

## University of St.Gallen

# School of Management, Economics, Law, Social Sciences and International Affairs

Data Analytics II: PC1

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### **Part 1: Data Preparation**

#### a. Load Data Set

	treat	age	ed	black	hisp	married	nodeg	re74	re75	re78	age2
0	1	19	9	0	0	0	1	0.00	0.00	13188.83	361
1	1	21	12	1	0	0	0	0.00	0.00	9983.78	441
2	1	25	12	1	0	0	0	14426.79	2409.27	0.00	625
3	0	21	7	1	0	0	1	33799.95	0.00	11011.57	441
4	0	22	10	0	0	0	1	27864.36	10598.67	7094.92	484

#### b. Descriptive Statistics

	treat	age	ed	black	hisp	married	nodeg	re74	re75	re78	age2
count	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00
mean	0.41	25.40	10.18	0.84	0.08	0.18	0.79	2191.46	1405.73	5372.86	694.37
std	0.49	7.01	1.80	0.37	0.28	0.38	0.41	5558.92	3249.13	6732.55	425.19
min	0.00	17.00	3.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	289.00
25%	0.00	20.00	9.00	1.00	0.00	0.00	1.00	0.00	0.00	0.00	400.00
50%	0.00	24.00	10.00	1.00	0.00	0.00	1.00	0.00	0.00	3791.21	576.00
75%	1.00	28.00	11.00	1.00	0.00	0.00	1.00	832.86	1225.53	8137.01	784.00
max	1.00	55.00	16.00	1.00	1.00	1.00	1.00	39570.68	25142.24	60307.93	3025.00

c. Adjusted Summary Statistics + Missing/Implausible Values?

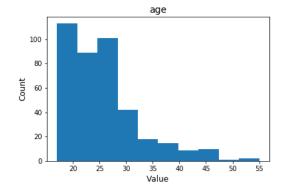
	treat	age	ed	black	hisp	married	nodeg	re74	re75	re78	age2
Mean	0.41	25.40	10.18	0.84	0.08	0.18	0.79	2191.46	1405.73	5372.86	694.37
Var	0.24	49.21	3.23	0.13	0.08	0.15	0.17	30901538.45	10556840.39	45327201.42	180784.83
Std	0.49	7.01	1.80	0.37	0.28	0.38	0.41	5558.92	3249.13	6732.55	425.19
Max	1.00	55.00	16.00	1.00	1.00	1.00	1.00	39570.68	25142.24	60307.93	3025.00
Min	0.00	17.00	3.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	289.00
Missing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Unique	2.00	33.00	14.00	2.00	2.00	2.00	2.00	105.00	140.00	281.00	33.00
0bs	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00

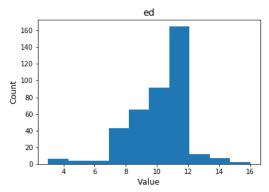
According to the summary statistics, the data set does not contain any missing values, which can be seen from the missing values equal to zero and that total observations sum up to 400 for all included variables. Furthermore, the dummy variables are all correctly coded. This can be concluded from the min value showing 0, the max value showing 1 and the number of unique observations showing 2 for all dummy variables. With a focus on the continuous variables, the "age" shows plausible values ranging from 17 to 55. Additionally, the annual earnings in 1974, 1975 and 1978 also show plausibility while ranging from 0-39'570.68, 0-25'142.24, and 0-60'307.93, respectively. Lastly, the mean, variance and standard distribution seem plausible for all variables, which finally indicates full plausibility across the data set.

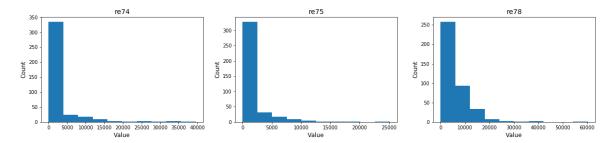
#### d. Column Drop of "age2"

	treat	age	ed	black	hisp	married	nodeg	re74	re75	re78
0	1	19	9	0	0	0	1	0.00	0.00	13188.83
1	1	21	12	1	0	0	0	0.00	0.00	9983.78
2	1	25	12	1	0	0	0	14426.79	2409.27	0.00
3	0	21	7	1	0	0	1	33799.95	0.00	11011.57
4	0	22	10	0	0	0	1	27864.36	10598.67	7094.92

