



GAME THEORETICAL INFERENCE OF HUMAN BEHAVIOUR IN SOCIAL NETWORKS

[N. Pagan & F. Dörfler, "Game theoretical inference of human behaviour in social networks". Nature Communications (forthcoming).]

Torino, 28.11.2019

NICOLÒ PAGAN
FLORIAN DÖRFLER

AUTOMATIC
CONTROL
LABORATORY **ifa**

ETH zürich

OBSERVATIONS



Actors decide with whom they want to interact.

01

OBSERVATIONS

- Actors decide with whom they want to interact.
- Network positions provide benefits to the actors.

= Forbes

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Using Social Networks To Advance Your Career



Adi Gaskell Contributor ⓘ



Shutterstock

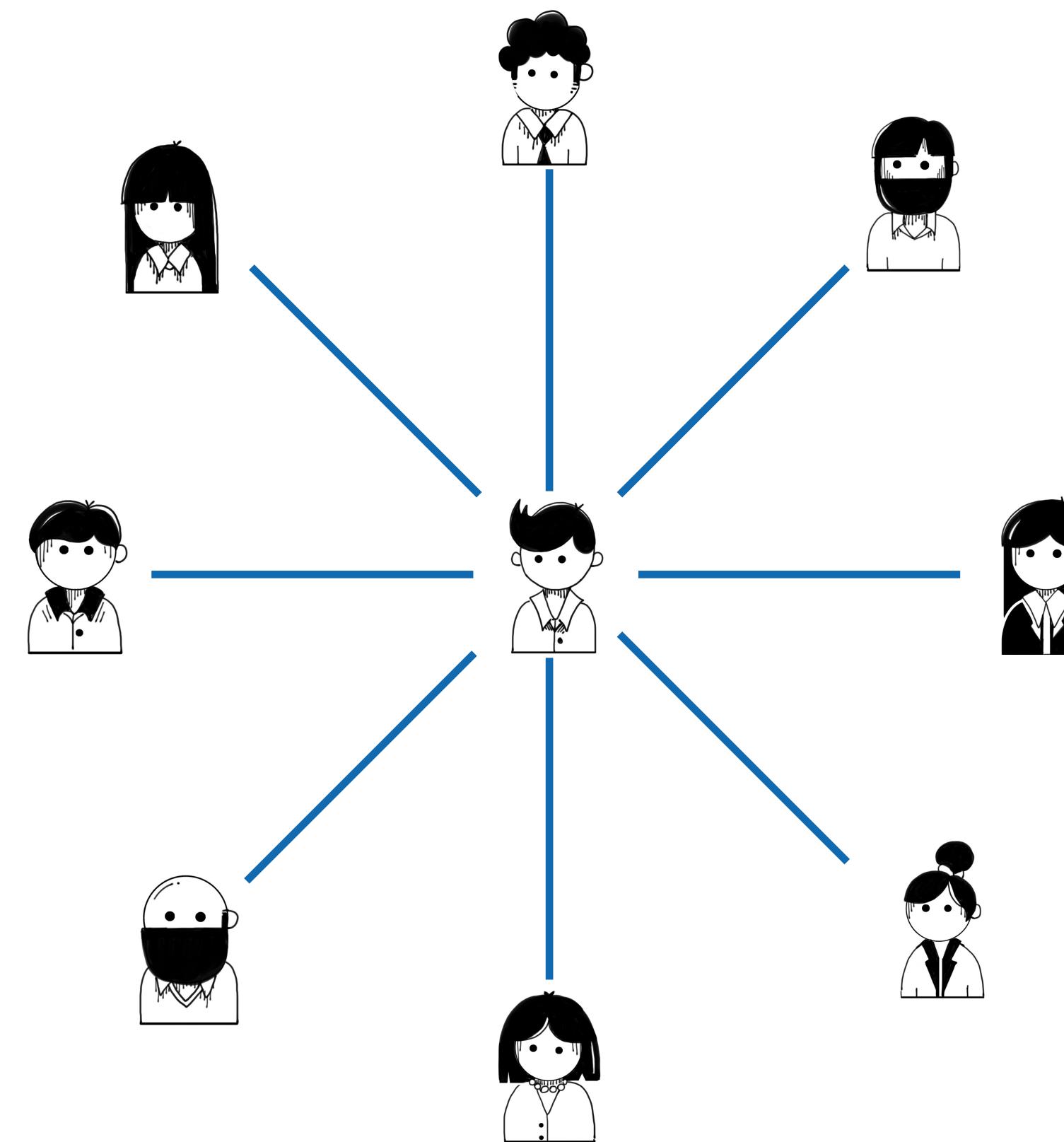
"It's not what you know, it's who you know" is one of those phrases

Q1

SOCIAL NETWORK POSITIONS' BENEFITS

Social Influence

The more people we are connected to, the more we can influence them.

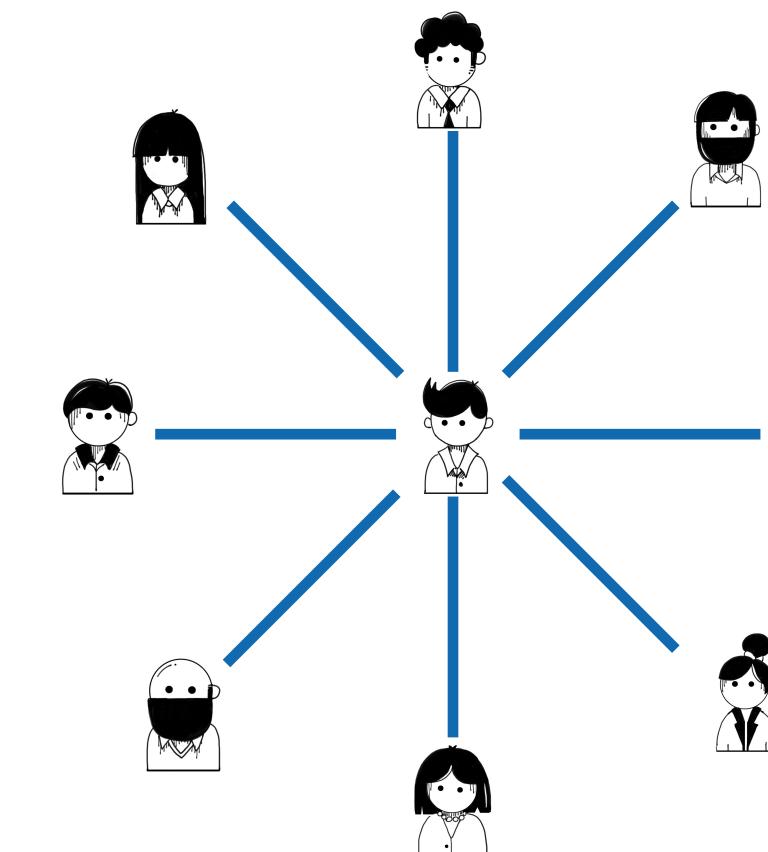


02

SOCIAL NETWORK POSITIONS' BENEFITS

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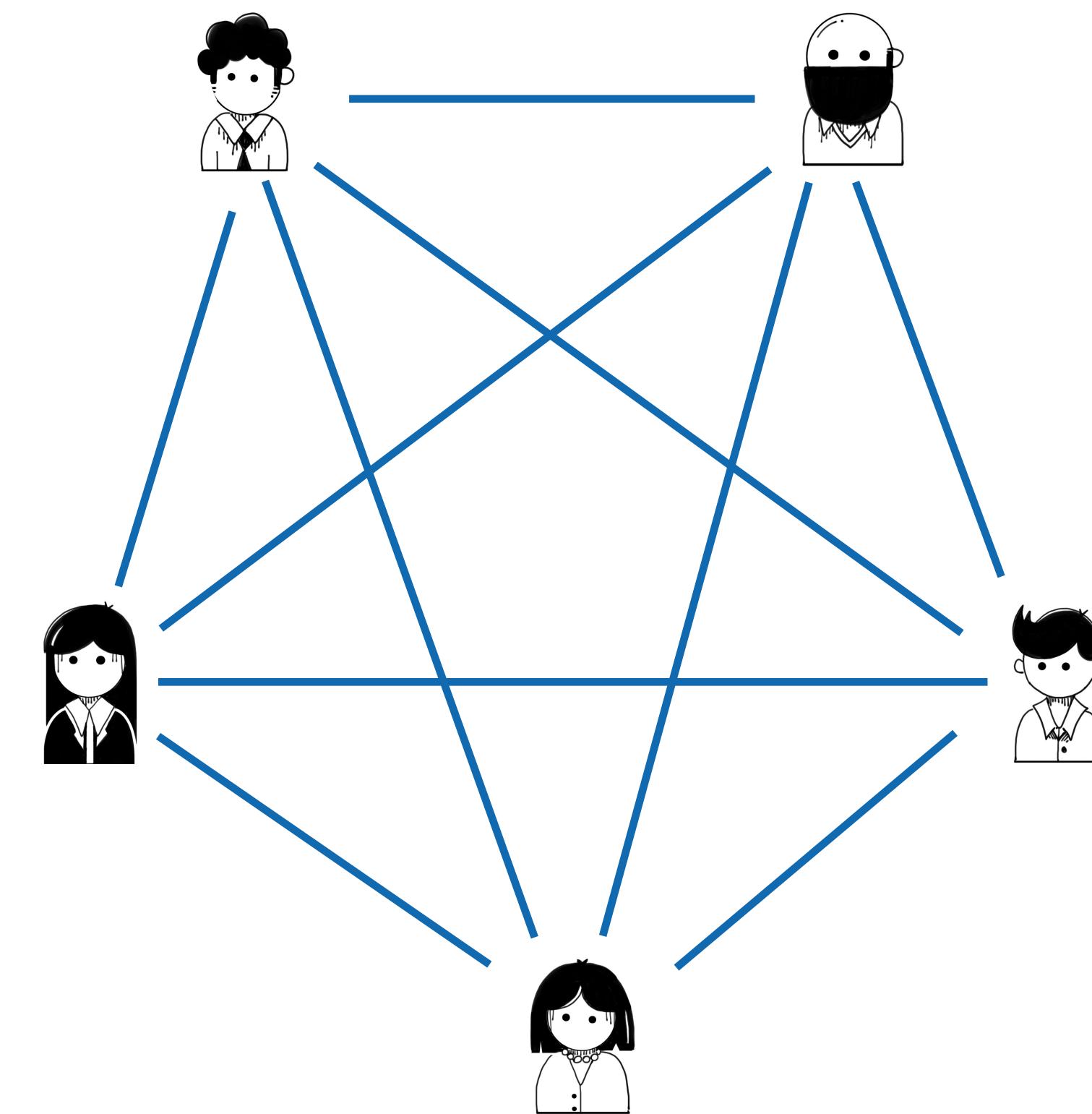
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Social Support

The more our friends' friends are our friends, the safer we feel.

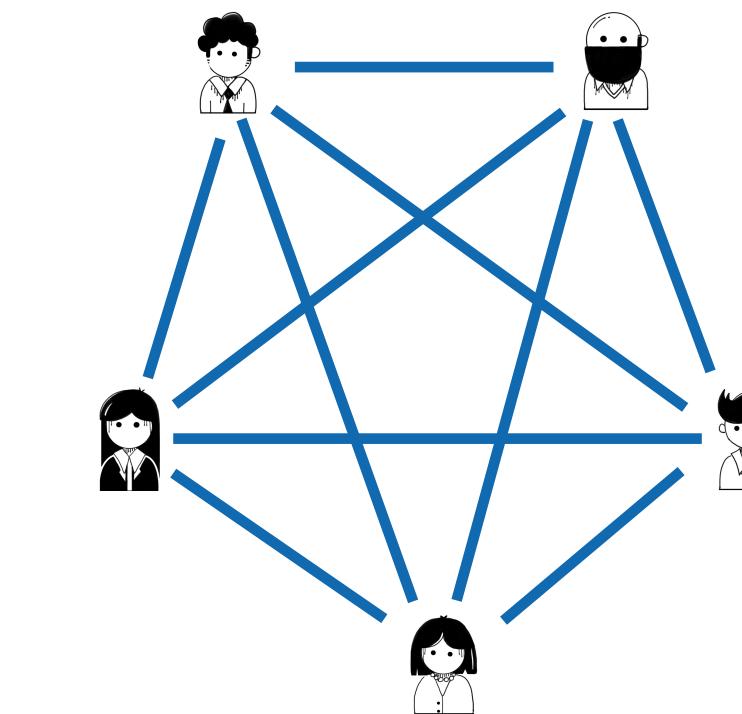
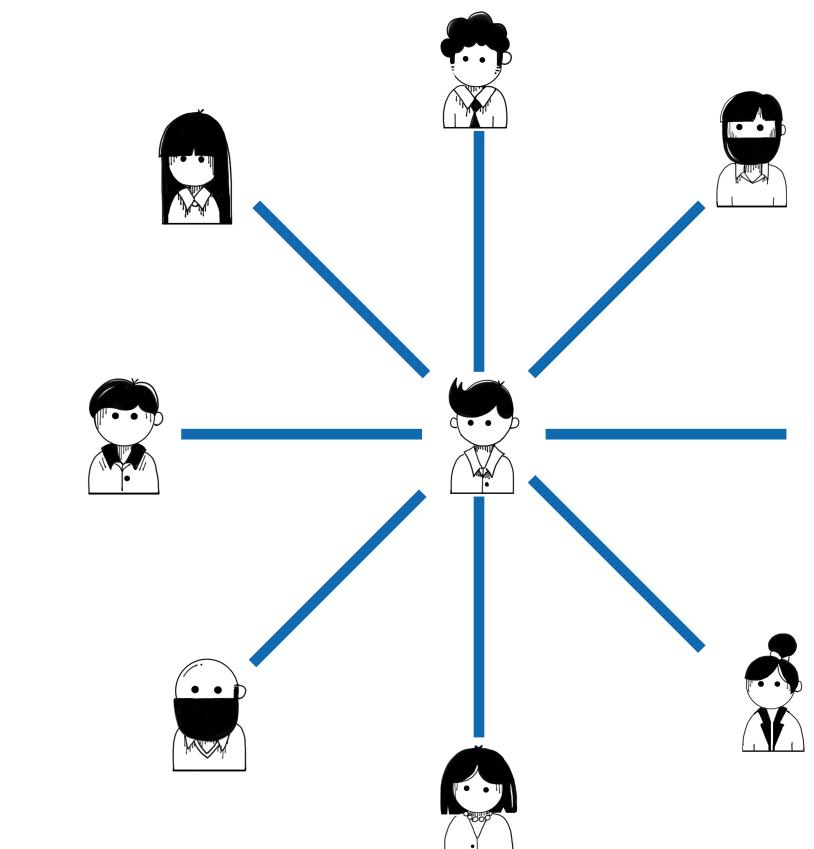
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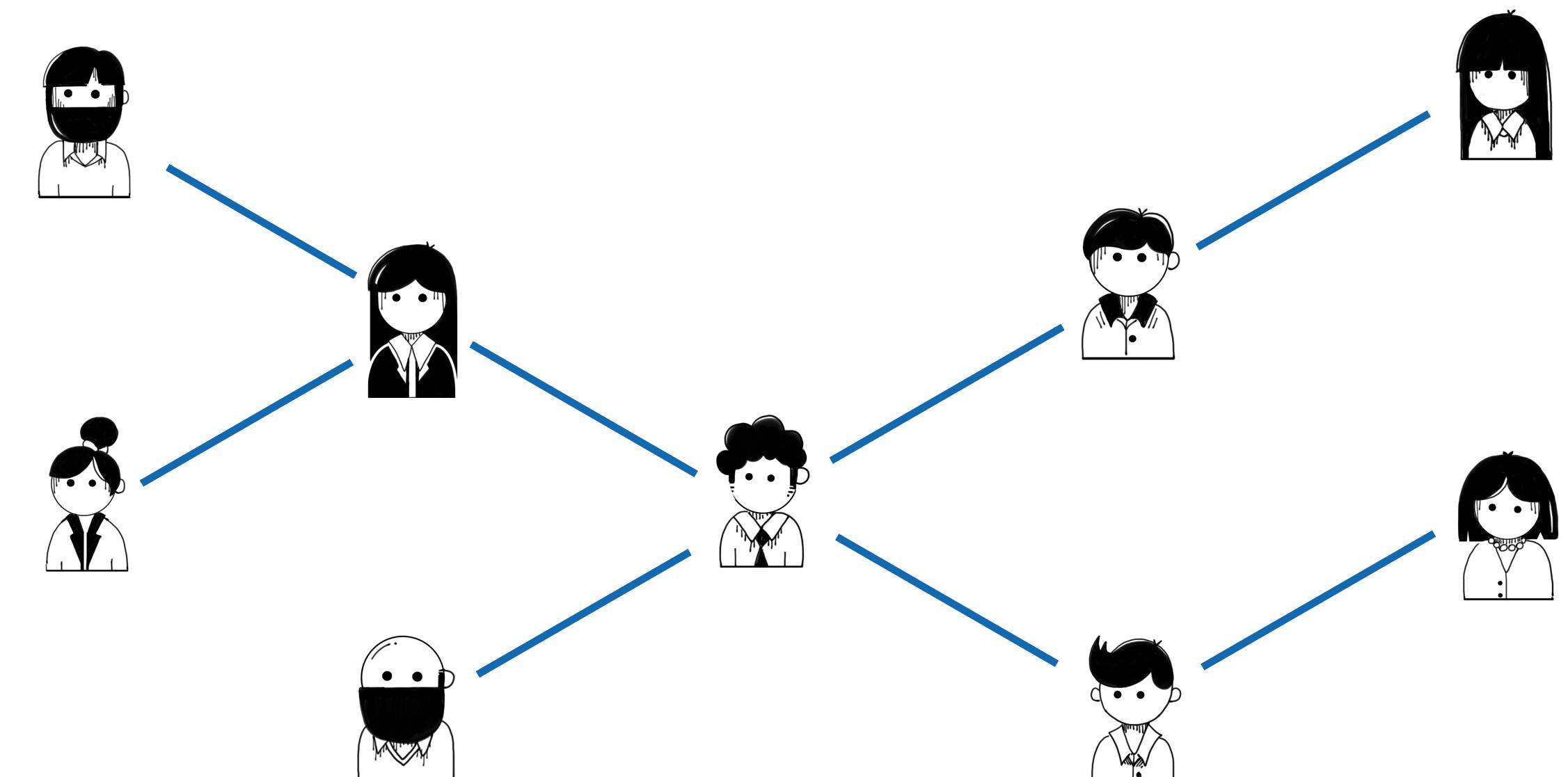
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Brokerage

The more we are on the path between people, the more we can control.

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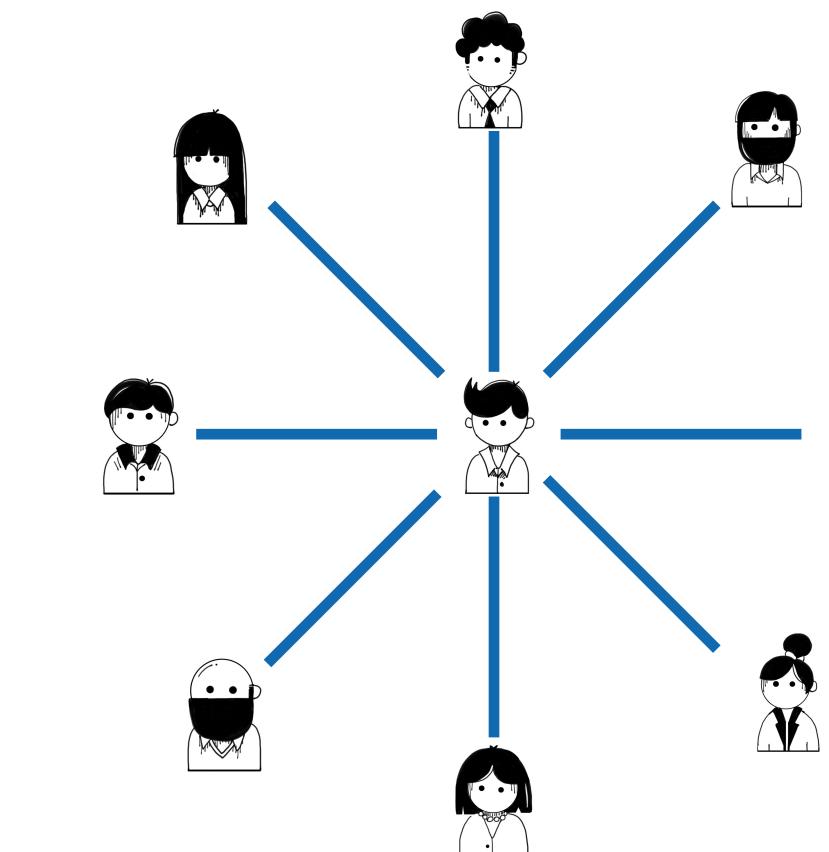
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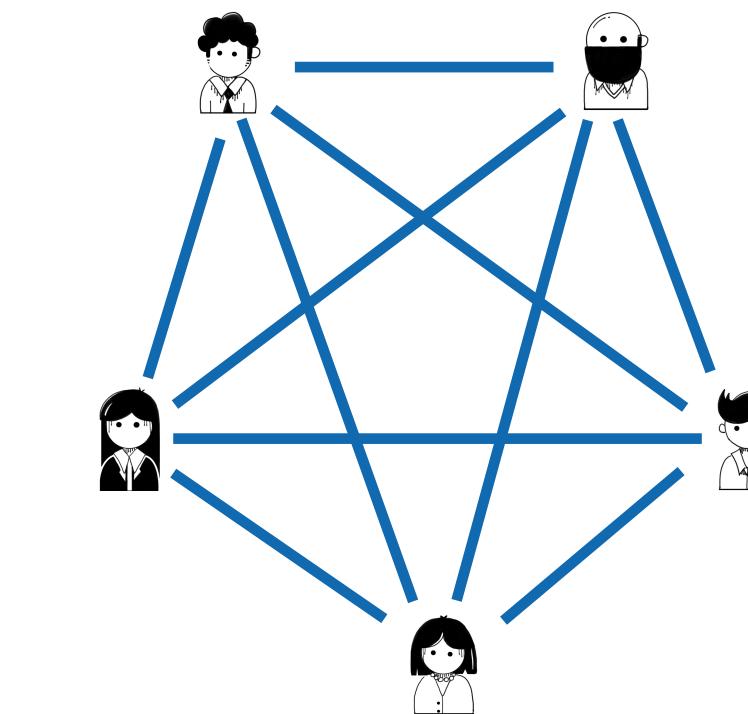
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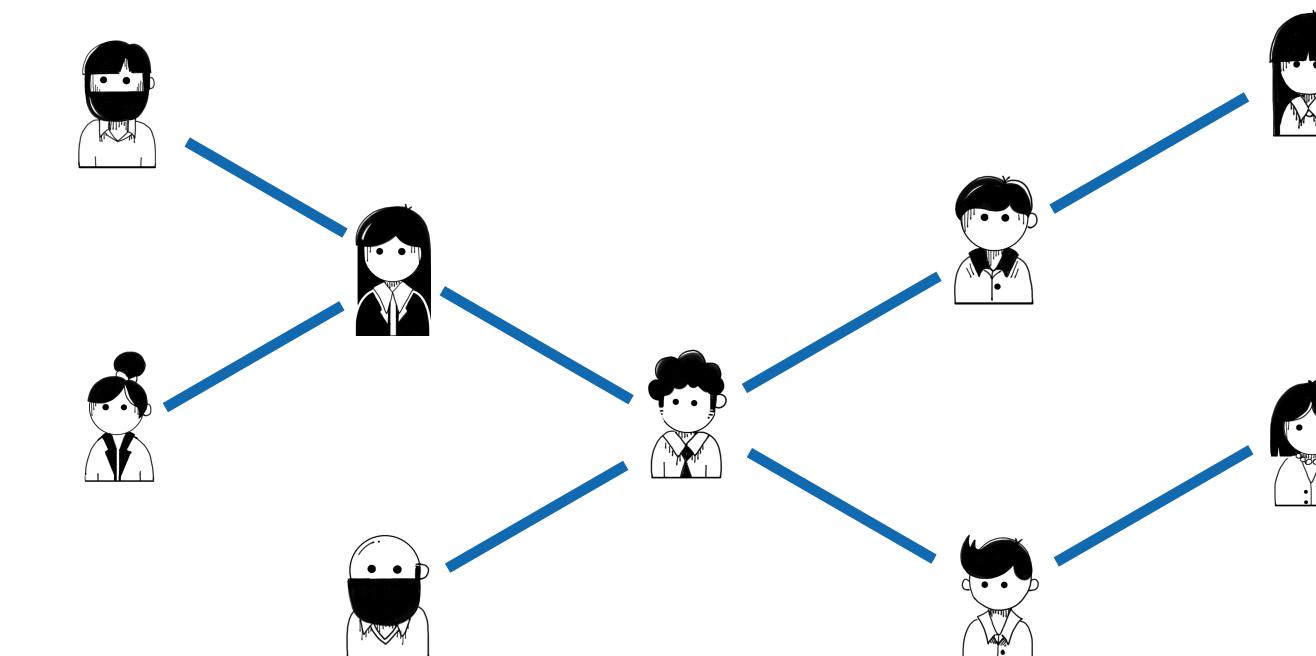
02



Degree Centrality



Clustering coefficient



Betweenness Centrality

SOCIAL NETWORK FORMATION MODEL

Directed weighted network \mathcal{G} with $\mathcal{N} = \{1, \dots, N\}$ agents.

