# **External Sponsorship Policy for Projects**

#### Introduction:

The purpose of this document is to outline the policy and guidelines regarding external sponsorship for projects within an organization. External sponsorship refers to financial or in-kind support received from external entities such as businesses, foundations, or individuals for specific projects or initiatives. This policy aims to ensure transparency, fairness, and accountability in soliciting and managing external sponsorships.

### **Policy Statement:**

Our organization encourages and welcomes external sponsorship for projects that align with our mission, values, and strategic objectives. External sponsorships can provide additional resources, expertise, and networking opportunities, enabling us to deliver high-quality projects that create a positive impact. This policy establishes the framework for soliciting, evaluating, accepting, and managing external sponsorships in a manner that upholds our organizational integrity and interests.

#### **Guidelines:**

# **Eligibility and Prioritization:**

- a. Projects seeking external sponsorship must align with the organization's mission, vision, and values.
- b. Prioritization criteria should be established to determine which projects are eligible for external sponsorship based on their strategic importance, potential impact, and resource requirements.

#### **Sponsorship Solicitation:**

- a. A designated team or individual should be responsible for soliciting external sponsorships.
- b. Ethical guidelines and best practices should be followed during the solicitation process, ensuring transparency, honesty, and compliance with applicable laws and regulations.
- c. All potential sponsors should be treated equitably and given fair opportunities to contribute.

## **Sponsorship Evaluation and Acceptance:**

- a. Sponsorship proposals should be evaluated based on the project's alignment with the organization's objectives, the sponsor's reputation, and the potential benefits and risks associated with the sponsorship.
- b. Clear evaluation criteria should be established to guide the decision-making process.
- c. Final approval for sponsorship acceptance should be granted by authorized individuals or committees, ensuring that conflicts of interest are appropriately managed.

## **Sponsorship Agreements:**

- a. Written sponsorship agreements should be developed and executed with the sponsoring entity. These agreements should clearly define the rights, responsibilities, and expectations of both parties.
- b. Agreements should address financial contributions, in-kind support, intellectual property rights, branding guidelines, reporting requirements, and any other relevant terms and conditions.

#### Sponsorship Management:

- a. A designated project manager or team should be responsible for overseeing the sponsorship relationship throughout the project's lifecycle.
- b. Regular communication with sponsors should be maintained to ensure transparency, provide progress updates, and address any concerns or issues that may arise.
- c. Financial reporting, as per the agreed terms, should be provided to sponsors.
- d. Acknowledgment of sponsors should be carried out according to the agreed branding guidelines, ensuring visibility and recognition for their support.

#### **Conflict of Interest:**

- a. Individuals involved in the sponsorship process should disclose any potential conflicts of interest.
- b. Conflicts of interest should be managed transparently and impartially to avoid compromising the integrity of the sponsorship decision-making process.

## **Compliance and Accountability:**

- a. All activities related to external sponsorship should comply with applicable laws, regulations, and organizational policies.
- b. Adequate record-keeping should be maintained to ensure accountability, transparency, and future reference.

#### **Conclusion:**

This external sponsorship policy aims to provide a clear and consistent framework for soliciting, evaluating, accepting, and managing external sponsorships for projects within the organization. By adhering to these guidelines, we can foster meaningful collaborations, enhance project outcomes, and maintain the organization's reputation and integrity. Regular review and updates to this policy should be conducted to ensure its continued effectiveness and alignment with evolving organizational needs and best practices.