### **Organic BPS**

#### **Project Brief Document (PBD)**

Date: 2019-09-20 BRP: Swetha Umesh

Brand: ASSET HOMES Contact Person: Sunildas

Project Title : Paper Inserts for Asset Castle

Category: Printing

#### **Background**

Asset Homes has 28 ongoing projects across 15 towns of Kerala. They would like to scale their sales with active promotions of their various projects on a location basis.

#### **Communication Objective**

Want to let customers know about the project Asset Castle with actual photographs.

#### **Target Audience**

Prospective customers in Kottayam, Chottanikara & Thripunitra

#### **Focus of Communication**

The TG must be able to find out that villas are available from just Rs 85 lakhs

#### **Proposition**

DA2+ quality comes home at just Rs 85 Lakhs

#### Reasons why consumers will believe/buy

Asset has always been providing affordable housing with quality

#### **Deliverables/Execution Specifics**

Flyer - A4 size Theme : Villas starting from 85 lakh. (Include actual photos) 2nd page : All projects in Kochin. Hoarding - with the same communication (Small hoarding 10x10 size in different locations) WhatsApp and E Mailer 900\*600 Villa starting from Rs 85 lakhs

#### **Check List**

Please use the actual photographs of the project.

# **Comments if any**

NA

## **Deadline**

24.09.2019