Jessica Claire

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PROFESSIONAL SUMMARY

Highly motivated Sales Associate with extensive customer service and sales experience.

Outgoing sales professional with track record of driving increased sales, improving buying

experience and elevating company profile with target market.

SKILLS

Guest services

Inventory control procedures

Merchandising expertise

Loss prevention

Cash register operations

Product promotions

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WORK HISTORY

SENIOR SALES ASSOCIATE| 03/2015 to Current

Bed Bath & Beyond, Inc. - San Francisco, CA

Applied security and loss prevention training toward recognizing risks and reducing store

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theft

Trained and developed sales team associates in products, selling techniques and

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procedures

Maintained organized, presentable merchandise to drive continuous sales

Implemented up-selling strategies for recommending accessories and complementary

purchases

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SALES ASSOCIATE| 06/2013 to 03/2015

Target - San Francisco, CA

Maintained organized, presentable merchandise to drive continuous sales

Organized racks and shelves to maintain store visual appeal, engage customers and

promote merchandise

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Evaluated inventory and delivery needs, optimizing strategies to meet customer demands

Analyzed and processed returns, assisting customers with finding alternative merchandise

to meet needs

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EDUCATION

San Francisco State University - San Francisco, CA | Bachelor of Arts

Business Administration, 2013

