

# NIKHIL PATEL

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## SUMMARY OF QUALIFICATIONS

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## EDUCATION

University of Ontario Institute of Technology  
Bachelor of Commerce (Honours) (BCom)

Expected 2019

## ENTREPRENEURIAL EXPERIENCE

### Reseller

- Purchases various highly coveted fashion and sneaker products at retail price and resold them at profit margins ranging from 50-350%. Done through analyzing the supply and demand of products to create profits where demand exceeds supply.
- The development of clientele and customer retention.

### Investment

- Cryptocurrency - **explain**
- Stocks and ETFs. - **explain**

## WORK EXPERIENCE

### Starling Pools & Spas Ltd

Sales Associate & Water Analyst

Aug 2017—Present

- Analyzed samples of water to give the customer an in-depth review and remedy for their pool/spa.
- Won multiple sales contests of products ranging from \$10 to \$1250.

## ACADEMIC PROJECTS

International Finance, University of Ontario Institute of Technology

January 2018—Present

- Forex trading on OANDA in real time via technical analysis and fundamental analysis.

Personal Finance, University of Ontario Institute of Technology

November 2017

- Created a personal financial plan for retirement with the use of budgeting while considering expenses and inflation.
- Created a retirement and strategic investment plan with ETFs.

Integrated Simulation, University of Ontario Institute of Technology

January 2017—April 2017

- Using Praxar (simulator) as a group we were responsible for running a company that would compete with other groups. This involved the creation of a competitive strategy, marketing mix, investment strategy and HR plan. Understanding and analyzing product lifecycle and forecasting future years and growth of the business.
- The simulation involved unpredictable situations to occur like plant failures, unsatisfied customers, and labour force issues – allowing us to take managerial roles and make crucial decisions.
- We successfully grew the share value of the company continuously over the years, meeting and exceeding all sales growth and net profit margin targets.
- Data was downloaded to excel for analysis, budgeting and forecasting models to be created.

## Interests

I don't know, working, on, this, part, yuh