$a_{ij} \in [0,1]$ quantifies the importance of the friendship among i

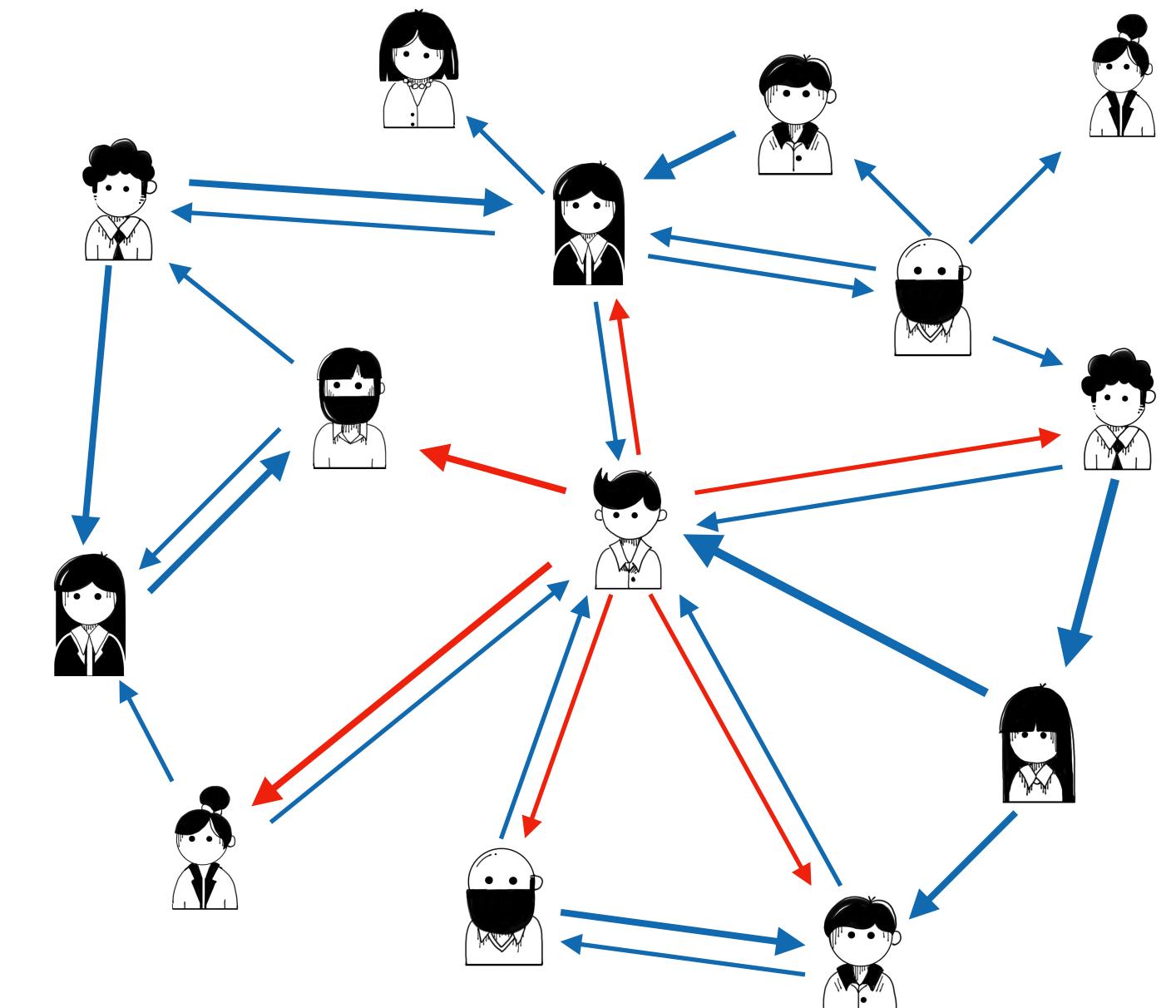
and j from i 's point of view.

A typical action of agent i is:

$$a_i = [a_{i1}, \dots, a_{i,i-1}, a_{i,i+1}, \dots, a_{iN}] \in \mathcal{A} = [0,1]^{N-1},$$

Every agent i is endowed with a payoff function V_i and is looking for

$$a_i^* \in \arg \max_{a_i \in \mathcal{A}} V_i(a_i, \mathbf{a}_{-i})$$



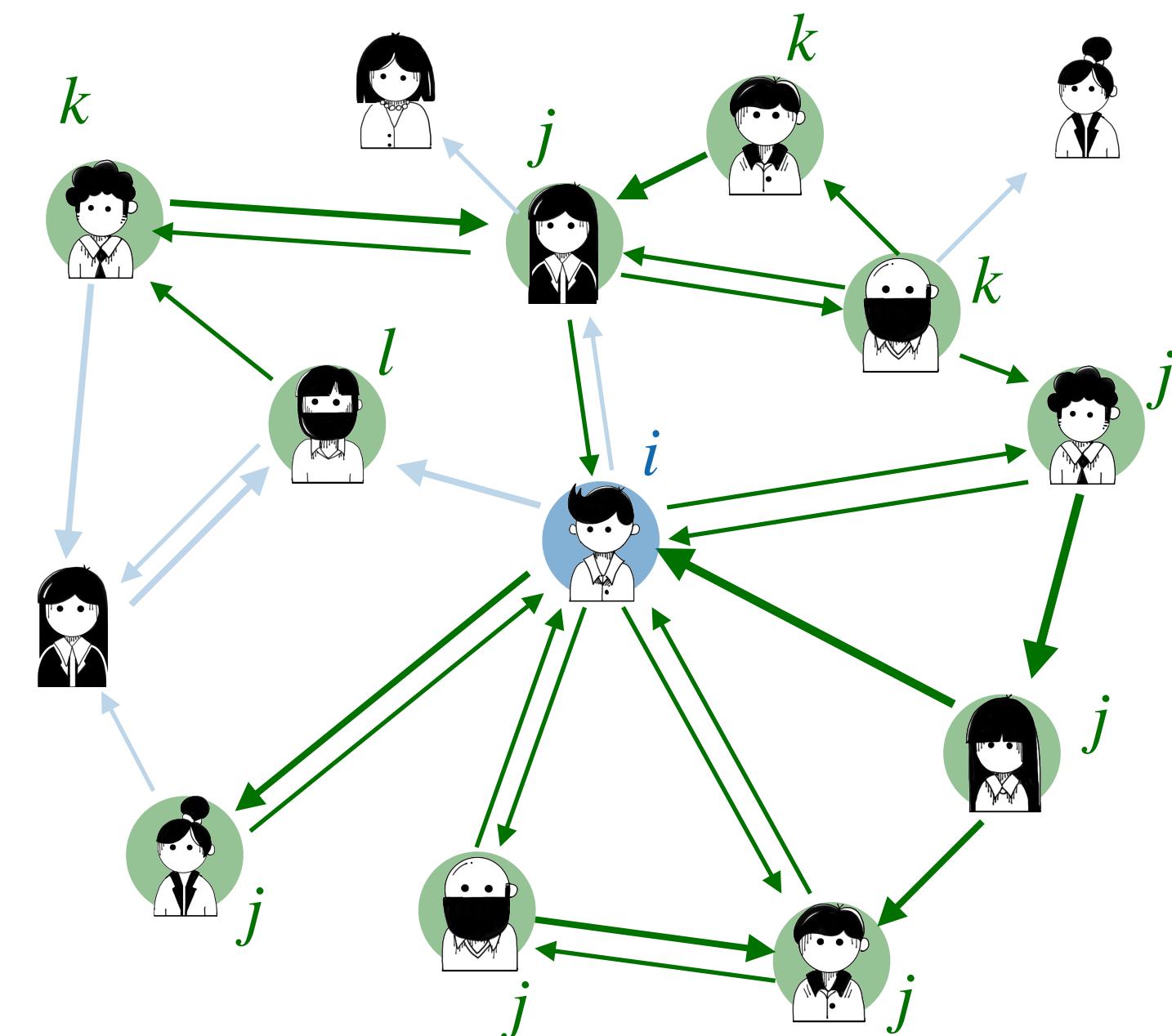
PAYOUT FUNCTION

$$V_i(a_i, \mathbf{a}_{-i}) = t_i(a_i, \mathbf{a}_{-i}, \delta_i)$$

Social Influence on friends

$$t_i(a_i, \mathbf{a}_{-i}, \delta_i) = \underbrace{\sum_{j \neq i} a_{ji}}_{\text{paths of length 2}} + \underbrace{\delta_i \sum_{k \neq j} \sum_{j \neq i} a_{kj} a_{ji}}_{\text{paths of length 3}} + \delta_i^2 \sum_{l \neq k} \sum_{k \neq j} \sum_{j \neq i} a_{lk} a_{kj} a_{ji}$$

[Jackson, M. O. & Wolinsky, A. A strategic model of social and economic networks. J. Econom. Theory 71, 44–74 (1996).]



04

PAYOUT FUNCTION

$$V_i(a_i, \mathbf{a}_{-i}) = \underline{t_i(a_i, \mathbf{a}_{-i}, \delta_i)} + \boxed{u_i(a_i, \mathbf{a}_{-i})}$$

Social Influence on friends

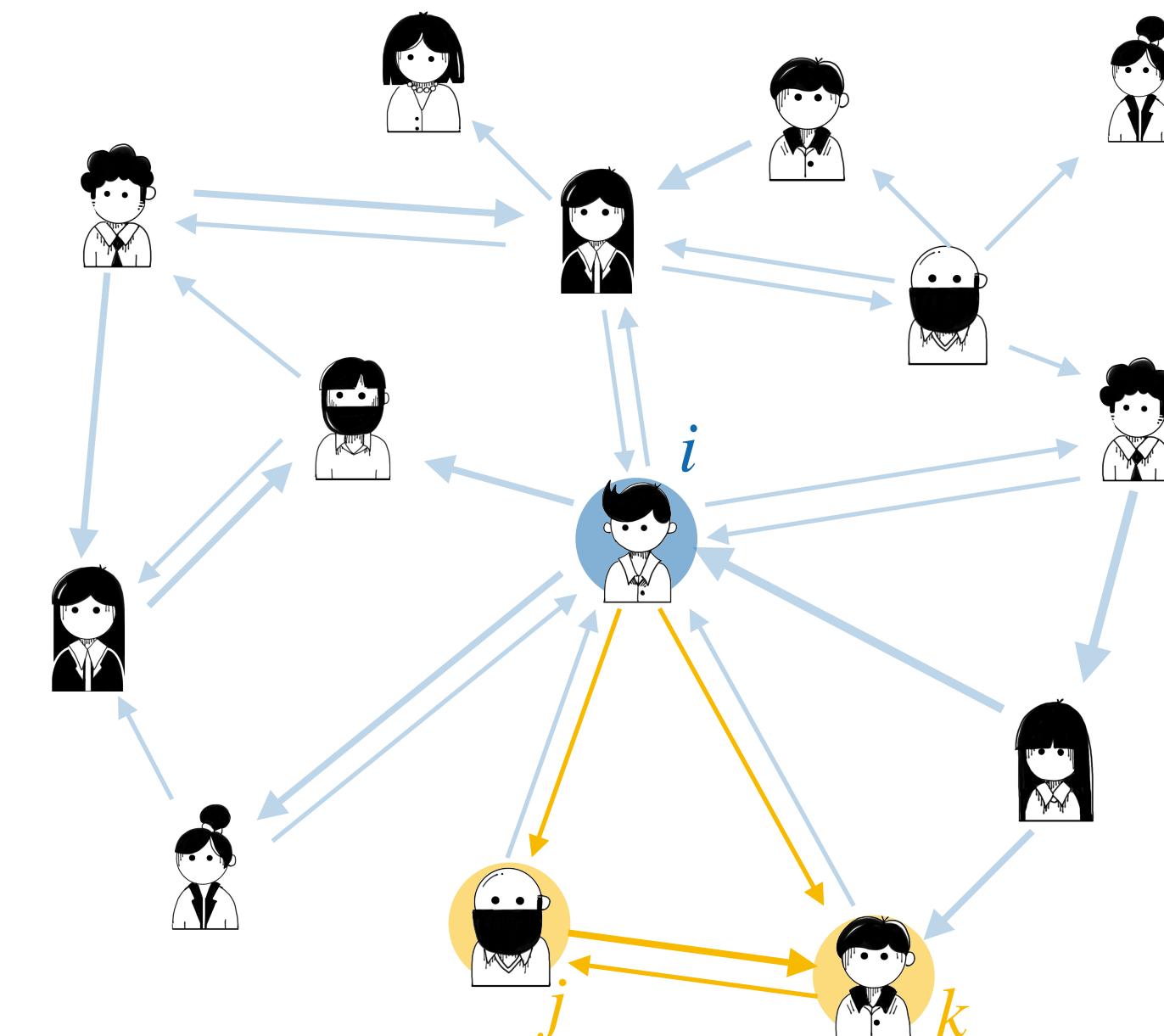
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Clustering Coefficient

$$u_i(a_i, \mathbf{a}_{-i}) = \sum_{j \neq i} a_{ij} \left(\sum_{k \neq i, j} a_{ik} a_{kj} \right)$$

[Burger, M. J. & Buskens, V. Social context and network formation: an experimental study. *Social Networks* 31, 63–75 (2009)]



PAYOUT FUNCTION

$$V_i(a_i, \mathbf{a}_{-i}) = \underbrace{t_i(a_i, \mathbf{a}_{-i}, \delta_i)}_{\text{green}} + \underbrace{u_i(a_i, \mathbf{a}_{-i})}_{\text{yellow}} - \underbrace{c_i(a_i)}_{\text{red}}$$

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$$t_i(a_i, \mathbf{a}_{-i}, \delta_i) = \sum_{j \neq i} a_{ji} + \delta_i \underbrace{\sum_{k \neq j} \sum_{j \neq i} a_{kj} a_{ji}}_{\text{paths of length 2}} + \delta_i^2 \underbrace{\sum_{l \neq k} \sum_{k \neq j} \sum_{j \neq i} a_{lk} a_{kj} a_{ji}}_{\text{paths of length 3}}$$

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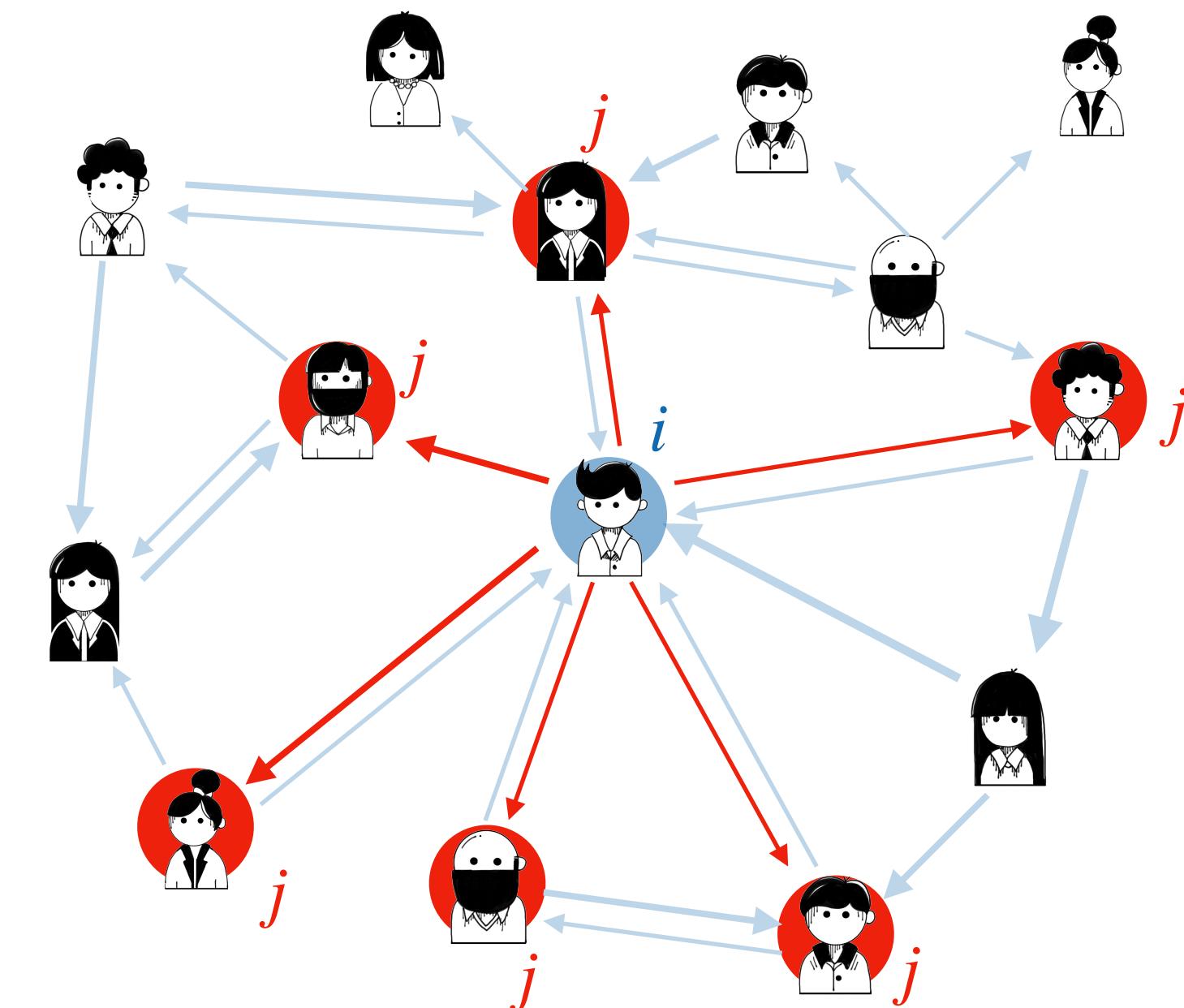
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Cost

$$c_i(a_i) = \sum_{j \neq i} a_{ij}$$



PAYOUT FUNCTION

$$V_i(a_i, \mathbf{a}_{-i} | \theta_i) = \alpha_i t_i(a_i, \mathbf{a}_{-i}, \delta_i) + \beta_i u_i(a_i, \mathbf{a}_{-i}) - \gamma_i c_i(a_i)$$

