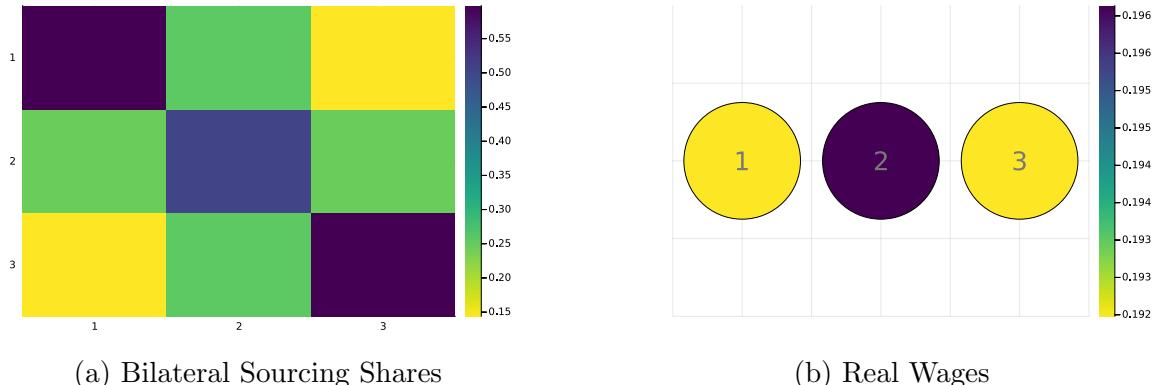


Note. This figure presents the case where trade costs are set to infinity. The figure in the left panel show the probability that each region is hit by a shock, as well as a visual representation of the geographical location of regions in space. The figure in the middle panel consist of a 3x3 input-output matrix where the buying regions are in the vertical axis and the supplying regions are in the horizontal axis. Each line represents the share of inputs purchased by a buying regions from each supplying region. The right panel presents the expected real wages for each region. The scales are shown to the right of each figure.

Homogeneous risk, heterogeneous distance. Figure A2 illustrates the bilateral sourcing shares when the risk of shocks in each region is $\rho = 0.5$. Firms now face a trade-off: as shocks are independent across regions, they can reduce the probability of input disruptions by sourcing from multiple regions. On the other hand, sourcing from other regions is costly, given trade costs. As a result, firms still largely source inputs from their own regions, but also diversify by sourcing some inputs from geographically closer regions where trade costs are lower. The figure illustrates that this higher demand for inputs from more central regions in equilibrium results in higher expected real wages in these regions. These more central regions also diversify their risk the most by participating in interregional sourcing. Note that the expected price index in more central regions is, therefore, lower in equilibrium, as firms from these regions

pay less in trade costs for inputs and better diversify risk.

Figure A2: Scenario with homogeneous risk, heterogeneous distance



Note. The figures in the left panel consist of a 3x3 input-output matrix where the buying regions are on the vertical axis, and the supplying regions are on the horizontal axis. Each line represents the share of inputs purchased by a buying region from each supplying region (column). The figures in the right panel presents the real wages for each region, as well as a visual representation of the geographical location of regions in space. The regions are in a straight line, such that the regions have different distances between each other. The scales are shown to the right of each figure.

A.5 Inventories - descriptive evidence

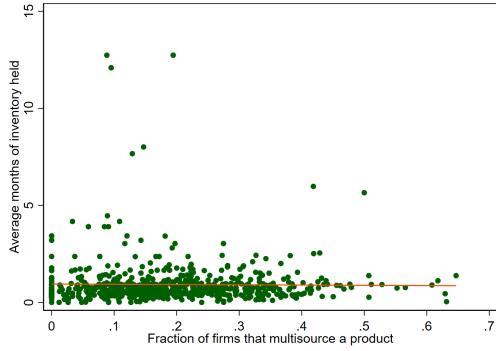
In Section C.1, we argue that our model without inventories estimates that a 1% decrease in purchases implies a 0.47% decline in sales, which is close to the empirically estimated 0.43% decline in sales. This suggests that while firms might use strategies other than multi-sourcing to protect themselves from shocks, we can approximate the overall sales impact without explicitly incorporating other channels.

We investigate how important inventory holdings are in India. While we do not observe inventories directly in our data, we compute measures at the product level using two alternative approaches. First, we use the 2014-5 Annual Survey of Industries (ASI) to compute, for each HS-4 product, the average months of inventory held by firms. We divide the closing value of finished goods by the average monthly sales to measure average inventory/sales. Second, we use our transaction data to compute the average gap in terms of months between two consecutive purchases of each HS-4 product. Products that are purchased on average with larger gaps will have more accumulated inventories than those with more frequent purchases.

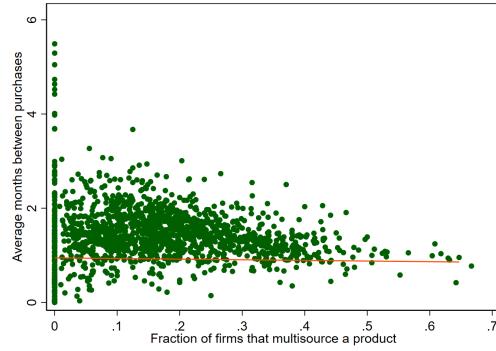
A first thing to note is that the levels of inventories for most products in the data are quite low. According to the average months of inventory held from the ASI, the

Figure A3: Product-level inventories and multisourcing, by product

(a) Avg months of inventory held



(b) Avg months between purchases



Note. In both figures, the horizontal axis plots the share of firms that we observe sourcing a product from at least two suppliers during 2019. In the left panel, the vertical axis measures the average months of inventories held for each product, as computed from the ASI. The vertical axis in the right panel, computes for each product the average number of months between consecutive purchases as measured from our transaction data.

mean across products in 0.91 months of inventory. The 75th percentile is 0.96, which reinforces that for most product, firms hold less than one months of inventory. In Figure A3, we correlate both measures with the fraction of firms that multisource a given HS-4 product computed from our transaction data. As shown in the figure, both measures show that there is no correlation between how much a product is multi-sourced and the level of inventory holdings. While inventories might be a relevant strategy for some products, they don't seem to be substitutes or complements to multi-sourcing for our firms.

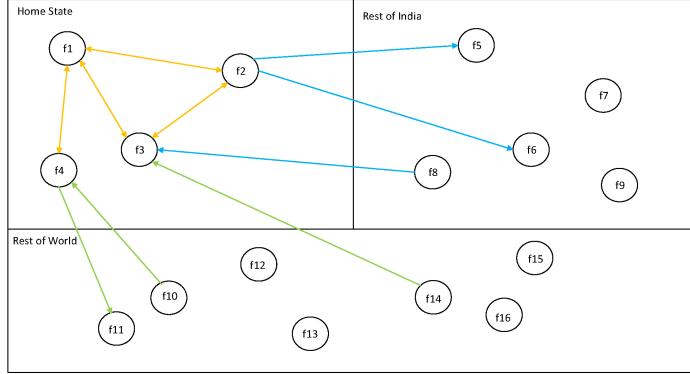
B Data Appendix

B.1 Details on the Firm-to-Firm Data

We illustrate a stylized example of our establishment-level networks data in Figure B4. As the diagram shows, we observe all transactions where one node of the transaction is within the state. This includes all transactions between establishments within the state (the yellow lines), any inflows from or outflows to the rest of the country (the blue lines), and all international imports and exports (the green lines).

The data report value and quantity of traded items, so we can construct unit values.

