

# Financial Reporting and Company Performance [BMA0088]

Nidhi Dineshkumar Mehta U2291532

Financial Analysis of Selected Companies from the UK Construction Industry

## Contents

| Introduction  | 4  |
|---|----|
| Overview  | 4  |
| Section 1: Financial Reporting Analysis:                  | 4  |
| 1.1. Liquidity Position                                   | 4  |
| 1.1.1. Current Ratio ("CR")                               | 5  |
| 1.1.2. Quick Ratio ("QR")                                 | 5  |
| 1.2. Solvency Position                                    | 6  |
| 1.2.1. Long-term debt to equity ratio ("LDER")            | 7  |
| 1.2.2. Debt to Equity Ratio ("DER")                       | 7  |
| 1.2.3. Interest Coverage Ratio ("ICR")                    | 8  |
| 1.3. Efficiency Performance                               | 9  |
| 1.3.1. Net Asset Turnover ("NAT")                         | 9  |
| 1.3.2. Stock turnover ratio ("STR")                       | 10 |
| 1.3.3. Debtors (or receivables) turnover ratio ("DTR"):   | 11 |
| 1.4. Profitability Performance                            | 11 |
| 1.4.1. Return on capital employed ("ROCE"):               | 12 |
| 1.4.2. Return on equity (ROE):                            | 12 |
| 1.4.3. Return on total assets ("ROA")                     | 13 |
| 1.5. Market Value Analysis                                | 14 |
| 1.5.1. Basic Earnings per Share                           | 14 |
| 1.5.2. Price to earnings ratio                            | 15 |
| 1.5.3. Dividend per share                                 | 16 |
| Section 2: Conclusion and investment recommendations      | 16 |
| 2.1. EPWIN  | 16 |
| 2.2. EUROCELL   | 17 |
| 2.3. ESSENTRA   | 17 |
| Section 3: Limitation of Financial Reporting and analysis | 18 |
| Section 4. References                                     | 20 |
| Section 5: Appendices                                     | 23 |
| Financial Ratios Formulae                                 | 23 |
| 5.1. Financial Statements of EPWIN GROUP PLC              | 23 |
| 5.1.1. Balance Sheet                                      | 23 |
| 5.1.2. Statement of Profit and loss                       | 27 |
| 5.1.3. Statement of Cashflows                             | 30 |
| 5.2. Financial Ratios of EPWIN GROUP PLC                  | 31 |
| 5.3 Financial Statements of EUROCELLPLC                   | 31 |
| 5.3.1 Ralance Sheet                                       | 21 |

| 5.3.2 Statement of Profit and Loss        | 35 |
|---|----|
| 5.3.3. Statement of Cashflows             | 38 |
| 5.4. Financial Ratios for EUROCELL PLC    | 39 |
| 5.5. Financial Statements of ESSENTRA PLC | 40 |
| 5.5.1. Balance Sheet                      | 40 |
| 5.5.2. Statement of Profit and Loss       | 43 |
| 5.5.3. Statement of Cashflows             | 46 |
| 5.6. Financial Ratios for ESSENTRA PLC    | 47 |

#### Introduction

The purpose of this report is to critically analyze and evaluate the financial performance and position of three companies listed on the London Stock Exchange (LSE) that operate in the Construction Industry, using the group financial statements of each company.

Firstly, the report will make use of financial analysis tools (Financial ratios) to interpret, then analyze and compare the liquidity, solvency, efficiency, profitability and of these companies, to each other and with the industry averages.

The report will further help identify the strengths, weaknesses, opportunities and threats of each company and finally provide recommendations for improvement.

#### Overview

The Construction Industry occupies a major sector of the UK economy employing over 2.4 million people and contributing about 6% of the Gross Value added (*Rhodes*, 2019). A part of the broader UK construction industry is the UK Consumer Cyclicals sector. The Financial Performance of the sector is monitored by the CBOE UK Consumer cyclicals sector index (*Choe UK Consumer Cyclicals Sector: The Latest Index Price Detail and Constituents* – *Sharecast.com*, *n.d.*).

Founded in 1976, EPWIN Group PLC ("**EPWIN**"), operates in the home and construction supplies industry, consumer cyclicals sector. EPWN operates through two sectors: Extrusion and Moulding, and Fabrication and Distribution (*About Us, n.d.*).

Founded in 1974, EUROCELL PLC ("**EUROCELL**"), is a manufacturer, distributor, and recycler of building products, doors, windows, roofline and conservatory systems. The company has two major operations; profiles and building plastics (*About Eurocell / Leading UPVC Manufacturer / Who Are Eurocell, n.d.*).

Founded in 1940s, ESSENTRA PLC ("**ESSENTRA**") is a FTSE 250 company and a leading global provider of essential components and solutions, focusing on the manufacture and distribution of plastic injection moulded, vinyl dip moulded and metal items. The company has operations in a variety of end markets and geographics (Overview n.d.).

#### **Section 1: Financial Reporting Analysis:**

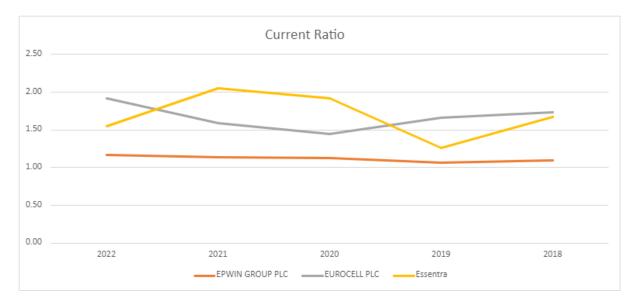
This section compares the financial Performance of EPWIN, EUROCELL and ESSENTRA with the industry average for the period 2018-2022. The section is divided into four subsections, Liquidity position, Solvency position, Efficiency performance and Profitability performance.

#### 1.1. Liquidity Position

Liquidity ratios measure a company's ability to meet its short-term debts with its current assets (Hayes, 2023). The main liquidity ratios needed for considered include:

1.1.1. Current Ratio ("CR"): "a metric used to understand a company's financial health at any given moment...by comparing a company's current assets (assets that are easily converted to cash) to current liabilities (money owed to lenders and clients)" (Girardin, 2023): The ideal CR is assumed as 2:1, however; that is not the rule as companies operating in different sectors may have different CRs. The 5-year industry average CR is 1.52 (Epwin Group PLC (EPWN) Financial Ratios, n.d.)

| YEAR            | 2022 | 2021 | 2020 | 2019 | 2018 |
|-----------------|------|------|------|------|------|
| <b>EPWIN</b>    | 1.16 | 1.14 | 1.13 | 1.06 | 1.09 |
| <b>EUROCELL</b> | 1.91 | 1.59 | 1.45 | 1.66 | 1.73 |
| <b>ESSENTRA</b> | 1.55 | 2.05 | 1.92 | 1.26 | 1.67 |



EPWIN has the lowest CR amongst the three indicating it has the least ability to pay off its short-term loans. Analyzing the foregoing data, the liquidity position for EPWIN is concerning. EPWIN's current assets have barely met its current liabilities for the past 5 years and it has a current ratio below industry average.

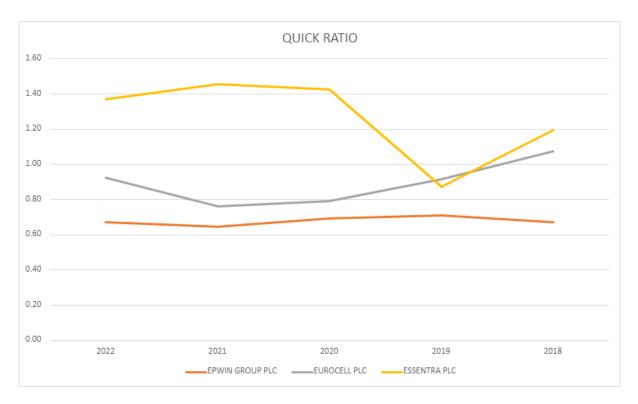
Contrarily, the liquidity position of EUROCELL is better than the industry average indicating its ability to pay off its current debts with its current assets, thus it is at an acceptable level.

ESSENTRA's liquidity position shows its comfortable margin to meet its short-term debts with its current assets. Since 2018, the current ratio has dropped marginally but it's still greater than the industry average.

Although EUROCELL currently holds the higher current ratio, ESSENTRA and EUROCELL have traded that position in the past thus, this might change in the future.

1.1.2. Quick Ratio ("QR"): A measure of the company's ability to meet its short-term obligations with its Quick Assets (Current assets less inventories) (*Seth*, 2023). The industry average for the 5-year period is 0.71 (*Essentra PLC (ESNT) Financial Ratios*, n.d..

| YEAR     |      |      | 2020 |      |      |
|----------|------|------|------|------|------|
| EPWIN    | 0.67 | 0.65 | 0.69 | 0.71 | 0.67 |
| EUROCELL | 0.93 | 0.76 | 0.79 | 0.91 | 1.07 |
|          | 1.37 |      |      |      |      |



EPWIN has the lowest QR, indicating the least ability to pay off its short-term loans using quick assets. For the past 5 years, EPWIN has had dangerously low levels of QR, and if EPWIN is unable to dispose of its inventories, it doesn't hold enough current assets either to pay its liabilities. Although EPWIN's QR is close to the industry average, its Liquidity Position is concerning. Both EPWIN and EUROCELL currently have a QR less than ideal, 1:1.

Conversely, the QR of EUROCELL is lower than the ideal ratio but relatively close to the industry average. The cause of concern is that the past 5-year trend shows that QR is decreasing due to the increase in inventory days. However, EUROCELL had its QR at ideal levels recently and could potentially come back to such levels.

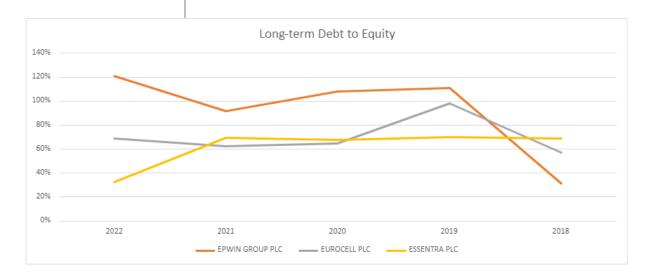
ESSENTRA, due to its low proportion of inventories in Current Assets, and the cash inflow from investing activities, has the highest QR and hence has the most comfortable position of meeting its current liabilities with quick assets. Its QR also suggests that it holds above average Quick Assets. This is due to ESSENTRA's low proportion of inventories in its current assets. The only concern is the volatility of change in ESSENTRA's liquidity ratios.

#### 1.2. Solvency Position

Solvency Ratio ("SR") is a performance metric that enables us to determine whether the company can meet its financial obligations in the long-term (CFI, 2023). The Main SRs requiring consideration are;

1.2.1. Long-term debt to equity ratio ("LDER"): A financial tool to analyze the company's leverage by dividing its long-term debt by the total shareholder funds. The higher the LDER, the more the company is relying on debt for its operations. The industry 5-year average is 57.3%.

| Year            | 2022    | 2021   | 2020    | 2019    | 2018   |
|-----------------|---------|--------|---------|---------|--------|
| EPWIN           | 121.17% | 91.86% | 107.84% | 111.15% | 31.22% |
| <b>EUROCELL</b> | 68.58%  | 62.34% | 64.79%  | 97.87%  | 57.00% |
| ESSENTRA        | 32.81%  | 69.63% | 67.77%  | 69.77%  | 69.08% |

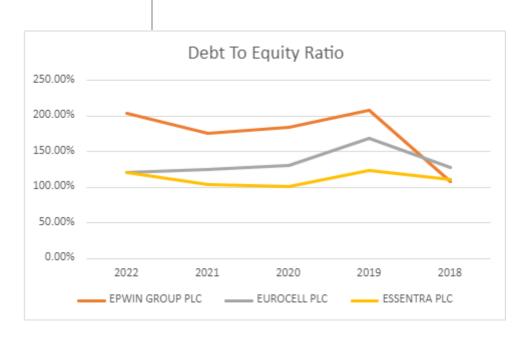


Examining the long-term debt to equity chart, EPWIN has the highest LDER due to the rapid increase in long term debts whereas the shareholder funds have marginally increased. EPWIN's high reliance on long term debt to finance the company may indicate future solvency issues.

Whereas, EUROCELL has a marginally higher LDER ratio than the industry average of 57.3% whereas ESSENTRA has paid off a healthy amount of its long-term debt in 2022; bringing the current LDER below the industry average. This indicates that the company has reduced financial risks and should probably help increase investor confidence in the company.

1.2.2. Debt to Equity Ratio ("DER"): A financial tool to analyze the company's leverage by dividing its debt by the total shareholder funds. Higher the ratio, more the company is relying on debt for its operations.

| Year            | 2022    | 2021    | 2020    | 2019    | 2018    |
|-----------------|---------|---------|---------|---------|---------|
| EPWIN           | 204.15% | 176.30% | 184.10% | 208.33% | 108.22% |
| <b>EUROCELL</b> | 121.32% | 125.61% | 130.96% | 168.94% | 128.49% |
| <b>ESSENTRA</b> | 121.08% | 103.85% | 100.48% | 123.04% | 110.63% |



As evident from the foregoing chart, since 2019, EPWIN's DER has increased exponentially, due to the increase in financing of company assets through debt as compared to shareholder funds. High leverage of EPWIN may cause a solvency crisis in the future.