#### e. Histograms of Continuous Variables







According to the histogram of the variable "age", the sample is positively skewed which leads to a higher proportion of younger compared to older people. Based on the histogram of the variable "ed", the education in years in the sample is slightly negatively skewed and suggests that the majority of people in the sample has not attended any further education (like university) after high school. Lastly, according to the histograms for "re74", "re75" and "re78", the earnings in the years 1974, 1975 and 1978 in the sample are strongly positively skewed, which underlines traditional earnings distributions in history. While the majority has earnings approximately between 0 and 15'000 USD, only a few people in the sample earned more, up to 35'000, 25'000 and 60'000, respectively. Such a strong skewness can lead to major issues in analytics processes as outlying observations can have a strong effect on the analytics target, e.g., predictors and its coefficients. In order to prevent such effects, either statistical transformations could be run (e.g., log-transformations) or an outlier threshold could be defined to eliminate outlying observations based on the earnings.

The proportions of the treatment and control group in the data set can be concluded from the dummy variable "treat". The mean value of 0.41 shows that 41% of the people in the sample were assignment in the treatment group, while 59% of the people in the sample were used as the control group. Hence, the treatment assignment was not fully balanced for this experiment.

#### f. Data Anomalies + Potential Issues for Statistical Analysis

According to the comparison of the distribution of the ages and earnings in the sample, the positive and negative skewness are in accordance. Due to a higher proportion of younger people, it is plausible that the earnings have a higher proportion in lower earnings and that the positive skewness becomes less over the three years as more people in the sample are either eligible to work or have more experience which could lead to higher earnings. Furthermore, the small proportion of people with higher degree educations (beyond high school) is also in accordance with the small proportion of high earnings in the sample, as higher education degrees can be associated with higher earnings. Hence, as a conclusion, no data anomalies can be detected in the data set.

Apart from that, the skewness in the variables still determines a major issue, why the data in its raw form cannot be used for statistical analysis. As mentioned in part e), the skewness needs to be corrected by either a data transformation (e.g., log-transformation) or by defining threshold for outliers and their elimination from the data set. These distributions can lead to biases in analytics processes as outlying observations can have a strong effect on the analytics target, e.g., predictors and its coefficients. Furthermore, the degree of randomness across the sample needs to be checked by comparing the treatment and control group and their assigned distributions. For correct statistical analysis, it must be given that the treatment and control assignment is determined independently from the attributes.

#### g. Balancing Checks

#### Balancing Checks:

	Treated	Control	MeanDiff	Std	tVal	pVal	StdDiff	
age	25.96	25.01	0.94	0.72	1.32	0.19	13.44	
ed	10.29	10.11	0.18	0.19	0.97	0.33	10.06	
black	0.84	0.84	0.00	0.04	0.11	0.91	1.12	
hisp	0.06	0.10	-0.04	0.03	-1.38	0.17	13.80	
married	0.20	0.16	0.04	0.04	0.97	0.33	9.94	
nodeg	0.73	0.83	-0.10	0.04	-2.41	0.02	24.81	
re74	2154.95	2217.10	-62.15	549.93	-0.11	0.91	1.13	
re75	1530.87	1317.87	213.00	332.07	0.64	0.52	6.53	
re78	6318.53	4708.88	1609.65	724.25	2.22	0.03	23.27	

As given by the definition of the balancing checks, any standardized differences above 10 are considered as large. According to the table above (measure "StdDiff"), the variables "age", "ed", "hisp", "nodeg" and "re78" are hence determined as large differences between the treatment and control group.

The highest standardized difference can be observed in the degree variable. While 83% of the observations in the control group have no degree, only 73% of the treatment group have no degree. This difference can be stated as highly significant due to a p-value of 0.02 (determined confidence level of 0.05). The second highest standardized difference can be found in the earnings variable of 1978, where the control group has an average income of 4'708.88, while the treatment group has an average income of 6'318.53. Resulting in a standardized difference of 23.27, this result is also highly significant with a p-value of 0.03. Compared to these findings, the variables "age", "ed" and "hisp", which have standardized differences of 13.44, 10.06 and 13.80, the results are not statistically significant with p-values of 0.19, 0.33 and 0.17, respectively, with a predetermined confidence level of 0.05. Even higher, but still plausible confidence levels (e.g., 0.1), would still not lead to significance.

As a result, with five variables that show standardized differences above 10, only "nodeg" and "re78" can be considered as imbalanced covariates across the data set due to their statical significance, while the other covariates can be considered balanced based on the balance checks.