Figure B4: Stylized Example of Establishment-Level Network



Notes: Stylized example of establishment-level data. The upper half represents the country, and upper left quadrant represents the state in question. The data includes all transactions within the state, and all transactions where one node of the transaction (either buyer or seller) is in the state.

To do this, we aggregate values and quantities at the four-digit HS/month/transaction level, and then construct implied unit values. We can then collapse the data at the 4-digit HS/month level to construct average unit values, the number of transactions between each seller and buyer pair, and the total value of the goods transacted. This is the foundation of the firm-to-firm dataset we use in the analysis. Additionally, we can aggregate these data to the buyer level, which we use in our reduced-form section. Table B1 summarizes our primary variables of interest using this dataset. In Table B2 we present statistics on the number of buyers per supplier and suppliers per buyer. Despite differences in region sizes, the distribution of firms follows closely the one documented by [Alfaro Ureña et al. \(2018\)](#) for Costa Rica.

B.2 Other Datasets and Dataset Construction

Aggregation: In the calibration exercise, for computational feasibility, we group the over 600 districts in India into 271 regions by grouping contiguous low-population districts.³⁶ We calibrate our model to these 271 regions.

Climate Data: In Section 3.4, we use multiple sources to correlate our model implied probabilities with observables related to supply chain disruption risk. We consider five climate-related measures: rainfall, coastal flooding, riverine flooding, temperature, and drought conditions. Our climate data is available for grid areas that

³⁶We aggregate districts with fewer than 10000 manufacturing workers to a single district within a state, or merge them to neighboring larger districts in their own state.

Table B1: Summary Statistics for Main Variables

Outcome	Mean	p25	p50	p75
Separation Rate (%)	30.9	0	16.67	52.78
Entry Rate (%)	74.06	0	50	106.67
Net Separations (%)	-43.12	-70	0	0
Real Input Value (log)	14.91	12.48	14.55	16.96
Real Sales (log)	16.33	13.57	16.05	18.66
Avg. Supplier Size (millions of rupees)	106.42	9.65	34.04	127.49
Avg. Supplier Outdegree	43.04	3.3	10.97	31.99
Share Purch. Lgst. Supplier (%)	52.39	31.06	47.84	71.82
Number Products	12.05	3	7	14
Share Purch. Diff. Prod. (%)	60.19	21.25	72.78	97.81
Supply Chain Depth	32.32	28.15	31.46	36.35
Number Suppliers	12.35	3	7	14
Avg. Distance (km)	486.71	97.13	251.65	712.75
Share Purch. Non-Home State (%)	38.54	0	24.42	78.48

Note. Summary statistics for key outcomes to describe the network calculated in December 2019–February 2020. Number of firms included in calculations: 136,562.

Table B2: Distribution of buyers and suppliers

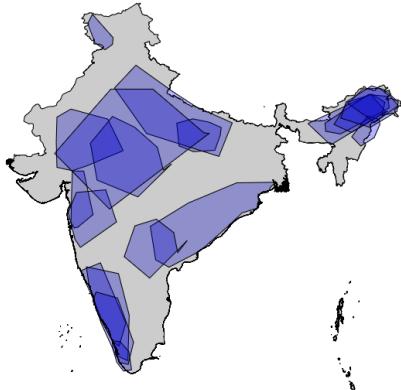
	Mean	SD	10th	25th	50th	75th	90th	95th	99th
N suppliers per buyer	8.0	23.6	1	1	3	8	18	29	72
N of buyers per supplier	16.3	55.3	1	1	4	12	36	65	194
N supplier districts per buyer	3.5	4.4	1	1	2	4	7	11	21
N buyer districts per supplier	3.1	3.0	1	1	2	4	7	10	14

Note. We calculate network characteristics for the year 2019. The top two rows compute the number of buyers per supplier and suppliers per buyer. The bottom rows compute the number of supplier districts per buyer and number of buyer districts per supplier.

are much more detailed than our 271 regions. We use shape files to overlay our regions to the available maps and calculate the average measure of the climate variables within each of our regions. Coastal and riverine flooding are taken from the World Resources Institute’s Aqueduct Floods Hazard Map. Historical flooding is defined as present-day meters of flooded area. Projected flooding is the 2050 expected meters of increase in flooded areas. We use 10-year floods and the RCP 4.5 as our baseline projection.

Historical and projected temperature and drought data is taken from the IPCC WG1 Interactive Atlas. Historical temperatures are the average daily degrees centigrade in 2005 (the latest year available for historical data). Droughts are measured

Figure B5: Monsoonal rain floods, 2018-2020



Note: The figure plots the geographic coverage of all large floods that occurred between 2018 and 2020, as described in the Dartmouth Flood Observatory.

with the SPI index based on precipitation anomalies over the last 6 months. A lower SPI corresponds to more severe drought conditions. Both temperature and SPI are observed monthly, and we take the average across 12 months to get a value for the gridcell in 2005. Projected data for 2050 is calculated assuming a risk scenario of RCP 4.5 and using a risk model of NOAA global circulation model and the Swedish Meteorological and Hydrological Institute's local circulation model.

Daily rainfall data is taken from the India Meteorological Department and measured in millimeters. We take the average across all days in 2019 for each district. For predicted rainfall, we first extract the average historical (measured in 2005) and predicted 2050 rainfall from the IPCC WG1 Interactive Atlas, using the same settings as for temperature. We then compute the change for each district between 2005 and 2050, and apply the implied yearly change to update the 2019 values to 2050.

We use data from the Dartmouth Flood Observatory to identify geocoded flooding events throughout India for our event study analysis. As shown in Figure B5, we identify 19 events of large monsoonal floods throughout India between 2018 and 2021. For our event study analysis, we limit the set of floods to those that occurred outside of our state, for which we have at least 3 months of data before and after the flood, and where at least 200 buyers in our state transacted with affected suppliers the period before the flood. These restrictions leave us with seven large flood events, which we use in our event study analysis of how floods affect purchases and sales.

Non-climate variables: Our non-climate data mostly come from the Socioeconomic High-resolution Rural-Urban Geographic Platform for India (SHRUG). Ele-

vation is defined as the average elevation in meters of each district while terrain ruggedness is the Terrain Ruggedness Index expressing elevation differences between adjacent pixels. The nightlights luminosity index aims to capture economic activity by detailed regions. Finally, court congestion is taken from the Development Data Lab and measures the average delay in days for the courts in each district.

Other Firm Data: To calibrate the model for India as a whole, we complement our transaction data with the Annual Survey of Industries (ASI), which is a nationally representative survey of manufacturing plants in India with more than ten employees. We primarily use the wave of 2006-7 since it is the last year for which the ASI has publicly available district identifiers, and more recent years cannot be used at the district level to calibrate a spatial model.

C Empirical Appendix

In Table 1 we show that firms seem to multi-source products even within detailed product categories. We proceed to show that such results is not driven by retailers and wholesalers. While we cannot directly identify retailers and wholesalers in our data, we can use the pattern of their transactions to infer firms that likely belong to those industries. For retailers, we expect that they would sell their goods predominantly to final consumers instead of shipping their goods to other firms. Hence, they should show up as having zero sales in our data. For wholesalers, we expect that they would not transform the products they buy in order to sell them. Hence, we identify as wholesaler firms that buy and sell the same HS-4 products. Of course, these classifications will be overestimating retailers and wholesalers, as manufacturing firms might buy and sell the same 4-digit product or not ship goods to other firms. However, we want to corroborate that our results are robust to excluding these firms.