EUROCELL and ESSENTRA experienced a significantly small increase as compared to EPWIN. There is cause for concern when evaluating ESSENTRA's DER; LDER for ESSENTRA has decreased significantly in 2022 but an overall increase in the DER is observed, indicating that the financing of the company is gearing more towards short-term, more expensive debt as compared to long-term debt and thus, is concerning.

1.2.3. Interest Coverage Ratio ("ICR"): measures how many times a company can cover its current interest payments with its available earnings. Interest cover falling below 1.5 may indicate that the company may find difficulty paying off interest on its debt (Hayes, 2022).

| YEAR            | 2022  | 2021  | 2020 | 2019  | 2018  |  |
|-----------------|-------|-------|------|-------|-------|--|
| EPWIN           | 3.38  | 3.69  | 1.43 | 3.58  | 9.87  |  |
| <b>EUROCELL</b> | 10.03 | 14.50 | 0.32 | 12.95 | 28.86 |  |
| <b>ESSENTRA</b> | -0.17 | 2.72  | 1.34 | 4.95  | 3.88  |  |



As visible in the foregoing graph, ESSENTRA has the lowest interest cover of the three. ESSENTRA hasn't been profitable in the year 2022, causing its interest cover to be in the negative, indicating that on its earnings alone, ESSENTRA will not be able to pay interest on its debts and will have to consider other sources of finance to pay the interest on its debts.

This concern is amplified when considering the gradual decrease of its interest cover since 2018. Although ESSENTRA's position is the most alarming, the rest have also seen an overall decrease in interest cover over the past 5 years.

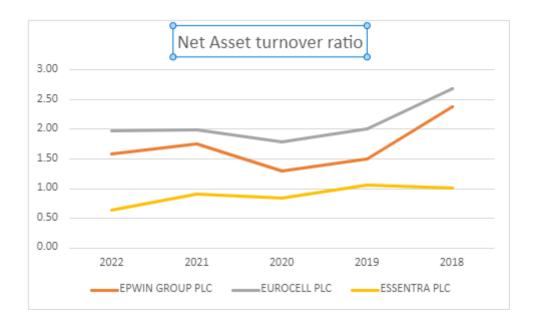
The most significant decrease being EUROCELL's, which had earnings over 28 times the finance costs in 2018. In 2022, the margin dropped to 10 times. The company's interest cover had the most significant decrease due to the decrease in earnings during COVID19 but has since recovered, although not to the pre-pandemic levels. EPWIN has also suffered due to a decrease in profitability due to COVID19 but seems to be recovering.

#### 1.3. Efficiency Performance

Efficiency ratios help analyze a company's ability to effectively generate earnings using its assets and liabilities. The main indicators requiring consideration are;

1.3.1. Net Asset Turnover ("NAT"): A measure of the ability of an organization to generate revenue from the capital employed (ACCA, n.d.). Higher the NAT, more efficient the company is (Hayes 2022).

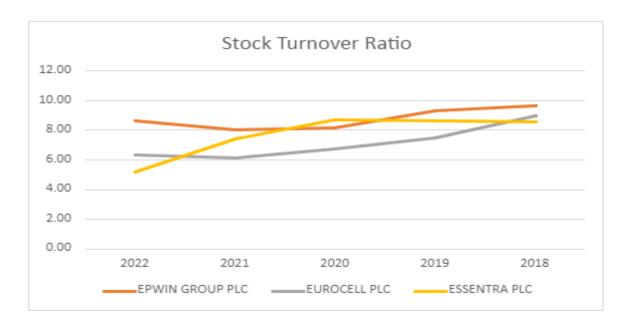
| YEAR     | 2022 | 2021 | 2020 | 2019 | 2018 |
|----------|------|------|------|------|------|
| EPWIN    | 1.59 | 1.75 | 1.30 | 1.50 | 2.38 |
| EUROCELL | 1.97 | 1.99 | 1.79 | 2.00 | 2.69 |
| ESSENTRA | 0.63 | 0.90 | 0.85 | 1.06 | 1.00 |



Compared with the 5-Year industry average of 0.84 (*Eurocell PLC (ECEL) Financial Ratios*, n.d.) and the companies amongst themselves, ESSENTRA has been the least efficient in generating revenue with its capital employed and is currently below average, despite the increase in revenue over the 5-year period. This is probably caused by poor inventory management which is reflected in the decrease in stock turnover ratio over the years. EUROCELL and EPWIN have also experienced a decrease in NAT ratio but have performed a lot more efficiently than the industry average.

1.3.2. Stock turnover ratio ("STR"): a measure of how quickly the company is turning its inventory to revenue (Katara, 2019). Higher ratio signifies that the company is converting stock into sales efficiently. The industry average over a 5-year period is 3.82.

| YEAR            | 2022 | 2021 | 2020 | 2019 | 2018 |  |
|-----------------|------|------|------|------|------|--|
| EPWIN           | 8.66 | 8.04 | 8.14 | 9.31 | 9.63 |  |
| <b>EUROCELL</b> | 6.36 | 6.14 | 6.77 | 7.48 | 8.96 |  |
| <b>ESSENTRA</b> | 5.20 | 7.46 | 8.74 | 8.61 | 8.57 |  |



All three companies have performed better than the industry average even though all have seen a decrease in STR. Management of ESSENTRA should be cautious of the downward trend of this efficiency since 2020.

As it currently stands, ESSENTRA is the least efficient in converting stock to sales. This may result in an increase in holding costs, lower cashflows and higher financing costs. (This can be observed from the difference between DER, LDER, and the low interest cover).

1.3.3. Debtors (or receivables) turnover ratio ("DTR"): the measure of how efficiently the company is collecting revenue (CFI Team, 2022).

| YEAR            | 2022 | 2021 | 2020 | 2019 | 2018 |
|-----------------|------|------|------|------|------|
| EPWIN           | 9.22 | 7.85 | 6.91 | 8.30 | 8.03 |
| <b>EUROCELL</b> | 9.32 | 9.10 | 7.41 | 7.44 | 6.91 |
| <b>ESSENTRA</b> | 7.46 | 6.45 | 6.80 | 6.96 | 6.84 |

Compared with the industry average of 8.52, ESSENTRA is less efficient in collecting from its debtors than industry. This can be due to ESSENTRA's high receivable collection days. This will also cause an increase in ESSENTRA's working capital requirements and reduce overall profitability whereas, EUROCELL has seen an improvement of this efficiency over the years as the management has managed to decrease its receivable collection days.

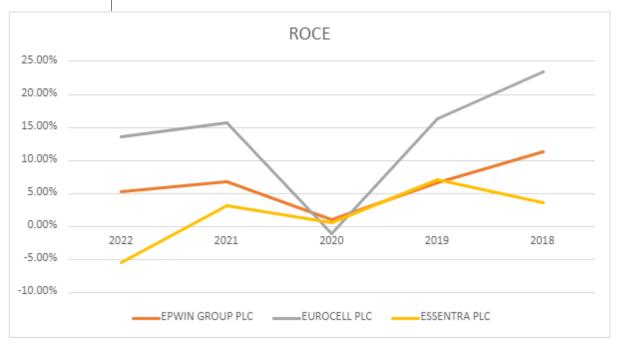
Although, the management should be aware that they can only reduce this to a certain extent before a potential reduction in sales.

#### 1.4. Profitability Performance

Profitability ratios are financial tools to help measure the company's ability to deliver profits. Four commonly used ratios are;

Return on capital employed ("ROCE"): measure of return from the capital invested in the form of debt and equity. Higher the ROCE, better it is for the investors. The 5-year industry average ROCE is 6.78%.

| YEAR                 | 2022  | 2021            | 2020            | 2019            | 2018            |
|----------------------|-------|-----------------|-----------------|-----------------|-----------------|
| EPWIN                | 5.32% | 6.84%           | 1.02%           | 6.61%           | 11.26%          |
| EUROCELL<br>ESSENTRA |       | 15.66%<br>3.11% | -1.04%<br>0.57% | 16.27%<br>7.13% | 23.42%<br>3.55% |



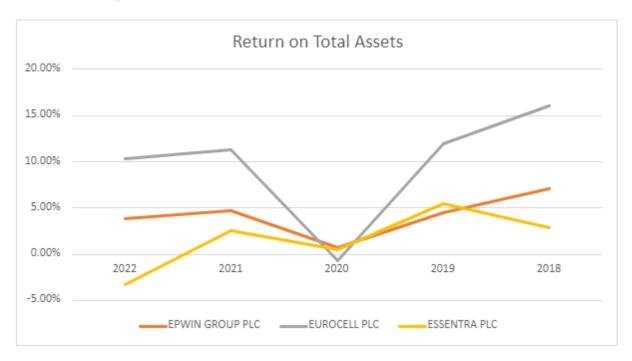
Return on equity (ROE): measure of return being earned through the invested capital in the form of shareholder investment. Higher the ROI, better it is. The industry average ROE for a 5-year period is 9.3%.

| YEAR            | 2022   | 2021   | 2020   | 2019   | 2018   |  |
|-----------------|--------|--------|--------|--------|--------|--|
| <b>EPWIN</b>    | 11.77% | 13.12% | 2.13%  | 13.96% | 14.78% |  |
| <b>EUROCELL</b> | 22.80% | 25.42% | -1.72% | 32.20% | 36.77% |  |
| <b>ESSENTRA</b> | -7.20% | 5.28%  | 0.95%  | 12.11% | 6.01%  |  |



1.4.3. Return on total assets ("ROA"): A measure of the company's efficiency in the usage of its assets to generate profit. Industry wide average over a 5-year period is 2.97%.

|                 | 2022   | 2021   | 2020   | 2019   | 2018   |
|-----------------|--------|--------|--------|--------|--------|
| YEAR            |        |        |        |        |        |
| EPWIN           | 3.87%  | 4.75%  | 0.75%  | 4.53%  | 7.10%  |
| <b>EUROCELL</b> | 10.30% | 11.27% | -0.74% | 11.97% | 16.09% |
| <b>ESSENTRA</b> | -3.26% | 2.59%  | 0.47%  | 5.43%  | 2.85%  |



All performance indicators show a similar trend for these companies albeit unsurprisingly as performance indicators are predominantly affected by profit before interest and tax. Significant differences in these charts would only be observed when there's a significant change in the financial structure over the years.

It can be observed that all three companies showed poor financial performance indicators in 2020 owing to the lockdown during COVID 19 and demand for their products and services came to a halt. Since then, the industry has been recovering but not all companies have been able to recover from the pandemic-era performances.

EUROCELL had the highest percentage of ROCE, ROE and ROA by a margin and has managed to keep that position for the majority of the 5-year period while consistently maintaining a better profitability performance than the industry average. Therefore, seemingly EUROCELL is the most efficient at generating returns from its operations and investors. Management of EUROCELL have managed to keep costs under control whilst increasing sales, domestically and overseas, thus indicating future growth for the company.

The dip observed in its performance indicators can partially be explained due to the one-off exceptional cost in 2020 combined with a decrease in revenue.

EPWIN is the only organization that managed to keep its profitability indicators positive during the 5-year period and has performed consistently. A small growth in revenue is observed along with a growth in costs. EPWIN has been performing above industry average in most performance indicators.

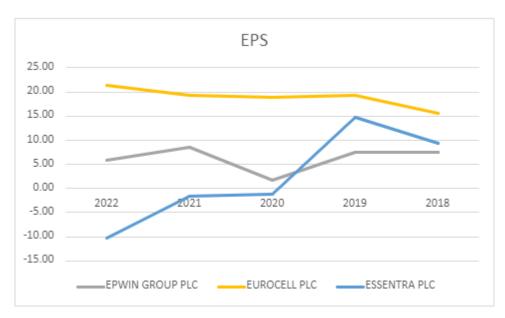
Amongst all, ESSENTRA has the most concerning performance indicators. For the majority of the 5-year period, ESSENTRA had only domestic revenue, which is observed to be decreasing marginally till 2021. ESSENTRA, however, had high operational costs and hence low operating profits. Another contributing factor to low profits is the high number of exceptional costs ESSENTRA has had to bear, which shows the management's inability to control costs.

However, there's been a change in management strategy, and ESSENTRA has shifted major focus to the newly established overseas operations. This has reduced its administration costs considerably but has also been followed by the reduction in overall revenue and hence, the company wasn't able to make operating profit in 2022.

#### 1.5. Market Value Analysis

#### 1.5.1. Basic Earnings per Share

| Year            | 2022   | 2021  | 2020  | 2019  | 2018  |
|-----------------|--------|-------|-------|-------|-------|
| EPWIN GROUP PLC | 5.78   | 8.61  | 1.82  | 7.49  | 7.56  |
| EUROCELL PLC    | 21.40  | 19.30 | 18.90 | 19.40 | 15.60 |
| ESSENTRA PLC    | -10.30 | -1.60 | -1.20 | 14.70 | 9.30  |



EUROCELL PLC has the highest basic EPS amongst the 3 companies. This due to its high earnings as compared to its issued share capital. EPWIN has a moderate level of EPS whereas ESSENTRA group has seen a decline in its EPS since 2020 despite its issued capital staying the same throughout. This being due to its lack of profitability post-pandemic.

