

# IPL AUCTION – VISUAL DECISION FLOWCHART

PLAYER CALLED



Identify PRIMARY ROLE ONLY (BAT / BOWL / AR / WK) Role already filled? → YES: WALK AWAY



ROLE SCARCITY CHECK Scarce role? YES → Continue NO → Bid cautiously



INDIAN OR OVERSEAS? Indian → Controlled aggression allowed Overseas → Strict price cap



IMPACT PLAYER VALUE Improves flexibility? YES → +10% tolerance NO → -10% tolerance



PHASE CONTRIBUTION Multiple phases (PP / Middle / Death)? YES → Priority NO → Capped bid



PRICE ZONE CHECK Below Ideal → BID Inside Ideal → BID CONFIDENTLY Near Cap → CAUTION Above Cap  
→ WALK AWAY



EMOTIONAL SAFETY CHECK Already 2 aggressive bids? YES → FREEZE next 2 players NO → Continue



FINAL DECISION ≥3 GREEN SIGNALS → BID 2 SIGNALS → CAUTIOUS BID ≤1 SIGNAL → WALK AWAY