From our sample in 2019, we have a total of 195,872 firms. Of those, 7,867 fall under our classification of wholesalers and 137,574 fall under our classification of retailer. As shown in Table C1, the distributions of regions sourced from stay fairly constant when excluding such firms. Similarly, we show that the results are consistent when we look at the number of suppliers per product as opposed to supplier districts. As shown in Table C2, there is a slightly larger fraction of firms that source from more than one supplier than when looking at sourcing from different supplier districts.

Next, we show that firms that have larger purchases of a given product are more

Table C1: Firms that source from multiple districts (excluding wholesale and retail)

Number of districts	Share of buyers x HS-8 (all products)		Share of buyers x HS-8 (commodities)	
	Firms	Value	Firms	Value
1	80.9%	21.6%	80.3%	16.9%
2	12.6%	15.4%	13.1%	13.5%
3	3.5%	11.1%	3.7%	12.0%
4	1.4%	10.0%	1.4%	12.7%
5	0.6%	5.9%	0.6%	6.3%
6	0.3%	4.5%	0.3%	4.7%
7	0.2%	4.5%	0.2%	2.8%
8	0.1%	2.9%	0.1%	3.9%
9	0.1%	3.1%	0.1%	3.1%
10+	0.2%	21.1%	0.2%	24.1%

Note. Columns 1-2 aggregate the data at the firm-by-8-digit product level, and compute the fraction of firm-product pairs and total value that is sourced from a certain number of districts. Columns 3-4 limit the sample of firm-by-8-digit product pairs to those that are not differentiated according to the classification proposed by [Rauch \(1999\)](#). We exclude likely-retailers and likely-wholesalers from the analysis.

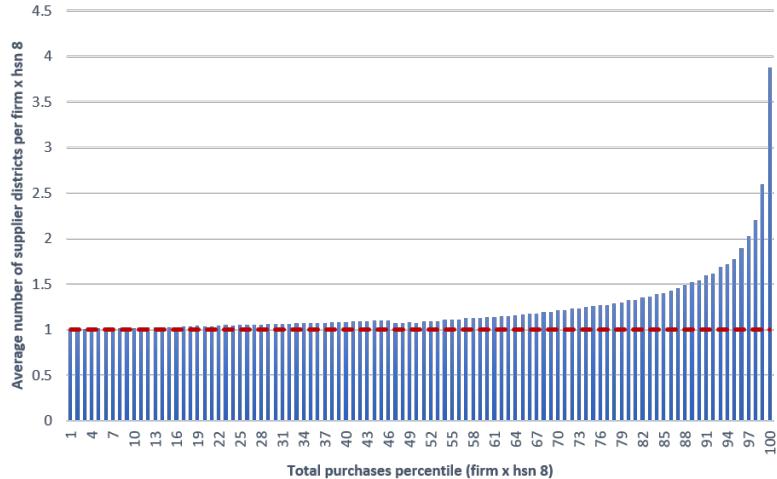
Table C2: Share of firms that source from multiple suppliers

Number of suppliers	Share of buyers x HS-8 (all products)		Share of buyers x HS-8 (commodities)	
	Firms	Value	Firms	Value
1	81.7%	24.5%	79.3%	19.6%
2	11.7%	17.1%	12.7%	16.0%
3	3.4%	12.7%	4.0%	13.5%
4	1.4%	8.4%	1.7%	9.1%
5	0.7%	5.2%	0.8%	5.7%
6	0.4%	4.7%	0.5%	4.7%
7	0.2%	3.0%	0.3%	2.5%
8	0.1%	2.6%	0.2%	2.1%
9	0.1%	2.5%	0.1%	2.2%
10+	0.3%	19.4%	0.5%	24.6%

Note. In this table we look at number of supplier firms instead of number of supplier districts. Columns 1-2 aggregate the data at the firm-by-8-digit product level, and compute the fraction of firm-product pairs and total value that is sourced from a certain number of suppliers. Columns 3-4 limit the sample of firm-by-8-digit product pairs to those that are not differentiated according to the classification proposed by [Rauch \(1999\)](#).

likely to source from multiple regions. To see this, we rank all firm-by-8-digit HS pairs into percentiles based on total purchases, where the higher percentiles include the firm-product pairs with the higher purchase volume. As shown in Figure C1, the smallest firm-product pairs tend to only source from a single supplier. However, towards the end of the distribution, the largest firm-product pairs source, on average, from more than one region. Firms above the 95th percentile source, on average, from two districts, and firms in the top percentile source from four. This suggests that larger, more productive firms are more likely to multisource.

Figure C1: Number of supplier districts by total purchases



Note. We rank all firm-product pairs into percentiles (1-100) based on the volume of total purchases in 2019. For each percentile (in the horizontal axis), we compute the average number of districts the firm-product pairs source from.

However, firm size does not drive the descriptive patterns shown in Figures 3a-3c. In Table C3, we document that our descriptive patterns here are not driven by firm size, product composition or capacity of suppliers. We run a regression at the product-firm level as shown in equation 36.

$$\log y_{j,p} = \beta \mathbb{1}(\text{Firm } j \text{ multisources } p) + \gamma X_j + \delta_p + \epsilon_{j,p} \quad (36)$$

where $\log y_{j,p}$ is the log of the average characteristic of a firm's suppliers such as average distance to suppliers, rainfall of supplier districts, riverine flooding of supplier districts and prices paid to suppliers. The key explanatory variable here is $\mathbb{1}(\text{Firm } j \text{ multisources } p)$ which is a dummy that indicates whether the firm sources

product p from more than one district. Importantly, we control for product fixed effects, the log of total purchases by firm j , and the log average sales of suppliers.

