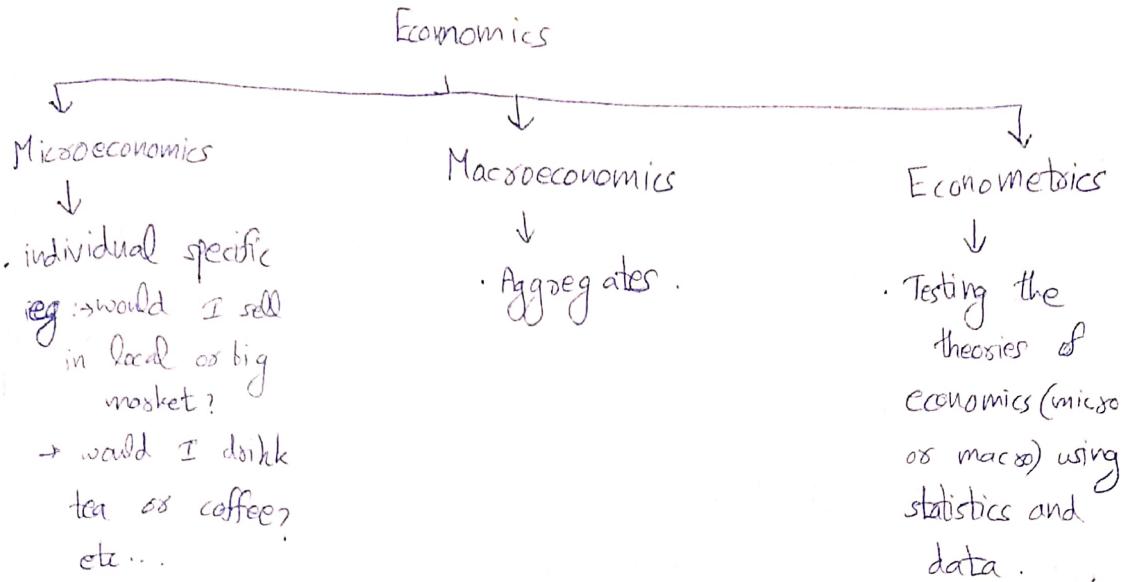


# Humanities - Economics (By Tushar Kanti Nandi)

- \* Economics - study of the allocation of scarce resources
- \* The whole course has three parts:



Ceteris Paribus :-  $\Rightarrow$  Holding everything else constant  
 $\Rightarrow$  Keeping other things same.

$\hookrightarrow$  We use this assumption all the time in economics theories.

Opportunity cost:- Value of best foregone option.

$$PV \text{ (set in future)} \geq \text{cost of education}$$

Present value } There is a formula.

$$OC \neq EC$$

(Economic cost).

$$\text{Opportunity cost} = FO - CO$$

FO : Return on best foregone option

CO : Return on chosen option.

"Return on" simply means income/salary from that opportunity/job.

## Microeconomics:-

1. Consumer Behaviour.

2. Production.

3. Market Structure.

1. Consumer choice:- → depends on preference.

Preference Relations follow the following condition:

① Completeness : Suppose there are two goods: A and B.

An individual:  
rules out indecision }  
(i) prefers A to B.  
(ii) " B to A.  
(iii) is indifferent b/w A and B.

② Transitivity : if an individual prefers A to B, and prefers B to C, then she prefers A to C.

③ Continuity : if A is preferred to B, then A is also preferred to something close to B.

Utility: Level of satisfaction we obtain by consuming a good (product).

12/01/2021

In the previous class, we set out with a set of postulates/axioms to define rational behaviour:

Preference Relations:

- ① Completeness.  $\rightarrow$  This rules out indecision
- ② Transitivity.  $\rightarrow$  This rules out inconsistency
- ③ Continuity.  $\rightarrow$  This rules out abrupt change in preferences.

Together these define rational behaviour.

Note: I'm not digging into details of rational and irrational behaviour.

Utility: Let ' $x$ ' be a good. You consume  $x$  amount of  $x$ .

$$U = f(x)$$

\*  $f$  has to be a monotonic function } Sorry, wrong point. It may not be monotonic after a while.

Suppose there are two qtrs of  $X$ :  $x_1, x_2$  with  $x_2 > x_1$ .

Then,  $U(x_2) > U(x_1)$ .

Note:  $U(x_2) - U(x_1)$  makes no literal sense. The numbers assigned to  $U$  doesn't make literal sense, just a qualitative sense.

So, Utility is an ordinal measure.

Marginal Utility:-

If  $U = f(x)$

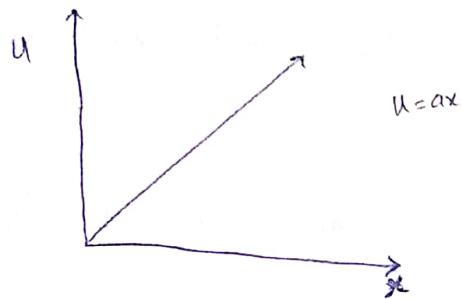
Then,  $MU_x = \frac{dU}{dx}$ .

But in economics, we won't use  $\Delta x \rightarrow 0$ . We define it in a different way.

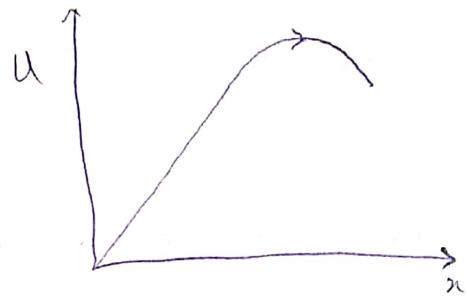
Marginal utility is defined as the additional utility a consumer obtains from consuming an additional unit of the good.

↳ This is the economic interpretation.

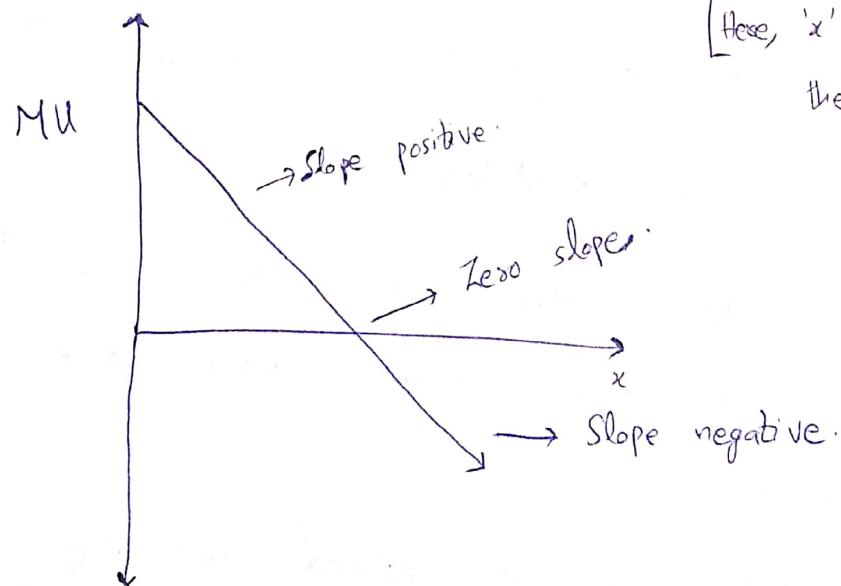
ie;  $MU_x = U_{(x+1)} - U_{(x)}$ .



Utility curve  
(How it looks initially)



Utility curve  
(in general)



[Here, 'x' is the qty of the good 'X'].

Now let's move to the case of two goods (say  $X$  and  $Y$ ).

Say  $(x_1, y_1)$  and  $(x_2, y_2)$  are two bundles

simply an ordered pair.

People have many

terminologies!

Deal with it!

Suppose

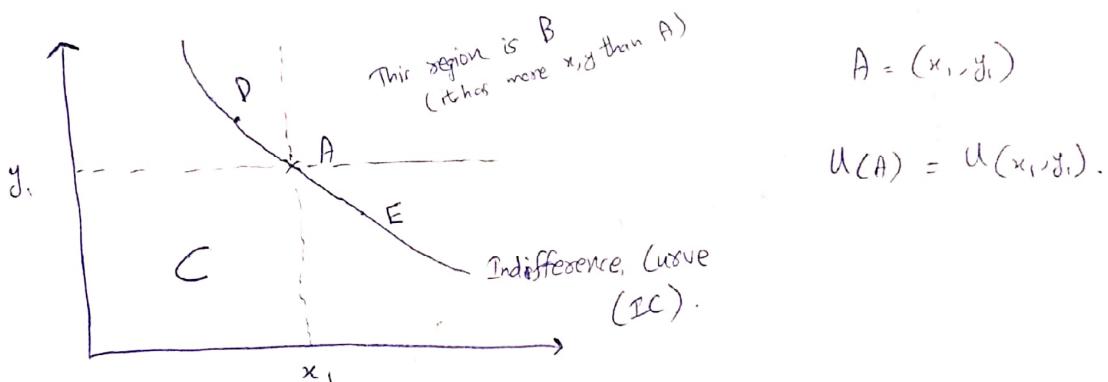
$$\left\{ \begin{array}{l} u(x_1, y_1) = u(x_2, y_2) \text{ and } x_1 > x_2 \Rightarrow y_1 < y_2. \\ x_1 = x_2 \text{ and } y_1 > y_2 \Rightarrow u_1 > u_2. \end{array} \right.$$

Note: I'm not considering the latter part where utility decreases, because it doesn't make sense.

If eating 12 sardillas or more makes me vomit, would I go there??

If I go there, I'll be wasting my resources, right?

So, there is always an economically feasible range (in this case that range is where  $MU \geq 0$ ).



$z \in B \Rightarrow \cancel{u(z) > u(A)}$ .

$z \in C \Rightarrow u(z) < u(A)$ .

So, we find points such that  $u(z) = u(A)$ .

Eg: D, E.

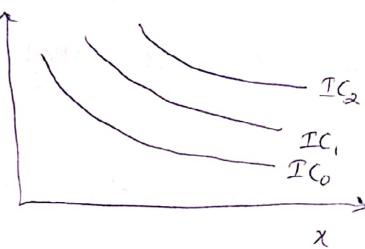
Indifference curve is the locus of points representing different combinations of goods that give the consumer same level of utility.

### Properties of IC:-

① IC is negatively sloped. ( $\because$  w/ the same level of utility, if you want one good more, then you have to give up the other good).

②  $U_2 > U_1 > U_0$ .

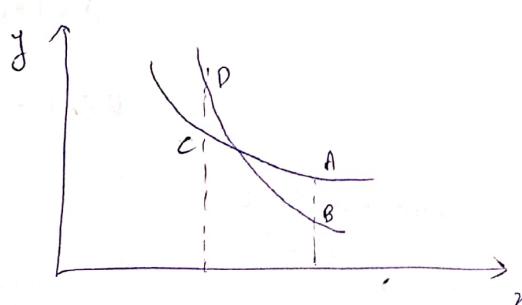
Further the IC from origin, higher is the level of utility.



③ ICs cannot intersect.