$$\theta_i = \{\alpha_i, \beta_i, \gamma_i, \delta_i\}$$

$$\alpha_i \geq 0, \beta_i \in \mathbb{R}, \gamma_i > 0, \delta_i \in [0,1]$$

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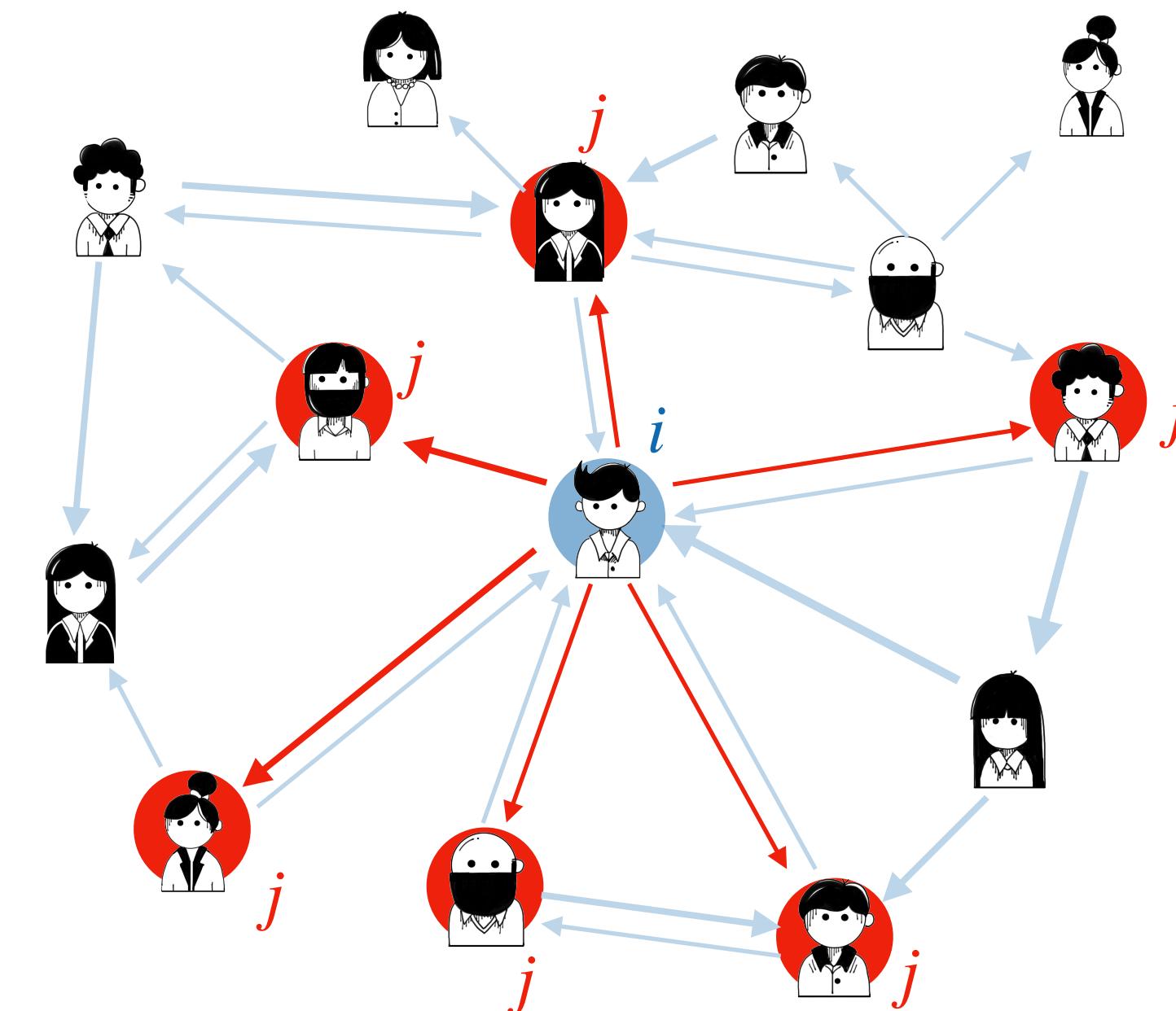
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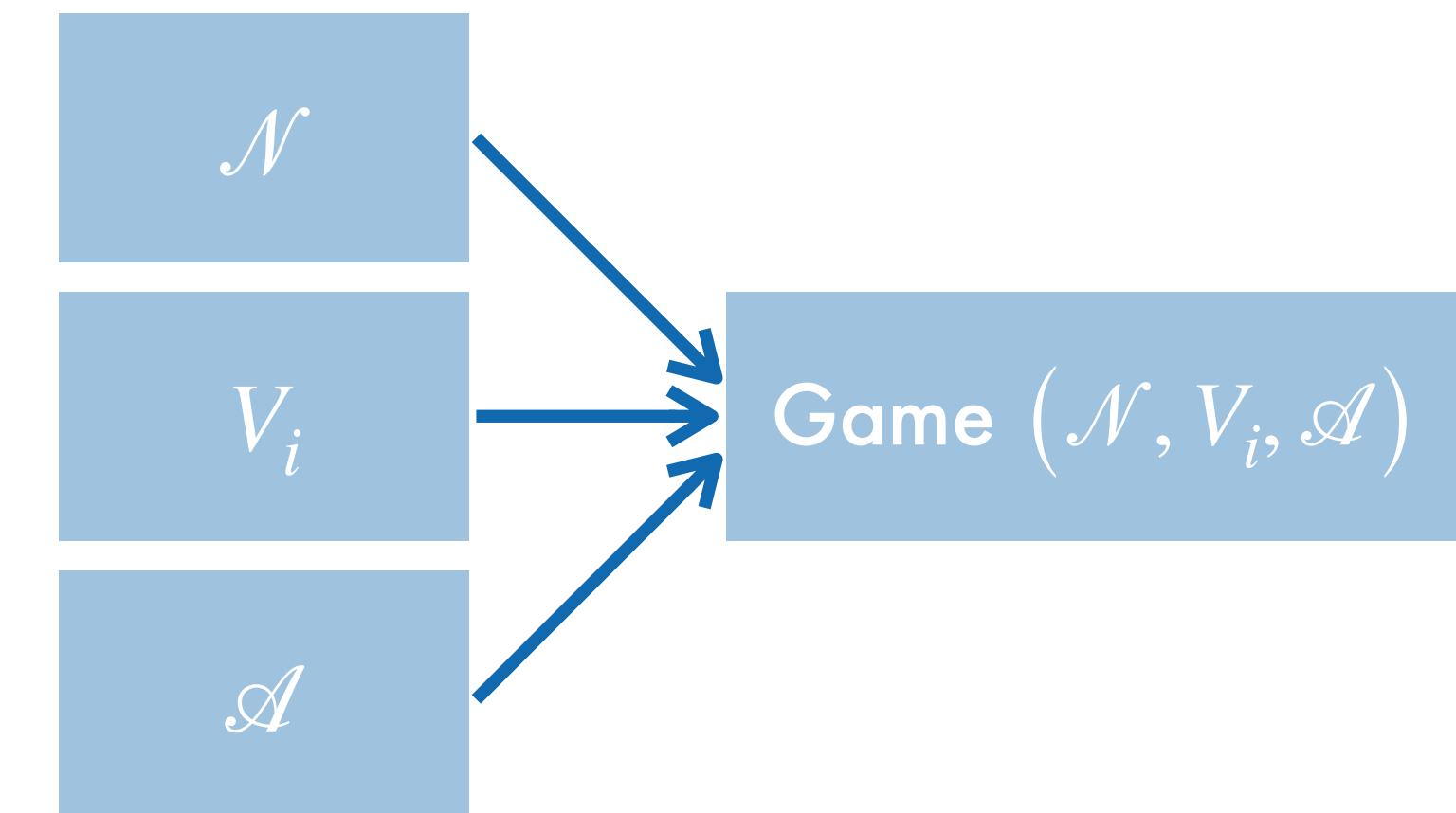
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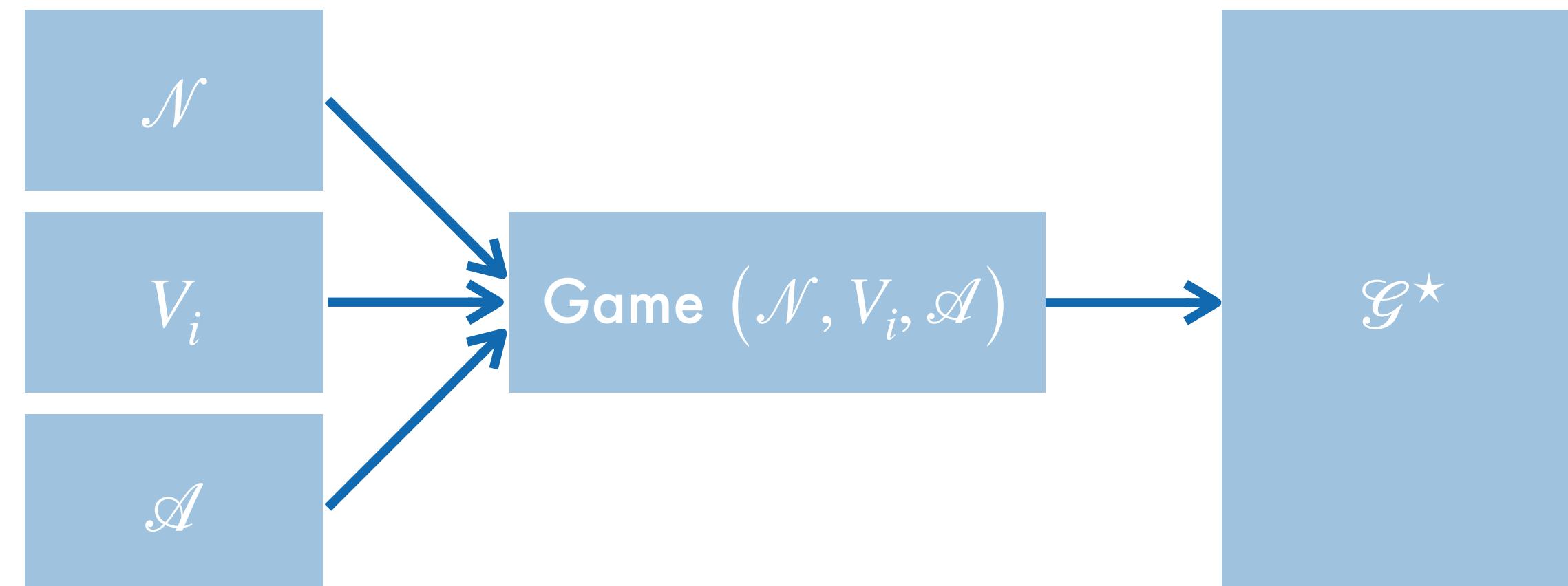


NASH EQUILIBRIUM

Definition.

The network \mathcal{G}^* is a Nash Equilibrium if for all agents i :

$$V_i(a_i, \mathbf{a}_{-i}^* | \theta_i) \leq V_i(a_i^*, \mathbf{a}_{-i}^* | \theta_i), \forall a_i \in \mathcal{A} \implies \forall i, a_i^* \in \arg \max_{a_i \in \mathcal{A}} V_i(a_i, \mathbf{a}_{-i}^* | \theta_i)$$

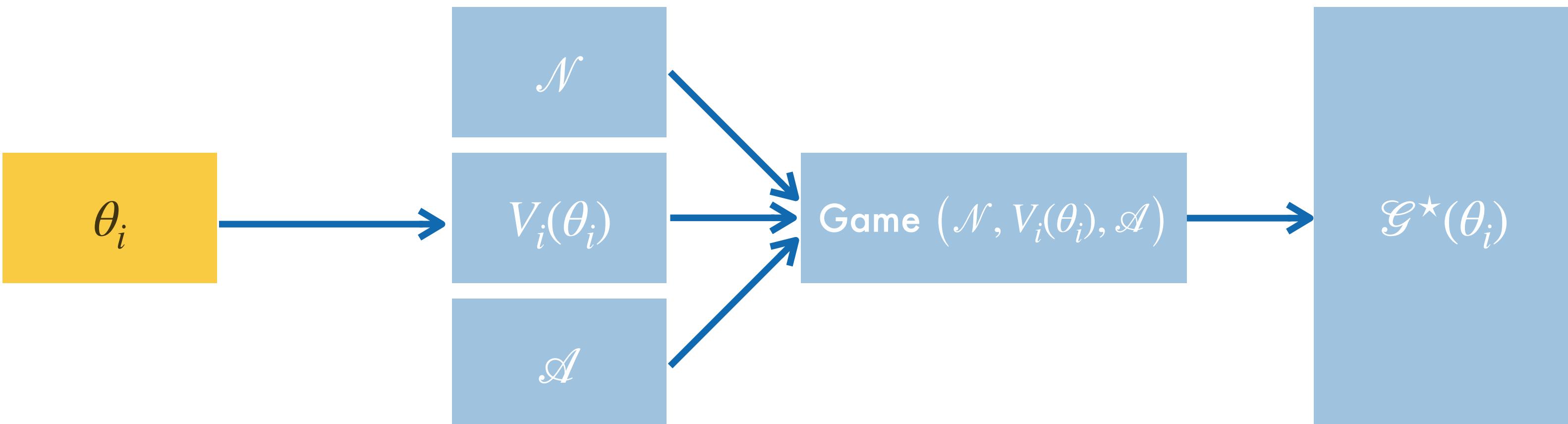


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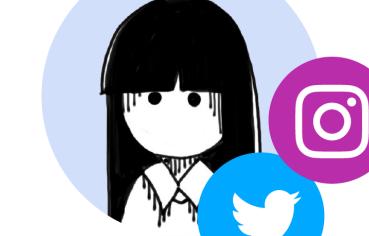
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**INDIVIDUAL
BEHAVIOUR** θ_i



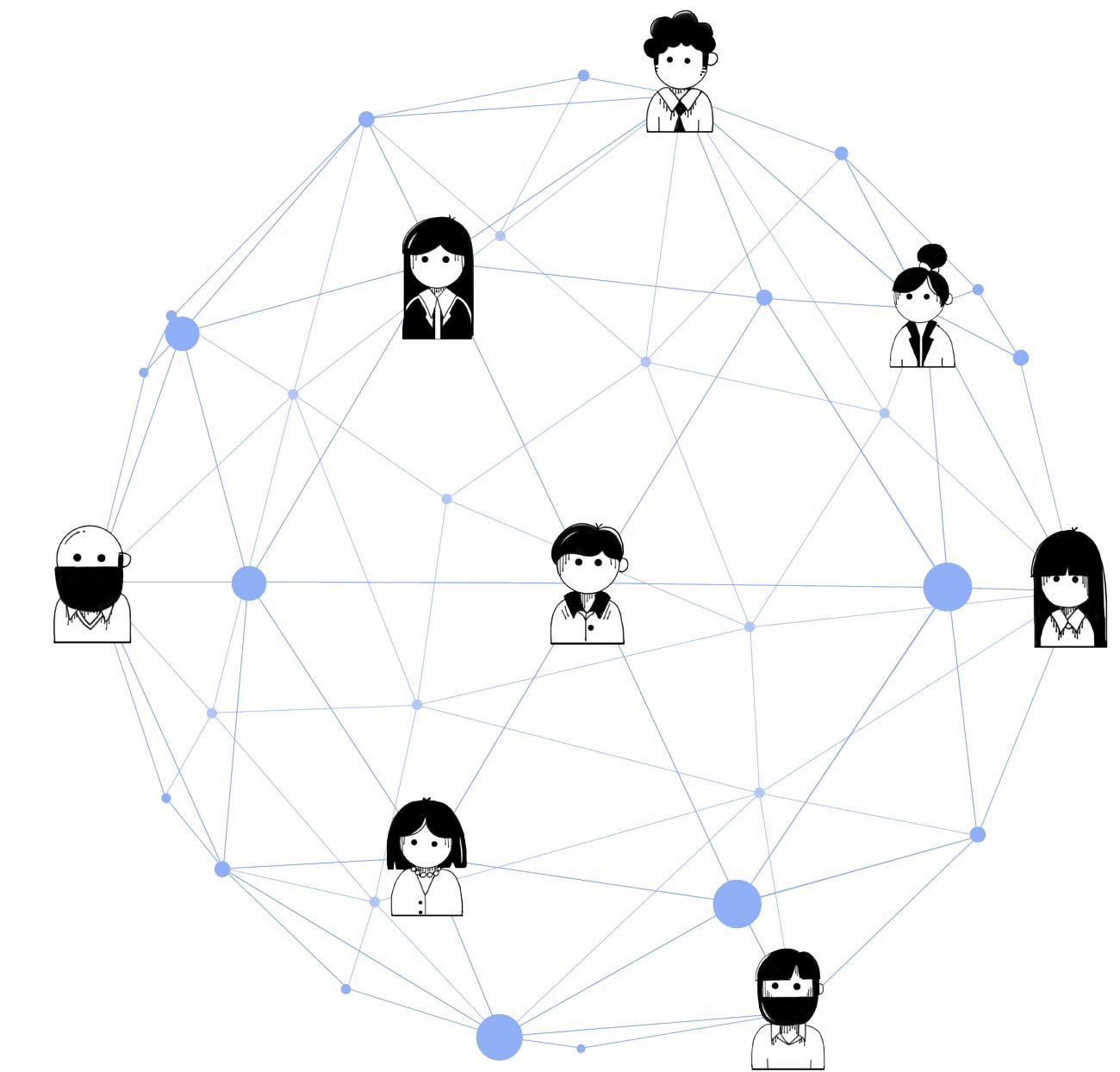
DETERMINE

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STRATEGIC NETWORK FORMATION MODEL



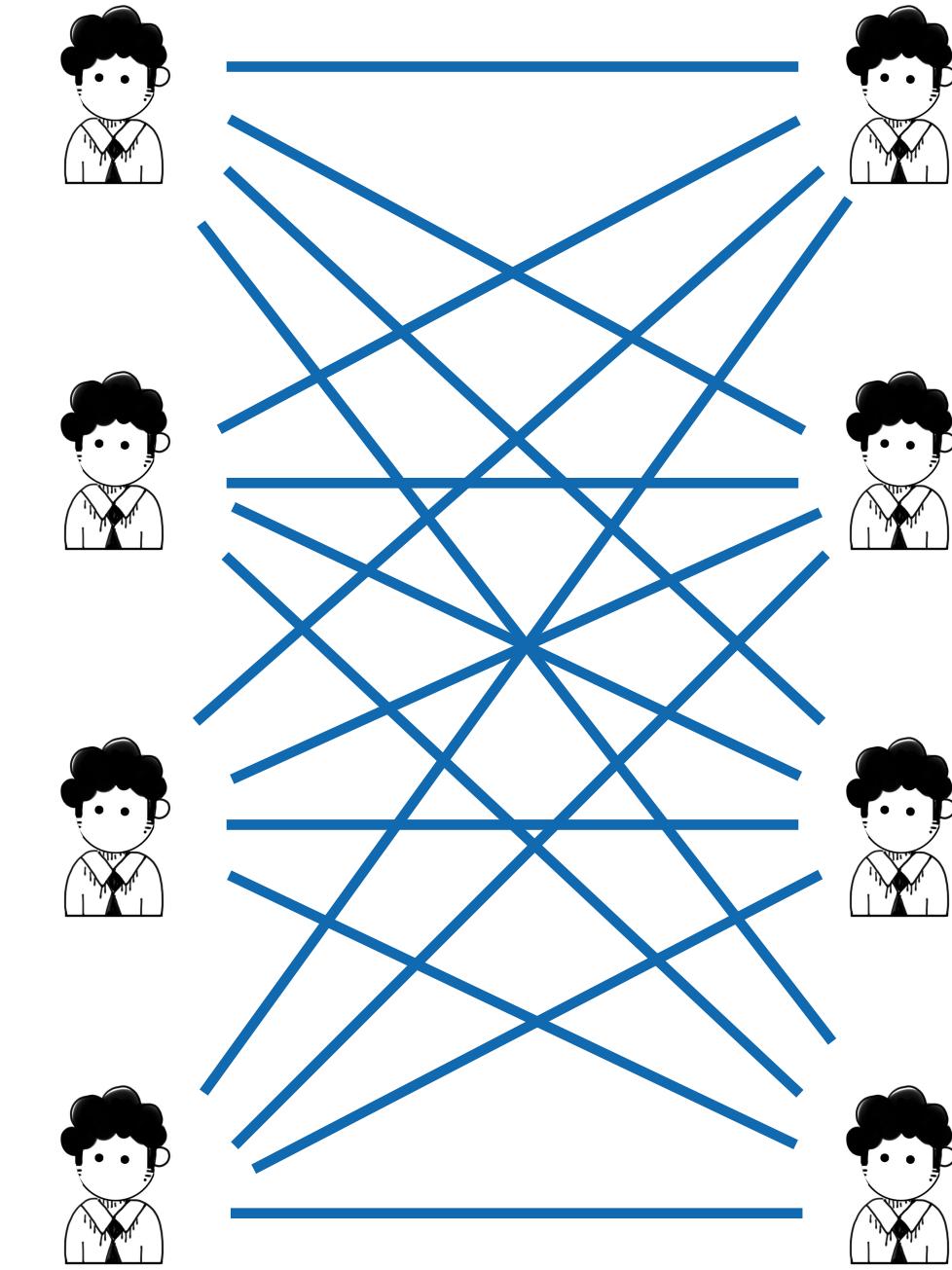
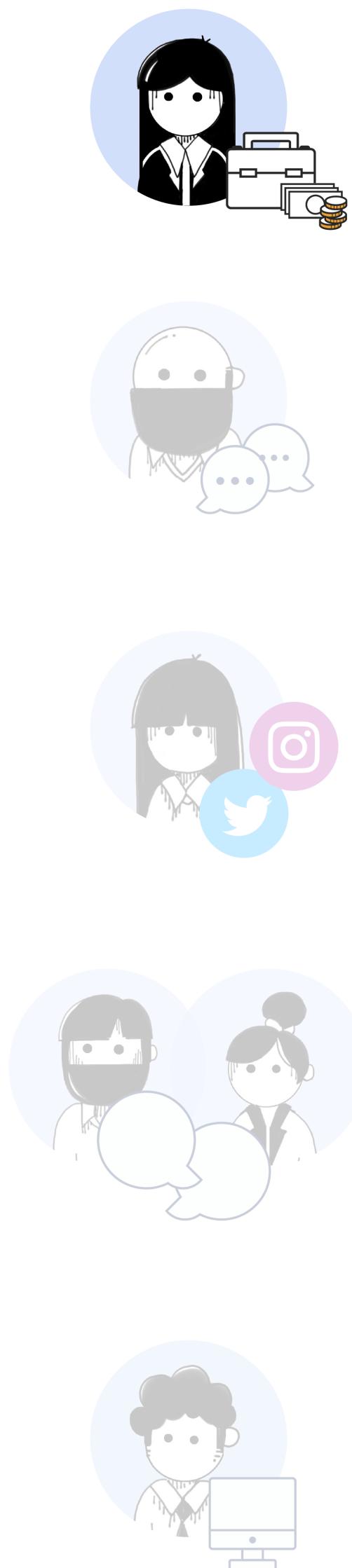
Question: Given θ_i , which \mathcal{G}^* is in equilibrium?



**SOCIAL NETWORK
STRUCTURE** $\mathcal{G}^*(\theta_i)$

STRATEGIC NETWORK FORMATION MODEL

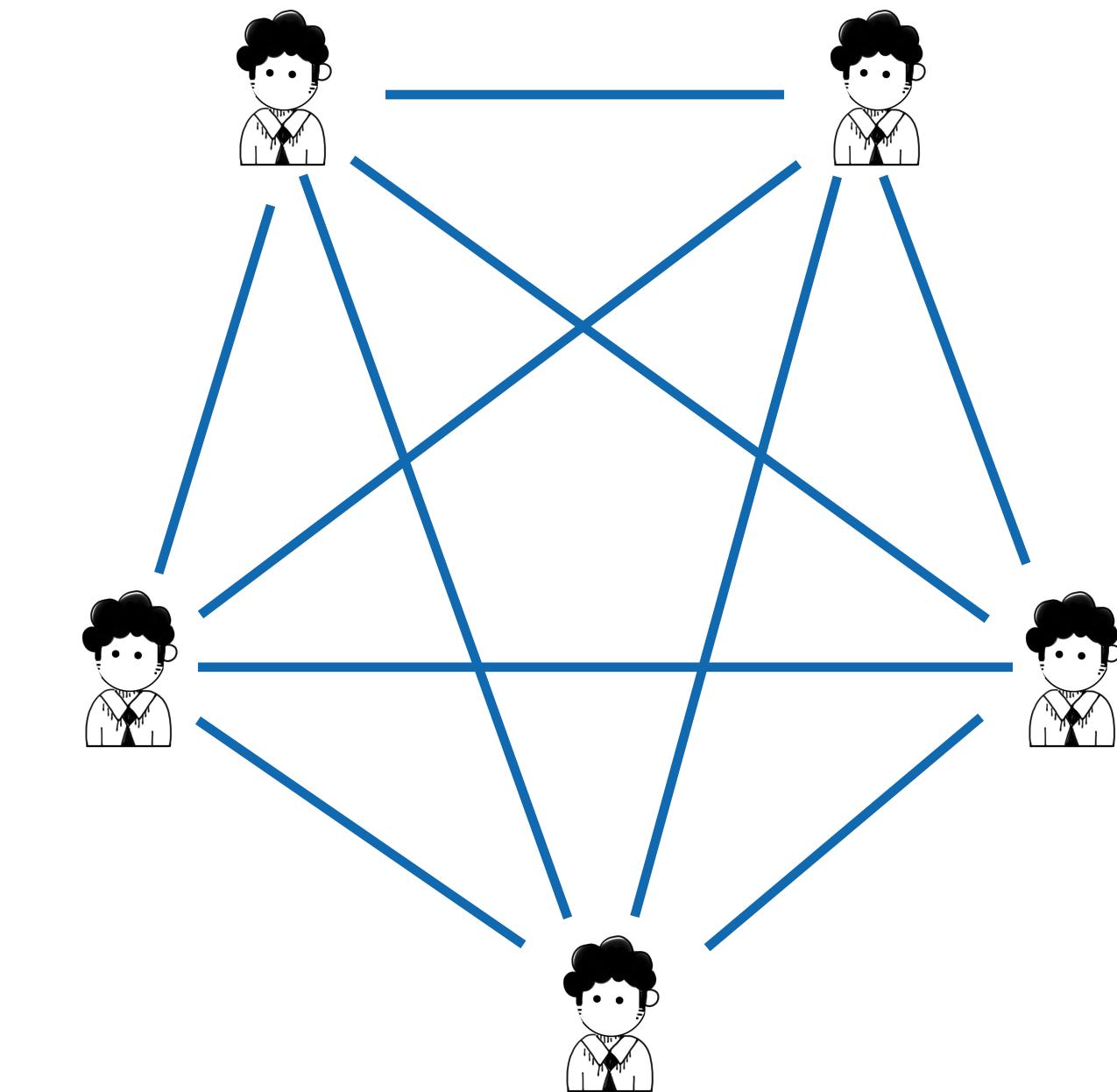
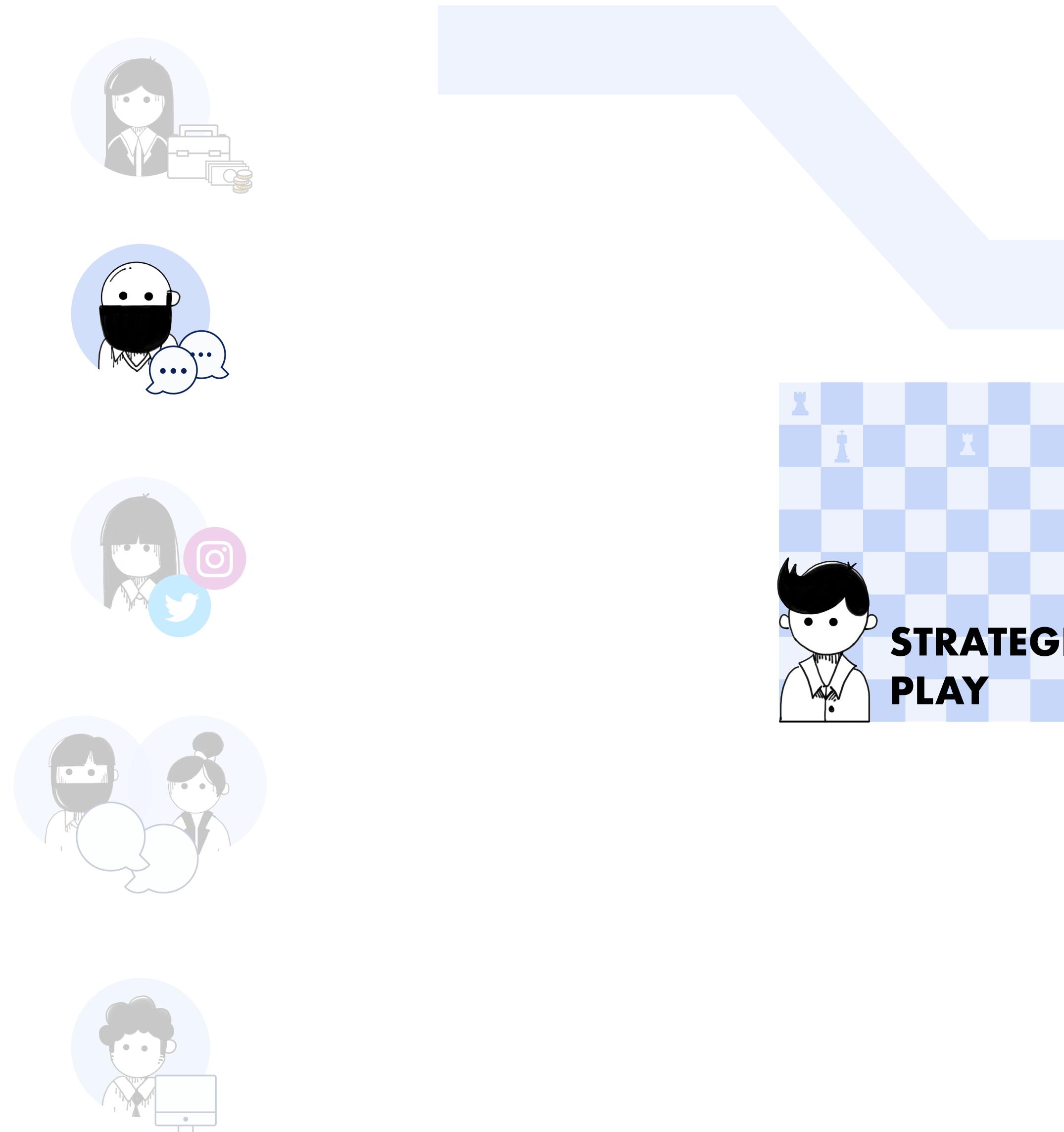
Assumption: Homogeneous agents