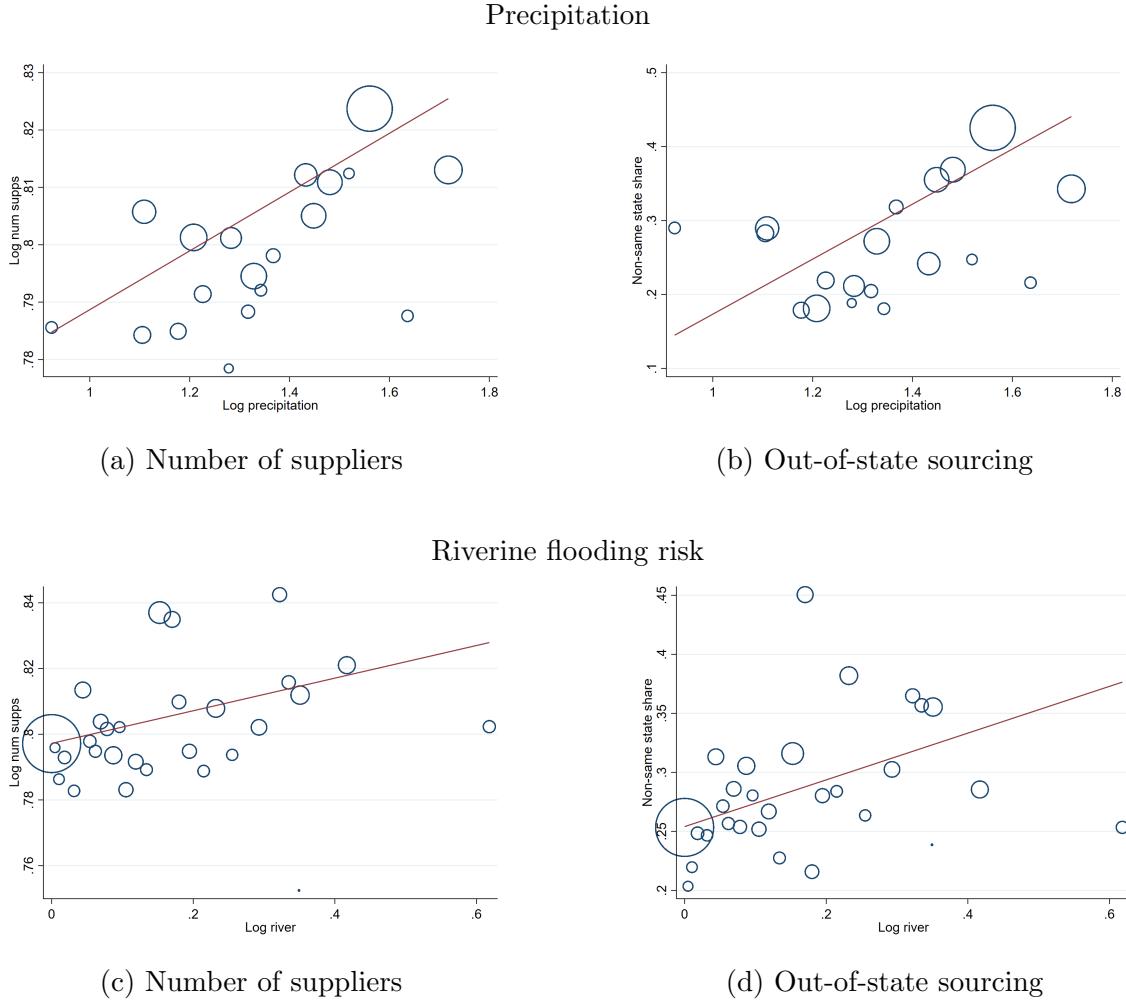
Table C3 shows that our descriptive patterns are robust to adding these controls. Multi-sourcers buy products from distances 76% farther than single-sourcers. They source from districts with 2.3% lower rainfall and 1.4% lower river flooding levels. Finally, they pay 44% higher input prices than single sourcers. Product fixed effects help rule out that the differences between single and multi sourcers are driven by differences in product quality. The own purchases control rules out that the patterns are driven by differences in firm size (e.g. large firms multisource more and pay higher prices). Finally, the control for supplier size helps us rule out that the reason for multisourcing is that suppliers don't have enough capacity to meet demand.

Table C3: Supplier characteristics by number of districts sourced from

	Log (Distance to suppliers)	Log(Daily Rainfall)	Log(Historical riverine flooding)	Log(Price of inputs)
$\mathbb{I}(\text{Multisourcer})$	0.760***	-0.0229***	-0.0140***	0.441***
N	739,520	739,520	739,520	739,520
R-sq	0.327	0.271	0.124	0.545

Note. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$. We run a cross-sectional regression at the firm (j), 8-digit product (p) level. The outcome is the log average distance to suppliers (column 1), log average daily rainfall at suppliers' district (column 2), log average riverine flooding at suppliers' district (column 3) and log average price of inputs (column 4). The main regressor is a dummy variable on whether the firm sources the HS-8 product from more than one district. All regressions include HS-8 product fixed effects and controls for log size of the firm and log average size of suppliers.

Figure C2: Correlation between climate risk and sourcing strategy



Note. We present scatter plots of climate risk and sourcing strategies at the firm-HS8 level in 2019, creating 50 bins based on the climate risk variable. The horizontal axis measures the log precipitation or historical river flooding. The vertical axis measures either the log number of suppliers per product or the share of purchases from out-of-state suppliers for a given product. The bubble size corresponds to the total share of purchases from that bin.

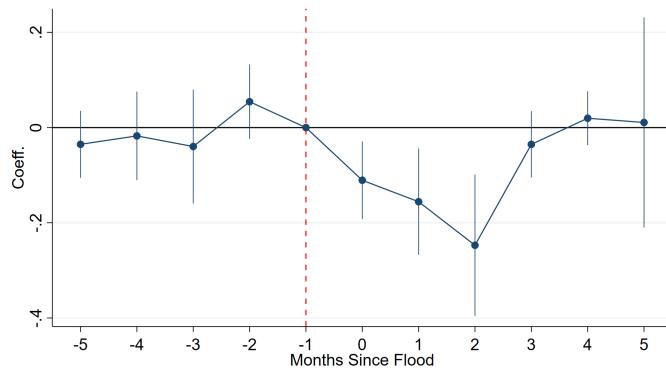
C.1 Responses to Flooding Events - Additional Results.

In this Section, we delve deeper into the event-study results presented in Figure 4. We begin by studying the direct impact on suppliers in flooded areas and run the event study equation 27, where instead of “Supplier Exposure $_{j\tau}$ ” we use “Flood Exposure $_{j\tau}$ ” which takes a value of 1 if firm j was exposed to a flood. The firms in this regression are suppliers located outside of our state, which supply goods to firms

in our state.

Figure C3 plots impacts on suppliers, and shows a lack of meaningful pre-trends in the lead-up to the flood. After the flood, there is an immediate decline in sales of 0.10 log points, which worsens until two months after the flood. After the two-month slump, there is a quick recovery to what they were in the pre-period.

Figure C3: Sales of affected suppliers



Note. Regression includes event-time, industry-time, and firm fixed effects, and controls for pre-period firm sales interacted with time indicators. Standard errors clustered at the district level.

In the subsequent analysis, for expositional clarity, we run difference-in-difference specifications which we summarize in Table C4. In the top panel, we present the two-way fixed effects specifications with continuous treatment as described below. In the middle panel, we present the results for a binary treatment. Finally, in the bottom panel, we present the results using the Local Projections Difference-in-Differences (LP-DID) estimator developed by Dube et al. (2023). This last set of estimates further accounts for issues raised by recent discussions on two-way fixed effects methods. We begin with documenting the direct effect on suppliers in flood-hit zones, where we examine outcomes $y_{j,t,k,\tau}$ for firm j , in period t , industry k , and event τ .

$$y_{j,t,k,\tau} = \alpha \mathbb{1}(\text{Exposed to flood})_{j\tau} \times \text{Post}_{t,\tau} + \sum_{x=-5}^{x=+5} [\delta_{\tau,x} + \beta_x X_{j,x<0}] + \delta_j + \delta_{k,t} + \epsilon_{j,t,k,\tau}. \quad (37)$$

Here, “Exposed to flood _{$j\tau$} ” takes a value of 1 if firm j was exposed to a particular flood. We index the months before and after flood happened by x , with $x = 0$ being the month the flood τ occurs. We include a wide range of high-dimensional fixed effects to account for confounding shocks. These include firm fixed effects δ_j that control for firm-specific time-invariant differences; industry-by-time fixed effects $\delta_{k,t}$

that control for industry-specific shocks; and flood event-time since flood fixed effects $\delta_{\tau,x}$ that control for aggregate trends around the flood event that affect all firms (including those not in the flood-exposed areas). We also control for firm size-specific shocks, by controlling for sales in the five months before the flood $X_{j,x<0}$, interacted with time-since flood indicators. In all difference-in-difference results we restrict the post period to 3 months after the flood. Consistent with the results in Figure C3, we find that affected sellers experience a 13% decline in sales, on average, with respect to non-affected firms the three months after the flood occurs.

