

JOCEMAR NICLODI JUNIOR

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PROFESSIONAL EXPERIENCE

Infortel Telecom LTDA, Canoas — Chief Commercial Officer

AUGUST, 2009 - OCTOBER 2021

At Infortel, I worked in several positions, being responsible, at the time I left the company, for the areas of product development, sales, marketing and purchasing (national and international). The company started as a small computer and telephony material store. It was to start this business that I opted to leave TOTVS. Over the period of work, the company started without employees and became one of the largest in the segment in the country.

This growth occurred mainly because, after attempts in some segments, the import of fiber optic products leveraged the company's revenue and profitability. After this stage, the company began to develop its products in Brazil, installing a manufacturing plant in Canoas for plastic products. This result was obtained thanks to the work of a dedicated team, a partnership with UFRGS and investments in research and development.

TOTVS S.A, Porto Alegre — Software Support

MARCH, 2009 - AUGUST, 2009

At TOTVS, I worked with support for the software PersonalMed, helping system users in software installation, problem solving and database correction using tools. Simultaneously with this support, the position allowed the sale of program updates. As a first professional experience, I learned about customer service and teamwork.

ACADEMIC EDUCATION

Economics - PUCRS, Porto Alegre — Bachelor Degree

JULY, 2011 - JULY, 2015

In the Economic Sciences course, the focus are the development projects with social, political and environmental impact; economic viability projects, under evaluation, mergers, acquisitions, incorporations, consulting and economic advice, economic and financial expertise and auditing, teaching and academic research.

COMPETENCES

Javascript

Java

HTML and CSS

C

Python

MAIN PROJECTS DURING PROFESSIONAL EXPERIENCES

Engineering:

Development of optic fiber products for FTTx networks

Lectures of optic fiber market at the Federal University (UFRGS) and conventions

Sales: Creation of a B2B E-commerce, marketing sales strategies and creation of a new brand

Foreign Trade: Structuring the sector and opening branches, processes to reduce operating costs

LANGUAGES

English - Advanced

Spanish - Intermediary

Portuguese - Native

Software Engineering – PUCRS Incomplete, Porto Alegre — *Bacharelado*

JANUARY, 2021 - JULY, 2024

The course curriculum matrix provides an overview of computing fundamentals and an in-depth analysis of the following topics: programming, software modeling and design, project management, software verification and validation, software development/maintenance processes, and quality management .

Santo Inácio Technical School, Porto Alegre — High School and *Technical Education in Information Systems*

JANUARY, 2005 - DECEMBER, 2008

In the first 3 years of high school I studied both high school and technical content simultaneously. During the fourth year, I finished the technical content. During this last period, the main subjects were basic computer and hardware concepts, as well as SQL and PHP.

CERTIFICATES

Introduction to Programming with Python, Harvard University (2022)

Web Programming with Python and JavaScript, Harvard University (2023)

Introduction to Artificial Intelligence with Python, Harvard (Cursando)

Build Responsive Real-World Websites with HTML and CSS, Udemy(2023)

Startup International Competition, UCLA e PUCRS (Em andamento)

Parks Optical Lan, Parks (2018)

Academic Week Speaker, UFRGS (2016–2018)