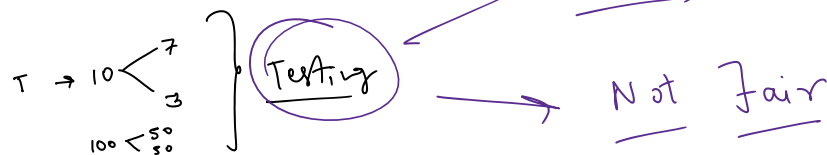
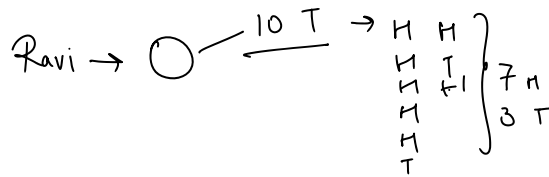
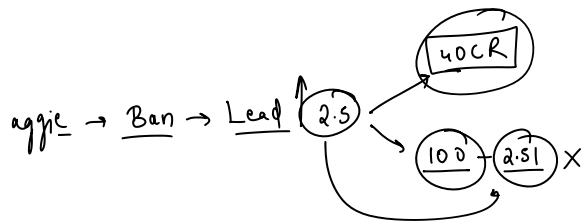


## Content

1. Module Overview [15 mins]
2. Motivation [4 mins]
3. Hypothesis Testing [10 mins]
  - o Judge in court ex [5 mins]
  - o ML Deployment ex [7-8 mins]
4. HT Terminologies
  - o Deep dive of Judge in Court ex ( $H_0$  and  $H_a$ ) [5-7 mins]
  - o P-Value [ 5 mins]
  - o **Break [5 min]**
  - o Quiz 1 [5 mins]
  - o Quiz 2 [3 mins]
  - o Significance/Confidence Level [10 mins]
  - o Quiz 3 [3 min]
5. Types of Errors [10 mins]
  - o **Virus ex [3-4 mins]**
  - o Quiz 4 [4 mins]
6. Tailed Tests [15 mins]
  - o Quiz 5 [3 mins]
7. Deep dive in Coin Toss ex [8 mins]
8. Hypothesis Testing Framework [2-3 mins]
9. Practice Question [5 mins]

From <<https://www.scaler.com/instructor/meetings/intro-to-hypothesis-testing-33/>>

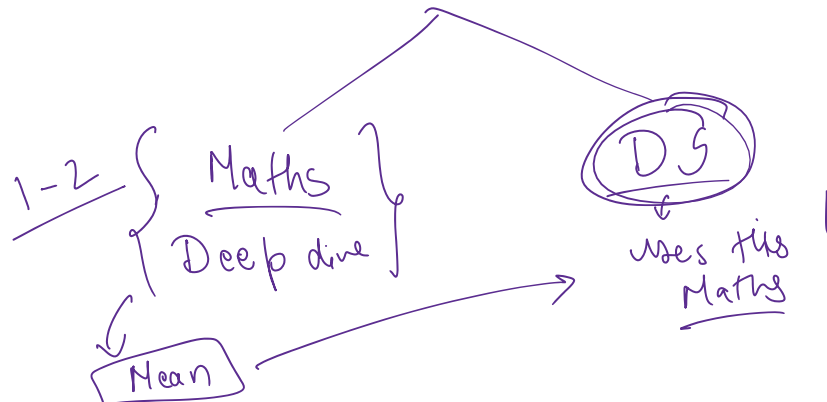


Testing

Company & Role	Responsibilities	Skills Required
Truecaller, Data Scientist	<p>You will be responsible for collecting, organizing, analyzing, and interpreting Truecaller data and drawing insightful conclusions to enhance BU's road map, business plan, and customer experience. The individual will Possess a proactive mindset in tackling novel business problems, leveraging advanced analytical techniques and tools to extract valuable insights from large and complex datasets.</p> <p>You exhibit a strong inclination towards <b>data exploration and hypothesis testing</b>, with a</p>	<p>Able to work on machine learning algorithms and <b>statistical models</b> to uncover meaningful insights from large and complex datasets.</p> <p>Collecting, organizing, analyzing, and interpreting all data and drawing insightful conclusions which enable us to work more smartly. Providing regular, accurate, and comprehensive <b>statistical reports</b>.</p> <p>Providing objective insight and</p>