1.5.2. Price to earnings ratio

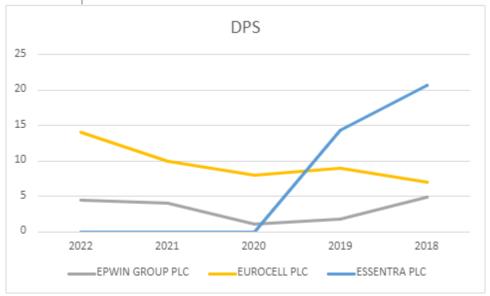
| YEAR            | 2022   | 2021    | 2020    | 2019  | 2018  |
|-----------------|--------|---------|---------|-------|-------|
| EPWIN GROUP PLC | 12.63  | 12.20   | 50.55   | 13.89 | 9.66  |
| EUROCELL PLC    | 6.92   | 12.49   | 11.43   | 12.53 | 13.72 |
| ESSENTRA PLC    | -23.01 | -215.63 | -255.00 | 29.59 | 36.77 |



Due to ESSENTRA's poor performance post pandemic, Its P/E ratio has been consistently negative. The P/E ratio has been improving, not owing to the company's own performance, but the market losing confidence in the company and its share prices dropping. EPWIN groups P/E ratio increased marginally is year 2020, as the market crashed (Science, nd.d.). This being due to the share prices falling. EUROCELL has constantly maintained its market value relative to its earnings despite the market fluctuations in the period. This indicates high market confidence in the company.

#### 1.5.3. Dividend per share

| YEAR            | 2022 | 2021 | 2020 | 2019 | 2018 |
|-----------------|------|------|------|------|------|
| EPWIN GROUP PLC | 4.45 | 4.1  | 1    | 1.75 | 4.9  |
| EUROCELL PLC    | 14   | 10   | 8    | 9    | 7    |
| ESSENTRA PLC    | 0    | 0    | 0    | 14.4 | 20.7 |



As it currently stands, EUROCELL PLC has the highest Dividend payout for its investors. Is that a healthy indicator? It depends on which theory a particular investor subscribes to. If share prices are to be calculated using the Dividend growth model? EUROCELL's DPS provides immense confidence for its investors. One may argue that a company's high dividend policy may impact its potential growth as the company is retaining lesser earnings. EPWIN group has a moderate DPS chart. 2020 saw a decrease in the companies DPS but is since recovering. ESSENTRA's lack of profits has ensured its inability to payout dividends to its shareholders.

#### Section 2: Conclusion and investment recommendations

#### 2.1. EPWIN

Based on the analysis EPWIN's Financial Reports, it can be concluded that EPWIN's financial performance is weak. EPWIN's liquidity position being below market average due to the lack of current and quick assets as compared to its current liabilities is concerning. EPWIN also faces solvency concerns due to its high gearing since 2019. EPWIN's management does efficiently uses its assets and liabilities to generate earnings for its investors which can also be observed when looking at EPWIN's profitability indicators.

#### Additionally, it may be helpful to consider EPWIN's SWOT Analysis (Pro, n.d.):

**Strengths**: Due to diverse products and services offered in several geographical locations, EPWIN has been able to maintain higher profitability as compared to industry as a whole. Management of EPWIN has shown efficient use of its working capital to generate earnings. **Weaknesses**: Although EPWIN's profitability indicators show an above average performance, its profitability has seen a decline over the years due to the decrease in demand

and an increase in the cost of resources required to meet such demand. EPWIN needs to invest in the development of more cost-efficient products and services with a higher demand.

**Opportunities**: The construction supplies industry has a high barrier of entry due to high initial costs and the increasing government regulations are only going to increase such barriers for new competitors to enter. EPWIN is an established name in the market and can use its position to dominate market trends and innovate.

**Threats**: With China's growing industry, low administrative and labor costs, and growing influence in Europe, EPWIN faces the threat of not being able to compete with international competition.

#### 2.2. EUROCELL

EUROCELL has been able to maintain its liquidity position close to the industry average, although the CR and QR are below the ideal levels of 1. EUROCELL has also been able to keep its solvency position close to industry average and is comfortable in meeting its finance costs. EUROCELL's management has been efficient in the use of its assets and liabilities to generate earnings for its investors. EUROCELL has been significantly more profitable per capital invested in it than its competitors. Overall, EUROCELL's financial health is in good condition and future growth should be expected.

<u>SWOT Analysis of EUROCELL (Eurocell Plc [SWOT Analysis] Weighted SWOT Matrix, n.d.):</u>

**Strengths**: Due to its strong distribution network and suppliers in various geographical regions, EUROCELL's ability to generate earnings for its investors is high. EUROCELL has repeatedly shown a pattern of entering new markets successfully and has huge potential for growth.

**Weaknesses**: EUROCELL has had difficulty managing its new mergers and products. Although it's generating healthy revenue, the brand recognition leaves plenty to be desired. Despite having high potential for growth, EUROCELL requires additional financing for the development of new products and operations.

**Opportunities**: The need of governments across the world to be greener provides a unique opportunity for EUROCELL to grow in the future as it's a market leader in recycled products.

**Threats**: Governments across the world have shown a keen interest in isolationism in the recent past. This may cause challenges for companies like EUROCELL who rely heavily on open markets to make profit.

#### 2.3. ESSENTRA

Management of ESSENTRA has shown an inability to manage ESSENTRA and its assets. Although ESSENTRA may be considered the most liquid of the three, this indicates management's inefficiency of usage of working capital. Observing the company's solvency position, the usage of more expensive short-term debt as compared to long term debt is

evident. The inability of the company to manage its assets and financial structure efficiently has caused reduced profitability, losses and the need to obtain additional finance to meet interest on its debts. Overall, ESSENTRA's financial position and performance are concerning.

SWOT analysis of ESSENTRA (Essentra Plc [SWOT Analysis] Weighted SWOT Matrix, n.d.):

**Strengths**: ESSENTRA's management of its working capital allows it to have free cashflow for expansion into new projects. ESSENTRA has managed its mergers efficiently in the past.

**Weaknesses**: ESSENTRA has not managed its finances efficiently. Their high dependence on short-term finance and uninvested cashflows has caused an unnecessary increase in costs and an overall profitability reduction.

**Opportunities**: ESSENTRA's expansion into overseas markets may cause a reduction in its expenses and allow it to generate additional revenue. If management can utilize its resources efficiently, ESSENTRA could grow as inflation decreases.

**Threats**: With the newly emerging global conflicts, we have experienced a rise in inflation (*War Dims Global Economic Outlook as Inflation Accelerates, 2022*). This may cause its costs to increase and demands to fall. Thus, consequent political tensions may further make it difficult for ESSENTRA to expand into certain markets.

Based on the companies' financial position and performance, EUROCELL presents the most attractive investment opportunity, with its growing business and effective management. However, such a deduction and decision are subject to other considerations; Market Value analysis etc, which will also impact the viability of investment in EUROCELL.

# Section 3: Limitation of Financial Reporting and analysis

Financial Statements are historical records of a company's financial position and performance and do not accurately reflect the present value of a company's assets and liabilities, and hence the book value (Deloitte, 2022).

Comparison amongst companies based on the financial statements may not be fair as different companies elect to choose different accounting policies. i.e., One may choose to depreciate its assets based on the straight-line method and the other may use the reducing balance method.

As per IFRS, companies may only value their inventories at the lower of net realisable value or cost. This may not accurately value a company's current assets if economic condition worsens and overstate a company's profits (Deloitte, 2011).

One of exceptional items may skew the results of financial statements and financial ratios. As can be seen in on ESSENTRA's performance indicators due to the one-off costs in 2020.

Investment decisions based on financial statement cannot be made. Financial statements don't reflect the fair value of a company's assets and liabilities, do not recognise all intangible assets and do not reflect the market value of a company's shares.

#### Section 4. References

Rhodes, C. (2019, December 16). *Construction Industry: Statistics and Policy. Parliament. Uk.* https://researchbriefings.files.parliament.uk/documents/SN01432/SN01432.pdf

Cboe UK Consumer Cyclicals Sector: The latest Index price detail and constituents – Sharecast.com (n.d.). <a href="https://www.sharecast.com/index/cboe\_UK\_Consumer\_Cyclicals\_Sector\_PR"><u>Www.sharecast.com/index/cboe\_UK\_Consumer\_Cyclicals\_Sector\_PR</u></a>

About Us. (n.d.). Epwin Group. https://www.epwin.co.uk/about-us/

About Eurocell / Leading UPVC Manufacturer / Who are Eurocell. (n.d.). <u>Www.eurocell.co.uk</u>. <u>https://www.eurocell.co.uk/about</u>

Overview. (n.d.). Essentra. Retrieved November 16, 2023, from https://www.essentraplc.com/en/about-us/overview

FAME. (2023). Manufacture of Plastic Products. <a href="https://fame-r1.bvdinfo.com/version-20230918-3-0/fame/1/Companies/List">https://fame-r1.bvdinfo.com/version-20230918-3-0/fame/1/Companies/List</a>

Eurocell plc. (2022). Annual reports. <a href="https://investors.eurocell.co.uk/downloads/ar-2022/Annual-Report-and-Accounts-2022.pdf">https://investors.eurocell.co.uk/downloads/ar-2022/Annual-Report-and-Accounts-2022.pdf</a>

Eurocell plc. (2021). Annual reports. https://www.annualreports.com/HostedData/AnnualReportArchive/e/LSE\_ECEL\_2020.pdf

Hayes A. (2023, March 19). Understanding Liquidity Ratios: Types and Their Importance. Investopedia. https://www.investopedia.com/terms/l/liquidityratios.asp

Girardin, M. (2023, May 16). What is the Current Ratio? Formula and Definition. Forage. https://www.theforage.com/blog/skills/current-ratio

EPWN. (2022). Annual reports.

https://www.annualreports.com/HostedData/AnnualReports/PDF/LSE\_EPWN\_2022.pdf

EPWN. (2021). Annual reports.

https://www.annualreports.com/HostedData/AnnualReportArchive/e/LSE\_EPWN\_2021.pdf

*EPWN. Group PLC (EPWN) Financial Ratios. (n.d.).* Investing.com. Retrieved November 16, 2023, from <a href="https://www.investing.com/equities/epwin-group-plc-ratios">https://www.investing.com/equities/epwin-group-plc-ratios</a>

Seth, S. (2023, March 31). Quick Ratio Formula With Examples, Pros and Cons. Investopedia. <a href="https://www.investopedia.com/terms/q/quickratio.asp">https://www.investopedia.com/terms/q/quickratio.asp</a>

ESNT. (2021). Annual reports.

https://www.annualreports.com/HostedData/AnnualReportArchive/E/LSE\_ESNT\_2021.pdf

ESNT. (2020). Annual reports.

https://www.annualreports.com/HostedData/AnnualReportArchive/E/LSE\_ESNT\_2020.pdf

Essentra PLC (ESNT) Financial Ratios. (n.d.). Investing.com. Retrieved November 16, 2023, from https://www.investing.com/equities/essentra-plc-ratios

CFI. (2023). Solvency Ratio. Corporate Finance Institute.

https://corporatefinanceinstitute.com/resources/commercial-lending/solvency-ratio/

Hayes, A. (2022, June 28). *How to Use the Solvency Ratio. Investopedia.* <a href="https://www.investopedia.com/terms/s/solvencyratio.asp">https://www.investopedia.com/terms/s/solvencyratio.asp</a>

ACCA. (n.d.). Ratio analysis / ACCA Qualification / Students / ACCA Global. Accaglobal.com. <a href="https://www.accaglobal.com/gb/en/student/exam-support-resources/fundamentals-exams-study-resources/f2/technical-articles/ratio-analysis.html">https://www.accaglobal.com/gb/en/student/exam-support-resources/fundamentals-exams-study-resources/f2/technical-articles/ratio-analysis.html</a>

Hayes, A. (2022, June 15). *Asset Turnover Ratio Definition*. Investopedia. <a href="https://www.investopedia.com/terms/a/assetturnover.asp">https://www.investopedia.com/terms/a/assetturnover.asp</a>

Science, L. S. of E. and P. (n.d.). *COVID-19 (Coronavirus)*. London School of Economics and Political Science. Retrieved November 17, 2023, from <a href="https://www.lse.ac.uk/economics/research/covid-19">https://www.lse.ac.uk/economics/research/covid-19</a>

Eurocell PLC (ECEL) Financial Ratios. (n.d.). Investing.com. Retrieved November 16, 2023, from <a href="https://www.investing.com/equities/eurocell-plc-ratios">https://www.investing.com/equities/eurocell-plc-ratios</a>

Katara, H. (2019, September 3). *Stock Turnover Ratio Formula / Step by Step Calculation*. WallStreetMojo. https://www.wallstreetmojo.com/stock-turnover-ratio-formula/

CFI Team. (2022). *Accounts Receivable Turnover Ratio*. Corporate Finance Institute. https://corporatefinanceinstitute.com/resources/accounting/accounts-receivable-turnover-ratio/

Pro, E. (n.d.). *Epwin Group PLC SWOT Analysis/Matrix*. Embapro.com. Retrieved November 16, 2023, from <a href="https://embapro.com/frontpage/swotcoanalysis/19294-epwin-group-plc">https://embapro.com/frontpage/swotcoanalysis/19294-epwin-group-plc</a>

*Eurocell Plc [SWOT Analysis] Weighted SWOT Matrix.* (n.d.). Fern Fort University. Retrieved November 16, 2023, from <a href="http://fernfortuniversity.com/term-papers/swot/nyse/7847-eurocell-plc.php">http://fernfortuniversity.com/term-papers/swot/nyse/7847-eurocell-plc.php</a>

Essentra Plc [SWOT Analysis] Weighted SWOT Matrix. (n.d.). Fern Fort University. Retrieved November 16, 2023, from http://fernfortuniversity.com/term-papers/swot/nyse/7846-essentra-plc.php#google\_vignette

*War Dims Global Economic Outlook as Inflation Accelerates.* (2022, April 19). IMF. <a href="https://www.imf.org/en/Blogs/Articles/2022/04/19/blog-weo-war-dims-global-economic-outlook-as-inflation-accelerates">https://www.imf.org/en/Blogs/Articles/2022/04/19/blog-weo-war-dims-global-economic-outlook-as-inflation-accelerates</a>.

