

# Stakeholder Analysis Matrix

Stakeholder Name	Contact Person <i>Phone, Email, Website, Address</i>	Impact <i>How much does the project impact them? (Low, Medium, High)</i>	Influence <i>How much influence do they have over the project? (Low, Medium, High)</i>	What is important to the stakeholder?	How could the stakeholder contribute to the project?	How could the stakeholder block the project?	Strategy for engaging the stakeholder
<b>Military officer</b>	-	Low	Low	Decides which squads need the monitoring system	Allow us to take part in a training session where these devices are used	Deciding not to use the product	-
<b>Squad leader</b>	-	High	High	Uses the monitoring system to decide when to get off the vehicle	Provide feedback and ideas for configuration	Making complaints about quality of configuration tools	--
<b>Soldier</b>	-	Low	Low	Is affected by the decisions to dismount that are made by the squad leader	Explain the situations that arise in combat	-	-

Technical support	Veli-Matti Anttila 050 415 0013 Veli-Matti.Anttila@savox.com	High	High	Is our only source to collect information about the users. Also, knows the system and what is required from the firmware updating tools	Provide us information about the users. Give feedback	Deciding that the configuration tool is no longer necessary	Meetings whenever necessary
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