

DASHBOARD COMERCIAL

Choose the desired range of dates before
starting your Analysis:

Dates

1/1/2017

12/31/2019

*Dates, Months or Year Filters are synced in all pages of this Report,
and you can change it at any point in time.*

Now, Choose the landing page where you want to start
your Analysis:

Revenue KPI's

Target Analysis

*At any given time you can return to this page by simply clicking in
the icon in the far top right corner*

MANAGEMENT
SALES REPORT

Revenue KPI's

Revenue KPI's

Target Analysis



Revenue

\$18M



Qty of Sales

53K



ATP

\$340.74



Weight

1.13K



Customers

1,272

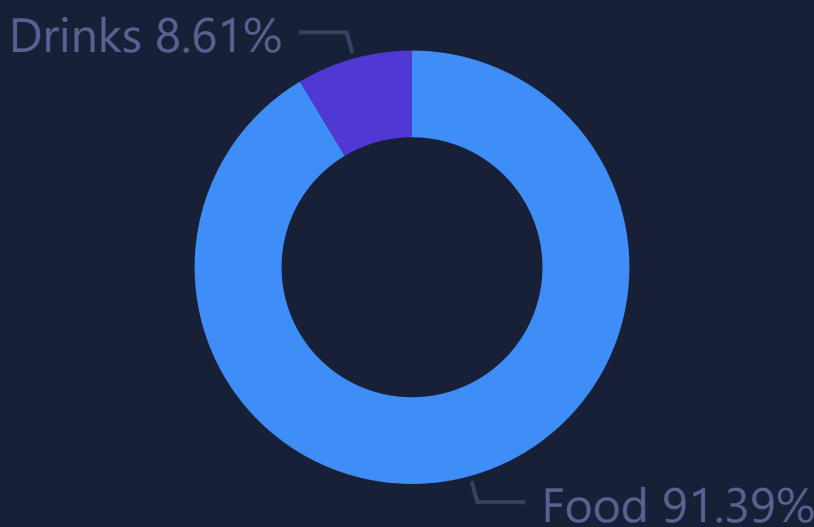
Sales Over Time

Revenue

Quantity



Sales by Product

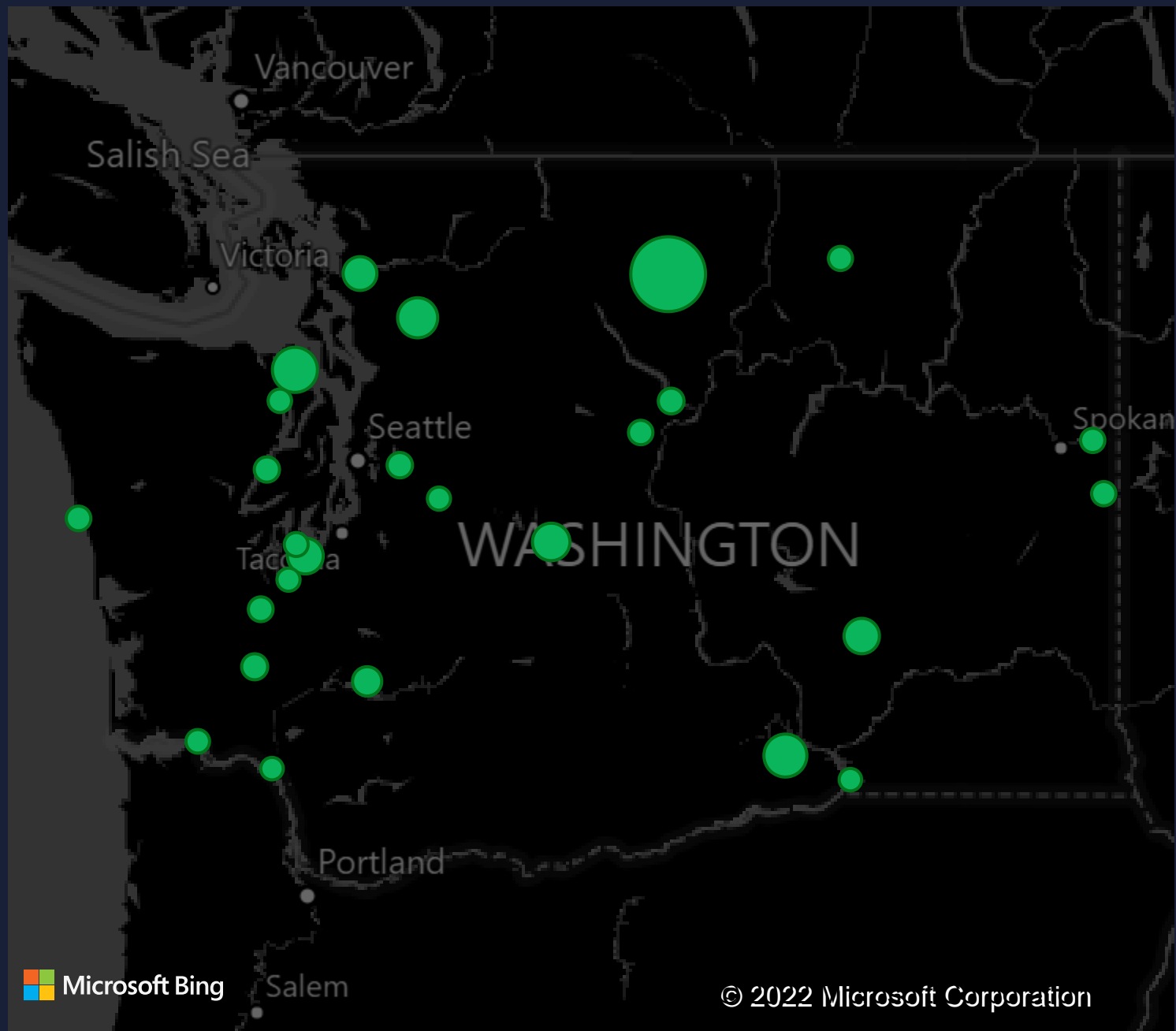


Customer Coverage by Group



Manager	Sales	Revenue	% of Total	Weight	Customers
<input type="checkbox"/> Duane Frame	30,292	\$9,212,165.98	51.44%	791.53	707