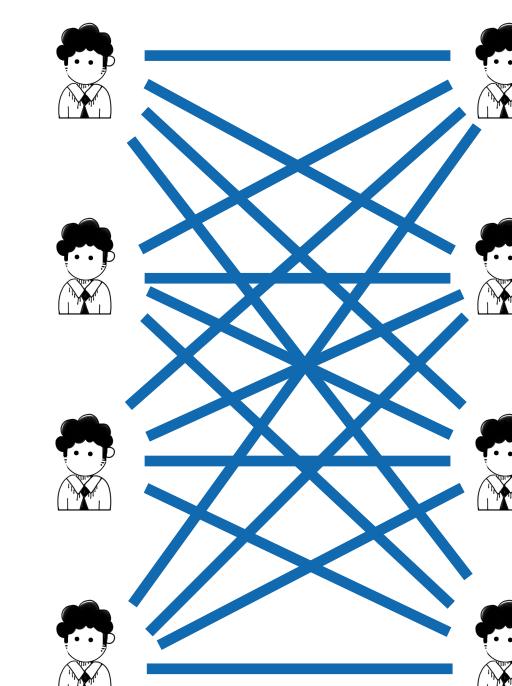
[Buechel, B. & Buskens, V. The dynamics of closeness and betweenness. J.Math. Sociol. 37(), 159–191 (2013)]

STRATEGIC NETWORK FORMATION MODEL

Assumption: Homogeneous agents

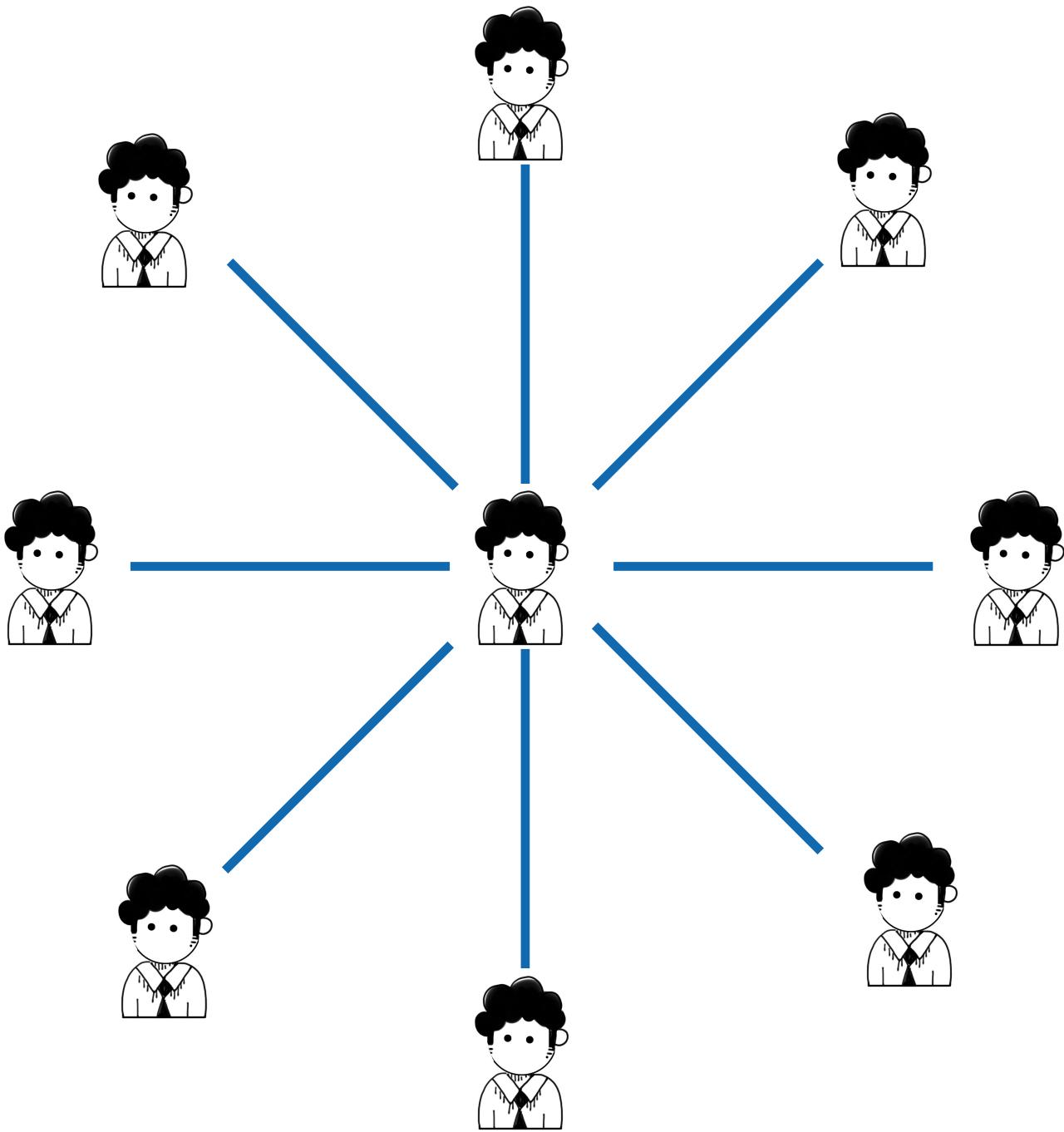
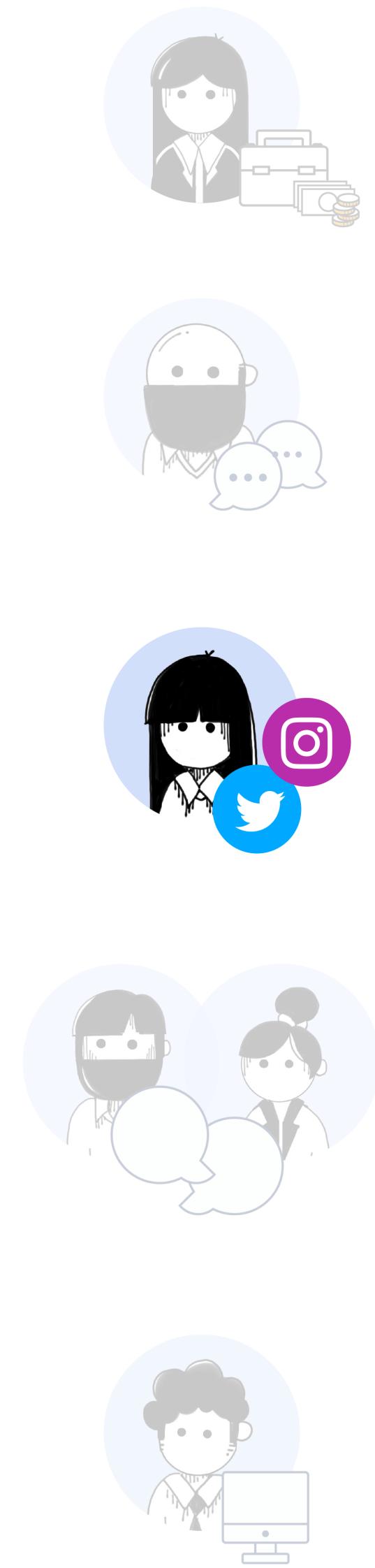


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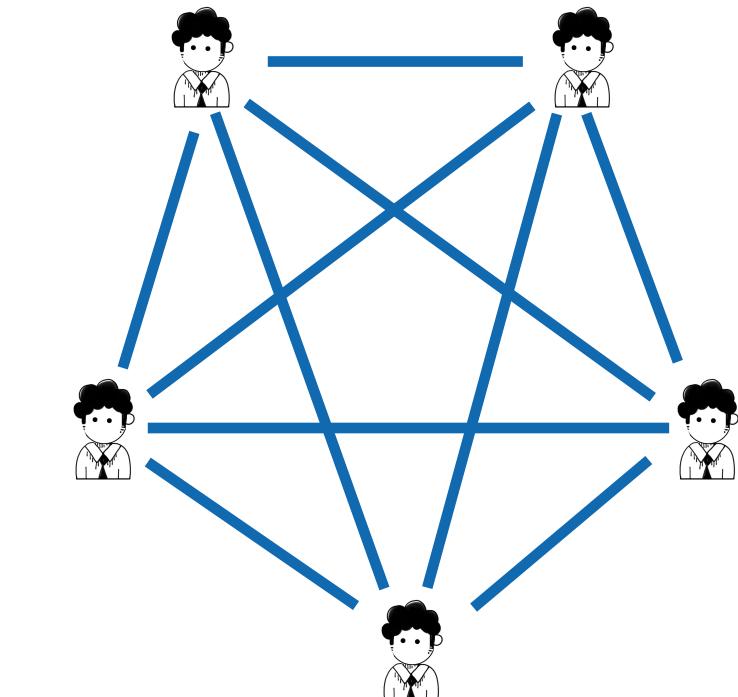
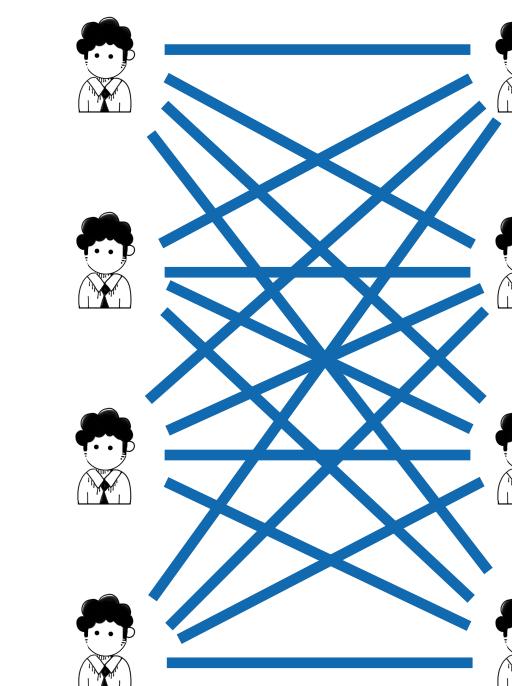


STRATEGIC NETWORK FORMATION MODEL

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[Buechel, B. In Networks, Topology and Dynamics. Springer Lecture Notes in Economic and Mathematical Systems Vol. 613, 95–109 (Springer, 2008)]



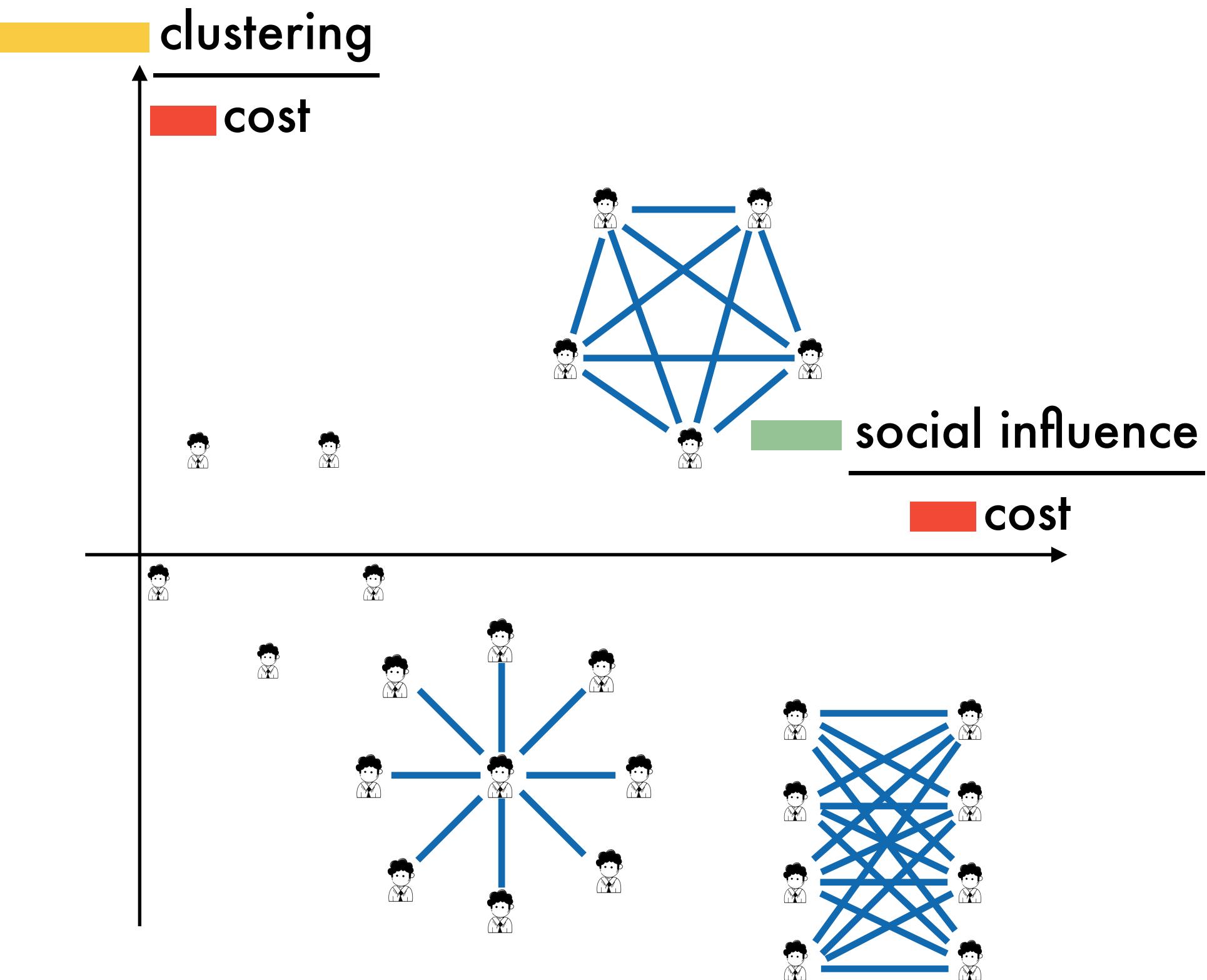
HOMOGENEOUS AGENTS

06

Assumption.

Individual preferences $\theta_i = \theta$, for all agents i .

$$V_i(a_i, \mathbf{a}_{-i} | \theta_i) = \frac{\alpha_i}{\gamma_i} t_i(a_i, \mathbf{a}_{-i}, \delta_i) + \frac{\beta_i}{\gamma_i} u_i(a_i, \mathbf{a}_{-i}) - c_i(a_i)$$
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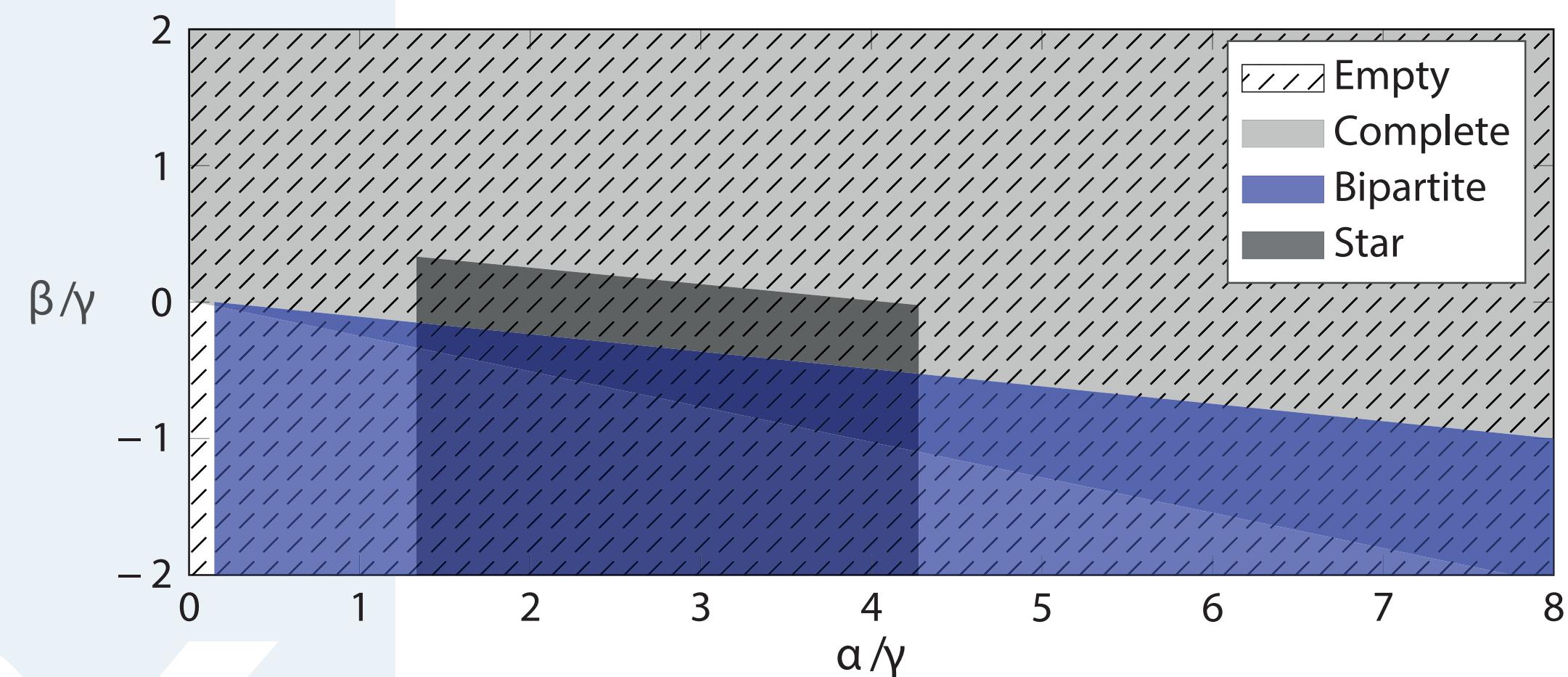


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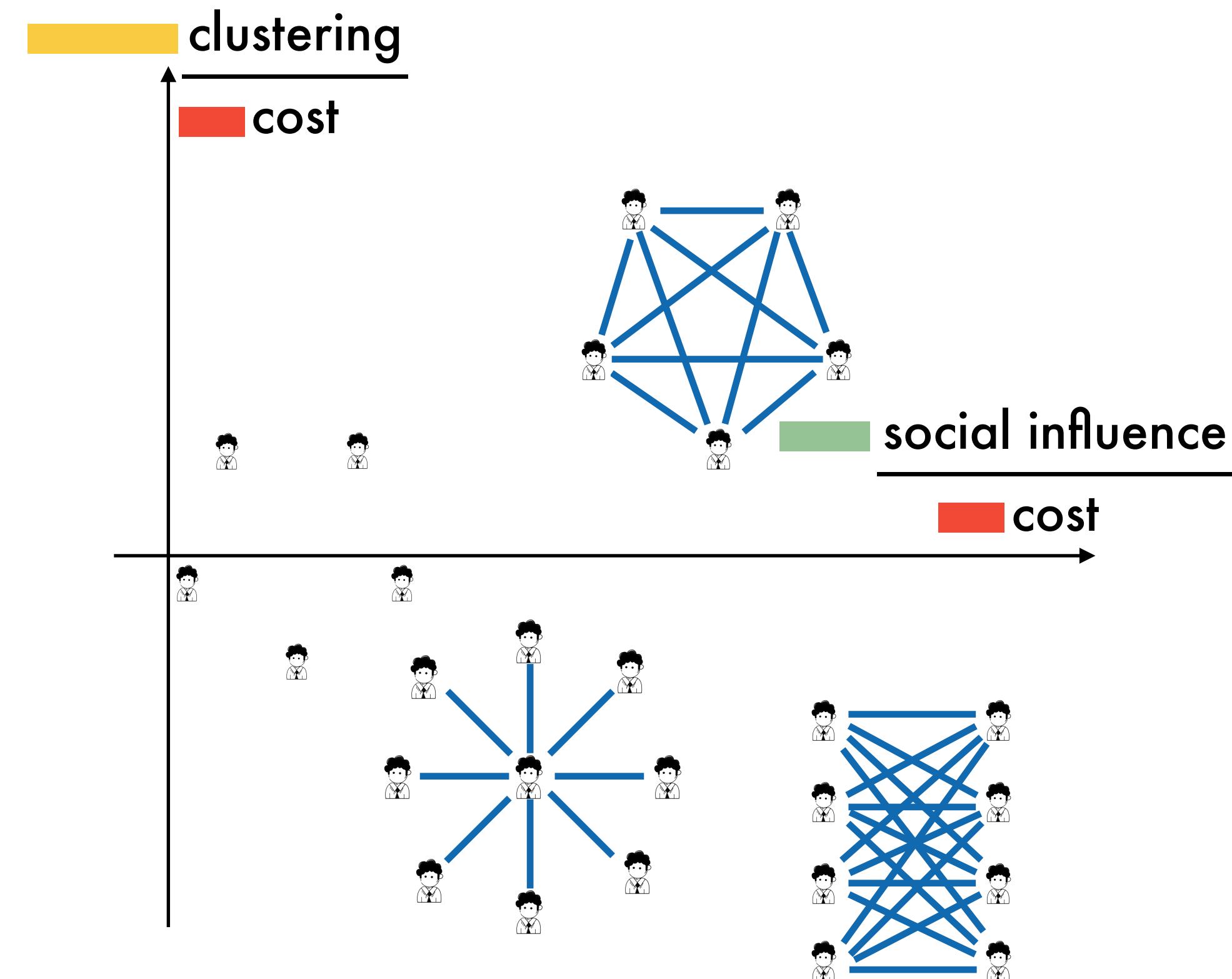
Analytical parametric **necessary** conditions can be derived through Variational Inequality.
Sufficiency can also be established.