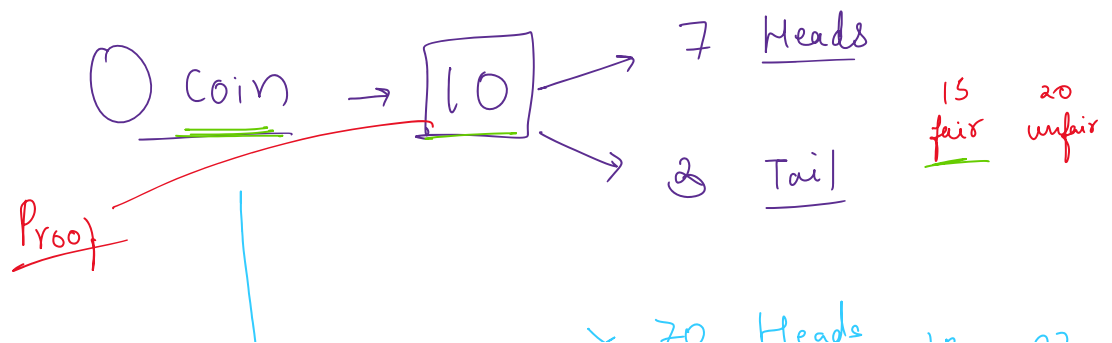
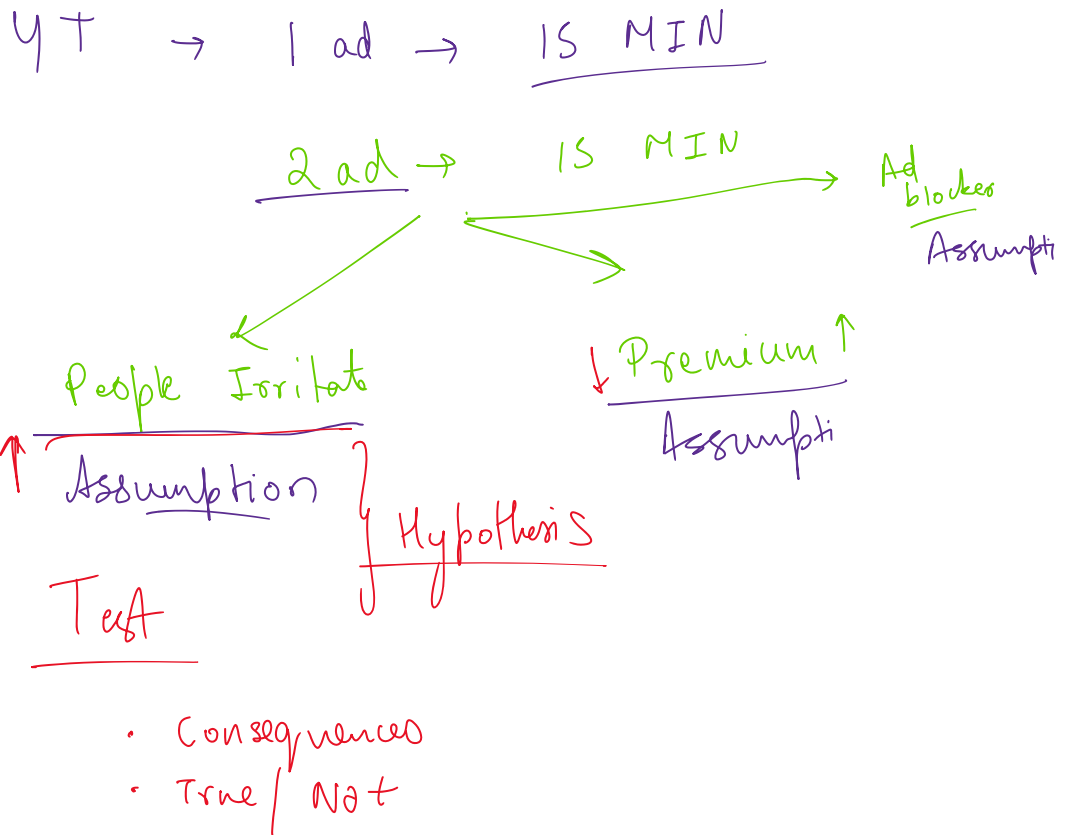
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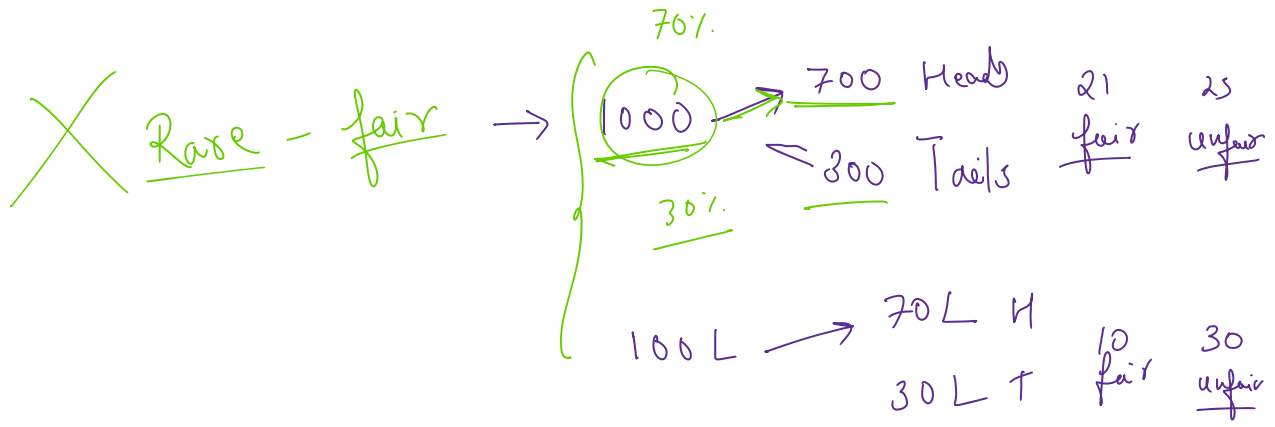
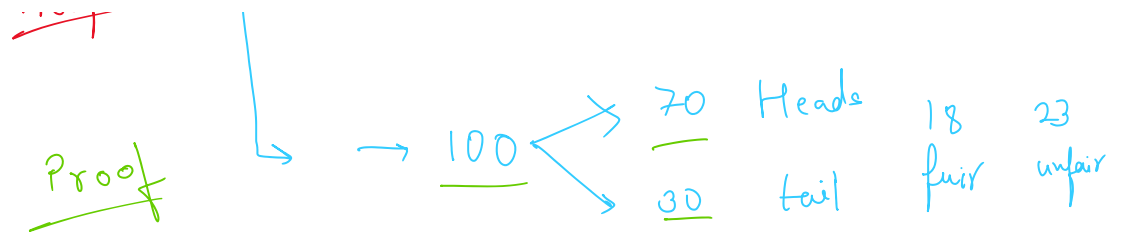
IBM, Data Analyst	<p>Our Worldwide S&amp;A team is building a new mission called Recovery 2.0 and is looking for talented data scientists to help solve real business problems and to deliver revenue for IBM.</p> <p>You will be responsible for designing and developing the MVP, pulling together various datasets from IBM's backend systems into a dataset that contains recovery opportunities that can then be executed by our S&amp;A Sellers in their territories, quarterly.</p> <p>You'll be responsible for cleansing the data and store in a data mart. You'll be responsible for working with stakeholders to augment the data such that our teams can productively identify the opportunities that have the highest propensity for success.</p>	<p>Knowledge of Python, Jupyter Notebooks</p> <p>Mastery of Excel, SPSS, <b>Statistics</b> or other data analysis tools</p> <p>Strong communication skills, with the ability to effectively communicate complicated analyses to non-technical employees and leadership</p> <p>Strong business acumen with the ability to develop data-driven business recommendations</p>
Infosys, Data Scientist	<p>Enjoy working in complex business environments, refining user requirements, ability to analyze data to answer business queries; adapt in quick starting optimization options to solve business problems using the latest technologies in data mining, data visualization, statistical modelling, pattern recognition, and optimization across the chosen industry and functional area WITHIN the guidelines, policies and norms of Infosys.</p> <p>Define new business metrics as required and build measurement systems as needed Advise clients &amp; internal teams on the right analytical models, analytic platforms and approaches to take in addressing complex, open-ended business problems. The job entails sitting as well as working at a computer for extended periods of time. Should be able to communicate by telephone, email or face-to-face.</p>	<p>Expertise in areas of quantitative discipline such as <b>Statistics</b>, Applied Math, Operations Research, Computer Science, Engineering or Physics</p> <p>Experience in <b>exploratory data analysis</b>, devising, deploying and servicing <b>statistical models</b></p> <p><b>A/B testing</b>, Web analytics, click stream data analysis, and other KPIs on marketing campaigns</p> <p>Fluent in using one or more analytical tools Python Advanced SQL, Knowledge of visualization tool Tableau.</p>
Xpressbees, Data Analyst	<p>You will be responsible for analyzing and interpreting large data sets, creating and maintaining reports, identifying trends, and providing insights to the organization. As a Data Analyst will work closely with the operations team to optimize supply chain efficiencies and advise on strategic decisions.</p>	<p>Strong analytical skills, with the ability to <b>interpret large datasets and provide insights</b> to the organization.</p> <p>Proficient in <b>data analytics and statistics</b>, with experience using tools such as Excel, SQL, and Python.</p> <p>Excellent communication skills, with the ability to present insights clearly and effectively to stakeholders.</p> <p>Experience in data modelling, with knowledge of machine learning algorithms and data visualization tools.</p>