<input type="checkbox"/> Tahmina Vinson	18,267	\$6,098,515.78	34.05%	545.27	315
<input checked="" type="checkbox"/> Shakil Durham	10,022	\$3,301,482.32	18.43%	261.05	115
<input checked="" type="checkbox"/> Akeel Mcleod	6,790	\$2,447,136.24	13.66%	248.44	82
<input checked="" type="checkbox"/> Kien Mcgee	1,455	\$349,897.22	1.95%	35.79	118
<input type="checkbox"/> Harvey-Lee Solomon	12,025	\$3,113,650.20	17.39%	246.26	392
<input checked="" type="checkbox"/> Dominykas Bird	6,285	\$1,676,337.10	9.36%	157.00	128
<input checked="" type="checkbox"/> Lorenzo Donovan	2,767	\$785,240.57	4.38%	44.00	128
<input checked="" type="checkbox"/> Tatiana Adamson	2,973	\$652,072.53	3.64%	45.26	136
<input type="checkbox"/> Ronnie Daly	22,268	\$8,697,066.51	48.56%	343.26	565
<input type="checkbox"/> Sarah-Jayne Pennington	15,471	\$6,315,114.25	35.26%	264.65	239
Total	52,560	\$17,909,232.49	100.00%	1,134.79	1,272

