## AtliQ Hardwares



## FILTERS

FYI 2019 customer All

region All
division All
market All

P & L

By Fiscal Year (2019)
(All Values are in USD)

(Note: 21 vs 20 is not part of Pivot Table)

All

	Q1			Q2			Q3			Q4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul /	Aug	
Net Sales	6.5	M 8.0	M 10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
COGS	3.8	M 4.7	M 6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
Gross Margin	2.6	M 3.4	M 4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
Gross Margin(%)	40.87	% 41.97°	% 41.49%	41.39%	40.87%	41.94%	41.45%	41.39%	40.79%	42.00%	41.48%	41.39%	41.43%

FYI 2020 customer All

region All division All P & L

division All By Fiscal Years (2020)
market All (All Values are in USD)

(Note : 21 vs 20 is not part of Pivot Table)

Quarters

	Q1			Q2				Q3			Q4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Ja	an Fe	eb	Mar	Apr	May	Jun	Jul /	Aug	
Net Sales	17	7.1M 2	).6M	28.7M	29.9M	17.1M	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
COGS	10	0.6M 1:	2.8M	18.1M	18.9M	10.7M	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
Gross Margin	(	5.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
Gross Margin(%)	37.	77% 37	78% 3	37.04%	36.81%	37.75%	37.74%	36.68%	37.73%	37.49%	37.27%	36.68%	36.79%	37.28%

FYI 2021

customer All region All

P & L

division All By Fiscal Years(2021)
market All (All Values are in USD)

(Note : 21 vs 20 is not part of Pivot Table)

Quarters

	Q1			Q2				Q3			Q4			<b>Grand Total</b>
Metrics	Sep	Oct	Nov	Dec	Ja	n F	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales		44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
COGS		28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
Gross Margin		16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
Gross Margin(%)		36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%	36.33%	36.63%	36.45%	36.37%	36.26%	36.43%

## Net Sales Comparison

21 vs 20	162.10%	164.70%	159.10%	161.00%	161.40%	162.50%	1981.60%	461.20%	347.00%	178.60%	173.90%	160.30%	204.50%
20 vs 19	164.60%	156.60%	167.30%	161.50%	162.80%	162.00%	-67.10%	22.70%	53.10%	140.70%	148.00%	162.00%	124.80%