Mean

1	<b>Introduction to Hypothesis Testing</b> Understanding the basic concepts of hypothesis testing, including null hypothesis, alternate hypothesis, P-value, and significance level, etc.
2	<b>Types of Errors &amp; Framework</b> Exploring the concepts of Type I and Type II errors, and understanding the framework for hypothesis testing.
3	<b>Numerical vs Categorical Tests</b> Differentiating between hypothesis tests for numerical vs categorical data, and their respective methodologies using different hypothesis tests like Z-tests, T-tests, ANOVA etc.
4	<b>Categorical vs Categorical Tests</b> Exploring hypothesis tests tailored for comparing categorical variables and analyzing their relationships using Chi-Square test.
5	<b>Numerical vs Numerical Tests</b> Understanding hypothesis tests designed for comparing numerical variables and assessing their correlations & its types.
6	<b>Advanced Hypothesis Tests</b> Delving into advanced hypothesis testing techniques such as the Kolmogorov-Smirnov test, A/B testing, and Two-way ANOVA.
7	<b>Exploratory Data Analysis (EDA) &amp; Feature Engineering</b> Introduction to exploratory data analysis techniques and the process of feature engineering to enhance predictive modeling. Techniques like Handling Missing values, Outliers, Categorical & Numerical Data etc.
8	<b>Yulu Case study</b> You will be working on the real time dataset to extract valuable insights and provide actionable recommendations.
9	<b>Delhivery Case Study</b> You will be working on the real time dataset to conduct EDA & Feature Engineering to extract valuable insights and provide actionable recommendations.
10	<b>Module Test &amp; Module Re-test</b>