Deloitte. (2022). *IAS 16 – Property, Plant and Equipment*. Iasplus.com. <a href="https://www.iasplus.com/en/standards/ias/ias16">https://www.iasplus.com/en/standards/ias/ias16</a>

Deloitte. (2011) IAS 2 – Inventories. Iasplus.com. <a href="https://www.iasplus.com/en/standards/ias/ias2">https://www.iasplus.com/en/standards/ias/ias2</a>

# Section 5: Appendices

## Financial Ratios Formulae

| Ratios                                  | Formulae  |
|---|---|
|   |   |
| Liquidity Ratios                        |   |
| Current Ratio                           | Current Assets / Current Liabilities  |
| Quick Ratio                             | Current Assets less Inventory / Current Liabilities   |
| Solvency Ratios                         |   |
| Long-Term Debt to Equity Ratio (LDER)   | Long-term liabilities / Shareholders' Equity  |
| Debt to Equity Ratio (DER)              | Total Liabilities / Total Shareholders' Equity  |
| Interest Cover Ratio (ICR)              | Earnings (before interest and taxes) / total amount of interest expense on all of the company's outstanding debts |
| Efficiency performance ratios           |   |
| Net Asset Turnover                      | [Net sales / Average Total Assets] x 100%   |
| Stock Turnover Ratio                    | Cost of Goods Sold / Average Value of Inventory   |
| Debtors (or receivables) Turnover Ratio | Net Credit Sales / Average Accounts Receivable  |
| Profitability Ratios                    |   |
| Gross Profit Margin (GPM)               | [Gross Profit / Sales] x 100%   |
| Net-Profit Margin (NPM)                 | [Net Income / Revenue] x 100%   |
| Return on Capital Employed (ROCE)       | [Operating Profit / Capital Employed] x 100%  |
| Return on Equity (ROE)                  | [Profit after tax, interest & preference dividends] / (Ordinary Share Capital + Reserves) ] x 100%                |
| Return on Total Assets (ROA)            | [Earnings Before Interest and Taxes / Average Total Assets] x 100%  |
| Market Value Ratios                     |   |
| Basic earnings per share                | Net Income less Preferred Dividends / End-of-Period Common Shares Outstanding                                     |
| Price to earnings ratio                 | Net Income / Earnings per Share   |
| Dividend per share                      | Declared Dividends / Number of Issued Ordinary Shares   |

## 5.1. Financial Statements of EPWIN GROUP PLC

## 5.1.1. Balance Sheet

|                    | 31/12/2022  | 31/12/2021  | 31/12/2020  | 31/12/2019  | 31/12/2018  |
|--------------------|-------------|-------------|-------------|-------------|-------------|
| Original documents | GBP         | GBP         | GBP         | GBP         | GBP         |
|                    | PDF         | PDF         | PDF         | PDF         | PDF         |
|                    | 12 months   |
|                    | Cons.       | Cons.       | Cons.       | Cons.       | Cons.       |
|                    | Unqualified | Unqualified | Unqualified | Unqualified | Unqualified |

#### Fixed Assets

| ∟ Fixed Assets                   | 209,900,000 | 177,000,000 | 176,900,000 | 182,300,000 | 111,700,000 |
|----------------------------------|-------------|-------------|-------------|-------------|-------------|
| Investments & other fixed assets | 6,100,000   | 6,600,000   | 6,000,000   | 9,100,000   | 800,000     |
| Intangible Assets                | 99,500,000  | 77,900,000  |             |             | 73,700,000  |
| □ Other Fixed Assets             | 31,100,000  | 25,400,000  | 26,500,000  | 94,400,000  | 35,600,000  |
| ∟ Vehicles                       |             |             |             |             | 100,000     |
| ∟ Plant                          |             |             |             |             |             |
| ∟ Plant & Vehicles               | 11,900,000  | 12,000,000  | 14,100,000  |             | 100,000     |
| ∟ Fixtures & Fittings            |             |             |             |             |             |
| ∟ Leasehold Land                 |             |             |             |             |             |
| ∟ Freehold Land                  |             |             |             |             |             |
| ∟ Land & Buildings               | 61,300,000  | 55,100,000  | 55,300,000  | 3,100,000   | 1,500,000   |
| Tangible Assets                  | 104,300,000 | 92,500,000  | 95,900,000  | 97,500,000  | 37,200,000  |

#### **Current Assets**

| Stock & W.I.P.            | 41,100,000 | 41,000,000 | 29,600,000 | 30,300,000 | 29,200,000 |
|---------------------------|------------|------------|------------|------------|------------|
| ∟ Stock                   | 11,800,000 | 10,700,000 | 7,400,000  | 5,600,000  | 6,700,000  |
| ∟ W.I.P.                  | 300,000    | 300,000    | 400,000    | 500,000    | 600,000    |
| ∟ Finished Goods          | 29,000,000 | 30,000,000 | 21,800,000 | 24,200,000 | 21,900,000 |
| Trade Debtors             | 38,600,000 | 42,000,000 | 34,900,000 | 34,000,000 | 35,000,000 |
| Bank & Deposits           | 15,100,000 | 9,800,000  | 2,200,000  | 17,200,000 | 6,100,000  |
| Other Current Assets      | 2,400,000  | 1,600,000  | 9,900,000  | 9,600,000  | 5,400,000  |
| ∟ Group Loans (asset)     |            |            |            |            |            |
| ∟ Directors Loans (asset) |            |            |            |            |            |
| ∟ Other Debtors           | 400,000    | 600,000    | 1,900,000  | 400,000    | 800,000    |
| ∟ Prepayments             | 1,500,000  | 1,000,000  | 7,500,000  | 9,200,000  | 4,600,000  |

| ∟ Current Assets                   | 97,600,000 | 94,600,000 | 76,800,000 | 91,500,000 | 75,700,000 |
|------------------------------------|------------|------------|------------|------------|------------|
| Investments & other current assets | 400,000    | 200,000    | 200,000    | 400,000    |            |
| ∟ Deferred Taxation                | 500,000    |            | 500,000    |            |            |

#### **Current Liabilities**

|                                      | -83,900,000 | -83,000,000 | -68,100,000 | -86,300,000 | -69,300,000 |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|
| ∟ Other Current Liabilities          | -5,600,000  | -3,500,000  | -4,100,000  | -2,800,000  | -3,900,000  |
| ∟ Social Securities & V.A.T.         | -5,900,000  | -4,100,000  | -6,800,000  | -5,300,000  | -4,300,000  |
| ∟ Accruals & Def. Inc. (short<br>t.) | -16,900,000 | -13,000,000 | -10,900,000 | -26,500,000 | -11,100,000 |
| ∟ Dividends payable                  |             |             |             |             |             |
| ∟ Corporation Tax                    |             | -400,000    |             | -1,000,000  | -600,000    |
| Total Other Current<br>Liabilities   | -28,400,000 | -21,000,000 | -21,800,000 | -35,600,000 | -19,900,000 |
| ∟ Other Short Term Loans             |             |             |             |             |             |
| ∟ Leasing (short t.)                 | -9,700,000  | -9,400,000  | -9,300,000  | -9,000,000  | -700,000    |
| ∟ Hire Purchase (short t.)           |             |             |             |             |             |
| ∟ Hire Purch. & Leas. (short<br>t.)  | -9,700,000  | -9,400,000  | -9,300,000  | -9,000,000  | -700,000    |
| ∟ Director Loans (short t.)          |             |             |             |             |             |
| ∟ Group Loans (short t.)             |             |             |             |             |             |
| ∟ Bank Overdrafts                    |             | -500,000    |             |             | -4,900,000  |
| Short Term Loans &<br>Overdrafts     | -9,700,000  | -9,900,000  | -9,300,000  | -9,000,000  | -5,600,000  |
| Trade Creditors                      | -45,800,000 | -52,100,000 | -37,000,000 | -41,700,000 | -43,800,000 |

| ∟ Net Current Assets  | 13,700,000  | 11,600,000  | 8,700,000   | 5,200,000   | 6,400,000  |
|-----------------------|-------------|-------------|-------------|-------------|------------|
| ∟ Net Tangible Assets | 124,100,000 | 110,700,000 | 110,600,000 | 111,800,000 | 44,400,000 |

| ∟ Working Capital                           | 33,900,000  | 30,900,000  | 27,500,000  | 22,600,000  | 20,400,000  |
|---|-------------|-------------|-------------|-------------|-------------|
| ∟ Total Assets                              | 307,500,000 | 271,600,000 | 253,700,000 | 273,800,000 | 187,400,000 |
| ∟ Total Assets minus<br>Current Liabilities |             | 188,600,000 | 185,600,000 | 187,500,000 | 118,100,000 |

## Long Term Liabilities

| ∟ Long Term Liabilities                   | -122,500,000 | -90,300,000 | -96,300,000 | -98,700,000 | -28,100,000 |
|---|--------------|-------------|-------------|-------------|-------------|
| Pension Liabilities                       |              |             |             |             |             |
| ∟ Other Provisions                        | -2,200,000   | -2,400,000  | -3,100,000  | -3,400,000  | -2,800,000  |
| ∟ Deferred Tax                            |              |             |             |             |             |
| Provisions for Other Liab.                | -2,200,000   | -2,400,000  | -3,100,000  | -3,400,000  | -2,800,000  |
| ∟ Other Long Term Liab.                   | -7,600,000   | -1,100,000  | -1,000,000  | -1,000,000  |             |
| ∟ Accruals & Def. Inc. (long<br>t.)       |              |             |             |             |             |
| Total Other Long Term Liab.               | -7,600,000   | -1,100,000  | -1,000,000  | -1,000,000  |             |
| ∟ Other Long Term Loans                   | -29,800,000  | -14,600,000 | -17,300,000 | -32,300,000 | -24,700,000 |
| ∟ Preference Shares (part of Liabilities) |              |             |             |             |             |
| ∟ Leasing (long t.)                       | -82,900,000  | -72,200,000 | -74,900,000 | -62,000,000 | -600,000    |
| ∟ Hire Purchase (long t.)                 |              |             |             |             |             |
| ∟ Hire Purchase & Lease<br>(LT)           | -82,900,000  | -72,200,000 | -74,900,000 | -62,000,000 | -600,000    |
| ∟ Director Loans (long t.)                |              |             |             |             |             |
| ∟ Group Loans (long t.)                   |              |             |             |             |             |
| Long Term Debt                            | -112,700,000 | -86,800,000 | -92,200,000 | -94,300,000 | -25,300,000 |

| ∟ Net assets | 101,100,000 | 98,300,000 | 89,300,000 | 88,800,000 | 90,000,000 |
|--------------|-------------|------------|------------|------------|------------|
|              |             |            |            |            |            |

#### Shareholders Funds

| Issued Capital                       | 100,000     | 100,000    | 100,000    | 100,000    | 100,000    |
|--------------------------------------|-------------|------------|------------|------------|------------|
| ∟ Ordinary Shares                    |             |            |            |            |            |
| □ Preference Shares (part of Equity) |             |            |            |            |            |
| ∟ Other Shares                       |             |            |            |            |            |
| Total Reserves                       | 101,000,000 | 98,200,000 | 89,200,000 | 88,700,000 | 89,900,000 |
| ∟ Share Premium Account              | 13,000,000  | 13,000,000 | 12,500,000 | 12,500,000 | 12,500,000 |
| ∟ Revaluation Reserves               |             |            |            |            |            |
| ∟ Profit (Loss) Account              | 62,500,000  | 59,700,000 | 51,200,000 | 50,700,000 | 51,900,000 |
| ∟ Other Reserves                     | 25,500,000  | 25,500,000 | 25,500,000 | 25,500,000 | 25,500,000 |
| Balance sheet Minorities             | n.a.        | n.a.       | n.a.       | n.a.       | n.a.       |
| ∟ Shareholders Funds                 | 101,100,000 | 98,300,000 | 89,300,000 | 88,800,000 | 90,000,000 |