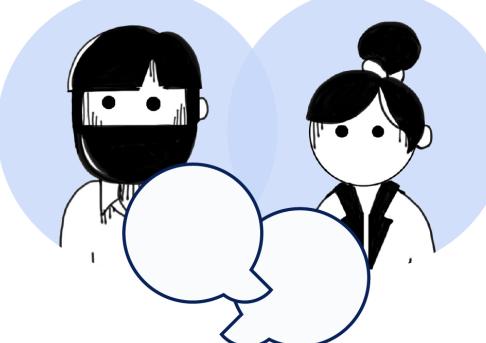
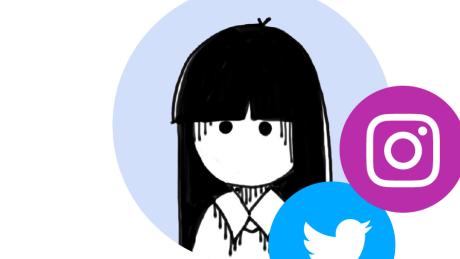
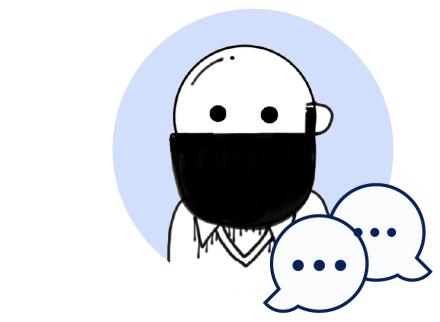
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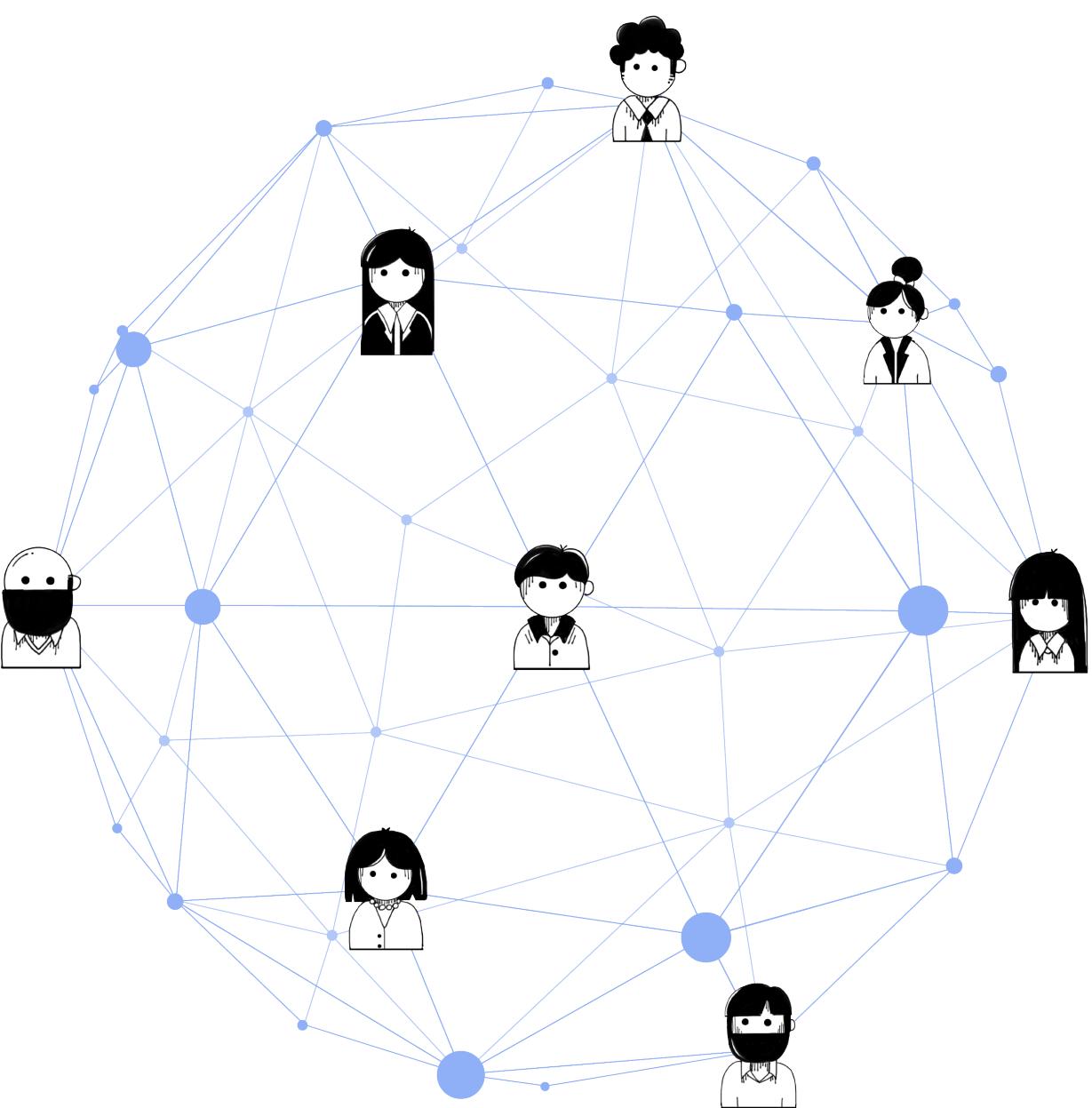
INDIVIDUAL BEHAVIOUR θ_i



DETERMINE

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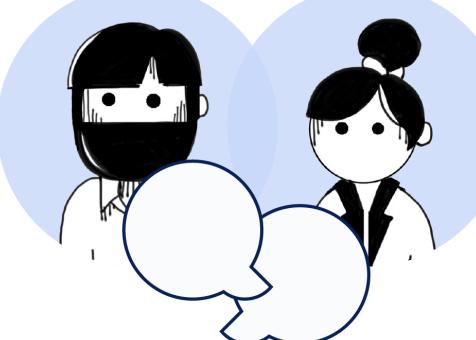
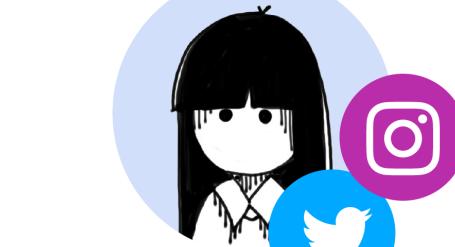
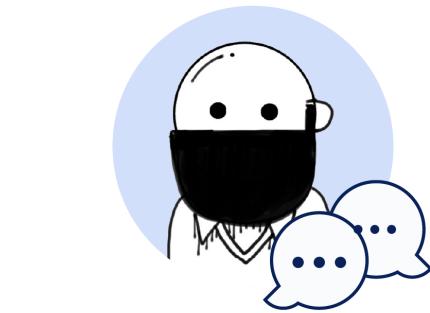
STRATEGIC NETWORK FORMATION MODEL



**SOCIAL NETWORK
STRUCTURE $\mathcal{G}^*(\theta_i)$**

Question: Given θ_i , which \mathcal{G}^* is in equilibrium?

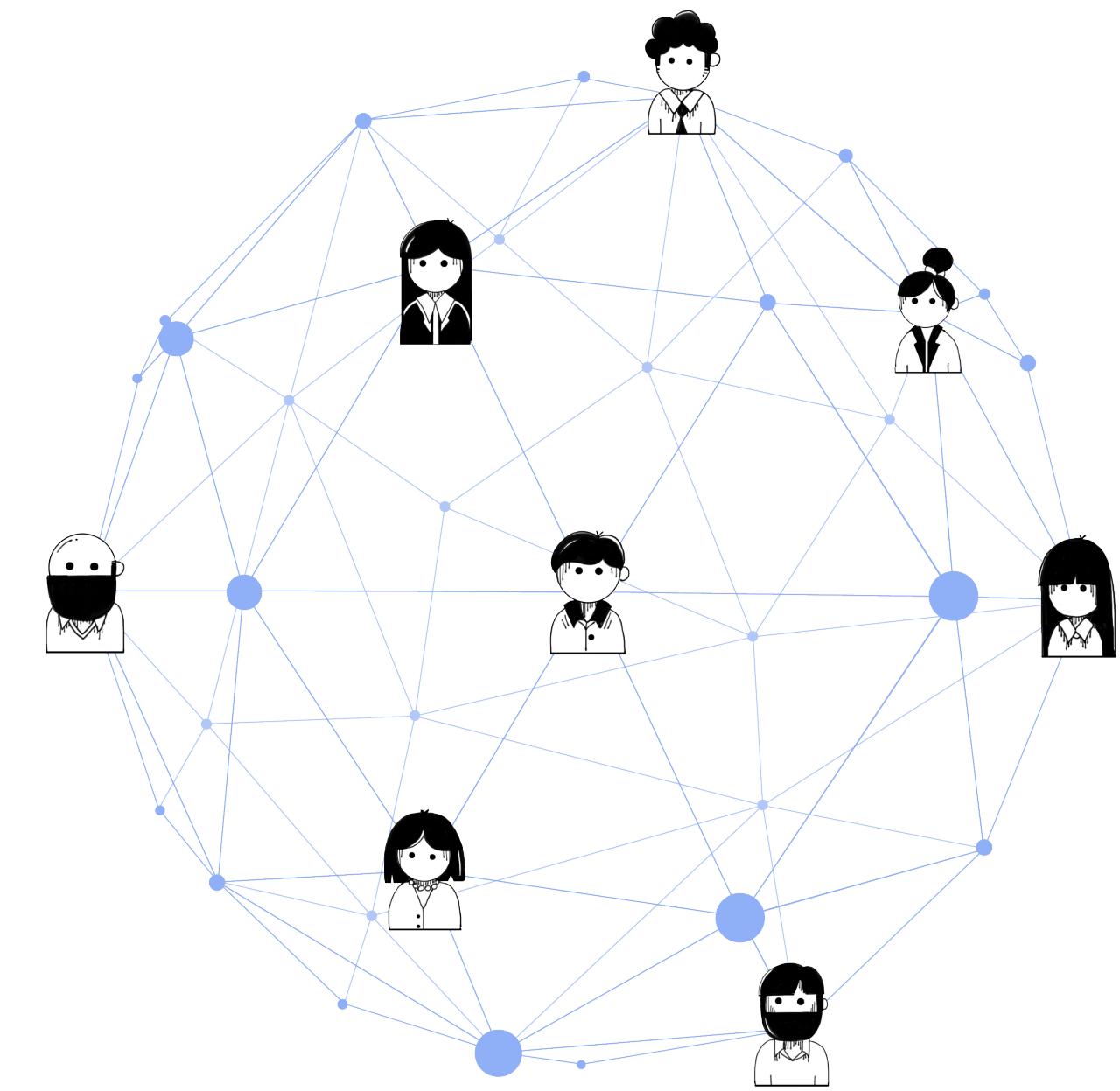
INDIVIDUAL BEHAVIOUR θ_i



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STRATEGIC NETWORK FORMATION MODEL



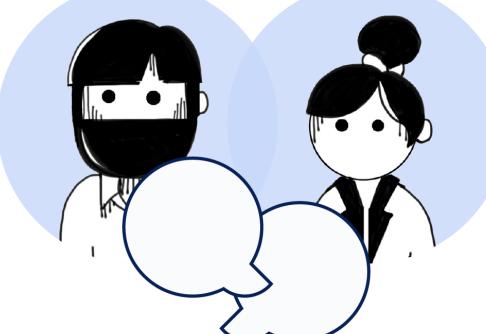
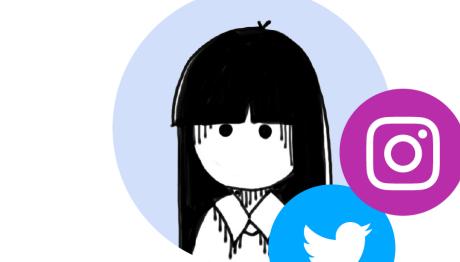
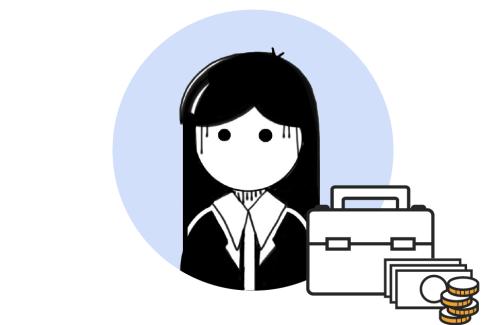
GAME-THEORETICAL INFERENCE

$$\forall i, \theta_i \text{ s.t. } V_i(a_i, \theta_i | \mathbf{a}_{-i}^*) \leq V_i(\theta_i | a_i^*, \mathbf{a}_{-i}^*), \forall a_i \in \mathcal{A}$$

SOCIAL NETWORK STRUCTURE $\mathcal{G}^*(\theta_i)$

Question: Given \mathcal{G}^* , for which θ_i is \mathcal{G}^* in equilibrium?

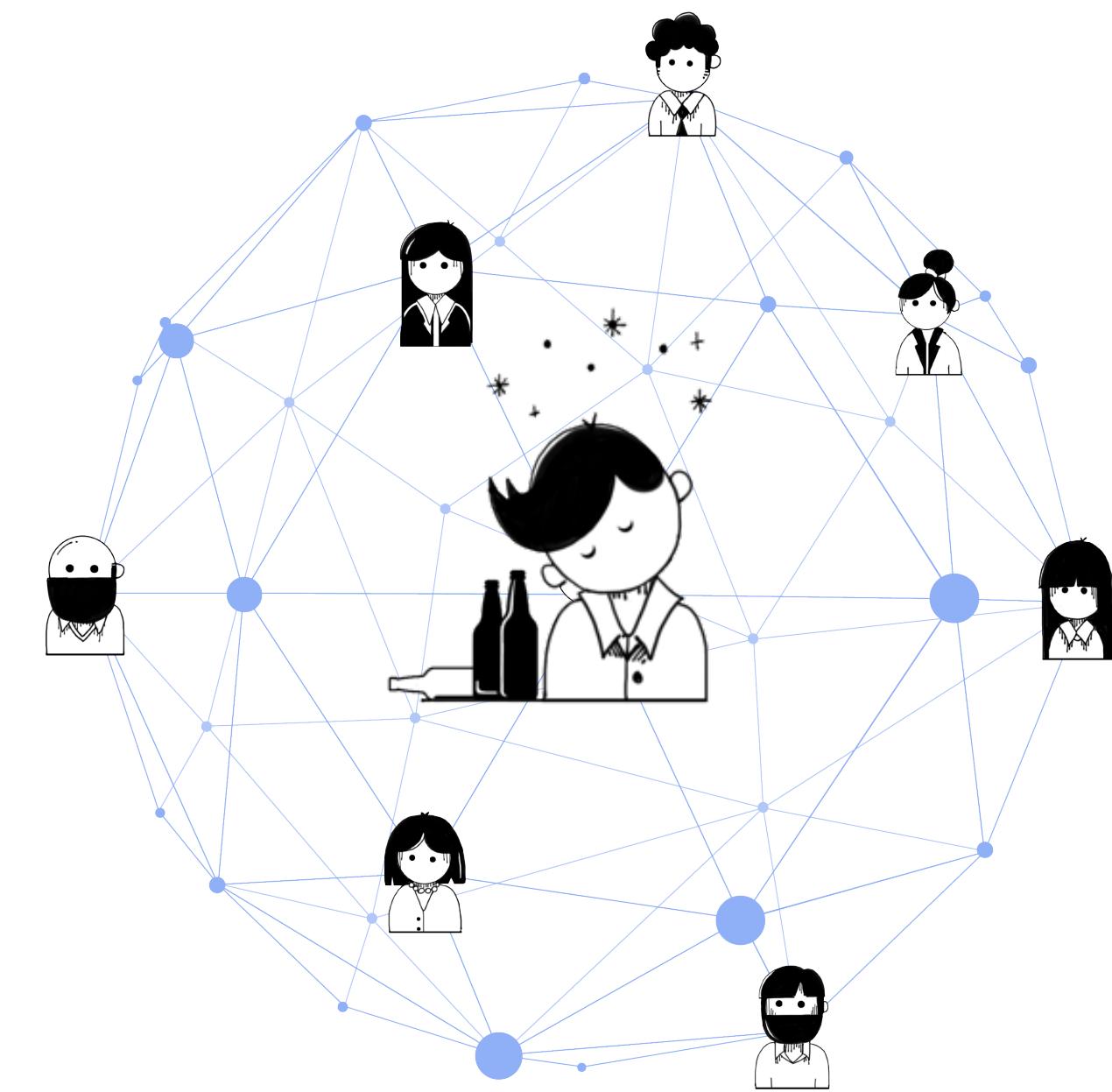
INDIVIDUAL BEHAVIOUR θ_i



DETERMINE

$$\forall i, a_i^* \in \arg \max_{a_i \in \mathcal{A}} V_i(a_i, \mathbf{a}_{-i}^* | \theta_i)$$

STRATEGIC NETWORK FORMATION MODEL



GAME-THEORETICAL INFERENCE

θ_i providing the **most rational** explanation

SOCIAL NETWORK STRUCTURE $\mathcal{G}^*(\theta_i)$

Question: Given \mathcal{G}^* , for which θ_i is \mathcal{G}^* in equilibrium?

INVERSE OPTIMIZATION PROBLEM

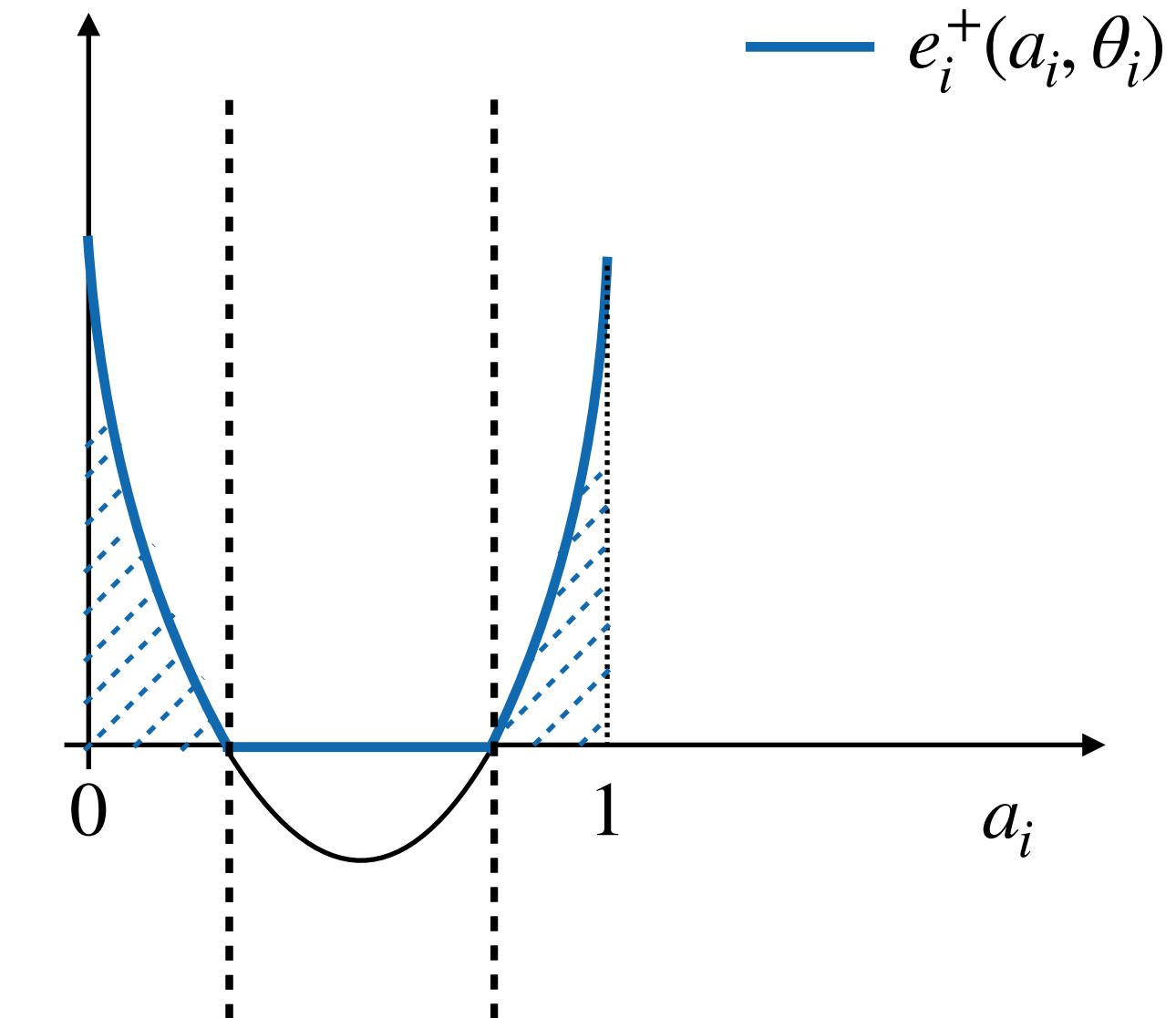
Error function.

$$e_i(a_i, \theta_i) := V_i(a_i, \theta_i | \mathbf{a}_{-i}^*) - V_i(\theta_i | a_i^*, \mathbf{a}_{-i}^*)$$

$e_i^+(a_i, \theta_i) := \max \{0, e_i(a_i, \theta_i)\} > 0$ corresponds to a violation of the Nash equilibrium condition

Distance function.

$$d_i(\theta_i) := \left(\int_{\mathcal{A}} e_i^+(a_i, \theta_i)^2 da_i \right)^{1/2} = \|e_i^+(a_i, \theta_i)\|_{L_2(\mathcal{A})}$$



$$e_i(a_i, \theta_i) < 0$$

No violations: can be neglected

INVERSE OPTIMIZATION PROBLEM

Problem [Minimum NE-Distance Problem].

Given a network \mathcal{G}^* of N agents, for all agents i find the vectors of preferences θ_i^* such that

$$\theta_i^* \in \arg \min_{\theta_i \in \Theta} d_i^2(\theta_i)$$

Theorem [Convexity of the objective function].