50-50 → unfair  
 ↓  
 fair

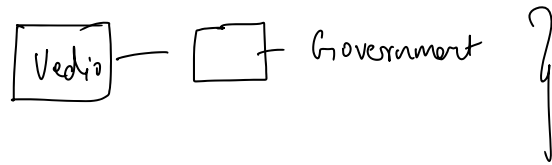
5 Judge in Court

“ Innocent until proven guilty ”

default hypothesis “ Innocent ”  
 assumption

Y T → Recommendation  
 [ ] Government ?

y | → Recommendation



Sahas → I have a better one

default hypothesis " old one is still better "

Cricket  
↓  
Third umpire

default Assump : " field umpire is " )  
Correct

---

Virus  
default " No Virus "

Null hypothesis  
: default : No change

• A Null Hypothesis is like a baseline assumption which we can attempt to disprove

From <https://www.scaler.com/instructor/lectures/intro-to-hypothesis-testing-33/>

Null Hypothesis  
: default: No change

- A Null Hypothesis is like a baseline assumption which we can attempt to disprove  
From <https://www.scaler.com/instructor/meetings/intro-to-hypothesis-testing-33/>

Alternate Hypothesis

Maggie: → "No lead" → Null Hypo  $H_0$   
→ "lead" → Alternate  $H_1$   
 $H_a$

→ "old model is better"  $H_0$   
"new is better"  $H_1$

→ "field umpire is correct"  $H_0$   
"a third umpire"  $H_1$

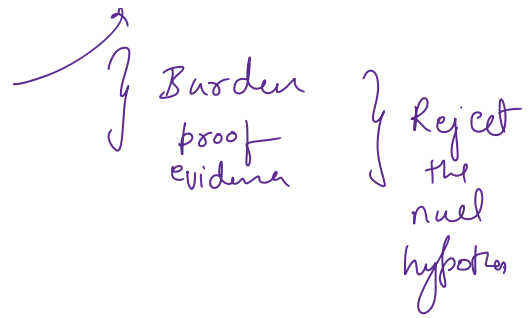
### How does Hypothesis Testing help the judge?

- In order to test the null hypothesis, the judge will seek evidence.
- If there is enough evidence, data to conclude that the default assumption is incorrect, the

innocent  
Burdens

- the judge will seek evidence.
- If there is enough evidence, data to conclude that the default assumption was incorrect, the judge will **reject the null hypothesis**.
  - Then that means there is an Alternate hypothesis that is true
  - If evidence is NOT enough, the judge will stick to it.
- This is **Hypothesis Testing**

From <https://www.scaler.com/instructor/meetings/intro-to-hypothesis-testing/33/>



$< 5000$  — Null

$> 5000$  — Alternative

Judge



$H_0 \rightarrow$  The person is innocent

Data

• knife in his pocket : Innocent can have knife

• Knife ~~is~~ has blood stains : May be his cook/chef

Rare  
Prab

So Blood it Matches of victim

This is a ...

Prob low { Blood it Matches of victim : This is too much

Prob low { fingerprint of the victim :

Rare ↓  $\{ P(\text{Data} \mid \text{incovent} / \text{given}) \}$

Rare ↓  $\{ P(\text{Data} \mid \text{given} / \text{innocent}) \times \}$   
P value

Prob - low  
 Rare  
 innocent → ~~not innocent~~

Mirzapur ←  $P(\text{GUN} \mid \text{innocent})$   
common  
90%

$P < \text{less}$  →  $(\text{Rare} / \text{Null})$   
 Reject



$p >>$  Common  $\rightarrow$  Null



• Class  $\rightarrow$  Notes

**Judge in court**  $H_0$  **The person is innocent**

We shall reject only when we have enough data that makes us conclude that he is guilty

**Data:**

The person has a knife in his pocket	Innocent people can carry knife
The knife has blood stains	Maybe he is a cook/chef
Blood matches that of the victim	Ok, this is too much
His shirt has fingerprints of the victim	Highly unlikely that an innocent man has all these data points

 **Verdict: Guilty! (Reject the null hypothesis)** 

**Probability** of seeing data as extreme as what was observed, under the assumption that he is innocent, is very low

$P[\text{data} | H_0 \text{ is true}]$  is very low This is called **p-value**

If **p-value** is very low, we reject  $H_0$

old  $< 8$   
 $\rightarrow$  old is b

8 <

The juice brand claims that the mean sugar content in its juice boxes, produced using a new manufacturing process, is less than 8 grams. The Food Safety and Standards Authority of India (FSSAI) wants to test the null hypothesis in this scenario.