## 5.1.2. Statement of Profit and loss

|                            | 31/12/2022   | 31/12/2021   | 31/12/2020   | 31/12/2019   | 31/12/2018   |
|----------------------------|--------------|--------------|--------------|--------------|--------------|
|                            | GBP          | GBP          | GBP          | GBP          | GBP          |
| Original documents         | PDF          | PDF          | PDF          | PDF          | PDF          |
|                            | 12 months    |
|                            | Cons.        | Cons.        | Cons.        | Cons.        | Cons.        |
|                            | Unqualified  | Unqualified  | Unqualified  | Unqualified  | Unqualified  |
|                            | IFRS         | IFRS         | IFRS         | IFRS         | IFRS         |
| ∟ Turnover                 | 355,800,000  | 329,600,000  | 241,000,000  | 282,100,000  | 281,100,000  |
| ∟ National Turnover        | 337,600,000  | 311,100,000  | 224,900,000  | 265,700,000  | 265,000,000  |
| ∟ Overseas Turnover        | 18,200,000   | 18,500,000   | 16,100,000   | 16,400,000   | 16,100,000   |
| ∟ Cost of Sales            | -250,500,000 | -236,900,000 | -168,800,000 | -193,300,000 | -196,300,000 |
| ∟ Exceptional Items pre GP |              |              |              |              |              |
| ∟ Other Income pre GP      |              |              |              |              |              |
| ∟ Gross Profit             | 105,300,000  | 92,700,000   | 72,200,000   | 88,800,000   | 84,800,000   |

| ∟ Administration Expenses               | -83,800,000 | -74,200,000 | -62,800,000 | -69,300,000 | -68,000,000 |
|---|-------------|-------------|-------------|-------------|-------------|
| □ Other Operating Income/Costs pre OP   |             |             |             |             |             |
| ∟ Exceptional Items pre OP              | -4,600,000  | -800,000    | -3,100,000  | -2,300,000  | -2,000,000  |
| ∟ Operating Profit                      | 16,900,000  | 17,700,000  | 6,300,000   | 17,200,000  | 14,800,000  |
| ∟ Other Income                          |             |             |             |             |             |
| ∟ Total Other Income & Int.<br>Received |             |             |             |             |             |
| ∟ Exceptional Items                     |             |             |             |             |             |
| ∟ Profit (Loss) on Sale of Operations   |             |             |             |             |             |
| ∟ Costs of Reorganisation               |             |             |             |             |             |
| ∟ Profit (Loss) on Disposal             |             |             |             |             |             |
| □ Other Exceptional Items               |             |             |             |             |             |
| ∟ Profit (Loss) before<br>Interest paid | 16,900,000  | 17,700,000  | 6,300,000   | 17,200,000  | 14,800,000  |
| ∟ Interest Received                     |             |             |             |             |             |
| ∟ Interest Paid                         | -5,000,000  | -4,800,000  | -4,400,000  | -4,800,000  | -1,500,000  |
| ∟ Paid to Bank                          |             |             |             |             |             |
| ∟ Paid on Hire Purchase                 |             |             |             |             |             |
| ∟ Paid on Leasing                       | -3,200,000  | -3,500,000  | -2,900,000  | -2,700,000  |             |
| □ Other Interest Paid                   | -1,800,000  | -1,300,000  | -1,500,000  | -2,100,000  | -1,500,000  |
| ∟ Net Interest                          | -5,000,000  | -4,800,000  | -4,400,000  | -4,800,000  | -1,500,000  |
| ∟ Profit (Loss) before Tax              | 11,900,000  | 12,900,000  | 1,900,000   | 12,400,000  | 13,300,000  |
| ∟ Taxation                              | -3,500,000  | -400,000    | 700,000     | -1,700,000  | -2,500,000  |
| ∟ Profit (Loss) after Tax               | 8,400,000   | 12,500,000  | 2,600,000   | 10,700,000  | 10,800,000  |
| ∟ Extraordinary Items                   |             |             |             |             | -5,000,000  |
|   |             |             |             |             |             |

| □ Profit (Loss) for period [=Net income]    | 8,400,000  | 12,500,000 | 2,600,000  | 10,700,000 | 5,800,000  |
|---|------------|------------|------------|------------|------------|
| □ Dividends (Distributable profit)          | -6,200,000 | -4,000,000 |            | -7,100,000 | -8,800,000 |
| ∟ Retained Profit(Loss)                     | 2,200,000  | 8,500,000  | 2,600,000  | 3,600,000  | -3,000,000 |
|   |            |            |            |            |            |
| ∟ Depreciation                              | 16,600,000 | 16,300,000 | 18,600,000 | 7,300,000  | 11,300,000 |
| □ Depreciation Owned Assets                 | 6,700,000  | 6,400,000  | 6,900,000  | 7,300,000  | 8,000,000  |
| □ Depreciation Other  Assets                | 9,900,000  | 9,900,000  | 9,600,000  |            |            |
|   |            |            | 2,100,000  |            | 3,300,000  |
| ∟ Audit Fee                                 | 460,000    | 353,000    | 363,000    | 290,000    | 225,000    |
| ∟ Audit Non-fee expenses                    |            | 17,000     |            | 25,000     |            |
| ∟ Tax Advice                                |            |            |            |            |            |
| □ Non-Tax Advisory Services                 |            | 17,000     |            | 25,000     |            |
| □ Other Auditors Services                   |            |            |            |            |            |
|   |            |            |            |            |            |
| □ Total Amortization and Impairment         | 3,500,000  | 700,000    | 600,000    | 600,000    | 1,500,000  |
| ∟ Amortisation                              | 500,000    | 700,000    | 600,000    | 600,000    | 1,500,000  |
| ∟ Impairment                                | 3,000,000  |            |            |            |            |
|   |            |            |            |            | 10,600,000 |
| ∟ Hire of Plant & Machinery                 |            |            |            |            |            |
| ∟ Land & Building or Property Rents & Other |            |            |            |            |            |
| ∟ Research & Development                    |            |            |            |            |            |
| ∟ Foreign Exchange<br>Gains/Losses          |            |            |            |            |            |

|   | = 4 000 000 | 00 000 000  | =0.000.000  | 07.000.000  | 00 000 000  |
|---|-------------|-------------|-------------|-------------|-------------|
| ∟ Remuneration                          | 74,000,000  | 66,900,000  | 56,000,000  | 67,000,000  | 69,600,000  |
| ∟ Wages & Salaries                      | 65,200,000  | 58,900,000  | 49,100,000  | 58,400,000  | 61,900,000  |
| ∟ Social Security Costs                 | 6,500,000   | 5,900,000   | 5,200,000   | 5,500,000   | 5,600,000   |
| ∟ Pension Costs                         | 1,700,000   | 1,700,000   | 1,700,000   | 1,700,000   | 1,400,000   |
| ∟ Other Staff Costs                     | 600,000     | 400,000     |             | 1,400,000   | 700,000     |
| □ Directors' Remuneration               | 1,191,000   | 1,476,000   | 850,000     | 1,416,000   | 1,144,000   |
| ∟ Directors' Fees                       | 530,000     | 610,000     | 610,000     | 610,000     | 610,000     |
| ∟ Pension Contribution                  | 66,000      | 82,000      | 79,000      | 78,000      | 78,000      |
| □ Other Emoluments                      | 595,000     | 784,000     | 161,000     | 728,000     | 456,000     |
| ∟ Highest Paid Director                 | 541,000     | 539,000     | 287,000     | 517,000     | 410,000     |
| ∟ EBITDA                                | 37,000,000  | 34,700,000  | 25,500,000  | 25,100,000  | 27,600,000  |
| □ Number of employees                   | 2,087       | 1,972       | 2,030       | 2,103       | 2,304       |
| 5.1.3. Statement of Cashflo             | DWS         |             |             | <u> </u>    |             |
|   | 31/12/2022  | 31/12/2021  | 31/12/2020  | 31/12/2019  | 31/12/2018  |
|   | GBP         | GBP         | GBP         | GBP         | GBP         |
| Original documents                      | PDF         | PDF         | PDF         | PDF         | PDF         |
|   | 12 months   |
|   | Cons.       | Cons.       | Cons.       | Cons.       | Cons.       |
|   | Unqualified | Unqualified | Unqualified | Unqualified | Unqualified |
|   | IFRS        | IFRS        | IFRS        | IFRS        | IFRS        |
| ∟ Cash In(Out)flow Operat.<br>Activ.    | 30,100,000  | 29,700,000  | 20,000,000  | 28,300,000  | 21,800,000  |
| ∟ Cash In(Out)flow Ret. on Invest.      | 200,000     | -200,000    | 100,000     | 3,200,000   | 200,000     |
| ∟ Taxation                              | 1,300,000   | -100,000    | -1,500,000  | -1,600,000  | -100,000    |
|   | -27,200,000 | -5,900,000  | -8,000,000  | -700,000    | -12,500,000 |
| □ Capital Expenditure & Financ. Invest. |             |             |             |             |             |
|   |             |             |             |             |             |
| ∟ Equity Dividends Paid                 | -6,200,000  | -4,000,000  |             | -7,100,000  | -8,800,000  |
|   |             |             |             |             |             |

| ∟ Management of Liquid Resources      |           |             |             |             |            |
|---------------------------------------|-----------|-------------|-------------|-------------|------------|
| ∟ Cash Out(In)flow from Financing     | 7,100,000 | -11,900,000 | -25,600,000 | -11,000,000 | -1,800,000 |
| ∟ Increase(Decrease)<br>Cash & Equiv. |           | 7,600,000   | -15,000,000 | 11,100,000  | -1,200,000 |

## 5.2. Financial Ratios of EPWIN GROUP PLC

| Ratio/ Year                    | 2022    | 2021    | 2020    | 2019    | 2018    |
|--------------------------------|---------|---------|---------|---------|---------|
| Liquidity Ratio                |         |         |         |         |         |
| Current Ratio                  | 1.16    | 1.14    | 1.13    | 1.06    | 1.09    |
| Quick Ratio                    | 0.67    | 0.65    | 0.69    | 0.71    | 0.67    |
| Solvency Ratio                 |         |         |         |         |         |
| Debt to Equity Ratio           | 204.15% | 176.30% | 184.10% | 208.33% | 108.22% |
| Long term debt to equity ratio | 121.17% | 91.86%  | 107.84% | 111.15% | 31.22%  |
| Interest cover                 | 3.38    | 3.69    | 1.43    | 3.58    | 9.87    |
| Efficiency Ratio               |         |         |         |         |         |
| Net Assets Turnover            | 1.59    | 1.75    | 1.30    | 1.50    | 2.38    |
| Stock Turnover Ratio           | 8.66    | 8.04    | 8.14    | 9.31    | 9.63    |
| Debtors' Turnover ratio        | 9.22    | 7.85    | 6.91    | 8.30    | 8.03    |
| Profitability Ratios           |         |         |         |         |         |
| ROCE                           | 5.32%   | 6.84%   | 1.02%   | 6.61%   | 11.26%  |
| ROE                            | 11.77%  | 13.12%  | 2.13%   | 13.96%  | 14.78%  |
| ROA                            | 3.87%   | 4.75%   | 0.75%   | 4.53%   | 7.10%   |

# 5.3 Financial Statements of EUROCELLPLC

#### 5.3.1 Balance Sheet

|                    | 31/12/2022  | 31/12/2021  | 31/12/2020  | 31/12/2019  | 31/12/2018  |
|--------------------|-------------|-------------|-------------|-------------|-------------|
|                    | GBP         | GBP         | GBP         | GBP         | GBP         |
| Original documents | PDF         | PDF         | PDF         | PDF         | PDF         |
|                    | 12 months   |
|                    | Cons.       | Cons.       | Cons.       | Cons.       | Cons.       |
|                    | Unqualified | Unqualified | Unqualified | Unqualified | Unqualified |
|                    | IFRS        | IFRS        | IFRS        | IFRS        | IFRS        |

Fixed Assets

| Tangible Assets                  | 121,400,000 | 114,000,000 | 97,800,000  | 79,500,000  | 35,003,000 |
|----------------------------------|-------------|-------------|-------------|-------------|------------|
| ∟ Land & Buildings               | 66,900,000  | 50,400,000  | 45,800,000  | 7,800,000   | 8,014,000  |
| ∟ Freehold Land                  | 7,200,000   | 7,300,000   | 7,500,000   | 7,700,000   | 7,878,000  |
| ∟ Leasehold Land                 | 59,700,000  | 43,100,000  | 38,300,000  | 100,000     | 136,000    |
| ☐ Fixtures & Fittings            |             | 100,000     |             |             |            |
| ∟ Plant & Vehicles               | 48,500,000  | 51,300,000  | 42,300,000  | 33,900,000  | 24,330,000 |
| ∟ Plant                          | 48,300,000  | 39,300,000  | 33,400,000  | 33,700,000  | 24,155,000 |
| ∟ Vehicles                       | 200,000     | 12,000,000  | 8,900,000   | 200,000     | 175,000    |
| ☐ Other Fixed Assets             | 6,000,000   | 12,200,000  | 9,700,000   | 37,800,000  | 2,659,000  |
| Intangible Assets                | 16,900,000  | 18,600,000  | 19,900,000  | 27,000,000  | 27,795,000 |
| Investments & other fixed assets |             |             |             |             |            |
| ∟ Fixed Assets                   | 138,300,000 | 132,600,000 | 117,700,000 | 106,500,000 | 62,798,000 |

