JESSICA CLAIRE

San Francisco, CA 94105

(555) 432-1000 - resumesample@example.com

PROFESSIONAL SUMMARY

Highly motivated Sales Associate with extensive customer service and sales

experience. Outgoing sales professional with track record of driving increased sales,

improving buying experience and elevating company profile with target market.

SKILLS

Guest services

Loss prevention

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Inventory control procedures

Merchandising expertise

Cash register operations

Product promotions

WORK HISTORY

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3/2015 to Current Senior Sales Associate

Bed Bath & Beyond, Inc.– San Francisco, CA

Applied security and loss prevention training toward recognizing risks and

reducing store theft

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Trained and developed sales team associates in products, selling techniques and

procedures

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Maintained organized, presentable merchandise to drive continuous sales

Implemented up-selling strategies for recommending accessories and

complementary purchases

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6/2013 to 03/2015 Sales Associate

Target– San Francisco, CA

Maintained organized, presentable merchandise to drive continuous sales

Organized racks and shelves to maintain store visual appeal, engage customers and

promote merchandise

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Evaluated inventory and delivery needs, optimizing strategies to meet customer

demands

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Analyzed and processed returns, assisting customers with finding alternative

merchandise to meet needs

EDUCATION

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Bachelor of Arts: Business Administration

San Francisco State University- San Francisco, CA