Proof: (By Contradiction)

Assume two ICs intersect.



$$U(A) > U(B)$$

$$U(D) > U(C)$$

$$U(A) = U(C) \quad \text{and} \quad U(B) = U(D).$$

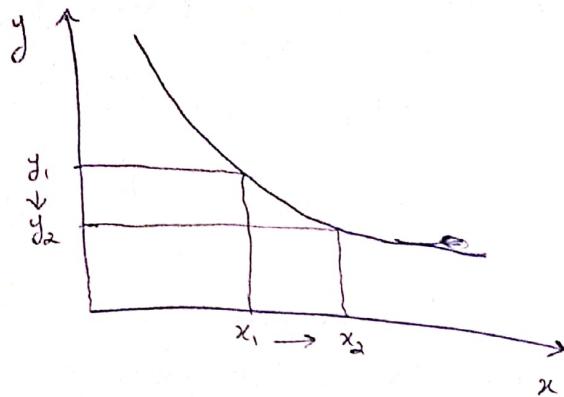
$$\Rightarrow U(C) > U(B)$$

$$\Rightarrow U(C) > U(D)$$

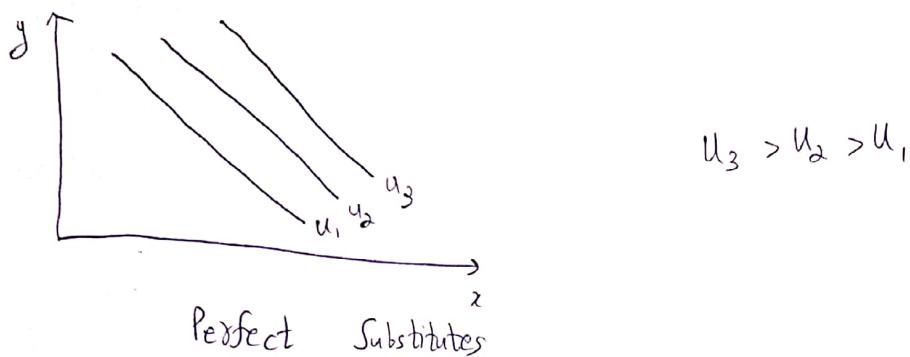
$\Rightarrow \Leftarrow$

Q.E.D

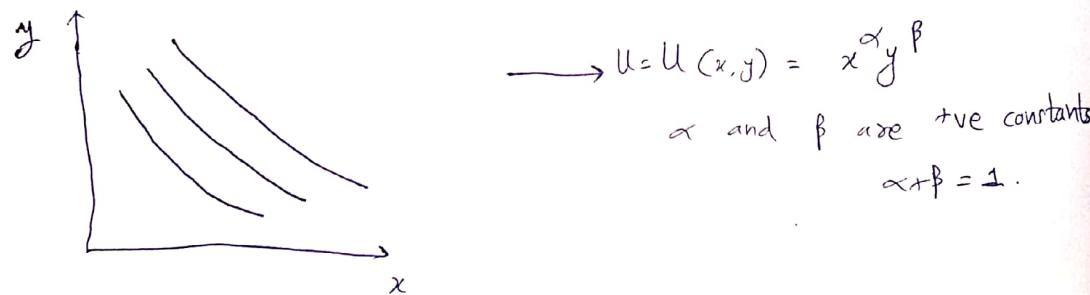
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### Substitutability (Degree of substitution)



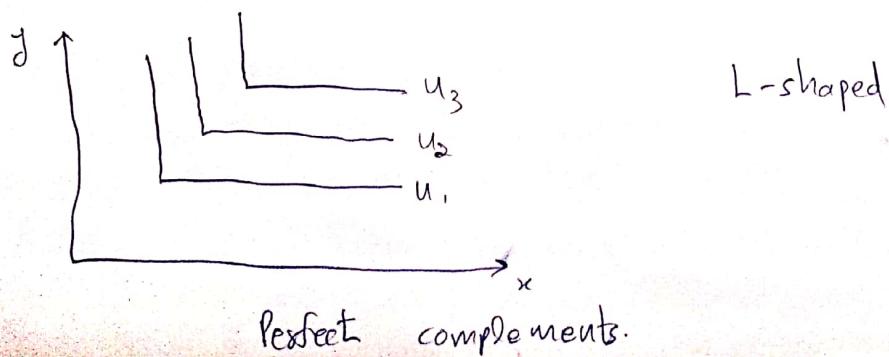
If not perfect, then curvature comes in.



Suppose x and y are complementary goods, ie;  
you have to buy them together.

Eg: (i) Keyboard and Mouse.

(ii) Left shoe, right shoe.



$$U = U(x, y) = \alpha x + \beta y$$

$\alpha$  and  $\beta$  are positive constants.

} for perfect substitutes.

$$U = U(x, y) = \min. (\alpha x, \beta y)$$

$\alpha, \beta$  are positive constants

} for perfect complements

↳ ie; by buying more of  $y$  than  $y=x$  amt.  
doesn't give you extra utility.

(ie; Utility remains the same irrespective  
of whether I buy 2 left shoes and  
2 right shoes or 2 left shoes and 3 right  
shoes).

\* Slope of indifference curve is called marginal rate  
of substitution ( $MRS_{xy}$ ).

$$\text{ie; } MRS = \frac{dy}{dx}$$

We can show that:

$$MRS_{xy} = \frac{-MU_x}{MU_y} \quad (\text{Ratio of two marginal utilities}).$$

The indifference curve is given by:

$$U(x, y) = C \quad \text{where } C \text{ is a constant.}$$

Since  $U$  is constant, it creates an implicit relationship between  $x$  and  $y$  (by Implicit Function Theorem) :  $y = g(x)$ .

$$U(x, y) = C \Rightarrow U(x, g(x)) = C \Rightarrow \frac{\partial U}{\partial x} + \frac{\partial U}{\partial x} \frac{\partial g(x)}{\partial x} = 0$$

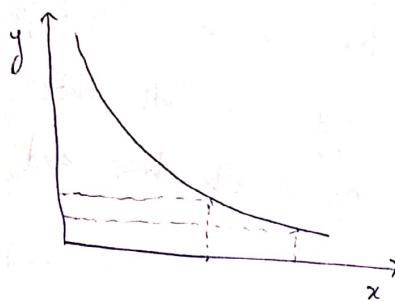
$$\Rightarrow \frac{\partial u}{\partial g(x)} \cdot \frac{\partial g(x)}{\partial x} = -\frac{\partial u}{\partial x}$$

$$y = g(x)$$

$$\Rightarrow \frac{dy}{dx} = -\frac{\frac{\partial u}{\partial x}}{\frac{\partial u}{\partial y}} = -\frac{MU_x}{MU_y}$$

Hence Q.E.D

Additional Note:



This shape of the IC makes sense.

It says that if you have more  $x$  and less  $y$ , then  $y$  is more valuable to you (as it is rarer). So, to give away one  $y$ , you would take back a lot of  $x$  in exchange.

Q

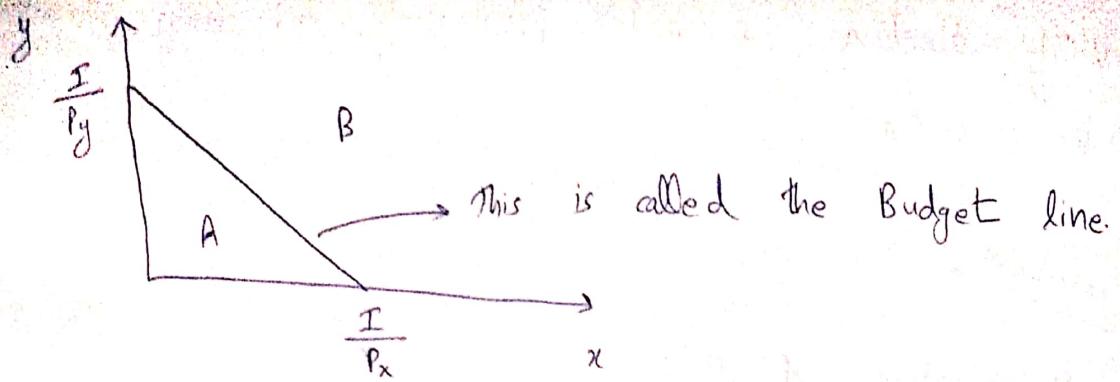
Suppose Income =  $I$ , and the prices of  $x$  amt of  $x$  and  $y$  amt. of  $y$  be  $P_x$  and  $P_y$  respectively.

Suppose Income =  $I$  and the price of one unit of  $x$  and  $y$  be  $P_x$  and  $P_y$  respectively.

Then,

$$P_x \cdot x + P_y \cdot y \leq I$$

↳ Budget constraint.



Below the Budget line, we have region A.

Region A is called the Feasible set (ie; you can afford it). (Feasible set includes the line too) Ⓛ.

\* Region B will put you in debt, lol! ☺

### Additional Note on the application of Implicit function theorem:

Theorem:

We used implicit function theorem in case of proving:

$$MRS_{xy} = \frac{-MU_x}{MU_y}$$

For this theorem to be applied, we require  $\frac{\partial U}{\partial y} \neq 0$ .

However, this is true since we already said that our study lies at the economically feasible region.

So, we don't look at high level ~~other~~ utility values where saturation point is reached.

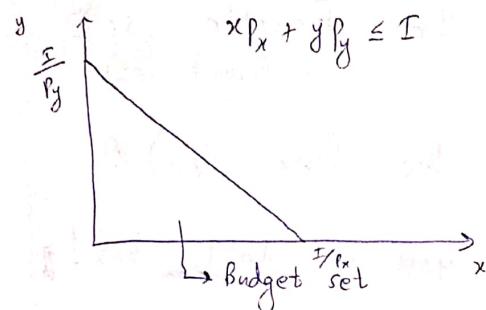
As mathematicians say, we are looking at those points where the function is "nice".

Utility function is order-preserving for any monotonic transformation.

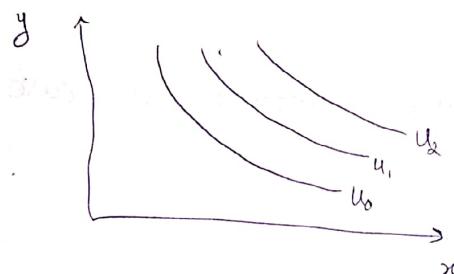
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### Maximisation of Utility:-

On one side, we have the budget line:



On the other side, we have the preference:

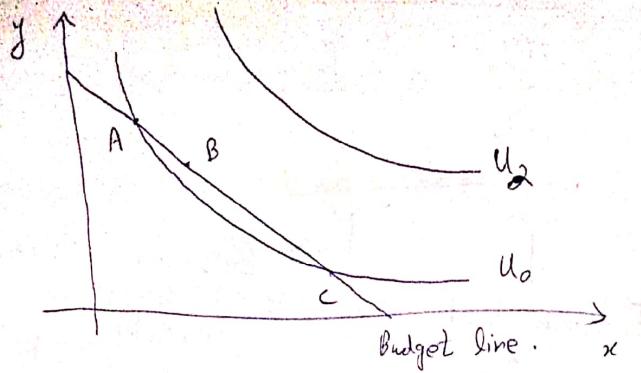


$$MRS = -\frac{MU_x}{MU_y}$$

$$P_y y = I - P_x x \quad (\text{Budget Line})$$

$$\Rightarrow \frac{dy}{dx} = -\frac{P_x}{P_y} \quad (\text{Slope of the budget line}).$$

Now, let's try to maximise utility within the budget line.



Consumer will exhaust all money once he picks A or C.

B gives more utility and is affordable.