Next, we look into the effect of a flood for buyers located in our state. We use the existing supplier network (in the 5-months leading to the flood) as a measure of the exposure to the disruption, as described in equation C.1.

$$(\text{Supplier Exposure})_{j\tau} = \sum_i^N s_{i,j,\tau,x<0} \times \mathbb{1}(\text{Supplier } i \text{ exposed to flood in } \tau) ,$$

where $s_{i,j,\tau,x<0}$ is the value of purchases that firm j buys from firm i , relative to firm j 's total purchases, over the five months before the flood. We then standardize this index and interact it with a post flood indicator to study how buyers were affected when their suppliers were hit. We examine outcomes $y_{j,t,k,\tau}$ for firm j , in period t , and industry k , measured in event-time (since flood) τ equation 38:

$$y_{j,t,k,\tau} = \gamma (\text{Flood Exposure})_{j\tau} \times \text{Post}_{t,\tau} + \sum_{x=-5}^{x=+5} [\delta_{\tau,x} + \beta_x X_{j,x<0}] + \delta_j + \delta_{r,k,t} + \epsilon_{j,t,k,\tau}. \quad (38)$$

The fixed effects are similar to equation 37 but we add an industry-region-time fixed effect $\delta_{k,r,t}$ to control for local demand shocks affecting the region-industry of the firm. In columns 2-4 of Table C4, we present the results for the outcomes of log total purchases (column 2), log purchases of returning suppliers (column 3) and log purchases of new suppliers (column 4). Returning suppliers are those who transacted with the firm within 3-months before the shock, and we track the purchases from that set of suppliers throughout time. New suppliers are defined as suppliers who transact with the firm in a given period who have not transacted before. Difference-in-difference results are consistent with the event studies in Figures 4a and 4b.

In column 5 of Table C4, we present the results for the outcome of buyer sales.³⁷

³⁷As our data does not include sales made directly to consumers, we need to impose some additional restrictions to ensure that we focus on firms that consistently sell to other firms. We restrict the sales sample to firms that are observed selling something to other firms every month for the last nine

Buyers with one standard deviation higher exposure experience a decline in sales of 2% relative to buyers with average exposure. When considering the binary treatment in the second panel, we find that firms exposed to the flood through their suppliers experience a decline of 7% relative to firms that are not exposed.

When focusing on the result for sales with binary treatment, we find that for every 1% decrease in the purchases for exposed buyers, sales drop by 0.44% (exposed buyers decrease purchases by 16% and sales by 7% relative to non exposed buyers). We compare this result to the one implied by our model which, using a back-of-the-envelope calculation, indicates that for every 1% decline in purchases, sales decrease by 0.47%. The close result is reassuring given that our sales result is untargeted by our estimation process.

Table C4: Regression results on the impact of floods.

	Supplier sales	Buyer Purchases - Total	Buyer Purchases - Returning Suppliers	Buyer Purchases - New suppliers	Buyer Sales	Input prices
Continuous treatment						
Standardized exposure $\times \mathbb{1}(\tau \geq 0)$	-	-0.05*** (0.003)	-0.05*** (0.003)	-0.03*** (0.01)	-0.02*** (0.01)	-0.009 (0.01)
N	-	1,218,663	1,160,881	606,655	468,280	1,912,563
Binary treatment						
$\mathbb{1}(\text{Exposure} \geq 0.1) \times \mathbb{1}(\tau \geq 0)$	-0.13*** (0.02)	-0.16*** (0.01)	-0.24*** (0.01)	-0.13*** (0.02)	-0.07** (0.03)	0.004 (0.01)
N	1,604,955	1,218,663	1,160,881	606,655	468,280	1,912,563
Local projections with binary treatment						
Difference between pooled pre and post period	-0.29*** (0.06)	-0.17*** (0.02)	-0.12*** (0.03)	-0.15** (0.08)	-0.03 (0.06)	0.007 (0.09)
N	742,966	897,777	829,534	130,600	413,392	716,388

Note. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$. Column 1 presents the estimates for equation 37 for suppliers affected by the floods. Columns 2-5 present the results for equation 38 different outcomes of downstream firms. Column 6 presents a regression at the firm-product-time-event level using unit value of inputs as the outcome. In all cases, we restrict the post period to cover up to three months after each flood. Standard errors are clustered at the district level. The top panel presents results for the standardized exposure. The middle panel presents the results for a binary treatment. For supplier sales the binary treatment is whether the supplier was affected by the flood or not. In columns 2-5 the binary treatment is whether the buyer exposure is more than 10 % of purchases. In column 6 the binary treatment is whether the buyer-product exposure is above 10% of purchases. We present the local projections estimates in the bottom panel, where we compute the difference between the post and pre-treatment coefficients. We calculate standard errors for the difference using a bootstrap with 100 repetitions.

Products and input prices. An advantage of our version of the firm-to-firm trade data is that it has detailed product codes and unit values. This allows us to examine product-specific trades and changes in prices as a result of upstream suppliers being

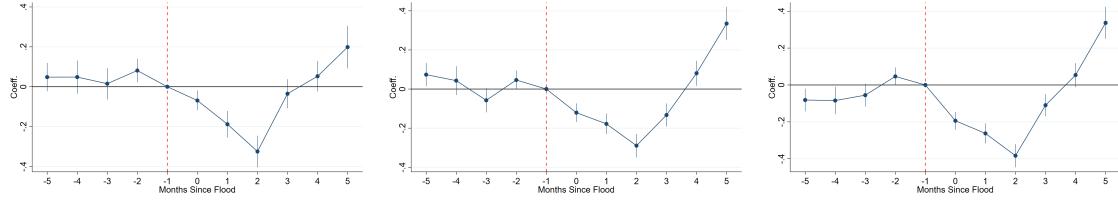
months prior to the flood. We also restrict the sample to be the same as the purchases sample, so we consider the log of 1+sales in cases where the firm is not observed selling anything that period.

exposed to a shock. We first transform the data to the buyer-by-product-by-time level. Our specification is similar to Equation 38, but with a product dimension that allows us to include event-time, industry-district-product-time, and firm-by-product fixed effects, along with controls for pre-period firm-by-product sales interacted with time indicators. In column 6 of Table C4, we study the evolution of product-specific prices for transactions that occur around the flood. While noisier, results are suggestive of a slight increase in price levels three months after the flood when using either the binary treatment or the local projections specification.

New advances in two-way fixed effects methods. Recent econometric advancements in two-way fixed effects methods point out that staggered treatment can lead to the negative weighting of certain disaggregated treatment effects (Goodman-Bacon, 2021). New methods developed by Callaway and Sant'Anna (2020); Borusyak et al. (2024) provide consistent and interpretable estimates. Yet, our setting offers some further challenges. Our “treatment” turns “off” and “on” and perhaps “on” again, and our specifications control for various time-varying covariates, and a wide variety of other fixed effects, making some of these new advances challenging to apply in our setting. A new Local Projections Difference-in-Differences (LP-DID) estimator developed by Dube et al. (2023) allows us to recover interpretable estimates in a flexible and efficient manner.

We present the results from this LP-DID estimator in the bottom panel of Table C4, which show similar patterns. We further implement the LP-DID for the event study analysis as well. In Figure C4b, we once again reproduce the same pattern as before: downstream purchases fall for the first few months, and thereafter recover by month 4. The results from the LP-DID method qualitatively resemble our main results for all other outcomes as well. Figure C4a shows the sales of affected suppliers, and Figure C4c contrasts existing vs. new suppliers. These patterns once again show that sales of affected suppliers fall, and that purchases from buyers decrease from both new and existing suppliers.

