JESSICA CLAIRE

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Professional Summary

Highly motivated Sales Associate with extensive customer service and sales experience. Outgoing sales

professional with track record of driving increased sales, improving buying experience and elevating

company proﬁle with target market.

Skills

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Guest services

● Loss prevention

Inventory control procedures

Merchandising expertise

● Cash register operations

● Product promotions

Work History

Senior Sales Associate, 03/2015 to Current

Bed Bath & Beyond, Inc.– San Francisco, CA

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Applied security and loss prevention training toward recognizing risks and reducing store theft

Trained and developed sales team associates in products, selling techniques and procedures

Maintained organized, presentable merchandise to drive continuous sales

Implemented up-selling strategies for recommending accessories and complementary purchases

Sales Associate, 06/2013 to 03/2015

Target– San Francisco, CA

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Maintained organized, presentable merchandise to drive continuous sales

Organized racks and shelves to maintain store visual appeal, engage customers and promote

merchandise

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Evaluated inventory and delivery needs, optimizing strategies to meet customer demands

Analyzed and processed returns, assisting customers with ﬁnding alternative merchandise to meet

needs

Education

Bachelor of Arts: Business Administration, 2013

San Francisco State University- San Francisco, CA