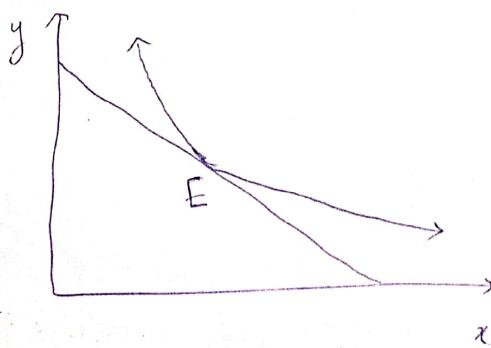
U<sub>2</sub> is not affordable by the consumer.

Note: I was thinking how can we do this. Numbers assigned to utility doesn't make sense, but the budget plot is something that actually makes sense. So, how can we plot like this and make sense out of it? The answer simply is that we are not looking the values of utility, rather we look at the entries that give same utility.

Now come back to the curve,

E which is the point of optimality  
 $\Rightarrow$  utility is maximized.

$$\text{At } E, \frac{-P_x}{P_y} = MRS \Rightarrow \frac{P_x}{P_y} = \frac{MU_x}{MU_y}$$



∴ At E,

$$E = (x, y)$$

$$\frac{MU_x}{MU_y} = \frac{P_x}{P_y}$$

↓  
Exchange based  
on preference

→ Exchange based on  
market price.

This intuitively makes sense.

$$\frac{P_x}{P_y} = 2 \Rightarrow P_x = 2P_y$$

$$\frac{MU_x}{MU_y} = 2 \Rightarrow MU_x = 2MU_y$$

i.e; ~~there~~ In your preference, your valuation of x is twice the valuation of y.

Note that  $\frac{P_x}{P_y}$  doesn't depend on x and y, i.e; it doesn't depend on amt. of goods of x and y.

However,  $\frac{MU_x}{MU_y}$  does.

So, basically, we change ~~loop~~(x, y) so that  $MRS(x, y) = \frac{P_x}{P_y}$ .

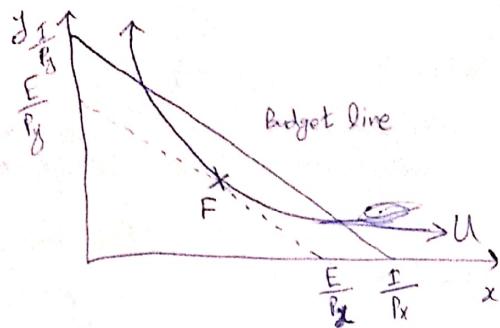
Of course there might be many such (x, y).

Then, just find which (x, y) gives maximum utility to get E;

→ This is because  $E \Rightarrow \frac{MU_x}{MU_y} = \frac{P_x}{P_y}$  but the converse may not be true.

## Expenditure Minimization :-

We want to find out, given a fixed utility how can we minimize expenditure.



Say 'U' is the fixed utility.

F is the required point.

In short,

Maximization problem : Max.  $U(x, y)$  s.t

$$P_x x + P_y y = I$$

Minimization problem : Min.  $E = P_x x + P_y y$

$$\text{s.t } U(x, y) = U.$$

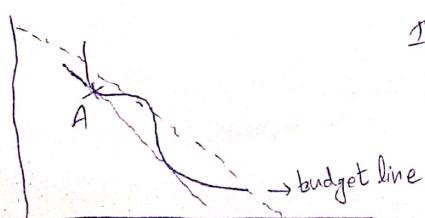
Both these can be solved using Lagrange Multipliers method.

Note that, at F  $\therefore MRS = -\frac{P_x}{P_y}$

↓

$$\frac{MU_x}{MU_y} = \frac{P_x}{P_y}$$

Note: We assumed that ICs are convex. If we don't assume that, then we may have :

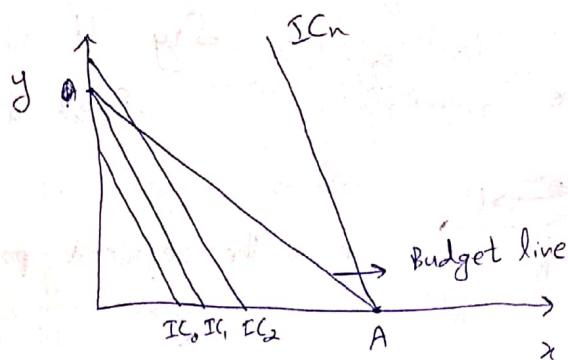


In this case, A is not the point of max. utility in the budget line.

However, in practical, most ICs are convex. So, our assumption is "good".

Now, let's see two cases where the point of tangency may not be important.

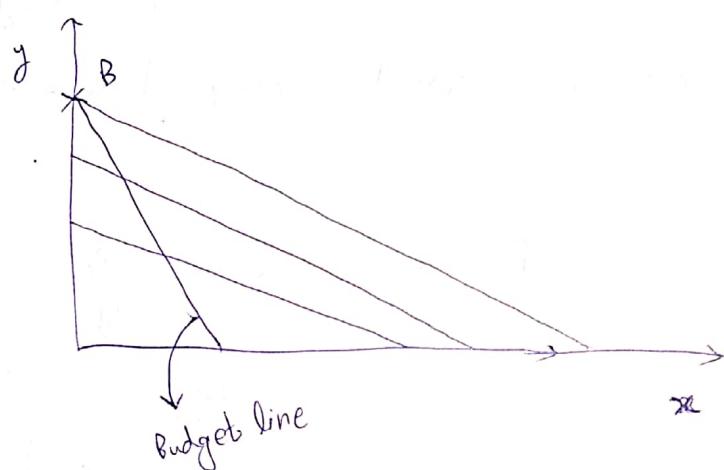
Let  $x, y$  be perfect substitutes.



At A, we buy only  $x$ , not  $y$ .  
for maximisation  
of utility.

So, A is called a corner solution which is in general, not practical.

What if Budget line is steeper than ICs?



B is the point of maximisation (only  $y$ , no  $x$ ).

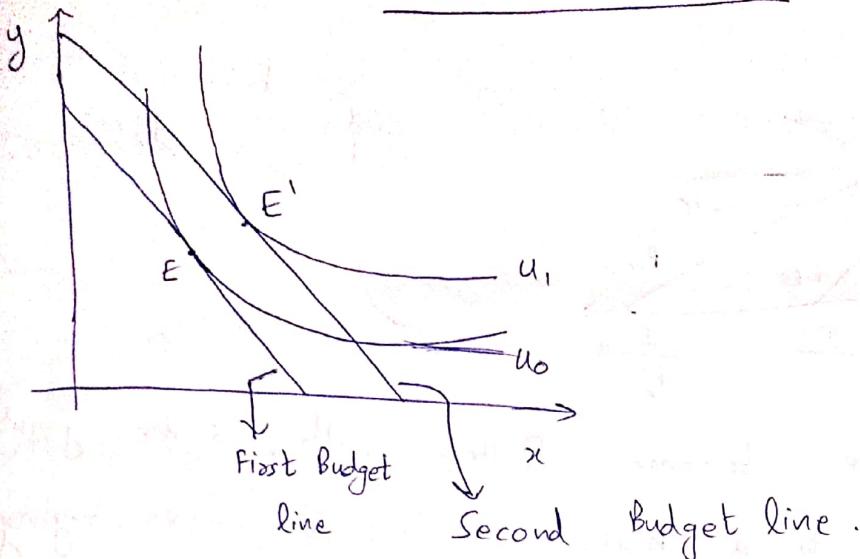
In these two cases,  $MRS = \frac{P_x}{P_y}$  doesn't

hold.

What would be the case of perfect complements.

19/01/2021

### Income Increase



If income increases, budget line shifts rightward.  
New budget line is tangent to a higher indifference curve. Consumer buys more of both commodities.  
(if it is a normal good).

Normal good:- If income increases, ~~you~~ you buy more of these goods.

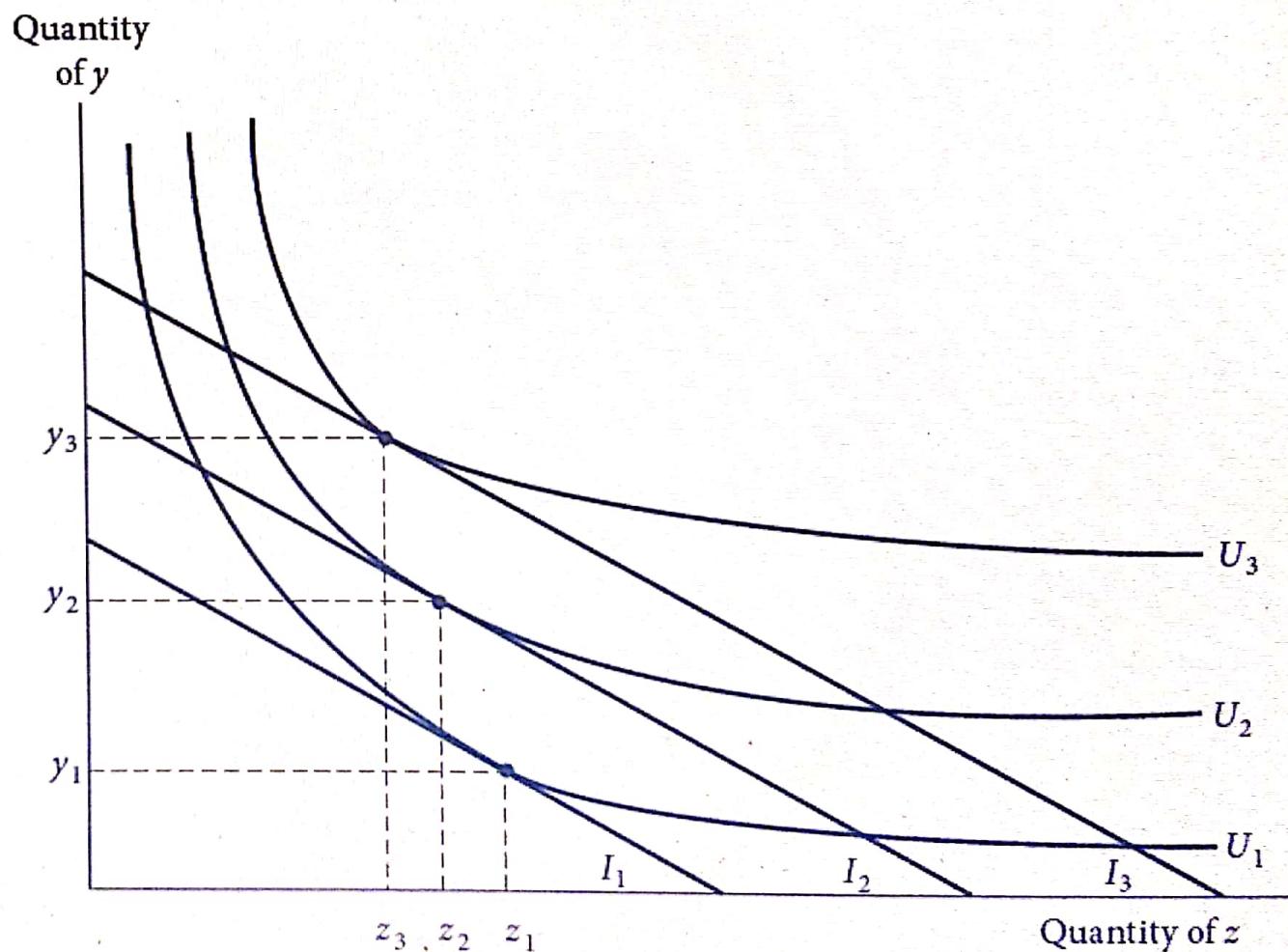
Inferior good:- If income increases, you buy lesser of these goods.