Figure C4: LP-DID Event Studies



(a) Sales of affected suppliers (b) Downstream purchases (c) Existing vs new suppliers

Note. Event studies using the Local Projections Difference-in-Differences (LP-DID) approach, discussed in [Dube et al. \(2023\)](#). Figure C4a includes event-time, industry-district-product-time, and firm-by-product fixed effects, and controls for pre-period firm-by-product sales interacted with time indicators. Figure C4b and C4c include firm, time, event-time, and industry-district-real time fixed effects, and demand controls and log pre-period purchases-time controls. Standard errors clustered at the district level.

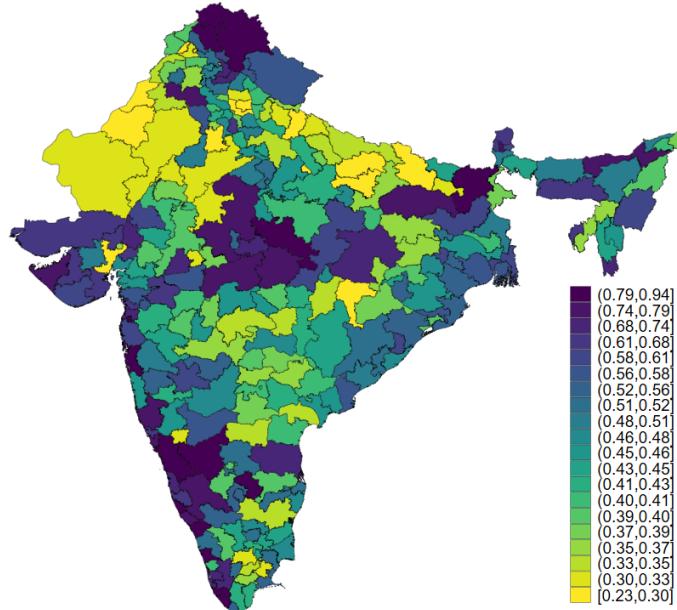
D Quantitative Appendix

Table D1: Calibrated moments

Parameter	Source
L_i : Labor endowments	Annual Survey of Industries (ASI), 2019-20
ϕ_i : Region productivities	Ackerberg et al. (2015) estimation (ASI, 2004-2007)
τ_{ij} : Iceberg trade costs	Regression of within firm-product price on distance between buyer and seller (Transaction data)
ρ_i : Shock probabilities	Minimum distance estimator using sourcing shares across districts (Transaction data)
χ_i : Shock parameter	Match drop in buyer purchases from event study (Transaction data)
β : Labor share	0.19: Ackerberg et al. (2015) estimation (ASI, 2004-2007)
σ : Demand elasticity	2: Based on Boehm et al. (2023)

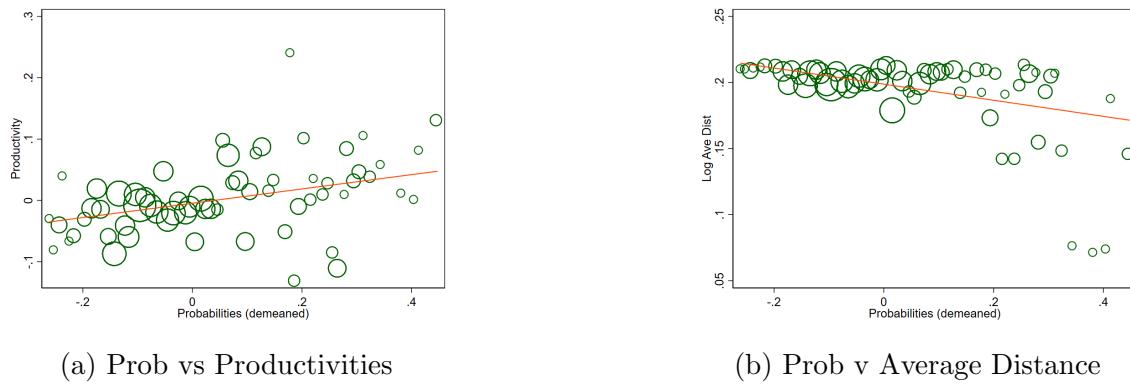
D.1 Model Probabilities - Additional Analysis

Figure D1: Estimated disruption probabilities



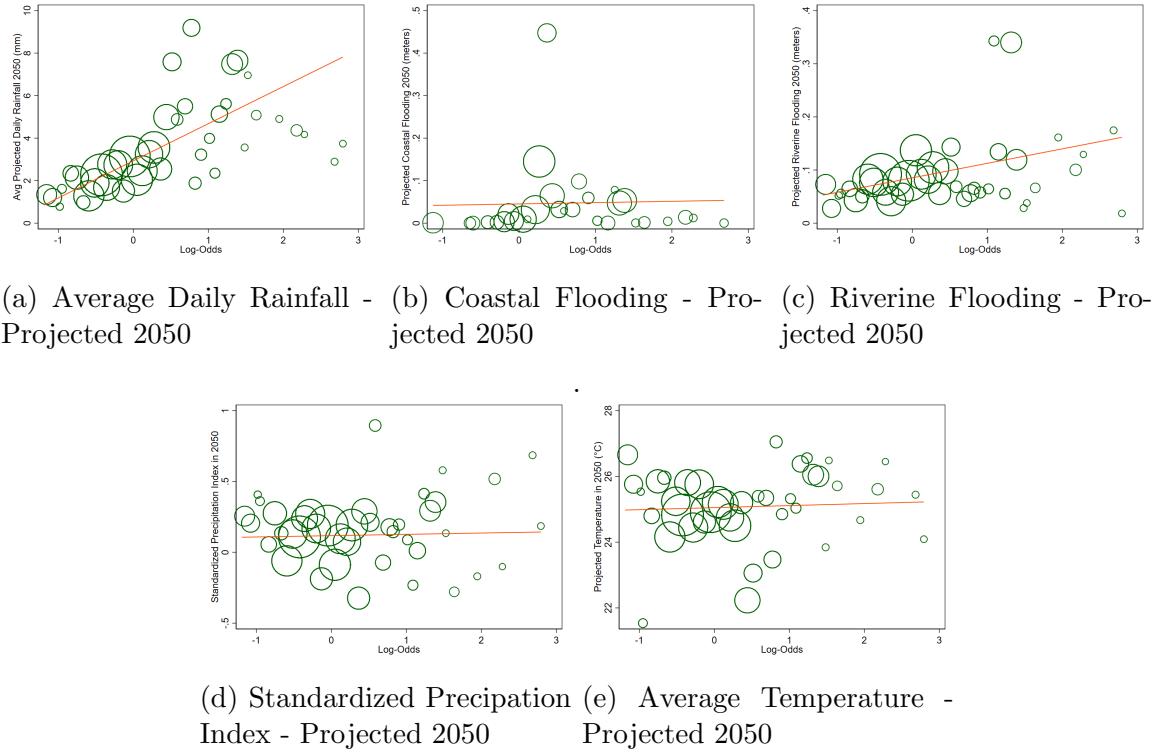
Note. In this figure, we plot the model-implied district-level disruption probabilities estimated using the approach outlined in Section 3.4. The scales are shown to the right.

Figure D2: Model probabilities, Productivities and Distance



Note. In this figure, we plot the estimated probabilities against some observables. In the left panel, we correlate the probabilities with Log(Productivities). In the right panel, we correlate the probabilities with the average distance to the state of our study.