Customer Coverage by Location



MANAGEMENT
SALES REPORT

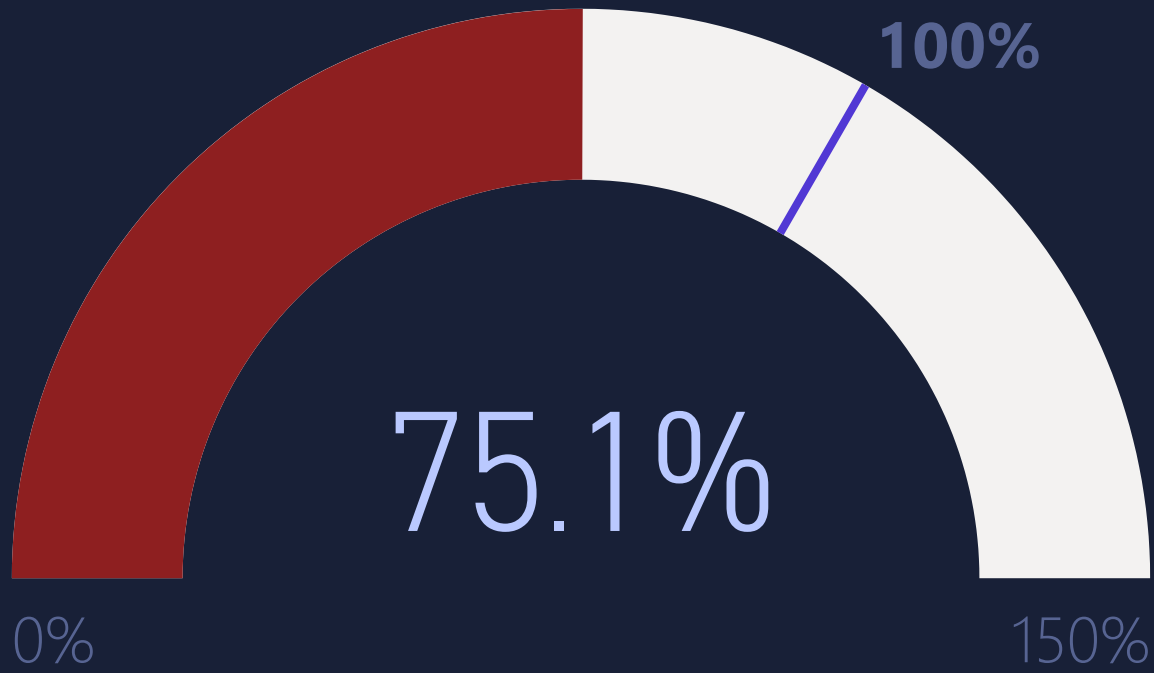
Target Analysis

Revenu KPI's

Target Analysis



Revenue Vs. Target



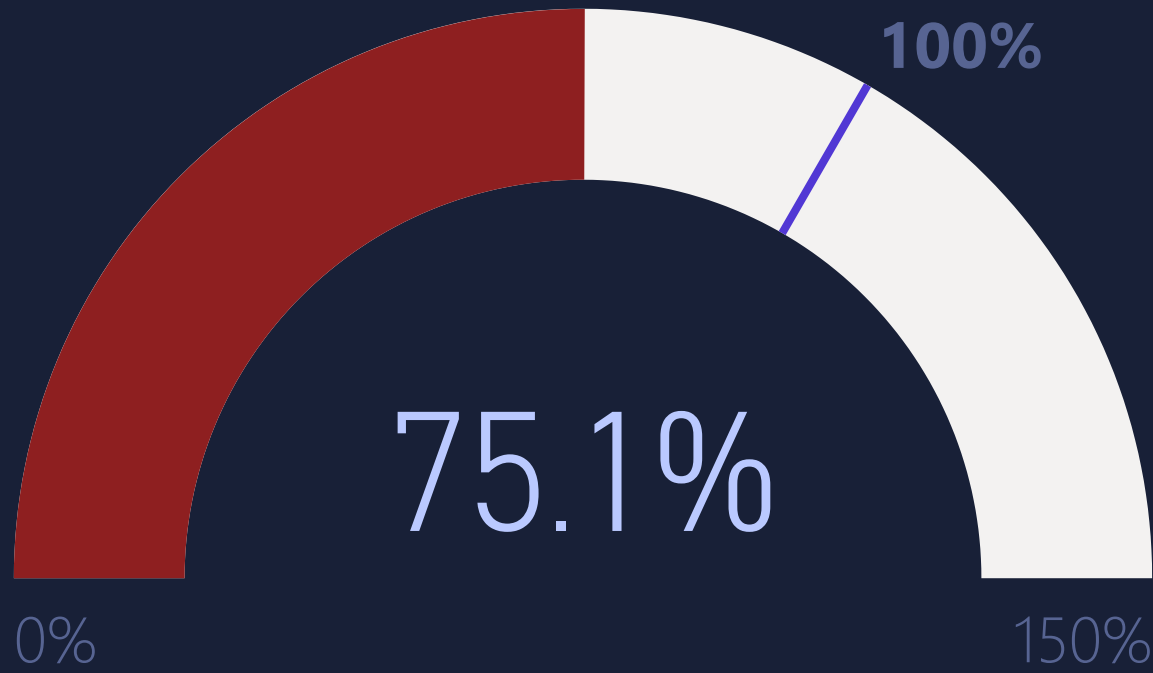
What if?