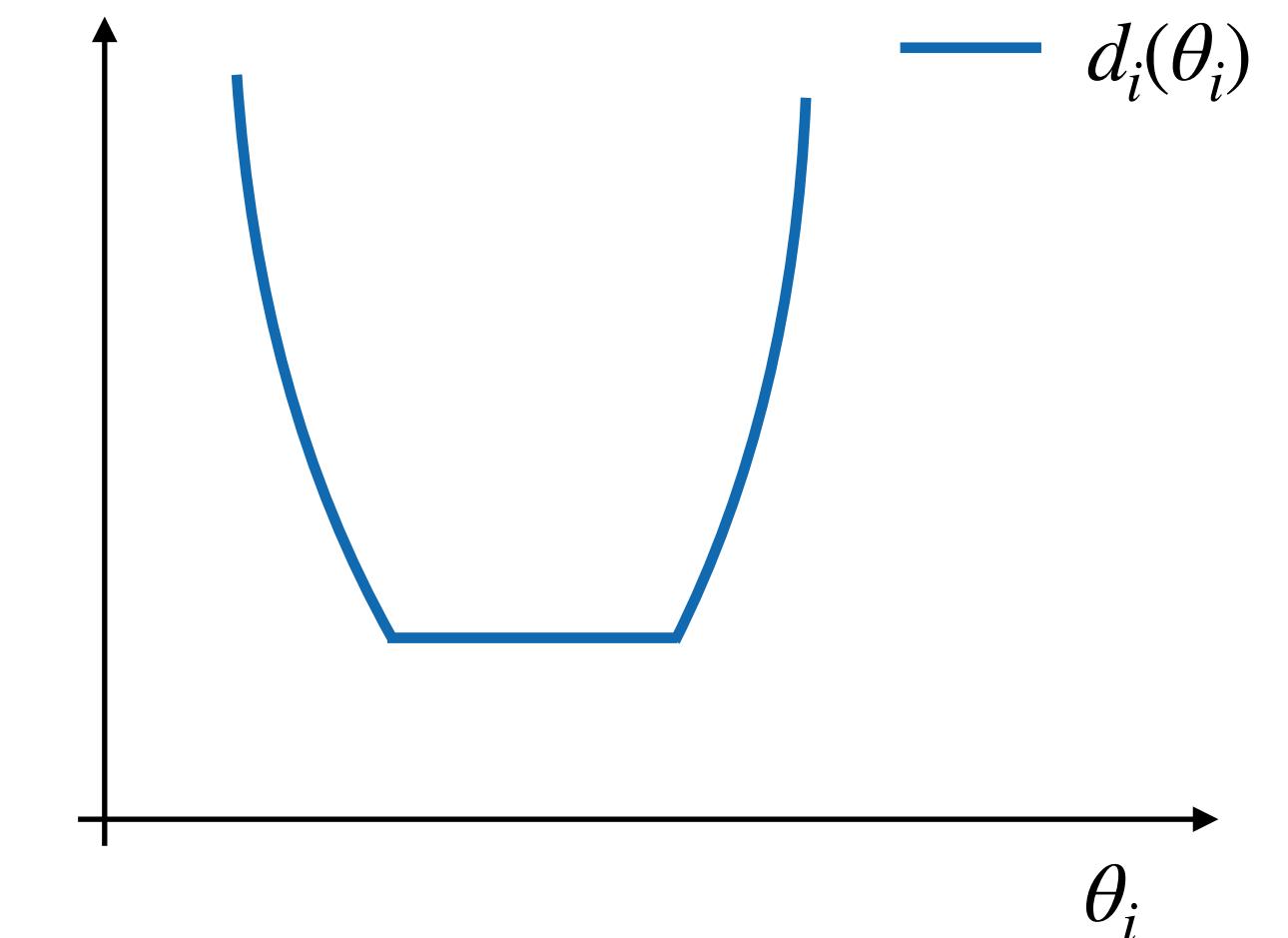
Let

$$d_i^2(\theta_i) := \int_{\mathcal{A}} \left(\max \{0, e_i(a_i, \theta_i)\} \right)^2 dx = \|e_i^+(a_i, \theta_i)\|_{L_2(\mathcal{A})}^2$$

Then $d_i^2(\theta_i)$ is continuously differentiable, and its gradient reads as

$$\nabla_{\theta} d_i^2(\theta) = \int_{\mathcal{A}} 2 \nabla_{\theta_i} (e_i(a_i, \theta_i)) \max \{0, e_i(a_i, \theta_i)\} da_i.$$

Moreover, d_i^2 is convex.

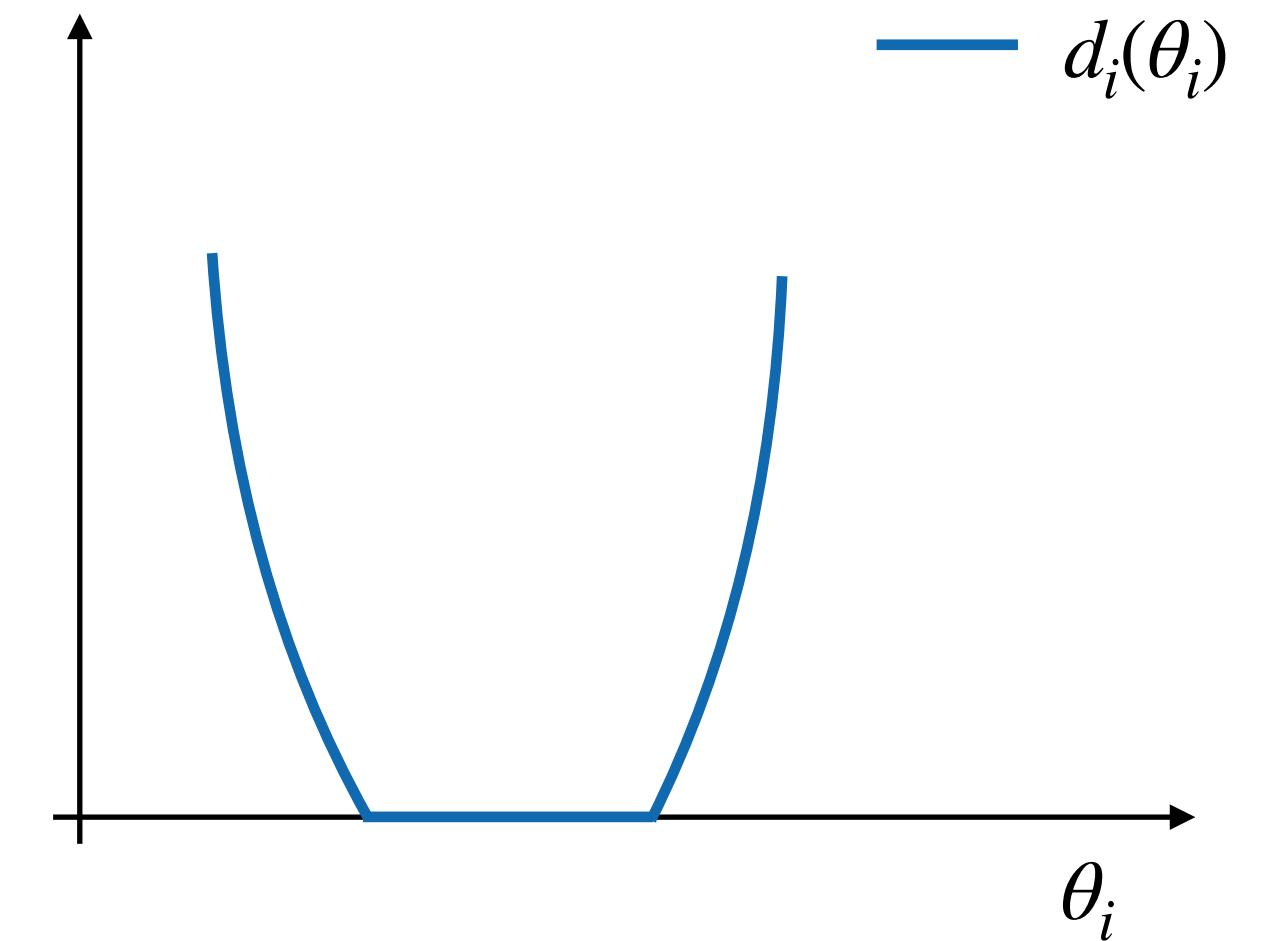


INVERSE OPTIMIZATION PROBLEM - SOLUTION (I)

$$d_i(\theta_i) := \left(\int_{\mathcal{A}} e_i^+(a_i, \theta_i)^2 da_i \right)^{1/2} = \|e_i^+(a_i, \theta_i)\|_{L_2(\mathcal{A})}$$

Theorem.

Assume $\min_{\theta_i \in \Theta} d_i^2(\theta_i) = 0$. Then, the set of solutions $\Theta_{i,0}$ is a polyhedron.



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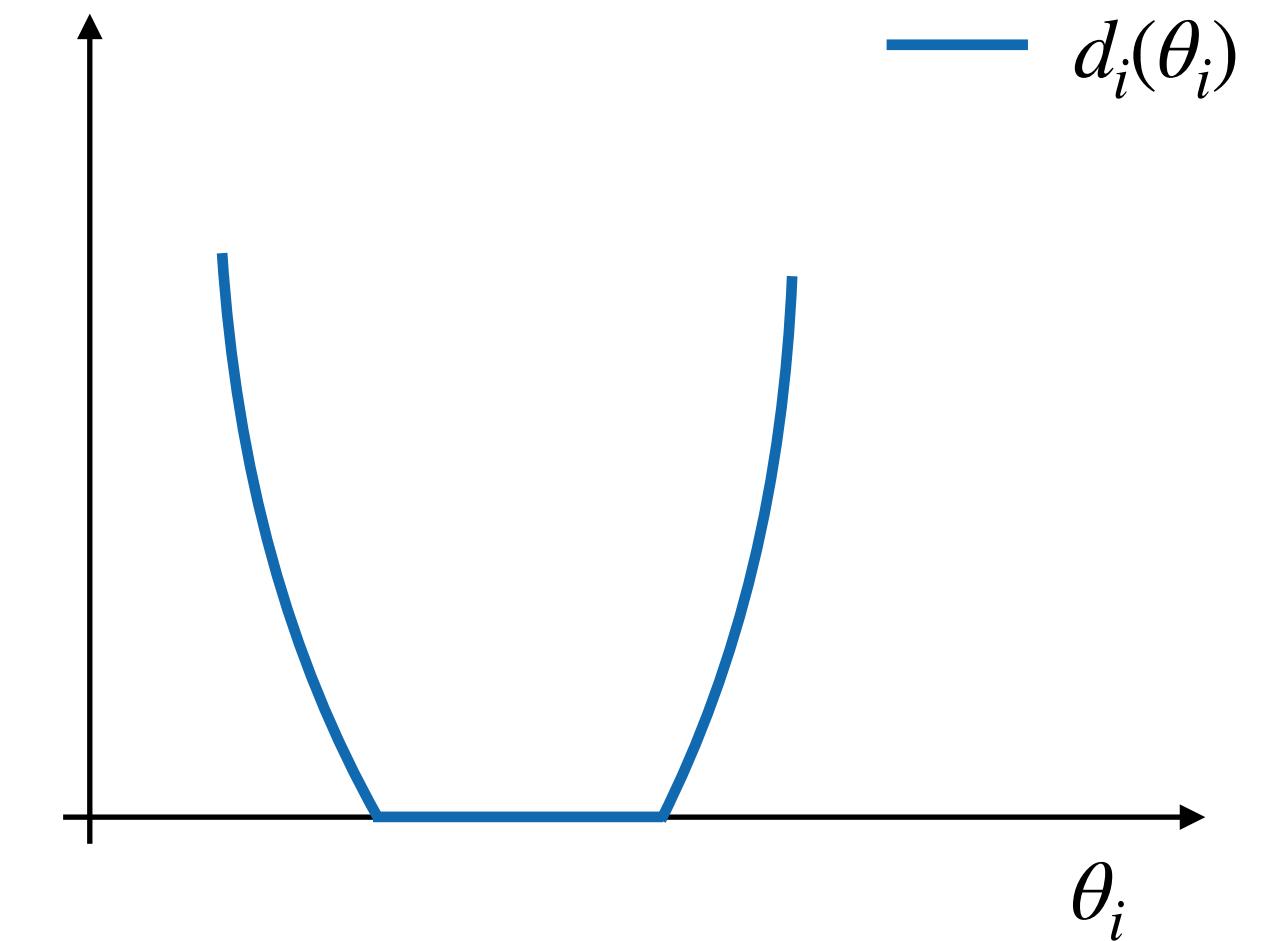
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Observe that $e_i(a_i, \theta_i) = x_i(a_i)\theta_i - y_i(a_i)$ is a combination of linear and mixed quadratic terms in the components of a_i , but there are not no pure quadratic terms of the form a_{ij}^2 .



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$$Hess(e_i(\theta_i)) = \begin{bmatrix} 0 & \cdot & \cdot & \cdot & \cdot \\ \cdot & 0 & \cdot & \cdot & \cdot \\ \cdot & \cdot & \ddots & \cdot & \cdot \\ \cdot & \cdot & \cdot & 0 & \cdot \\ \cdot & \cdot & \cdot & \cdot & 0 \end{bmatrix}$$



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Then $\text{Trace} (Hess e_i(a_i)) = 0$, i.e., $\sum_{j=1}^{N-1} \lambda_j = 0$.

Thus, any critical point in the compact set \mathcal{A} is a saddle point, and cannot be a strict maximum.



INVERSE OPTIMIZATION PROBLEM - SOLUTION (I)

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Assume $\min_{\theta_i \in \Theta} d_i^2(\theta_i) = 0$. Then, the set of solutions $\Theta_{i,0}$ is a polyhedron.

Proof (sketch).

Then the maximum must be attained on the boundary, which is composed by $2(N - 1)$ sides, each side being the compact set $[0,1]^{N-2}$.



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Proof (sketch).

On the side, the error function has the same property.
By induction...



INVERSE OPTIMIZATION PROBLEM - SOLUTION (I)

Theorem.

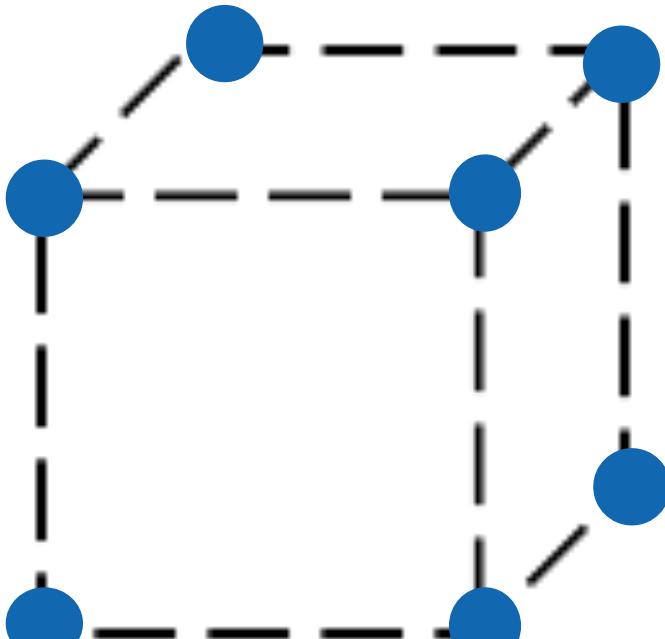
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Proof (sketch).

Finally...

$$\Theta_{i,0} := \left\{ \theta_i \in \Theta, \text{s.t. } \forall a_i \in \mathcal{A}_{\{0, 1\}}, e_i(a_i, \theta_i) \leq 0 \right\},$$

where $\mathcal{A}_{\{0, 1\}} = \{0, 1\}^{N-1}$.



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INVERSE OPTIMIZATION PROBLEM - SOLUTION (I)

