**Job Description:**

We’re looking for dynamic and driven Field Sales Executives to join the *Bima with Bali* team. If you’re passionate about helping people secure their future through smart insurance solutions and enjoy building strong customer relationships on the ground, this opportunity is for you!

As a Field Sales Executive, you'll play a key role in promoting and selling general insurance products (health, motor, travel, etc.) directly to customers. Your mission will be to build trust, spread awareness, and offer the right coverage to suit each customer's needs.

Key Responsibilities:

* Identify potential customers through field visits, networking, and referrals.
* Educate customers on various general insurance products and services.
* Conduct need-based assessments to suggest appropriate policies.
* Meet monthly sales targets and report daily activity to the team lead.
* Assist clients with policy issuance, premium payments, and documentation.
* Maintain good post-sales service and build lasting client relationships.
* Participate in on-ground promotional campaigns and awareness drives.

Skills & Qualifications:

* Strong communication, negotiation, and interpersonal skills.
* Self-motivated with a results-driven approach.
* Willingness to travel within assigned territory.
* Prior experience in insurance/banking/financial sales is an advantage.
* Basic knowledge of general insurance products is a plus (training will be provided).

What We Offer:

* Competitive salary with performance-based incentives.
* Extensive training and career development opportunities.
* A chance to work with a purpose-driven team and make a social impact.
* Recognition programs and rewards for top performers.
* Flexible working hours and field mobility support.