Set up the null ( $H_0$ ) and alternate ( $H_1$ ) hypotheses for this claim, and choose the correct option:  
33 users have participated

A  
H0: The sugar content in the juice boxes produced using the new manufacturing process is not equal to 8 grams. H1: The sugar content in the juice boxes produced using the new manufacturing process is equal to 8 grams.  
9%

B  
H0: The sugar content in the juice boxes produced using the new manufacturing process is greater than 8 grams. H1: The sugar content in the juice boxes produced using the new manufacturing process is less than or equal to 8 grams.  
12%

C  
H0: The sugar content in the juice boxes produced using the new manufacturing process is less than 8 grams. H1: The sugar content in the juice boxes produced using the new manufacturing process is not equal to 8 grams.  
39%

D  
H0: The sugar content in the juice boxes produced using the new manufacturing process is greater than or equal to 8 grams. H1: The sugar content in the juice boxes produced using the new manufacturing process is less than 8 grams.  
39%

From <<https://www.scaler.com/instructor/meetings/intro-to-hypothesis-testing-33/>>

Claim

Juice New

$< 8$  gram

$H_0 \geq 8$  gram

$H_1$   $< 8$  gram

$H_0$  - Null Hypothesis ~~old is better~~  
Claim  $\rightarrow$  Alternate sales  $\rightarrow$  my

H0  
Claim → Alternate

sales → my  
machine  
is better

- Null Hypothesis ( $H_0$ ): This represents the status quo or no effect.
- Alternate Hypothesis ( $H_1$ ): This represents the effect or change.
- Default assumption is Coffee shop makes amazing coffee so this will be a Null Hypothesis ( $H_0$ )
- Sale's person is claiming that his machine makes better coffee so this will be Alternate Hypothesis ( $H_a$ )

From <<https://www.scaler.com/instructor/meetings/intro-to-hypothesis-testing-33/>>

$H_0$   
Null  
Innocent

$H_1$   
Alternate  
Not Innocent

Data to reject Null hypothesis  
 $P(\text{Data} / \text{Innocent})$

low ↓  $P(\text{Data} / H_0)$  — Rare ↓

Reject the Null

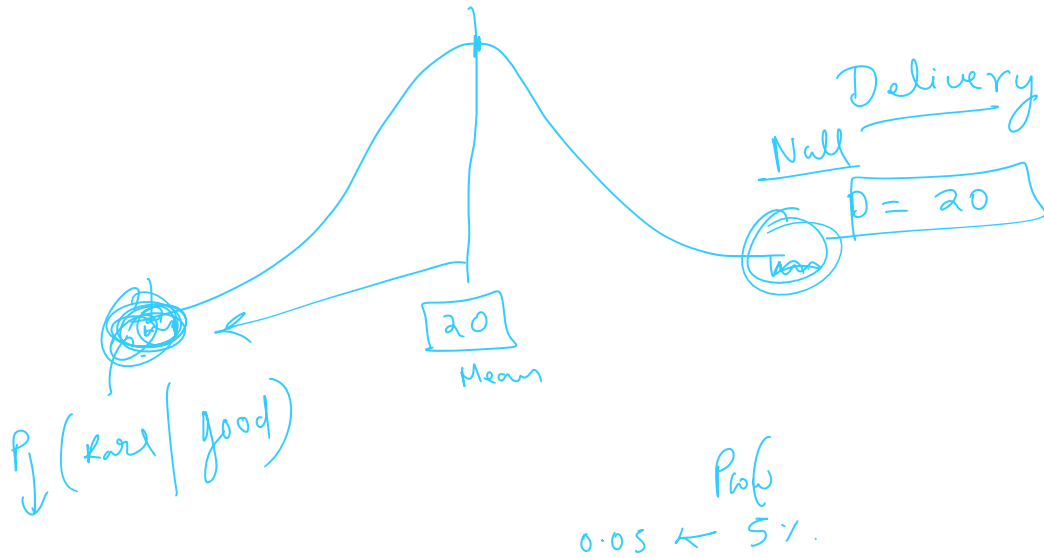
Threshold → 5 % or 1 %  
Medical

$P(\text{low} ( \text{high blood pressure} ) / \text{Innocent})$   
 $P < 5\%$

( 1 old is better )

