

Jessica Claire

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PROFESSIONAL SUMMARY

Highly motivated Sales Associate with extensive customer service and sales experience. Outgoing sales professional with track record of driving increased sales, improving buying experience and elevating company profile with target market.

WORK HISTORY

Bed Bath & Beyond, Inc.. San Francisco, CA
Senior Sales Associate | 03/2015 - Current

- Applied security and loss prevention training toward recognizing risks and reducing store theft
- Trained and developed sales team associates in products, selling techniques and procedures
- Maintained organized, presentable merchandise to drive continuous sales
- Implemented up-selling strategies for recommending accessories and complementary purchases

Target. San Francisco, CA
Sales Associate | 06/2013 - 03/2015

- Maintained organized, presentable merchandise to drive continuous sales
- Organized racks and shelves to maintain store visual appeal, engage customers and promote merchandise
- Evaluated inventory and delivery needs, optimizing strategies to meet customer demands
- Analyzed and processed returns, assisting customers with finding alternative merchandise to meet needs

SKILLS

- Guest services
- Inventory control procedures
- Merchandising expertise
- Loss prevention
- Cash register operations
- Product promotions

EDUCATION

San Francisco State University
San Francisco, CA
2013

Bachelor of Arts: Business
Administration