

Profitability per unit of risk / dispersion

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Abstract

A new measure of profitability per unit of risk or dispersion in a regional economic system is presented.

The profitability y (or utility) is derived after accounting for diminishing returns and the impact of market dispersion. Revenue x is adjusted relative to the average market conditions m (average revenue per region), with the deduction of fixed operational costs and taxes sa , and accounting for the effects of market dispersion r^2 (squared distance to the target market).

The indicator is thus constructed as

$$y = \frac{\log_e(\frac{x}{m} - sa)}{r^2} \quad (1)$$

with unfactoring

$$yr^2 = \log_e(\frac{x}{m} - sa) \quad (2)$$

and expanded functional dependencies

$$e^{yr^2} = \frac{x}{m} - sa \quad (3)$$

reverting factored expressions

$$me^{yr^2} = x - msa \quad (4)$$

and reordering

$$me^{rry} = x - mas \quad (5)$$

QED