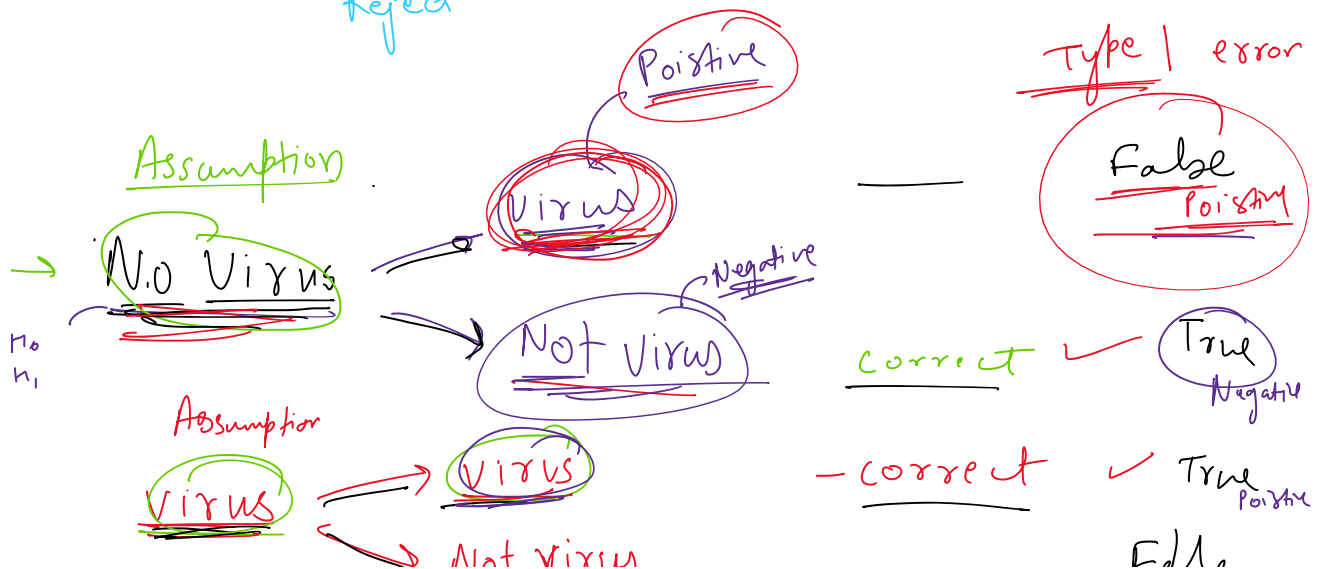
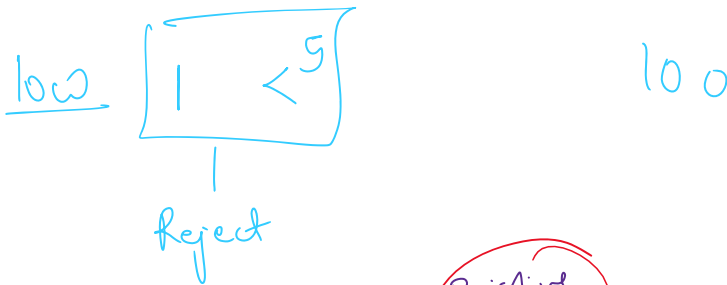
Reject the Null hypothesis

