

# IPL AUCTION DECISION TREE

**Purpose:** This decision tree is designed for live IPL auctions to eliminate emotional bidding and enforce role-aware, budget-disciplined decisions under pressure.

## STEP 1: PLAYER CALLED

Identify primary role only (BAT / BOWL / AR / WK). If role already filled → WALK AWAY.

## STEP 2: SCARCITY CHECK

Is this role scarce for your squad? YES → Proceed. NO → Bid cautiously.

## STEP 3: PLAYER TYPE

Is the player Indian? YES → Eligible for controlled aggression. NO → Strict cap applies.

## STEP 4: IMPACT PLAYER VALUE

Does this player improve Impact Player flexibility? YES → +10% bid tolerance. NO → -10% bid tolerance.

## STEP 5: PHASE CONTRIBUTION

Does the player contribute in multiple phases (PP / Middle / Death)? MULTIPLE → Priority. SINGLE → Capped bid.

## STEP 6: PRICE ZONE

Below ideal → BID. Inside ideal → BID confidently. Near hard cap → CAUTION. Above hard cap → WALK AWAY.

## STEP 7: EMOTIONAL CHECK

Have you made 2 aggressive bids recently? YES → Freeze bidding for next 2 players. NO → Continue.

## STEP 8: FINAL DECISION

≥3 green signals → BID. 2 green → Cautious bid. ≤1 green → WALK AWAY.

*Rule: Auctions are won by avoiding irreversible mistakes, not by winning every bid.*