Jessica Claire

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PROFESSIONAL SUMMARY

SKILLS

Highly motivated Sales Associate with extensive customer service and

sales experience. Outgoing sales professional with track record of

driving increased sales, improving buying experience and elevating

company profile with target market.

Guest services

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Inventory control procedures

Merchandising expertise

Loss prevention

Cash register operations

Product promotions

WORK HISTORY

Bed Bath & Beyond, Inc.. San Francisco, CA

Senior Sales Associate | 03/2015 - Current

EDUCATION

San Francisco State University

San Francisco, CA

Applied security and loss prevention training toward recognizing

risks and reducing store theft

Trained and developed sales team associates in products, selling

techniques and procedures

Maintained organized, presentable merchandise to drive

continuous sales

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2013

Bachelor of Arts: Business

Administration

Implemented up-selling strategies for recommending accessories

and complementary purchases

Target. San Francisco, CA

Sales Associate | 06/2013 - 03/2015

Maintained organized, presentable merchandise to drive

continuous sales

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Organized racks and shelves to maintain store visual appeal,

engage customers and promote merchandise

Evaluated inventory and delivery needs, optimizing strategies to

meet customer demands

Analyzed and processed returns, assisting customers with finding

alternative merchandise to meet needs