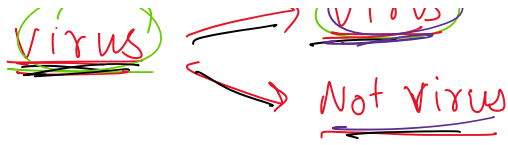
$$P(\text{low} < 1\%)$$



$$0.0001 < 0.05 \left. \vphantom{0.0001} \right\} \text{Reject Null.}$$

5%





- 00000

True Positive

False Negative

Type 2 error

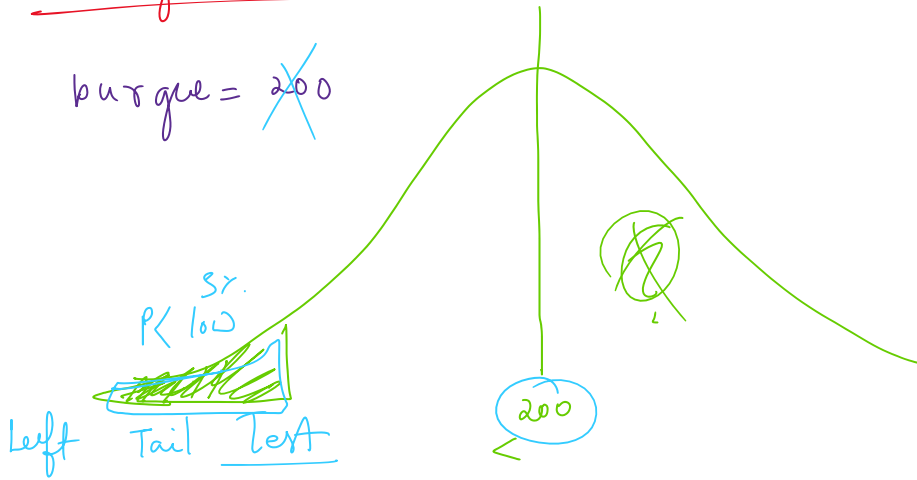
MCD



burger

$$H_1 = \text{burger} < 200$$

$$H_0 = \text{burger} = 200$$



$$T = 90\%$$

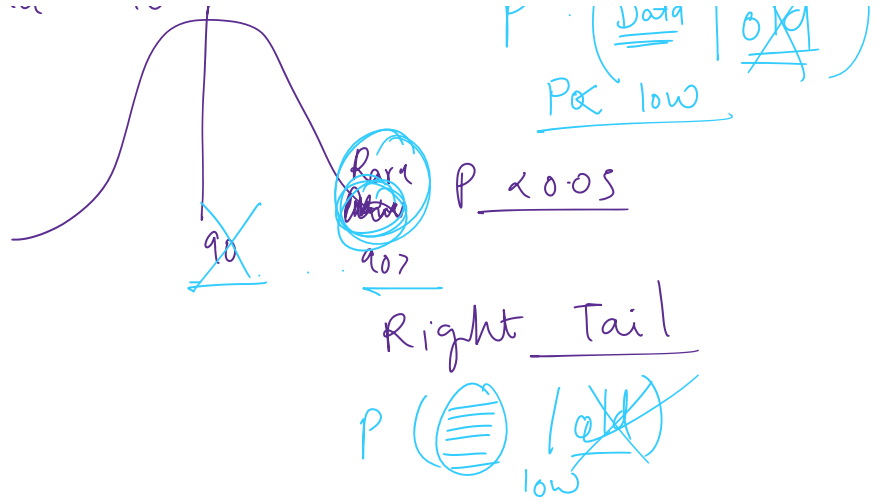
$$y_{ogesh} > 90 \text{ — claim.}$$

$$H_1: y_{ogesh} > 90$$

$$H_0: \text{old} = 90$$

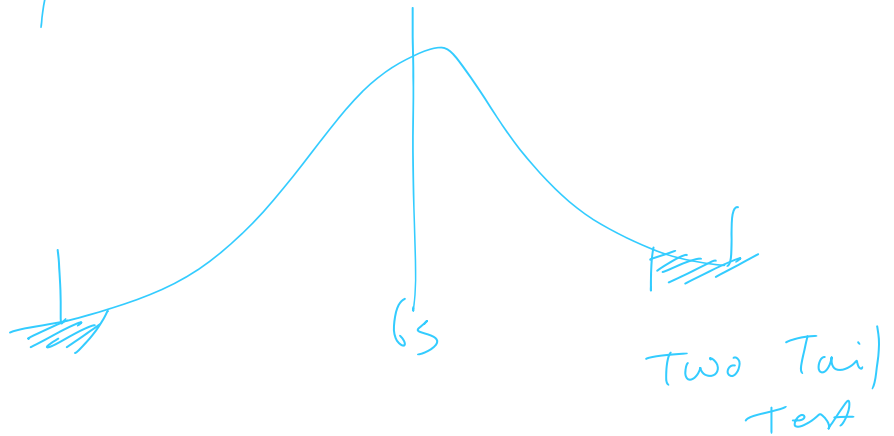
$$P(\text{Data} | \text{old})$$

$H_0$



$$\boxed{\text{Avg} = \underline{65}} \quad H_0$$

$$\text{Avg} \neq 65 \quad H_1$$

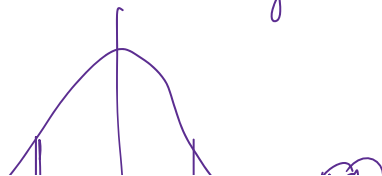


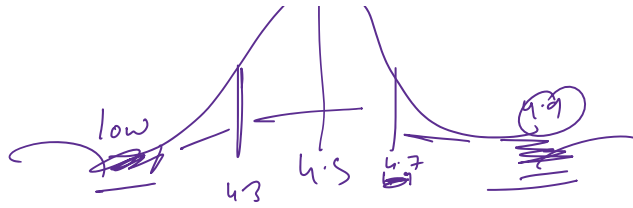
$$\boxed{\underline{\text{Avg}} = 4.5} \leftarrow H_0$$