#### **Part 2: ATE Estimation**

#### a. Estimation of ATE + Interpretation of Results

ATE Estim	ATE Estimate by Difference in Means:												
Dependent	Variable	: re78											
		SE											
MeanDiff 	1609.65	724.25	2.22	0.03									

Per the table above the ATE is estimated at \$1'609.65. This can be interpreted as the difference between the mean annual earnings in 1978 of the treatment and control groups corresponds to the aforementioned \$1'609.65. The implication of this is that individuals that received treatment had on average a higher salary. A standard error of \$724.25 is somewhat high. Nonetheless, with a p Value of 0.03 these results are significant at the 5% level.

With regards to the assumptions made, we need to make the "stable unit treatment value assumption" (SUTVA) which assumes that the value of the potential outcome is unaffected by the mechanism applied to assign the treatment.

#### b. OLS Function for ATE Estimation without Covariates + Differences

OLS Regression Results										
Dep. Varia	ble:				R-squared	0.052				
Model:					Adj. R-sq			0.030		
Method:			st Squ		-statist			2.357		
Date:		Sun, 2			Prob (F-s		ic):	0.0134		
Time:			22:0		.og-Likel	ihood:		-4082.4		
No. Observ					AIC:			8185.		
Df Residua	ıls:			390 E	BIC:			8225.		
Df Model:				9						
Covariance	Type:		nonro	bust						
	CO	ef st	err		t	P> t	[0.025	0.975]		
const	175.81	97 366	7.208	0.6	948	0.962	-7034.151	7385.791		
treat	1495.90	86 683	3.579	2.1	L88	0.029	151.947	2839.870		
age	64.62	51 49	9.565	1.3	304	0.193	-32.822	162.075		
ed	424.88	39 24	1.950	1.7	735	0.084	-56.704	906.472		
black	-1898.17	77 126	1.402	-1.5	501	0.134	-4384.075	587.720		
hisp	732.94	34 1693	3.211	0.4	133	0.665	-2596.016	4061.912		
married	-267.58	14 93	738	-0.2	287	0.774	-2097.473	1562.311		
nodeg	-73.03	52 109	3.376	-0.6	967	0.947	-2216.786	2070.716		
re74	0.06	55 (	0.081	0.8	311	0.418	-0.093	0.224		
re75	0.07	63 (	0.142	0.5	537	0.592	-0.203	0.356		
Omnibus:			265	.161 [	Durbin-Wa		1.988			
Prob(Omnib	ous):				Jarque-Be	):	3607.562			
Skew:					Prob(JB):	0.00				
Kurtosis:					Cond. No.			7.55e+04		

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified. [2] The condition number is large, 7.55e+04. This might indicate that there are

strong multicollinearity or other numerical problems.

In the screenshot above the output summary of the OLS regression that included all covariates can be seen. It provides the beta coefficients, their standard errors, t-values and p- values.

**OLS Regression Results** 

Dep. Vari	iable:		re78	R-squ	ared:		0.014
Model:			OLS	Adj. I	R-squared:		0.011
Method:		Leas	t Squares	F-sta	tistic:		5.605
Date:		Sun, 27	Feb 2022	Prob	(F-statistic	:):	0.0184
Time:		-	22:08:54	Log-L	ikelihood:		-4090.2
No. Obser	vations:		400				8184.
Df Residu	als:		398	BIC:			8192.
Df Model:			1				
Covariano	e Type:		nonrobust	:			
	coe	f std	err	t	P> t	[0.025	0.975]
const	4708.878	5 436	.670	10.784	0.000	3850.410	5567.347
treat	1609.651	679	.895	2.368	0.018	273.017	2946.285
Omnibus:			263.171	. Durbi	 n-Watson:		1.946
Prob(Omni	ibus):		0.000	Jarque	e-Bera (JB):		3309.755
Skew:			2.630	Prob(.	JB):		0.00
Kurtosis:	1		16.074	Cond.	No.		2.46
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#### Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

Running the OLS regression without the covariates it can be observed that the ATE we obtained in 2a) is identical to the coefficient of treatment. Notably, this is only applicable for the regression without covariates. However, the standard error here of 679.895 is not the same as the one obtained for the ATE. The p value is also slightly lower at 0.018 (versus 0.03 from 2a)) but similarly also shows significance at the 5% level. So, while we get the same value for the ATE and the coefficient constant of *treat*, the OLS seems to perform slightly better with a lower standard error and lower p value.