Eg: Firewood, cheap cars, Old mobile phones.

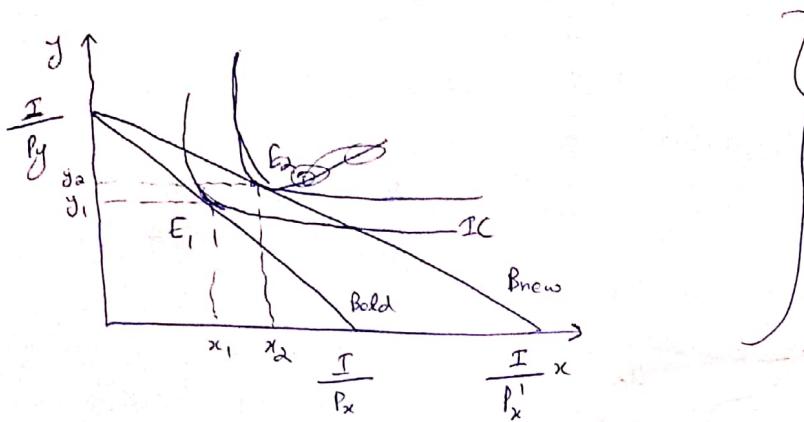
\* See "reference book" for a graph where an inferior good is on x-axis and normal good on y-axis. (Pg : 144, Fig 5.2).

**FIGURE 5.2**  
An Indifference Curve  
Map Exhibiting Inferiority

In this diagram, good  $z$  is inferior because the quantity purchased decreases as income increases. Here,  $y$  is a normal good (as it must be if there are only two goods available), and purchases of  $y$  increase as total expenditures increase.



## Price change:-



Price of  $x$   
decreases.

Budget line becomes flatter with same  $y$ -intercept.  
Consumer moves to a higher indifference curve, buying more of both the goods.

→ Does not happen everytime.  
Depends on degree of substitutability

Price of  $x$  decreases, still we end up buying more  $y$  and  $x$ .

Price effect is composed of two effects:

1. Substitution effect } The degree of substitutability of  $x$  and  $y$  will determine if you buy more when price of  $x$  decreases.
2. Income effect. } The money you saved due to price decrease, lets you buy more goods.

Price effect is the movement of  $E_1$  to  $E_2$ .

Price decrease is an increase in purchasing power,  
ie; it feels like your income has increased.

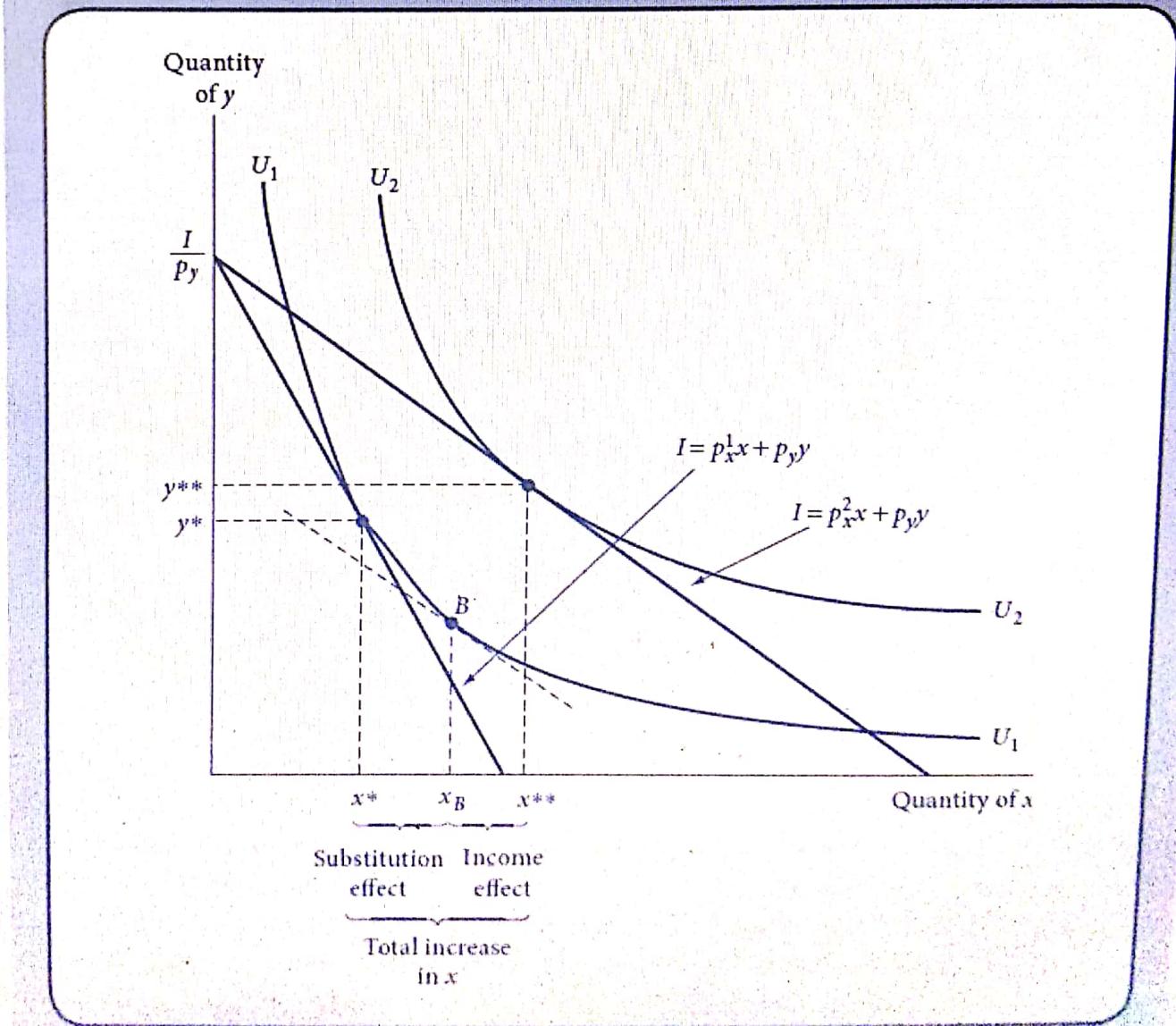
See Pg: 146, Fig 5.3 for clear idea on  
substitution and income effect.

Note: In Fig 5.3, the point B is on a line parallel to the new budget line so that it is tangent to the initial IC.

FIGURE 5.3

Demonstration of the  
Income and Substitution  
Effects of a Decrease in  
the Price of  $x$

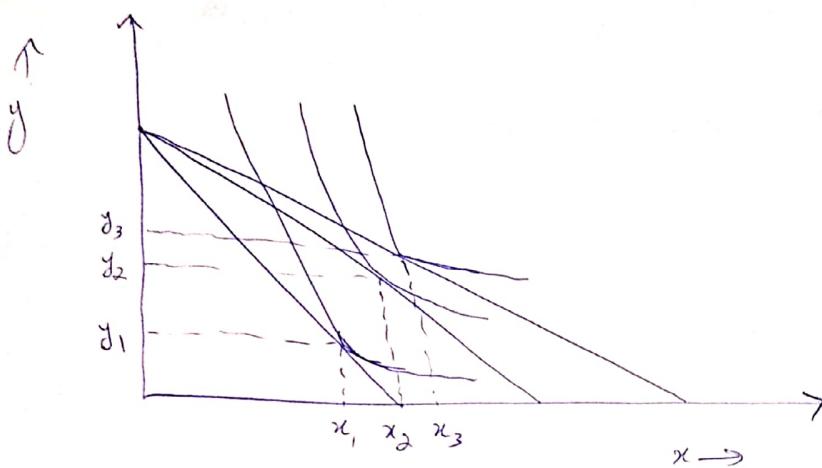
When the price of  $x$  decreases from  $p_x^1$  to  $p_x^2$ , the utility-maximizing choice shifts from  $x^*, y^*$  to  $x^{**}, y^{**}$ . This movement can be broken down into two analytically different effects: first, the substitution effect, involving a movement along the initial indifference curve to point  $B$ , where the  $MRS$  is equal to the new price ratio; and second, the income effect, entailing a movement to a higher level of utility because real income has increased. In the diagram, both the substitution and income effects cause more  $x$  to be bought when its price decreases. Notice that point  $I/p_y$  is the same as before the price change; this is because  $p_y$  has not changed. Therefore, point  $I/p_y$  appears on both the old and new budget constraints.



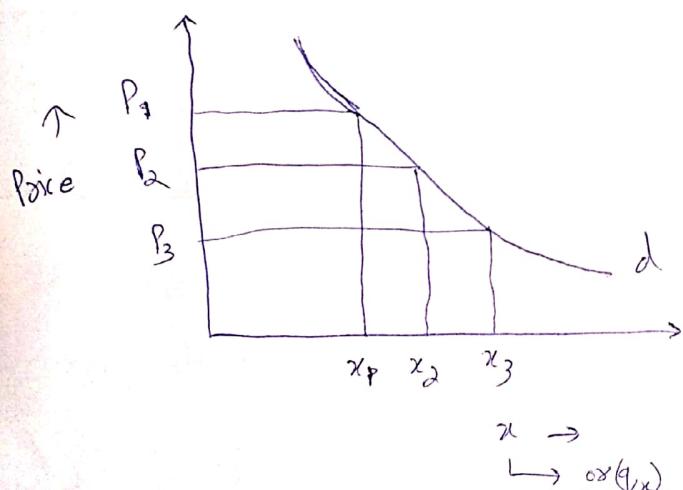
Substitution effect is how much more you prefer  $x$  because of the decrease in price of  $x$ .

Income effect is the increase in amt. of  $x$  and  $y$  that you buy due to higher purchasing power.

Now,



Now we take this  $x_1, x_2, x_3$  and plot it with its price.



Simply put,  
price decreases,  
people buy it  
more.

This is individual  
demand curve.

This is called demand curve. It shows the relation b/w price and quantity demanded, holding other things same (Ceteris Paribus).

Like: Income, price of other good, preferences, etc.

## Elasticity of demand :-

$q_x = f(p_x, p_y, I)$   $\rightarrow$  demand function.

Rest I have explained later : (P.T.O)<sup>2</sup>.

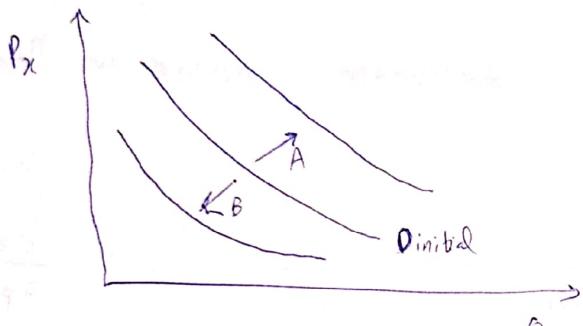
In the last class we talked about the demand curve.

We plotted quantity demanded vs price.

We denote demand curve as:

$$Q_x = f(P_x, P_y, I)$$

↪ of course  $Q_x$  depends on more variables like preference, but we assume Ceteris Paribus for the rest.



Say  $P_y$  increases.