Figure D3: Model Probabilities and Projected Observables



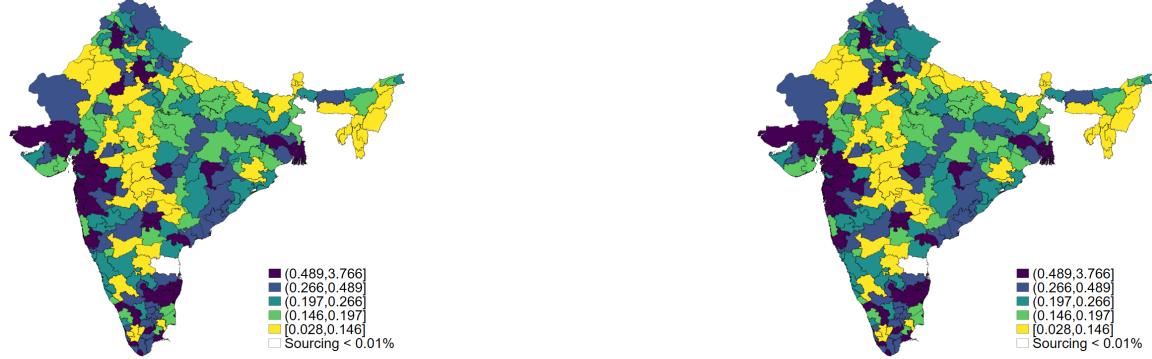
Note. In this figure, we plot the estimated probabilities against 2050 projections for climate observables. In Figures D3a and D3e, we correlate the rainfall and temperature projections for year 2050 with the recovered probabilities. Figures D3b use the projected coastal flooding, while Figures D3c correlate the probabilities with projected riverine flooding, respectively. A more detailed definition of each of the variables can be found in Appendix D.1.

Figure D4: Model Probabilities, Price Indices and Wages



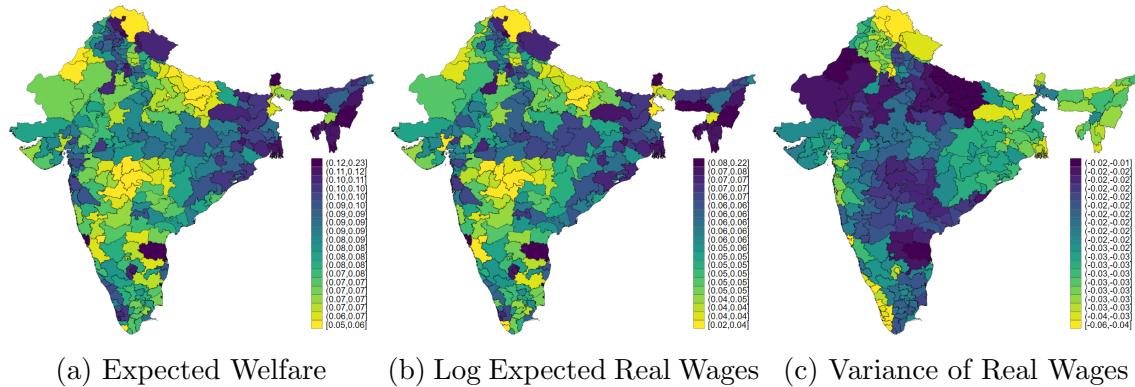
Note. In this figure, we plot the model-derived price index (left panel) and real wage variance (right panel) against the estimated disruption probabilities.

Figure D5: Ahmadabad sourcing, Kolkata sourcing – Free Trade



Note. In this figure, we plot model sourcing shares with Free Trade for Ahmadabad district (left panel) and Kolkata district (right panel).

Figure D6: Quantitative results - Δ in Free Trade



(a) Expected Welfare (b) Log Expected Real Wages (c) Variance of Real Wages

Note. This figure shows welfare (Panel a), expected real wages (Panel b) and their variance (Panel c) for the counterfactual of free trade. The figures show the percentage changes in these variables under the free trade counterfactual relative to the baseline scenario.

E Alternative Models

In this appendix, we consider two alternative models. First, we model risk probabilities using observables in Appendix E.1. Second we consider a CES aggregator of inputs in Appendix E.2.

E.1 Projecting Probabilities on Observables

In this model, we describe an alternative estimation strategy for the disruption probabilities, ρ_i . Instead of computing one parameter per region, we parameterize the vector $\{\rho_i\}_{i=1}^I$ on a vector of observable characteristics, Z_i . This vector Z_i includes a constant term, average court delays, ruggedness, elevation, night lights, average rainfall, average coastal flooding, average riverine flooding, and average temperature. We include all of these variables in logs, and we add a dummy for the case in which historical coastal flooding is positive, to allow the function to allow the function to flexibly estimate the asymptotic behavior of the log at 0. Then, we assume that these probabilities have the following functional form,

$$\rho_i = \frac{e^{Z'_i \gamma}}{1 + e^{Z'_i \gamma}},$$

where γ is the vector of parameters that we estimate by minimizing the gap between model-implied and the observed average sourcing shares in the data.

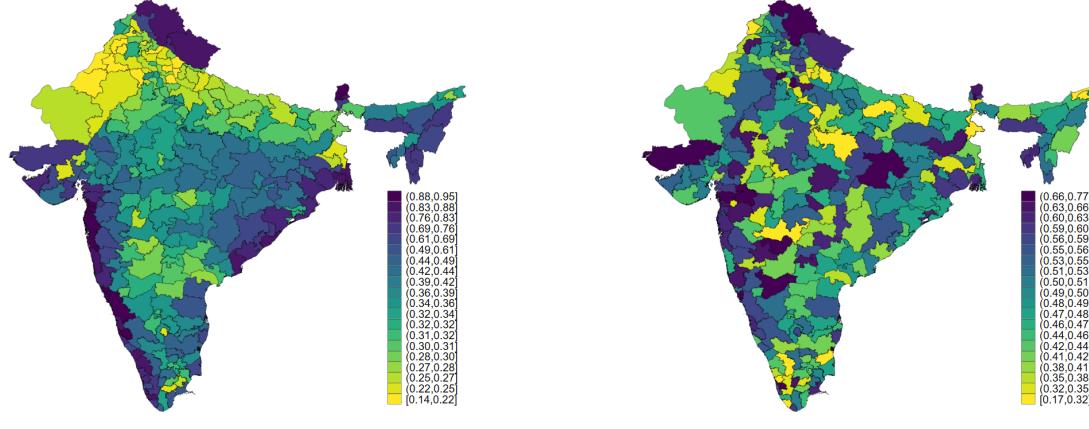
In Table E2, we present the estimates of the vector γ . The resulting probabilities from this approach are shown in Panel (c) of Figure 5.

This estimation approach requires estimating fewer parameters than our baseline, but necessitates that we take a stance on the sources of district-level risk. While the estimation approaches are independent of each other, the estimated coefficients for rainfall, flooding and temperature are positive, consistent with the baseline. Night-lights have a zero coefficient, also consistent with the baseline. In contrast to the baseline, however, courts also contribute positively to risk under this approach.

Table E2: Estimates of the Model for the Probabilities

	Constant	Courts	Ruggedness	Elevation	Night Lights	Rainfall	Coastal Flooding	Coastal Dummy	Riverine Flooding	Temperature
γ	-1.20	0.01	1.18	0.08	0.00	0.19	0.27	0.08	0.07	0.82

Figure E7: Estimated Disruption Probabilities for Alternative Models



Note. We plot the model-implied district-level disruption probabilities for the alternative models. The left panel plots the district-level disruption probabilities implied by the parameterized approach outlined in the text. The right panel shows the district-level disruption probabilities obtained by following the same approach as in the baseline model, but allowing a finite elasticity of substitution across inputs of different origins. The scales are shown to the right of each figure.