#### Current Assets

| 59,900,000 | 55,900,000   | 38,100,000   | 37,300,000  | 28,323,000  |
|------------|--|--|---|---|
| 59,900,000 | 7,600,000  | 3,900,000  | 2,200,000   | 2,759,000   |
|            | 3,000,000  | 2,600,000  | 2,000,000   | 1,632,000   |
|            | 45,300,000   | 31,600,000   | 33,100,000  | 23,932,000  |
| 40,900,000 | 37,700,000   | 34,800,000   | 37,500,000  | 36,708,000  |
| 5,100,000  | 6,600,000  | 7,100,000  | 4,900,000   | 5,862,000   |
| 9,300,000  | 6,800,000  | 3,700,000  | 3,400,000   | 3,603,000   |
|            |  |  |   |   |
|            |  |  |   |   |
| 500,000    | 100,000  |  | 100,000   | 549,000   |
| 8,600,000  | 6,700,000  | 3,700,000  | 3,300,000   | 3,054,000   |
| 200,000    |  |  |   |   |
|            | 59,900,000<br>40,900,000<br>5,100,000<br>9,300,000<br>500,000<br>8,600,000 | 59,900,000       7,600,000         3,000,000       3,000,000         45,300,000       45,300,000         5,100,000       6,600,000         9,300,000       6,800,000         500,000       100,000         8,600,000       6,700,000 | 59,900,000         7,600,000         3,900,000           3,000,000         2,600,000           45,300,000         31,600,000           40,900,000         37,700,000         34,800,000           5,100,000         6,600,000         7,100,000           9,300,000         6,800,000         3,700,000           500,000         100,000           8,600,000         3,700,000 | 59,900,000         7,600,000         3,900,000         2,200,000           3,000,000         2,600,000         2,000,000           45,300,000         31,600,000         33,100,000           40,900,000         37,700,000         34,800,000         37,500,000           5,100,000         6,600,000         7,100,000         4,900,000           9,300,000         6,800,000         3,700,000         3,400,000           8,600,000         6,700,000         3,700,000         3,300,000 |

| Investments & other current assets | 800,000     |             |            |            |            |
|------------------------------------|-------------|-------------|------------|------------|------------|
| ∟ Current Assets                   | 116,000,000 | 107,000,000 | 83,700,000 | 83,100,000 | 74,496,000 |

#### Current Liabilities

| ∟ Current Liabilities                                   | -60,600,000 | -67,200,000 | -57,700,000 | -50,100,000 | -42,957,000 |
|---|-------------|-------------|-------------|-------------|-------------|
| ∟ Other Current Liabilities                             | -1,300,000  | -1,600,000  | -1,500,000  | -1,200,000  | -1,556,000  |
| ∟ Social Securities & V.A.T.                            | -6,400,000  | -3,700,000  | -4,800,000  | -4,200,000  | -4,117,000  |
| <ul><li>L Accruals &amp; Def. Inc. (short t.)</li></ul> | -6,000,000  | -6,700,000  | -8,800,000  | -6,000,000  | -6,416,000  |
| □ Dividends payable                                     |             |             |             |             |             |
| ∟ Corporation Tax                                       |             |             | -700,000    | -1,800,000  | -1,162,000  |
| Total Other Current Liabilities                         | -13,700,000 | -12,000,000 | -15,800,000 | -13,200,000 | -13,251,000 |
| ∟ Other Short-Term Loans                                |             |             |             |             |             |
| ∟ Leasing (short t.)                                    | -13,000,000 | -11,900,000 | -8,900,000  |             |             |
| ☐ Hire Purchase (short t.)                              |             |             |             |             |             |
| ☐ Hire Purch. & Leas. (short t.)                        | -13,000,000 | -11,900,000 | -8,900,000  | -8,300,000  |             |
| ∟ Director Loans (short t.)                             |             |             |             |             |             |
| └ Group Loans (short t.)                                |             |             |             |             |             |
| ∟ Bank Overdrafts                                       |             | -5,900,000  | -4,500,000  |             |             |
| Short Term Loans & Overdrafts                           | -13,000,000 | -17,800,000 | -13,400,000 | -8,300,000  |             |
| Trade Creditors   | -33,900,000 | -37,400,000 | -28,500,000 | -28,600,000 | -29,706,000 |

| ∟ Net Current Assets     | 55,400,000  | 39,800,000  | 26,000,000  | 33,000,000  | 31,539,000 |
|--------------------------|-------------|-------------|-------------|-------------|------------|
| ∟ Net Tangible Assets    | 176,800,000 | 153,800,000 | 123,800,000 | 112,500,000 | 66,542,000 |
| <b>∟</b> Working Capital | 66,900,000  | 56,200,000  | 44,400,000  | 46,200,000  | 35,325,000 |

| ∟ Total Assets                               | 254,300,000 | 239,600,000 | 201,400,000 | 189,600,000 | 137,294,000 |
|--|-------------|-------------|-------------|-------------|-------------|
| □ Total Assets minus     Current Liabilities |             | 172,400,000 | 143,700,000 | 139,500,000 | 94,337,000  |

## Long Term Liabilities

| Pension Liabilities                                    | -78,800,000 | -66,200,000 | -56,500,000 | -69,000,000 | -34,249,000 |
|--|-------------|-------------|-------------|-------------|-------------|
| ∟ Other Provisions                                     | -1,000,000  | -800,000    | -700,000    | -600,000    | -1,141,000  |
| ∟ Deferred Tax   | -6,800,000  | -6,600,000  | -3,500,000  | -2,600,000  | -2,502,000  |
| Provisions for Other Liab.                             | -7,800,000  | -7,400,000  | -4,200,000  | -3,200,000  | -3,643,000  |
| ☐ Other Long Term Liab.                                | -20,300,000 | -12,000,000 | -300,000    | -500,000    | -1,230,000  |
| <ul><li>L Accruals &amp; Def. Inc. (long t.)</li></ul> |             |             |             |             |             |
| Total Other Long Term Liab.                            | -20,300,000 | -12,000,000 | -300,000    | -500,000    | -1,230,000  |
| □ Other Long Term Loans                                |             |             | -12,500,000 | -39,500,000 | -29,376,000 |
| ∟ Preference Shares (part of Liabilities)              |             |             |             |             |             |
| ∟ Leasing (long t.)                                    | -50,700,000 | -46,800,000 | -39,500,000 |             |             |
| ☐ Hire Purchase (long t.)                              |             |             |             |             |             |
| ∟ Hire Purchase & Lease (LT)                           | -50,700,000 | -46,800,000 | -39,500,000 | -25,800,000 |             |
| ∟ Director Loans (long t.)                             |             |             |             |             |             |
| └ Group Loans (long t.)                                |             |             |             |             |             |
| Long Term Debt   | -50,700,000 | -46,800,000 | -52,000,000 | -65,300,000 | -29,376,000 |

| ∟ Net assets | 114,900,000 | 106,200,000 | 87,200,000 | 70,500,000 | 60,088,000 |
|--------------|-------------|-------------|------------|------------|------------|
|              |             |             |            |            |            |

#### Shareholders Funds

| Issued Capital | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
|----------------|---------|---------|---------|---------|---------|
| Issued Capital |         |         |         |         |         |

| □ Ordinary Shares                    |                      |             |            |            |            |
|--------------------------------------|----------------------|-------------|------------|------------|------------|
| ☐ Preference Shares (part of Equity) |                      |             |            |            |            |
| ∟ Other Shares                       |                      |             |            |            |            |
| Total Reserves                       | 114,800,000          | 106,100,000 | 87,100,000 | 70,400,000 | 59,988,000 |
| ∟ Share Premium Account              | 22,200,000           | 21,900,000  | 21,100,000 | 2,400,000  | 2,381,000  |
| ∟ Revaluation Reserves               |                      |             |            |            |            |
| ∟ Profit (Loss) Account              | 91,700,000           | 83,100,000  | 65,500,000 | 67,100,000 | 57,191,000 |
| ∟ Other Reserves                     | 900,000              | 1,100,000   | 500,000    | 900,000    | 416,000    |
| Balance sheet Minorities             | n.a.                 | n.a.        | n.a.       | n.a.       | n.a.       |
| <b>∟</b> Shareholders Funds          | 114,900,000          | 106,200,000 | 87,200,000 | 70,500,000 | 60,088,000 |
| 1                                    | '                    |             |            |            |            |
| 5.3.2 Statement of Profit and        | d Loss<br>31/12/2022 | 31/12/2021  | 31/12/2020 | 31/12/2019 | 31/12/2018 |
|                                      | GBP                  | GBP         | GBP        | GBP        | GBP        |

|                     | 31/12/2022   | 31/12/2021   | 31/12/2020   | 31/12/2019   | 31/12/2010   |
|---------------------|--------------|--------------|--------------|--------------|--------------|
|                     | GBP          | GBP          | GBP          | GBP          | GBP          |
| Original documents  | PDF          | PDF          | PDF          | PDF          | PDF          |
|                     | 12 months    |
|                     | Cons.        | Cons.        | Cons.        | Cons.        | Cons.        |
|                     | Unqualified  | Unqualified  | Unqualified  | Unqualified  | Unqualified  |
|                     | IFRS         | IFRS         | IFRS         | IFRS         | IFRS         |
| ∟ Turnover          | 381,200,000  | 343,100,000  | 257,900,000  | 279,100,000  | 253,691,000  |
| ∟ National Turnover | 376,600,000  | 340,100,000  | 255,500,000  | 275,800,000  | 250,139,000  |
| ∟ Overseas Turnover | 4,600,000    | 3,000,000    | 2,400,000    | 3,300,000    | 3,552,000    |
| ∟ Cost of Sales     | -196,700,000 | -169,700,000 | -130,500,000 | -136,200,000 | -128,108,000 |
|                     |              |              |              |              |              |

173,400,000

-145,100,000

700,000

184,500,000

-156,500,000

1,100,000

127,400,000

-117,100,000

142,900,000

-118,300,000

125,583,000

-102,371,000

∟ Exceptional Items pre GP

∟ Other Income pre GP

☐ Administration Expenses

☐ Other Operating Income/Costs pre OP

∟ Gross Profit

| ∟ Exceptional Items pre OP               |             |            | -9,600,000 |            | -326,000   |
|--|-------------|------------|------------|------------|------------|
| ∟ Operating Profit                       | 29,100,000  | 29,000,000 | 700,000    | 24,600,000 | 22,886,000 |
| ∟ Other Income                           |             |            |            |            |            |
| □ Total Other Income & Int.  Received    |             |            |            |            |            |
| L Exceptional Items                      |             |            |            |            |            |
| ☐ Profit (Loss) on Sale of<br>Operations |             |            |            |            |            |
| ☐ Costs of Reorganisation                |             |            |            |            |            |
| ∟ Profit (Loss) on Disposal              |             |            |            |            |            |
| □ Other Exceptional Items                |             |            |            |            |            |
| ☐ Profit (Loss) before Interest paid     | 29,100,000  | 29,000,000 | 700,000    | 24,600,000 | 22,886,000 |
| □ Interest Received                      |             |            |            |            |            |
| ∟ Interest Paid                          | -2,900,000  | -2,000,000 | -2,200,000 | -1,900,000 | -793,000   |
| ∟ Paid to Bank                           |             | -800,000   | -900,000   | -1,000,000 | -558,000   |
| ☐ Paid on Hire Purchase                  |             |            |            |            |            |
| ∟ Paid on Leasing                        |             | -1,200,000 | -900,000   | -900,000   |            |
| ∟ Other Interest Paid                    |             |            | -400,000   |            | -235,000   |
| ∟ Net Interest                           | -2,900,000  | -2,000,000 | -2,200,000 | -1,900,000 | -793,000   |
| ∟ Profit (Loss) before Tax               | 26,200,000  | 27,000,000 | -1,500,000 | 22,700,000 | 22,093,000 |
| ∟ Taxation                               | -4,200,000  | -5,900,000 | -700,000   | -3,400,000 | -2,474,000 |
| ∟ Profit (Loss) after Tax                | 22,000,000  | 21,100,000 | -2,200,000 | 19,300,000 | 19,619,000 |
| ∟ Extraordinary Items                    |             |            |            |            |            |
| ☐ Minority Interests                     |             |            |            |            |            |
| ☐ Profit (Loss) for period [=Net income] | 22,000,000  | 21,100,000 | -2,200,000 | 19,300,000 | 19,619,000 |
| ∟ Dividends (Distributable profit)       | -11,100,000 | -3,600,000 |            | -9,400,000 | -9,118,000 |
| ☐ Retained Profit(Loss)                  | 10,900,000  | 17,500,000 | -2,200,000 | 9,900,000  | 10,501,000 |

| ☐ Depreciation                               | 22,700,000 | 7,700,000   | 20,100,000 | 16,000,000 | 5,481,000  |
|--|------------|-------------|------------|------------|------------|
| ∟ Depreciation Owned Assets                  | 8,800,000  | 7,700,000   | 6,800,000  | 5,800,000  | 5,481,000  |
| □ Depreciation Other Assets                  | 13,300,000 |             | 12,400,000 | 10,200,000 |            |
| ☐ Impairment of Tangible Assets              | 600,000    |             | 900,000    |            |            |
| ∟ Audit Fee                                  | 100,000    | 85,000,000  | 211,000    | 191,000    | 184,000    |
| ∟ Audit Non-fee expenses                     | 300,000    | 220,000,000 | 60,000     | 25,000     | 25,000     |
| ∟ Tax Advice                                 |            |             |            |            |            |
| □ Non-Tax Advisory Services                  | 300,000    | 220,000,000 | 60,000     | 25,000     | 25,000     |
| □ Other Auditors Services                    |            |             |            |            |            |
| <ul><li></li></ul>                           |            |             |            |            |            |
| □ Total Amortization and     Impairment      | 1,800,000  | 1,900,000   | 7,400,000  | 1,800,000  | 1,614,000  |
| ∟ Amortisation                               | 1,800,000  | 1,900,000   | 1,600,000  | 1,800,000  | 1,614,000  |
| ∟ Impairment                                 |            |             | 5,800,000  |            |            |
| □ Total Operating Lease     Rentals          |            |             | 300,000    | 3,500,000  | 14,711,000 |
| ☐ Hire of Plant & Machinery                  |            |             |            |            |            |
| Land & Building or Property<br>Rents & Other |            |             |            |            | 14,711,000 |
| ∟ Research & Development                     |            |             |            |            |            |
| ☐ Foreign Exchange Gains/Losses              |            |             |            |            |            |
| ∟ Remuneration                               | 84,900,000 | 81,900,000  | 60,700,000 | 65,500,000 | 56,134,000 |
| ∟ Wages & Salaries                           | 74,200,000 | 70,800,000  | 53,200,000 | 57,700,000 | 49,388,000 |
| ☐ Social Security Costs                      | 8,200,000  | 7,600,000   | 5,300,000  | 5,600,000  | 5,086,000  |
| ∟ Pension Costs                              | 2,700,000  | 2,300,000   | 1,900,000  | 1,800,000  | 1,411,000  |