$$e_i(a_i, \theta_i) = x_i(a_i)\theta_i - y_i(a_i)$$

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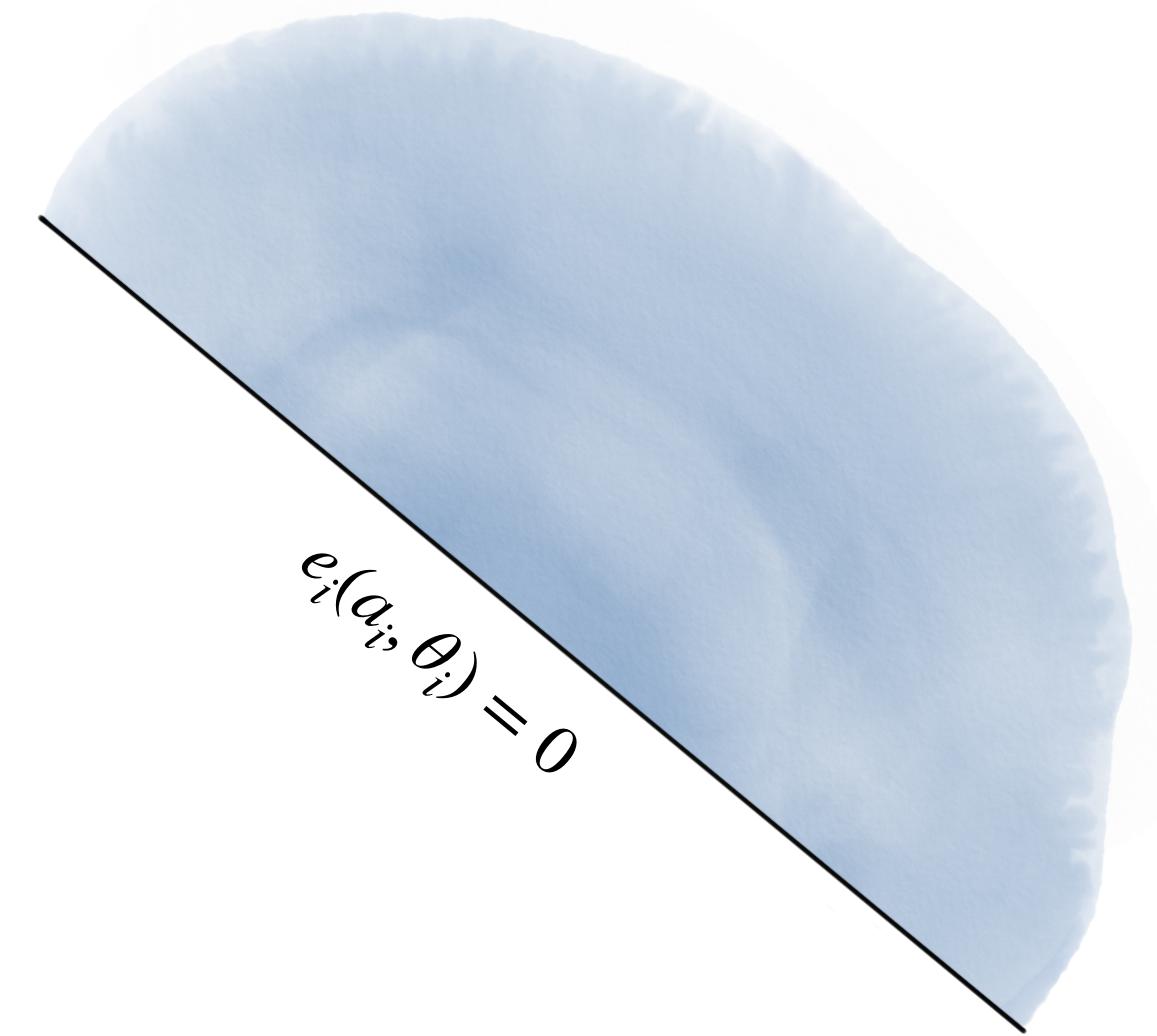
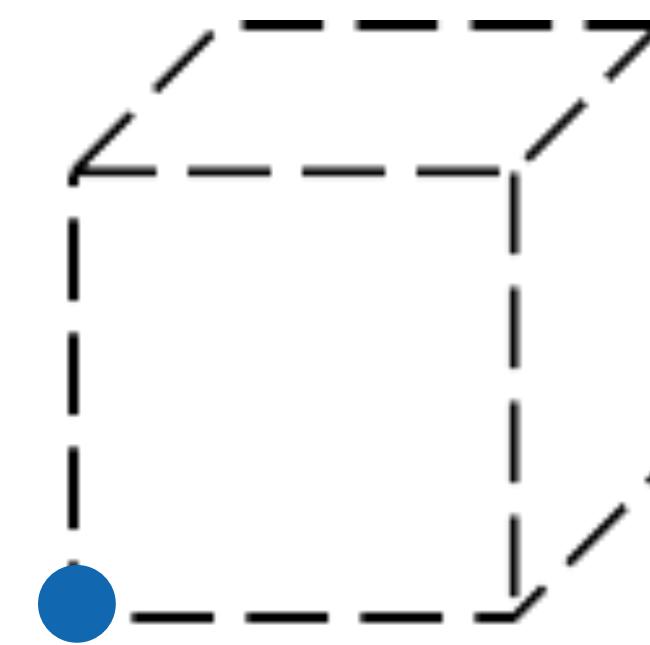
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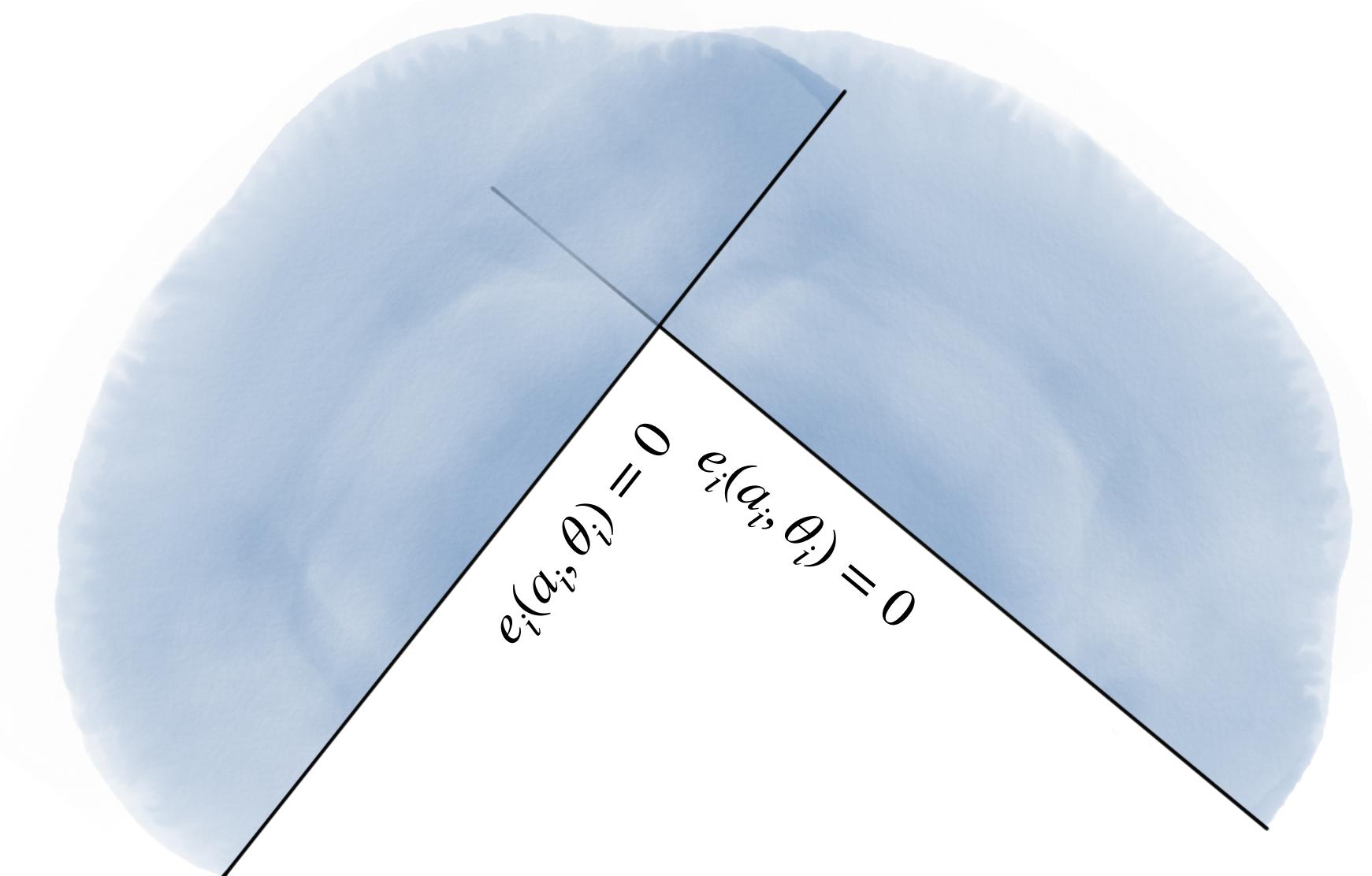
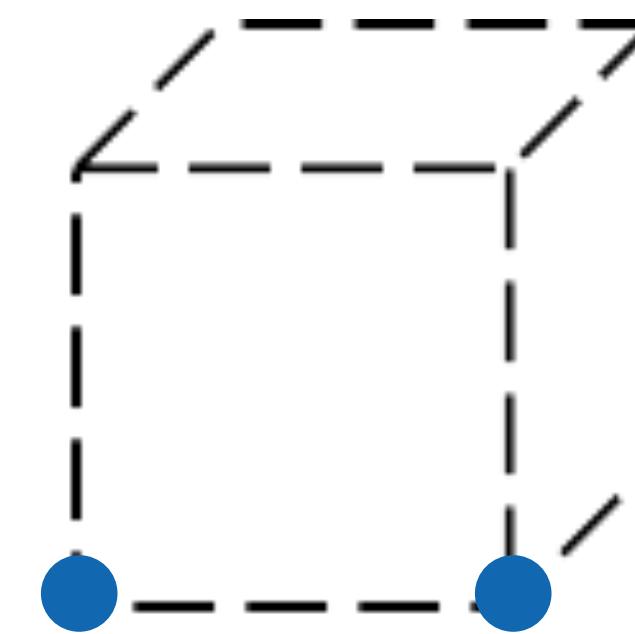
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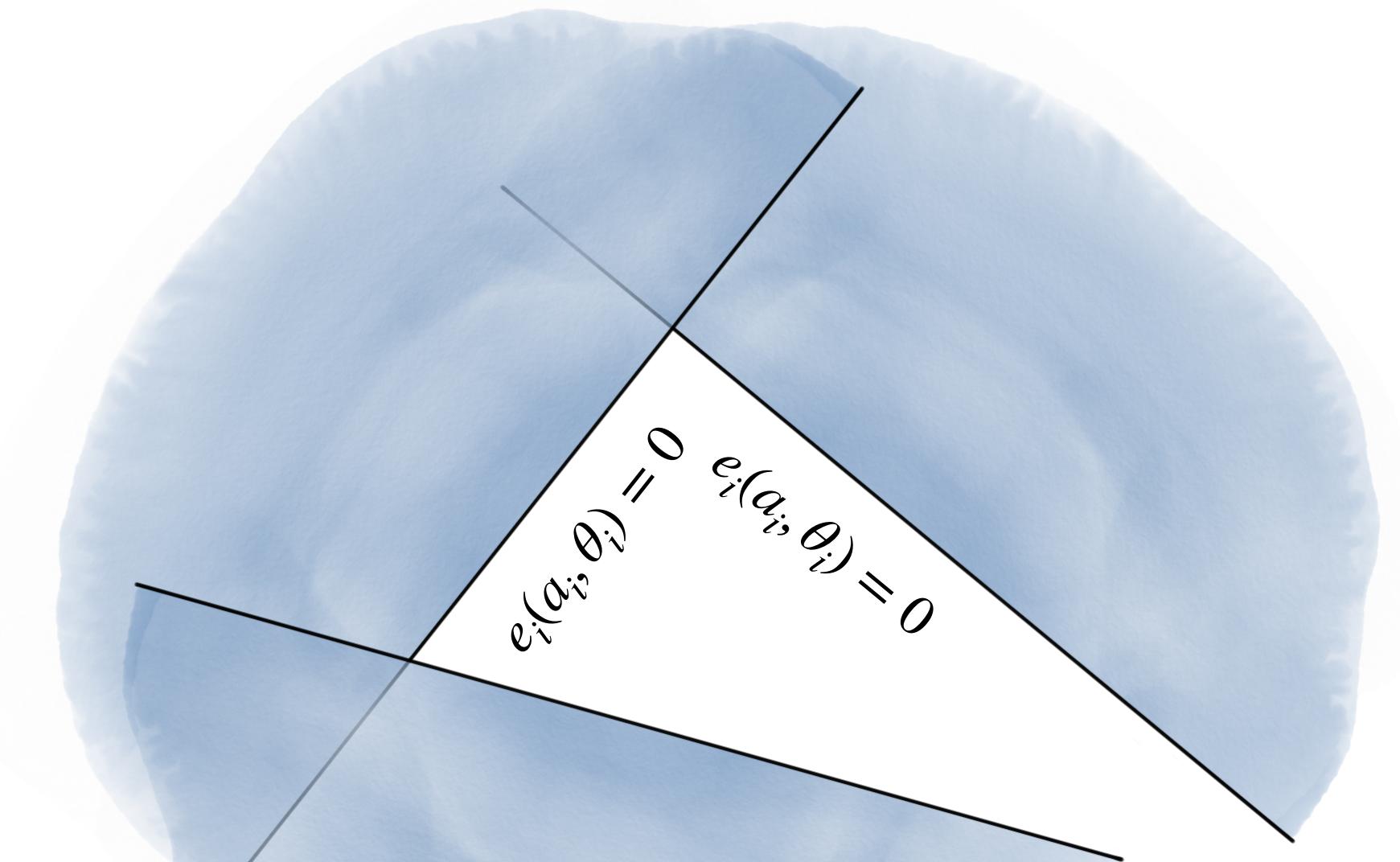
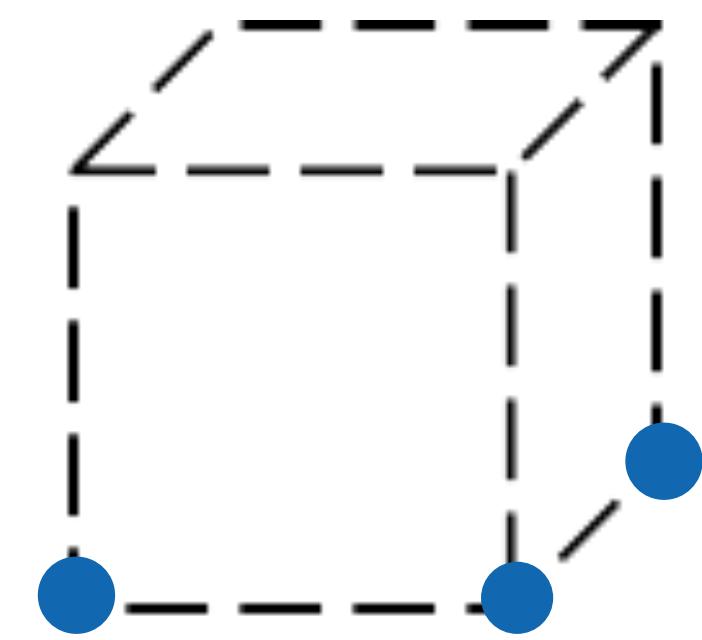
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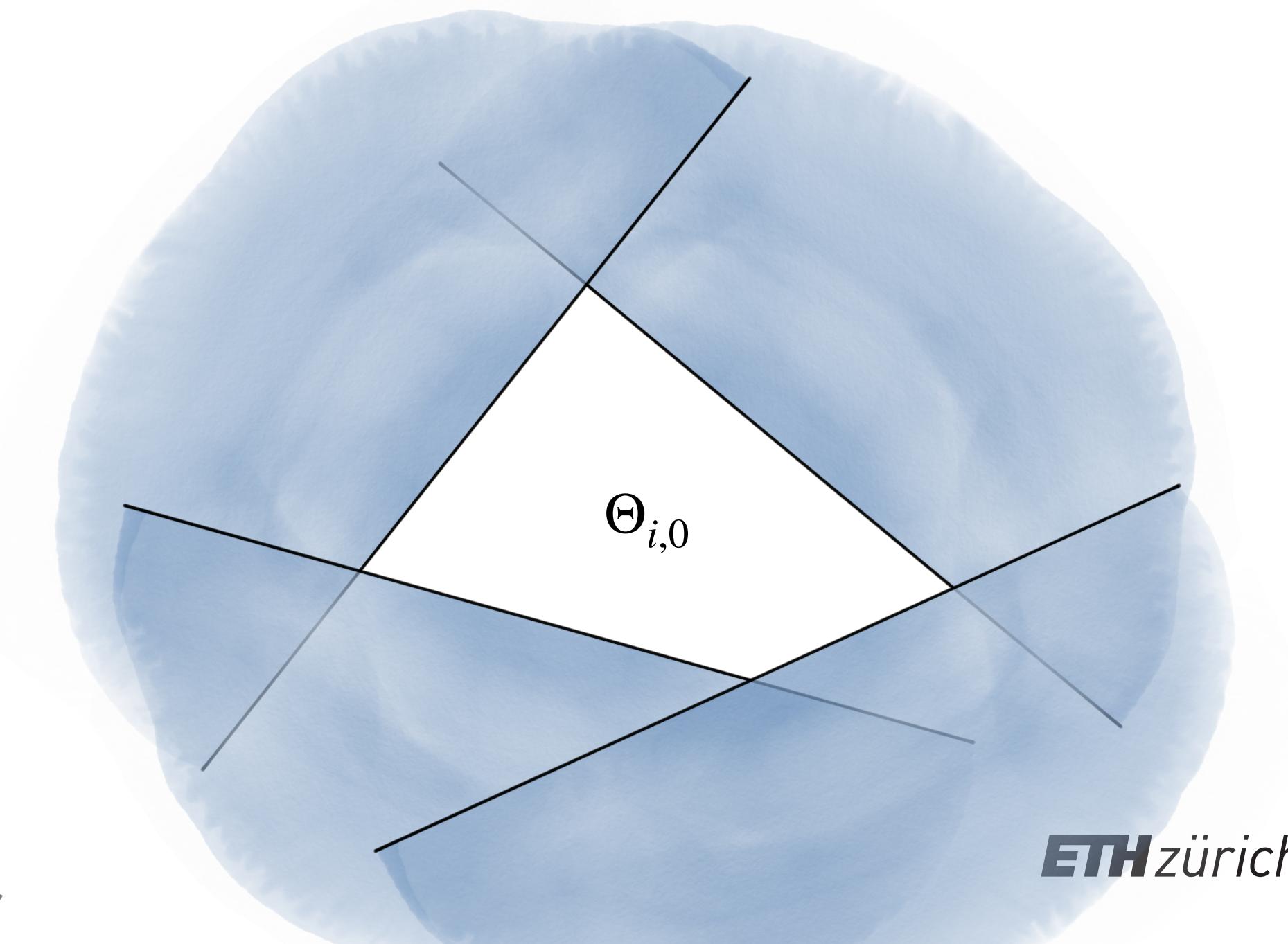
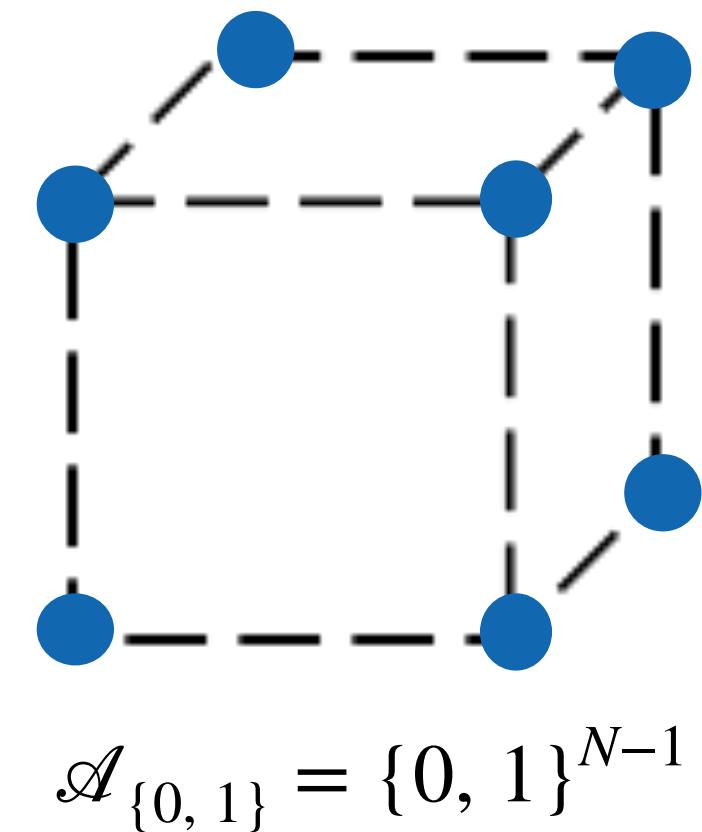
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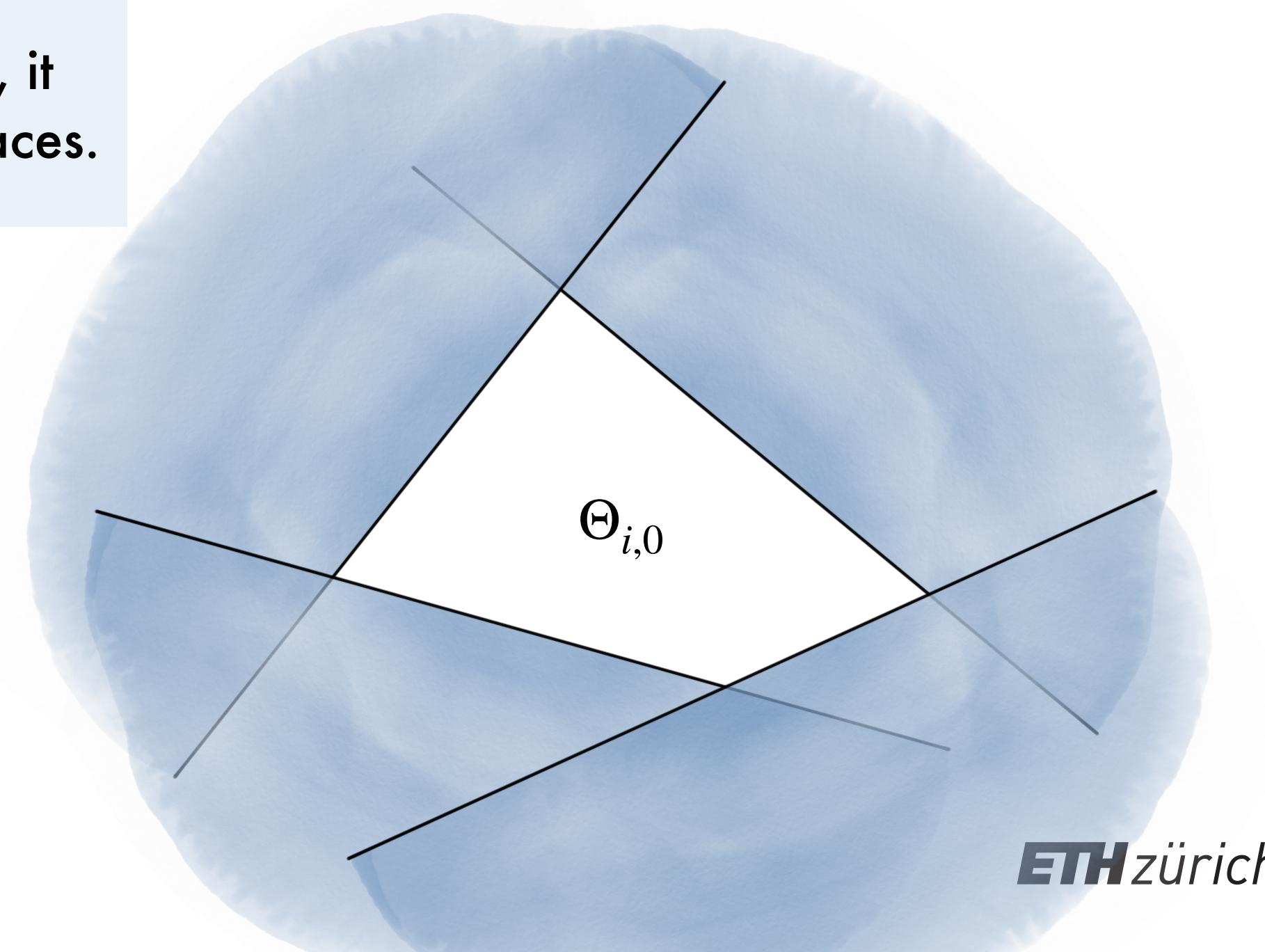
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Thus, if a set of exact solutions to the NE conditions exists, it can be found as the intersection of **finitely** many half-spaces.



INVERSE OPTIMIZATION PROBLEM - SOLUTION (II)

If $\Theta_{i,0} = \emptyset$?

First-order optimality condition

$$0 = \nabla_{\theta_i}(d_i^2(\theta_i)) = 2 \int_{\mathcal{A}} \nabla_{\theta_i}(e_i(a_i, \theta_i)) \max \{0, e_i(a_i, \theta_i)\} da_i.$$

max operator within $(N - 1)$ - dimensional integral

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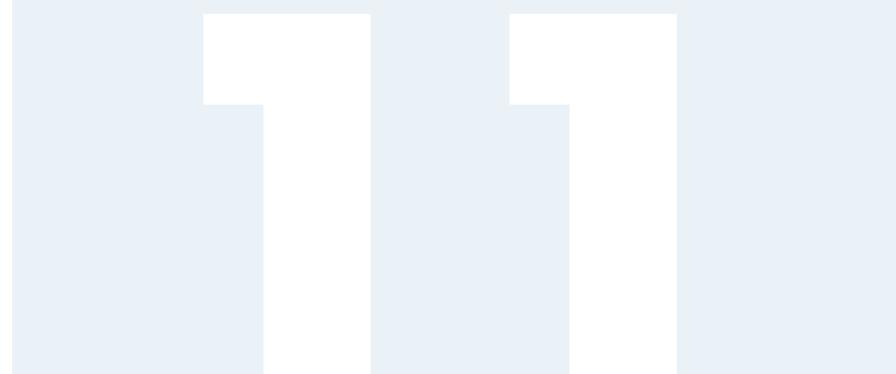
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max operator within $(N - 1)$ - dimensional integral

Removing the max operator, integral over $\mathcal{A}_+(\theta_i) = \{a_i \in \mathcal{A} | e_i(a_i, \theta_i) > 0\}$,

$$0 = \nabla_{\theta_i}(d_i^2(\theta_i)) = 2 \int_{\mathcal{A}_+(\theta_i)} \nabla_{\theta_i}(e_i(a_i, \theta_i)) e_i(a_i, \theta_i) da_i,$$

cannot be solved in closed form for θ_i (in the general case).

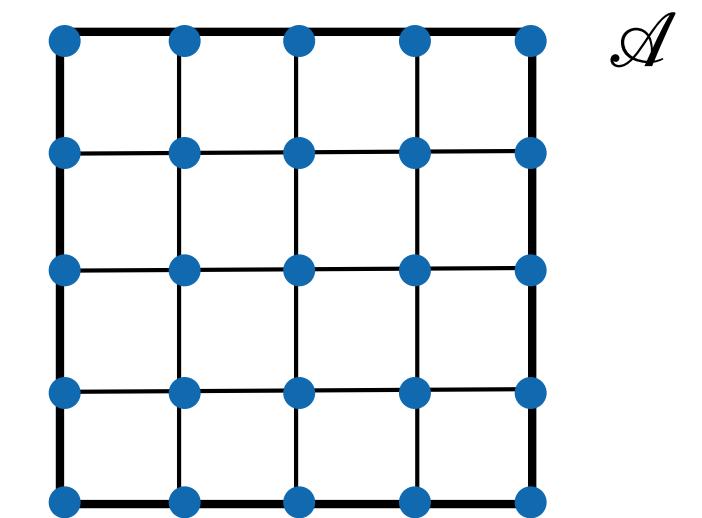


INVERSE OPTIMIZATION PROBLEM - SOLUTION (II)

Search for an approximate solution. Consider a finite set of possible actions (samples)

$$\left\{ a_i^j \right\}_{j=1}^{n_i} \subset \mathcal{A}$$

Let $e_i^j(\theta_i) = e_i(a_i^j, \theta_i)$ and $e_i^{j,+}(\theta_i) = e_i^+(a_i^j, \theta_i)$ be the corresponding error and positive error at the samples.

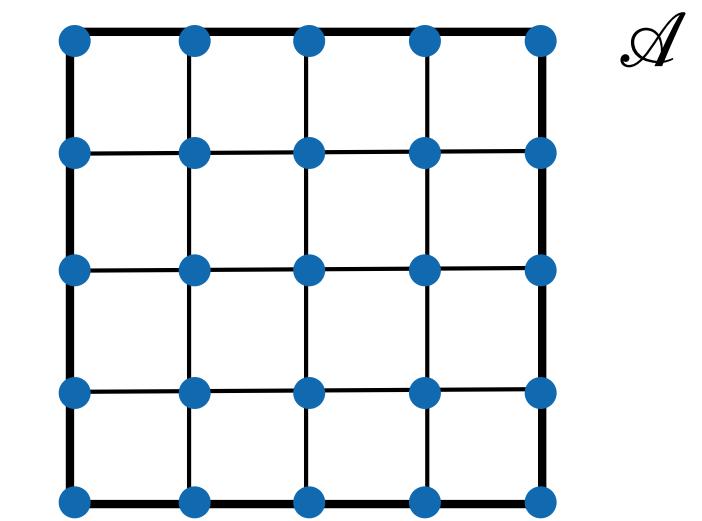


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Approximate the distance function as

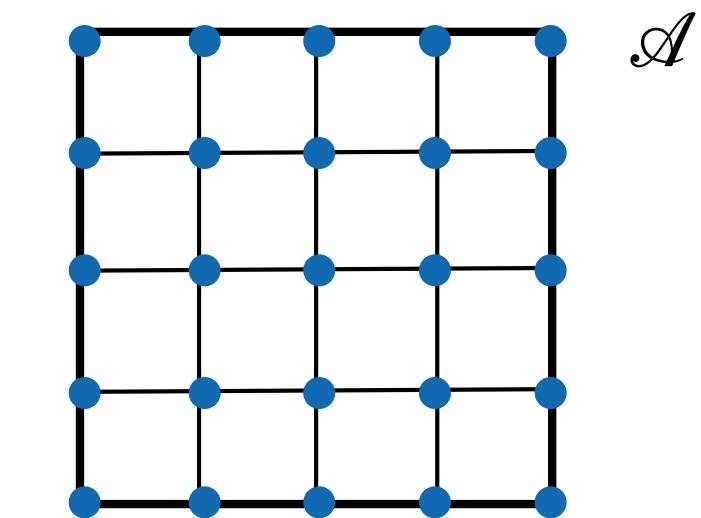
$$\tilde{d}_i(\theta_i) := \left(\sum_{j=1}^{n_i} \left(e_i^{j,+}(\theta_i) \right)^2 \right)^{1/2} = \|\mathbf{e}_i^+\|_2$$

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Problem [Discrete Minimum NE-Distance Problem].