E.2 A Model with Finite Elasticity Across Inputs

In this appendix, we develop a model in which we relax the assumption of perfect substitution of inputs across different regions by allowing for a finite elasticity of substitution, akin to an Armington model. Firms will have two incentives to source input varieties from different regions. The first one is the diversification motive, which is the main focus of this paper. The second incentive corresponds to love-for-variety. The only modification to the model in Section 2 is to allow for imperfect substitution in the aggregator of inputs in Equation 4. Thus, the expression becomes:

$$x_i(\omega) = \left(\sum_{j \in I} x_j^{\frac{\varepsilon-1}{\varepsilon}} \right)^{\frac{\varepsilon}{\varepsilon-1}}.$$

Since this assumption is just changing the way that the received input units are aggregated, the *ex-post* problem of the firm remains unchanged. Profits as a function of the total number of inputs the firm has are:

$$\pi_i(\mathbf{M}_i; \boldsymbol{\chi}) = \kappa w_i^{\frac{\beta(1-\sigma)}{\beta+\sigma(1-\beta)}} \left[[Y_i \mathbb{P}_i^{\sigma-1}] \phi_i^{\sigma-1} \left(\left(\sum_{j \in I} [\chi_j M_{ji}]^{\frac{\varepsilon-1}{\varepsilon}} \right)^{\frac{\varepsilon}{\varepsilon-1}} \right)^{(1-\beta)(\sigma-1)} \right]^{\frac{1}{\beta+\sigma(1-\beta)}},$$

where $\kappa = \left[\frac{\sigma(1-\beta)+\beta}{\beta(\sigma-1)} \right] \left[\frac{\beta(\sigma-1)}{\sigma} \right]^{\frac{\sigma}{\beta+\sigma(1-\beta)}}$. The sourcing problem of the firm is to choose M_{ij} to maximize expected profits minus order costs

$$\max_{M_{ij} \geq 0} \mathbb{E}_{\chi} \left(\kappa w_i^{\frac{\beta(1-\sigma)}{\beta+\sigma(1-\beta)}} \left[[Y_i \mathbb{P}_i^{\sigma-1}] \phi_i^{\sigma-1} \left(\left(\sum_{j \in I} [\chi_j M_{ji}]^{\frac{\varepsilon-1}{\varepsilon}} \right)^{\frac{\varepsilon}{\varepsilon-1}} \right)^{(1-\beta)(\sigma-1)} \right]^{\frac{1}{\beta+\sigma(1-\beta)}} - \sum_{j \in I} p_j^M M_{ji} \right) \quad (39)$$

with first-order condition,

$$\mathbb{E}_{\chi} \left(\chi_j \Theta_i \left[\sum_{j \in I} (\chi_j M_{ji})^{\frac{\varepsilon-1}{\varepsilon}} \right]^{\frac{-\varepsilon+\beta+\sigma(1-\beta)}{\beta+\sigma(1-\beta)}} (\chi_j M_{ji})^{-\frac{1}{\varepsilon}} \right) \leq p_j^I.$$

In this particular model due to an Inada condition, the solution will be interior, and is implicitly given by (after plugging in the GE components):

$$M_{ji} = (1-\beta)^\varepsilon (w_i L_i)^\varepsilon \frac{(p_j^I)^{-\varepsilon}}{\mathbb{E}_{\chi} \left(\chi_j^{\frac{\varepsilon-1}{\varepsilon}} \left[\sum_{j \in I} (\chi_j M_{ji})^{\frac{\varepsilon-1}{\varepsilon}} \right]^{-1} \right)^{-\varepsilon}}.$$

where

$$\Theta_i = (1-\beta) w_i L_i \left(\sum_{j \in I} [\chi_j M_{ji}]^{\frac{\varepsilon-1}{\varepsilon}} \right)^{-\frac{\varepsilon}{\varepsilon-1} \frac{(1-\beta)(\sigma-1)}{\beta+\sigma(1-\beta)}}$$

Notice that we cannot derive a closed-form solution for this expression; we can only define it implicitly, and solve for the demand of inputs numerically.

Proposition 2 *The ex-ante profit function described in Equation 39 is concave in orders of inputs M_{ji} .*

Proof. As the cost of materials is linear in M_{ij} and constraints are conventional (linear) non-negativity constraints, it suffices to show that the expected profits func-

tion $\mathbb{E}_\chi(\pi(\mathbf{M}; \boldsymbol{\chi}))$ is concave in \mathbf{M} . The expectation operator preserves the concavity of $\pi(\mathbf{M}; \boldsymbol{\chi})$ which is the only thing required to prove. Concavity of the CES aggregator follows from the fact that it is a quasi-concave function homogeneous of degree 1. The concavity of ex-post profits, $\pi(\mathbf{M}; \boldsymbol{\chi})$, follows from the parametric restriction, $\frac{(1-\beta)(\sigma-1)}{\beta+\sigma(1-\beta)} < 1$, as the composition of concave functions is concave. ■

E.3 Quantitative Implications

Table E3 summarizes the baseline and counterfactuals in the two alternative models. The insights are similar to the baseline model. In both models, autarky is welfare decreasing, though there is spatial heterogeneity. In the CES model, autarky decreases welfare by two orders of magnitude more as autarky additionally implies losses from variety as only own-region inputs can be used to produce. Free trade is welfare improving in both models. Interestingly, the implications of climate risk changing are similar in both models, despite their independent estimation and varied structure. On average welfare decreases by 2% in the climate counterfactual in both models (2.01% in the baseline). The fraction of districts with real wage declines is larger in the CES model, at 86.35%, than in the projected probabilities model, at 54.98%.

Figure E8: Counterfactuals: Climate Risk Increase – Alternative Models

Parameterized Risk Profile



(a) Δ in Probabilities

(b) Δ in Welfare

Finite Elasticity of Substitution Across Inputs



Note. We plot the change in probabilities of climate risk (Panel A), and the change in welfare (Panel B) for the model with parameterized risk. In Panel C and Panel D, we plot the change in probabilities of climate, and the change in welfare for the model with a finite elasticity of substitution.

Table E3: Model Counterfactuals: Summary – Alternative Models

Counterfactual	<u>Δ in Welfare</u>		<u>Δ in log Expected Real Wages</u>		<u>Δ in Real Wage Volatility</u>		% districts Real wage declines
	Avg. change	Range	Avg. change	Range	Avg. change	Range	
<u>Parameterized Risk</u>							
<u>Baseline risk</u>							
Autarky	-6.79	3.75	2.54	1.31	7.14	5.97	2.58%
Free Trade	7.40	2.32	4.96	1.57	-2.42	1.32	0.00%
<u>Alternative risk</u>							
Climate change	-2.00	4.68	-2.12	4.67	-0.02	0.11	54.98%
<u>Finite Elasticity of Substitution Across Inputs</u>							
<u>Baseline risk</u>							
Autarky	-198.96	42.01	-186.83	43.34	11.87	3.71	100.00%
Free Trade	15.33	1.08	15.33	1.07	4.25	2.45	0.00%
<u>Alternative risk</u>							
Climate change	-2.00	2.71	-1.96	2.71	0.03	0.00	86.35%

Note. This table shows statistics of the distribution of percentage changes between the baseline scenario with current climate risk and costly trade and other scenarios, weighted by district population. Range refers to the interquartile range.

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