| ☐ Other Staff Costs                   | -200,000    | 1,200,000   | 300,000     | 400,000     | 249,000     |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|
| ☐ Directors' Remuneration             | 1,770,000   | 2,300,000   | 1,006,000   | 1,373,000   | 1,010,000   |
| □ Directors' Fees                     | 1,050,000   | 1,700,000   | 623,000     | 637,000     | 610,000     |
| ☐ Pension Contribution                | 80,000      | 100,000     | 93,000      | 95,000      | 92,000      |
| ☐ Other Emoluments                    | 640,000     | 500,000     | 290,000     | 641,000     | 308,000     |
| ☐ Highest Paid Director               | 860,000     |             | 466,000     | 673,000     | 459,000     |
| ∟ EBITDA                              | 53,600,000  | 38,600,000  | 28,200,000  | 42,400,000  | 29,981,000  |
| ☐ Number of employees                 | 2,250       | 2,143       | 1,945       | 1,855       | 1,666       |
| 5.3.3. Statement of Cashflo           | WS          | '           | '           |             |             |
|                                       | 31/12/2022  | 31/12/2021  | 31/12/2020  | 31/12/2019  | 31/12/2018  |
|                                       | GBP         | GBP         | GBP         | GBP         | GBP         |
| Original documents                    | PDF         | PDF         | PDF         | PDF         | PDF         |
|                                       | 12 months   |
|                                       | Cons.       | Cons.       | Cons.       | Cons.       | Cons.       |
|                                       | Unqualified | Unqualified | Unqualified | Unqualified | Unqualified |
|                                       | IFRS        | IFRS        | IFRS        | IFRS        | IFRS        |
| ∟ Cash In(Out)flow Operat.<br>Activ.  | 38,700,000  | 33,100,000  | 31,000,000  | 23,700,000  | 18,409,000  |
| ∟ Cash In(Out)flow Ret. on Invest.    |             | -600,000    | 1,500,000   | 1,000,000   | -286,000    |
| ∟ Taxation                            | -3,600,000  | -3,500,000  | -300,000    | 800,000     | -1,507,000  |
|                                       | -12,100,000 | -15,500,000 | -14,000,000 | -16,300,000 | -15,871,000 |
|                                       |             |             |             |             |             |
| ∟ Acquisition & Disposal              |             |             |             |             |             |
| ∟ Equity Dividends Paid               | -11,100,000 | -3,600,000  |             | -9,400,000  | -9,118,000  |
| ∟ Management of Liquid Resources      |             |             |             |             |             |
| ∟ Cash Out(In)flow from Financing     | -7,500,000  | -11,800,000 | -20,500,000 | -800,000    | 2,874,000   |
| ∟ Increase(Decrease)<br>Cash & Equiv. | 4,400,000   | -1,900,000  | -2,300,000  | -1,000,000  | -5,499,000  |

# 5.4. Financial Ratios for EUROCELL PLC

| Ratio/ Year                    | 2022    | 2021    | 2020    | 2019    | 2018    |
|--------------------------------|---------|---------|---------|---------|---------|
| Liquidity Ratio                |         |         |         |         |         |
| Current Ratio                  | 1.91    | 1.59    | 1.45    | 1.66    | 1.73    |
| Quick Ratio                    | 0.93    | 0.76    | 0.79    | 0.91    | 1.07    |
| Solvency Ratio                 |         |         |         |         |         |
| Debt to Equity Ratio           | 121.32% | 125.61% | 130.96% | 168.94% | 128.49% |
| Long term debt to equity ratio | 68.58%  | 62.34%  | 64.79%  | 97.87%  | 57.00%  |
| Interest cover                 | 10.03   | 14.50   | 0.32    | 12.95   | 28.86   |
| Efficiency Ratio               |         |         |         |         |         |
| Net Assets Turnover            | 1.97    | 1.99    | 1.79    | 2.00    | 2.69    |
| Stock Turnover Ratio           | 6.36    | 6.14    | 6.77    | 7.48    | 8.96    |
| Debtors' Turnover ratio        | 9.32    | 9.10    | 7.41    | 7.44    | 6.91    |
| Profitability Ratios           |         |         |         |         |         |
| ROCE                           | 13.53%  | 15.66%  | -1.04%  | 16.27%  | 23.42%  |
| ROE                            | 22.80%  | 25.42%  | -1.72%  | 32.20%  | 36.77%  |
| ROA                            | 10.30%  | 11.27%  | -0.74%  | 11.97%  | 16.09%  |

# 5.5. Financial Statements of ESSENTRA PLC

## 5.5.1. Balance Sheet

|                                  | 31/12/2022  | 31/12/2021  | 31/12/2020  | 31/12/2019  | 31/12/2018  |
|----------------------------------|-------------|-------------|-------------|-------------|-------------|
|                                  | GBP         | GBP         | GBP         | GBP         | GBP         |
| Original documents               | PDF         | PDF         | PDF         | PDF         | PDF         |
|                                  | 12 months   |
|                                  | Cons.       | Cons.       | Cons.       | Cons.       | Cons        |
|                                  | Unqualified | Unqualified | Unqualified | Unqualified | Unqualified |
|                                  | IFRS        | IFRS        | IFRS        | IFRS        | IFRS        |
| Fixed Assets                     |             |             |             |             |             |
| Tangible Assets                  | 86,200,000  | 304,700,000 | 315,700,000 | 319,400,000 | 282,200,000 |
| ∟ Land & Buildings               | 43,400,000  | 105,300,000 | 111,900,000 | 102,700,000 | 69,000,000  |
| ∟ Freehold Land                  |             |             |             |             |             |
| ∟ Leasehold Land                 |             |             |             |             |             |
| ∟ Fixtures & Fittings            |             |             |             |             |             |
| ∟ Plant & Vehicles               | 30,900,000  | 169,200,000 | 169,400,000 | 178,500,000 | 176,700,000 |
| ∟ Plant                          | 30,900,000  | 169,200,000 | 169,400,000 |             | 176,700,000 |
| ∟ Vehicles                       |             |             |             |             |             |
| ∟ Other Fixed Assets             | 11,900,000  | 30,200,000  | 34,400,000  | 38,200,000  | 36,500,000  |
| Intangible Assets                | 206,600,000 | 483,500,000 | 518,800,000 | 486,300,000 | 528,200,000 |
| Investments & other fixed assets | 46,500,000  | 51,600,000  | 34,100,000  | 36,100,000  | 42,900,000  |
| ∟ Fixed Assets                   | 339,300,000 | 839,800,000 | 868,600,000 | 841,800,000 | 853,300,000 |

#### Current Assets

| Stock & W.I.P.   | 65,000,000 | 128,700,000 | 102,600,000 | 113,100,000 | 119,700,000 |
|------------------|------------|-------------|-------------|-------------|-------------|
| ∟ Stock          | 10,600,000 | 60,000,000  | 44,500,000  | 45,900,000  | 51,300,000  |
| ∟ W.I.P.         | 4,300,000  | 12,500,000  | 10,700,000  | 9,900,000   | 11,000,000  |
| ∟ Finished Goods | 50,100,000 | 56,200,000  | 47,400,000  | 57,300,000  | 57,400,000  |

| ∟ Current Assets                   | 554,100,000 | 442,200,000 | 396,600,000 | 364,400,000 | 419,300,000 |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Investments & other current assets | 200,000     | 300,000     | 300,000     | 7,000,000   | 42,100,000  |
| ☐ Deferred Taxation                | 200,000     | 500,000     | 300,000     |             | 42,100,000  |
|                                    | 1,100,000   | 1,500,000   | 3,700,000   | 7,000,000   | 2,900,000   |
| ∟ Prepayments                      | 3,400,000   | 19,900,000  | 7,100,000   | 10,500,000  | 12,900,000  |
| ∟ Other Debtors                    | 17,700,000  | 6,500,000   | 15,300,000  | 16,400,000  |             |
| ☐ Directors Loans (asset)          |             |             |             |             |             |
| ∟ Group Loans (asset)              |             |             |             |             | 25,900,000  |
| Other Current Assets               | 22,200,000  | 27,900,000  | 26,100,000  | 33,900,000  | 41,700,000  |
| Bank & Deposits                    | 421,400,000 | 136,300,000 | 135,800,000 | 70,400,000  | 65,800,000  |
| Trade Debtors                      | 45,300,000  | 148,800,000 | 131,800,000 | 140,000,000 | 150,000,000 |

#### Current Liabilities

| Trade Creditors                  | -31,900,000  | -103,300,000 | -88,300,000  | -108,300,000 | -124,300,000 |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|
| Short Term Loans & Overdrafts    | -212,900,000 | -11,600,000  | -11,900,000  | -72,100,000  | -100,000     |
| ∟ Bank Overdrafts                |              |              |              |              |              |
| ∟ Group Loans (short t.)         |              |              |              |              |              |
| ∟ Director Loans (short t.)      |              |              |              |              |              |
| ∟ Hire Purch. & Leas. (short t.) | -4,900,000   | -11,600,000  | -11,900,000  | -11,400,000  | -100,000     |
| ∟ Hire Purchase (short t.)       |              |              |              |              |              |
| ∟ Leasing (short t.)             | -4,900,000   | -11,600,000  | -11,900,000  | -11,400,000  | -100,000     |
| └ Other Short Term Loans         | -208,000,000 |              |              | -60,700,000  |              |
| Total Other Current Liabilities  | -111,900,000 | -100,300,000 | -106,200,000 | -107,700,000 | -126,600,000 |
| ∟ Corporation Tax                | -16,200,000  | -21,500,000  | -33,100,000  | -37,900,000  | -41,800,000  |
| ∟ Dividends payable              |              |              |              |              |              |

| ∟ Accruals & Def. Inc. (short | -42,200,000  | -49,200,000  | -44,300,000  | -43,900,000  | -48,700,000  |
|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| t.)                           |              |              |              |              |              |
|                               | -9,500,000   | -13,200,000  | -9,100,000   | -8,000,000   | -8,200,000   |
| Social Securities & V.71.1.   |              |              |              |              |              |
| ☐ Other Current Liabilities   | -44,000,000  | -16,400,000  | -19,700,000  | -17,900,000  | -27,900,000  |
|                               |              |              |              |              |              |
|                               | -356,700,000 | -215,200,000 | -206,400,000 | -288,100,000 | -251,000,000 |
| ∟ Current Liabilities         |              |              |              |              |              |

| ∟ Net Current Assets                         | 197,400,000 | 227,000,000   | 190,200,000   | 76,300,000    | 168,300,000   |
|--|-------------|---------------|---------------|---------------|---------------|
| ∟ Net Tangible Assets                        | 330,100,000 | 583,300,000   | 540,000,000   | 431,800,000   | 493,400,000   |
| <b>∟</b> Working Capital                     | 78,400,000  | 174,200,000   | 146,100,000   | 144,800,000   | 145,400,000   |
| ∟ Total Assets                               | 893,400,000 | 1,282,000,000 | 1,265,200,000 | 1,206,200,000 | 1,272,600,000 |
| □ Total Assets minus     Current Liabilities | 536,700,000 | 1,066,800,000 | 1,058,800,000 | 918,100,000   | 1,021,600,000 |

## Long Term Liabilities

| Long Term Debt                            | -103,000,000 | -359,400,000 | -334,300,000 | -288,300,000 | -311,200,000 |
|---|--------------|--------------|--------------|--------------|--------------|
| ∟ Group Loans (long t.)                   |              |              |              |              |              |
| ☐ Director Loans (long t.)                |              |              |              |              |              |
| ☐ Hire Purchase & Lease (LT)              | -18,000,000  | -46,100,000  | -49,100,000  | -39,300,000  |              |
| ☐ Hire Purchase (long t.)                 |              |              |              |              |              |
| ∟ Leasing (long t.)                       | -18,000,000  | -46,100,000  | -49,100,000  | -39,300,000  |              |
| ☐ Preference Shares (part of Liabilities) |              |              |              |              |              |
| ∟ Other Long Term Loans                   | -85,000,000  | -313,300,000 | -285,200,000 | -249,000,000 | -311,200,000 |
| Total Other Long Term Liab.               | -2,400,000   | -5,600,000   | -3,400,000   | -3,400,000   | -2,600,000   |
| ∟ Accruals & Def. Inc. (long t.)          |              |              |              |              |              |
| ∟ Other Long Term Liab.                   | -2,400,000   | -5,600,000   | -3,400,000   | -3,400,000   | -2,600,000   |

| Provisions for Other Liab. | -8,700,000   | -47,800,000  | -53,500,000  | -51,300,000  | -71,200,000  |
|----------------------------|--------------|--------------|--------------|--------------|--------------|
| ∟ Deferred Tax             | -7,600,000   | -45,300,000  | -45,500,000  | -45,300,000  | -50,500,000  |
| ∟ Other Provisions         | -1,100,000   | -2,500,000   | -8,000,000   | -6,000,000   | -20,700,000  |
| Pension Liabilities        | -18,500,000  | -25,100,000  | -36,500,000  | -34,300,000  | -32,400,000  |
| ∟ Long Term Liabilities    | -132,600,000 | -437,900,000 | -427,700,000 | -377,300,000 | -417,400,000 |

| ∟ Net assets  | 404,100,000 | 628,900,000 | 631,100,000 | 540,800,000 | 604,200,000 |
|---------------|-------------|-------------|-------------|-------------|-------------|
| _ 1100 435005 |             |             |             |             |             |

