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**Portfolio –**  
<https://nikhil-patil-dev-ed.develop.my.site.com>

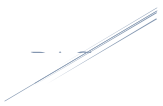
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## **SALESFORCE ADVANCE ADMINISTRATOR/DEVELOPER**

**2+ Years of Salesforce Development experience** in requirement gathering to analysis, design, development, implementation, and enhancement of projects in **Salesforce CRM**. Facilitate communication between Business Owners and Development team to produce effective project outcomes.

### **TECHNICAL EXPOSURE & EXPERTISE: -**

- Experience in sales cloud, service cloud, Experience(community) cloud.
- Designed, developed, and maintained high-quality software applications in Salesforce, following best practices.
- Collaborated with cross-functional teams to gather requirements, defined technical specifications, and implemented new features and enhancements.
- Identified and addressed performance bottlenecks and optimized application performance to ensure scalability and responsiveness.
- Active participant of team with full accountability of test automation, support, and monitoring functions within a team.
- Performed stakeholder management functions, working with multiple business units.
- Understanding of the points of integration between the different systems and highlighting the potential risks associated with the delivery of solutions.
- Experience in designing and developing complex custom reports and dashboards.
- Used Lightning Component Framework, Dashboards and Reports in Lightning Experience.
- Proficiency in SFDC Configuration and Customization.
- Experience in building applications on force.com platform.
- Strong technical foundation including - APEX, Triggers, Lightning Aura, Lightning Web Component, Salesforce Integration, Visual Force, Test classes, SOSL and SOQL.
- Implemented with SFDC for application design, architecture and development using Salesforce.com.

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- Development using LWC, Lightning Aura, VF pages and APEX.
  - SFDC knowledge on the Integration components for SFDC (SFDC APIs, Apex controllers, Apex Web Services, Apex callout, outbound messaging, SFDC data loaders, etc).

### **TECHNICAL SKILLS: -**

- **Salesforce Products:** Sales Cloud, Service Cloud, Experience (Community) Cloud
- **Development Skills:** Apex, JavaScript, HTML, Visual Force Pages, Integration
- **Frameworks:** Lightning Component, Visualforce, LWC, Aura
- **Tools:** Import Wizard, Data Loader, Postman, Workbench
- **Platforms:** Developer Console, Force.com, login.salesforce.com, Test.salesforce.com
- **Other:** SFDX, SFDC Configuration, Customization, Open AI.

### **EMPLOYMENT SUMMARY: -**

#### **Dec 2022 to Present - Salesforce Developer at Lancesoft India Pvt Ltd.**

- Designed, developed, and maintained high-quality software applications in Salesforce, following best practices.
- Collaborated with cross-functional teams to gather requirements, defined technical specifications, and implemented new features and enhancements.
- Performed stakeholder management functions, working with multiple business units.
- Experience in building applications on force.com platform.
- Strong technical foundation including - APEX, Force.com, Triggers, Visual Force, Test classes, SOSL and SOQL.
- Implemented with SFDC for application design, architecture and development using Salesforce.com.

### **EDUCATIONAL SUMMARY: -**

- First Class MBA in Finance.
- First Class Degree Electrical Engineering affiliated with Amravati University.

### **SALESFORCE CERTIFICATION: -**

- Salesforce Certified Administrator
- Salesforce Certified Platform Developer I.
- Salesforce Certified Platform Developer II.



## **EXPERIENCE SUMMARY: -**

### **Project 3 - RiceTec (Salesforce Admin/Developer)**

- Involved in requirement gathering and architecture design.
- Developed complex custom reports and dashboards.
- Implemented Community Portal for dealer interaction.
- Designed and developed modules for Work Order, Expense Claim, and Customer Complaint Communication.

### **Project 2 - FixityEDX (Salesforce Admin/Developer)**

- Implemented an efficient calendar for teaching staff.
- Developed applications, objects, fields, and relationships.
- Created custom reports, dashboards, and visual force pages.

### **Project 1 - UTrade Group (Salesforce Admin/Developer)**

- Conducted whiteboard workshops for customer implementations.
- Analyzed and designed migration plans for CRM system transformation.
- Configured Account/Case/Contact management and case management solutions.

## **Declarations: -**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Place: Nagpur

Mr. Nikhil Rahul Patil