$$\text{Avg} \neq 4.5$$

$$\text{Avg} < 4.5$$

$$\text{Avg} > 4.5$$





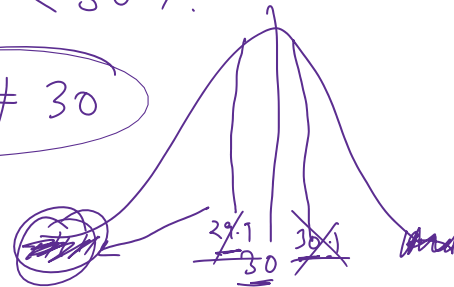
low

TAX →  $H_0$  ~~30% TAX~~

$H_1 \rightarrow < 30\%$

$> 30\%$

$H_1 \neq 30$



65 X — 1000  
64.9 65.1

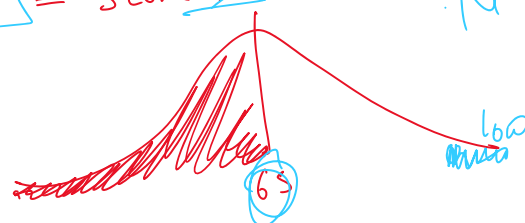
Arch

$H_0 = \text{Score} \leq 65$

→  $H_1 = \text{Score} > 65$

Right

$H_1 >$  Right  
 $H_1 <$  left  
 $\neq$  two



(P) (Data |  $H_0$  / incor) ~~X innocent~~

for kni ra

$P < 0.05 \rightarrow$  Reject

$P \rightarrow 0.001$   
 $< 0.05$

Local people claim that the river water quality is good.  
 An environmental agency wants to test their claim. Upon testing, they obtained a p-value of 0.001.  
 The significance level ( $\alpha$ ) is set at 0.05.  
 What is the appropriate conclusion?

$H_1 \Rightarrow$  { water is good }

$H_0 \rightarrow$  water Bad

- A Reject the null hypothesis
- B Fail to reject the null hypothesis
- C Increase the significance level
- D Conduct additional tests

From <<https://www.scaler.com/instructor/meetings/intro-to-hypothesis-testing-33/>>

~~Rank { knife blood stain } | Innocent~~

~~finger victim~~

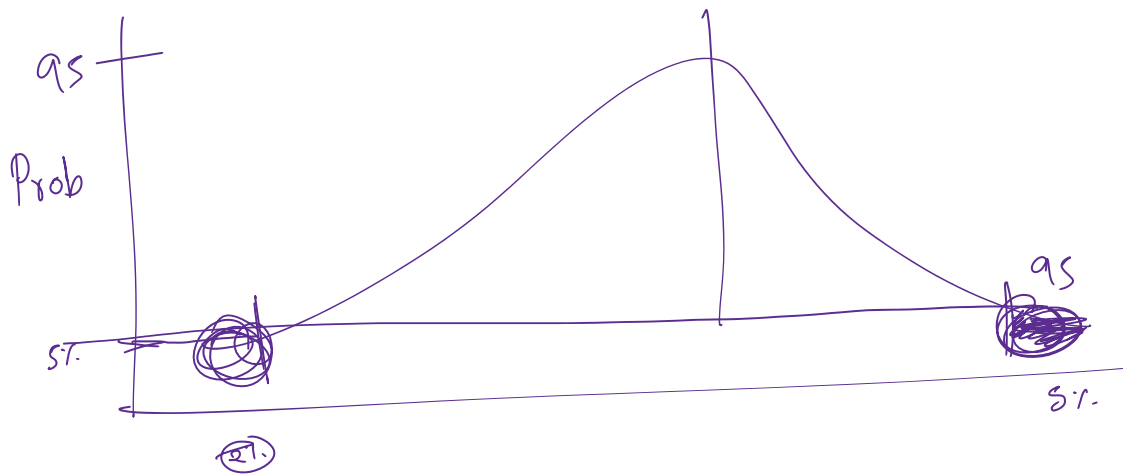
~~Innoc~~

~~(P) (Data |  $H_0$ ) < ~~0.05~~~~

~~P (bomb | innocent)~~

~~C low  $\rightarrow$~~

~~Reject - Null~~



$P(\text{Phone Book} \mid \text{innocent})$   
95%

cannot reject  
Null

Juice Claim  $\rightarrow J \leq 8 \text{ grams} - H_1$   
 $H_0 \geq 8$   
 { The juice brand claims that the mean sugar content in its juice boxes, produced using a new manufacturing process, is less than 8 grams.  
 The Food Safety and Standards Authority of India (FSSAI) wants to test the null hypothesis in this scenario.

Set up the null ( $H_0$ ) and alternate ( $H_1$ ) hypotheses for this claim, and choose the correct option:

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- A  
 $H_0$ : The sugar content in the juice boxes produced using the new manufacturing process is not equal to 8 grams.  $H_1$ : The sugar content in the juice boxes produced using the new manufacturing process is equal to 8 grams.
- B  
 $H_0$ : The sugar content in the juice boxes produced using the new manufacturing process is greater than 8 grams.  $H_1$ : The sugar content in the juice boxes produced using the new manufacturing process is less than or equal to 8 grams.
- C  
 $H_0$ : The sugar content in the juice boxes produced using the new manufacturing process is less than 8 grams.  $H_1$ : The sugar content in the juice boxes produced using the new manufacturing process is not equal to 8 grams.
- D  
 $H_0$ : The sugar content in the juice boxes produced using the new manufacturing process is greater than or equal to 8 grams.  $H_1$ : The sugar content in the juice boxes produced using the new manufacturing process is less than 8 grams.

From <<https://www.scaler.com/instructor/meetings/intro-to-hypothesis-testing-33/>>

$Y_T \rightarrow$  Better than you  
claim

$H_a \rightarrow \text{CAR} \rightarrow \text{Avg } 200 \text{ KM / Litre}$   
 $\text{Avg } \leq 200$