If  $x$  and  $y$  are perfect substitutes, demand curve shifts upward (A).

If  $x$  and  $y$  are perfect complements, demand curve shifts downward (B).

What about change in income? If income increases,

demand curve shifts upward.

Similarly, changes in preference also changes the demand curve.

Now how do we know how much the quantity demanded changes with change in price.

$$Q_x = f(P_x, P_y, I)$$

$$\frac{\partial Q_x}{\partial P_x} = f'(P_x, P_y, I) \quad \left. \begin{array}{l} \text{One way is the first order derivative, but different commodities are measured in different units.} \\ \text{Eg: Rice - quintal, petroleum - barrels, gold - gram.} \end{array} \right\}$$

A good measure is elasticity.

Elasticity is of three types

(1) Price Elasticity: It measures the proportionate change in quantity demand of good  $x$  in response to a proportionate change in the price of  $x$ .

$$e_{x, P_x} = \frac{\Delta x/x}{\Delta P_x/P_x} = \frac{\Delta x}{\Delta P_x} \cdot \frac{P_x}{x} \approx \frac{\partial x}{\partial P_x} \cdot \frac{P_x}{x}$$

$$e_{x, P_x} = \frac{\partial x (P_x, P_y, I)}{\partial P_x} \cdot \frac{P_x}{x}$$

(2) Income elasticity :-

$\left( \frac{\partial x}{\partial I} \right)$  is -ve always

$$e_{x, I} = \frac{\Delta x/x}{\Delta I/I} \approx \frac{\partial x}{\partial I} \cdot \frac{I}{x}$$

$x > 0, I > 0 \Rightarrow$  The sign of  $e_{x, I}$  depends on  $\frac{\partial x}{\partial I}$

For normal good,  $\frac{\partial x}{\partial I}$  is +ve.

For inferior good,  $\frac{\partial x}{\partial I}$  is -ve.

### (3) Cross-price elasticity:-

$$e_{x,y} = \frac{\Delta x/x}{\Delta p_y/p_y} \approx \frac{\partial x}{\partial p_y} \cdot \frac{p_y}{x}$$

Again, sign of  $e_{x,y}$  depends on  $\frac{\partial x}{\partial p_y}$ .

For perfect substitutes,  $\frac{\partial x}{\partial p_y}$  is +ve.

For perfect complements,  $\frac{\partial x}{\partial p_y}$  is -ve.

Out of all these elasticities, price elasticity is the most important.

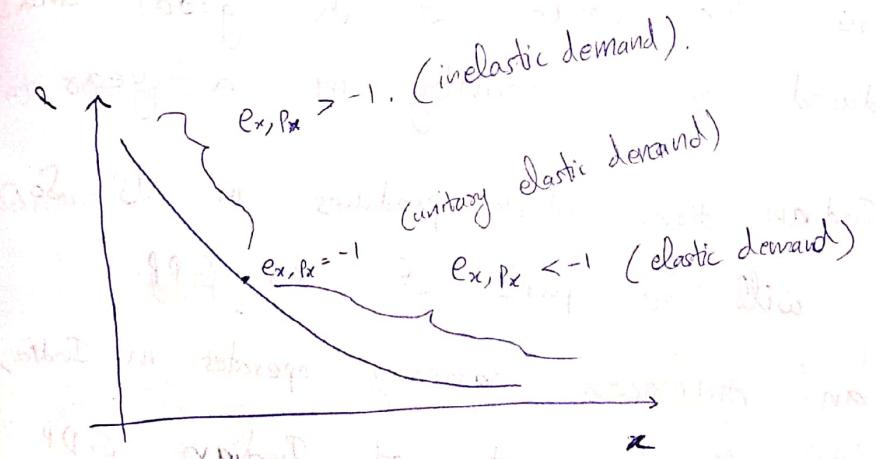
How would you interpret  $e_{x,p_x} = -3$ ?

It says, if  $p_x$  increases by 1%, qty. demanded of  $x$  decreases by 3%.

If  $e_{x,p_x} = -1$ , it is called unitary elastic demand.

$e_{x,p_x} < -1$  : called elastic demand.

$e_{x,p_x} > -1$  : called inelastic demand.



Remember, from the graph, it seems counter-intuitive that lesser slope is elastic demand.

However, here the slope is  $\frac{\partial p_x}{\partial x}$ , whereas we're looking at  $\frac{\partial x}{\partial p_x}$ .

Eg of good with:

most of the non-elastic demand: essential commodities such as food, travel (train, bus, plane tickets), etc.

inelastic demand : addictive products such as cigarettes, alcohol.

### Spending :- ( $E = \text{Expenditure}$ )

$$E = x \cdot P_x$$

$$\frac{\partial E}{\partial P_x} = x + P_x \cdot \frac{\partial x}{\partial P_x} = x(1 + e_{x, P_x}).$$

\* If  $e_{x, P_x} = -1$ , Expenditure doesn't change.

\* If  $e_{x, P_x} < -1$ ,  $\frac{\partial E}{\partial P_x}$  will be negative.

\* If  $e_{x, P_x} > -1$ ,  $\frac{\partial E}{\partial P_x}$  will be positive.

25/01/2021

We move on to the next topic - Production and Supply.

### Gross Domestic Product (GDP)

Current GDP of India : 2.6 billion US dollars.

\* GDP measures the value of all goods and services produced in a country in a year.

Eg: TCS is an Indian firm which produces in US. So, their services will be part of US-GDP.

Similarly, if an American company operates in India, their services will be part of Indian GDP.

Note: The fact that we have "in a country" and not "by the country" sums it all up.

Largest Import item of India: Petroleum.

Largest Export item of India: 1) IT services.  
2) Gems and Jewellery.

GDP can be measured in two ways:

1) At market price.

2) At constant price.

Say you produce 10 mangoes in first period (price = 10).

$$t=1 : 10 \times 10 = 100 \text{ (GDP)}$$

In the next period, you produce 10 mangoes (price = 11)

$$t=2 : 10 \times 11 = 110 \text{ (GDP)}.$$

At constant price, we have :  $t=2 \therefore 10 \times 10 = 100$ .

So, GDP has not grown at all.

\* GDP calculated at market price is called Nominal

GDP.

In the above example, there is 10% increase in GDP at market price.

Suppose :

$$t=1 \quad 10 \text{ unit good} \times 10 = 100$$

$$t=2 \quad 11 \text{ unit good} \times 11 = 121$$

Nominal GDP increase : 21%  $\left( \frac{121-100}{100} \times 100 \right)$

GDP at constant price :  $t=2 \quad 11 \times 10 = 110$

(10% increase).

Nominal GDP  $\rightarrow$  at market price.

Real GDP  $\rightarrow$  at constant price.

Eg: India's GDP series (say) :-

	<u>GDP</u> (base is 2013)	<u>GDP</u>
2016	2.1	$\hookrightarrow$ ie; price is the same as 2013. 2.8
2017	2.15	same as 2013. 2.9
2020	2.6	3.3

Nominal GDP

will be higher than Real GDP.

Price Change / Inflation :-

$$\text{Inflation} = \frac{P_{t+1} - P_t}{P_t}$$

i.e; Rate of change of price.

$$I_p \cdot P_t = P_{t+1} - P_t$$

$$\Rightarrow P_{t+1} = (1 + I_p) P_t$$

Note: Here we can ~~choose~~ calculate the inflation of a particular good or we can choose a consumer representative bundle.



You can take weighted average price of this

$$P_{t+1} = (1 + I_p) ( ) ( ) \dots ( ) P_0$$

↳ So  $P_{t+1}$  is an aggregate effect of all previous inflation.

For a good economy, inflation should be 3-7%.

as local broad

There are three sectors of ~~India~~ economy:

Agriculture

Industry

Service

Each of these sectors have sub-categories.

\* In India:

20%  
Agriculture

25%  
Industry

Service

55%

Percentage denotes contribution to GDP.

60% of India's employment is under agriculture.

So, productivity in agricultural sector is quite low.

In fact much of that 60%, are "disguised unemployed".

## Unemployment Rate:-

Unemployed is a person in his/her working age who is not working ~~is~~ and is looking for job.

Working age : 15 - 60 yrs.

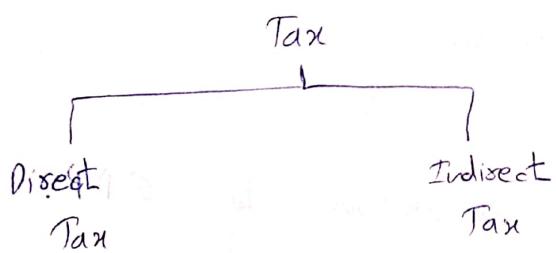
$$\text{Unemployment rate} = \frac{\text{No. of unemployed people}}{\text{No. of people in working age}}$$

Say if 3 brothers are working on a farm. The fourth brother is working with them, but is looking for a job.

3 bros  $\longrightarrow$  100 ton produce } on same land.  
4 bros  $\longrightarrow$  100 ton produce }

$\therefore$  4<sup>th</sup> brother does not provide additional productivity.

Hence, he is "disguised ~~an~~ unemployed".



Eg: Income tax,  
Corporate tax.

Eg: GST.

When the tax burden can be transferred from one person to another person  $\rightarrow$  Indirect tax.

Cannot be transferred  $\rightarrow$  Direct Tax.

01/02/2021

Working age population - Not working and not looking for job = Labour force.

Labour force = Working + Not working (but looking for job)

Working + Not working  
for job

Employed      Unemployed

Unemployment rate =  $\frac{\text{Unemployed}}{\text{Labour force}} \times 100$

### Production:

Main activity of a firm is to process to convert inputs into outputs.

$$Q = f(L, K)$$

Q: output , L: Labour,

K: Capital (Latin: Kapita'l).

### Marginal product of an input:

$MP_L = \frac{\partial Q}{\partial L}$  = Additional output that can be produced by employing an additional unit of labour, holding k constant.

Similarly,

$MP_K = \frac{\partial Q}{\partial K}$  = " (with similar changes in words).

$$MP_L > 0, MP_K > 0.$$

Returns to scale:

$$Q = f(L, K)$$

- \* If labour and capital are increased by  $t$ -fold and output increases by  $t$  fold, then the production function exhibits constant returns to scale.
- \* If output increases less than  $t$ -fold, then production function exhibits decreasing returns to scale.
- \* If " " more than  $t$ -fold, " " " increasing

$$Q = A L^\alpha K^\beta$$

$$Q' = A (tL)^\alpha (tK)^\beta$$

$$= t^{\alpha+\beta} A L^\alpha K^\beta$$

$$= t^{\alpha+\beta} Q \quad \text{Ansatz}$$

$$\text{If } \alpha + \beta = 1 \Rightarrow \text{CRS}$$

$$\alpha + \beta > 1 \Rightarrow \text{IRS}$$

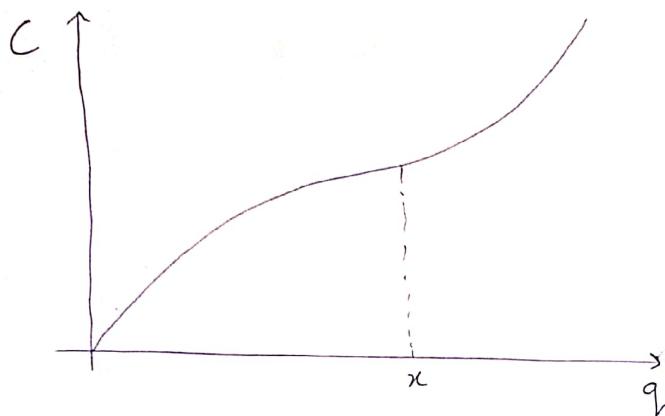
$$\alpha + \beta < 1 \Rightarrow \text{DRS}$$

## Cost of Production :-

$$C = f(q)$$

→ Fixed Cost (Eg: maintenance charges, <sup>basic</sup> labour charges, etc..)