Given a network \mathcal{G}^\star of N agents, for all agents i find the vectors of preferences $\hat{\theta}_i$ such that

$$\hat{\theta}_i \in \arg \min_{\theta_i \in \Theta} \tilde{d}_i^2(\theta_i)$$

Same property of the original problem (Convexity)

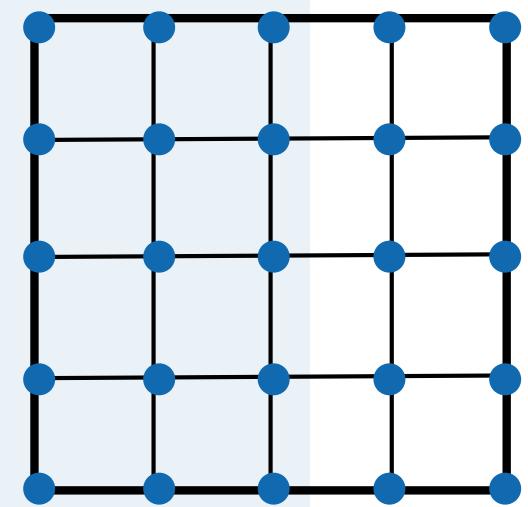
$$e_i(a_i, \theta_i) = x_i(a_i)\theta_i - y_i(a_i)$$

INVERSE OPTIMIZATION PROBLEM - SOLUTION (II)

The first-order optimality condition $\nabla_{\theta_i} \left(\tilde{d}_i^2(\theta_i) \right) = 2 \sum_{j=1}^{n_i} \nabla_{\theta_i} e_i^j(\theta_i) \max \left\{ 0, e_i^j(\theta_i) \right\} = 0$ can be written as:

$$\mathbf{X}_i^T \left(\max \left\{ \mathbf{0}_{n_i \times 1}, \mathbf{X}_i \theta_i - \mathbf{y}_i \right\} \right) = 0.$$

where



\mathcal{A}

samples

$$\underbrace{\begin{bmatrix} x_{i,1}(a_i^1) & x_{i,2}(a_i^1) & x_{i,3}(a_i^1) \\ x_{i,1}(a_i^2) & x_{i,2}(a_i^2) & x_{i,3}(a_i^2) \\ \vdots & \vdots & \vdots \\ x_{i,1}(a_i^{n_i}) & x_{i,2}(a_i^{n_i}) & x_{i,3}(a_i^{n_i}) \end{bmatrix}}_{\mathbf{X}_i} - \underbrace{\begin{bmatrix} y_i(a_i^1) \\ y_i(a_i^2) \\ \vdots \\ y_i(a_i^{n_i}) \end{bmatrix}}_{\mathbf{y}_i} = \underbrace{\begin{bmatrix} e_i^1 \\ e_i^2 \\ \vdots \\ e_i^{n_i} \end{bmatrix}}_{\mathbf{e}_i}$$

$$\begin{bmatrix} \theta_{i,1} \\ \theta_{i,2} \\ \theta_{i,3} \end{bmatrix}$$

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In the particular case where $\mathbf{X}_i \theta_i - \mathbf{y}_i = \mathbf{e}_i \geq \mathbf{0}_{n_i \times 1}$ component wise, i.e., when $\mathbf{e}_i = \mathbf{e}_i^+$,

$$\hat{\theta}_i = (\mathbf{X}_i^T \mathbf{X}_i)^{-1} \mathbf{X}_i^T \mathbf{y}_i$$



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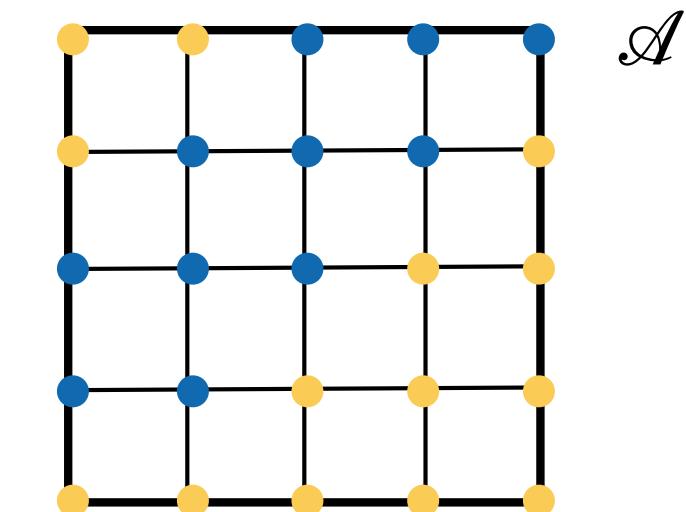
In the general case, there will be a subset of samples $J_i(\theta_i) \subset \{1, \dots, n_i\}$ such that

$$x_i^j \theta_i - y_i^j = e_i^j = e_i^{j,+} \geq 0 \quad \forall j \in J_i(\theta_i)$$

while the remaining samples satisfy the NE condition. Define $\mathbf{X}_i(\theta_i)$ from \mathbf{X}_i , keeping only $j \in J_i(\theta_i)$

Violate NE conditions

$$\begin{bmatrix} x_{i,1}(a_i^1) & x_{i,2}(a_i^1) & x_{i,3}(a_i^1) \\ x_{i,1}(a_i^2) & x_{i,2}(a_i^2) & x_{i,3}(a_i^2) \\ \vdots & \vdots & \vdots \\ x_{i,1}(a_i^{n_i}) & x_{i,2}(a_i^{n_i}) & x_{i,3}(a_i^{n_i}) \end{bmatrix} \underbrace{\hspace{1cm}}_{\mathbf{X}_i} \quad e_i^j < 0$$



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$$\hat{\theta}_i = \left(\mathbf{X}_i^T(\hat{\theta}_i) \mathbf{X}_i(\hat{\theta}_i) \right)^{-1} \mathbf{X}_i^T(\hat{\theta}_i) \mathbf{y}_i(\hat{\theta}_i)$$

INVERSE OPTIMIZATION PROBLEM - SOLUTION (II)

Problem [Discrete Minimum NE-Distance Problem].

Given a network \mathcal{G}^* of N agents, for all agents i find the vectors of preferences $\hat{\theta}_i$ such that

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It still cannot be solved explicitly. However, the (projected) gradient method can be used to reach a solution.

$$\nabla_{\theta_i} \left(\tilde{d}_i^2(\theta_i) \right) = 2 \sum_{j=1}^{n_i} \nabla_{\theta_i} e_i^j(\theta_i) e_i^{j,+}(\theta_i)$$

CONFIDENCE INTERVALS

Question: How “good” is the approximate solution?

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Given a network \mathcal{G}^* of N agents, for all agents i find the vectors of preferences $\hat{\theta}_i$ such that

$$\hat{\theta}_i \in \arg \min_{\theta_i \in \Theta} \|\mathbf{e}_i^+(\theta_i)\|^2$$

where $e_i^+ = \max \{0, \mathbf{X}_i \theta - y\}$ is the vector of positive errors. Then

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Problem [Ordinary Least Square (OLS) Regression].

Given a set of n samples $\{x_i\}_{i=1}^n$ and n observations $\{y_i\}_{i=1}^n$, where each scalar y_i is the response to the row vector x_i of values of p predictors (regressors) x_{ij} for $j = 1, \dots, p$, find $\hat{\theta} \in \mathbb{R}^p$ such that

$$\hat{\theta} = \arg \min_{\theta} \|e(\theta)\|_2^2,$$

where $e = \mathbf{X}\theta - y$ is the vector of residuals. Then

$$\hat{\theta} = (\mathbf{X}^T \mathbf{X})^{-1} \mathbf{X}^T \mathbf{y}$$

CONFIDENCE INTERVALS

Question: How “good” is the approximate solution?

Problem [Discrete Minimum NE-Distance].

Given a network \mathcal{G}^* of N agents, for all agents i find the vectors of preferences $\hat{\theta}_i$ such that

$$\hat{\theta}_i \in \arg \min_{\theta_i \in \Theta} \|\mathbf{e}_i^+(\theta_i)\|^2$$

where $e_i^+ = \max \{0, \mathbf{X}_i \theta - y\}$ is the vector of positive errors. Then

$$\hat{\theta}_i = (\mathbf{X}_i^T(\hat{\theta}_i) \mathbf{X}_i(\hat{\theta}_i))^{-1} \mathbf{X}_i^T(\hat{\theta}_i) \mathbf{y}_i(\hat{\theta}_i)$$

Since the residuals are all non negative, we assume $\varepsilon_i \sim \text{Exp}(\lambda_i \mathbf{I}_n)$ and i.i.d.. Bias and confidence interval can still be derived.

Problem [Ordinary Least Square (OLS) Regression].

Given a set of n samples $\{x_i\}_{i=1}^n$ and n observations $\{y_i\}_{i=1}^n$, where each scalar y_i is the response to the row vector x_i of values of p predictors (regressors) x_{ij} for $j = 1, \dots, p$, find $\hat{\theta} \in \mathbb{R}^p$ such that

$$\hat{\theta} = \arg \min_{\theta} \|e(\theta)\|_2^2,$$

where $e = \mathbf{X}\theta - y$ is the vector of residuals. Then

$$\hat{\theta} = (\mathbf{X}^T \mathbf{X})^{-1} \mathbf{X}^T \mathbf{y}$$

If $\varepsilon \sim \mathcal{N}(0, \sigma^2 \mathbf{I}_n)$ and i.i.d, then the estimator $\hat{\theta}$ is unbiased, normally distributed, and its covariance matrix reads as

$$\sigma^2 \mathbf{X}^T \mathbf{X}$$



AUSTRALIAN BANK

13

- Branch Manager
- Deputy Manager
- Service Adviser
- Teller

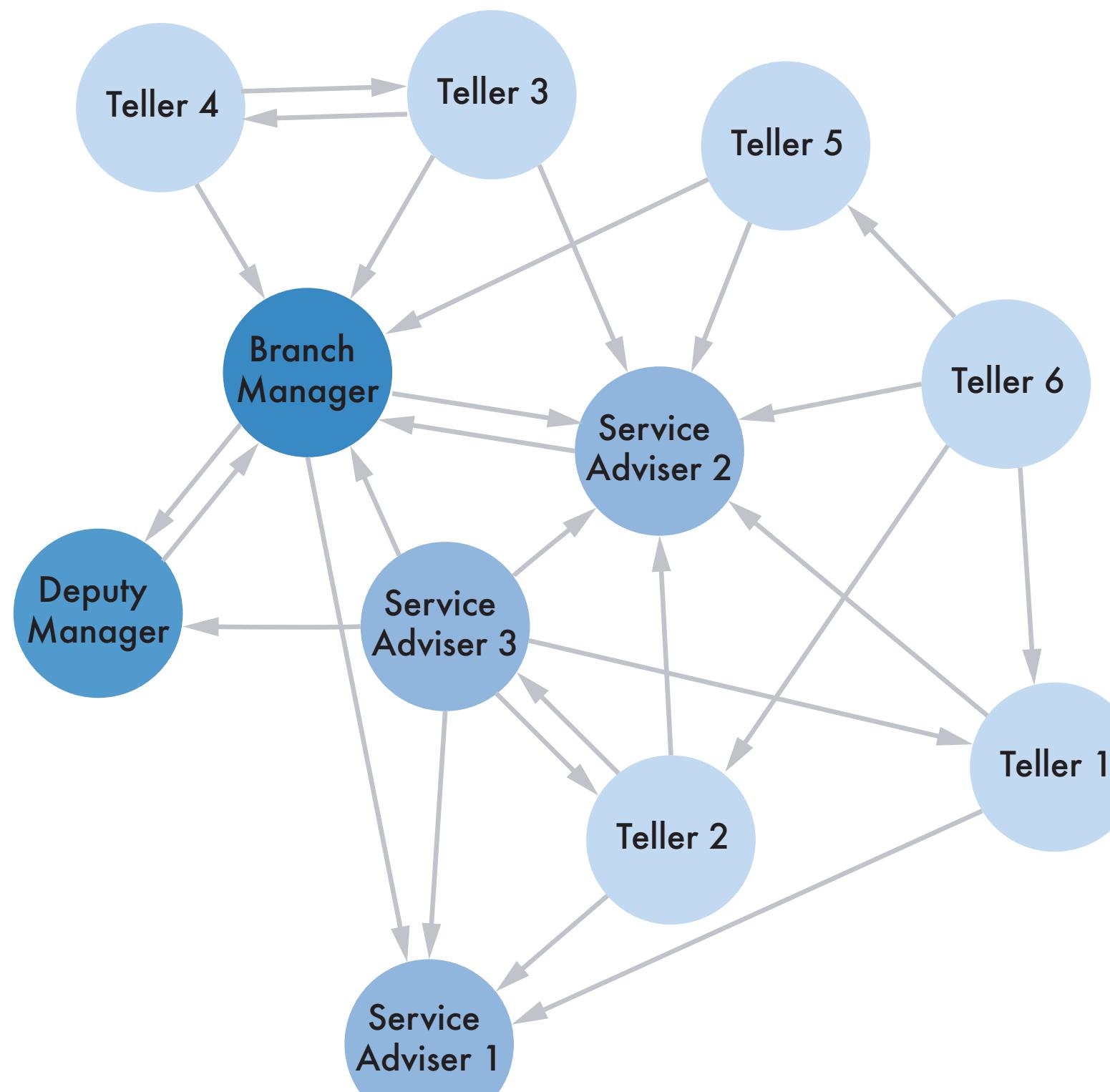
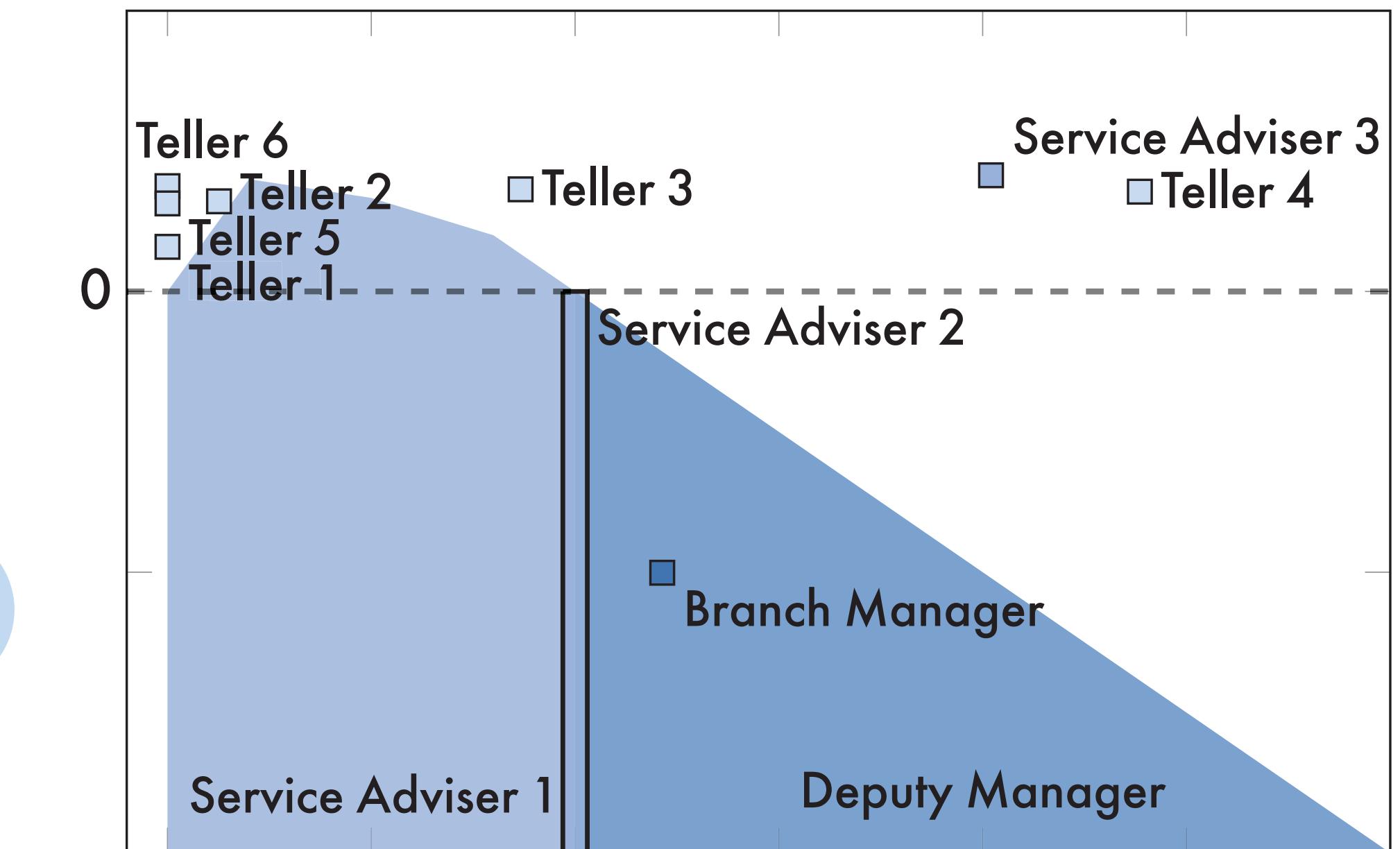


Fig. Network of confiding relationships among 11 agents in an Australian bank.

Clustering



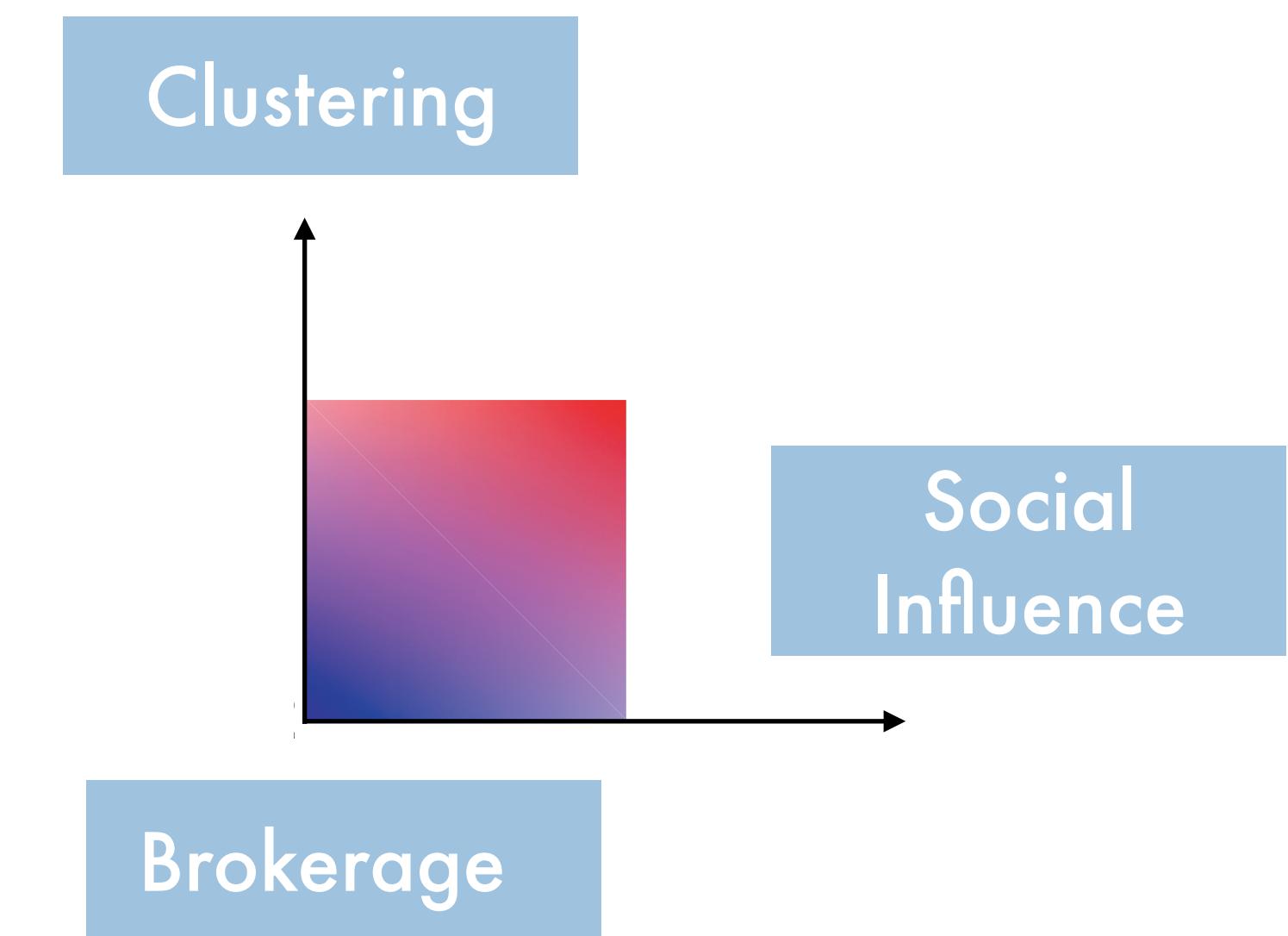
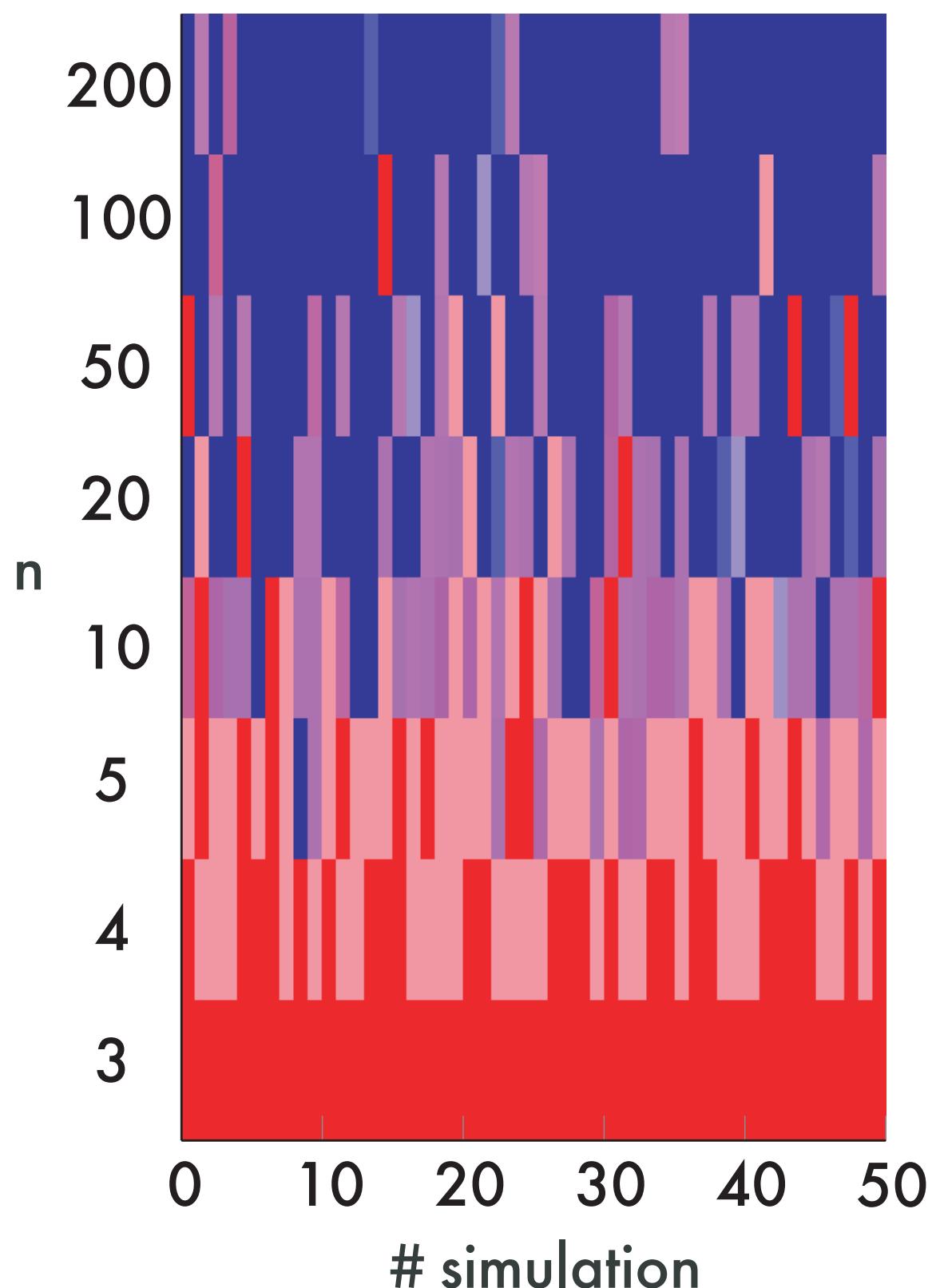
Brokerage

Social Influence

Social Influence

PREFERENTIAL ATTACHMENT MODEL

Nodes are introduced sequentially.
Each newborn **receives 2 incoming links** from existing nodes (randomly selected, proportionally to the outdegree),
and **creates 2 outgoing ties** to existing nodes (randomly selected, proportionally to the indegree).





N. Pagan & F. Dörfler, "Game theoretical inference of human behaviour in social networks". Nature Communications (forthcoming).

NICOLÒ PAGAN
FLORIAN DÖRFLER

AUTOMATIC
CONTROL
LABORATORY **ifa**

ETH zürich