# Nikhil Ramesh

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# **EDUCATION**

### **NORTHWESTERN UNIVERSITY**

BS IN INDUSTRIAL ENGINEERING & MANAGEMENT SCIENCE Expected June 2019 | Evanston, IL Intended Minor in Computer

Science(EECS)

Major GPA: 3.70 / 4.0

### **DELHI PUBLIC SCHOOL** R.K. PURAM

Grad. May 2015 | New Delhi, India English, Mathematics, Physics, Chemistry, Computer Science

# LINKS

Github:// nikhilramesh21 LinkedIn://nikhil2197 Twitter://@nikhil2197

# COURSEWORK

Linear Algebra Statistics Probability Statistics Deterministic Models & Optimization Microeconomics Macroeconomics Finance

# **SKILLS**

#### **ANALYTICS**

Microsoft Excel • R • SOL

#### **PROGRAMMING**

(In order of Skill Level) MATLAB • C++ • AMPL • Python HTML • CSS

**BUSINESS** 

Accounting • Corporate Finance

# LEADERSHIP

#### **NORTHWESTERN UNIVERSITY**

Club Cricket(Founder) Indian Students Assosciation International Peer Advisor

#### **DELHI PUBLIC SCHOOL** R.K. PURAM

Quizzing Club

#### SUMMARY

A multifaceted person with an interest in developing a deep understanding of technology and business.

Looking to do growth driving work in technology & business.

#### WORK FXPERIENCE

#### **CLUSTR DATA** | PRODUCT MANAGEMENT INTERN

July 2016 - Sep 2016 | Bangalore, India

Technology Used: R, SQL, Excel

- Analyzed business practices of 15 small and medium retailers across sectors to identify trends to help create Clustr's business intelligence platform with the product management team.
- Generated insights that lead to a 10% growth for retailers and distributors by collaborating with the Clustr data science team.
- Developed the pricing and staffing strategy for Clustr's business intelligence platform.

#### **DELIGHT FOODS INDIA** | PRODUCT MANAGEMENT INTERN

June 2015 - Aug 2015 | Bangalore, India Technology Used: Excel, SQL

- Conducted a full user experience testing to ensure cross platform coherence with the UI/UX team to launch the delight foods mobile app.
- Surveyed 200 customers to validate the delivery process and digital marketing strategy.
- Exposed to all work streams in a seed funded startup.

#### **SUNSHOT TECHNOLOGIES** | INTERN

July 2014 - Oct 2014 | New Delhi, India Technology Used: Powerpoint, Excel

 Conceptualized a proposal for implementing solar power in schools with savings of 10-20% per annum.

# PRO JECTS

# **STOCK TRADING** | Institute for Student Business Education

Oct 2016 - Present | Evanston, IL

Technology Used: MATLAB, Python, Yahoo Finance API

- Developing a predictive stock trading algorithm based stock history obtained through the Yahoo Finance API
- Studying market technicals to perform backtesting using this algorithm in the near future.

#### FACTORY FLOOR OPTIMIZATION | Course Project (IEMS 313)

Oct 2016 - Nov 2016 | Evanston, IL Technology Used: MATLAB, AMPL

• A heuristic program to determine solutions to a facility location problem.

#### **BLACKJACK**

Oct 2016 | Evanston, IL Technology Used: MATLAB

- A program to play Blackjack(21).
- Working on a ML algorithm to suggest the players best move.