→ Variable Cost (To increase production than the basic amt, you need to spend more. This comes under Variable Cost).



$x$  is the optimal point of your production.

$$\text{Marginal Cost} = \frac{\partial C}{\partial q} . \quad (MC)$$

$$\text{Average Cost} = \frac{C}{q} . \quad (AC)$$

→ Additional cost incurred by a producer to produce an additional unit of good.

Note that MC decreases till  $x$  and increases after.

This is because, with the initial machinery, labour etc.., we don't have to spend a lot more to produce more.

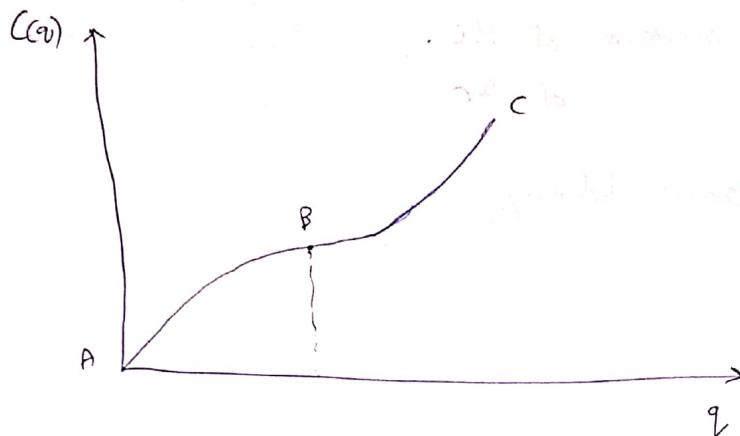
Later, the maximal point for this is reached, and we need to ~~start~~ spend more (eg: get new machines, more labour force, etc..) for more production.

02/09/2021

### Cost

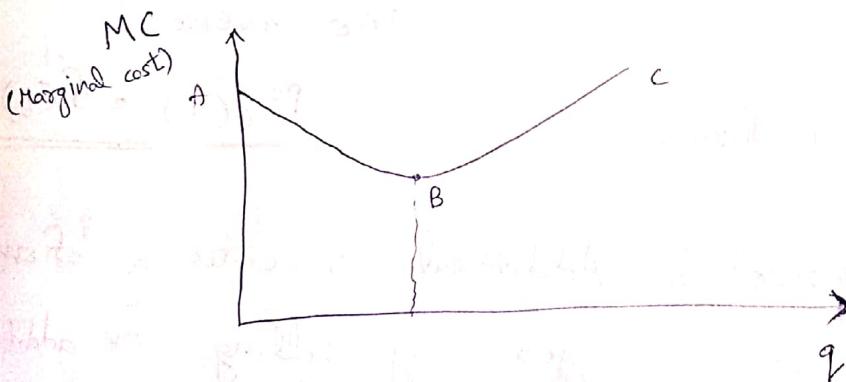
$$C = c(q)$$

$$q = q(L, K)$$



AB: Cost increases at ~~an~~ a decreasing rate, Marginal cost  $\downarrow s$ .

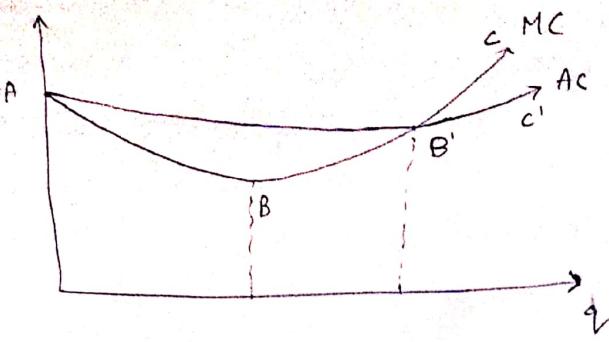
BC: Cost increases at an increasing rate, Marginal cost  $\uparrow s$ .



$$MC = \frac{\partial c(q)}{\partial q}$$

Average cost (AC) :  $\frac{c(q)}{q}$





$B$  - Point of local minimum of  $MC$ .

$B'$  - " " " " of  $AC$ .

$MC$  intersects  $AC$  from below.

### Revenue: ( $R$ )

$$R = P \cdot q \quad P - \text{price}$$

$q$  - qty. demanded

$$= \cancel{P} g(q) \cdot q$$

$$= h(q)$$

We already know:

$$q = f(p) \quad \left. \begin{array}{l} \text{demand} \\ \text{curve} \end{array} \right.$$

Take inverse:

$$\underline{p = g(q) = f^{-1}(q)}.$$

Revenue of a firm.

$MR$  (Marginal revenue) = Additional revenue a firm gets by selling an additional unit of output.

$$= \underline{\underline{\frac{\partial R}{\partial q}}}.$$

## Profit Maximization:-

Profit is denoted by  $\Pi$ .

$$\Pi = R - C \quad (R - \text{Revenue}, C - \text{cost})$$

$$= R(q) - C(q)$$

$$\frac{\partial \Pi}{\partial q} \Rightarrow \frac{\partial R(q)}{\partial q} = \frac{\partial C(q)}{\partial q}$$

$$\Rightarrow \underline{MR = MC.}$$

## Relationship between price and MR:-

$$R = P \cdot q.$$

$$\begin{aligned} MR &= \frac{\partial R}{\partial q} = P + q \cdot \frac{dP}{dq} \\ &= P + \left(1 + \frac{dP}{dq} \cdot \frac{q}{P}\right) \end{aligned}$$

$$= P \left(1 + \frac{1}{\frac{dq}{dp} \cdot \frac{p}{q}}\right)$$

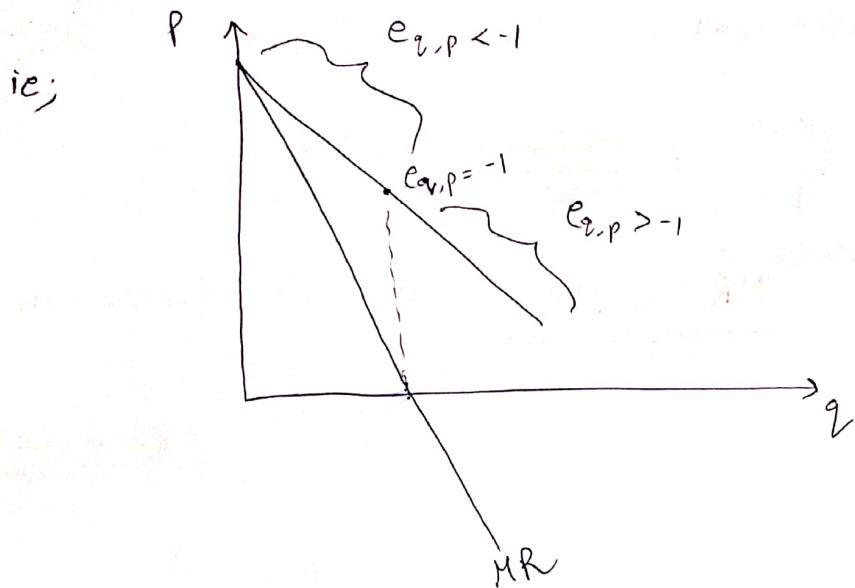
$$= P \left(1 + \frac{1}{e_{p,q}}\right) \rightarrow \text{Price elasticity.}$$

~~when e~~

When  $e_p = -1$ ,  $MR = 0$

$e_p > -1$ ,  $MR > 0$

$e_p < -1$ ,  $MR < 0$



04/02/2021

### Market Structure

\* Number of players / firms.

#### One-firm market:

- This type of market is called Monopoly.
- The firm is called monopolist.
- Eg: Electricity

#### Two firm market:

- This type of market is called Duopoly.

→ More than two firms

Oligopoly, and

Few firms

A large no. of firms.

Few firms & Market structure called Oligopoly.

Eg: Spices, garments.

Large # of firms & Market structure called Perfect Competition.

Eg: Most of the goods nowadays.

\* Market Power decreases with increase in # of firms.

The power of deciding the price, etc.. (power over the market).

(If you increase price too much, you may lose customers).

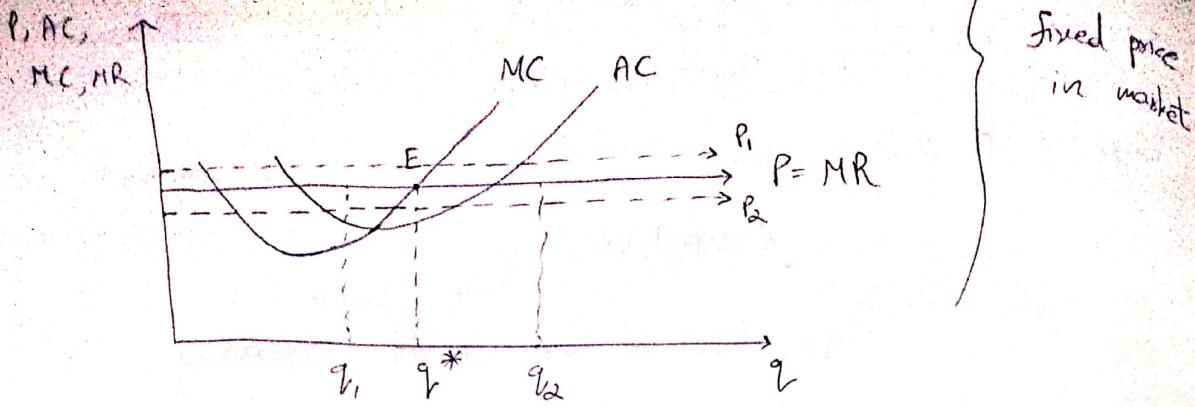
Perfect competition:-

1. A large number of sellers.
2. A large number of buyers.
3. Free entry/exit of sellers.
4. All sellers sell homogenous product.

↳ ie, product of each seller is a perfect substitute for each other.

These are the characteristics of perfect competition (actually, there are the axioms through which one defines perfect competition).

①, ②, ③, ④ → A firm is a price taker, ie, firm has to accept the market price. Only thing firm can change is the # of products to sell.



Profit Maximisation happens when  $MR = MC$ , ie, at E.

E is the point of equilibrium (maximum profit).

Firm's profit maximising output is  $q^*$ .

Equilibrium means, firm reaches this point at the end ~~end~~ starting from any nearby point.

Say at  $q_1$ : We have more revenue than cost

$\Rightarrow$  Firm increase production and moves towards  $q^*$ .

