## **NIKHIL VERMA**

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**Education** PUNJAB ENGINEERING COLLEGE, Chandigarh 2017 - 2021 B.TECH (ELECTRONICS AND COMMUNICATION) ST MARY'S ACADEMY, Saharanpur 2016 - 2017 XII (SENIOR SECONDARY, CBSE) ST MARY'S ACADEMY, Saharanpur 2014 - 2015 X (SECONDARY SCHOOL, CBSE) Work Experience \_\_\_\_\_ QuadB **DELHI** BUSINESS DEVELOPMENT EXECUTIVE (INTERN) DEC. 2019 - APRIL 2020 • Initiating and developing relationships with target organisations for business development. • Creating awareness in the market, thus increasing the sales/volumes and Revenues at the same time. · Dealing with customer's inquiries and orders. • Develop a strong sales pipeline through mix of email and telesales activities. **Technical Strengths** \_\_\_\_ C++, Html, CSS, Java Script, jQuery, Node.js. **Projects** • Smart Road Repair System – Developed a prototype which would detect potholes on the road autonomously. · Drum Kit - Developed a Drumkit on which we can play virtual drums using HTML, CSS, Javascript. • Tindog – Developed a website on which people can find dogs nearby HTML, CSS, Bootstrap. **Achievements Secured.** Rank – 12035 in JEE Mains. Honors . • Secured 1st Position in Poetry Competition organised by Hindi Editorial Board. • Secured 4th Position in Line Follower competition. Extracurricular Activity \_\_\_\_\_ • Won various honours and accolades in various live Sufi music performances. · Have a sound knowledge of Acoustic Guitar. · AABHA: Under this initiative we taught under privileged students free of cost to help them with their school studies.

## Soft Skills \_\_\_\_\_

• Acted in video for NSS- Blood Donation Camp, 2018.

- · Communication.
- Presentation.
- · Problem Solving.
- Resilience.
- · Empathetic.
- · Curious Learner.