#### Shareholders Funds

| Issued Capital                       | 75,600,000  | 75,600,000  | 75,600,000  | 66,000,000  | 66,000,000  |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|
| ∟ Ordinary Shares                    |             |             |             |             |             |
| ☐ Preference Shares (part of Equity) |             |             |             |             |             |
| ∟ Other Shares                       |             |             |             |             |             |
| Total Reserves                       | 328,500,000 | 537,100,000 | 542,200,000 | 467,100,000 | 526,600,000 |
| ☐ Share Premium Account              |             |             |             |             |             |
| ☐ Revaluation Reserves               |             |             |             |             |             |
| ∟ Profit (Loss) Account              | 129,200,000 | 333,600,000 | 313,900,000 | 312,400,000 | 338,300,000 |
| ∟ Other Reserves                     | 199,300,000 | 203,500,000 | 228,300,000 | 154,700,000 | 188,300,000 |
| Balance sheet Minorities             | n.a.        | 16,200,000  | 13,300,000  | 7,700,000   | 11,600,000  |
| ∟ Shareholders Funds                 | 404,100,000 | 628,900,000 | 631,100,000 | 540,800,000 | 604,200,000 |

## 5.5.2. Statement of Profit and Loss

| Original documents | 31/12/2022  | 31/12/2021  | 31/12/2020  | 31/12/2019  | 31/12/2018  |
|--------------------|-------------|-------------|-------------|-------------|-------------|
|                    | GBP         | GBP         | GBP         | GBP         | GBP         |
|                    | PDF         | PDF         | PDF         | PDF         | PDF         |
|                    | 12 months   |
|                    | Cons.       | Cons.       | Cons.       | Cons.       | Cons.       |
|                    | Unqualified | Unqualified | Unqualified | Unqualified | Unqualified |

|                                       | IFRS         | IFRS         | IFRS         | IFRS         | IFRS          |
|---------------------------------------|--------------|--------------|--------------|--------------|---------------|
| ∟ Turnover                            | 337,900,000  | 959,700,000  | 896,500,000  | 974,100,000  | 1,025,600,000 |
| ∟ National Turnover                   | 21,000,000   |              |              |              |               |
| ∟ Overseas Turnover                   | 316,900,000  |              |              |              |               |
| ∟ Cost of Sales                       |              |              |              |              | -934,900,000  |
| ∟ Exceptional Items pre GP            |              |              |              |              |               |
| ☐ Other Income pre GP                 |              |              |              |              |               |
| ∟ Gross Profit                        |              |              |              |              | 90,700,000    |
| ∟ Administration Expenses             | -323,200,000 | -898,200,000 | -874,800,000 | -909,500,000 | -22,700,000   |
| ☐ Other Operating Income/Costs pre OP |              |              |              |              |               |
| ∟ Exceptional Items pre OP            | -26,000,000  | -11,800,000  |              | 15,400,000   | -20,800,000   |
| ∟ Operating Profit                    | -11,300,000  | 49,700,000   | 21,700,000   | 80,000,000   | 47,200,000    |
| ∟ Other Income                        |              |              |              |              |               |
| □ Total Other Income & Int.  Received | 7,100,000    | 2,800,000    | 1,900,000    | 2,100,000    | 1,700,000     |
| ∟ Exceptional Items                   |              |              |              |              |               |
| ☐ Profit (Loss) on Sale of Operations |              |              |              |              |               |
| ∟ Costs of Reorganisation             |              |              |              |              |               |
| ☐ Profit (Loss) on Disposal           |              |              |              |              |               |
| □ Other Exceptional Items             |              |              |              |              |               |
| ☐ Profit (Loss) before Interest paid  | -4,200,000   | 52,500,000   | 23,600,000   | 82,100,000   | 48,900,000    |
| ☐ Interest Received                   | 7,100,000    | 2,800,000    | 1,900,000    | 2,100,000    | 1,700,000     |
| ∟ Interest Paid                       | -24,900,000  | -19,300,000  | -17,600,000  | -16,600,000  | -12,600,000   |
| ∟ Paid to Bank                        | -15,900,000  |              |              | -800,000     |               |
| ☐ Paid on Hire Purchase               |              |              |              |              |               |

| ∟ Paid on Leasing                           | -1,500,000   | -2,800,000  | -2,400,000  | -2,100,000  |             |
|---|--------------|-------------|-------------|-------------|-------------|
| ∟ Other Interest Paid                       | -7,500,000   | -16,500,000 | -15,200,000 | -13,700,000 | -12,600,000 |
| ∟ Net Interest                              | -17,800,000  | -16,500,000 | -15,700,000 | -14,500,000 | -10,900,000 |
| ∟ Profit (Loss) before Tax                  | -29,100,000  | 33,200,000  | 6,000,000   | 65,500,000  | 36,300,000  |
| ∟ Taxation                                  | -2,000,000   | -4,900,000  | 300,000     | -24,300,000 | -8,200,000  |
| ∟ Profit (Loss) after Tax                   | -31,100,000  | 28,300,000  | 6,300,000   | 41,200,000  | 28,100,000  |
| ∟ Extraordinary Items                       | -152,700,000 |             |             |             |             |
| ☐ Minority Interests                        | -4,200,000   | -1,400,000  | -1,800,000  | -2,800,000  | -3,800,000  |
| ∟ Profit (Loss) for period<br>[=Net income] | -188,000,000 | 26,900,000  | 4,500,000   | 38,400,000  | 24,300,000  |
| ☐ Dividends (Distributable profit)          | -19,000,000  | -16,000,000 |             | -54,200,000 | -54,500,000 |
| ∟ Retained Profit(Loss)                     | -207,000,000 | 10,900,000  | 4,500,000   | -15,800,000 | -30,200,000 |

| ∟ Depreciation                              | 40,700,000 | 49,300,000 | 51,300,000 | 47,500,000 | 37,300,000 |
|---|------------|------------|------------|------------|------------|
| ☐ Depreciation Owned Assets                 | 29,500,000 | 36,600,000 | 37,600,000 | 35,500,000 | 35,400,000 |
| □ Depreciation Other Assets                 | 10,100,000 | 12,000,000 | 12,000,000 | 11,300,000 |            |
| ☐ Impairment of Tangible Assets             | 1,100,000  | 700,000    | 1,700,000  | 700,000    | 1,900,000  |
| ∟ Audit Fee                                 | 3,500,000  | 2,600,000  | 2,200,000  | 1,800,000  | 1,400,000  |
| ∟ Audit Non-fee expenses                    | 1,300,000  | 100,000    | 200,000    | 200,000    | 200,000    |
| ∟ Tax Advice                                |            |            |            |            |            |
| □ Non-Tax Advisory Services                 | 1,300,000  | 100,000    | 200,000    | 200,000    | 200,000    |
| □ Other Auditors Services                   |            |            |            |            |            |
| □ Non-Audit Fees paid to     Other Auditors |            |            |            |            |            |

| ☐ Total Amortization and Impairment                       | 202,300,000 | 25,300,000  | 25,200,000  | 23,800,000  | 24,000,000  |
|---|-------------|-------------|-------------|-------------|-------------|
| ∟ Amortisation  | 19,600,000  | 25,000,000  | 25,200,000  | 23,800,000  | 23,200,000  |
| ∟ Impairment  | 182,700,000 | 300,000     |             |             | 800,000     |
| □ Total Operating Lease Rentals                           |             |             |             |             | 172,600,000 |
| ∟ Hire of Plant & Machinery                               |             |             |             |             |             |
| ∟ Land & Building or Property<br>Rents & Other            |             |             |             |             |             |
| ∟ Research & Development                                  |             |             |             |             |             |
| <ul><li>└ Foreign Exchange</li><li>Gains/Losses</li></ul> |             | 500,000     |             | 300,000     | 400,000     |
| ∟ Remuneration  | 280,600,000 | 286,500,000 | 271,800,000 | 287,100,000 | 293,700,000 |
| ∟ Wages & Salaries  | 245,500,000 | 251,600,000 | 236,800,000 | 247,500,000 | 254,700,000 |
| ∟ Social Security Costs                                   | 25,100,000  | 25,500,000  | 24,500,000  | 26,000,000  | 25,400,000  |
| ∟ Pension Costs   | 7,400,000   | 8,600,000   | 9,300,000   | 9,700,000   | 8,800,000   |
| ∟ Other Staff Costs                                       | 2,600,000   | 800,000     | 1,200,000   | 3,900,000   | 4,800,000   |
| ☐ Directors' Remuneration                                 | 2,668,000   | 2,733,000   | 1,726,000   | 2,451,000   | 2,597,000   |
| ∟ Directors' Fees   | 1,133,000   | 1,011,000   | 941,000     | 966,000     | 987,000     |
| ☐ Pension Contribution                                    | 175,000     | 191,000     | 216,000     | 225,000     | 212,000     |
| ∟ Other Emoluments  | 1,360,000   | 1,531,000   | 569,000     | 1,260,000   | 1,398,000   |
| ☐ Highest Paid Director                                   | 1,483,000   | 1,483,000   | 800,000     | 1,368,000   | 1,420,000   |
| ∟ EBITDA  | 231,700,000 | 124,300,000 | 98,200,000  | 151,300,000 | 108,500,000 |
| □ Number of employees                                     | 7,415       | 8,186       | 7,803       | 7,998       | 8,089       |
| 5.5.3. Statement of Cashflow                              | WS          |             |             |             |             |
|   | 31/12/2022  | 31/12/2021  | 31/12/2020  | 31/12/2019  | 31/12/2018  |
|   | GBP         | GBP         | GBP         | GBP         | GBP         |
| Original documents  | PDF         | PDF         | PDF         | PDF         | PDF         |
|   | 12 months   |
|   | Cons.       | Cons.       | Cons.       | Cons.       | Cons.       |

|                                       | Unqualified | Unqualified | Unqualified | Unqualified | Unqualified |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|
|                                       | IFRS        | IFRS        | IFRS        | IFRS        | IFRS        |
|                                       | 60,100,000  | 54,000,000  | 95,600,000  | 63,700,000  | 96,500,000  |
| ∟ Cash In(Out)flow Ret. on Invest.    | -700,000    | 4,400,000   | 2,200,000   | 400,000     | 1,100,000   |
| ∟ Taxation                            | -14,500,000 | -7,300,000  | -8,000,000  | -1,800,000  | -8,300,000  |
|                                       | 317,300,000 | -47,400,000 | -80,300,000 | 30,700,000  | -55,900,000 |
|                                       |             |             |             |             |             |
|                                       |             |             |             |             |             |
| ∟ Equity Dividends Paid               | -19,000,000 | -16,000,000 |             | -54,200,000 | -54,200,000 |
| ∟ Management of Liquid Resources      |             |             |             |             |             |
|                                       | -64,200,000 | 14,800,000  | 55,800,000  | -33,700,000 | 35,300,000  |
| ∟ Increase(Decrease)<br>Cash & Equiv. |             | 2,500,000   | 65,300,000  | 5,100,000   | 14,500,000  |

# 5.6. Financial Ratios for ESSENTRA PLC

| Ratio/ Year                    | 2022    | 2021    | 2020    | 2019    | 2018    |
|--------------------------------|---------|---------|---------|---------|---------|
| Liquidity Ratio                |         |         |         |         |         |
| Current Ratio                  | 1.55    | 2.05    | 1.92    | 1.26    | 1.67    |
| Quick Ratio                    | 1.37    | 1.46    | 1.42    | 0.87    | 1.19    |
| Solvency Ratio                 |         |         |         |         |         |
| Debt to Equity Ratio           | 121.08% | 103.85% | 100.48% | 123.04% | 110.63% |
| Long term debt to equity ratio | 32.81%  | 69.63%  | 67.77%  | 69.77%  | 69.08%  |
| Interest cover                 | -0.17   | 2.72    | 1.34    | 4.95    | 3.88    |
| Efficiency Ratio               |         |         |         |         |         |
| Net Assets Turnover            | 0.63    | 0.90    | 0.85    | 1.06    | 1.00    |
| Stock Turnover Ratio           | 5.20    | 7.46    | 8.74    | 8.61    | 8.57    |
| Debtors' Turnover ratio        | 7.46    | 6.45    | 6.80    | 6.96    | 6.84    |
| Profitability Ratios           |         |         |         |         |         |
| ROCE                           | -5.42%  | 3.11%   | 0.57%   | 7.13%   | 3.55%   |
| ROE                            | -7.20%  | 5.28%   | 0.95%   | 12.11%  | 6.01%   |
| ROA                            | -3.26%  | 2.59%   | 0.47%   | 5.43%   | 2.85%   |