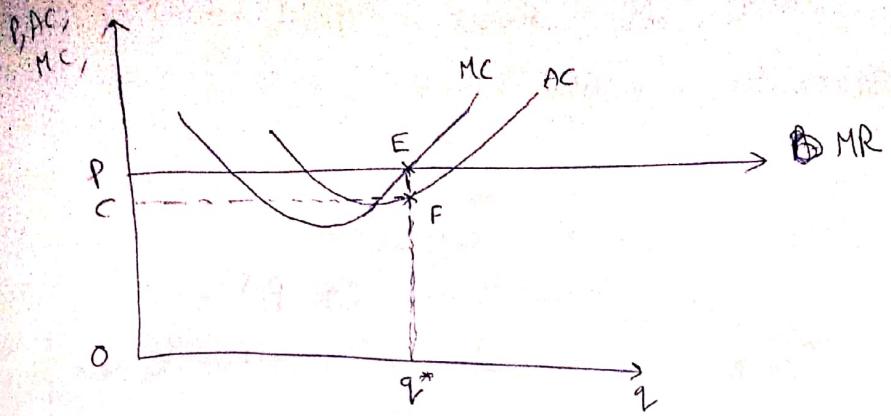
At  $q_2$ : Revenue < Cost  $\Rightarrow$  Firm decreases production  
 $\Rightarrow$  Firm move towards  $q^*$ .

$\therefore q^*$  is the point of equilibrium.

For higher price  $P_1$ , higher  $q_1$  is the point of equilibrium.

For lower price  $P_2$ , lower  $q_2$  is the point of equilibrium (However, price shouldn't be too)

$\hookrightarrow$  See next page.



$R = \text{Area of rectangle } Oq^* EP$ .

$C = \text{Area of rectangle } CFq^* O$ .

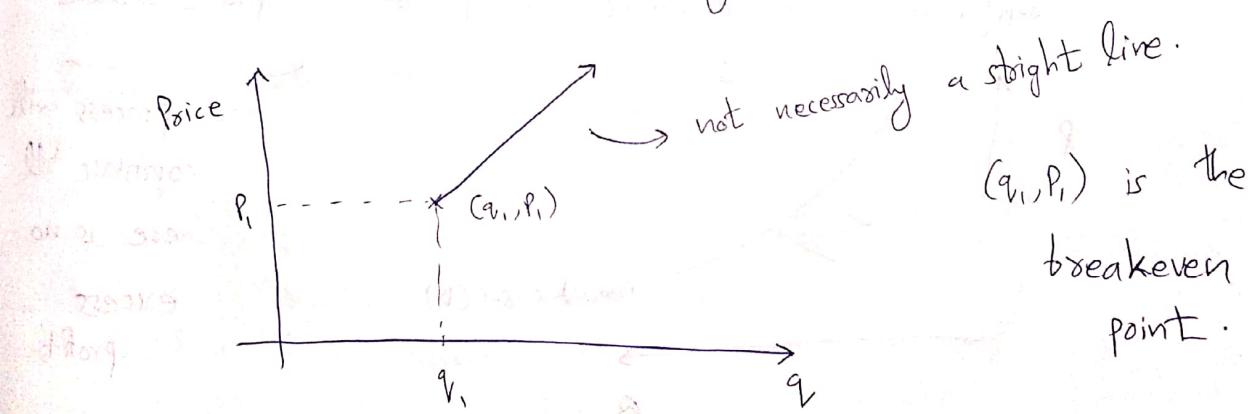
$\Rightarrow \text{Profit} = \text{Area of } PCFE$ .

- \* If price falls and reaches the minimum point of AC, then there is zero profit.
- \* If price falls below that, then firm is at loss (ie; negative profit).

The point where min. point of AC is

$\therefore$  The minimum point of the AC curve is called the Breakeven point.

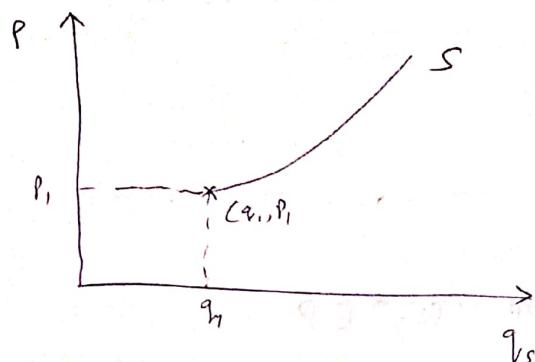
So, now we get a supply curve:



↳ This is the individual supply curve.

↳ Point of this is to show that ~~there is no supply below~~ breakeven point.

So, once we collect all firms' supply curves, we can get the aggregate supply curve.



$(q_1, p_1)$  is the break-even point.

Note: Supply curve is +vely sloped (otherwise there would be problem because:

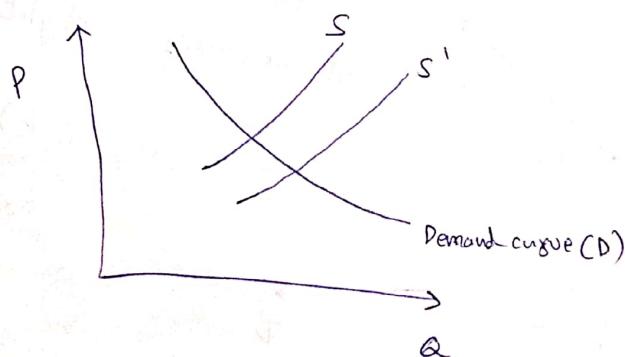
Higher production should be accompanied with a higher price, otherwise firm will be at loss).

08/02/2020

### Dynamics in Perfect Competition:

Excess profit  $\Rightarrow$  entry of new firms.

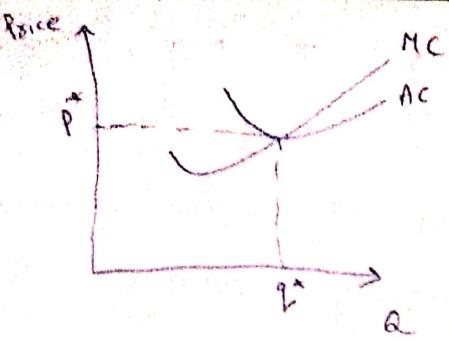
( $\because$  we're looking at aggregate supply curve)  $\Rightarrow$  supply curve shifts rightward ( $S \rightarrow S'$ )  $\Rightarrow$  decrease in price  $\Rightarrow$  profit reduces



( $\because$  there is free entry of firms)

This process will continue till there is no excess profit.

So in the long run equilibrium, there wouldn't be any excess profit.

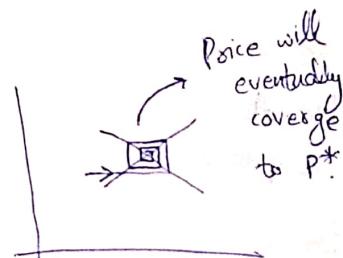
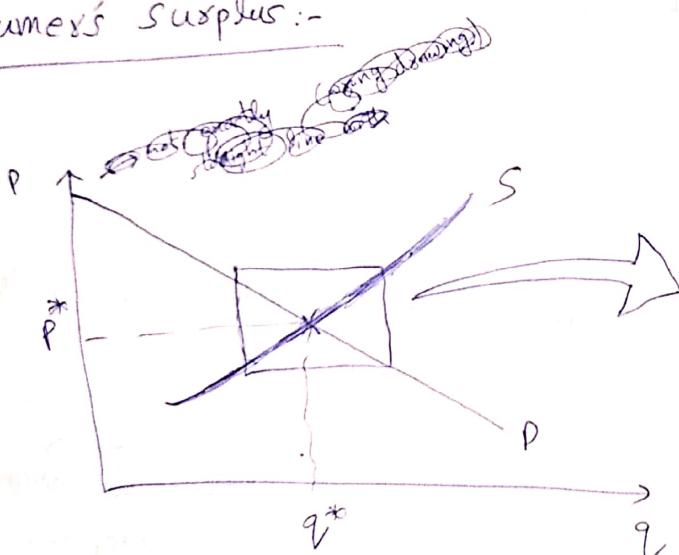


$P^*$  will be the ~~equilibrium~~ price in the long run.

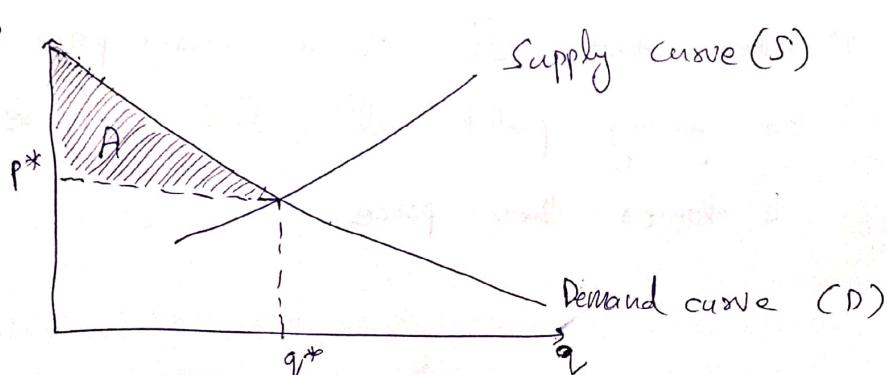
Similarly, if there is loss, some firms exit and supply curve shifts leftward  $\Rightarrow$  price rises  
 $\Rightarrow$  profit increases (or loss decreases)

till it reaches equilibrium point  $P^*$  (price).

Consumer's Surplus:-



So, now let's look at the curves.



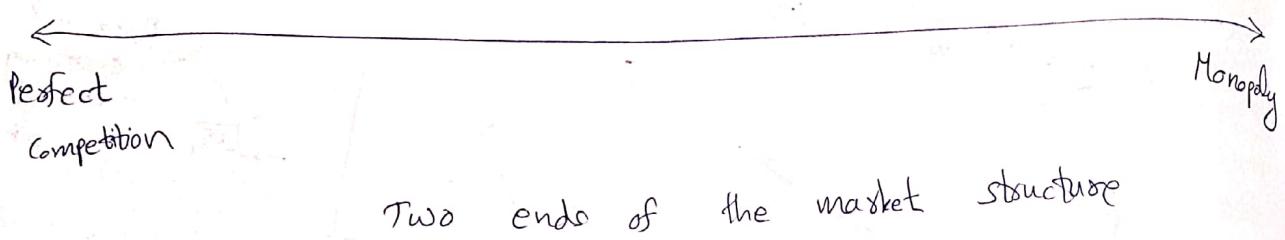
Shaded area A is called the consumer surplus.

Some consumers are willing to buy the product despite the high prices, but since the price is lesser and everyone buys at that lesser price, these consumers are actually "saving" their money.

This is called consumer surplus } amt. how much they save.

\* In a perfectly competitive market, consumer surplus remains completely with the consumers.

So, if we choose consumer surplus as a measure of welfare  $\rightarrow$  it is maximum in a perfectly competitive market.



because the firm cannot decide the price.

If other firms sell at a lower price and are gaining profit, all firms will be forced to lower their price.

## Monopoly:

- \* One firm.
- \* Many consumers.
- \* Sells product that does not have close substitute.

