

NIKHIL PATEL

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SUMMARY OF QUALIFICATIONS

- Outstanding teamwork skills: able to work efficiently in group settings in any given role, including leader
- Superb time management skills by setting and achieving goals by or before deadlines
- Attention to detail and accuracy gained from previous experience as a data entry clerk
- Efficient use of Microsoft Office specifically Excel including: functions, formulas, simulations, what-if analysis, regression and creating or using existing templates. Skills from academic projects and an Excel specific business computer applications course
- Familiar with revenue recognition under IFRS and transactional analysis (including adjusting entries)
- Exceptional customer service, relations and retention through personalized efforts

EDUCATION

University of Ontario Institute of Technology
Bachelor of Commerce (Honours) (BCom).

Expected 2019

ENTREPRENEURIAL EXPERIENCE

Reseller

- Purchases various highly coveted fashion and sneaker products at retail price and resold them at profit margins ranging from 50-350%. Done through analyzing the supply and demand of products to create profits where demand exceeds supply
- The development of clientele and customer retention

Investment

- Cryptocurrency: traded various cryptocurrencies on the Bittrex exchange with the use of technical and fundamental analysis. Most notably, built a diversified portfolio with stop losses and take profits in place to minimize risk and reach specified goals (over 800% ROI)
- Stocks and ETFs: analyzed various stocks and ETFs to create a growing portfolio that has shown consistent gains

WORK EXPERIENCE

Starling Pools & Spas Ltd.

Whitby, ON

Sales Associate & Water Analyst

Summer 2016 & Summer 2017

- Analyzed samples of water to give the customer an in-depth review and remedy for their pool/spa
- Maintained presence on sales floor to help customers needs. Built loyal customer relations with personalized service
- Won sales contests in 2016 and 2017

ACADEMIC PROJECTS

International Finance, University of Ontario Institute of Technology

January 2018 — Present

- Forex trading on OANDA in real time with the use of technical analysis and fundamental analysis

Financial Modelling, University of Ontario Institute of Technology

November 2017

- Conducted a company valuation (BlackBerry) following the CFA Institute's equity research report guidelines
- The valuation methods used: relative valuation, DCF-APV, DCF-FCF and use of a Monte Carlo simulation

Personal Finance, University of Ontario Institute of Technology

November 2017

- Created a personal financial plan with the use of budgeting while considering expenses and inflation
- Created a retirement and strategic investment plan with ETFs

Integrated Simulation, University of Ontario Institute of Technology

January 2017 — April 2017

- Use of Praxar (simulator) as a group held responsible for running a company that would compete with other groups. This involved the creation of a competitive strategy, marketing mix, investment strategy and HR plan. Understanding and analyzing product lifecycle and forecasting future years and growth of the business
- The simulation involved unpredictable situations to occur like plant failures, unsatisfied customers, and labour force issues – allowing us to take managerial roles and make crucial decisions
- Successfully grew the share value of the company continuously over the years, meeting and exceeding all sales growth and net profit margin targets
- Data was downloaded to Excel for analysis, budgeting and forecasting models to be created

INTERESTS

- Competitive sports, contemporary art, street art, design processes, documentaries, photography, sneakers and fashion