NICOLE ZHAO (647) 975-3211 nicole.zhao@uwaterloo.ca

EDUCATION

UNIVERSITY OF WATERLOO

Waterloo, ON

Sept 2016 – Apr 2021E

B.Eng., Systems Design Engineering Co-op Awards: President's Scholarship

EARL HAIG SECONDARY SCHOOL Ontario High School Diploma - Claude Watson Arts Program Diploma

Toronto, ON

Jun 2016

- Leadership: Senior Vice President of Student Council, Vice President of Athletic Council, and President of Key Club
- Awards: Student Leadership Award, Future Aces Character Award, Top 25% worldwide Fermat Contest, Most Valuable Player Track and Field (2013-2014), Honour Roll (2013-2016)

EXPERIENCE

GLOBAL AFFAIRS CANADA

Manila, PH

Delegate – APEC CEO Summit

Aug 2015 - Nov 2015

- Conducted market research for Invest in Canada and engaged with Fortune 500 executive to attract inbound FDI to Canada
- Spoke on behalf of the Canadian youth delegation at the Voices of the Future Forum at the Asia Development Bank
- Drafted Youth Declaration with 17 partnering economies to present to the APEC Business Advisory Council

GLOBAL VISION JUNIOR TEAM CANADA

Chongqing, Chengdu, Guangzhou, CN

Foreign Investment Ambassador – Trade mission

May 2015 – Aug 2015

- Represented mandates for Bond Education Group, Real One Realty, and WebTech Wireless, delivering 105 key contacts and market intelligence through a delegation mission report
- Successfully acquired \$5500 in corporate and community sponsorships and delivered on specific mandates for each sponsor
- Organized meetings with Chongqing professors and Trade Commissioners to create a Chinese youth exchange program to Canada
- Worked with the CEO of Greenland and municipal government of Chongqing to create a Sino-Canadian investment platform

HOSA CANADA

Toronto, ON

National Officer - Canadian Health Science Competition

Apr 2015 – present

- Acquired and maintained corporate sponsorships from MCPHS, Armed Forces, Doctors without Borders and Canadian Cancer Society
- Lead a chapter development outreach team to increase membership by 13% and established 11 new chapters across Canada

FEDERATION FOR CANADIAN SECONDARY STUDENTS

Toronto, ON

Chief Operating Officer - Student Voice Platform

March 2015 – present

- Worked on the executive team to establish Peer Mentorship, EDI and Ambassador programs and increased outreach by 34%
- Coordinated organization of Inspire Collaborate Excel (ICE) Conference, and Winter Networking Gala acquiring 44% of ticket sales

SHAD VALLEY

Thunder Bay, ON

President – GreenQuo startup company

July 2014 - Aug 2014

- Worked with professors, graduates and high school students to tackle the problem "living large with a small footprint" by creating a mobile application which incentivizes public transportation usage
- Used SWOT analysis to evaluate viability of the company, and optimized UI/UX through user testing at every stage
- Reached out to companies with similar objectives, pitched investment in GreenQuo, received support from UC Berkley professor

RAPID ADVICE DEVELOPMENT

Toronto, ON

Co-founder - Peer Mentorship Program

Sept 2013 – present

- Created mentorship program for freshman students to transition into high school and learn about the opportunities available
- Overlooked procedures and directed recruitment second year, more than doubling membership
- Surveyed and reevaluated program after first year and recreated the program in second year with major changes in operations

ADDITIONAL

- Computer Skills: Highly proficient in Microsoft Office (Word, Excel, PowerPoint, Publisher), proficient in HTML and CSS
- Writing: CCNews featured reporter
- Speaking: Keynote speaker at ThinkTank organized by Markham Mayors Youth Council
- Languages: Fluent in English and Mandarin, basic proficiency in French
- Leaders Global Network: Completed 2-day Investment Banking Workshop covering technical concepts including financial statement analysis and valuations such as discounted cash flows, public comparables and precedent transaction analysis
- Athletics: Competed in Ontario Federation of School Athletics Association (OFSAA) Track and Field
- Dance: Performed at the Sony Center for the Performing Arts broadcasted by CCTV
- Volunteering: Group fitness instructor at the YMCA of Greater Toronto Area
- Interests: Public Speaking, Entrepreneurship, Student Engagement, Running and Performing Arts