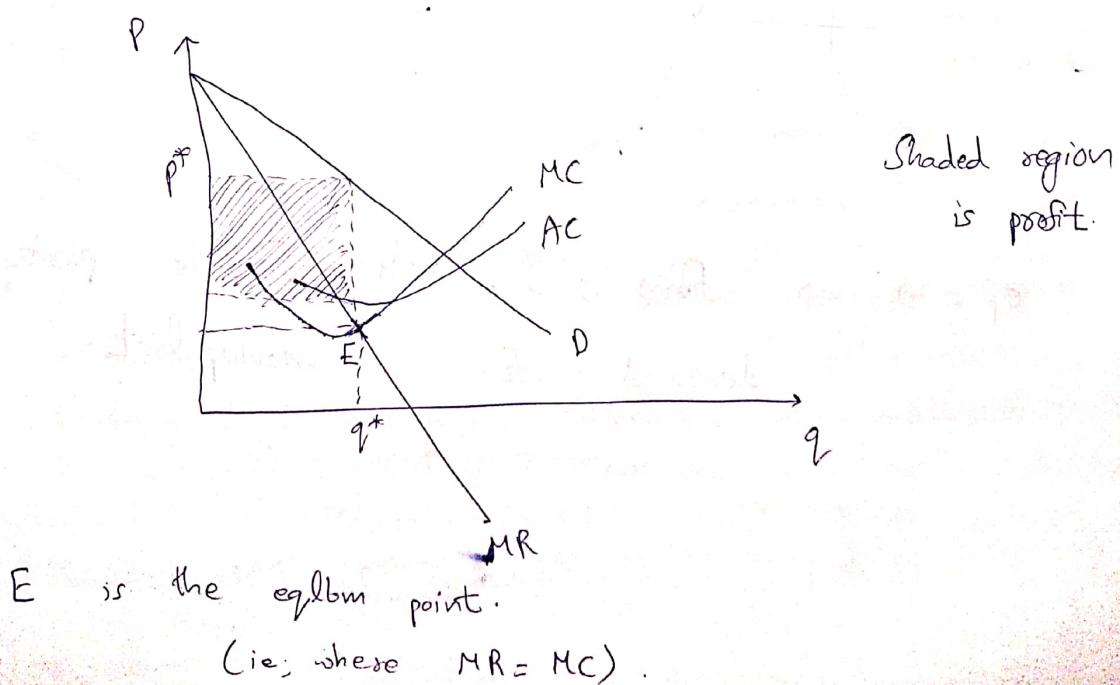
Reasons for monopoly: (ie; why monopoly emerges)

- \* Technology (possession of exclusive technology).
- \* Market (The market is such that, if you allow a lot of firms, ~~many~~ will gain significant profits and they'll drop out).
- \* Investment.
- \* Societal concern.

↳ Eg: We can't leave defense production to lot of firms. We have to give it to government firms, or private firms whom we can trust.

11/02/2021

In monopoly, the market demand curve is the firm's demand curve.



## Profit Maximisation:

$$MR = MC \Rightarrow P \left(1 + \frac{1}{e_p}\right) = MC$$

$$\Rightarrow P + \frac{P}{e_p} = MC$$

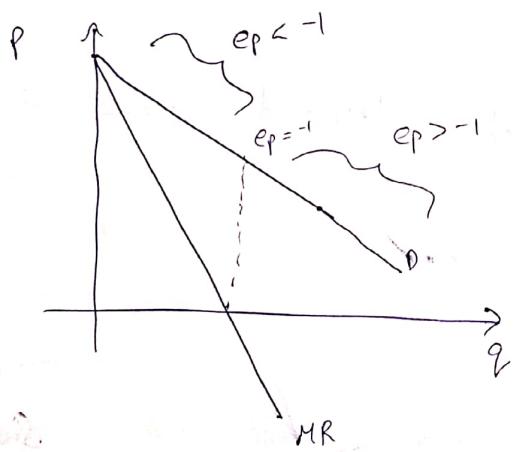
$$\Rightarrow P - MC = \frac{-P}{e_p}$$

$$\Rightarrow \frac{P - MC}{P} = \frac{-1}{e_p}$$

$\left(\frac{P - MC}{P}\right)$  is called mark-up.

Mark-up is inversely related to price elasticity.

If  $e_p > -1$  then  $MR$  is -ve. Hence firm will not operate in the region of the demand curve where  $MR$  is -ve.



$e_p < -1 \Rightarrow$  Infeasible part of demand for a monopolist.

Monopoly price is higher than the competitive price.

Therefore consumer surplus is reduced for monopoly.

Reference for monopoly: Same book. In chapter called monopoly, we covered first two sections so far. We'll be covering two more sections (not 3 and 4).

### Price discrimination:-

\* Charging different price to different buyers.

Eg: Electricity  $\rightarrow$  for commercial use and domestic use, prices are different.

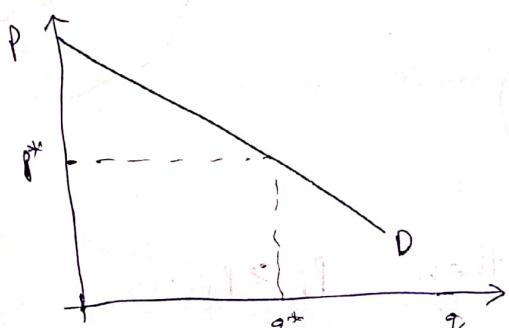
Airplane ticket  $\rightarrow$  if you buy at the last moment, price is higher.

A firm can discriminate based on two ~~not~~ conditions:

1) Market can be divided (Eg: Market in rural, urban).

2) No reselling is possible.

### 1<sup>st</sup> degree price discrimination:- (Aka Perfect price discrimination).



Separate price for each consumer

$\Rightarrow$  All consumer surplus is lost.

Information requirement (about consumers) is huge on the part of the firm.

Eg: Lawyer's fee, ~~people~~ people who know your vulnerability or willingness/ability to pay.

### 3<sup>rd</sup> degree price discrimination:-

\* Markets are properly segregated.

→ Eg: Rural / Urban, domestic / international (foreign).

Eg: Electricity.

Two rates for the same product

(Eg: Tourism - rate may be different for you and your foreign friend)

\* Reselling is not possible.

↳ (1) You cannot buy electricity at rural place and sell it to urban area.

(2) You cannot buy same rate ticket for your foreign friend.

→ MC of production is same.

Equilibrium condition:

$$MR_i = MR_j = MC \quad \} \text{ think about this.}$$

$$P_i \left(1 + \frac{1}{e_{P_i}}\right) = P_j \left(1 + \frac{1}{e_{P_j}}\right)$$

i, j are markets

Eg: Market i = Rural,

Market j = Urban.

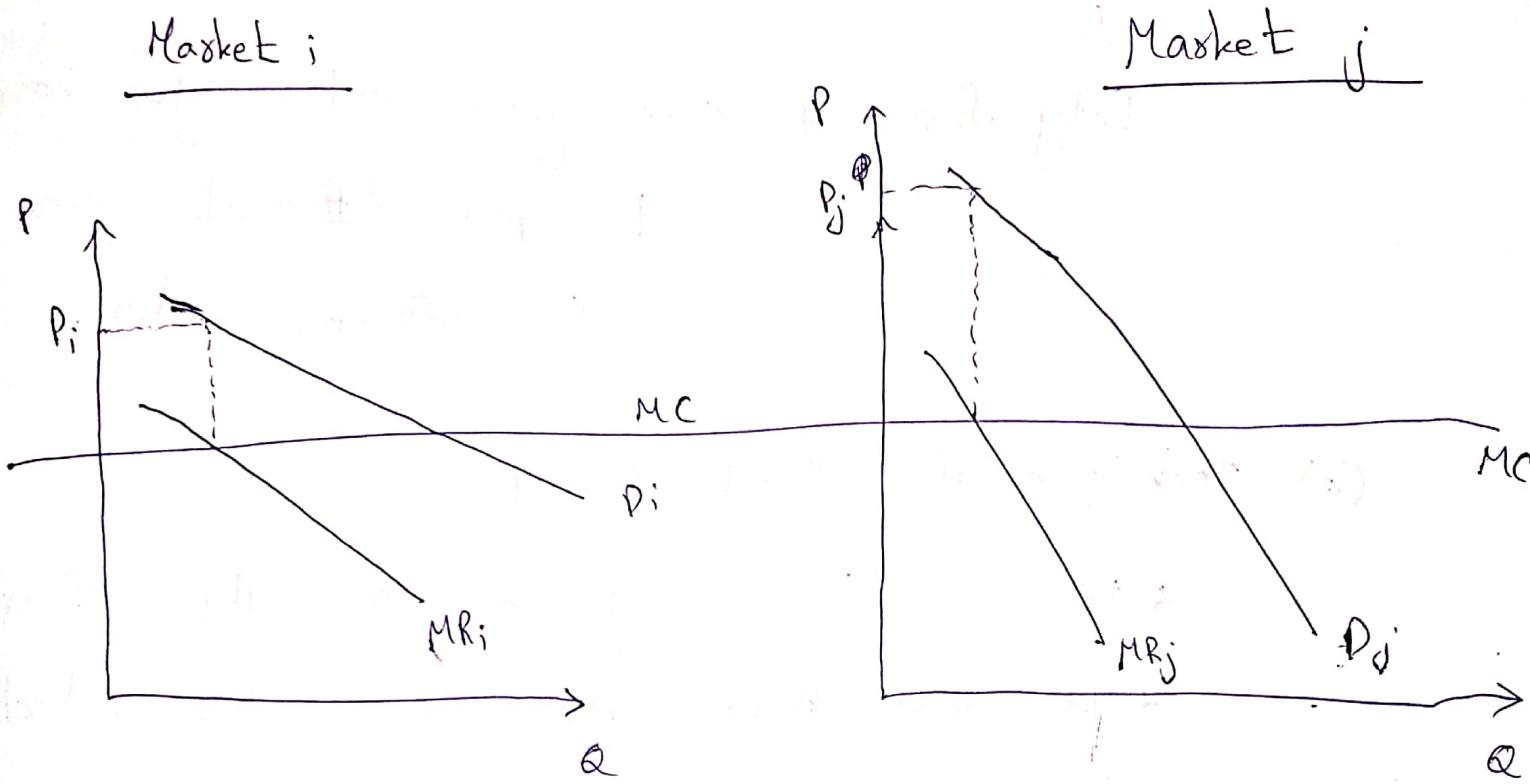
$$\Rightarrow \frac{P_i}{P_j} = \frac{\left(1 + \frac{1}{e_{P_j}}\right)}{\left(1 + \frac{1}{e_{P_i}}\right)}$$

⇒ If  $e_{P_i} < e_{P_j}$ , then  $P_i > P_j$ .

Eg: elasticity in Urban area is less

→ Higher price compared to Rural.

Graphically speaking, ~~there is no difference between~~  
MC is constant



Price elasticity for demand  
is higher in market i than market j

$$P_i < P_j$$

A detailed picture is attached.

[Detailed Picture](#)

## 2<sup>nd</sup> Degree of Price Discrimination:-

So far, we saw that monopolists separated demanders into identifiable categories and select profit-maximising price for each category.

An alternative approach is to choose a price schedule that provides incentives for demanders to separate themselves depending on how much they want to pay.

Eg: (1) Amusement Park.

Entry fee + once you enter, you have to pay different prices for different rides.

(2) Technique of Block pricing:

- \* If you buy qty. ~~0-a~~, then 1<sup>st</sup> rate.
- \* If you buy qty. a-b, then 2<sup>nd</sup> rate.

(3) As a producer, I don't know how much you'll pay for flight ticket.

∴ I categorize price based on urgency/need.

Last minute tickets are much costlier than buying earlier.

So, in short:

Perfect competition

Monopoly

(Two ends of a rope)

- Price low.
- Firms can't decide price.
- Consumer surplus remains with consumers.

- High price.
- Firm decides price.

- Consumer surplus is captured by firm.

\* — End of Microeconomics — \*

Macroeconomics:-