AtliQ Hardwares

region All division All

Customer Net Sales Performance

All Values in USD

Row Labels	net sales 2019	net sales 2020	net sales 2021	target 2021
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Australia	3.9M	10.7M	21.0M	23204.0M
Austria		0.1M	2.8M	3173.7M
Bangladesh	0.5M	2.3M	7.0M	7667.4M
Canada	4.8M	12.2M	35.1M	40126.3M
China	1.4M	5.4M	22.9M	24952.4M
France	4.0M	7.5M	25.9M	28133.8M
Germany	2.6M	4.7M	12.0M	13533.6M
India	30.8M	49.8M	161.3M	170814.1M
Indonesia	2.5M	6.2M	18.4M	20796.4M
Italy	2.9M	4.5M	11.7M	12767.4M
Japan		1.9M	7.9M	8249.0M
Netherlands	0.2M	3.4M	8.0M	8640.2M
Newzealand		2.0M	11.4M	12804.5M
Norway		2.5M	13.7M	15113.1M
Pakistan	0.6M	4.7M	5.7M	6180.9M
Philiphines	5.7M	13.4M	31.9M	34354.4M
Poland	0.4M	2.8M	5.2M	6130.2M
Portugal	0.7M	3.6M	11.8M	12337.3M
South Korea	12.8M	17.3M	49.0M	53326.7M
Spain		1.8M	12.6M	14404.2M
Sweden	0.1M	0.2M	1.8M	1964.3M
United Kingdom	2.0M	8.1M	34.2M	37131.7M
USA	11.5M	31.9M	87.8M	98016.1M
Grand Total	87.5M	196.7M	598.9M	653821.6M

AtliQ Hardwares

2021 target	%
	-10 <u>.5%</u>
	-10.3% -11.7%
	-10 <u>.3%</u>
-5.1M	-14.5%
-2.1M	-9.0%
-2.2M	-8.4%
	-1 <mark>2.7%</mark>
-9.6M	-5.9 <mark>%</mark>
-2.4M	-1 <mark>2.9%</mark>
-1.0M	-9 <mark>.0%</mark>
-0.3M	-4.1 <mark>%</mark>
-0.7M	-8. <mark>2%</mark>
-1.4M	-1 <mark>2.3%</mark>
-1.4M	-10 <mark>.5%</mark>
-0.5M	-9 <mark>.3%</mark>
-2.5M	-7. <mark>8%</mark>
-0.9M	-18.1%
-0.5M	-4.3 <mark>%</mark>
-4.4M	-8.9%
-1.8M	-14.1%
-0.2M	-11.1%
-3.0M	-8.7%
	-1 <mark>1.7%</mark>
-54.9M	-9.2%
	7.2 /0