We change the products Unit
Price by:

0%

0.00%

Revenue Scenario Vs. Target



Filters:

Year

All

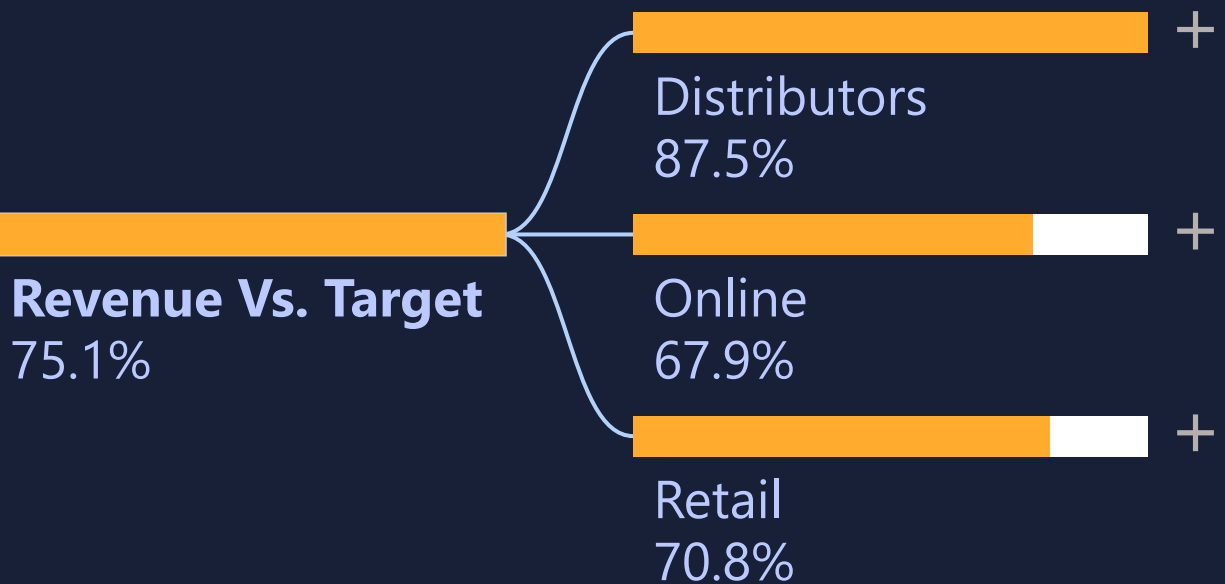
Month Name

All

SalesPerson

All

Team



Year

Revenue

Rev. Vs. Tgt

Rev. Scen.

Scen. Vs. Tgt

2017

\$6,648,222.05

56.6%

6,648,222.05

56.6%

January

\$29,102.49



4.1%

29,102.49

4.1%

February

\$139,282.50



20.1%

139,282.50

20.1%

March

\$267,948.76



29.2%

267,948.76

29.2%

April

\$477,026.73



59.7%

477,026.73

59.7%

May

\$592,136.47



89.7%

592,136.47

89.7%

June

\$629,096.11



60.9%

629,096.11

60.9%

July

\$774,624.73



69.2%

774,624.73

69.2%

August

\$742,332.17



57.5%

742,332.17

57.5%

September

\$763,000.49



93.4%

763,000.49

93.4%

October

\$785,269.15



76.1%

785,269.15

76.1%

November

\$663,175.31



48.3%

663,175.31

48.3%

December

\$785,227.14



60.7%

785,227.14

60.7%

2018

\$10,214,809.43

84.5%

10,214,809.43

84.5%

Total

\$17,909,232.49



75.1%

17,909,232.49

75.1%

Revenue Vs. Target

